

2018

MISSOURI

LIFE ACCIDENT & HEALTH SUPPLEMENT REPORT

STATISTICS SECTION

APRIL 2019

MISSOURI LIFE ACCIDENT & HEALTH SUPPLEMENT REPORT 2018

**Department of Insurance, Financial Institutions & Professional Registration
Statistics Section
April 2019**

PREFACE

The **Missouri Life, Accident & Health Supplement Report 2018** presents data collected by the Department of Insurance, Financial Institutions & Professional Registration from companies that file annual statement supplements for Missouri for 2018. This form is used to collect data in greater detail than reported in the 2018 Annual Statements. All life, health service corporations and fraternal companies are required to complete this form per 20 CSR 200-1.037, §374.040 RSMo., and §374.045 RSMo. Beginning in 1995, property and casualty companies were also required to complete the accident and health portion of the annual statement supplement for Missouri as an addendum to the supplement to page 19 of the annual statement.

The enclosed documentation, by company, provides information for each line of business specified in the annual statement supplement, with company profiles listed in alphabetical order. Charts have also been included in this publication, for each line of business, only if the line of business has five years of data to report. The first chart shows the total market share of the top 5 and top 10 companies, for the last five years. The second chart shows a total loss ratio, by line of business, for the last five years.

This publication also includes, Historical Trends, By Line of Business. This section provides historical data, by line of business, for the last ten years. Data collection for most of these lines of business started in 1993.

While every effort has been made to assure that all significant errors and omissions in the annual statement supplement data have been identified and resolved, the accuracy of the report depends on the accuracy of the information filed by each company.

The **Missouri Life, Accident & Health Supplement Report 2018** is published by the Statistics Section, Division of Market Regulation, Department of Insurance, Financial Institutions & Professional Registration. Additional copies can be received by sending a written request, along with payment of \$35.00 per copy, to the Department of Insurance, Financial Institutions & Professional Registration, P.O. Box 690, Jefferson City, MO 65102-0690. The Department of Insurance, Financial Institutions & Professional Registration also has a web site located at www.difp.mo.gov.

Also Available from DIFP

Reports: The following reports are also available:

- *Missouri Market Share Report*
- *Missouri Real Estate Malpractice (Closed Claim Report)*
- *Missouri Legal Malpractice (Closed Claim Report)*
- *Missouri Products Liability (Closed Claim Report)*
- *Missouri Medical Malpractice Insurance Report*
- *Missouri Health Maintenance Organization Report*
- *Missouri Life, Accident & Health Supplement Report*
- *Missouri Property and Casualty Supplement Report*
- *Missouri Commercial Liability Report*
- *Missouri Mortgage Guaranty Report*
- *Missouri Uninsured Automobile Report*

Databases: *for data requests, contact the Statistics Section at 573-751-3163. Some data are available for a fee.*

- *Medicare Supplement Experience Data*
- *Property and Casualty Supplement Data*
- *Missouri Zip Code data for homeowners/ dwelling fire, farmowners (dwelling only, mobile home, earthquake, and private passenger automobile insurance.*

Many reports, including this complaint report, are available at no cost on the DIFP website, at <http://insurance.mo.gov/reports/>. For paper copies, inquire with the Statistics Section at the above number.

The Department of Insurance, Financial Institutions & Professional Registration is an Equal Opportunity Employer.

DEFINITION OF TERMS

Life Insurance

Number Of Insureds: For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premium or annuity considerations by company divided by the total amount of direct premium and annuity considerations industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year compared to all companies reporting premiums (or annuity considerations) for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of **1 (one)**.

Direct Premiums: The dollar amount charged when a policyholder contracts for life insurance coverage before reinsurance has been ceded and/or assumed. Rules of life insurance accounting require reporting premiums actually collected.

Annuity Considerations: Single payment or periodic payments that are made to purchase an annuity. "Consideration" is a term from contract law for payment given by one party to obligate the other to performance specified by contract.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Claims and Benefits Paid: The dollar amount paid in performance of obligations imposed by life or annuity contracts including death benefits, matured endowments, annuity benefits, surrender values and other claims. Includes amounts paid during the current year for obligations incurred in prior years but not obligations to be paid in future years. This is a cash flow item only and not a measure of the profitability or the cost of current coverages.

Life Insurance in Force: The value of life insurance in force at year end, which is equal to the amount of insurance in force the previous year plus new contracts issued less contracts ceased during the year.

Benefits Ratio: The dollar amount of direct claims and benefits paid plus the dollar amount of direct dividends paid divided by the dollar amount of direct premium and/or annuity considerations for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims, benefits, and/or dividends.

Cash Flow Loss Ratio: The dollar amount of direct claims and benefits paid divided by the dollar amount of direct premium and/or annuity considerations written for a particular line of business being analyzed, expressed as a percentage.

Whole Life: A life insurance contract arrangement by which the insured person, upon payment of premium, is guaranteed that upon death, a named beneficiary will receive a stated amount. Though

legally whole life contracts are nondivisible entities, they continue to be explained as a combination of "term insurance protection" and "savings". A policyholder may borrow from the insurer an amount up to the cash value, at a contractual rate of interest, using the cash value as collateral. Premiums for a whole life policy may be paid over the life of the insured or for a limited period during which the higher premium charged pays up the policy.

Term Life: Life insurance which stays in effect for only a specified, limited period. If an insured dies within that period, the beneficiary receives the death payments. If the insured survives, the policy ends and the beneficiary receives nothing.

Universal Life: A life insurance policy under which (1) premiums are flexible, not fixed; (2) protection is adjustable, not fixed; and (3) insurance company expenses and other charges are specifically disclosed to a purchaser.

Graded Death Benefit: A death payment that increases with the age of an insured. Graded benefits may increase gradually and then level off, or may increase sharply before becoming level.

Credit Life: Insurance issued to a creditor to cover the life of a debtor for an outstanding loan. If the debtor dies prior to repayment of the debt, the policy will pay off the balance of the amount outstanding.

Variable Life: Any individual policy which provides for life insurance the amount or duration of which varies according to the investment experience of any separate account(s) established and maintained by the insurer as to the policy pursuant to section 376.309, RSMo of the insurance laws of the state of domicile of a foreign or alien insurer.

Annuities: Contract sold by insurance companies that pays a periodic income benefit for the life of the person (the annuitant) purchasing the contract, or for a specified length of time.

Ordinary: An agreement by an insurer guaranteeing that a specific sum of money will be paid in the future, usually as monthly income, to the annuitant.

Variable: An annuity in which premium payments are used to purchase accumulation units, their number depending on the value of each unit. The value of a unit is determined by the value of the portfolio of stocks in which the insurance company invests the premiums.

Modified Guaranteed: Deferred annuity contract, the underlying assets of which are held in a separate account and the values of which are guaranteed if held for specified periods. It contains nonforfeiture values that are based upon a market-value adjustment formula if held for shorter periods. This formula may or may not reflect the value of assets held in the separate account. The assets underlying the contract must be in a separate account during the period when the contract holder can surrender the contract.

Equity Indexed: Deferred annuity contract whose values are based in any way on the developing value of a financial index, such as the S&P 500, but which has minimum values determined by the nonforfeiture law for deferred annuities issued in this state.

Deposit-Type Funds: Premiums, annuity considerations, deposits, and other annuity income not reported on previous lines as direct premiums or annuity considerations, for which individual annuitants can be identified as Missouri residents. This applies to contracts issued on an individual or group basis.

Other Considerations: Unallocated annuity considerations and other unallocated deposits which incorporate mortality or morbidity risk.

DEFINITION OF TERMS

Accident & Health

Number Of Insureds: For individual policies, the number of insured must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premiums written by company divided by the total amount of direct premiums written industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year to all companies reporting premiums for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of 1.

Direct Premiums Written: Amount charged when a policyholder contracts for insurance coverage before reinsurance has been ceded and/or assumed.

Direct Premiums Earned: The part of premium attributable to the coverage already provided in a given period before reinsurance has been ceded and/or assumed.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Losses Paid: The sum of all payments made during the year for the benefit of insurance claimants, before reinsurance has been ceded and/or assumed. These payments include amounts paid in the current year for claims arising from coverage in prior years and exclude amounts which will be paid in future years for claims arising from the current year. Hence, this item is not a measure of the actual cost of current coverages, but only of current cash flows.

Direct Losses Incurred: The sum of direct losses paid plus an estimate at the close of the year of the amounts to be paid in the future for all claims arising from the current and all prior years, minus the corresponding estimate made at the close of business for the preceding year. Incurred losses reported include estimated amounts unpaid for incurred-but-not-reported (IBNR) claims.

Loss Ratio: The dollar amount of direct losses incurred divided by the dollar amount of premiums earned for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims.

Cash Flow Loss Ratio: The dollar amount of direct losses paid divided by the dollar amount of direct premiums written for a particular line of business being analyzed, expressed as a percentage.

Medical Expense: A form of health insurance that provides benefits for medical, surgical, and hospital expenses.

Small Employer (2 – 50 employees) or (3 – 25 employees): Major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

Small Employer (3 – 25 employees): Major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

Medicare Supplement: A group or individual policy of accident and sickness insurance or a subscriber contract of hospital and medical service associations or health maintenance organizations, other than a policy issued pursuant to a contract under Section 1876 or Section 1833 of the federal Social Security Act, which is advertised, marketed or designed primarily as a supplement to reimbursements under Medicare for the hospital, medical or surgical expenses of persons eligible for Medicare.

Long Term Care: Any policy, contract, certificate, evidence of coverage or rider advertised, marketed, offered or designed to provide coverage for not less than 12 consecutive months for each covered person on an expense incurred, indemnity, prepaid or other basis; for one or more necessary or medically necessary diagnostic, preventive, therapeutic, rehabilitative, maintenance of personal care services, provided in a setting other than an acute care unit of a hospital. Such term includes group and individual annuities and life insurance policies or riders which provide directly or which supplement long-term care insurance. Such term also includes a policy or rider which provides for payment of benefits based upon cognitive impairment or the loss of functional capacity.

Specified Disease: A policy for certain specified diseases only, such as cancer, heart attacks, scarlet fever, smallpox, polio, tetanus, etc.

Accident Only: A form of health insurance against loss by bodily injury.

Disability Income: A form of health insurance that provides periodic payments to replace income, actually or presumptively lost, when the insured is unable to work as a result of sickness or injury.

Limited Benefit: Policies that are not otherwise described herein and which pay benefits only for specified perils, in contrast to those paying for all accident and sickness perils.

Short Term Credit Disability: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of less than 10 years.

Long Term Credit Disability (Mortgage): Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of 10 years or more.


Credit Unemployment: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other transaction on credit when the debtor is involuntarily unemployed.

Stop Loss: A policy, certificate, contract endorsement, attachments, amendments or other modifications to that contract, which protects an employer, trustee, or association against an aggregate amount of claims over a period, by insuring against losses of an employer's self-funded health plan or losses in excess of a specified amount or percentage of the earned premium income.

Medicare Part D: Optional prescription drug benefits provided through Medicare.

Medicare Advantage/Medicare PPO Product: A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

**SAMPLE COPY
OF
ANNUAL STATEMENT
SUPPLEMENT FOR MISSOURI
FOR YEAR ENDING
DECEMBER 31, 2018**

	MISSOURI DEPARTMENT OF INSURANCE, FINANCIAL INSTITUTIONS AND PROFESSIONAL REGISTRATION ANNUAL STATEMENT SUPPLEMENT FOR MISSOURI				FOR YEAR ENDING	2018			
DUE DATE - MARCH 1						SEE INSTRUCTIONS ON REVERSE SIDE			
NAIC GROUP NUMBER		NAIC COMPANY NUMBER		COMPANY		PERSON COMPLETING FORM		TELEPHONE NUMBER	
LIFE INSURANCE		I	II	III	IV	V	VI		
INDIVIDUAL BUSINESS		NUMBER OF INSURED	DIRECT PREMIUM & ANNUITY CONSIDERATIONS	DIRECT DIVIDENDS TO POLICYHOLDER	DIRECT CLAIMS, BENEFITS & SURRENDER VALUES PAID	LIFE INSURANCE IN FORCE (000) DECEMBER 31			
1.1) Whole									
1.2) Term									
1.3) Universal									
1.4) Graded Death Benefits									
1.5) Credit									
1.6) Variable Life									
1.7) Annuities (with life contingencies)									
a) Ordinary									
b) Variable									
c) Modified Guaranteed									
d) Equity Indexed									
1.8) Deposit-Type Contract Funds (including variable contracts without life contingencies)									
1.9) Other Considerations									
1.10) TOTAL INDIVIDUAL									
GROUP BUSINESS									
2.1) Whole									
2.2) Term									
2.3) Universal									
2.4) Graded Death Benefits									
2.5) Credit									
2.6) Variable Life									
2.7) Annuities (with life contingencies)									
a) Ordinary									
b) Variable									
c) Modified Guaranteed									
d) Equity Indexed									
2.8) Deposit-Type Contract Funds (including variable contracts without life contingencies)									
2.9) Other Considerations									
2.10) TOTAL GROUP									
3) TOTAL LIFE									
ACCIDENT & HEALTH INSURANCE		I	II	III	IV	V	VI		
INDIVIDUAL BUSINESS		NUMBER OF INSURED	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED		
4.1) Comprehensive Medical Expense (see definition on reverse side)									
4.2) Medicare Supplement									
4.3) Long Term Care									
4.4) Specified Disease									
4.5) Accident Only									
4.6) Disability Income									
4.7) Dental									
4.8) Limited Benefit									
4.9) Short Term Credit Disability (less than 10 years)									
4.10) Long Term Credit Disability (Mortgage)									
4.11) Credit Unemployment									
4.12) Stop Loss									
4.13) Medicare Part D									
4.14) Medicare Advantage/Medicare PPO Product									
4.15) TOTAL INDIVIDUAL									
GROUP BUSINESS									
5.1) Comprehensive Medical Expense									
a) Small employer (2-50 employees)									
b) Large employer/union (over 50 employees)									
c) Association									
d) Discretionary									
e) Federal Employees (line 24.1)									
5.2) Medicare Supplement									
5.3) Long Term Care									
5.4) Specified Disease									
5.5) Accident Only									
5.6) Disability Income									
5.7) Dental									
5.8) Limited Benefit									
5.9) Short Term Credit Disability (less than 10 years)									
5.10) Long Term Credit Disability (Mortgage)									
5.11) Credit Unemployment									
5.12) Stop Loss									
5.13) Medicare Part D									
5.14) Medicare Advantage/Medicare PPO Product									
5.15) TOTAL GROUP									
6) TOTAL ACCIDENT & HEALTH									
SEE REVERSE SIDE FOR ADDITIONAL INFORMATION NEEDED FOR SMALL EMPLOYERS AND ASSOCIATIONS									

ADDITIONAL SMALL EMPLOYER COMPREHENSIVE MEDICAL EXPENSE INFORMATION

	NUMBER OF INSUREDS	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
7.1) Small employer (3-25 employees)						

7.2) Number of insured employers reported on Line 5.1a:

7.3) Number of insured employers reported on Line 7.1:

ADDITIONAL ASSOCIATION INFORMATION

	NUMBER OF INSUREDS	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
8.1) Small employers (3-25 employees) in associations with rate differentials exceeding 20 percent.						
8.2) Small employers (3-25 employees) in associations with rate differentials NOT exceeding 20 percent.						
8.3) Large employers in association plans with rate differentials exceeding 20 percent.						
8.4) Large employers in association plans with rate differentials NOT exceeding 20 percent.						

8.1a) Number of insured employers reported on Line 8.1:

8.2a) Number of insured employers reported on Line 8.2:

8.3a) Number of insured employers reported on Line 8.3:

8.4a) Number of insured employers reported on Line 8.4:

DEFINITIONS FOR SPECIFIC LINES OF BUSINESS

NUMBER OF INSUREDS AS OF DECEMBER 31 OF REPORT YEAR:

For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders, plus all dependents.

COMPREHENSIVE MEDICAL EXPENSE:

This category includes major medical, comprehensive medical and other hospital-surgical-medical benefit plans designed to be the insured person's primary health benefit coverage. Do not include plans covering less than 50% of incurred expenses.

LIMITED BENEFIT:

Includes vision, nursing care (other than long-term care), hospital indemnity and any other single service plan or program, not otherwise reported herein.

SMALL EMPLOYER:

(2-50 employees) (Line 5.1a): This term means major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

ASSOCIATION:

(Line 5.1c): This term means major medical or comprehensive group medical expense insurance coverage sold to members of associations THAT IS NOT subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

SMALL EMPLOYER:

(3-25 employees) (Line 7.1): This term means major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

STOP LOSS:

Include any premium for employer self-funded group health plan excess loss coverage, including any such coverage issued or provided through minimum premium plans or other self funded health benefit plans.

MEDICARE PART D:

Pursuant to the Medicare Modernization Act, companies writing prescription drug coverage, through Medicare Part D, must report their data on line numbers 4.13 and/or 5.13.

MEDICARE ADVANTAGE:

A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

ADDITIONAL ASSOCIATION INFORMATION (LINES 8.1 THROUGH 8.4):

Report only business that offers coverage to associations that include **both** small (3-25 employees) and large employers. **Please refer to the instructions that were included in your packet for additional information.**

If additional definitions are needed for detail lines of business, please send a self-addressed stamped envelope to this office (no phone calls please).

EXPLANATION IF PREMIUMS ARE REPORTED, BUT NO INSUREDS:

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**HISTORICAL TRENDS
BY
LINE OF BUSINESS
2009- 2018**

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

INDIVIDUAL WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$799,312,076	\$774,801,316	\$307,533,931	96.93%	135.41%	6.80%
2010	\$758,779,078	\$816,381,087	\$303,342,750	107.59%	147.57%	-5.07%
2011	\$786,350,923	\$863,513,981	\$299,868,378	109.81%	147.95%	3.63%
2012	\$800,035,507	\$1,046,845,286	\$295,802,034	130.85%	167.82%	1.74%
2013	\$755,530,524	\$855,022,454	\$273,724,432	113.17%	149.40%	-5.56%
2014	\$729,180,975	\$818,993,472	\$281,953,922	112.32%	150.98%	-3.49%
2015	\$728,998,826	\$792,816,948	\$288,003,675	108.75%	148.26%	-0.02%
2016	\$764,184,981	\$790,506,056	\$289,185,492	103.44%	141.29%	4.83%
2017	\$775,630,125	\$771,374,555	\$276,746,998	99.45%	135.13%	1.50%
2018	\$790,335,343	\$883,419,376	\$271,555,935	111.78%	146.14%	1.90%

INDIVIDUAL TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$423,071,586	\$304,322,036	\$8,376,438	71.93%	73.91%	6.85%
2010	\$439,557,425	\$297,048,781	\$9,068,723	67.58%	69.64%	3.90%
2011	\$457,331,590	\$360,743,348	\$9,032,450	78.88%	80.86%	4.04%
2012	\$459,199,454	\$284,546,888	\$9,327,670	61.97%	64.00%	0.41%
2013	\$486,256,025	\$284,136,851	\$9,019,426	58.43%	60.29%	5.89%
2014	\$484,969,357	\$303,835,016	\$8,678,012	62.65%	64.44%	-0.26%
2015	\$511,193,270	\$339,538,182	\$8,441,483	66.42%	68.07%	5.41%
2016	\$515,043,648	\$287,841,564	\$8,464,889	55.89%	57.53%	0.75%
2017	\$525,385,950	\$339,675,856	\$8,845,988	64.65%	66.34%	2.01%
2018	\$545,233,882	\$312,433,553	\$8,854,933	57.30%	58.93%	3.78%

INDIVIDUAL UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$536,202,703	\$501,958,628	\$4,796,339	93.61%	94.51%	5.90%
2010	\$565,873,745	\$539,744,964	\$4,768,418	95.38%	96.23%	5.53%
2011	\$568,381,773	\$446,012,031	\$3,756,845	78.47%	79.13%	0.44%
2012	\$584,005,588	\$578,379,507	\$4,448,899	99.04%	99.80%	2.75%
2013	\$677,869,479	\$711,940,887	\$10,770,507	105.03%	106.62%	16.07%
2014	\$657,668,471	\$852,420,020	\$10,606,141	129.61%	131.23%	-2.98%
2015	\$705,749,417	\$839,767,533	\$9,782,936	118.99%	120.38%	7.31%
2016	\$676,787,654	\$819,081,062	\$8,804,115	121.02%	122.33%	-4.10%
2017	\$660,286,496	\$943,715,575	\$8,499,156	142.93%	144.21%	-2.44%
2018	\$688,580,364	\$992,234,625	\$7,899,033	144.10%	145.25%	4.29%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

INDIVIDUAL GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$8,757,712	\$6,806,522	\$43,061	77.72%	78.21%	-1.21%
2010	\$9,644,719	\$8,060,521	\$40,640	83.57%	84.00%	10.13%
2011	\$10,099,031	\$6,625,480	\$34,471	65.61%	65.95%	4.71%
2012	\$9,625,013	\$10,564,560	\$31,394	109.76%	110.09%	-4.69%
2013	\$10,092,708	\$7,830,401	\$27,778	77.58%	77.86%	4.86%
2014	\$10,423,282	\$7,318,417	\$22,086	70.21%	70.42%	3.28%
2015	\$11,447,960	\$8,800,530	\$16,088	76.87%	77.01%	9.83%
2016	\$12,682,716	\$8,345,230	\$13,428	65.80%	65.91%	10.79%
2017	\$14,364,003	\$8,971,298	\$10,150	62.46%	62.53%	13.26%
2018	\$16,557,038	\$9,388,018	\$13,128	56.70%	56.78%	15.27%

INDIVIDUAL CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$1,261,983	\$924,148	\$0	73.23%	73.23%	-18.43%
2010	\$1,354,198	\$898,378	\$0	66.34%	66.34%	7.31%
2011	\$1,270,595	\$660,841	\$0	52.01%	52.01%	-6.17%
2012	\$1,235,586	\$527,394	\$0	42.68%	42.68%	-2.76%
2013	\$1,216,284	\$633,652	\$0	52.10%	52.10%	-1.56%
2014	\$1,150,748	\$587,641	\$0	51.07%	51.07%	-5.39%
2015	\$832,714	\$639,152	\$0	76.76%	76.76%	-27.64%
2016	\$1,343,514	\$974,962	\$0	72.57%	72.57%	61.34%
2017	\$1,297,192	\$770,059	\$92,355	59.36%	66.48%	-3.45%
2018	\$1,185,477	\$799,330	\$0	67.43%	67.43%	-8.61%

INDIVIDUAL VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$240,292,022	\$179,561,163	\$6,092,383	74.73%	77.26%	-13.35%
2010	\$177,275,171	\$171,285,619	\$3,860,704	96.62%	98.80%	-26.23%
2011	\$166,464,971	\$207,194,066	\$3,502,166	124.47%	126.57%	-6.10%
2012	\$150,126,810	\$213,260,154	\$3,939,903	142.05%	144.68%	-9.81%
2013	\$154,021,510	\$193,664,071	\$4,227,032	125.74%	128.48%	2.59%
2014	\$190,430,914	\$253,784,069	\$4,512,315	133.27%	135.64%	23.64%
2015	\$169,617,933	\$257,993,770	\$4,607,563	152.10%	154.82%	-10.93%
2016	\$162,552,940	\$261,222,359	\$4,317,521	160.70%	163.36%	-4.17%
2017	\$172,532,787	\$206,031,306	\$4,864,911	119.42%	122.24%	6.14%
2018	\$184,764,931	\$224,094,911	\$5,303,033	121.29%	124.16%	7.09%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

INDIVIDUAL ORDINARY ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$1,881,745,967	\$1,193,717,953	\$26,323,356	63.44%	64.84%	15.31%
2010	\$1,309,778,605	\$1,144,776,801	\$31,444,836	87.40%	89.80%	-30.40%
2011	\$1,192,968,099	\$1,258,219,180	\$34,403,385	105.47%	108.35%	-8.92%
2012	\$1,498,421,322	\$1,202,769,908	\$33,382,396	80.27%	82.50%	25.60%
2013	\$820,481,192	\$1,231,817,167	\$36,978,880	150.13%	154.64%	-45.24%
2014	\$760,899,614	\$1,314,658,911	\$39,970,327	172.78%	178.03%	-7.26%
2015	\$1,010,352,796	\$1,417,074,100	\$37,848,313	140.26%	144.00%	32.78%
2016	\$789,558,816	\$1,088,175,289	\$42,145,400	137.82%	143.16%	-21.85%
2017	\$808,264,043	\$1,135,245,412	\$35,759,816	140.45%	144.88%	2.37%
2018	\$966,691,378	\$1,367,863,486	\$38,073,879	141.50%	145.44%	19.60%

INDIVIDUAL VARIABLE ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$1,582,794,395	\$889,922,798	\$656,824	56.22%	56.27%	2.54%
2010	\$2,487,777,384	\$1,237,313,379	\$415,628	49.74%	49.75%	57.18%
2011	\$3,230,892,805	\$1,576,113,885	\$494,908	48.78%	48.80%	29.87%
2012	\$2,687,721,551	\$1,680,738,736	\$568,899	62.53%	62.56%	-16.81%
2013	\$3,471,380,983	\$2,117,973,913	\$544,165	61.01%	61.03%	29.16%
2014	\$3,640,759,573	\$2,683,168,752	\$576,892	73.70%	73.71%	4.88%
2015	\$2,880,957,952	\$2,641,997,771	\$623,014	91.71%	91.73%	-20.87%
2016	\$2,025,792,307	\$2,571,025,163	\$591,721	126.91%	126.94%	-29.68%
2017	\$1,523,345,155	\$3,156,736,691	\$596,897	207.22%	207.26%	-24.80%
2018	\$1,579,684,923	\$3,680,614,002	\$638,554	233.00%	233.04%	3.70%

INDIVIDUAL MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$40,813,426	\$26,731,280	\$0	65.50%	65.50%	2.64%
2010	\$12,197,132	\$15,685,937	\$0	128.60%	128.60%	-70.11%
2011	\$12,101,438	\$43,843,642	\$0	362.30%	362.30%	-0.78%
2012	\$9,937,661	\$41,620,510	\$0	418.82%	418.82%	-17.88%
2013	\$7,089,932	\$25,807,169	\$0	364.00%	364.00%	-28.66%
2014	\$6,632,131	\$29,208,591	\$0	440.41%	440.41%	-6.46%
2015	\$8,061,782	\$19,973,129	\$0	247.75%	247.75%	21.56%
2016	\$14,436,721	\$20,077,016	\$0	139.07%	139.07%	79.08%
2017	\$11,346,544	\$304,948,988	\$0	2687.59%	2687.59%	-21.40%
2018	\$19,972,720	\$35,622,744	\$0	178.36%	178.36%	76.02%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

INDIVIDUAL EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$560,333,304	\$299,230,120	\$0	53.40%	53.40%	28.68%
2010	\$566,551,393	\$321,163,131	\$0	56.69%	56.69%	1.11%
2011	\$569,608,781	\$313,033,675	\$0	54.96%	54.96%	0.54%
2012	\$660,252,499	\$351,376,494	\$0	53.22%	53.22%	15.91%
2013	\$825,068,718	\$347,149,984	\$0	42.08%	42.08%	24.96%
2014	\$1,257,275,749	\$395,437,039	\$0	31.45%	31.45%	52.38%
2015	\$1,052,902,085	\$205,920,922	\$0	19.56%	19.56%	-16.26%
2016	\$1,418,178,246	\$441,305,718	\$0	31.12%	31.12%	34.69%
2017	\$1,243,055,788	\$508,866,309	\$0	40.94%	40.94%	-12.35%
2018	\$1,528,721,431	\$635,138,379	\$0	41.55%	41.55%	22.98%

INDIVIDUAL DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$91,432,950	\$34,187,288	\$97,555	37.39%	37.50%	11.18%
2010	\$102,674,813	\$36,662,224	\$74,101	35.71%	35.78%	12.30%
2011	\$147,958,412	\$46,172,956	\$51,646	31.21%	31.24%	44.10%
2012	\$113,713,896	\$41,737,183	\$15,307	36.70%	36.72%	-23.14%
2013	\$122,821,821	\$37,761,413	\$0	30.74%	30.74%	8.01%
2014	\$86,004,822	\$43,516,745	\$0	50.60%	50.60%	-29.98%
2015	\$86,489,700	\$48,147,581	-\$1	55.67%	55.67%	0.56%
2016	\$93,163,703	\$62,905,018	\$0	67.52%	67.52%	7.72%
2017	\$88,322,375	\$67,670,481	\$0	76.62%	76.62%	-5.20%
2018	\$94,538,449	\$73,761,539	\$0	78.02%	78.02%	7.04%

INDIVIDUAL OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$172,110,079	\$283,964,187	\$139	164.99%	164.99%	-59.12%
2010	\$123,482,526	\$309,688,784	\$146	250.80%	250.80%	-28.25%
2011	\$146,503,239	\$337,569,411	\$152	230.42%	230.42%	18.64%
2012	\$116,025,769	\$341,407,909	\$158	294.25%	294.25%	-20.80%
2013	\$108,285,299	\$442,318,808	\$164	408.48%	408.48%	-6.67%
2014	\$94,471,695	\$397,965,125	\$0	421.25%	421.25%	-12.76%
2015	\$103,558,273	\$255,857,454	\$0	247.07%	247.07%	9.62%
2016	\$85,428,719	\$210,492,899	\$0	246.40%	246.40%	-17.51%
2017	\$120,119,307	\$219,885,403	\$0	183.06%	183.06%	40.61%
2018	\$115,923,691	\$226,435,378	\$0	195.33%	195.33%	-3.49%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

GROUP WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$33,265,813	\$256,477,980	\$20,515	771.00%	771.06%	-3.19%
2010	\$73,423,631	\$214,052,894	\$827,390	291.53%	292.66%	120.72%
2011	\$40,851,047	\$297,389,377	\$7,936	727.98%	728.00%	-44.36%
2012	\$43,223,282	\$133,327,424	\$18,881	308.46%	308.51%	5.81%
2013	\$44,471,778	\$67,139,980	\$38,790	150.97%	151.06%	2.89%
2014	\$47,375,128	\$85,366,637	\$72,007	180.19%	180.34%	6.53%
2015	\$53,726,734	\$105,148,186	\$40,128	195.71%	195.78%	13.41%
2016	\$95,534,219	\$154,543,685	\$516,819	161.77%	162.31%	77.82%
2017	\$60,526,927	\$92,790,390	\$330,312	153.30%	153.85%	-36.64%
2018	\$43,498,371	\$93,739,508	\$48,424	215.50%	215.61%	-28.13%

GROUP TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$455,540,029	\$489,986,143	\$1,468,996	107.56%	107.88%	3.17%
2010	\$385,905,526	\$439,920,936	\$1,057,661	114.00%	114.27%	-15.29%
2011	\$447,738,187	\$523,710,194	\$1,506,242	116.97%	117.30%	16.02%
2012	\$449,567,475	\$372,423,531	\$1,582,466	82.84%	83.19%	0.41%
2013	\$461,332,940	\$410,753,431	\$959,139	89.04%	89.24%	2.62%
2014	\$473,735,764	\$378,880,189	\$1,702,453	79.98%	80.34%	2.69%
2015	\$484,429,841	\$376,373,301	\$1,322,907	77.69%	77.97%	2.26%
2016	\$475,230,911	\$297,520,323	\$1,169,131	62.61%	62.85%	-1.90%
2017	\$507,813,492	\$385,781,284	\$1,660,330	75.97%	76.30%	6.86%
2018	\$531,820,140	\$400,585,106	\$1,417,243	75.32%	75.59%	4.73%

GROUP UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$27,944,222	\$81,431,567	\$57,450	291.41%	291.61%	0.94%
2010	\$22,774,494	\$43,994,485	\$0	193.17%	193.17%	-18.50%
2011	\$31,832,669	\$51,013,309	\$56,713	160.25%	160.43%	39.77%
2012	\$48,872,170	\$241,864,937	\$19,473	494.89%	494.93%	53.53%
2013	\$77,757,547	\$265,174,721	\$32,009	341.03%	341.07%	59.10%
2014	\$67,546,946	\$258,151,447	\$60,805	382.18%	382.27%	-13.13%
2015	\$114,894,398	\$203,011,137	\$31,604	176.69%	176.72%	70.10%
2016	\$67,893,912	\$196,644,718	\$1,472	289.64%	289.64%	-40.91%
2017	\$106,639,066	\$201,692,601	\$37	189.14%	189.14%	57.07%
2018	\$38,377,947	\$214,229,102	\$38	558.21%	558.21%	-64.01%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

GROUP GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$6,536,371	\$5,226,765	\$0	79.96%	79.96%	-2.27%
2010	\$6,442,118	\$5,515,759	\$0	85.62%	85.62%	-1.44%
2011	\$6,579,972	\$5,041,623	\$0	76.62%	76.62%	2.14%
2012	\$6,778,410	\$29,722,021	\$0	438.48%	438.48%	3.02%
2013	\$9,521,830	\$20,030,580	\$0	210.36%	210.36%	40.47%
2014	\$8,869,181	\$19,448,194	\$0	219.28%	219.28%	-6.85%
2015	\$8,338,956	\$64,330,512	\$0	771.45%	771.45%	-5.98%
2016	\$8,630,997	\$68,685,851	\$0	795.80%	795.80%	3.50%
2017	\$5,646,219	\$12,458,030	\$1,449	220.64%	220.67%	-34.58%
2018	\$5,083,883	\$7,691,394	\$1,330	151.29%	151.32%	-9.96%

GROUP CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$20,030,083	\$13,839,317	\$0	69.09%	69.09%	-28.61%
2010	\$18,951,964	\$14,064,472	\$20,835	74.21%	74.32%	-5.38%
2011	\$18,693,496	\$12,039,223	\$0	64.40%	64.40%	-1.36%
2012	\$19,441,996	\$10,086,360	\$17,195	51.88%	51.97%	4.00%
2013	\$18,284,588	\$10,102,456	\$0	55.25%	55.25%	-5.95%
2014	\$19,008,688	\$9,917,443	\$0	52.17%	52.17%	3.96%
2015	\$18,627,969	\$8,761,786	\$0	47.04%	47.04%	-2.00%
2016	\$13,912,434	\$7,687,726	\$0	55.26%	55.26%	-25.31%
2017	\$12,454,766	\$7,732,228	\$0	62.08%	62.08%	-10.48%
2018	\$12,409,238	\$7,268,590	\$0	58.57%	58.57%	-0.37%

GROUP VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$18,108,043	\$60,643,235	\$11,903	334.90%	334.96%	-12.97%
2010	\$13,744,813	\$23,437,707	\$15,512	170.52%	170.63%	-24.10%
2011	\$16,235,622	\$23,322,145	\$16,109	143.65%	143.75%	18.12%
2012	\$10,023,961	\$25,609,049	\$4,605	255.48%	255.52%	-38.26%
2013	\$11,089,927	\$28,180,830	\$9,373	254.11%	254.20%	10.63%
2014	\$18,608,285	\$26,580,443	\$17,789	142.84%	142.94%	67.79%
2015	\$30,024,097	\$42,388,462	\$9,994	141.18%	141.21%	61.35%
2016	\$18,528,536	\$38,102,975	\$17,537	205.64%	205.74%	-38.29%
2017	\$23,010,877	\$66,547,518	\$0	289.20%	289.20%	24.19%
2018	\$21,338,429	\$58,095,261	\$0	272.26%	272.26%	-7.27%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

GROUP ORDINARY ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$526,376,668	\$523,939,409	\$1,467,933	99.54%	99.82%	-32.87%
2010	\$377,742,889	\$354,147,826	\$3,527,400	93.75%	94.69%	-28.24%
2011	\$443,394,917	\$371,677,173	\$4,816,386	83.83%	84.91%	17.38%
2012	\$1,286,599,473	\$569,582,297	\$4,885,938	44.27%	44.65%	190.17%
2013	\$1,215,358,820	\$445,542,674	\$5,670,377	36.66%	37.13%	-5.54%
2014	\$1,250,302,650	\$518,116,456	\$7,108,176	41.44%	42.01%	2.88%
2015	\$1,195,012,181	\$632,679,012	\$6,638,324	52.94%	53.50%	-4.42%
2016	\$1,703,283,340	\$556,963,478	\$9,279,531	32.70%	33.24%	42.53%
2017	\$1,633,022,630	\$626,651,426	\$7,993,216	38.37%	38.86%	-4.13%
2018	\$1,502,027,628	\$755,224,260	\$9,721,497	50.28%	50.93%	-8.02%

GROUP VARIABLE ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$547,337,447	\$511,661,999	\$1,946	93.48%	93.48%	-39.04%
2010	\$461,435,583	\$634,639,714	\$0	137.54%	137.54%	-15.69%
2011	\$469,744,128	\$695,938,740	\$0	148.15%	148.15%	1.80%
2012	\$611,769,937	\$674,865,198	\$0	110.31%	110.31%	30.23%
2013	\$775,270,229	\$725,001,321	\$2,172	93.52%	93.52%	26.73%
2014	\$834,068,124	\$820,780,376	\$2,897	98.41%	98.41%	7.58%
2015	\$633,963,080	\$821,918,720	\$3,750	129.65%	129.65%	-23.99%
2016	\$331,512,675	\$768,255,823	\$3,934	231.74%	231.74%	-47.71%
2017	\$613,366,779	\$899,299,058	\$3,223	146.62%	146.62%	85.02%
2018	\$586,227,659	\$997,152,346	\$3,676	170.10%	170.10%	-4.42%

GROUP MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$76,788,865	\$28,793,626	\$0	37.50%	37.50%	-67.58%
2010	\$17,091,150	\$115,767,079	\$0	677.35%	677.35%	-77.74%
2011	\$10,975,950	\$26,981,758	\$0	245.83%	245.83%	-35.78%
2012	\$860,724	\$19,799,074	\$0	2300.28%	2300.28%	-92.16%
2013	\$5,860,842	\$14,890,899	\$0	254.07%	254.07%	580.92%
2014	\$3,103,215	\$22,285,399	\$0	718.14%	718.14%	-47.05%
2015	\$194,358	\$8,532,691	\$0	4390.19%	4390.19%	-93.74%
2016	\$94,060	\$6,677,282	\$0	7098.96%	7098.96%	-51.60%
2017	\$241,308	\$3,683,129	\$0	1526.32%	1526.32%	156.55%
2018	\$379	\$10,830,886	\$0	2857753.56%	2857753.56%	-99.84%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

GROUP EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$20,181,148	\$23,140,567	\$0	114.66%	114.66%	37.05%
2010	\$5,545,801	\$27,415,516	\$0	494.35%	494.35%	-72.52%
2011	\$7,655,126	\$30,004,800	\$0	391.96%	391.96%	38.03%
2012	\$3,875,811	\$32,528,069	\$0	839.26%	839.26%	-49.37%
2013	\$2,063,163	\$29,552,692	\$0	1432.40%	1432.40%	-46.77%
2014	\$10,449,121	\$24,703,135	\$0	236.41%	236.41%	406.46%
2015	\$8,352,794	\$26,979,194	\$0	323.00%	323.00%	-20.06%
2016	\$542,624	\$29,594,519	\$0	5453.96%	5453.96%	-93.50%
2017	\$388,600	\$32,859,251	\$0	8455.80%	8455.80%	-28.39%
2018	\$581,100	\$27,584,471	\$0	4746.94%	4746.94%	49.54%

GROUP DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$438,035,129	\$223,147,429	\$0	50.94%	50.94%	-31.41%
2010	\$366,117,028	\$47,704,800	\$0	13.03%	13.03%	-16.42%
2011	\$440,123,270	\$62,217,325	\$0	14.14%	14.14%	20.21%
2012	\$628,330,497	\$66,943,569	\$0	10.65%	10.65%	42.76%
2013	\$771,451,359	\$74,484,253	\$0	9.66%	9.66%	22.78%
2014	\$906,292,397	\$90,102,664	\$0	9.94%	9.94%	17.48%
2015	\$857,318,280	\$121,690,165	\$0	14.19%	14.19%	-5.40%
2016	\$803,805,299	\$104,796,055	\$0	13.04%	13.04%	-6.24%
2017	\$614,834,795	\$116,169,594	\$0	18.89%	18.89%	-23.51%
2018	\$657,514,465	\$147,598,997	\$0	22.45%	22.45%	6.94%

GROUP OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$897,667,166	\$400,903,559	\$289,300	44.66%	44.69%	27.48%
2010	\$912,689,265	\$983,015,495	\$167,935	107.71%	107.72%	1.67%
2011	\$908,840,653	\$1,132,886,816	\$1,574	124.65%	124.65%	-0.42%
2012	\$906,653,658	\$1,363,028,699	\$2,430	150.34%	150.34%	-0.24%
2013	\$992,689,149	\$907,473,876	\$0	91.42%	91.42%	9.49%
2014	\$974,728,559	\$1,310,530,841	\$0	134.45%	134.45%	-1.81%
2015	\$924,217,317	\$1,050,079,676	\$0	113.62%	113.62%	-5.18%
2016	\$1,046,601,997	\$933,538,010	\$0	89.20%	89.20%	13.24%
2017	\$950,371,357	\$1,172,252,977	\$0	123.35%	123.35%	-9.19%
2018	\$1,963,522,896	\$1,078,692,720	\$0	54.94%	54.94%	106.61%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$383,717,305	\$277,701,460	72.37%	\$379,320,792	\$268,794,687	70.86%	3.53%
2010	\$403,756,711	\$278,284,429	68.92%	\$404,165,742	\$276,889,791	68.51%	5.22%
2011	\$403,540,418	\$304,853,227	75.54%	\$393,273,014	\$305,857,550	77.77%	-0.05%
2012	\$414,007,266	\$324,023,037	78.27%	\$423,602,580	\$325,668,927	76.88%	2.59%
2013	\$438,556,358	\$349,105,794	79.60%	\$441,259,579	\$352,000,915	79.77%	5.93%
2014	\$917,829,288	\$836,198,409	91.11%	\$920,167,388	\$905,306,253	98.38%	109.28%
2015	\$1,302,586,263	\$1,140,538,225	87.56%	\$1,305,373,802	\$1,226,933,447	93.99%	41.92%
2016	\$1,566,263,404	\$1,338,566,398	85.46%	\$1,579,256,632	\$1,353,851,215	85.73%	20.24%
2017	\$1,590,335,037	\$1,139,799,127	71.67%	\$1,573,627,885	\$1,079,482,093	68.60%	1.54%
2018	\$1,403,226,520	\$975,900,877	69.55%	\$1,403,823,495	\$949,657,243	67.65%	-11.77%

INDIVIDUAL MEDICARE SUPPLEMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$344,897,933	\$264,372,317	76.65%	\$342,799,172	\$267,428,929	78.01%	3.76%
2010	\$355,636,160	\$262,414,053	73.79%	\$349,586,468	\$257,477,133	73.65%	3.11%
2011	\$391,032,013	\$294,933,638	75.42%	\$387,818,011	\$300,142,075	77.39%	9.95%
2012	\$432,218,959	\$313,127,641	72.45%	\$428,876,386	\$315,120,265	73.48%	10.53%
2013	\$455,009,751	\$329,452,671	72.41%	\$454,441,840	\$328,813,631	72.36%	5.27%
2014	\$482,152,981	\$347,057,903	71.98%	\$485,951,130	\$352,722,718	72.58%	5.97%
2015	\$490,239,680	\$360,881,200	73.61%	\$483,785,674	\$347,175,917	71.76%	1.68%
2016	\$524,098,129	\$387,411,855	73.92%	\$525,564,633	\$385,440,998	73.34%	6.91%
2017	\$545,008,656	\$411,859,542	75.57%	\$545,241,327	\$410,582,735	75.30%	3.99%
2018	\$564,149,701	\$438,656,592	77.76%	\$566,715,163	\$442,214,536	78.03%	3.51%

INDIVIDUAL LONG TERM CARE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$206,264,542	\$107,862,055	52.29%	\$196,427,601	\$134,783,035	68.62%	2.28%
2010	\$204,002,042	\$118,750,667	58.21%	\$194,597,847	\$159,793,788	82.11%	-1.10%
2011	\$207,496,536	\$128,905,231	62.12%	\$193,756,171	\$163,123,353	84.19%	1.71%
2012	\$205,162,078	\$140,639,101	68.55%	\$198,031,471	\$183,676,020	92.75%	-1.13%
2013	\$207,446,905	\$149,032,662	71.84%	\$201,536,525	\$165,150,285	81.95%	1.11%
2014	\$216,523,099	\$156,112,233	72.10%	\$212,518,477	\$204,944,227	96.44%	4.38%
2015	\$226,180,312	\$174,251,668	77.04%	\$219,939,917	\$218,484,815	99.34%	4.46%
2016	\$216,940,674	\$183,558,794	84.61%	\$214,069,833	\$201,804,311	94.27%	-4.09%
2017	\$213,304,206	\$189,030,224	88.62%	\$211,846,907	\$241,318,507	113.91%	-1.68%
2018	\$211,978,898	\$197,145,393	93.00%	\$217,655,297	\$230,953,198	106.11%	-0.62%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

INDIVIDUAL SPECIFIED DISEASE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$65,348,248	\$29,873,193	45.71%	\$65,173,053	\$32,790,176	50.31%	6.66%
2010	\$67,234,847	\$29,771,505	44.28%	\$67,528,994	\$33,107,946	49.03%	2.89%
2011	\$68,187,490	\$31,174,856	45.72%	\$68,789,302	\$32,705,387	47.54%	1.42%
2012	\$71,620,512	\$36,306,670	50.69%	\$71,053,985	\$38,124,188	53.66%	5.03%
2013	\$76,988,550	\$35,184,258	45.70%	\$76,905,133	\$38,065,418	49.50%	7.50%
2014	\$76,499,285	\$36,941,017	48.29%	\$76,551,105	\$38,240,202	49.95%	-0.64%
2015	\$79,941,706	\$38,936,168	48.71%	\$79,734,988	\$41,851,725	52.49%	4.50%
2016	\$83,865,775	\$38,676,703	46.12%	\$84,153,719	\$40,913,514	48.62%	4.91%
2017	\$89,910,995	\$47,598,763	52.94%	\$90,168,382	\$50,559,722	56.07%	7.21%
2018	\$96,005,643	\$44,157,520	45.99%	\$95,749,270	\$46,223,446	48.28%	6.78%

INDIVIDUAL ACCIDENT ONLY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$56,765,950	\$25,067,281	44.16%	\$56,974,426	\$23,358,519	41.00%	2.53%
2010	\$57,040,268	\$25,743,539	45.13%	\$57,342,016	\$26,501,210	46.22%	0.48%
2011	\$58,883,142	\$27,889,908	47.36%	\$59,145,160	\$27,623,899	46.71%	3.23%
2012	\$59,535,290	\$27,176,435	45.65%	\$60,410,372	\$28,289,411	46.83%	1.11%
2013	\$56,610,700	\$23,953,435	42.31%	\$56,692,594	\$23,581,126	41.59%	-4.91%
2014	\$55,711,052	\$24,198,483	43.44%	\$55,621,306	\$25,209,434	45.32%	-1.59%
2015	\$58,683,332	\$27,509,679	46.88%	\$59,637,947	\$36,494,147	61.19%	5.34%
2016	\$67,266,401	\$31,770,058	47.23%	\$65,069,690	\$29,555,834	45.42%	14.63%
2017	\$60,851,889	\$25,153,595	41.34%	\$60,538,383	\$26,631,367	43.99%	-9.54%
2018	\$63,522,542	\$24,679,353	38.85%	\$63,347,315	\$24,958,520	39.40%	4.39%

INDIVIDUAL DISABILITY INCOME

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$100,114,890	\$58,330,893	58.26%	\$100,166,356	\$68,256,699	68.14%	1.27%
2010	\$101,661,837	\$59,575,581	58.60%	\$101,823,091	\$67,168,757	65.97%	1.55%
2011	\$105,387,618	\$61,752,219	58.60%	\$103,445,226	\$57,928,897	56.00%	3.66%
2012	\$107,027,647	\$66,651,155	62.27%	\$107,539,883	\$86,051,840	80.02%	1.56%
2013	\$105,542,504	\$71,328,656	67.58%	\$105,371,718	\$74,759,002	70.95%	-1.39%
2014	\$108,615,001	\$75,711,689	69.71%	\$108,036,016	\$79,531,085	73.62%	2.91%
2015	\$106,818,978	\$67,848,508	63.52%	\$106,351,018	\$50,847,245	47.81%	-1.65%
2016	\$109,033,931	\$64,970,401	59.59%	\$108,891,589	\$67,798,163	62.26%	2.07%
2017	\$110,062,683	\$68,673,653	62.40%	\$108,945,005	\$85,142,628	78.15%	0.94%
2018	\$111,847,829	\$67,487,406	60.34%	\$113,009,194	\$55,431,444	49.05%	1.62%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

INDIVIDUAL DENTAL

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$15,932,970	\$9,245,567	58.03%	\$15,953,279	\$9,198,512	57.66%	8.38%
2010	\$16,385,716	\$10,212,618	62.33%	\$16,248,416	\$10,244,914	63.05%	2.84%
2011	\$18,735,830	\$11,449,933	61.11%	\$18,583,774	\$11,323,993	60.93%	14.34%
2012	\$20,585,953	\$12,405,523	60.26%	\$20,492,069	\$12,768,492	62.31%	9.87%
2013	\$26,365,639	\$14,775,980	56.04%	\$26,384,901	\$14,722,908	55.80%	28.08%
2014	\$31,114,304	\$16,265,975	52.28%	\$30,847,967	\$17,741,835	57.51%	18.01%
2015	\$29,700,365	\$16,157,355	54.40%	\$28,823,472	\$17,988,347	62.41%	-4.54%
2016	\$34,348,959	\$19,272,543	56.11%	\$33,888,563	\$19,798,837	58.42%	15.65%
2017	\$35,222,379	\$20,310,084	57.66%	\$34,784,887	\$20,275,754	58.29%	2.54%
2018	\$36,160,572	\$19,269,793	53.29%	\$35,681,578	\$19,396,289	54.36%	2.66%

INDIVIDUAL LIMITED BENEFIT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$33,851,985	\$16,090,223	47.53%	\$33,990,072	\$15,289,477	44.98%	-3.89%
2010	\$32,607,359	\$14,486,339	44.43%	\$32,557,670	\$15,171,764	46.60%	-3.68%
2011	\$33,260,202	\$14,973,051	45.02%	\$33,292,598	\$15,018,085	45.11%	2.00%
2012	\$33,897,113	\$14,688,218	43.33%	\$33,974,020	\$14,849,565	43.71%	1.91%
2013	\$35,291,790	\$15,111,733	42.82%	\$35,364,908	\$16,011,121	45.27%	4.11%
2014	\$35,038,403	\$14,762,555	42.13%	\$35,201,561	\$15,150,216	43.04%	-0.72%
2015	\$36,727,590	\$16,052,832	43.71%	\$36,735,278	\$17,324,879	47.16%	4.82%
2016	\$35,588,944	\$14,356,005	40.34%	\$35,722,622	\$14,053,329	39.34%	-3.10%
2017	\$39,645,578	\$15,485,140	39.06%	\$39,900,226	\$15,608,594	39.12%	11.40%
2018	\$48,008,087	\$17,684,818	36.84%	\$47,981,770	\$19,177,573	39.97%	21.09%

INDIVIDUAL SHORT TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$1,192,049	\$731,047	61.33%	\$1,857,447	\$656,310	35.33%	11.98%
2010	\$1,290,386	\$466,115	36.12%	\$1,193,036	\$462,122	38.73%	8.25%
2011	\$1,293,238	\$423,836	32.77%	\$978,358	\$298,376	30.50%	0.22%
2012	\$1,547,792	\$429,538	27.75%	\$1,316,928	\$520,160	39.50%	19.68%
2013	\$1,533,569	\$384,684	25.08%	\$1,380,011	\$484,249	35.09%	-0.92%
2014	\$1,624,273	\$374,148	23.03%	\$1,438,629	\$235,053	16.34%	5.91%
2015	\$1,030,479	\$453,061	43.97%	\$1,623,018	\$453,835	27.96%	-36.56%
2016	\$1,064,818	\$601,286	56.47%	\$1,707,260	\$480,787	28.16%	3.33%
2017	\$1,266,523	\$354,680	28.00%	\$1,521,653	\$274,662	18.05%	18.94%
2018	\$1,112,405	\$320,900	28.85%	\$1,393,661	\$382,229	27.43%	-12.17%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

INDIVIDUAL LONG TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$2,969	\$100	3.37%	\$2,953	-\$1,634	-55.33%	-15.77%
2010	\$1,621	\$2,408	148.55%	\$13,052	\$132	1.01%	-45.40%
2011	-\$475	\$4,012	-844.63%	\$14,811	\$10,205	68.90%	-129.30%
2012	-\$12	\$4,144	-34533.33%	\$13,952	\$669	4.80%	-97.47%
2013	\$16,742	\$26,972	161.10%	\$36,016	\$44,998	124.94%	-139616.67%
2014	\$8,524	\$37,804	443.50%	\$35,295	-\$147	-0.42%	-49.09%
2015	-\$2,012	\$16,465	-818.34%	\$18,164	\$2,640	14.53%	-123.60%
2016	\$6,056	\$7,249	119.70%	\$10,187	-\$8,149	-79.99%	-400.99%
2017	-\$397	\$2,209	-556.42%	\$6,972	-\$118	-1.69%	-106.56%
2018	\$155,391	\$71,928	46.29%	\$264,424	\$87,382	33.05%	-39241.31%

INDIVIDUAL CREDIT UNEMPLOYMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$0	\$0	N/A	\$0	\$0		N/A
2010	\$0	\$0	N/A	\$0	\$0		N/A
2011	\$0	\$0	N/A	\$0	\$0		N/A
2012	\$0	\$0	N/A	\$0	\$0		N/A
2013	\$0	\$0	N/A	\$0	\$0		N/A
2014	\$0	\$0	N/A	\$0	\$0		N/A
2015	\$0	\$0	N/A	\$0	\$0		N/A
2016	\$0	\$0	N/A	\$0	\$0		N/A
2017	\$0	\$0	N/A	\$0	\$0		N/A
2018	\$0	\$0	N/A	\$0	\$0		N/A

INDIVIDUAL STOP LOSS

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2010	\$66,402	\$0	\$0	\$66,402	\$29,936	\$0	N/A
2011	\$548,182	\$1,615,795	\$3	\$548,182	\$292,363	\$1	\$7
2012	\$1,172,640	\$249,013	\$0	\$1,172,641	\$1,718,842	\$1	\$1
2013	\$1,493,540	\$347,719	23.28%	\$1,493,540	\$848,221	56.79%	27.37%
2014	\$7,400,524	\$2,908,810	39.31%	\$7,400,524	\$4,553,555	61.53%	395.50%
2015	\$6,812,139	\$4,024,159	59.07%	\$6,791,220	\$4,807,619	70.79%	-7.95%
2016	\$5,129,465	\$10,320,358	201.20%	\$5,065,251	\$11,535,863	227.75%	-24.70%
2017	\$4,526,904	\$1,651,010	36.47%	\$4,524,823	\$2,512,529	55.53%	-11.75%
2018	\$6,276,011	\$3,789,107	60.37%	\$6,276,011	\$4,645,116	74.01%	38.64%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

INDIVIDUAL MEDICARE PART D

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$382,523,063	\$309,741,115	80.97%	\$373,640,633	\$305,628,013	81.80%	26.28%
2010	\$381,465,425	\$271,361,702	71.14%	\$382,498,158	\$271,606,450	71.01%	-0.28%
2011	\$326,239,553	\$259,371,912	79.50%	\$322,422,184	\$259,632,480	80.53%	-14.48%
2012	\$369,238,655	\$305,661,699	82.78%	\$365,183,985	\$307,775,521	84.28%	13.18%
2013	\$307,815,776	\$220,070,813	71.49%	\$301,029,937	\$247,536,134	82.23%	-16.64%
2014	\$290,855,000	\$259,035,798	89.06%	\$297,869,741	\$249,412,469	83.73%	-5.51%
2015	\$278,574,895	\$221,293,739	79.44%	\$274,787,020	\$213,307,148	77.63%	-4.22%
2016	\$286,020,800	\$246,839,637	86.30%	\$290,238,250	\$230,773,846	79.51%	2.67%
2017	\$297,626,890	\$256,345,699	86.13%	\$299,677,173	\$253,726,888	84.67%	4.06%
2018	\$258,302,202	\$205,403,749	79.52%	\$261,663,204	\$207,039,770	79.12%	-13.21%

INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$651,009,521	\$546,396,572	83.93%	\$646,971,608	\$545,709,429	84.35%	25.78%
2010	\$687,726,290	\$584,882,519	85.05%	\$688,549,873	\$569,541,064	82.72%	5.64%
2011	\$633,001,121	\$510,785,888	80.69%	\$633,285,444	\$514,164,052	81.19%	-7.96%
2012	\$675,746,804	\$539,764,950	79.88%	\$677,581,956	\$540,333,719	79.74%	6.75%
2013	\$692,548,832	\$646,320,274	93.32%	\$696,517,314	\$646,329,897	92.79%	2.49%
2014	\$430,507,723	\$355,661,255	82.61%	\$430,474,834	\$357,703,596	83.10%	-37.84%
2015	\$399,999,652	\$331,455,998	82.86%	\$399,680,863	\$326,264,355	81.63%	-7.09%
2016	\$530,769,338	\$410,981,886	77.43%	\$531,124,265	\$421,690,266	79.40%	32.69%
2017	\$568,811,801	\$443,325,755	77.94%	\$568,913,745	\$440,903,381	77.50%	7.17%
2018	\$672,979,469	\$555,727,153	82.58%	\$673,070,004	\$560,365,763	83.26%	18.31%

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (2 - 50 EMPLOYEES)

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$1,041,682,994	\$812,992,214	78.05%	\$1,042,234,055	\$818,223,529	78.51%	-1.93%
2010	\$1,170,130,926	\$857,038,070	73.24%	\$1,170,358,339	\$863,867,476	73.81%	12.33%
2011	\$1,240,919,214	\$912,495,981	73.53%	\$1,219,533,648	\$905,726,448	74.27%	6.05%
2012	\$1,206,310,177	\$922,953,524	76.51%	\$1,220,304,803	\$929,551,460	76.17%	-2.79%
2013	\$1,239,216,740	\$923,592,671	74.53%	\$1,244,763,474	\$937,673,203	75.33%	2.73%
2014	\$1,142,248,689	\$831,655,694	72.81%	\$1,151,819,957	\$839,055,845	72.85%	-7.82%
2015	\$1,141,910,983	\$869,814,187	76.17%	\$1,142,851,740	\$873,452,937	76.43%	-0.03%
2016	\$1,155,849,485	\$862,070,854	74.58%	\$1,157,345,761	\$871,260,520	75.28%	1.22%
2017	\$1,184,636,228	\$903,069,529	76.23%	\$1,179,978,027	\$911,559,550	77.25%	2.49%
2018	\$1,158,477,348	\$912,305,051	78.75%	\$1,157,467,876	\$919,636,337	79.45%	-2.21%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES)

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$678,297,673	\$417,470,311	61.55%	\$679,111,300	\$514,290,874	75.73%	34.35%
2010	\$734,466,521	\$525,253,930	71.52%	\$735,546,237	\$512,454,791	69.67%	8.28%
2011	\$755,301,467	\$537,091,033	71.11%	\$743,950,525	\$528,506,564	71.04%	2.84%
2012	\$583,451,091	\$430,006,305	73.70%	\$590,585,297	\$432,863,944	73.29%	-22.75%
2013	\$722,614,630	\$512,196,185	70.88%	\$723,443,997	\$520,098,615	71.89%	23.85%
2014	\$527,499,741	\$389,866,086	73.91%	\$528,638,293	\$391,545,946	74.07%	-27.00%
2015	\$668,203,305	\$482,937,558	72.27%	\$667,995,177	\$485,118,181	72.62%	26.67%
2016	\$632,819,124	\$466,136,053	73.66%	\$636,017,346	\$468,358,036	73.64%	-5.30%
2017	\$901,117,926	\$539,890,661	59.91%	\$899,455,247	\$546,890,373	60.80%	42.40%
2018	\$750,085,662	\$703,801,077	93.83%	\$756,604,265	\$716,449,426	94.69%	-16.76%

GROUP COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$2,055,332,127	\$1,775,423,333	86.38%	\$2,050,451,124	\$1,775,691,917	86.60%	5.01%
2010	\$2,002,684,307	\$1,647,874,254	82.28%	\$2,001,689,869	\$1,634,484,226	81.66%	-2.56%
2011	\$2,043,759,231	\$1,646,720,986	80.57%	\$2,034,772,780	\$1,677,153,032	82.42%	2.05%
2012	\$2,114,877,846	\$1,755,535,780	83.01%	\$2,118,110,754	\$1,768,789,278	83.51%	3.48%
2013	\$2,050,460,682	\$1,728,158,433	84.28%	\$2,047,788,163	\$1,714,039,659	83.70%	-3.05%
2014	\$2,004,949,742	\$1,652,444,180	82.42%	\$1,993,919,906	\$1,623,044,418	81.40%	-2.22%
2015	\$2,007,103,666	\$1,684,312,933	83.92%	\$2,003,173,649	\$1,646,221,270	82.18%	0.11%
2016	\$2,092,055,998	\$1,784,799,000	85.31%	\$2,093,048,178	\$1,763,747,231	84.27%	4.23%
2017	\$2,422,230,132	\$1,987,978,299	82.07%	\$2,386,155,237	\$1,987,566,427	83.30%	15.78%
2018	\$2,576,062,761	\$2,283,759,066	88.65%	\$2,588,216,058	\$2,280,536,126	88.11%	6.35%

GROUP COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$154,919,191	\$94,458,209	60.97%	\$156,553,148	\$94,571,806	60.41%	6.90%
2010	\$176,302,725	\$111,571,200	63.28%	\$175,576,748	\$113,379,188	64.58%	13.80%
2011	\$213,067,406	\$152,451,260	71.55%	\$208,603,416	\$153,251,127	73.47%	20.85%
2012	\$210,628,599	\$160,926,194	76.40%	\$212,603,261	\$161,360,391	75.90%	-1.14%
2013	\$207,186,021	\$151,685,312	73.21%	\$208,643,668	\$152,833,979	73.25%	-1.63%
2014	\$176,373,796	\$143,196,477	81.19%	\$179,721,808	\$139,197,534	77.45%	-14.87%
2015	\$126,541,131	\$96,812,461	76.51%	\$131,346,793	\$94,855,503	72.22%	-28.25%
2016	\$99,276,507	\$67,789,007	68.28%	\$94,674,641	\$61,572,177	65.04%	-21.55%
2017	\$79,695,463	\$67,896,627	85.20%	\$83,228,161	\$66,781,656	80.24%	-19.72%
2018	\$75,028,575	\$61,272,752	81.67%	\$74,641,495	\$60,648,941	81.25%	-5.86%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

GROUP COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$36,154,162	\$26,048,412	72.05%	\$36,023,915	\$27,070,754	75.15%	-1.46%
2010	\$3,995,007	\$2,283,103	57.15%	\$4,041,322	\$2,060,647	50.99%	-88.95%
2011	\$3,723,383	\$2,811,957	75.52%	\$3,655,670	\$3,205,589	87.69%	-6.80%
2012	\$3,554,493	\$3,346,550	94.15%	\$3,527,162	\$3,204,727	90.86%	-4.54%
2013	\$3,368,578	\$3,470,974	103.04%	\$3,462,918	\$3,831,077	110.63%	-5.23%
2014	\$381,640	\$875,912	229.51%	\$433,615	\$175,459	40.46%	-88.67%
2015	\$1,117	\$5,836	522.47%	\$1,117	\$6,167	552.10%	-99.71%
2016	\$1,256	\$5	0.40%	\$1,275	-\$120	-9.41%	12.44%
2017	\$320,848	\$105,917	33.01%	\$263,555	\$0	0.00%	25445.22%
2018	\$227	\$2,650	1167.40%	\$227	\$0	0.00%	-99.93%

GROUP COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$455,718,504	\$418,791,009	91.90%	\$455,216,088	\$414,443,173	91.04%	10.21%
2010	\$487,828,913	\$458,395,289	93.97%	\$487,707,744	\$460,239,924	94.37%	7.05%
2011	\$471,890,761	\$424,701,223	90.00%	\$464,638,207	\$427,840,197	92.08%	-3.27%
2012	\$484,624,022	\$452,111,209	93.29%	\$490,105,025	\$458,223,275	93.49%	2.70%
2013	\$509,805,798	\$482,622,033	94.67%	\$512,579,016	\$484,276,163	94.48%	5.20%
2014	\$545,536,483	\$523,318,124	95.93%	\$561,678,984	\$524,328,434	93.35%	7.01%
2015	\$624,895,948	\$556,624,216	89.07%	\$626,630,255	\$562,523,568	89.77%	14.55%
2016	\$663,531,642	\$578,693,046	87.21%	\$656,121,991	\$587,019,959	89.47%	6.18%
2017	\$693,418,246	\$614,125,231	88.56%	\$669,431,594	\$613,662,043	91.67%	4.50%
2018	\$680,909,063	\$644,977,371	94.72%	\$680,440,855	\$641,294,777	94.25%	-1.80%

GROUP MEDICARE SUPPLEMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$231,754,359	\$165,614,590	71.46%	\$230,416,669	\$165,066,720	71.64%	2.32%
2010	\$226,340,264	\$163,212,241	72.11%	\$225,282,067	\$162,819,461	72.27%	-2.34%
2011	\$217,061,714	\$168,815,502	77.77%	\$217,168,567	\$168,310,399	77.50%	-4.10%
2012	\$203,115,736	\$159,954,643	78.75%	\$205,429,468	\$159,682,393	77.73%	-6.42%
2013	\$196,644,545	\$151,548,529	77.07%	\$197,008,666	\$151,674,760	76.99%	-3.19%
2014	\$193,699,358	\$151,589,850	78.26%	\$192,082,500	\$150,841,159	78.53%	-1.50%
2015	\$204,900,217	\$162,151,342	79.14%	\$202,239,298	\$160,963,322	79.59%	5.78%
2016	\$211,238,135	\$168,473,712	79.76%	\$210,714,050	\$168,726,289	80.07%	3.09%
2017	\$216,649,704	\$172,324,426	79.54%	\$217,788,770	\$173,693,968	79.75%	2.56%
2018	\$223,765,220	\$172,329,372	77.01%	\$225,116,183	\$172,316,155	76.55%	3.28%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

GROUP LONG TERM CARE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$30,511,696	\$11,247,802	36.86%	\$30,496,420	\$12,342,998	40.47%	6.27%
2010	\$32,298,781	\$11,895,294	36.83%	\$30,255,587	\$13,591,952	44.92%	5.86%
2011	\$34,257,863	\$13,674,442	39.92%	\$31,694,453	\$20,819,619	65.69%	6.07%
2012	\$34,789,865	\$14,435,933	41.49%	\$32,038,191	\$20,245,997	63.19%	1.55%
2013	\$33,452,120	\$17,677,533	52.84%	\$30,721,626	\$13,262,610	43.17%	-3.85%
2014	\$36,126,891	\$18,804,607	52.05%	\$33,069,393	\$19,901,016	60.18%	8.00%
2015	\$36,275,466	\$21,314,430	58.76%	\$32,199,954	\$24,045,363	74.68%	0.41%
2016	\$36,389,880	\$21,933,116	60.27%	\$33,444,625	\$27,745,231	82.96%	0.32%
2017	\$38,287,342	\$21,695,111	56.66%	\$35,539,742	\$22,783,063	64.11%	5.21%
2018	\$38,659,448	\$24,820,971	64.20%	\$37,225,358	\$27,280,726	73.29%	0.97%

GROUP SPECIFIED DISEASE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$17,354,144	\$14,916,077	85.95%	\$17,478,106	\$10,612,735	60.72%	88.40%
2010	\$21,585,485	\$8,919,286	41.32%	\$21,516,226	\$9,472,882	44.03%	24.38%
2011	\$15,946,311	\$6,409,783	40.20%	\$16,117,968	\$6,995,102	43.40%	-26.12%
2012	\$17,607,701	\$8,390,650	47.65%	\$17,682,609	\$8,009,832	45.30%	10.42%
2013	\$19,968,532	\$7,509,688	37.61%	\$20,217,703	\$7,535,509	37.27%	13.41%
2014	\$24,961,891	\$8,637,135	34.60%	\$25,118,528	\$9,396,049	37.41%	25.01%
2015	\$27,245,712	\$9,509,880	34.90%	\$27,300,439	\$9,934,267	36.39%	9.15%
2016	\$29,828,883	\$10,221,604	34.27%	\$29,889,532	\$11,676,526	39.07%	9.48%
2017	\$31,175,502	\$11,331,417	36.35%	\$31,822,360	\$9,873,753	31.03%	4.51%
2018	\$34,833,470	\$12,014,822	34.49%	\$35,029,265	\$10,693,038	30.53%	11.73%

GROUP ACCIDENT ONLY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$85,322,660	\$45,564,463	53.40%	\$83,068,482	\$36,881,093	44.40%	-2.11%
2010	\$96,106,857	\$45,609,772	47.46%	\$90,078,603	\$44,700,512	49.62%	12.64%
2011	\$97,329,393	\$47,953,765	49.27%	\$100,542,729	\$47,896,762	47.64%	1.27%
2012	\$93,669,143	\$44,365,104	47.36%	\$94,083,836	\$45,430,057	48.29%	-3.76%
2013	\$99,026,369	\$47,957,270	48.43%	\$100,643,515	\$49,955,641	49.64%	5.72%
2014	\$109,907,195	\$45,080,334	41.02%	\$110,792,405	\$46,424,218	41.90%	10.99%
2015	\$109,615,562	\$43,523,286	39.71%	\$110,621,146	\$42,190,276	38.14%	-0.27%
2016	\$99,625,472	\$38,745,037	38.89%	\$99,977,796	\$42,554,006	42.56%	-9.11%
2017	\$106,534,521	\$47,178,677	44.28%	\$105,209,625	\$50,921,510	48.40%	6.94%
2018	\$110,230,122	\$48,534,065	44.03%	\$108,042,632	\$50,936,723	47.15%	3.47%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

GROUP DISABILITY INCOME

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$258,760,883	\$176,556,410	68.23%	\$256,420,533	\$189,010,903	73.71%	1.25%
2010	\$254,728,387	\$190,611,485	74.83%	\$256,219,166	\$208,123,252	81.23%	-1.56%
2011	\$252,694,869	\$197,779,613	78.27%	\$257,839,761	\$212,375,298	82.37%	-0.80%
2012	\$258,592,907	\$202,323,947	78.24%	\$262,161,281	\$214,633,320	81.87%	2.33%
2013	\$259,900,676	\$212,934,734	81.93%	\$260,513,436	\$228,524,884	87.72%	0.51%
2014	\$269,201,441	\$212,951,954	79.11%	\$268,290,961	\$217,048,128	80.90%	3.58%
2015	\$303,329,965	\$229,521,732	75.67%	\$302,330,839	\$238,471,048	78.88%	12.68%
2016	\$295,990,569	\$230,257,414	77.79%	\$296,296,097	\$237,201,404	80.06%	-2.42%
2017	\$310,429,682	\$227,859,519	73.40%	\$313,941,460	\$224,332,084	71.46%	4.88%
2018	\$315,434,996	\$232,348,022	73.66%	\$333,810,137	\$221,502,939	66.36%	1.61%

GROUP DENTAL

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$192,108,990	\$135,631,538	70.60%	\$189,886,540	\$141,080,718	74.30%	0.52%
2010	\$199,565,441	\$145,810,996	73.06%	\$199,495,724	\$146,369,623	73.37%	3.88%
2011	\$203,840,252	\$147,687,410	72.45%	\$208,091,722	\$147,890,089	71.07%	2.14%
2012	\$218,668,481	\$161,839,723	74.01%	\$223,189,228	\$162,520,532	72.82%	7.27%
2013	\$220,118,548	\$165,816,300	75.33%	\$219,285,057	\$166,155,018	75.77%	0.66%
2014	\$232,335,863	\$172,716,488	74.34%	\$230,871,383	\$175,080,700	75.83%	5.55%
2015	\$245,898,323	\$176,723,210	71.87%	\$245,215,424	\$179,056,110	73.02%	5.84%
2016	\$254,889,911	\$181,631,947	71.26%	\$254,186,933	\$185,786,163	73.09%	3.66%
2017	\$245,599,771	\$161,017,689	65.56%	\$244,314,159	\$162,927,287	66.69%	-3.64%
2018	\$275,533,543	\$199,655,851	72.46%	\$273,366,731	\$202,635,088	74.13%	12.19%

GROUP LIMITED BENEFIT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$155,451,272	\$95,511,750	61.44%	\$154,976,542	\$90,523,451	58.41%	-17.80%
2010	\$121,571,940	\$90,947,812	74.81%	\$121,543,614	\$85,136,915	70.05%	-21.79%
2011	\$136,070,457	\$93,916,134	69.02%	\$136,247,583	\$93,571,683	68.68%	11.93%
2012	\$149,044,553	\$98,519,019	66.10%	\$149,533,800	\$100,921,166	67.49%	9.53%
2013	\$151,711,089	\$105,597,381	69.60%	\$151,494,391	\$107,054,384	70.67%	1.79%
2014	\$146,851,719	\$111,278,930	75.78%	\$148,179,250	\$114,894,376	77.54%	-3.20%
2015	\$162,635,242	\$112,628,183	69.25%	\$161,918,619	\$115,831,671	71.54%	10.75%
2016	\$178,579,137	\$123,573,149	69.20%	\$178,814,462	\$122,784,216	68.67%	9.80%
2017	\$212,700,682	\$139,844,105	65.75%	\$212,419,098	\$141,432,022	66.58%	19.11%
2018	\$225,795,125	\$138,306,273	61.25%	\$225,657,489	\$139,770,213	61.94%	6.16%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

GROUP SHORT TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$15,692,268	\$8,600,798	54.81%	\$20,885,202	\$7,332,032	35.11%	-30.55%
2010	\$13,897,403	\$7,464,066	53.71%	\$17,198,226	\$5,725,319	33.29%	-11.44%
2011	\$13,404,416	\$6,243,141	46.58%	\$14,917,008	\$4,711,093	31.58%	-3.55%
2012	\$14,102,883	\$5,424,730	38.47%	\$13,222,269	\$4,618,540	34.93%	5.21%
2013	\$13,323,245	\$4,749,199	35.65%	\$13,282,084	\$3,675,444	27.67%	-5.53%
2014	\$13,672,599	\$4,131,411	30.22%	\$13,230,216	\$3,351,536	25.33%	2.62%
2015	\$13,207,014	\$3,732,757	28.26%	\$13,215,189	\$3,721,543	28.16%	-3.41%
2016	\$9,768,406	\$3,678,436	37.66%	\$11,530,020	\$3,477,512	30.16%	-26.04%
2017	\$8,807,010	\$3,398,223	38.59%	\$11,027,152	\$2,763,855	25.06%	-9.84%
2018	\$8,967,299	\$3,037,302	33.87%	\$9,623,753	\$2,589,725	26.91%	1.82%

GROUP LONG TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$864,271	\$589,887	68.25%	\$831,283	\$699,139	84.10%	-26.83%
2010	\$811,029	\$550,504	67.88%	\$750,498	\$391,397	52.15%	-6.16%
2011	\$513,600	\$412,139	80.25%	\$494,369	\$234,644	47.46%	-36.67%
2012	\$502,052	\$544,867	108.53%	\$478,605	\$460,235	96.16%	-2.25%
2013	\$268,879	\$352,003	130.92%	\$319,070	\$322,439	101.06%	-46.44%
2014	\$252,217	\$318,389	126.24%	\$272,788	\$183,714	67.35%	-6.20%
2015	\$101,868	\$215,563	211.61%	\$116,620	\$93,997	80.60%	-59.61%
2016	\$418,477	\$74,975	17.92%	\$350,092	\$96,135	27.46%	310.80%
2017	\$291,430	\$59,790	20.52%	\$328,912	\$12,805	3.89%	-30.36%
2018	\$2,439	\$2,318	95.04%	\$2,439	\$2,925	119.93%	-99.16%

GROUP CREDIT UNEMPLOYMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	-\$518	\$513	-99.03%	\$17,795	-\$979	-5.50%	N/A
2010	\$0	\$0	N/A	\$0	\$0	N/A	-100.00%
2011	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2012	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2013	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2014	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2015	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2016	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2017	\$1,195	\$525	43.93%	\$2,395	\$548	22.88%	N/A
2018	\$0	\$0	N/A	\$0	\$0	N/A	-100.00%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2009 - 2018

GROUP STOP LOSS

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	147,543,722	110,561,963	74.94%	146,705,478	115,245,737	78.56%	6.60%
2010	148,663,632	108,076,042	72.70%	147,405,469	117,972,833	80.03%	0.76%
2011	172,887,922	127,766,825	73.90%	172,900,544	131,863,432	76.27%	16.29%
2012	184,005,327	130,083,713	70.70%	182,778,042	119,374,475	65.31%	6.43%
2013	234,150,257	180,958,786	77.28%	235,327,544	177,937,489	75.61%	27.25%
2014	281,925,029	225,743,687	80.07%	281,526,112	235,172,185	83.53%	20.40%
2015	331,623,405	254,223,258	76.66%	331,119,779	258,786,878	78.16%	17.63%
2016	357,408,725	272,922,956	76.36%	355,763,844	260,208,900	73.14%	7.78%
2017	408,514,667	306,379,691	75.00%	405,168,784	294,603,703	72.71%	14.30%
2018	\$493,705,878	\$363,575,055	73.64%	\$491,448,113	\$369,513,763	75.19%	20.85%

GROUP MEDICARE PART D

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$106,989,293	\$80,532,247	75.27%	\$106,160,884	\$81,323,055	76.60%	18.86%
2010	\$136,607,610	\$101,688,678	74.44%	\$137,271,715	\$102,380,472	74.58%	27.68%
2011	\$141,692,372	\$126,114,515	89.01%	\$141,006,592	\$104,066,574	73.80%	3.72%
2012	\$155,458,744	\$120,339,089	77.41%	\$149,922,156	\$119,046,628	79.41%	9.72%
2013	\$146,684,866	\$118,106,875	80.52%	\$151,393,339	\$119,811,477	79.14%	-5.64%
2014	\$173,901,526	\$143,048,260	82.26%	\$175,848,220	\$144,695,139	82.28%	18.55%
2015	\$149,963,050	\$111,815,472	74.56%	\$135,627,899	\$109,296,951	80.59%	-13.77%
2016	\$121,988,172	\$86,496,359	70.91%	\$117,219,615	\$85,976,383	73.35%	-18.65%
2017	\$109,301,654	\$82,751,801	75.71%	\$110,850,856	\$84,726,320	76.43%	-10.40%
2018	\$128,171,066	\$84,064,878	65.59%	\$131,092,523	\$83,105,909	63.39%	17.26%

GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2009	\$135,213,007	\$100,572,989	74.38%	\$134,278,810	\$107,800,294	80.28%	77.41%
2010	\$184,278,471	\$151,514,936	82.22%	\$185,318,381	\$153,113,939	82.62%	36.29%
2011	\$227,741,217	\$187,262,101	82.23%	\$227,020,511	\$182,099,266	80.21%	23.59%
2012	\$233,541,335	\$179,670,168	76.93%	\$231,876,705	\$181,393,527	78.23%	2.55%
2013	\$341,763,425	\$294,759,592	86.25%	\$352,017,766	\$292,618,231	83.13%	46.34%
2014	\$560,146,920	\$488,893,136	87.28%	\$565,611,452	\$486,316,913	85.98%	63.90%
2015	\$691,127,193	\$578,694,688	83.73%	\$680,220,832	\$576,935,427	84.82%	23.38%
2016	\$726,048,216	\$470,959,721	64.87%	\$727,949,453	\$495,151,121	68.02%	5.05%
2017	\$874,443,318	\$646,213,649	73.90%	\$874,471,556	\$652,640,715	74.63%	20.44%
2018	\$1,023,239,242	\$798,570,383	78.04%	\$1,027,972,778	\$790,872,720	76.94%	17.02%

**TOTAL
LIFE INSURANCE
BY
LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS**

LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSURED	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIVIDENDS TO POLICYHOLDERS	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
<u>INDIVIDUAL</u>							
1. 1	WHOLE LIFE	1,575,221	\$790,335,343	\$271,555,935	\$883,419,376	\$54,049,613	146.14%
1. 2	TERM LIFE	807,561	\$545,233,882	\$8,854,933	\$312,433,553	\$209,545,660	58.93%
1. 3	UNIVERSAL LIFE	392,226	\$688,580,364	\$7,899,033	\$992,234,625	\$72,910,917	145.25%
1. 4	GRADED DEATH BENEFITS	78,605	\$16,557,038	\$13,128	\$9,388,018	\$570,048	56.78%
1. 5	CREDIT LIFE	22,462	\$1,185,477	\$0	\$799,330	\$91,277	67.43%
1. 6	VARIABLE LIFE	79,973	\$184,764,931	\$5,303,033	\$224,094,911	\$22,036,496	124.16%
1. 7A	ORDINARY ANNUITIES	219,347	\$966,691,378	\$38,073,879	\$1,367,863,486	\$0	145.44%
1. 7B	VARIABLE ANNUITIES	273,769	\$1,579,684,923	\$638,554	\$3,680,614,002	\$0	233.04%
1. 7C	MODIFIED GUARANTEED ANNUITIES	2,686	\$19,972,720	\$0	\$35,622,744	\$0	178.36%
1. 7D	EQUITY INDEXED ANNUITIES	95,477	\$1,528,721,431	\$0	\$635,138,379	\$0	41.55%
1. 8	DEPOSIT-TYPE FUNDS	34,146	\$94,538,449	\$0	\$73,761,539	\$0	78.02%
1. 9	OTHER CONSIDERATIONS	20,532	\$115,923,691	\$0	\$226,435,378	\$0	195.33%
1.10	TOTAL INDIVIDUAL	3,602,010	\$6,532,189,631	\$332,338,495	\$8,441,805,340	\$359,204,012	134.32%
<u>GROUP</u>							
2. 1	WHOLE LIFE	165,829	\$43,498,371	\$48,424	\$93,739,508	\$9,857,540	215.61%
2. 2	TERM LIFE	2,262,793	\$531,820,140	\$1,417,243	\$400,585,106	\$220,311,459	75.59%
2. 3	UNIVERSAL LIFE	45,178	\$38,377,947	\$38	\$214,229,102	\$8,643,241	558.21%
2. 4	GRADED DEATH BENEFITS	18,211	\$5,083,883	\$1,330	\$7,691,394	\$97,528	151.32%
2. 5	CREDIT LIFE	157,230	\$12,409,238	\$0	\$7,268,590	\$939,322	58.57%
2. 6	VARIABLE LIFE	17,501	\$21,338,429	\$0	\$58,095,261	\$14,798,073	272.26%
2. 7A	ORDINARY ANNUITIES	312,735	\$1,502,027,628	\$9,721,497	\$755,224,260	\$0	50.93%
2. 7B	VARIABLE ANNUITIES	111,069	\$586,227,659	\$3,676	\$997,152,346	\$0	170.10%
2. 7C	MODIFIED GUARANTEED ANNUITIES	162	\$379	\$0	\$10,830,886	\$0	2857753.56%
2. 7D	EQUITY INDEXED ANNUITIES	3,825	\$581,100	\$0	\$27,584,471	\$0	4746.94%
2. 8	DEPOSIT-TYPE FUNDS	143,017	\$657,514,465	\$0	\$147,598,997	\$0	22.45%
2. 9	OTHER CONSIDERATIONS	70,874	\$1,963,522,896	\$0	\$1,078,692,720	\$0	54.94%
2.10	TOTAL GROUP	3,308,428	\$5,362,402,135	\$11,192,208	\$3,798,692,641	\$254,647,163	71.05%
<u>TOTAL INDIVIDUAL AND GROUP BUSINESS</u>							
3	TOTAL LIFE	6,910,433	\$11,894,591,757	\$343,530,703	\$12,240,497,981	\$613,851,175	105.80%

**INDIVIDUAL
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.09%	87	964	\$683,025	\$0	\$538,236	\$10,056	78.80%
2	AAA LIFE INSURANCE COMPANY	0.08%	88	1,038	\$629,732	\$0	\$59,461	\$21,847	9.44%
3	ABILITY INSURANCE COMPANY	0.00%	319	3	\$192	\$0	\$0	\$15	0.00%
4	ACCORDIA LIFE AND ANNUITY COMPANY	0.00%	241	78	\$21,664	(\$67,625)	\$236,644	\$3,137	780.18%
5	AETNA LIFE INSURANCE COMPANY	0.03%	139	2,036	\$223,696	\$475,076	\$1,241,310	\$32,397	767.29%
6	ALFA LIFE INSURANCE CORPORATION	0.00%	326	1	\$69	\$0	\$0	\$10	0.00%
7	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.08%	89	825	\$614,797	\$0	\$5,500,453	\$6,243	894.68%
8	ALLSTATE ASSURANCE COMPANY	0.01%	164	147	\$107,369	\$0	\$315	\$5,318	0.29%
9	ALLSTATE LIFE INSURANCE COMPANY	0.06%	99	1,686	\$469,036	\$0	\$554,863	\$34,962	118.30%
10	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	256	11	\$11,758	\$0	\$0	\$507	0.00%
11	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	330	29	\$0	\$0	\$0	\$177	N/A
12	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.11%	77	1,326	\$840,143	\$1,119	\$307,702	\$19,918	36.76%
13	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	248	39	\$17,496	\$0	\$48,017	\$1,515	274.45%
14	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.01%	168	1,453	\$100,986	\$2,054	\$20,330	\$7,569	22.17%
15	AMERICAN CONTINENTAL INSURANCE COMPANY	0.15%	65	1,417	\$1,171,480	\$0	\$538,049	\$13,888	45.93%
16	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.01%	199	124	\$56,123	\$0	\$0	\$2,035	0.00%
17	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COL	0.13%	71	3,768	\$1,055,119	\$0	\$160,017	\$101,091	15.17%
18	AMERICAN FAMILY LIFE INSURANCE COMPANY	2.81%	8	57,284	\$22,244,711	\$1,922,048	\$19,959,782	\$1,783,160	98.37%
19	AMERICAN FIDELITY ASSURANCE COMPANY	0.12%	73	4,531	\$935,416	\$1,362	\$849,192	\$199,608	90.93%
20	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.02%	154	1,094	\$138,826	\$686	\$316,101	\$10,558	228.19%
21	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	317	1	\$201	\$0	\$0	\$0	0.00%
22	AMERICAN GENERAL LIFE INSURANCE CO	1.28%	20	58,407	\$10,084,959	\$265,835	\$7,987,249	\$407,890	81.84%
23	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	215	1,826	\$32,541	\$2,566	\$194,985	\$3,703	607.08%
24	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	229	6	\$25,062	\$0	\$74,473	\$66	297.16%
25	AMERICAN HOME LIFE INSURANCE COMPANY	0.16%	63	3,210	\$1,236,697	\$29,313	\$1,008,388	\$38,580	83.91%
26	AMERICAN INCOME LIFE INSURANCE CO	1.79%	14	39,793	\$14,117,264	\$363	\$5,336,890	\$753,846	37.81%
27	AMERICAN LIFE & SECURITY CORP	0.01%	163	559	\$109,481	\$110	\$50,054	\$3,898	45.82%
28	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.05%	111	2,466	\$396,337	\$10,126	\$792,369	\$13,406	202.48%
29	AMERICAN NATIONAL INSURANCE COMPANY	0.30%	46	27,236	\$2,395,736	\$24,708	\$3,249,044	\$261,157	136.65%
30	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	303	13	\$1,437	\$0	\$8,339	\$78	580.31%
31	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANC	0.00%	277	9	\$5,599	\$0	\$359,608	\$138	6422.72%
32	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	274	23	\$6,446	\$0	\$0	\$496	0.00%
33	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.00%	310	1	\$577	\$0	\$0	\$10	0.00%
34	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	240	1,037	\$21,803	\$51,491	\$30,693	\$7,343	376.94%
35	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	301	4	\$1,445	\$0	\$0	\$27	0.00%
36	AMERICAN UNITED LIFE INSURANCE COMPANY	0.76%	28	1,854	\$6,042,969	\$606,414	\$3,065,255	\$230,697	60.76%
37	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.30%	47	4,173	\$2,370,388	\$3,561	\$1,165,677	\$41,938	49.33%
38	AMERITAS LIFE INSURANCE CORP	0.15%	66	1,842	\$1,168,209	\$231,111	\$1,835,117	\$78,461	176.87%
39	AMICA LIFE INSURANCE COMPANY	0.00%	210	44	\$35,933	\$0	\$27,549	\$1,499	76.67%
40	ANTHEM LIFE INSURANCE COMPANY	0.00%	263	32	\$9,018	\$0	\$37,460	\$503	415.39%
41	ASSURED LIFE ASSOCIATION	0.00%	272	79	\$6,900	\$756	\$13,351	\$605	204.45%
42	ASSURITY LIFE INSURANCE COMPANY	0.22%	51	4,106	\$1,748,455	\$481,690	\$2,704,407	\$98,383	182.22%
43	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.01%	165	132	\$107,297	\$0	\$161,429	\$1,140	150.45%
44	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.05%	117	1,867	\$373,490	\$5,853	\$915,879	\$21,035	246.79%
45	ATHENE ANNUITY AND LIFE COMPANY	0.16%	62	2,373	\$1,241,778	\$987,120	\$6,436,180	\$104,882	597.80%
46	ATLANTA LIFE INSURANCE COMPANY	0.00%	230	1,154	\$24,515	\$0	\$169,856	\$3,506	692.87%
47	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.02%	147	148	\$154,958	\$0	\$1,415,723	\$16,398	913.62%
48	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	286	28	\$3,069	\$0	\$4,832	\$478	157.45%
49	AUTO OWNERS LIFE INSURANCE COMPANY	0.05%	114	1,422	\$387,719	\$0	\$174,983	\$42,654	45.13%
50	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.02%	145	123	\$170,309	\$0	\$2,893,439	\$33,282	1698.93%
51	AXA EQUITABLE LIFE INSURANCE COMPANY	0.26%	49	7,123	\$2,089,000	\$3,272,854	\$8,097,589	\$157,222	544.30%
52	BALTIMORE LIFE INSURANCE COMPANY THE	0.11%	74	832	\$898,865	\$6,902	\$469,877	\$14,202	53.04%
53	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	224	143	\$26,713	\$0	\$8,142	\$1,041	30.48%
54	BANKERS LIFE AND CASUALTY COMPANY	0.91%	23	14,070	\$7,199,268	\$20,917	\$4,850,395	\$143,877	67.66%
55	BANKERS LIFE INSURANCE COMPANY	0.00%	330	1	\$0	\$0	\$0	\$10	N/A
56	BANNER LIFE INSURANCE COMPANY	0.01%	189	291	\$67,555	\$43,799	\$268,824	\$1,992	462.77%
57	BENEFICIAL LIFE INSURANCE COMPANY	0.03%	137	55	\$232,462	\$6,532	\$10,803	\$887	7.46%
58	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	261	32	\$10,049	\$0	\$0	\$294	0.00%
59	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.77%	27	28,487	\$6,079,238	\$4,523	\$2,776,293	\$484,319	45.74%
60	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	330	4,514	(\$500,325)	\$597,730	\$6,011,117	\$255,462	-1320.91%
61	C M LIFE INSURANCE COMPANY	0.06%	102	590	\$453,156	\$0	\$91,555	\$4,737	20.20%
62	CANADA LIFE ASSURANCE COMPANY	0.11%	75	715	\$874,877	\$385,045	\$1,545,288	\$110,417	220.64%
63	CAPITOL LIFE INSURANCE COMPANY	0.06%	100	28,991	\$468,853	\$0	\$5,921,932	\$81,211	1263.07%
64	CATHOLIC FINANCIAL LIFE	0.04%	129	1,647	\$278,531	\$18,361	\$551,479	\$14,115	204.59%
65	CATHOLIC HOLY FAMILY SOCIETY	0.46%	43	4,527	\$3,624,511	\$0	\$1,828,566	\$25,456	50.45%
66	CATHOLIC ORDER OF FORESTERS	0.01%	179	1,012	\$86,122	\$30,237	\$186,334	\$18,210	251.47%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	CENTRAL SECURITY LIFE INSURANCE CO	0.01%	176	3,399	\$89,252	\$1,637	\$276,016	\$6,258	311.09%
68	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	259	105	\$10,952	\$6,014	\$75,905	\$872	747.98%
69	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.06%	104	899	\$439,188	\$65	\$341,666	\$9,139	77.81%
70	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.04%	125	516	\$302,083	\$0	\$249,064	\$5,340	82.45%
71	CHURCH LIFE INSURANCE CORPORATION	0.00%	312	8	\$423	\$0	\$244,428	\$51	57784.40%
72	CICA LIFE INSURANCE COMPANY OF AMERICA	0.05%	109	1,126	\$407,006	\$504	\$372,819	\$23,893	91.72%
73	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	306	3	\$773	\$0	\$0	\$12	0.00%
74	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	244	25	\$19,348	\$0	\$30,445	\$177	157.35%
75	CINCINNATI LIFE INSURANCE COMPANY THE	0.10%	79	1,357	\$784,753	\$0	\$849,485	\$66,687	108.25%
76	CITIZENS SECURITY LIFE INS CO	0.01%	173	433	\$91,049	\$0	\$93,325	\$2,653	102.50%
77	CLOVER INSURANCE COMPANY	0.00%	308	2	\$688	\$0	\$0	\$2	0.00%
78	CMFG LIFE INSURANCE COMPANY	0.52%	35	9,303	\$4,107,336	\$244,777	\$2,562,162	\$111,539	68.34%
79	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.09%	86	1,745	\$712,348	\$0	\$193,448	\$37,776	27.16%
80	COLONIAL PENN LIFE INSURANCE COMPANY	0.02%	153	263	\$139,039	\$0	\$184,393	\$2,534	132.62%
81	COLORADO BANKERS LIFE INS CO	0.12%	72	1,671	\$955,136	\$0	\$155,485	\$53,590	16.28%
82	COLUMBIAN LIFE INSURANCE COMPANY	0.46%	44	6,414	\$3,618,685	\$682	\$1,888,242	\$149,085	52.20%
83	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.01%	170	328	\$99,886	\$6,500	\$253,747	\$4,173	260.54%
84	COLUMBUS LIFE INSURANCE COMPANY	0.00%	231	110	\$23,909	\$41,938	\$123,191	\$2,843	690.66%
85	COMBINED INSURANCE CO OF AMERICA	0.14%	67	6,569	\$1,108,391	\$0	\$1,510,998	\$51,139	136.32%
86	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMP	0.00%	211	241	\$35,784	\$56,927	\$88,771	\$6,271	407.16%
87	COMPBENEFITS INSURANCE COMPANY	0.00%	293	23	\$2,514	\$0	\$0	\$188	0.00%
88	CONNECTICUT GENERAL LIFE INS CO	0.14%	68	498	\$1,095,891	\$151,051	\$3,395,300	\$78,114	323.60%
89	CONSTITUTION LIFE INSURANCE COMPANY	0.06%	103	1,229	\$441,104	\$0	\$798,579	\$9,972	181.04%
90	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	135	1,431	\$243,631	\$372	\$218,034	\$58,144	89.65%
91	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.04%	130	805	\$277,791	\$0	\$308,958	\$8,126	111.22%
92	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	313	1	\$355	\$0	\$0	\$100	0.00%
93	COUNTRY LIFE INSURANCE COMPANY	0.61%	33	10,694	\$4,791,551	\$805,892	\$3,867,102	\$563,270	97.53%
94	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	255	370	\$12,482	\$3,291	\$35,900	\$4,101	313.98%
95	CSA FRATERNAL LIFE	0.00%	228	465	\$26,134	\$0	\$105,139	\$2,683	402.31%
96	CSI LIFE INSURANCE COMPANY	0.00%	292	8	\$2,522	\$0	\$0	\$41	0.00%
97	DEARBORN LIFE INSURANCE COMPANY	0.01%	193	324	\$62,568	\$0	\$182,136	\$2,642	291.10%
98	DELAWARE LIFE INSURANCE COMPANY	0.00%	330	57	\$0	\$0	\$354,265	\$10,489	N/A
99	ELCO MUTUAL LIFE AND ANNUITY	0.01%	182	67	\$79,097	\$166	\$2,525	\$335	3.40%
100	EMC NATIONAL LIFE COMPANY	0.20%	56	2,672	\$1,576,290	\$14,847	\$765,112	\$57,904	49.48%
101	EPIC LIFE INSURANCE COMPANY THE	0.00%	320	1	\$186	\$0	\$0	\$5	0.00%
102	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.09%	85	1,710	\$720,607	\$0	\$484,084	\$13,116	67.18%
103	EQUITRUST LIFE INSURANCE COMPANY	0.00%	322	100	\$135	\$0	\$0	\$3,401	0.00%
104	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.07%	91	2,173	\$584,036	\$34,233	\$453,728	\$31,633	83.55%
105	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AME	0.01%	198	229	\$58,135	\$0	\$5,453	\$6,745	9.38%
106	FAMILY LIFE INSURANCE COMPANY	0.05%	118	1,051	\$361,280	\$702	\$534,373	\$8,771	148.11%
107	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	327	190	\$13	\$0	\$172,737	\$1,028	1328746.15%
108	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	3.24%	7	49,684	\$25,616,805	\$2,495,784	\$15,879,652	\$1,889,231	71.73%
109	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.06%	105	7,330	\$436,140	\$11,833	\$2,223,636	\$147,426	512.56%
110	FEDERAL LIFE INSURANCE COMPANY	0.01%	201	136	\$49,577	\$1,229	\$66,971	\$3,023	137.56%
111	FEDERATED LIFE INSURANCE COMPANY	0.00%	265	102	\$8,568	\$0	\$31,700	\$822	369.98%
112	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	218	225	\$29,747	\$3,439	\$39,401	\$1,991	144.01%
113	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	208	59	\$37,678	\$0	\$0	\$12,064	0.00%
114	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.01%	178	1,931	\$87,164	\$0	\$213,567	\$19,131	245.02%
115	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.01%	172	419	\$95,781	\$160,956	\$513,394	\$9,532	704.05%
116	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	283	151	\$4,273	\$6,131	\$45,660	\$4,659	1212.05%
117	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	311	2	\$466	\$37	\$0	\$54	7.94%
118	FIRST GUARANTY INSURANCE COMPANY	0.00%	257	58	\$11,662	\$0	\$2,300	\$380	19.72%
119	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	266	3,317	\$8,308	\$0	\$6,181	\$1,529	74.40%
120	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.01%	204	51	\$43,948	\$2,609	\$12,901	\$2,054	35.29%
121	FORETHOUGHT LIFE INSURANCE COMPANY	0.05%	119	529	\$361,218	\$0	\$36,283,851	\$2,824	10044.86%
122	FUNERAL DIRECTORS LIFE INSURANCE CO	0.09%	83	1,977	\$742,099	\$369	\$359,945	\$11,639	48.55%
123	GARDEN STATE LIFE INSURANCE COMPANY	0.00%	223	88	\$26,787	\$0	\$465,233	\$1,254	1736.79%
124	GBU FINANCIAL LIFE	0.00%	242	296	\$21,339	\$8,780	\$115,595	\$2,402	582.85%
125	GCU	0.00%	329	1	\$4	\$0	\$0	\$10	0.00%
126	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.01%	207	56	\$42,542	\$0	\$119,561	\$4,197	281.04%
127	GENWORTH LIFE INSURANCE COMPANY	0.00%	304	3	\$893	\$0	\$0	\$33	0.00%
128	GERBER LIFE INSURANCE COMPANY	1.10%	21	77,430	\$8,700,007	\$0	\$3,355,156	\$1,028,596	38.56%
129	GLEANER LIFE INSURANCE SOCIETY	0.00%	251	61	\$14,777	\$1,137	\$2,051	\$1,820	21.57%
130	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.49%	40	50,280	\$3,866,678	\$188	\$1,615,255	\$601,720	41.78%
131	GOLDEN RULE INSURANCE COMPANY	0.01%	205	157	\$43,665	\$1,559	\$510,521	\$1,340	1172.75%
132	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE C	0.01%	196	576	\$59,758	\$47,428	\$144,622	\$8,556	321.38%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	305	2	\$827	\$0	\$0	\$11	0.00%
134	GRANGE LIFE INSURANCE COMPANY	0.00%	226	28	\$26,468	\$0	\$10,000	\$967	37.78%
135	GREAT AMERICAN LIFE INSURANCE COMPANY	0.01%	203	41	\$44,714	\$0	\$20,000	\$533	44.73%
136	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	264	125	\$8,977	\$48	\$40,623	\$772	453.06%
137	GREAT WESTERN INSURANCE COMPANY	0.06%	101	707	\$464,684	\$0	\$95,239	\$3,257	20.50%
138	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.52%	36	2,483	\$4,095,818	\$182,731	\$2,957,553	\$444,173	76.67%
139	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.03%	134	3,441	\$243,739	\$0	\$278,527	\$22,067	114.27%
140	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	239	75	\$22,779	\$0	\$280,493	\$1,538	1231.37%
141	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.91%	12	3,992	\$15,091,033	\$4,335,719	\$14,055,363	\$928,302	121.87%
142	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.00%	233	65	\$23,550	\$0	\$6,360	\$523	27.01%
143	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	209	23	\$37,236	\$0	\$85,455	\$2,971	229.50%
144	HCC LIFE INSURANCE COMPANY	0.00%	285	7	\$3,155	\$0	\$0	\$302	0.00%
145	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	281	24	\$4,505	\$0	\$44,062	\$178	978.07%
146	HOMESTEADERS LIFE COMPANY	0.00%	227	1,873	\$26,228	\$0	\$174,338	\$2,527	664.70%
147	HORACE MANN LIFE INSURANCE COMPANY	0.07%	92	1,060	\$567,774	\$0	\$426,799	\$40,473	75.17%
148	HUMANA INSURANCE COMPANY	0.00%	245	80	\$19,246	\$0	\$1,371	\$9,400	7.12%
149	HUMANADENTAL INSURANCE COMPANY	0.00%	237	83	\$23,039	\$577	\$181,850	\$1,721	791.82%
150	IA AMERICAN LIFE INSURANCE COMPANY	0.01%	200	208	\$52,234	\$494	\$22,551	\$1,131	44.12%
151	IDEALIFE INSURANCE COMPANY	0.00%	246	182	\$18,800	\$0	\$28,309	\$1,728	150.58%
152	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.07%	95	804	\$520,818	\$38,457	\$1,151,671	\$20,996	228.51%
153	INDEPENDENT ORDER OF FORESTERS THE	0.57%	34	6,395	\$4,497,242	\$293,368	\$2,221,719	\$322,888	55.93%
154	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	330	35	\$0	\$0	\$5,000	\$53	N/A
155	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	221	169	\$28,314	\$2,629	\$7,934	\$730	37.31%
156	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	213	230	\$33,600	\$649	\$78,308	\$2,497	234.99%
157	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.51%	38	15,236	\$4,004,579	\$563,327	\$19,544,604	\$448,510	502.12%
158	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	222	342	\$27,622	\$57,957	\$81,899	\$2,683	506.32%
159	KANSAS CITY LIFE INSURANCE COMPANY	0.07%	96	6,133	\$514,703	\$164,943	\$1,299,046	\$42,904	284.43%
160	KNIGHTS OF COLUMBUS	3.75%	5	56,239	\$29,632,717	\$8,432,004	\$18,711,971	\$1,850,350	91.60%
161	LAFAYETTE LIFE INSURANCE COMPANY THE	3.28%	6	2,869	\$25,936,612	\$4,834,398	\$12,550,594	\$709,927	67.03%
162	LANDMARK LIFE INSURANCE COMPANY	0.01%	161	226	\$115,025	\$0	\$125,722	\$1,580	109.30%
163	LANGHORNE REINSURANCE (ARIZONA) LTD	0.00%	330	1	\$0	\$0	\$0	\$5	N/A
164	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.00%	247	153	\$18,201	\$0	\$0	\$2,379	0.00%
165	LEWER LIFE INSURANCE COMPANY	0.00%	324	1	\$85	\$0	\$0	\$5	0.00%
166	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.22%	52	2,387	\$1,739,755	\$78,432	\$647,346	\$77,282	41.72%
167	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.52%	37	3,755	\$4,093,128	\$28	\$1,233,615	\$202,822	30.14%
168	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	262	46	\$9,691	\$163	\$1,260	\$455	14.68%
169	LIFESECURE INSURANCE COMPANY	0.00%	243	686	\$19,628	\$0	\$57,877	\$2,000	294.87%
170	LINCOLN BENEFIT LIFE COMPANY	0.02%	152	304	\$139,345	\$3,250	\$85,864	\$4,700	63.95%
171	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.71%	30	15,596	\$5,640,679	\$4,094	\$3,292,386	\$107,716	58.44%
172	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.02%	141	10	\$196,267	\$330,086	\$118,040	\$20,168	228.32%
173	LONGEVITY INSURANCE COMPANY	0.00%	294	31	\$2,339	\$0	\$20,061	\$382	857.67%
174	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.02%	151	599	\$145,996	\$1,894	\$304,912	\$7,427	210.15%
175	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	307	43	\$719	\$0	\$2,074	\$150	288.46%
176	LUMICO LIFE INSURANCE COMPANY	0.03%	133	568	\$262,060	\$0	\$17,433	\$5,895	6.65%
177	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	155	501	\$135,953	\$547	\$140,599	\$4,884	103.82%
178	MANHATTAN LIFE INSURANCE COMPANY	0.00%	290	110	\$2,740	\$4,036	\$149,624	\$2,780	5608.03%
179	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	250	116	\$16,102	\$40	\$96,019	\$932	596.57%
180	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	219	202	\$29,665	\$1,162	\$37,174	\$1,314	129.23%
181	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	6.29%	2	19,324	\$49,681,509	\$22,043,421	\$20,462,036	\$3,291,045	85.56%
182	MEDICO INSURANCE COMPANY	0.01%	186	162	\$72,336	\$7,979	\$106,008	\$1,125	157.58%
183	MEMBERS LIFE INSURANCE COMPANY	0.00%	298	7	\$1,840	\$0	\$10,024	\$97	544.78%
184	MERIT LIFE INSURANCE CO	0.00%	279	71	\$5,213	\$0	\$10,000	\$590	191.83%
185	METROPOLITAN LIFE INSURANCE COMPANY	1.64%	17	81,205	\$12,928,784	\$15,194,337	\$45,844,964	\$1,592,208	472.12%
186	METROPOLITAN TOWER LIFE INSURANCE COMPANY	1.44%	18	10,765	\$11,398,166	\$13,491,210	\$33,463,183	\$1,033,586	411.95%
187	MIDLAND NATIONAL LIFE INSURANCE COMPANY	2.04%	10	8,640	\$16,112,721	\$15,280	\$7,955,996	\$1,859,586	49.47%
188	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.01%	166	232	\$106,720	\$1,825	\$265,864	\$1,323	250.83%
189	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	268	82	\$8,032	\$3,252	\$11,096	\$665	178.64%
190	MINNESOTA LIFE INSURANCE COMPANY	0.11%	76	1,351	\$863,461	\$409,330	\$2,599,649	\$78,484	348.48%
191	MODERN WOODMEN OF AMERICA	0.31%	45	10,467	\$2,461,740	\$286,213	\$3,000,622	\$219,130	133.52%
192	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	295	26	\$2,319	\$28	\$2,904	\$316	126.43%
193	MONY LIFE INSURANCE COMPANY	0.16%	64	3,575	\$1,235,658	\$937,825	\$5,443,555	\$125,814	516.44%
194	MOTORISTS LIFE INSURANCE COMPANY	0.00%	236	38	\$23,252	\$538	\$13,669	\$802	61.10%
195	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	260	80	\$10,787	\$309	\$11,122	\$1,730	105.97%
196	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AME	0.30%	48	746	\$2,359,766	\$106,108	\$1,643,505	\$122,344	74.14%
197	NASSAU LIFE INSURANCE COMPANY	0.64%	32	4,126	\$5,093,980	\$3,164,744	\$15,508,712	\$439,127	366.58%
198	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.02%	142	1,351	\$193,961	\$0	\$477,907	\$15,096	246.39%

**2018 LIFE INSURANCE
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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
199	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.05%	107	1,899	\$426,170	\$0	\$265,422	\$48,906	62.28%
200	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.01%	190	131	\$65,602	\$0	\$31,250	\$1,392	47.64%
201	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	225	97	\$26,474	\$989	\$104,841	\$1,146	399.75%
202	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.04%	124	7,105	\$324,374	\$14,421	\$307,294	\$34,531	99.18%
203	NATIONAL LIFE INSURANCE COMPANY	0.48%	41	1,145	\$3,758,736	\$2,383,626	\$4,533,737	\$239,675	184.03%
204	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	212	94	\$33,982	\$0	\$0	\$2,534	0.00%
205	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	171	922	\$99,486	\$3,011	\$338,619	\$4,151	343.40%
206	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.03%	132	508	\$271,071	\$1,029	\$120,760	\$13,283	44.93%
207	NATIONWIDE LIFE INSURANCE COMPANY	0.04%	122	1,414	\$334,000	\$318,942	\$978,076	\$24,726	388.33%
208	NEW ENGLAND LIFE INSURANCE COMPANY	0.04%	128	204	\$289,395	\$47,946	\$228,618	\$9,653	95.57%
209	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWEST	0.00%	330	18	\$0	\$0	\$25,971	\$62	N/A
210	NEW YORK LIFE INSURANCE COMPANY	5.99%	3	48,237	\$47,378,353	\$22,149,203	\$49,853,633	\$3,697,814	151.97%
211	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.05%	112	188	\$395,953	\$0	\$237,478	\$53,141	59.98%
212	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	22.43%	1	95,043	\$177,269,751	\$93,523,923	\$185,193,726	\$14,268,688	157.23%
213	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CA	0.05%	108	678	\$411,773	\$2,787	\$164,523	\$12,864	40.63%
214	OHIO NATIONAL LIFE INSURANCE COMPANY THE	1.42%	19	2,579	\$11,197,218	\$1,619,292	\$2,207,590	\$360,424	34.18%
215	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	271	68	\$6,973	\$721	\$13,179	\$294	199.34%
216	OLD AMERICAN INSURANCE COMPANY	0.75%	29	13,865	\$5,888,417	\$0	\$4,013,818	\$92,305	68.16%
217	OLD UNITED LIFE INSURANCE COMPANY	0.00%	300	12	\$1,733	\$0	\$6,784	\$120	391.46%
218	OXFORD LIFE INSURANCE COMPANY	0.18%	60	1,886	\$1,455,045	\$0	\$2,806,138	\$22,981	192.86%
219	OZARK NATIONAL LIFE INSURANCE COMPANY	2.19%	9	41,933	\$17,313,944	\$48,224	\$11,002,011	\$1,143,646	63.82%
220	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	302	3	\$1,439	\$0	\$0	\$0	0.00%
221	PACIFIC LIFE INSURANCE COMPANY	0.78%	26	216	\$6,193,998	\$22,733	\$61,596	\$9,147	1.36%
222	PAN AMERICAN ASSURANCE COMPANY	0.03%	140	327	\$214,159	\$0	\$802,852	\$26,259	374.89%
223	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	220	207	\$29,075	\$1,900	\$156,141	\$6,005	543.56%
224	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	323	0	\$107	\$0	\$0	\$0	0.00%
225	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	253	218	\$12,938	\$0	\$125,918	\$1,022	973.24%
226	PEKIN LIFE INSURANCE COMPANY	0.06%	98	340	\$469,507	\$400	\$149,746	\$10,129	31.98%
227	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.65%	31	2,006	\$5,138,912	\$763,892	\$4,177,130	\$54,647	96.15%
228	PENNSYLVANIA LIFE INSURANCE COMPANY	0.04%	127	635	\$295,234	\$0	\$698,195	\$16,402	236.49%
229	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.10%	82	639	\$762,165	\$0	\$1,791	\$33,444	0.23%
230	PHL VARIABLE INSURANCE COMPANY	0.01%	184	76	\$74,604	\$0	\$340,523	\$1,878	456.44%
231	PHYSICIANS LIFE INSURANCE COMPANY	0.05%	115	1,512	\$386,390	\$0	\$359,226	\$14,952	92.97%
232	PIONEER AMERICAN INSURANCE COMPANY	0.14%	69	1,950	\$1,089,860	\$0	\$343,655	\$15,062	31.53%
233	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	315	33	\$318	\$1,936	\$4,439	\$195	2004.72%
234	PIONEER SECURITY LIFE INSURANCE COMPANY	0.01%	167	185	\$101,987	\$42	\$24,428	\$1,834	23.99%
235	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	232	897	\$23,688	\$2,805	\$95,191	\$4,796	413.69%
236	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	291	441	\$2,633	\$294	\$30,784	\$1,800	1180.33%
237	PRINCIPAL LIFE INSURANCE COMPANY	0.19%	58	3,582	\$1,530,978	\$1,490,218	\$4,142,122	\$185,675	367.89%
238	PROFESSIONAL INSURANCE COMPANY	0.00%	317	7	\$201	\$0	\$6,194	\$42	3081.59%
239	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	282	139	\$4,459	\$1,302	\$22,801	\$526	540.55%
240	PROTECTIVE LIFE INSURANCE COMPANY	0.04%	120	1,230	\$350,863	\$20,010	\$2,159,950	\$21,015	621.31%
241	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	273	12	\$6,592	\$0	\$0	\$88	0.00%
242	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.87%	24	13,453	\$6,885,853	\$0	\$1,752,537	\$748,368	25.45%
243	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	0.00%	330	1	\$0	\$0	\$0	\$20	N/A
244	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	1.67%	16	98,922	\$13,203,370	\$32,375,764	\$72,886,848	\$1,394,447	797.24%
245	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	185	155	\$72,664	\$0	\$54,666	\$5,934	75.23%
246	RELiance STANDARD LIFE INSURANCE COMPANY	0.00%	249	206	\$17,443	\$367	\$0	\$1,410	2.10%
247	RELIASTAR LIFE INSURANCE COMPANY	0.07%	94	1,492	\$557,772	\$194,050	\$641,934	\$39,609	149.88%
248	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	330	44	\$0	\$1,568	\$527,715	\$1,029	N/A
249	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY O	0.00%	258	657	\$11,173	\$0	\$109,367	\$2,686	978.85%
250	RESERVE NATIONAL INSURANCE COMPANY	0.05%	106	585	\$432,811	\$0	\$281,419	\$9,712	65.02%
251	RGA REINSURANCE COMPANY	0.10%	78	197	\$825,483	\$459,277	\$250,170	\$71,429	85.94%
252	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	267	468	\$8,219	\$0	\$9,867	\$4,303	120.05%
253	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	309	121	\$676	\$1,456	\$6,170	\$569	1128.11%
254	ROYAL NEIGHBORS OF AMERICA	0.22%	53	5,821	\$1,699,330	\$62,106	\$968,908	\$41,185	60.67%
255	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.01%	169	3,481	\$99,895	\$0	\$365,743	\$9,266	366.13%
256	RX LIFE INSURANCE COMPANY	0.01%	175	84	\$90,102	\$0	\$65,950	\$23,220	73.19%
257	S USA LIFE INSURANCE COMPANY INC	0.05%	110	325	\$399,855	\$0	\$2,242	\$5,733	0.56%
258	SAGICOR LIFE INSURANCE COMPANY	0.19%	59	223	\$1,498,634	\$1,136	\$226,963	\$3,852	15.22%
259	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	276	151	\$5,761	\$6,515	\$31,174	\$2,234	654.21%
260	SECURIAN LIFE INSURANCE COMPANY	0.00%	321	0	\$177	\$663	\$1,450	\$0	1193.79%
261	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.08%	90	2,129	\$606,971	\$120,598	\$1,143,584	\$22,550	208.28%
262	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.03%	136	152	\$237,577	\$44,174	\$6,728,558	\$11,950	2850.75%
263	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.21%	54	2,841	\$1,622,113	\$96,253	\$186,582	\$94,353	17.44%
264	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.10%	81	2,050	\$766,347	\$0	\$357,122	\$15,936	46.60%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
265	SENIOR LIFE INSURANCE COMPANY	0.20%	57	2,708	\$1,564,788	\$0	\$591,758	\$25,828	37.82%
266	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	314	20	\$322	\$0	\$2,011	\$26	624.53%
267	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.02%	148	515	\$150,085	\$2,767	\$64,876	\$14,088	45.07%
268	SETTLERS LIFE INSURANCE COMPANY	0.03%	131	815	\$275,635	\$1,358	\$97,076	\$6,965	35.71%
269	SHELTER LIFE INSURANCE COMPANY	0.84%	25	14,540	\$6,618,735	\$1,037,781	\$3,858,692	\$345,059	73.98%
270	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	216	467	\$31,844	\$1,475	\$337,994	\$7,509	1066.04%
271	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	269	266	\$7,933	\$444	\$27,795	\$1,003	355.97%
272	STANDARD INSURANCE COMPANY	0.01%	202	74	\$47,959	\$36,840	\$36,429	\$2,493	152.77%
273	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.04%	121	1,386	\$340,364	\$4,255	\$311,191	\$11,302	92.68%
274	STANDARD LIFE AND CASUALTY COMPANY	0.00%	289	10	\$2,790	\$22	\$0	\$78	0.79%
275	STANDARD SECURITY LIFE INSURANCE COMPANY OF N	0.00%	299	26	\$1,788	\$53	\$12,337	\$271	692.95%
276	STARMOUNT LIFE INSURANCE COMPANY	0.01%	192	131	\$63,276	\$0	\$64,803	\$1,596	102.41%
277	STATE FARM LIFE INSURANCE COMPANY	4.93%	4	107,359	\$39,402,689	\$15,948,329	\$32,779,547	\$2,798,568	123.67%
278	STATE LIFE INSURANCE COMPANY	1.79%	13	114	\$14,151,956	\$19,266	\$5,464,194	\$185,937	38.75%
279	STATE MUTUAL INSURANCE COMPANY	0.02%	159	269	\$118,775	\$12,063	\$244,165	\$3,411	215.73%
280	STERLING INVESTORS LIFE INSURANCE COMPANY	0.01%	206	67	\$43,609	\$0	\$21,661	\$715	49.67%
281	STERLING LIFE INSURANCE COMPANY	0.01%	174	164	\$90,706	\$0	\$31,823	\$1,951	35.08%
282	SUN LIFE ASSURANCE COMPANY OF CANADA	0.20%	55	634	\$1,600,368	\$1,206,865	\$6,645,433	\$134,977	490.66%
283	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	297	55	\$1,880	\$181	\$13,039	\$188	703.19%
284	SURETY LIFE INSURANCE COMPANY	0.00%	275	22	\$6,233	\$0	\$7,839	\$89	125.77%
285	SYMETRA LIFE INSURANCE COMPANY	0.01%	180	712	\$85,855	\$144	\$393,692	\$5,550	458.72%
286	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	287	43	\$3,000	\$0	\$2,425	\$445	80.83%
287	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANCE	0.02%	150	39	\$148,352	\$0	\$27,129	\$4,268	18.29%
288	TALCOTT RESOLUTION LIFE INSURANCE COMPANH Y	0.01%	160	44	\$116,658	\$0	\$660,973	\$9,508	566.59%
289	TEXAS LIFE INSURANCE COMPANY	0.06%	97	418	\$490,726	\$449,612	\$541,527	\$24,175	201.97%
290	THE RELIABLE LIFE INSURANCE COMPANY	0.92%	22	94,749	\$7,255,518	\$0	\$8,266,014	\$438,667	113.93%
291	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMPAN	0.04%	123	276	\$332,721	\$27,039	\$51,537	\$9,831	23.62%
292	THRIVENT FINANCIAL FOR LUTHERANS	2.01%	11	18,773	\$15,897,792	\$5,676,021	\$17,266,326	\$689,200	144.31%
293	TIME INSURANCE COMPANY	0.00%	325	1	\$78	\$0	\$0	\$0	0.00%
294	TRANS WORLD ASSURANCE COMPANY	0.02%	156	319	\$126,134	\$0	\$58,668	\$13,778	46.51%
295	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	238	33	\$22,796	\$0	\$7,419	\$1,589	32.55%
296	TRANSAMERICA LIFE INSURANCE COMPANY	1.72%	15	9,654	\$13,590,018	\$103,453	\$11,776,775	\$82,873	87.42%
297	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.46%	42	21,878	\$3,638,001	\$4,562	\$3,506,266	\$352,693	96.50%
298	TRUSTMARK INSURANCE COMPANY	0.01%	188	447	\$67,915	\$18,114	\$220,568	\$6,175	351.44%
299	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	296	12	\$2,001	\$0	\$1,783	\$101	89.11%
300	UNIFIED LIFE INSURANCE COMPANY	0.01%	183	1,005	\$77,216	\$2,977	\$404,472	\$11,271	527.67%
301	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	235	215	\$23,328	\$0	\$96,994	\$1,237	415.78%
302	UNION LABOR LIFE INSURANCE COMPANY	0.00%	278	11	\$5,456	\$652	\$49,370	\$93	916.83%
303	UNION SECURITY INSURANCE COMPANY	0.01%	191	3,041	\$64,381	\$2,068	\$679,086	\$10,280	1058.00%
304	UNITED AMERICAN INSURANCE COMPANY	0.03%	138	1,323	\$230,406	\$0	\$332,337	\$11,570	144.24%
305	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	252	67	\$14,614	\$0	\$45,235	\$517	309.53%
306	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	162	2,624	\$110,610	\$21,230	\$575,008	\$12,001	539.05%
307	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	270	9	\$7,863	\$0	\$0	\$1,855	0.00%
308	UNITED HERITAGE LIFE INSURANCE COMPANY	0.23%	50	3,835	\$1,788,697	\$6,100	\$1,422,072	\$28,449	79.84%
309	UNITED HOME LIFE INSURANCE COMPANY	0.17%	61	1,931	\$1,317,210	\$0	\$754,686	\$51,962	57.29%
310	UNITED INSURANCE COMPANY OF AMERICA	0.01%	195	3,554	\$60,290	\$0	\$230,282	\$7,253	381.96%
311	UNITED LIFE INSURANCE COMPANY	0.10%	80	841	\$767,516	\$0	\$758,270	\$27,599	98.80%
312	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.01%	197	219	\$59,345	\$0	\$73,227	\$1,663	123.39%
313	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.05%	116	19,571	\$376,032	\$156	\$986,091	\$244,672	262.28%
314	UNITED SECURITY ASSURANCE COMPANY OF PENNSYL'	0.00%	328	1	\$6	\$0	\$3,000	\$10	50000.00%
315	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	234	143	\$23,395	\$2,100	\$80,604	\$4,287	353.51%
316	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	316	1,019	\$312	\$0	\$0	\$2,500	0.00%
317	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.07%	93	1,522	\$567,478	\$0	\$729,028	\$10,534	128.47%
318	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.02%	146	2,714	\$157,907	\$9,572	\$516,239	\$23,618	332.99%
319	UNUM INSURANCE COMPANY	0.00%	214	30	\$32,643	\$0	\$27,454	\$1,206	84.10%
320	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.02%	144	179	\$175,858	\$172,024	\$976,482	\$4,135	653.09%
321	US ALLIANCE LIFE AND SECURITY COMPANY	0.01%	194	40	\$62,206	\$0	\$0	\$0	0.00%
322	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	288	106	\$2,963	\$0	\$24,592	\$202	829.97%
323	USAA LIFE INSURANCE COMPANY	0.14%	70	1,574	\$1,081,004	\$439,139	\$1,343,939	\$88,573	164.95%
324	USABLE LIFE	0.00%	217	67	\$31,082	\$0	\$88,488	\$2,200	284.69%
325	VANTIS LIFE INSURANCE COMPANY	0.02%	157	179	\$121,013	\$354	\$13,976	\$11,726	11.84%
326	VOYA INSURANCE AND ANNUITY COMPANY	0.02%	158	645	\$119,542	\$137,996	\$589,607	\$6,348	608.66%
327	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN'	0.05%	113	425	\$390,165	\$0	\$1,401,047	\$17,030	359.09%
328	WASHINGTON NATIONAL INSURANCE COMPANY	0.02%	143	2,662	\$179,817	\$11,918	\$2,667,571	\$15,402	1490.12%
329	WEST COAST LIFE INSURANCE COMPANY	0.01%	181	363	\$82,445	\$136,087	\$20,009	\$11,186	189.33%
330	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.49%	39	24,471	\$3,884,344	\$1,471,364	\$5,663,434	\$229,894	183.68%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
331	WESTERN CATHOLIC UNION	0.09%	84	4,912	\$727,621	\$38,473	\$1,589,561	\$60,382	223.75%
332	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	280	43	\$4,812	\$0	\$24,656	\$196	512.39%
333	WILCAC LIFE INSURANCE COMPANY	0.01%	177	545	\$88,533	\$153,602	\$533,491	\$6,615	776.09%
334	WILCO LIFE INSURANCE COMPANY	0.02%	149	1,422	\$148,866	\$20,296	\$507,978	\$9,529	354.87%
335	WILLIAM PENN ASSOCIATION	0.00%	254	112	\$12,591	\$2,772	\$6,117	\$1,802	70.60%
336	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.01%	187	119	\$70,761	\$0	\$157	\$12,023	0.22%
337	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	284	321	\$4,192	\$2,492	\$70,523	\$728	1741.77%
338	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.04%	126	1,130	\$300,764	\$63,200	\$236,885	\$16,362	99.77%
339	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	330	32	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		1,575,221	\$790,335,343	\$271,555,935	\$883,419,376	\$54,049,613	146.14%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.06%	100	897	\$322,494	\$0	\$12,575	\$44,364	3.90%
2	AAA LIFE INSURANCE COMPANY	0.47%	39	4,068	\$2,570,826	\$0	\$355,917	\$1,129,338	13.84%
3	ACCORDIA LIFE AND ANNUITY COMPANY	0.03%	126	234	\$161,169	\$85	\$953,243	\$73,278	591.51%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.04%	114	127	\$215,250	\$0	\$486,929	\$44,404	226.22%
5	ALLSTATE ASSURANCE COMPANY	0.19%	68	1,731	\$1,034,011	\$0	\$0	\$586,029	0.00%
6	ALLSTATE LIFE INSURANCE COMPANY	0.22%	64	3,790	\$1,190,610	\$0	\$1,467,879	\$400,289	123.29%
7	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	212	23	\$7,502	\$0	\$0	\$5,490	0.00%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.17%	70	1,498	\$942,653	\$0	\$843,337	\$110,314	89.46%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	248	4	\$1,855	\$0	\$5,091	\$161	274.45%
10	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COL	0.52%	37	10,817	\$2,839,291	\$0	\$1,112,650	\$508,445	39.19%
11	AMERICAN FAMILY LIFE INSURANCE COMPANY	4.09%	7	45,416	\$22,283,850	\$11,903	\$14,425,061	\$8,471,521	64.79%
12	AMERICAN FIDELITY ASSURANCE COMPANY	0.46%	42	4,715	\$2,495,423	\$64,610	\$3,823,535	\$443,082	155.81%
13	AMERICAN GENERAL LIFE INSURANCE CO	6.56%	2	34,078	\$35,742,166	\$41,855	\$8,919,414	\$12,059,090	25.07%
14	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.09%	86	1,032	\$498,668	\$0	\$0	\$11,130	0.00%
15	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.09%	85	2,035	\$507,253	\$0	\$257,850	\$83,137	50.83%
16	AMERICAN HOME LIFE INSURANCE COMPANY	0.07%	94	625	\$377,777	\$0	\$265,897	\$67,897	70.38%
17	AMERICAN INCOME LIFE INSURANCE CO	0.13%	75	1,660	\$726,767	\$0	\$34,256	\$268,732	4.71%
18	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	245	12	\$2,125	\$0	\$0	\$125	0.00%
19	AMERICAN NATIONAL INSURANCE COMPANY	0.53%	35	5,792	\$2,912,966	\$0	\$2,397,983	\$1,122,050	82.32%
20	AMERICAN REPUBLIC INSURANCE COMPANY	0.10%	84	607	\$520,436	\$0	\$452,508	\$58,899	86.95%
21	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	272	1,009	\$0	\$0	\$300,000	\$489,292	N/A
22	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.27%	62	2,054	\$1,460,448	\$0	\$814,031	\$189,539	55.74%
23	AMERITAS LIFE INSURANCE CORP	0.21%	65	1,157	\$1,156,248	\$0	\$1,423,778	\$568,950	123.14%
24	AMICA LIFE INSURANCE COMPANY	0.05%	108	404	\$285,887	\$0	\$100,140	\$155,337	35.03%
25	ANTHEM LIFE INSURANCE COMPANY	0.02%	131	581	\$132,639	\$0	\$15,000	\$19,265	11.31%
26	ASSURED LIFE ASSOCIATION	0.00%	266	8	\$385	\$0	\$0	\$32	0.00%
27	ASSURITY LIFE INSURANCE COMPANY	0.16%	72	1,179	\$863,367	\$0	\$571,135	\$217,741	66.15%
28	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	272	2	\$0	\$0	\$0	\$200	N/A
29	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.17%	71	1,404	\$910,699	\$0	\$691,782	\$183,504	75.96%
30	ATHENE ANNUITY AND LIFE COMPANY	0.09%	87	466	\$467,721	\$2,701	\$264,939	\$133,829	57.22%
31	ATLANTA LIFE INSURANCE COMPANY	0.00%	256	2,681	\$1,251	\$0	\$33,353	\$1,639	2666.11%
32	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	231	115	\$3,309	\$0	\$0	\$13,446	0.00%
33	AUTO OWNERS LIFE INSURANCE COMPANY	0.34%	52	3,705	\$1,854,293	\$0	\$718,510	\$736,158	38.75%
34	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.02%	148	42	\$88,259	\$0	\$1,511,819	\$17,247	1712.93%
35	AXA EQUITABLE LIFE INSURANCE COMPANY	0.98%	24	3,355	\$5,331,667	\$0	\$2,003,594	\$2,660,327	37.58%
36	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	184	27	\$22,259	\$0	\$0	\$2,169	0.00%
37	BANKERS LIFE AND CASUALTY COMPANY	0.08%	92	751	\$425,207	\$0	\$200,000	\$67,279	47.04%
38	BANNER LIFE INSURANCE COMPANY	3.78%	8	24,557	\$20,618,618	\$0	\$8,200,582	\$12,785,099	39.77%
39	BENEFICIAL LIFE INSURANCE COMPANY	0.02%	137	28	\$118,344	\$0	\$1,641	\$7,737	1.39%
40	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	196	18	\$16,458	\$0	\$0	\$18,410	0.00%
41	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	237	9	\$2,890	\$0	\$274,099	\$690	9484.39%
42	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.45%	45	9,120	\$2,457,301	\$0	\$2,853,057	\$5,221,221	116.11%
43	C M LIFE INSURANCE COMPANY	0.01%	182	26	\$27,401	\$0	\$0	\$3,840	0.00%
44	CANADA LIFE ASSURANCE COMPANY	0.02%	149	72	\$88,099	\$0	\$155,609	\$17,558	176.63%
45	CATHOLIC FINANCIAL LIFE	0.02%	150	300	\$85,335	\$0	\$155,097	\$19,639	181.75%
46	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	227	300	\$3,971	\$0	\$18,594	\$2,153	468.24%
47	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	194	18	\$17,093	\$0	\$1,655	\$980	9.68%
48	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.08%	89	1,136	\$445,544	\$0	\$380,000	\$134,937	85.29%
49	CHURCH LIFE INSURANCE CORPORATION	0.00%	261	1	\$737	\$0	\$0	\$4	0.00%
50	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	225	0	\$4,129	\$0	\$0	\$2,091	0.00%
51	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	213	13	\$6,963	\$0	\$0	\$667	0.00%
52	CINCINNATI LIFE INSURANCE COMPANY THE	1.39%	19	8,503	\$7,586,389	\$0	\$3,052,715	\$3,001,295	40.24%
53	CMFG LIFE INSURANCE COMPANY	0.14%	73	2,113	\$788,876	\$362	\$134,990	\$184,670	17.16%
54	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.33%	56	4,155	\$1,791,414	\$0	\$307,152	\$284,720	17.15%
55	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	208	23	\$7,821	\$0	\$0	\$455	0.00%
56	COLUMBUS LIFE INSURANCE COMPANY	0.06%	101	321	\$322,212	\$0	\$0	\$143,844	0.00%
57	COMBINED INSURANCE CO OF AMERICA	0.01%	174	505	\$38,540	\$0	\$0	\$16,015	0.00%
58	COMPANION LIFE INSURANCE COMPANY	0.00%	272	5	\$0	\$0	\$0	\$89	N/A
59	CONNECTICUT GENERAL LIFE INS CO	0.00%	239	1	\$2,419	\$0	\$7,459	\$1,000	308.35%
60	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	139	580	\$107,808	\$0	\$1,483	\$33,218	1.38%
61	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	200	20	\$12,873	\$0	\$0	\$1,805	0.00%
62	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	260	3	\$825	\$0	\$0	\$30	0.00%
63	COUNTRY LIFE INSURANCE COMPANY	0.50%	38	4,830	\$2,724,860	\$1,243	\$1,179,000	\$1,230,698	43.31%
64	CSA FRATERNAL LIFE	0.00%	250	10	\$1,708	\$0	\$0	\$197	0.00%
65	DEARBORN LIFE INSURANCE COMPANY	0.00%	228	14	\$3,938	\$0	\$0	\$307	0.00%
66	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	262	1	\$653	\$0	\$0	\$50	0.00%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	202	70	\$9,679	\$0	\$0	\$1,095	0.00%
68	ELCO MUTUAL LIFE AND ANNUITY	0.00%	207	6	\$8,065	\$125	\$0	\$301	1.55%
69	EMC NATIONAL LIFE COMPANY	0.19%	69	1,412	\$1,030,112	\$584	\$1,230,000	\$254,334	119.46%
70	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.01%	172	164	\$39,218	\$0	\$46,427	\$710	118.38%
71	EQUITRUST LIFE INSURANCE COMPANY	0.00%	272	9	\$0	\$0	\$0	\$22	N/A
72	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.02%	136	185	\$119,503	\$0	\$15,000	\$16,145	12.55%
73	FAMILY LIFE INSURANCE COMPANY	0.01%	156	177	\$72,350	\$0	\$98,083	\$13,569	135.57%
74	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	272	5	\$0	\$0	\$3,231	\$19	N/A
75	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOUR	2.05%	14	28,647	\$11,178,376	\$0	\$5,327,506	\$4,354,297	47.66%
76	FARMERS NEW WORLD LIFE INSURANCE COMPANY	2.39%	12	21,043	\$13,040,866	\$0	\$3,733,866	\$4,408,502	28.63%
77	FEDERAL LIFE INSURANCE COMPANY	0.01%	181	77	\$28,070	\$0	\$37,917	\$9,485	135.08%
78	FEDERATED LIFE INSURANCE COMPANY	0.37%	49	1,380	\$1,996,696	\$0	\$493,181	\$696,916	24.70%
79	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.47%	41	3,196	\$2,538,484	\$0	\$2,849,461	\$507,337	112.25%
80	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.02%	138	139	\$117,933	\$0	\$0	\$60,525	0.00%
81	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.34%	54	2,478	\$1,846,091	\$37,420	\$1,286,403	\$451,101	71.71%
82	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	189	29	\$19,126	\$0	\$49,024	\$13,106	256.32%
83	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	272	0	\$0	\$0	\$0	\$12	N/A
84	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.32%	57	3,172	\$1,759,176	\$0	\$1,524,874	\$862,753	86.68%
85	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.01%	169	93	\$43,895	\$0	\$0	\$23,998	0.00%
86	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.20%	66	3,309	\$1,107,118	\$0	\$176,783	\$108,026	15.97%
87	GARDEN STATE LIFE INSURANCE COMPANY	0.06%	98	280	\$329,309	\$0	\$0	\$22,195	0.00%
88	GBU FINANCIAL LIFE	0.00%	234	33	\$2,985	\$0	\$749	\$870	25.09%
89	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	2.59%	11	20,216	\$14,108,935	\$0	\$12,889,100	\$6,530,764	91.35%
90	GENWORTH LIFE INSURANCE COMPANY	0.46%	44	3,385	\$2,480,829	\$0	\$1,257,783	\$1,206,853	50.70%
91	GERBER LIFE INSURANCE COMPANY	0.05%	107	1,334	\$297,173	\$0	\$306,023	\$66,145	102.98%
92	GLENER LIFE INSURANCE SOCIETY	0.01%	177	190	\$34,647	\$0	\$0	\$11,035	0.00%
93	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.76%	30	45,822	\$4,163,501	\$0	\$3,559,305	\$437,367	85.49%
94	GOLDEN RULE INSURANCE COMPANY	0.05%	106	660	\$297,909	\$0	\$291,581	\$94,335	97.88%
95	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE CO	0.02%	147	179	\$89,376	\$0	\$0	\$20,362	0.00%
96	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	252	1	\$1,401	\$0	\$0	\$49	0.00%
97	GRANGE LIFE INSURANCE COMPANY	0.01%	173	61	\$39,011	\$0	\$0	\$19,886	0.00%
98	GREAT AMERICAN LIFE INSURANCE COMPANY	0.07%	93	510	\$378,355	\$0	\$1,808,399	\$121,920	477.96%
99	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.02%	135	106	\$122,510	\$0	\$0	\$10,793	0.00%
100	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.57%	33	1,873	\$3,089,827	\$0	\$2,231,136	\$335,078	72.21%
101	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.03%	123	304	\$173,616	\$0	\$180,086	\$8,399	103.73%
102	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	223	13	\$4,442	\$0	\$54,697	\$521	1231.36%
103	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.08%	90	1,399	\$437,173	\$361	\$417,150	\$1,121,804	95.50%
104	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	175	33	\$36,163	\$0	\$457,506	\$1,542	1265.12%
105	HORACE MANN LIFE INSURANCE COMPANY	0.08%	91	762	\$427,521	\$0	\$419,120	\$157,201	98.03%
106	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	258	1	\$1,102	\$0	\$0	\$50	0.00%
107	IDEALIFE INSURANCE COMPANY	0.00%	201	28	\$11,595	\$0	\$0	\$366	0.00%
108	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.12%	78	1,230	\$649,805	\$0	\$221,044	\$167,757	34.02%
109	INDEPENDENT ORDER OF FORESTERS THE	0.35%	51	2,687	\$1,881,755	\$0	\$1,385,656	\$109,618	73.64%
110	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.03%	130	418	\$147,794	\$0	\$97,514	\$22,593	65.98%
111	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	254	2	\$1,308	\$0	\$0	\$175	0.00%
112	INTEGRITY LIFE INSURANCE COMPANY	0.00%	272	8	\$0	\$0	\$0	\$58	N/A
113	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	272	6	\$0	\$0	\$0	\$35	N/A
114	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.01%	164	109	\$52,366	\$0	\$71,400	\$9,798	136.35%
115	JACKSON NATIONAL LIFE INSURANCE COMPANY	1.38%	20	7,873	\$7,549,757	\$108	\$11,875,702	\$2,210,989	157.30%
116	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.02%	152	73	\$82,958	\$0	\$245,977	\$8,050	296.51%
117	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	259	27	\$833	\$0	\$0	\$59	0.00%
118	KANSAS CITY LIFE INSURANCE COMPANY	0.47%	40	3,119	\$2,560,374	\$0	\$1,787,244	\$870,416	69.80%
119	KNIGHTS OF COLUMBUS	0.52%	36	8,189	\$2,858,170	\$467,924	\$1,510,476	\$2,429,894	69.22%
120	LAFAYETTE LIFE INSURANCE COMPANY THE	0.04%	110	248	\$242,445	\$852	\$0	\$332,117	0.35%
121	LEADERS LIFE INSURANCE COMPANY	0.01%	178	340	\$32,933	\$0	\$50,000	\$5,437	151.82%
122	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.00%	198	73	\$15,158	\$0	\$0	\$8,522	0.00%
123	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.26%	63	2,822	\$1,412,746	\$0	\$450,000	\$661,280	31.85%
124	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.12%	77	3,686	\$669,293	\$0	\$186,890	\$111,216	27.92%
125	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.04%	115	270	\$211,660	\$0	\$1,368,734	\$1,814	646.67%
126	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.08%	88	669	\$448,954	\$0	\$89,607	\$134,373	19.96%
127	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	251	11	\$1,632	\$0	\$0	\$105	0.00%
128	LIFESECURE INSURANCE COMPANY	0.00%	243	22	\$2,169	\$0	\$0	\$359	0.00%
129	LIFESHIELD NATIONAL INSURANCE CO	0.01%	155	174	\$73,214	\$0	\$837	\$3,596	1.14%
130	LINCOLN BENEFIT LIFE COMPANY	0.62%	31	4,023	\$3,369,066	\$0	\$3,325,510	\$1,864,637	98.71%
131	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	191	76	\$17,817	\$0	\$33,203	\$2,381	186.36%
132	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	205	54	\$8,828	\$5,744	\$22,372	\$508	318.49%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.30%	13	8,233	\$12,561,189	\$0	\$7,555,359	\$1,290,754	60.15%
134	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPANY	0.00%	221	5	\$4,792	\$0	\$0	\$564	0.00%
135	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	230	6	\$3,596	\$0	\$1,133	\$1,863	31.51%
136	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	272	1	\$0	\$0	\$0	\$8	N/A
137	LUMICO LIFE INSURANCE COMPANY	0.05%	109	470	\$270,095	\$0	\$75,402	\$60,721	27.92%
138	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	253	61	\$1,373	\$0	\$1,420	\$1,172	103.42%
139	MANHATTAN LIFE INSURANCE COMPANY	0.00%	214	37	\$6,546	\$0	\$0	\$3,811	0.00%
140	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.07%	96	271	\$369,232	\$0	\$160,000	\$28,026	43.33%
141	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	222	16	\$4,664	\$183	\$5,844	\$1,443	129.22%
142	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	1.07%	21	5,379	\$5,857,549	\$73,790	\$2,125,600	\$2,986,267	37.55%
143	MEMBERS LIFE INSURANCE COMPANY	0.00%	269	3	\$62	\$0	\$0	\$23	0.00%
144	MERIT LIFE INSURANCE CO	0.00%	235	2,733	\$2,954	\$0	\$85,681	\$20,337	2900.51%
145	METROPOLITAN LIFE INSURANCE COMPANY	0.77%	29	5,560	\$4,177,746	\$404,421	\$3,102,772	\$695,026	83.95%
146	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.10%	83	1,103	\$540,403	\$0	\$781,662	\$449,588	144.64%
147	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.02%	143	252	\$102,127	\$0	\$107,500	\$16,285	105.26%
148	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	226	3	\$4,068	\$0	\$0	\$60	0.00%
149	MINNESOTA LIFE INSURANCE COMPANY	0.88%	26	5,914	\$4,804,969	\$0	\$750,641	\$4,191,048	15.62%
150	MODERN WOODMEN OF AMERICA	0.33%	55	6,288	\$1,822,684	\$924	\$1,051,647	\$553,649	57.75%
151	MONY LIFE INSURANCE COMPANY	0.00%	249	4	\$1,763	\$0	\$250,000	\$724	14180.37%
152	MONY LIFE INSURANCE COMPANY OF AMERICA	0.04%	117	324	\$205,295	\$0	\$55,671	\$140,381	27.12%
153	MOTORISTS LIFE INSURANCE COMPANY	0.00%	209	14	\$7,792	\$0	\$0	\$5,056	0.00%
154	MOUNTAIN LIFE INSURANCE COMPANY	0.01%	160	107	\$58,286	\$0	\$0	\$379	0.00%
155	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AME	0.02%	145	158	\$92,726	\$0	\$0	\$61,388	0.00%
156	NASSAU LIFE AND ANNUITY COMPANY	0.04%	112	219	\$221,949	\$0	\$100,000	\$174,540	45.06%
157	NASSAU LIFE INSURANCE COMPANY	0.01%	168	141	\$44,540	\$97,879	\$0	\$17,154	219.76%
158	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	186	562	\$20,124	\$0	\$20,000	\$17,561	99.38%
159	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	272	12	\$0	\$0	\$0	\$850	N/A
160	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	204	19	\$8,897	\$0	\$0	\$504	0.00%
161	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	232	12	\$3,298	\$0	\$0	\$646	0.00%
162	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	165	99	\$51,608	\$0	\$93,741	\$14,651	181.64%
163	NATIONAL HEALTH INSURANCE COMPANY	0.00%	193	162	\$17,429	\$0	\$0	\$7,675	0.00%
164	NATIONAL LIFE INSURANCE COMPANY	0.06%	105	203	\$306,804	\$6,875	\$7,511	\$104,323	4.69%
165	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.04%	111	712	\$232,529	\$0	\$154,567	\$60,278	66.47%
166	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.00%	211	151	\$7,583	\$0	\$0	\$3,846	0.00%
167	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.34%	53	2,464	\$1,853,666	\$0	\$1,000,000	\$1,388,892	53.95%
168	NATIONWIDE LIFE INSURANCE COMPANY	0.02%	144	275	\$95,659	\$286	-\$3,226	\$49,411	-3.07%
169	NEW ENGLAND LIFE INSURANCE COMPANY	0.04%	116	266	\$205,987	\$0	\$0	\$142,715	0.00%
170	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	0.00%	272	0	\$0	\$0	\$0	\$69,714	N/A
171	NEW YORK LIFE INSURANCE COMPANY	1.67%	16	11,826	\$9,101,007	\$3,753	\$4,808,926	\$4,538,152	52.88%
172	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	1.51%	17	3,906	\$8,226,549	\$0	\$4,933,989	\$1,104,086	59.98%
173	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	6.50%	3	46,332	\$35,452,874	\$3,169,027	\$17,614,995	\$22,780,603	58.62%
174	NYLIFE INSURANCE COMPANY OF ARIZONA	0.11%	81	439	\$586,927	\$0	\$35,335	\$144,807	6.02%
175	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CA	0.03%	129	224	\$151,041	\$0	\$0	\$16,706	0.00%
176	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.54%	34	3,197	\$2,932,498	\$0	\$16,893	\$1,779,180	0.58%
177	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	161	73	\$57,049	\$0	\$0	\$24,809	0.00%
178	OLD AMERICAN INSURANCE COMPANY	0.00%	199	542	\$14,326	\$0	\$113,947	\$1,927	795.39%
179	OLD REPUBLIC LIFE INSURANCE COMPANY	0.03%	122	1,103	\$178,356	\$0	\$154,748	\$36,995	86.76%
180	OLD SURETY LIFE INSURANCE COMPANY	0.00%	236	10	\$2,910	\$0	\$0	\$60	0.00%
181	OZARK NATIONAL LIFE INSURANCE COMPANY	0.29%	61	3,109	\$1,569,001	\$0	\$699,254	\$296,812	44.57%
182	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	240	3	\$2,397	\$0	\$0	\$0	0.00%
183	PACIFIC LIFE & ANNUITY COMPANY	0.00%	268	0	\$185	\$0	\$0	\$0	0.00%
184	PACIFIC LIFE INSURANCE COMPANY	0.30%	60	2,180	\$1,618,194	\$0	\$300,000	\$1,394,630	18.54%
185	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	271	0	\$34	\$0	\$0	\$0	0.00%
186	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	255	2	\$1,277	\$0	\$0	\$250	0.00%
187	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.06%	99	448	\$324,424	\$0	\$803,198	\$74,767	247.58%
188	PEKIN LIFE INSURANCE COMPANY	0.11%	80	450	\$625,084	\$0	\$0	\$121,652	0.00%
189	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.37%	48	350	\$2,035,183	\$14,535	\$0	\$171,129	0.71%
190	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.03%	125	472	\$168,176	\$0	\$0	\$34,757	0.00%
191	PHL VARIABLE INSURANCE COMPANY	0.30%	59	1,321	\$1,624,167	\$0	\$0	\$847,672	0.00%
192	PHYSICIANS LIFE INSURANCE COMPANY	0.02%	132	2,148	\$130,353	\$0	\$923,434	\$35,394	708.41%
193	PIONEER AMERICAN INSURANCE COMPANY	0.01%	176	134	\$35,756	\$0	\$13,881	\$3,780	38.82%
194	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	185	34	\$20,317	\$0	\$900	\$4,298	4.43%
195	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	210	18	\$7,731	\$0	\$0	\$672	0.00%
196	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	238	23	\$2,765	\$0	\$0	\$63	0.00%
197	PRIMERICA LIFE INSURANCE COMPANY	5.98%	5	35,077	\$32,579,535	\$0	\$20,620,319	\$9,111,834	63.29%
198	PRINCIPAL LIFE INSURANCE COMPANY	0.12%	79	581	\$636,159	\$0	\$5,668	\$293,891	0.89%

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199	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	1.07%	22	4,154	\$5,828,447	\$0	\$1,247,939	\$841,637	21.41%
200	PROFESSIONAL INSURANCE COMPANY	0.00%	215	7	\$6,516	\$0	\$0	\$550	0.00%
201	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	197	15	\$15,276	\$0	\$519,066	\$11,985	3397.92%
202	PROTECTIVE LIFE INSURANCE COMPANY	3.32%	9	16,199	\$18,124,155	\$0	\$10,243,521	\$5,265,773	56.52%
203	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	171	114	\$41,790	\$0	\$324,807	\$4,853	777.24%
204	PRUCO LIFE INSURANCE COMPANY	4.94%	6	17,971	\$26,947,573	\$0	\$12,908,880	\$10,002,749	47.90%
205	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.04%	118	10,036	\$198,770	\$0	\$176,811	\$220,754	88.95%
206	RELiance STANDARD LIFE INSURANCE COMPANY	0.00%	195	201	\$16,655	\$0	\$34,624	\$1,123	207.89%
207	RELIASTAR LIFE INSURANCE COMPANY	1.88%	15	12,049	\$10,268,687	\$0	\$5,322,789	\$5,987,851	51.84%
208	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	163	97	\$54,521	\$0	\$3,499	\$15,207	6.42%
209	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY O	0.00%	246	17	\$2,119	\$0	\$0	\$137	0.00%
210	RESERVE NATIONAL INSURANCE COMPANY	0.01%	159	143	\$60,261	\$0	\$6,017	\$2,461	9.98%
211	RIVERSOURCE LIFE INSURANCE COMPANY	0.31%	58	2,149	\$1,707,781	\$0	\$2,050,194	\$894,062	120.05%
212	ROYAL NEIGHBORS OF AMERICA	0.01%	154	859	\$77,715	\$0	\$0	\$27,699	0.00%
213	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	263	30	\$583	\$0	\$0	\$214	0.00%
214	RX LIFE INSURANCE COMPANY	0.02%	142	115	\$102,769	\$0	\$0	\$26,484	0.00%
215	S USA LIFE INSURANCE COMPANY INC	0.00%	216	14	\$6,497	\$0	\$0	\$644	0.00%
216	SAGICOR LIFE INSURANCE COMPANY	0.01%	166	173	\$47,529	\$0	\$0	\$61,516	0.00%
217	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	242	6	\$2,283	\$0	\$0	\$660	0.00%
218	SECURIAN LIFE INSURANCE COMPANY	0.00%	206	25	\$8,416	\$0	\$0	\$1,932	0.00%
219	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	203	31	\$8,899	\$1,768	\$16,766	\$866	208.27%
220	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.01%	167	33	\$47,450	\$0	\$5,006	\$4,231	10.55%
221	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.01%	179	35	\$31,719	\$0	\$0	\$6,144	0.00%
222	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	267	1	\$257	\$0	\$0	\$573	0.00%
223	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.06%	97	516	\$339,319	\$0	\$455,737	\$103,556	134.31%
224	SETTLERS LIFE INSURANCE COMPANY	0.01%	158	3	\$60,529	\$0	\$33,256	\$2,386	54.94%
225	SHELTER LIFE INSURANCE COMPANY	2.81%	10	48,632	\$15,297,607	\$0	\$5,495,811	\$5,055,048	35.93%
226	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	180	206	\$29,249	\$0	\$106,352	\$24,097	363.61%
227	STANDARD INSURANCE COMPANY	0.00%	219	4	\$5,418	\$1,612	\$0	\$550	29.75%
228	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.03%	127	95	\$153,646	\$0	\$100,000	\$23,847	65.08%
229	STARMOUNT LIFE INSURANCE COMPANY	0.04%	113	323	\$215,475	\$0	\$353,800	\$7,648	164.20%
230	STATE FARM LIFE INSURANCE COMPANY	8.21%	1	73,336	\$44,764,367	\$2,175,682	\$21,372,016	\$16,895,551	52.60%
231	STATE LIFE INSURANCE COMPANY	0.01%	157	60	\$64,465	\$0	\$200,220	\$14,486	310.59%
232	STATE MUTUAL INSURANCE COMPANY	0.00%	229	21	\$3,634	\$0	\$0	\$548	0.00%
233	SUN LIFE ASSURANCE COMPANY OF CANADA	0.02%	133	97	\$129,756	\$0	\$5,000,000	\$52,199	3853.39%
234	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	241	8	\$2,379	\$0	\$0	\$1,914	0.00%
235	SURETY LIFE INSURANCE COMPANY	0.00%	272	15	\$0	\$0	\$0	\$690	N/A
236	SYMETRA LIFE INSURANCE COMPANY	0.35%	50	2,857	\$1,922,432	\$0	\$2,755,036	\$668,877	143.31%
237	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	257	26	\$1,234	\$0	\$0	\$290	0.00%
238	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANCE	0.44%	46	3,126	\$2,425,251	\$0	\$2,631,790	\$1,539,805	108.52%
239	TALCOTT RESOLUTION LIFE INSURANCE COMPANH Y	0.01%	162	209	\$55,189	\$158	\$74,643	\$2,038	135.54%
240	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	0.57%	32	821	\$3,111,308	\$1,993,324	\$2,192,042	\$154,824	134.52%
241	TEXAS LIFE INSURANCE COMPANY	0.02%	151	53	\$84,523	\$23,171	\$30,772	\$6,705	63.82%
242	THE RELIABLE LIFE INSURANCE COMPANY	0.10%	82	2,824	\$541,151	\$0	\$260,146	\$98,622	48.07%
243	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMPAN	0.46%	43	3,851	\$2,491,045	\$11,736	\$786,885	\$1,948,709	32.06%
244	THRIVENT FINANCIAL FOR LUTHERANS	0.94%	25	8,359	\$5,148,432	\$55,097	\$2,177,569	\$2,556,460	43.37%
245	TIAA-CREF LIFE INSURANCE COMPANY	0.20%	67	1,071	\$1,101,281	\$0	\$627,100	\$539,319	56.94%
246	TIME INSURANCE COMPANY	0.14%	74	1,240	\$756,439	\$0	\$121,396	\$44,034	16.05%
247	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	218	12	\$6,038	\$0	\$0	\$2,241	0.00%
248	TRANSAMERICA LIFE INSURANCE COMPANY	0.87%	27	15,999	\$4,751,601	\$50,563	\$10,507,006	\$5,204,118	222.19%
249	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.86%	28	3,484	\$4,712,502	\$346	\$2,517,263	\$336,078	53.42%
250	TRUSTMARK INSURANCE COMPANY	0.00%	224	30	\$4,377	\$0	\$0	\$1,362	0.00%
251	U S FINANCIAL LIFE INSURANCE COMPANY	0.38%	47	1,465	\$2,068,057	\$0	\$2,987,020	\$490,499	144.44%
252	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	265	3	\$462	\$0	\$0	\$45	0.00%
253	UNIFIED LIFE INSURANCE COMPANY	0.04%	120	450	\$195,873	\$0	\$99,588	\$24,460	50.84%
254	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	183	37	\$24,225	\$0	\$0	\$353	0.00%
255	UNION LABOR LIFE INSURANCE COMPANY	0.00%	233	5	\$3,158	\$0	\$0	\$575	0.00%
256	UNION SECURITY INSURANCE COMPANY	0.02%	134	178	\$125,429	\$3,095	\$212,831	\$3,992	172.15%
257	UNITED AMERICAN INSURANCE COMPANY	0.03%	128	528	\$153,597	\$0	\$183,893	\$4,428	119.72%
258	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	270	1	\$50	\$0	\$90,750	\$25	181500.00%
259	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	170	94	\$41,831	\$0	\$1,609	\$1,793	3.85%
260	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	192	68	\$17,747	\$0	\$28,195	\$6,094	158.87%
261	UNITED HOME LIFE INSURANCE COMPANY	0.06%	103	510	\$310,182	\$0	\$0	\$26,805	0.00%
262	UNITED INSURANCE COMPANY OF AMERICA	0.00%	244	15	\$2,151	\$0	\$0	\$354	0.00%
263	UNITED LIFE INSURANCE COMPANY	0.07%	95	527	\$369,274	\$0	\$80,187	\$64,118	21.71%
264	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.00%	217	11	\$6,142	\$0	\$0	\$842	0.00%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
265	UNITED OF OMAHA LIFE INSURANCE COMPANY	6.03%	4	7,807	\$32,863,425	\$0	\$16,674,816	\$2,524,976	50.74%
266	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.06%	102	17	\$312,000	\$0	\$343,336	\$9,034	110.04%
267	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	190	427	\$19,039	\$0	\$30,136	\$1,239	158.29%
268	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	220	319	\$4,828	\$29	\$16,023	\$476	332.48%
269	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	272	519	\$0	\$0	\$0	\$4,457	N/A
270	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	247	5	\$2,118	\$0	\$0	\$1	0.00%
271	USAA LIFE INSURANCE COMPANY	1.42%	18	18,001	\$7,765,296	\$95,462	\$3,100,902	\$4,078,765	41.16%
272	VANTIS LIFE INSURANCE COMPANY	0.00%	187	96	\$19,922	\$0	\$0	\$11,280	0.00%
273	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	188	25	\$19,833	\$0	\$10,092	\$1,077	50.88%
274	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.02%	153	90	\$82,196	\$0	\$294,617	\$4,820	358.43%
275	WASHINGTON NATIONAL INSURANCE COMPANY	0.03%	124	331	\$172,680	\$11,445	-\$3,615,249	\$17,376	-2086.98%
276	WEST COAST LIFE INSURANCE COMPANY	1.05%	23	6,392	\$5,738,976	\$0	\$5,084,722	\$2,842,532	88.60%
277	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.02%	141	4,451	\$103,220	\$22,838	\$752,002	\$54,782	750.67%
278	WESTERN CATHOLIC UNION	0.02%	140	832	\$105,179	\$0	\$206,084	\$30,100	195.94%
279	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.12%	76	1,272	\$679,942	\$0	\$640,251	\$221,930	94.16%
280	WILCAC LIFE INSURANCE COMPANY	0.06%	104	170	\$307,301	\$0	\$20,963	\$17,615	6.82%
281	WILCO LIFE INSURANCE COMPANY	0.02%	146	195	\$89,765	\$0	\$63,700	\$15,360	70.96%
282	WINDSOR LIFE INSURANCE COMPANY	0.00%	264	1	\$578	\$0	\$0	\$34	0.00%
283	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.03%	121	881	\$180,799	\$1,057	\$0	\$75,693	0.58%
284	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.04%	119	72	\$195,910	\$0	\$1,288,018	\$641	657.45%
TOTAL		100.00%		807,561	\$545,233,882	\$8,854,933	\$312,433,553	\$209,545,660	58.93%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.00%	193	7	\$1,788	\$0	\$0	\$350	0.00%
2	AAA LIFE INSURANCE COMPANY	0.06%	87	553	\$443,895	\$0	\$11,959	\$44,753	2.69%
3	ACCORDIA LIFE AND ANNUITY COMPANY	0.37%	51	1,362	\$2,535,153	\$23,011	\$6,217,510	\$311,294	246.16%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	2.54%	13	2,242	\$17,469,091	\$0	\$0	\$700,430	0.00%
5	ALLSTATE ASSURANCE COMPANY	0.08%	79	488	\$572,054	\$0	\$335,699	\$65,399	58.68%
6	ALLSTATE LIFE INSURANCE COMPANY	0.31%	56	3,511	\$2,130,866	\$0	\$4,993,103	\$303,067	234.32%
7	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	165	25	\$22,809	\$0	\$0	\$3,034	0.00%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.03%	110	210	\$227,034	\$0	\$42,404	\$9,918	18.68%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	146	94	\$42,275	\$0	\$116,025	\$3,660	274.45%
10	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.78%	30	5,619	\$5,343,787	\$0	\$5,034,595	\$524,912	94.21%
11	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	153	79	\$34,402	\$0	\$0	\$5,334	0.00%
12	AMERICAN GENERAL LIFE INSURANCE CO	0.18%	65	11,150	\$1,272,407	\$0	\$12,705,431	\$1,486,200	998.54%
13	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.86%	27	16,638	\$5,929,542	\$0	\$2,250,071	\$539,444	37.95%
14	AMERICAN INCOME LIFE INSURANCE CO	0.00%	189	7	\$3,910	\$0	\$0	\$232	0.00%
15	AMERICAN NATIONAL INSURANCE COMPANY	0.57%	39	3,023	\$3,950,896	\$0	\$2,772,725	\$312,335	70.18%
16	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.02%	127	136	\$123,545	\$0	\$325,076	\$20,268	263.12%
17	AMERICAN REPUBLIC INSURANCE COMPANY	0.05%	97	682	\$354,941	\$0	\$466,096	\$28,660	131.32%
18	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	134	155	\$98,327	\$0	\$429,845	\$11,681	437.16%
19	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.08%	80	924	\$564,862	\$0	\$312,124	\$70,873	55.26%
20	AMERITAS LIFE INSURANCE CORP	0.59%	37	2,174	\$4,063,844	\$0	\$7,323,902	\$307,956	180.22%
21	AMICA LIFE INSURANCE COMPANY	0.00%	196	5	\$1,595	\$0	\$0	\$320	0.00%
22	ASSURED LIFE ASSOCIATION	0.00%	195	5	\$1,752	\$0	\$0	\$215	0.00%
23	ASSURITY LIFE INSURANCE COMPANY	0.03%	116	215	\$194,583	\$0	\$139,809	\$31,858	71.85%
24	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	212	19	\$0	\$0	\$121,964	\$2,058	N/A
25	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.12%	70	1,475	\$815,701	\$0	\$2,848,965	\$103,411	349.27%
26	ATHENE ANNUITY AND LIFE COMPANY	0.57%	40	2,588	\$3,947,349	\$142,433	\$648,746	\$588,199	20.04%
27	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	199	20	\$1,260	\$0	\$0	\$1,293	0.00%
28	AUTO OWNERS LIFE INSURANCE COMPANY	0.05%	99	837	\$318,711	\$0	\$202,009	\$54,913	63.38%
29	AXA EQUITABLE LIFE INSURANCE COMPANY	0.86%	28	2,425	\$5,887,534	\$0	\$8,941,932	\$659,185	151.88%
30	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	170	45	\$15,428	\$0	\$169,752	\$2,247	1100.29%
31	BANKERS LIFE AND CASUALTY COMPANY	0.63%	36	3,704	\$4,304,008	\$0	\$3,500,964	\$257,423	81.34%
32	BANNER LIFE INSURANCE COMPANY	0.18%	67	309	\$1,258,474	\$0	\$717,527	\$87,495	57.02%
33	BENEFICIAL LIFE INSURANCE COMPANY	0.07%	85	108	\$456,472	\$0	\$69,159	\$19,607	15.15%
34	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	203	2	\$769	\$0	\$0	\$72	0.00%
35	BRIGHTHOUSE LIFE INSURANCE COMPANY	4.76%	5	3,610	\$32,789,828	\$0	\$5,691,828	\$1,470,985	17.36%
36	C M LIFE INSURANCE COMPANY	0.23%	62	1,034	\$1,608,187	\$0	\$1,886,505	\$242,124	117.31%
37	CANADA LIFE ASSURANCE COMPANY	0.04%	108	206	\$252,062	\$0	\$445,216	\$32,213	176.63%
38	CATHOLIC FINANCIAL LIFE	0.01%	148	116	\$39,883	\$0	\$0	\$4,468	0.00%
39	CENTRAL SECURITY LIFE INSURANCE CO	0.02%	120	336	\$144,944	\$0	\$256,768	\$9,847	177.15%
40	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	142	279	\$70,923	\$0	\$206,845	\$5,621	291.65%
41	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.02%	126	216	\$124,726	\$0	\$53,798	\$12,275	43.13%
42	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	206	9	\$511	\$0	\$0	\$320	0.00%
43	CINCINNATI LIFE INSURANCE COMPANY THE	0.24%	61	1,922	\$1,625,040	\$0	\$1,250,646	\$148,750	76.96%
44	CLOVER INSURANCE COMPANY	0.00%	163	33	\$25,467	\$0	\$5,000	\$33	19.63%
45	CMFG LIFE INSURANCE COMPANY	0.02%	122	421	\$140,121	\$0	\$405,147	\$19,338	289.14%
46	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.11%	71	3,101	\$782,064	\$0	\$567,202	\$92,288	72.53%
47	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	212	2	\$0	\$0	\$0	\$414	N/A
48	COLUMBUS LIFE INSURANCE COMPANY	0.59%	38	636	\$4,047,842	\$0	\$2,334,849	\$140,019	57.68%
49	COMBINED INSURANCE CO OF AMERICA	0.00%	157	15	\$33,399	\$0	\$0	\$3,909	0.00%
50	COMMONWEALTH ANNUITY AND LIFE INSURANCE COM	0.02%	123	181	\$139,121	\$0	\$1,047,803	\$15,902	753.16%
51	CONNECTICUT GENERAL LIFE INS CO	0.06%	89	433	\$435,154	-\$40,041	\$2,297,909	\$119,158	518.87%
52	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	115	233	\$195,697	\$0	\$579,928	\$18,752	296.34%
53	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.04%	104	392	\$288,888	\$0	\$2,621,020	\$39,439	907.28%
54	COUNTRY LIFE INSURANCE COMPANY	0.00%	187	13	\$4,258	\$0	\$0	\$528	0.00%
55	DELAWARE LIFE INSURANCE COMPANY	0.00%	162	15	\$27,456	\$0	\$0	\$1,250	0.00%
56	ELCO MUTUAL LIFE AND ANNUITY	0.00%	212	1	\$0	\$0	\$0	\$33	N/A
57	EMC NATIONAL LIFE COMPANY	0.12%	69	1,592	\$822,439	\$0	\$1,827,907	\$88,445	222.25%
58	EQUITRUST LIFE INSURANCE COMPANY	0.11%	73	269	\$734,111	\$0	\$999,303	\$33,754	136.12%
59	FAMILY LIFE INSURANCE COMPANY	0.01%	150	67	\$38,471	\$0	\$83,287	\$2,308	216.49%
60	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.26%	21	16,265	\$8,689,234	\$0	\$8,837,947	\$1,380,551	101.71%
61	FEDERAL LIFE INSURANCE COMPANY	0.00%	168	52	\$18,956	\$0	\$25,606	\$3,970	135.08%
62	FEDERATED LIFE INSURANCE COMPANY	0.77%	31	1,767	\$5,314,766	\$0	\$5,364,494	\$542,258	100.94%
63	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.21%	64	1,596	\$1,478,700	\$0	\$2,098,765	\$212,714	141.93%
64	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	212	6	\$0	\$0	\$0	\$1,257	N/A
65	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	188	13	\$4,230	\$0	\$7,618	\$499	180.09%
66	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	212	0	\$0	\$0	\$8,886	\$0	N/A

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	205	2	\$669	\$0	\$0	\$95	0.00%
68	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.04%	106	497	\$275,728	\$0	\$1,730,056	\$135,225	627.45%
69	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.00%	204	1	\$727	\$0	\$0	\$100	0.00%
70	GBU FINANCIAL LIFE	0.00%	209	10	\$278	\$0	\$0	\$283	0.00%
71	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	1.35%	20	9,794	\$9,319,209	\$0	\$11,324,771	\$2,235,046	121.52%
72	GENWORTH LIFE INSURANCE COMPANY	0.35%	53	2,877	\$2,404,271	\$0	\$1,638,557	\$822,753	68.15%
73	GLENER LIFE INSURANCE SOCIETY	0.00%	169	47	\$15,942	\$0	\$1,110	\$3,351	6.96%
74	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.09%	77	7,771	\$628,631	\$0	\$383,578	\$54,929	61.02%
75	GOLDEN RULE INSURANCE COMPANY	0.10%	74	658	\$722,563	\$0	\$3,723,712	\$63,737	515.35%
76	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE (	0.06%	90	101	\$400,573	\$0	\$235,882	\$17,082	58.89%
77	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	191	4	\$3,603	\$0	\$10,967	\$105	304.39%
78	GRANGE LIFE INSURANCE COMPANY	0.01%	145	23	\$51,630	\$0	\$110,373	\$10,133	213.78%
79	GREAT AMERICAN LIFE INSURANCE COMPANY	0.01%	140	82	\$73,187	\$0	\$234,400	\$8,508	320.28%
80	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.05%	94	707	\$366,802	\$0	\$702,927	\$34,725	191.64%
81	GREAT WEST LIFE ASSURANCE COMPANY	0.04%	102	531	\$293,860	\$6,522	\$239,216	\$28,131	83.62%
82	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	179	14	\$9,224	\$0	\$113,579	\$815	1231.34%
83	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	212	3	\$0	\$0	\$0	\$11,922	N/A
84	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.02%	119	23	\$169,160	\$0	\$0	\$41,292	0.00%
85	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.01%	136	71	\$86,783	\$0	\$24,509	\$2,017	28.24%
86	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.03%	118	107	\$184,767	\$0	\$45,985	\$16,634	24.89%
87	HCC LIFE INSURANCE COMPANY	0.00%	201	2	\$1,052	\$0	\$0	\$101	0.00%
88	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.05%	98	860	\$350,644	\$0	\$75,000	\$54,934	21.39%
89	INDEPENDENT ORDER OF FORESTERS THE	0.22%	63	1,651	\$1,541,542	\$0	\$1,864,857	\$110,155	120.97%
90	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	212	3	\$0	\$0	\$0	\$240	N/A
91	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	161	39	\$27,733	\$0	\$15,253	\$3,051	55.00%
92	INTEGRITY LIFE INSURANCE COMPANY	0.00%	212	22	\$0	\$0	\$725,129	\$5,125	N/A
93	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	212	1	\$0	\$0	\$0	\$2	N/A
94	INVESTORS LIFE INSURANCE COMPANY OF NORTH AMI	0.03%	111	363	\$222,561	\$0	\$1,003,376	\$22,745	450.83%
95	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.76%	32	7,984	\$5,256,987	\$0	\$11,137,120	\$662,466	211.85%
96	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.01%	135	172	\$88,904	\$0	\$210,159	\$8,627	236.39%
97	JOHN ALDEN LIFE INSURANCE COMPANY	0.02%	121	102	\$142,833	\$0	\$1,243,893	\$14,648	870.87%
98	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	0.00%	167	47	\$19,159	\$0	\$261,497	\$9,665	1364.88%
99	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	9.49%	1	25,017	\$65,376,852	\$4,959,356	\$45,102,421	\$8,260,011	76.57%
100	KANSAS CITY LIFE INSURANCE COMPANY	0.67%	34	5,044	\$4,625,380	\$0	\$8,615,863	\$499,860	186.27%
101	KNIGHTS OF COLUMBUS	0.18%	68	69	\$1,216,416	\$0	\$0	\$54,210	0.00%
102	LAFAYETTE LIFE INSURANCE COMPANY THE	0.02%	130	128	\$112,648	\$0	\$151,901	\$10,071	134.85%
103	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.05%	101	886	\$313,253	\$0	\$1,785,245	\$75,804	569.91%
104	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.80%	29	2,703	\$5,489,591	\$0	\$1,436,853	\$415,789	26.17%
105	LIFESECURE INSURANCE COMPANY	0.00%	183	24	\$7,392	\$0	\$217,555	\$1,302	2943.11%
106	LINCOLN BENEFIT LIFE COMPANY	1.03%	23	3,762	\$7,125,331	\$0	\$10,772,063	\$871,164	151.18%
107	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.06%	86	7	\$445,680	\$0	\$989,276	\$22,445	221.97%
108	LINCOLN NATIONAL LIFE INSURANCE COMPANY	7.88%	2	7,346	\$54,241,285	\$0	\$32,621,994	\$5,573,688	60.14%
109	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPAN'	0.00%	212	1	\$0	\$0	\$0	\$50	N/A
110	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	155	148	\$33,778	\$0	\$98,664	\$839	292.10%
111	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	208	2	\$313	\$0	\$0	\$13	0.00%
112	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	173	153	\$12,775	\$0	\$31,343	\$5,398	245.35%
113	MANHATTAN LIFE INSURANCE COMPANY	0.00%	158	10	\$29,577	\$0	\$79,330	\$1,161	268.22%
114	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	133	190	\$99,538	\$0	\$988,467	\$12,549	993.05%
115	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	154	125	\$34,112	\$1,344	\$42,746	\$4,007	129.25%
116	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.91%	26	629	\$6,280,908	\$0	\$1,217,540	\$233,105	19.38%
117	METROPOLITAN LIFE INSURANCE COMPANY	0.25%	58	1,336	\$1,751,648	\$0	\$4,389,380	\$122,799	250.59%
118	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.53%	44	6,292	\$3,633,557	\$2,647,003	\$19,030,110	\$759,342	596.58%
119	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.01%	143	126	\$61,790	\$0	\$182,631	\$8,547	295.57%
120	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	175	30	\$11,878	\$0	\$3,947	\$2,396	33.23%
121	MINNESOTA LIFE INSURANCE COMPANY	3.27%	8	1,184	\$22,516,375	\$0	\$2,674,373	\$559,041	11.88%
122	MODERN WOODMEN OF AMERICA	0.32%	54	3,346	\$2,192,377	\$0	\$2,389,710	\$185,783	109.00%
123	MONY LIFE INSURANCE COMPANY	0.04%	105	157	\$281,014	\$0	\$0	\$25,439	0.00%
124	MONY LIFE INSURANCE COMPANY OF AMERICA	0.35%	52	589	\$2,443,324	\$0	\$201,057	\$174,246	8.23%
125	MOTORISTS LIFE INSURANCE COMPANY	0.00%	181	8	\$8,296	\$0	\$3,008	\$685	36.26%
126	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AMI	0.02%	124	128	\$136,171	\$0	\$24,809	\$12,902	18.22%
127	NASSAU LIFE AND ANNUITY COMPANY	0.01%	151	9	\$36,888	\$0	\$991	\$16,450	2.69%
128	NASSAU LIFE INSURANCE COMPANY	0.05%	93	497	\$374,171	\$0	\$1,008,531	\$50,808	269.54%
129	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	197	1	\$1,463	\$0	\$0	\$90	0.00%
130	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	212	12	\$0	\$0	\$0	\$575	N/A
131	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN'	0.01%	144	127	\$57,090	\$0	\$233,383	\$5,774	408.80%
132	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	131	229	\$106,689	\$0	\$241,356	\$12,980	226.22%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	NATIONAL LIFE INSURANCE COMPANY	0.08%	81	372	\$558,785	\$0	\$1,367,016	\$77,066	244.64%
134	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.37%	50	742	\$2,546,281	\$0	\$1,623,649	\$46,081	63.77%
135	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	1.35%	19	1,152	\$9,320,080	\$0	\$477,985	\$670,574	5.13%
136	NATIONWIDE LIFE INSURANCE COMPANY	0.11%	72	100	\$753,467	\$0	\$72,995	\$64,927	9.69%
137	NEW ENGLAND LIFE INSURANCE COMPANY	0.32%	55	5	\$2,177,530	\$0	\$5,521,389	\$325	253.56%
138	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	3.78%	7	7,389	\$26,036,212	\$0	\$26,473,402	\$2,477,679	101.68%
139	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	1.15%	22	3,770	\$7,940,116	\$0	\$4,762,197	\$1,065,644	59.98%
140	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	2.70%	11	1,091	\$18,618,589	\$0	\$9,084,617	\$978,495	48.79%
141	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C/	0.01%	141	98	\$72,420	\$0	\$106,802	\$5,615	147.48%
142	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.49%	46	1,241	\$3,397,354	\$0	\$12,130,208	\$379,444	357.05%
143	OHIO STATE LIFE INSURANCE COMPANY THE	0.09%	78	1,031	\$627,369	\$0	\$1,231,829	\$56,309	196.35%
144	OPTUM INSURANCE OF OHIO INC	0.00%	200	3	\$1,144	\$0	\$2,211	\$151	193.27%
145	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	190	5	\$3,629	\$0	\$0	\$0	0.00%
146	PACIFIC LIFE & ANNUITY COMPANY	0.03%	109	0	\$228,954	\$0	\$0	\$0	0.00%
147	PACIFIC LIFE INSURANCE COMPANY	6.77%	3	3,541	\$46,603,114	\$5,488	\$16,748,457	\$4,768,798	35.95%
148	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	202	0	\$822	\$0	\$0	\$0	0.00%
149	PEKIN LIFE INSURANCE COMPANY	0.03%	117	240	\$194,058	\$0	\$93,809	\$20,363	48.34%
150	PENN INSURANCE AND ANNUITY COMPANY THE	0.57%	41	665	\$3,917,016	\$0	\$664,153	\$215,860	16.96%
151	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.56%	42	785	\$3,831,544	\$0	\$0	\$173,416	0.00%
152	PHL VARIABLE INSURANCE COMPANY	0.46%	48	422	\$3,141,929	\$0	\$5,521,373	\$351,902	175.73%
153	PIONEER AMERICAN INSURANCE COMPANY	0.00%	186	9	\$5,227	\$0	\$63	\$515	1.21%
154	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.07%	84	408	\$458,218	\$0	\$648,815	\$38,281	141.60%
155	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	192	8	\$2,952	\$0	\$0	\$464	0.00%
156	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	184	72	\$7,365	\$0	\$1,000	\$1,888	13.58%
157	PRINCIPAL LIFE INSURANCE COMPANY	1.83%	15	1,781	\$12,595,001	\$0	\$12,238,474	\$739,457	97.17%
158	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	1.69%	17	1,140	\$11,610,958	\$0	\$4,460,887	\$3,512,638	38.42%
159	PROFESSIONAL INSURANCE COMPANY	0.00%	207	1	\$475	\$0	\$0	\$10	0.00%
160	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	210	2	\$261	\$0	\$5,414	\$125	2074.33%
161	PROTECTIVE LIFE INSURANCE COMPANY	2.88%	10	16,206	\$19,833,584	\$0	\$430,486,732	\$6,187,378	2170.49%
162	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.06%	92	5,363	\$387,781	\$0	\$897,266	\$111,660	231.38%
163	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	211	1	\$143	\$0	\$0	\$7	0.00%
164	PRUCO LIFE INSURANCE COMPANY	3.91%	6	3,938	\$26,944,828	\$0	\$4,358,676	\$1,766,079	16.18%
165	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.03%	114	287	\$196,245	\$24,619	\$532,474	\$18,008	283.88%
166	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.00%	197	13	\$1,463	\$0	\$0	\$756	0.00%
167	RELIASTAR LIFE INSURANCE COMPANY	0.48%	47	1,931	\$3,337,585	\$0	\$3,342,892	\$293,927	100.16%
168	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.06%	91	1,659	\$393,725	\$0	\$426,984	\$47,776	108.45%
169	RIVERSOURCE LIFE INSURANCE COMPANY	0.71%	33	1,525	\$4,863,571	\$0	\$3,735,882	\$302,589	76.81%
170	ROYAL NEIGHBORS OF AMERICA	0.02%	129	331	\$116,179	\$0	\$170,671	\$13,298	146.90%
171	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	212	756	\$0	\$0	\$259,853	\$4,624	N/A
172	SAGICOR LIFE INSURANCE COMPANY	0.03%	112	215	\$216,282	\$0	\$0	\$23,456	0.00%
173	SECURIAN LIFE INSURANCE COMPANY	0.00%	172	1	\$13,582	\$0	\$0	\$1,000	0.00%
174	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.02%	128	422	\$120,282	\$0	\$226,621	\$22,960	188.41%
175	SECURITY LIFE OF DENVER INSURANCE COMPANY	1.44%	18	1,795	\$9,947,817	\$0	\$11,304,672	\$916,205	113.64%
176	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEV	0.01%	149	23	\$38,739	\$0	\$0	\$3,191	0.00%
177	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	171	26	\$14,751	\$0	\$18,219	\$1,858	123.51%
178	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.03%	113	241	\$209,145	\$0	\$223,344	\$18,508	106.79%
179	SETTLERS LIFE INSURANCE COMPANY	0.00%	176	7	\$11,863	\$0	\$5,092	\$365	42.92%
180	SHELTER LIFE INSURANCE COMPANY	1.02%	24	12,478	\$7,042,118	\$0	\$8,323,442	\$857,524	118.20%
181	SHENANDOAH LIFE INSURANCE COMPANY	0.05%	100	226	\$313,901	\$0	\$242,328	\$9,426	77.20%
182	STANDARD INSURANCE COMPANY	0.00%	164	30	\$23,746	\$0	\$286,843	\$2,033	1207.96%
183	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	212	4	\$0	\$0	\$78,946	\$106	N/A
184	STATE FARM LIFE INSURANCE COMPANY	5.44%	4	45,613	\$37,460,920	\$0	\$35,458,721	\$4,259,758	94.66%
185	STATE LIFE INSURANCE COMPANY	0.02%	132	1,396	\$105,666	\$0	\$230,918	\$3,828	218.54%
186	STATE MUTUAL INSURANCE COMPANY	0.00%	194	4	\$1,766	\$0	\$0	\$123	0.00%
187	SUN LIFE ASSURANCE COMPANY OF CANADA	0.66%	35	596	\$4,514,652	\$0	\$11,562,786	\$577,553	256.12%
188	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.01%	152	45	\$36,885	\$0	\$9,879	\$3,806	26.78%
189	SURETY LIFE INSURANCE COMPANY	0.04%	107	449	\$269,649	\$0	\$428,342	\$33,625	158.85%
190	SYMETRA LIFE INSURANCE COMPANY	2.22%	14	3,269	\$15,295,977	\$0	\$3,121,067	\$543,079	20.40%
191	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	178	47	\$11,337	\$0	\$7,087	\$1,178	62.51%
192	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANCE	1.73%	16	3,274	\$11,931,003	\$0	\$14,780,439	\$1,124,517	123.88%
193	TALCOTT RESOLUTION LIFE INSURANCE COMPANH Y	0.05%	96	130	\$361,039	\$5,100	\$3,233,039	\$44,143	896.89%
194	TEXAS LIFE INSURANCE COMPANY	0.50%	45	13,256	\$3,443,968	\$0	\$1,156,415	\$420,046	33.58%
195	THRIVENT FINANCIAL FOR LUTHERANS	3.09%	9	31,536	\$21,300,631	\$0	\$25,174,615	\$2,468,777	118.19%
196	TIAA-CREF LIFE INSURANCE COMPANY	0.24%	59	133	\$1,638,436	\$0	\$0	\$142,413	0.00%
197	TIME INSURANCE COMPANY	0.05%	95	484	\$364,965	\$0	\$4,557,679	\$31,086	1248.80%
198	TRANSAMERICA ADVISORS LIFE INSURANCE COMPANY	0.00%	212	31	\$0	\$0	\$2,087,163	\$6,367	N/A

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
199	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.01%	147	22	\$41,691	\$0	\$18,568	\$5,993	44.54%
200	TRANSAMERICA LIFE INSURANCE COMPANY	2.62%	12	7,080	\$18,038,586	\$0	\$21,918,937	\$1,211,954	121.51%
201	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.40%	49	1,934	\$2,737,938	\$0	\$1,880,946	\$262,767	68.70%
202	TRUSTMARK INSURANCE COMPANY	0.01%	139	103	\$75,029	\$0	\$163,268	\$5,640	217.61%
203	U S FINANCIAL LIFE INSURANCE COMPANY	0.06%	88	339	\$439,112	\$0	\$543,782	\$36,254	123.84%
204	UNIFIED LIFE INSURANCE COMPANY	0.00%	180	13	\$8,940	\$0	\$51,283	\$715	573.64%
205	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	182	39	\$7,467	\$0	\$0	\$626	0.00%
206	UNION LABOR LIFE INSURANCE COMPANY	0.00%	185	2	\$5,670	\$0	\$0	\$52	0.00%
207	UNION SECURITY INSURANCE COMPANY	0.00%	159	73	\$29,113	\$0	\$144,402	\$2,562	496.01%
208	UNITED AMERICAN INSURANCE COMPANY	0.00%	212	3	\$0	\$0	\$10,947	\$32	N/A
209	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	156	115	\$33,655	\$0	\$47,466	\$3,841	141.04%
210	UNITED HERITAGE LIFE INSURANCE COMPANY	0.01%	137	180	\$78,687	\$0	\$102,699	\$6,677	130.52%
211	UNITED INSURANCE COMPANY OF AMERICA	0.00%	160	95	\$28,999	\$0	\$21,912	\$3,268	75.56%
212	UNITED LIFE INSURANCE COMPANY	0.08%	82	557	\$533,447	\$0	\$273,131	\$41,033	51.20%
213	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.92%	25	4,413	\$6,333,494	\$0	\$3,935,118	\$626,267	62.13%
214	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	177	46	\$11,388	\$0	\$13,049	\$19,796	114.59%
215	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.01%	138	679	\$78,684	\$0	\$253,874	\$12,523	322.65%
216	UNUM INSURANCE COMPANY	0.00%	166	119	\$21,992	\$0	\$111,724	\$6,111	508.02%
217	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	174	23	\$12,446	\$0	\$500	\$3,541	4.02%
218	USAA LIFE INSURANCE COMPANY	0.26%	57	1,471	\$1,773,062	\$0	\$2,578,395	\$163,264	145.42%
219	VOYA INSURANCE AND ANNUITY COMPANY	0.02%	125	245	\$125,841	\$0	\$501,377	\$25,392	398.42%
220	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.10%	76	783	\$673,667	\$0	\$2,592,023	\$111,208	384.76%
221	WASHINGTON NATIONAL INSURANCE COMPANY	0.04%	103	706	\$293,013	\$19,420	\$4,312,382	\$25,110	1478.37%
222	WEST COAST LIFE INSURANCE COMPANY	0.24%	60	1,043	\$1,637,840	\$0	\$1,278,222	\$355,197	78.04%
223	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.54%	43	4,261	\$3,745,258	\$0	\$3,546,854	\$209,625	94.70%
224	WILCO LIFE INSURANCE COMPANY	0.18%	66	1,871	\$1,265,432	\$0	\$4,133,014	\$197,579	326.61%
225	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.10%	75	1,472	\$676,850	\$104,778	\$1,740,052	\$61,252	272.56%
226	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.07%	83	174	\$475,845	\$0	\$902,746	\$44,095	189.71%
TOTAL		100.00%		392,226	\$688,580,364	\$7,899,033	\$992,234,625	\$72,910,917	145.25%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL GRADED DEATH BENEFITS

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	18.71%	2	4,012	\$3,098,089	\$0	\$1,062,592	\$44,507	34.30%
2	ABILITY INSURANCE COMPANY	0.00%	45	1	\$0	\$0	\$0	\$4	N/A
3	AMERICAN CONTINENTAL INSURANCE COMPANY	0.38%	18	73	\$63,532	\$0	\$0	\$799	0.00%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	45	802	\$0	\$0	\$0	\$1,526	N/A
5	AMERICAN INCOME LIFE INSURANCE CO	10.83%	5	2,678	\$1,792,543	\$0	\$211,982	\$10,949	11.83%
6	AMERICAN NATIONAL INSURANCE COMPANY	2.32%	8	574	\$383,952	\$0	\$33,999	\$2,423	8.86%
7	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	42	1	\$300	\$0	\$0	\$7	0.00%
8	ASSURITY LIFE INSURANCE COMPANY	0.65%	14	110	\$107,770	\$0	\$135,089	\$2,213	125.35%
9	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	45	37	\$0	\$0	\$0	\$284	N/A
10	CATHOLIC FINANCIAL LIFE	0.00%	45	1	\$0	\$0	\$0	\$0	N/A
11	CMFG LIFE INSURANCE COMPANY	2.16%	9	593	\$357,081	\$0	\$126,773	\$4,556	35.50%
12	COLONIAL PENN LIFE INSURANCE COMPANY	6.10%	6	2,843	\$1,010,742	\$0	\$516,180	\$5,389	51.07%
13	COMBINED INSURANCE CO OF AMERICA	0.00%	45	1	\$0	\$0	\$0	\$0	N/A
14	CONNECTICUT GENERAL LIFE INS CO	0.09%	24	6	\$14,515	\$0	\$44,752	\$1,576	308.32%
15	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	32	10	\$5,089	\$0	\$59,647	\$143	1172.08%
16	CSA FRATERNAL LIFE	0.01%	39	10	\$1,090	\$0	\$0	\$104	0.00%
17	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.13%	21	59	\$21,820	\$0	\$5,174	\$354	23.71%
18	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	44	54	\$3	\$0	\$42,797	\$255	1426566.67%
19	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.06%	26	498	\$10,455	\$0	\$88,082	\$3,534	842.49%
20	FEDERAL LIFE INSURANCE COMPANY	0.04%	28	17	\$6,197	\$0	\$8,371	\$816	135.08%
21	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	45	5	\$0	\$0	\$0	\$59	N/A
22	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	3.51%	7	773	\$581,001	\$0	\$257,748	\$8,820	44.36%
23	FIDELITY SECURITY LIFE INSURANCE COMPANY	1.17%	11	430	\$193,967	\$0	\$26,238	\$2,857	13.53%
24	GLENER LIFE INSURANCE SOCIETY	0.07%	25	17	\$12,129	\$0	\$15,774	\$142	130.05%
25	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	45	13	\$0	\$0	\$0	\$67	N/A
26	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE CO	0.00%	45	48	\$0	\$0	\$0	\$414	N/A
27	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	45	0	\$0	\$0	\$0	\$1	N/A
28	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.09%	23	24	\$15,268	\$0	\$17,000	\$200	111.34%
29	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.03%	30	22	\$5,619	\$0	\$1,826	\$143	32.50%
30	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	45	11	\$0	\$0	\$0	\$39	N/A
31	LINCOLN HERITAGE LIFE INSURANCE COMPANY	11.71%	4	3,448	\$1,938,223	\$0	\$764,879	\$9,907	39.46%
32	MEDICO INSURANCE COMPANY	0.03%	31	5	\$5,112	\$0	\$2,885	\$39	56.44%
33	MOTORISTS LIFE INSURANCE COMPANY	0.00%	40	5	\$696	\$0	\$0	\$19	0.00%
34	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	45	0	\$0	\$0	\$0	\$21	N/A
35	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.04%	29	34	\$6,195	\$0	\$2,251	\$352	36.34%
36	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	41	1	\$564	\$0	\$0	\$57	0.00%
37	PHYSICIANS LIFE INSURANCE COMPANY	23.34%	1	7,575	\$3,864,744	\$0	\$2,405,871	\$38,152	62.25%
38	RESERVE NATIONAL INSURANCE COMPANY	0.21%	20	44	\$34,454	\$0	\$27,603	\$777	80.12%
39	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.30%	19	61	\$50,357	\$0	\$0	\$497	0.00%
40	THE RELIABLE LIFE INSURANCE COMPANY	12.79%	3	11,554	\$2,118,127	\$0	\$1,163,256	\$19,944	54.92%
41	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.01%	38	7	\$1,374	\$0	\$0	\$23	0.00%
42	TRANSAMERICA LIFE INSURANCE COMPANY	0.81%	12	439	\$133,604	\$0	\$667,509	\$2,377	499.62%
43	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.44%	17	580	\$72,824	\$0	\$82,464	\$1,279	113.24%
44	TRUSTMARK INSURANCE COMPANY	0.02%	33	9	\$2,894	\$0	\$1,714	\$54	59.23%
45	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	36	18	\$1,894	\$0	\$14,554	\$31	768.43%
46	UNITED AMERICAN INSURANCE COMPANY	0.01%	34	5	\$2,416	\$0	\$0	\$56	0.00%
47	UNITED FIDELITY LIFE INSURANCE COMPANY	0.12%	22	96	\$19,187	\$0	\$0	\$376	0.00%
48	UNITED HERITAGE LIFE INSURANCE COMPANY	1.85%	10	651	\$306,503	\$0	\$236,082	\$3,790	77.02%
49	UNITED HOME LIFE INSURANCE COMPANY	0.47%	16	86	\$78,472	\$0	\$43,000	\$1,134	54.80%
50	UNITED INSURANCE COMPANY OF AMERICA	0.05%	27	30	\$7,837	\$0	\$0	\$79	0.00%
51	UNITED LIFE INSURANCE COMPANY	0.60%	15	155	\$99,938	\$0	\$3,673	\$383	3.68%
52	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.01%	35	39,649	\$2,156	\$0	\$3,700	\$342,622	171.61%
53	VANTIS LIFE INSURANCE COMPANY	0.00%	45	0	\$0	\$0	\$1,030,000	\$0	N/A
54	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	43	9	\$200	\$13	\$20,511	\$10	10262.00%
55	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.76%	13	410	\$126,472	\$13,115	\$217,957	\$2,774	182.71%
56	WESTERN CATHOLIC UNION	0.01%	37	11	\$1,633	\$0	\$46,085	\$94	2822.11%
57	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	45	0	\$0	\$0	\$0	\$53,020	N/A
TOTAL		100.00%		78,605	\$16,557,038	\$13,128	\$9,388,018	\$570,048	56.78%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL CREDIT LIFE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN FEDERATED LIFE INSURANCE COMPAN	59.34%	1	18,417	\$703,421	\$0	\$493,681	\$55,772	70.18%
2	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	6	0	-\$1	\$0	\$0	\$0	0.00%
3	AMERICAN NATIONAL INSURANCE COMPANY	33.70%	2	3,715	\$399,534	\$0	\$290,250	\$31,228	72.65%
4	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	4.17%	3	0	\$49,446	\$0	\$5,399	\$0	10.92%
5	COMBINED INSURANCE CO OF AMERICA	0.00%	6	2	\$0	\$0	\$0	\$0	N/A
6	OLD UNITED LIFE INSURANCE COMPANY	2.64%	4	226	\$31,310	\$0	\$0	\$3,304	0.00%
7	PROTECTIVE LIFE INSURANCE COMPANY	0.17%	5	89	\$2,028	\$0	\$0	\$743	0.00%
8	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	6	10	-\$261	\$0	\$0	\$222	0.00%
9	SHELTER LIFE INSURANCE COMPANY	0.00%	6	3	\$0	\$0	\$10,000	\$8	N/A
TOTAL		10000.00%		22,462	\$1,185,477	\$0	\$799,330	\$91,277	67.43%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.01%	52	13	\$22,929	\$0	\$0	\$2,904	0.00%
2	ALLSTATE ASSURANCE COMPANY	0.02%	49	28	\$38,414	\$0	\$0	\$5,650	0.00%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	70	6	\$0	\$0	\$0	\$1,104	N/A
4	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORI	0.00%	66	1	\$2,400	\$0	\$0	\$0	0.00%
5	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.72%	24	1,502	\$1,321,188	\$0	\$1,544,073	\$173,272	116.87%
6	AMERICAN GENERAL LIFE INSURANCE CO	1.93%	14	1,401	\$3,572,990	\$0	\$2,801,837	\$372,619	78.42%
7	AMERICAN NATIONAL INSURANCE COMPANY	0.10%	38	358	\$188,119	\$0	\$924,157	\$56,636	491.26%
8	AMERICAN UNITED LIFE INSURANCE COMPANY	0.08%	40	106	\$150,126	\$0	\$642,720	\$23,797	428.12%
9	AMERITAS LIFE INSURANCE CORP	0.00%	70	622	\$0	\$0	\$0	\$107,626	N/A
10	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	62	5	\$3,942	\$0	\$51,771	\$1,214	1313.32%
11	AXA EQUITABLE LIFE INSURANCE COMPANY	5.82%	5	5,869	\$10,749,992	\$0	\$24,339,881	\$2,483,915	226.42%
12	BANNER LIFE INSURANCE COMPANY	0.00%	64	2	\$3,664	\$0	\$28,489	\$213	777.54%
13	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.22%	33	911	\$401,924	\$0	\$10,597,363	\$267,563	2636.66%
14	C M LIFE INSURANCE COMPANY	0.26%	31	280	\$478,482	\$0	\$2,070	\$68,662	0.43%
15	CMFG LIFE INSURANCE COMPANY	0.23%	32	442	\$419,150	\$97,786	\$1,501,819	\$55,040	381.63%
16	COLUMBUS LIFE INSURANCE COMPANY	0.01%	50	7	\$27,315	\$0	\$17,140	\$3,572	62.75%
17	COMMONWEALTH ANNUITY AND LIFE INSURANCE CC	0.21%	34	458	\$395,780	\$0	\$1,808,469	\$90,331	456.94%
18	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	53	26	\$19,153	\$0	\$0	\$2,551	0.00%
19	DELAWARE LIFE INSURANCE COMPANY	0.03%	46	102	\$55,021	\$0	\$1,898,816	\$83,266	3451.08%
20	EQUITRUST LIFE INSURANCE COMPANY	0.01%	54	18	\$17,015	\$0	\$100,000	\$1,922	587.72%
21	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.73%	17	3,496	\$3,202,334	\$0	\$1,157,786	\$395,235	36.15%
22	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	70	1	\$0	\$0	\$0	\$60	N/A
23	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	68	1	\$648	\$0	\$16,715	\$87	2579.48%
24	FORESTERS LIFE INSURANCE AND ANNUITY COMPAI	0.06%	41	230	\$109,655	\$0	\$328,057	\$18,226	299.17%
25	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.09%	39	165	\$164,150	\$0	\$520,171	\$38,773	316.89%
26	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.01%	57	5	\$12,093	\$0	\$0	\$1,450	0.00%
27	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.05%	43	85	\$99,315	\$0	\$0	\$15,353	0.00%
28	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	70	5	\$0	\$0	\$0	\$478	N/A
29	INTEGRITY LIFE INSURANCE COMPANY	0.01%	56	14	\$13,623	\$0	\$0	\$1,512	0.00%
30	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.04%	44	34	\$82,865	\$0	\$71,266	\$26,109	86.00%
31	KANSAS CITY LIFE INSURANCE COMPANY	0.14%	37	200	\$254,245	\$0	\$1,419,592	\$47,387	558.36%
32	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	60	9	\$5,382	\$0	\$0	\$832	0.00%
33	LINCOLN BENEFIT LIFE COMPANY	0.54%	25	729	\$989,819	\$0	\$1,286,781	\$177,205	130.00%
34	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	67	1	\$1,250	\$0	\$0	\$0	0.00%
35	LINCOLN NATIONAL LIFE INSURANCE COMPANY	19.30%	1	7,700	\$35,653,455	\$0	\$21,442,833	\$3,663,653	60.14%
36	LOMBARD INTERNATIONAL LIFE ASSURANCE COMP/	0.00%	70	4	\$0	\$0	\$0	\$22,500	N/A
37	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.35%	28	419	\$649,970	\$0	\$1,203,056	\$122,991	185.09%
38	METROPOLITAN LIFE INSURANCE COMPANY	1.93%	15	3,742	\$3,569,405	\$0	\$6,091,002	\$543,782	170.64%
39	METROPOLITAN TOWER LIFE INSURANCE COMPANY	1.70%	18	1,911	\$3,134,824	\$1,399,804	\$2,230,438	\$228,830	115.80%
40	MINNESOTA LIFE INSURANCE COMPANY	9.89%	3	3,227	\$18,275,790	\$0	\$9,848,296	\$1,665,533	53.89%
41	MML BAY STATE LIFE INSURANCE COMPANY	0.26%	30	456	\$480,145	\$0	\$491,032	\$75,308	102.27%
42	MONY LIFE INSURANCE COMPANY	0.00%	65	3	\$2,936	\$0	\$0	\$200	0.00%
43	MONY LIFE INSURANCE COMPANY OF AMERICA	3.47%	8	729	\$6,419,466	\$0	\$825,271	\$295,324	12.86%
44	NASSAU LIFE AND ANNUITY COMPANY	0.00%	59	5	\$5,774	\$0	\$302	\$3,926	5.23%
45	NASSAU LIFE INSURANCE COMPANY	0.86%	21	840	\$1,595,875	\$0	\$8,602,154	\$286,809	539.02%
46	NATIONAL LIFE INSURANCE COMPANY	0.02%	48	44	\$44,535	\$0	\$4,900	\$8,454	11.00%
47	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	3.30%	9	391	\$6,099,033	\$0	\$1,346,842	\$504,270	22.08%
48	NATIONWIDE LIFE INSURANCE COMPANY	2.00%	13	1,144	\$3,688,115	\$0	\$3,476,812	\$558,370	94.27%
49	NEW ENGLAND LIFE INSURANCE COMPANY	0.19%	36	1,263	\$343,329	\$0	\$345,356	\$328,222	100.59%
50	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR,	0.01%	55	62	\$15,512	\$0	\$70,815	\$2,610	456.52%
51	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	4.13%	6	2,981	\$7,624,831	\$3,128,817	\$7,361,702	\$817,646	137.58%
52	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.42%	27	454	\$781,910	\$0	\$1,819,472	\$115,145	232.70%
53	PACIFIC LIFE & ANNUITY COMPANY	0.00%	61	0	\$4,500	\$0	\$0	\$0	0.00%
54	PACIFIC LIFE INSURANCE COMPANY	7.91%	4	1,596	\$14,613,899	\$0	\$5,134,505	\$1,283,476	35.13%
55	PHL VARIABLE INSURANCE COMPANY	0.20%	35	192	\$362,148	\$0	\$454,293	\$78,424	125.44%
56	PROTECTIVE LIFE INSURANCE COMPANY	1.83%	16	1,215	\$3,374,674	\$0	\$21,939,860	\$323,415	650.13%
57	PRUCO LIFE INSURANCE COMPANY	12.98%	2	8,103	\$23,980,325	\$0	\$17,232,403	\$1,149,808	71.86%
58	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOR/	0.01%	51	26	\$24,760	\$0	\$186,649	\$5,116	753.83%
59	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	3.17%	11	9,542	\$5,856,853	\$676,626	\$19,810,624	\$784,393	349.80%
60	RELIASTAR LIFE INSURANCE COMPANY	0.78%	23	693	\$1,440,349	\$0	\$2,037,051	\$197,078	141.43%
61	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.00%	69	10	\$519	\$0	\$0	\$226	0.00%
62	RIVERSOURCE LIFE INSURANCE COMPANY	3.22%	10	2,423	\$5,945,877	\$0	\$6,469,251	\$724,926	108.80%
63	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.80%	22	278	\$1,486,219	\$0	\$1,161,855	\$223,838	78.18%
64	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	63	6	\$3,889	\$0	\$0	\$1,450	0.00%
65	STATE FARM LIFE INSURANCE COMPANY	0.87%	20	1,792	\$1,600,876	\$0	\$1,625,544	\$251,961	101.54%
66	SYMETRA LIFE INSURANCE COMPANY	0.00%	70	0	\$0	\$0	\$21,663	\$0	N/A
67	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	3.64%	7	3,095	\$6,722,289	\$0	\$12,451,850	\$1,023,592	185.23%
68	TALCOTT RESOLUTION LIFE INSURANCE COMPANH	0.06%	42	4,150	\$103,729	\$0	\$6,456,832	\$1,091,438	6224.71%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
69	THRIVENT FINANCIAL FOR LUTHERANS	2.44%	12	1,968	\$4,502,295	\$0	\$1,594,210	\$412,395	35.41%
70	THRIVENT LIFE INSURANCE COMPANY	0.04%	45	84	\$73,651	\$0	\$151,264	\$11,441	205.38%
71	TRANSAMERICA ADVISORS LIFE INSURANCE COMPA	0.00%	70	123	\$0	\$0	\$2,431,580	\$33,754	N/A
72	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.01%	58	7	\$9,678	\$0	\$0	\$2,096	0.00%
73	TRANSAMERICA LIFE INSURANCE COMPANY	0.45%	26	474	\$831,326	\$0	\$1,047,795	\$174,381	126.04%
74	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	1.07%	19	1,283	\$1,969,117	\$0	\$5,824,313	\$369,267	295.78%
75	UNION SECURITY INSURANCE COMPANY	0.34%	29	294	\$622,229	\$0	\$1,405,596	\$82,875	225.90%
76	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	70	45	-\$5,245	\$0	\$435,515	\$11,294	-8303.43%
77	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.03%	47	67	\$53,086	\$0	\$3,002	\$31,715	5.65%
TOTAL		100.00%		79,973	\$184,764,931	\$5,303,033	\$224,094,911	\$22,036,496	124.16%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	0.10%	80	95	\$954,120	\$0	\$969,394	\$0	101.60%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AM	0.02%	111	1,833	\$186,071	\$0	\$12,101,575	\$0	6503.74%
3	ALLSTATE ASSURANCE COMPANY	0.00%	211	0	\$0	\$0	\$1,574	\$0	N/A
4	ALLSTATE LIFE INSURANCE COMPANY	0.01%	121	1,287	\$122,492	\$0	\$10,736,679	\$0	8765.21%
5	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOF	0.00%	211	0	\$0	\$0	\$148,970	\$0	N/A
6	AMERICAN AMICABLE LIFE INSURANCE COMPANY C	0.00%	134	83	\$46,660	\$0	\$56,405	\$0	120.89%
7	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	193	9	\$561	\$0	\$0	\$0	0.00%
8	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.01%	129	93	\$70,262	\$0	\$30,722	\$0	43.72%
9	AMERICAN EQUITY INVESTMENT LIFE INSURANCE C	0.07%	89	922	\$648,905	\$0	\$4,777,917	\$0	736.30%
10	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.06%	91	1,269	\$587,896	\$0	\$1,731,516	\$0	294.53%
11	AMERICAN FIDELITY ASSURANCE COMPANY	0.09%	82	1,771	\$844,881	\$0	\$2,415,690	\$0	285.92%
12	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.01%	126	0	\$87,980	\$0	\$0	\$0	0.00%
13	AMERICAN GENERAL LIFE INSURANCE CO	1.36%	17	14,023	\$13,162,399	\$804	\$47,832,114	\$0	363.41%
14	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	189	21	\$600	\$0	\$13,865	\$0	2310.83%
15	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	144	57	\$29,659	\$0	\$138,601	\$0	467.32%
16	AMERICAN INCOME LIFE INSURANCE CO	0.00%	211	5	\$0	\$0	\$2,297	\$0	N/A
17	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	166	307	\$6,258	\$0	\$54,136	\$0	865.07%
18	AMERICAN NATIONAL INSURANCE COMPANY	1.28%	20	2,306	\$12,418,063	\$0	\$20,465,318	\$0	164.80%
19	AMERICAN RETIREMENT LIFE INSURANCE COMPAN	0.00%	211	1	\$0	\$0	\$61,673	\$0	N/A
20	AMERICAN UNITED LIFE INSURANCE COMPANY	0.15%	68	258	\$1,431,627	\$0	\$864,498	\$0	60.39%
21	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	198	105	\$406	\$0	\$117,729	\$0	28997.29%
22	AMERITAS LIFE INSURANCE CORP	0.00%	165	315	\$7,171	\$0	\$3,973,546	\$0	55411.32%
23	AMICA LIFE INSURANCE COMPANY	0.00%	186	6	\$1,000	\$0	\$55,048	\$0	5504.80%
24	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	122	129	\$108,976	\$0	\$280,341	\$0	257.25%
25	ASSURED LIFE ASSOCIATION	0.00%	197	3	\$412	\$0	\$1,219	\$0	295.87%
26	ASSURITY LIFE INSURANCE COMPANY	0.02%	118	130	\$146,908	\$0	\$383,698	\$0	261.18%
27	ATHENE ANNUITY & LIFE ASSURANCE COMPANY O	0.00%	211	166	\$0	\$0	\$1,267,198	\$0	N/A
28	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	159	701	\$9,197	\$0	\$6,712,659	\$0	72987.49%
29	ATHENE ANNUITY AND LIFE COMPANY	0.56%	38	3,742	\$5,442,048	\$0	\$8,829,930	\$0	162.25%
30	ATLANTIC COAST LIFE INSURANCE COMPANY	0.19%	62	35	\$1,828,175	\$0	\$111,891	\$0	6.12%
31	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	211	33	\$0	\$0	\$719,075	\$0	N/A
32	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	211	16	\$0	\$0	\$8,129	\$0	N/A
33	AUTO OWNERS LIFE INSURANCE COMPANY	0.13%	72	1,421	\$1,246,843	\$0	\$2,243,303	\$0	179.92%
34	AXA EQUITABLE LIFE INSURANCE COMPANY	0.02%	112	235	\$185,746	\$0	\$1,023,240	\$0	550.88%
35	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	183	13	\$1,200	\$0	\$4,908	\$0	409.00%
36	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	177	0	\$2,880	\$0	\$17,610	\$0	611.46%
37	BANKERS LIFE AND CASUALTY COMPANY	0.10%	79	2,167	\$980,058	\$0	\$11,131,899	\$0	1135.84%
38	BANKERS LIFE INSURANCE COMPANY	1.12%	22	130	\$10,822,069	\$0	\$767	\$0	0.01%
39	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	211	17	\$0	\$0	\$83,234	\$0	N/A
40	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	205	19	\$252	\$0	\$3,321	\$0	1317.86%
41	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	0.00%	211	7	\$0	\$0	\$287,959	\$0	N/A
42	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.19%	61	9,252	\$1,861,061	\$0	\$64,032,339	\$0	3440.64%
43	C M LIFE INSURANCE COMPANY	0.36%	46	1,716	\$3,524,391	\$0	\$11,957,796	\$0	339.29%
44	CANADA LIFE ASSURANCE COMPANY	0.00%	211	435	\$0	\$0	\$365,023	\$0	N/A
45	CAPITOL LIFE INSURANCE COMPANY	0.05%	94	9	\$513,908	\$0	\$1,215,797	\$0	236.58%
46	CATHOLIC FINANCIAL LIFE	0.04%	100	382	\$340,254	\$0	\$660,574	\$0	194.14%
47	CATHOLIC HOLY FAMILY SOCIETY	0.12%	75	934	\$1,129,580	\$0	\$715,371	\$0	63.33%
48	CATHOLIC ORDER OF FORESTERS	0.00%	178	54	\$2,157	\$0	\$215,866	\$0	10007.70%
49	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	171	96	\$5,482	\$0	\$53,561	\$0	977.03%
50	CENTURION LIFE INSURANCE COMPANY	0.00%	211	390	\$0	\$0	\$4,197,208	\$0	N/A
51	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	196	6	\$420	\$0	\$0	\$0	0.00%
52	CHURCH LIFE INSURANCE CORPORATION	0.00%	153	12	\$12,700	\$0	\$8,301	\$0	65.36%
53	CICA LIFE INSURANCE COMPANY OF AMERICA	0.04%	99	161	\$385,149	\$0	\$36,948	\$0	9.59%
54	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	211	6	\$0	\$0	\$0	\$0	N/A
55	CINCINNATI LIFE INSURANCE COMPANY THE	0.03%	101	235	\$333,261	\$0	\$1,787,842	\$0	536.47%
56	CMFG LIFE INSURANCE COMPANY	0.17%	66	287	\$1,611,231	\$0	\$4,564,431	\$0	283.29%
57	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.00%	211	0	\$0	\$0	\$5,130	\$0	N/A
58	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	211	3	\$0	\$0	\$34,800	\$0	N/A
59	COLORADO BANKERS LIFE INS CO	1.84%	13	168	\$17,747,302	\$0	\$203,511	\$0	1.15%
60	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	180	1	\$1,900	\$0	\$0	\$0	0.00%
61	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	167	1	\$6,200	\$0	\$0	\$0	0.00%
62	COLUMBUS LIFE INSURANCE COMPANY	1.20%	21	3,248	\$11,562,286	\$0	\$24,123,084	\$0	208.64%
63	COMMONWEALTH ANNUITY AND LIFE INSURANCE C	0.00%	211	0	\$0	\$0	\$58,745	\$0	N/A
64	CONNECTICUT GENERAL LIFE INS CO	0.00%	211	107	\$0	\$0	\$1,058,820	\$0	N/A
65	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	189	1	\$600	\$0	\$1,231	\$0	205.17%
66	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	179	92	\$2,093	\$0	\$240,243	\$0	11478.40%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.08%	85	459	\$753,915	\$0	\$1,224,638	\$0	162.44%
68	COUNTRY LIFE INSURANCE COMPANY	0.00%	195	5	\$430	\$907	\$0	\$0	210.93%
69	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	211	28	\$0	\$0	\$6,785	\$0	N/A
70	CSA FRATERNAL LIFE	0.01%	132	3	\$56,907	\$0	\$0	\$0	0.00%
71	DEARBORN LIFE INSURANCE COMPANY	0.00%	211	37	\$0	\$0	\$133,083	\$0	N/A
72	DELAWARE LIFE INSURANCE COMPANY	4.35%	3	1,918	\$42,072,496	\$0	\$8,943,283	\$0	21.26%
73	EAGLE LIFE INSURANCE COMPANY	0.12%	73	29	\$1,171,860	\$0	\$169,014	\$0	14.42%
74	ELCO MUTUAL LIFE AND ANNUITY	0.91%	24	402	\$8,820,313	\$0	\$8,296,959	\$0	94.07%
75	EMC NATIONAL LIFE COMPANY	0.13%	71	358	\$1,262,723	\$0	\$1,828,768	\$0	144.83%
76	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN	0.23%	55	14	\$2,263,026	\$0	\$0	\$0	0.00%
77	EQUITRUST LIFE INSURANCE COMPANY	0.03%	103	25	\$310,850	\$0	\$267,541	\$0	86.07%
78	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.07%	88	1,835	\$672,980	\$0	\$2,785,618	\$0	413.92%
79	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	211	303	\$0	\$0	\$361,298	\$0	N/A
80	FARM BUREAU LIFE INSURANCE COMPANY OF MISS	0.76%	29	3,375	\$7,315,292	\$0	\$7,078,315	\$0	96.76%
81	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.08%	86	1,734	\$736,157	\$0	\$4,464,088	\$0	606.40%
82	FEDERAL LIFE INSURANCE COMPANY	0.00%	211	8	\$0	\$0	\$0	\$0	N/A
83	FEDERATED LIFE INSURANCE COMPANY	0.25%	54	290	\$2,416,561	\$0	\$2,046,774	\$0	84.70%
84	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	211	1,463	\$0	\$0	\$2,514,460	\$0	N/A
85	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	211	0	\$0	\$0	\$1,500	\$0	N/A
86	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.48%	40	6,989	\$4,597,876	\$0	\$5,293,470	\$0	115.13%
87	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COM	0.00%	211	0	\$0	\$0	\$50	\$0	N/A
88	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF	0.02%	114	23	\$183,900	\$0	\$0	\$0	0.00%
89	FIRST CATHOLIC SLOVAK UNION OF THE UNITED ST	0.05%	96	4	\$448,000	\$0	\$257,826	\$0	57.55%
90	FIRST GUARANTY INSURANCE COMPANY	0.00%	141	150	\$35,511	\$0	\$105,205	\$0	296.26%
91	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	211	82	\$0	\$0	\$272,369	\$0	N/A
92	FORESTERS LIFE INSURANCE AND ANNUITY COMPA	0.12%	74	50	\$1,164,823	\$0	\$52,888	\$0	4.54%
93	FORETHOUGHT LIFE INSURANCE COMPANY	13.50%	2	3,762	\$130,470,312	\$0	\$0	\$0	0.00%
94	FUNERAL DIRECTORS LIFE INSURANCE CO	0.11%	76	1,363	\$1,088,060	\$0	\$1,368,656	\$0	125.79%
95	GBU FINANCIAL LIFE	0.08%	87	232	\$734,072	\$0	\$1,065,861	\$0	145.20%
96	GCU	0.02%	109	3	\$201,350	\$0	\$54,572	\$0	27.10%
97	GENWORTH LIFE AND ANNUITY INSURANCE COMPA	0.00%	210	490	\$125	\$0	\$10,923,682	\$0	8738945.60%
98	GENWORTH LIFE INSURANCE COMPANY	0.00%	211	770	\$0	\$0	\$27,626,798	\$0	N/A
99	GLENER LIFE INSURANCE SOCIETY	0.01%	131	197	\$63,107	\$6,090	\$1,921,613	\$0	3054.66%
100	GOLDEN RULE INSURANCE COMPANY	0.01%	130	420	\$70,010	\$0	\$2,658,534	\$0	3797.36%
101	GOVERNMENT PERSONNEL MUTUAL LIFE INSURAN	0.00%	183	10	\$1,200	\$0	\$5,529	\$0	460.75%
102	GREAT AMERICAN LIFE INSURANCE COMPANY	2.66%	8	1,562	\$25,762,050	\$0	\$12,880,690	\$0	50.00%
103	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	176	29	\$4,034	\$0	\$72,967	\$0	1808.80%
104	GREAT WESTERN INSURANCE COMPANY	0.00%	140	47	\$37,841	\$0	\$18,286	\$0	48.32%
105	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.00%	211	555	\$0	\$0	\$22,213	\$0	N/A
106	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	185	14	\$1,014	\$0	\$0	\$0	0.00%
107	GUARANTY INCOME LIFE INSURANCE COMPANY	0.63%	35	185	\$6,047,959	\$0	\$184,653	\$0	3.05%
108	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.43%	43	185	\$4,116,552	\$0	\$1,917,666	\$0	46.58%
109	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.44%	41	746	\$4,300,768	\$0	\$5,700,439	\$0	132.54%
110	HOMESTEADERS LIFE COMPANY	0.01%	133	0	\$50,767	\$0	\$47,915	\$0	94.38%
111	HORACE MANN LIFE INSURANCE COMPANY	0.21%	58	1,873	\$2,075,586	\$0	\$3,875,709	\$0	186.73%
112	HUMANADENTAL INSURANCE COMPANY	0.00%	162	19	\$7,435	\$0	\$0	\$0	0.00%
113	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	211	8	\$0	\$0	\$0	\$0	N/A
114	IDEALIFE INSURANCE COMPANY	0.00%	189	11	\$600	\$0	\$0	\$0	0.00%
115	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	169	190	\$6,090	\$0	\$258,613	\$0	4246.52%
116	INDEPENDENT ORDER OF FORESTERS THE	0.00%	180	89	\$1,900	\$0	\$569,991	\$0	29999.53%
117	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH &	0.00%	211	7	\$0	\$0	\$12,152	\$0	N/A
118	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL	0.00%	211	14	\$0	\$0	\$0	\$0	N/A
119	INTEGRITY LIFE INSURANCE COMPANY	0.40%	45	415	\$3,861,498	\$0	\$6,348,760	\$0	164.41%
120	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.11%	77	26	\$1,040,881	\$0	\$0	\$0	0.00%
121	INVESTORS LIFE INSURANCE COMPANY OF NORTH	0.00%	211	38	\$0	\$0	\$51,951	\$0	N/A
122	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.60%	37	6,656	\$5,843,916	\$0	\$24,563,535	\$0	420.33%
123	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	209	44	\$133	\$0	\$104,459	\$0	78540.60%
124	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	211	16	\$0	\$0	\$25,199	\$0	N/A
125	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.00%	211	522	\$0	\$0	\$15,321,250	\$0	N/A
126	KANSAS CITY LIFE INSURANCE COMPANY	0.53%	39	2,132	\$5,169,772	\$1,436	\$12,888,847	\$0	249.34%
127	KNIGHTS OF COLUMBUS	0.05%	95	20	\$490,616	\$0	\$0	\$0	0.00%
128	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	148	8	\$23,227	\$0	\$36,369	\$0	156.58%
129	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.36%	48	19	\$3,448,339	\$0	\$4,413,792	\$0	128.00%
130	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.01%	124	105	\$106,694	\$0	\$1,138,547	\$0	1067.11%
131	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.18%	64	132	\$1,696,174	\$0	\$259,474	\$0	15.30%
132	LIFESECURE INSURANCE COMPANY	0.00%	161	43	\$9,097	\$0	\$14,908	\$0	163.88%

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	LINCOLN BENEFIT LIFE COMPANY	0.09%	83	761	\$830,424	\$0	\$2,397,384	\$0	288.69%
134	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	137	244	\$43,961	\$0	\$182,914	\$0	416.08%
135	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.02%	110	39	\$200,000	\$0	\$1,083	\$0	0.54%
136	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.54%	9	5,463	\$24,544,310	\$0	\$19,651,541	\$0	80.07%
137	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	199	30	\$350	\$0	\$51,621	\$0	14748.86%
138	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	194	8	\$540	\$0	\$5,727	\$0	1060.56%
139	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.02%	117	512	\$150,070	\$0	\$469,411	\$0	312.79%
140	MANHATTAN LIFE INSURANCE COMPANY	0.09%	84	85	\$829,411	\$0	\$19,558	\$0	2.36%
141	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	163	42	\$7,428	\$0	\$17,859	\$0	240.43%
142	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	202	0	\$302	\$3	\$378	\$0	126.16%
143	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	3.51%	6	1,912	\$33,887,341	\$30,465	\$31,425,541	\$0	92.83%
144	METROPOLITAN LIFE INSURANCE COMPANY	0.02%	113	1,556	\$184,574	\$58	\$20,102,945	\$0	10891.57%
145	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	145	424	\$29,349	\$0	\$231,826	\$0	789.89%
146	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.62%	36	1,179	\$5,966,797	\$58	\$10,436,147	\$0	174.90%
147	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF ILLINOIS	0.00%	172	62	\$5,329	\$0	\$52,729	\$0	989.47%
148	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	211	11	\$0	\$0	\$6,987	\$0	N/A
149	MINNESOTA LIFE INSURANCE COMPANY	0.84%	25	408	\$8,162,868	\$0	\$3,562,092	\$0	43.64%
150	MODERN WOODMEN OF AMERICA	1.80%	14	6,789	\$17,365,429	\$232	\$25,278,513	\$0	145.57%
151	MONY LIFE INSURANCE COMPANY	0.00%	211	25	\$0	\$134	\$23,045	\$0	N/A
152	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	158	32	\$9,805	\$0	\$129,942	\$0	1325.26%
153	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	211	886	-\$334,574	\$0	\$171,225	\$0	-51.18%
154	MUTUAL TRUST LIFE INSURANCE COMPANY A PANAMA COMPANY	0.00%	173	71	\$5,225	\$0	\$1,058,657	\$0	20261.38%
155	NASSAU LIFE INSURANCE COMPANY	0.00%	211	16	\$0	\$0	\$279,461	\$0	N/A
156	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	211	15	\$0	\$0	\$11,964	\$0	N/A
157	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	211	5	\$0	\$0	\$130	\$0	N/A
158	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	143	319	\$29,874	\$0	\$76,006	\$0	254.42%
159	NATIONAL LIFE INSURANCE COMPANY	0.00%	164	74	\$7,204	\$1,844	\$431,720	\$0	6018.38%
160	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	123	230	\$108,642	\$0	\$1,565,055	\$0	1440.56%
161	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	147	11	\$25,486	\$0	\$1,132,089	\$0	4442.00%
162	NATIONWIDE LIFE INSURANCE COMPANY	0.64%	34	287	\$6,212,373	\$0	\$7,558,933	\$0	121.68%
163	NEW ERA LIFE INSURANCE COMPANY	0.00%	211	0	\$0	\$0	\$855	\$0	N/A
164	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATION	18.88%	1	9,207	\$182,558,311	\$0	\$201,117,837	\$0	110.17%
165	NEW YORK LIFE INSURANCE COMPANY	0.75%	30	479	\$7,257,900	\$65,369	\$2,269,200	\$0	32.17%
166	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.27%	52	400	\$2,566,326	\$0	\$2,473,043	\$0	96.37%
167	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	1.91%	11	651	\$18,420,268	\$527,874	\$4,500,879	\$0	27.30%
168	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA	0.01%	127	200	\$87,677	\$0	\$21,482	\$0	24.50%
169	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	200	11	\$340	\$0	\$144,942	\$0	42630.00%
170	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.76%	28	1,885	\$7,349,810	\$0	\$25,760,218	\$0	350.49%
171	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	211	10	\$0	\$0	\$77,852	\$0	N/A
172	OLD UNITED LIFE INSURANCE COMPANY	0.00%	211	0	\$0	\$0	\$4,560	\$0	N/A
173	OXFORD LIFE INSURANCE COMPANY	0.70%	32	298	\$6,794,071	\$0	\$0	\$0	0.00%
174	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	211	36	\$0	\$0	\$205	\$0	N/A
175	PACIFIC LIFE & ANNUITY COMPANY	0.01%	125	0	\$100,000	\$0	\$2,253,383	\$0	2253.38%
176	PACIFIC LIFE INSURANCE COMPANY	1.11%	23	1,572	\$10,747,383	\$0	\$47,955,687	\$0	446.21%
177	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	175	0	\$4,288	\$0	\$23,713	\$0	553.01%
178	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	211	1	\$0	\$0	\$0	\$0	N/A
179	PEKIN LIFE INSURANCE COMPANY	0.00%	189	38	\$600	\$0	\$416,635	\$0	69439.17%
180	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	211	14	\$0	\$0	\$82,861	\$0	N/A
181	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.19%	63	761	\$1,801,323	\$4,259	\$6,622,004	\$0	367.86%
182	PENNSYLVANIA LIFE INSURANCE COMPANY	0.02%	115	40	\$176,410	\$0	\$39,227	\$0	22.24%
183	PHL VARIABLE INSURANCE COMPANY	0.02%	107	20	\$233,388	\$0	\$139,069	\$0	59.59%
184	PHYSICIANS LIFE INSURANCE COMPANY	0.01%	119	81	\$136,332	\$0	\$706,890	\$0	518.51%
185	PIONEER AMERICAN INSURANCE COMPANY	0.00%	188	3	\$675	\$0	\$0	\$0	0.00%
186	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	150	31	\$18,617	\$0	\$54,551	\$0	293.02%
187	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	168	23	\$6,145	\$0	\$118,532	\$0	1928.92%
188	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	136	14	\$45,841	\$0	\$4,180	\$0	9.12%
189	PRIMERICA LIFE INSURANCE COMPANY	0.00%	160	71	\$9,157	\$0	\$0	\$0	0.00%
190	PRINCIPAL LIFE INSURANCE COMPANY	3.60%	5	2,406	\$34,798,941	\$0	\$12,438,340	\$0	35.74%
191	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	211	11	\$0	\$0	\$0	\$0	N/A
192	PROTECTIVE LIFE INSURANCE COMPANY	1.67%	15	1,265	\$16,123,035	\$0	\$863,143	\$0	5.35%
193	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	211	1	\$0	\$0	\$39	\$0	N/A
194	PRUCO LIFE INSURANCE COMPANY	0.17%	65	56	\$1,624,535	\$0	\$594,202	\$0	36.58%
195	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATION	0.36%	47	71	\$3,513,443	\$0	\$416,138	\$0	11.84%
196	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.15%	67	851	\$1,467,105	\$0	\$6,661,785	\$0	454.08%
197	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITIES	0.00%	211	3	\$0	\$0	\$635	\$0	N/A
198	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	138	5	\$42,600	\$0	\$0	\$0	0.00%

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199	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.84%	26	1,005	\$8,153,880	\$0	\$13,633,772	\$0	167.21%
200	RELIASTAR LIFE INSURANCE COMPANY	0.03%	104	1,060	\$289,639	\$0	\$4,819,121	\$0	1663.84%
201	RELIASTAR LIFE INSURANCE COMPANY OF NEW YO	0.00%	211	4	\$0	\$0	\$174	\$0	N/A
202	RIVERSOURCE LIFE INSURANCE COMPANY	0.21%	59	3,565	\$2,022,874	\$0	\$34,568,319	\$0	1708.87%
203	ROYAL NEIGHBORS OF AMERICA	0.10%	78	260	\$981,945	\$0	\$1,617,402	\$0	164.71%
204	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	149	999	\$22,699	\$0	\$609,220	\$0	2683.91%
205	RX LIFE INSURANCE COMPANY	0.00%	146	28	\$25,883	\$0	\$9,478	\$0	36.62%
206	SAGICOR LIFE INSURANCE COMPANY	1.33%	18	1,667	\$12,883,960	\$0	\$11,235,764	\$0	87.21%
207	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.28%	49	673	\$2,699,109	\$0	\$7,379,880	\$0	273.42%
208	SECURITY MUTUAL LIFE INSURANCE COMPANY OF	0.00%	211	4	\$0	\$0	\$3,770	\$0	N/A
209	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	120	154	\$125,508	\$0	\$73,030	\$0	58.19%
210	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	211	0	\$0	\$0	\$3,348	\$0	N/A
211	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.04%	97	99	\$412,020	\$0	\$109,247	\$0	26.51%
212	SHELTER LIFE INSURANCE COMPANY	0.13%	70	1,363	\$1,287,323	\$0	\$3,904,578	\$0	303.31%
213	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	186	24	\$1,000	\$0	\$84,880	\$0	8488.00%
214	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	157	25	\$10,022	\$0	\$66,468	\$0	663.22%
215	STANDARD INSURANCE COMPANY	0.78%	27	466	\$7,550,994	\$0	\$6,062,718	\$0	80.29%
216	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.00%	182	21	\$1,700	\$0	\$79,993	\$0	4705.47%
217	STATE FARM LIFE INSURANCE COMPANY	1.57%	16	6,311	\$15,176,855	\$3,983	\$29,572,671	\$0	194.88%
218	STATE LIFE INSURANCE COMPANY	1.29%	19	1,046	\$12,486,378	\$0	\$2,864,322	\$0	22.94%
219	STATE MUTUAL INSURANCE COMPANY	0.00%	207	5	\$208	\$0	\$0	\$0	0.00%
220	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	211	0	\$0	\$0	\$8,519	\$0	N/A
221	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.01%	128	26	\$81,712	\$0	\$168,932	\$0	206.74%
222	SURETY LIFE INSURANCE COMPANY	0.00%	211	4	\$0	\$0	\$6,606	\$0	N/A
223	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	211	0	\$0	\$0	\$463,000	\$0	N/A
224	SYMETRA LIFE INSURANCE COMPANY	2.77%	7	1,540	\$26,788,010	\$0	\$25,860,052	\$0	96.54%
225	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	0.44%	42	199	\$4,255,383	\$0	\$9,309,744	\$0	218.78%
226	TALCOTT RESOLUTION LIFE INSURANCE COMPANH	0.22%	57	174	\$2,118,744	\$0	\$4,988,768	\$0	235.46%
227	TEACHERS INSURANCE AND ANNUITY ASSOCIATIO	4.10%	4	24,412	\$39,665,328	\$37,380,614	\$140,180,655	\$0	447.65%
228	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	211	3	\$0	\$0	\$0	\$0	N/A
229	THRIVENT FINANCIAL FOR LUTHERANS	1.89%	12	8,223	\$18,242,297	\$49,748	\$32,057,941	\$0	176.01%
230	TIAA-CREF LIFE INSURANCE COMPANY	0.03%	106	44	\$258,366	\$0	\$986,062	\$0	381.65%
231	TIME INSURANCE COMPANY	0.00%	156	20	\$10,439	\$0	\$5,256	\$0	50.35%
232	TRANS WORLD ASSURANCE COMPANY	0.00%	142	9	\$32,736	\$0	\$0	\$0	0.00%
233	TRANSAMERICA ADVISORS LIFE INSURANCE COMP	0.00%	211	12	\$0	\$0	\$33,292	\$0	N/A
234	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	211	74	\$0	\$0	\$797,343	\$0	N/A
235	TRANSAMERICA LIFE INSURANCE COMPANY	0.27%	50	4,563	\$2,657,188	\$0	\$39,296,883	\$0	1478.89%
236	TRANSAMERICA PREMIER LIFE INSURANCE COMPA	0.03%	105	876	\$285,557	\$0	\$9,512,877	\$0	3331.34%
237	TRUSTMARK INSURANCE COMPANY	0.00%	154	231	\$12,320	\$0	\$1,177,461	\$0	9557.31%
238	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	170	9	\$6,050	\$0	\$3,542	\$0	58.55%
239	UNIFIED LIFE INSURANCE COMPANY	0.00%	174	68	\$4,433	\$0	\$2,683	\$0	60.52%
240	UNION LABOR LIFE INSURANCE COMPANY	0.00%	211	3	\$0	\$0	\$2,763	\$0	N/A
241	UNION SECURITY INSURANCE COMPANY	0.03%	102	301	\$313,106	\$0	\$1,601,085	\$0	511.36%
242	UNITED AMERICAN INSURANCE COMPANY	0.05%	93	99	\$516,852	\$0	\$3,434,356	\$0	664.48%
243	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	151	166	\$16,819	\$0	\$58,727	\$0	349.17%
244	UNITED HERITAGE LIFE INSURANCE COMPANY	0.26%	53	261	\$2,512,623	\$0	\$3,841,387	\$0	152.88%
245	UNITED HOME LIFE INSURANCE COMPANY	0.00%	211	4	\$0	\$0	\$0	\$0	N/A
246	UNITED LIFE INSURANCE COMPANY	0.72%	31	475	\$6,928,488	\$0	\$3,237,632	\$0	46.73%
247	UNITED NATIONAL LIFE INSURANCE COMPANY OF A	0.00%	203	24	\$300	\$0	\$0	\$0	0.00%
248	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.41%	44	2,398	\$3,924,133	\$0	\$14,397,362	\$0	366.89%
249	UNITED STATES LIFE INSURANCE COMPANY NEW Y	0.27%	51	30	\$2,620,655	\$1	\$2,492,288	\$0	95.10%
250	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	155	123	\$11,845	\$0	\$0	\$0	0.00%
251	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	152	9	\$14,240	\$0	\$0	\$0	0.00%
252	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	135	3	\$46,449	\$0	\$0	\$0	0.00%
253	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	211	1	\$0	\$0	\$605	\$0	N/A
254	USAA LIFE INSURANCE COMPANY	0.67%	33	2,416	\$6,476,870	\$0	\$10,478,504	\$0	161.78%
255	VANTIS LIFE INSURANCE COMPANY	0.09%	81	77	\$888,174	\$0	\$0	\$0	0.00%
256	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.22%	56	1,533	\$2,121,304	\$0	\$4,802,227	\$0	226.38%
257	VOYA INSURANCE AND ANNUITY COMPANY	0.02%	108	1,080	\$232,551	\$0	\$5,584,527	\$0	2401.42%
258	VOYA RETIREMENT INSURANCE AND ANNUITY COM	0.06%	90	2,644	\$604,322	\$0	\$2,325,535	\$0	384.82%
259	WASHINGTON NATIONAL INSURANCE COMPANY	0.04%	98	891	\$403,567	\$0	\$1,387,657	\$0	343.85%
260	WEST COAST LIFE INSURANCE COMPANY	0.00%	208	63	\$170	\$0	\$21,167	\$0	12451.18%
261	WESTERN AND SOUTHERN LIFE INSURANCE COMP	0.00%	206	24	\$240	\$0	\$21,498	\$0	8957.50%
262	WESTERN CATHOLIC UNION	0.21%	60	1,630	\$2,011,644	\$0	\$4,189,492	\$0	208.26%
263	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	2.16%	10	9,308	\$20,869,780	\$0	\$45,271,350	\$0	216.92%
264	WESTERN UNITED LIFE ASSURANCE COMPANY	0.02%	116	3	\$153,489	\$0	\$24,259	\$0	15.81%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
265	WILCAC LIFE INSURANCE COMPANY	0.00%	211	3	\$0	\$0	\$812,417	\$0	N/A
266	WILCO LIFE INSURANCE COMPANY	0.00%	201	18	\$325	\$0	\$4,299	\$0	1322.77%
267	WILLIAM PENN ASSOCIATION	0.06%	92	89	\$532,287	\$0	\$29,576	\$0	5.56%
268	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	203	2	\$300	\$0	\$0	\$0	0.00%
269	WOODMEN OF THE WORLD LIFE INSURANCE SOCIE'	0.14%	69	431	\$1,305,697	\$0	\$1,493,668	\$0	114.40%
270	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	139	94	\$41,000	\$0	\$1,044,933	\$0	2548.62%
TOTAL		100.00%		219,347	\$966,691,378	\$38,073,879	\$1,367,863,486	\$0	145.44%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	1.69%	14	5,260	\$26,689,856	\$0	\$56,468,650	\$0	211.57%
2	ALLSTATE LIFE INSURANCE COMPANY	0.02%	43	57	\$269,431	\$0	\$5,189,516	\$0	1926.10%
3	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	71	0	\$0	\$0	\$103,186	\$0	N/A
4	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.01%	46	407	\$211,164	\$0	\$2,178,507	\$0	1031.67%
5	AMERICAN GENERAL LIFE INSURANCE CO	18.02%	1	9,712	\$284,614,504	\$0	\$312,616,767	\$0	109.84%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	71	4	\$0	\$0	\$109,909	\$0	N/A
7	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	53	330	\$77,728	\$0	\$8,152,436	\$0	10488.42%
8	AMERITAS LIFE INSURANCE CORP	0.09%	31	635	\$1,417,016	\$0	\$3,816,362	\$0	269.32%
9	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	51	95	\$86,721	\$0	\$289,572	\$0	333.91%
10	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	71	3	\$0	\$0	\$0	\$0	N/A
11	AXA EQUITABLE LIFE INSURANCE COMPANY	5.49%	5	9,564	\$86,764,456	\$0	\$51,118,052	\$0	58.92%
12	BANNER LIFE INSURANCE COMPANY	0.00%	71	11	\$0	\$0	\$0	\$0	N/A
13	BRIGHTHOUSE LIFE INSURANCE COMPANY	3.01%	9	26,585	\$47,546,360	\$0	\$251,628,501	\$0	529.23%
14	C M LIFE INSURANCE COMPANY	0.05%	36	593	\$862,563	\$0	\$3,980,189	\$0	461.44%
15	CMFG LIFE INSURANCE COMPANY	0.00%	64	235	\$21,775	\$0	\$3,205,307	\$0	14720.12%
16	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMP	0.08%	33	1,062	\$1,204,783	\$0	\$11,042,246	\$0	916.53%
17	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	66	23	\$6,600	\$0	\$117,525	\$0	1780.68%
18	DELAWARE LIFE INSURANCE COMPANY	0.02%	42	533	\$294,972	\$0	\$1,387,445	\$0	470.36%
19	EQUITRUST LIFE INSURANCE COMPANY	0.00%	55	151	\$61,962	\$0	\$1,019,435	\$0	1645.26%
20	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	56	210	\$51,861	\$0	\$1,930,226	\$0	3721.92%
21	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.98%	20	2,038	\$15,510,523	\$0	\$20,435,542	\$0	131.75%
22	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	62	200	\$26,685	\$0	\$186,074	\$0	697.30%
23	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	71	0	\$0	\$0	\$7,171	\$0	N/A
24	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.01%	48	73	\$203,805	\$0	\$23,582	\$0	11.57%
25	FORETHOUGHT LIFE INSURANCE COMPANY	0.18%	29	669	\$2,814,476	\$0	\$0	\$0	0.00%
26	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.14%	30	1,397	\$2,198,845	\$0	\$42,725,568	\$0	1943.09%
27	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.79%	22	927	\$12,488,284	\$0	\$0	\$0	0.00%
28	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	63	591	\$26,167	\$0	\$12,163,222	\$0	46483.06%
29	INTEGRITY LIFE INSURANCE COMPANY	0.01%	45	178	\$213,996	\$0	\$1,796,548	\$0	839.52%
30	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	71	7	\$0	\$0	\$0	\$0	N/A
31	JACKSON NATIONAL LIFE INSURANCE COMPANY	17.68%	2	21,168	\$279,330,411	\$0	\$301,501,461	\$0	107.94%
32	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	1.16%	17	570	\$18,325,989	\$0	\$10,551,265	\$0	57.58%
33	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.04%	38	4,756	\$629,127	\$0	\$242,219,598	\$0	38500.91%
34	KANSAS CITY LIFE INSURANCE COMPANY	0.04%	39	420	\$602,048	\$0	\$1,893,908	\$0	314.58%
35	LINCOLN BENEFIT LIFE COMPANY	0.01%	50	145	\$103,880	\$0	\$415,008	\$0	399.51%
36	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	71	15	\$0	\$0	\$60,683	\$0	N/A
37	LINCOLN NATIONAL LIFE INSURANCE COMPANY	10.90%	3	20,348	\$172,236,320	\$0	\$217,090,837	\$0	126.04%
38	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.51%	25	2,502	\$8,129,828	\$0	\$47,393,996	\$0	582.96%
39	METROPOLITAN LIFE INSURANCE COMPANY	0.07%	34	10,869	\$1,132,623	\$0	\$123,360,235	\$0	10891.55%
40	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.02%	44	971	\$256,391	\$0	\$1,202,505	\$0	469.01%
41	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.06%	35	173	\$875,535	\$0	\$1,531,343	\$0	174.90%
42	MINNESOTA LIFE INSURANCE COMPANY	1.15%	18	1,613	\$18,241,260	\$0	\$23,842,854	\$0	130.71%
43	MML BAY STATE LIFE INSURANCE COMPANY	0.00%	71	47	\$0	\$0	\$726,836	\$0	N/A
44	MODERN WOODMEN OF AMERICA	0.18%	28	380	\$2,886,794	\$0	\$1,673,276	\$0	57.96%
45	MONY LIFE INSURANCE COMPANY OF AMERICA	0.01%	52	70	\$79,829	\$0	\$790,141	\$0	989.79%
46	NASSAU LIFE INSURANCE COMPANY	0.01%	47	319	\$209,052	\$0	\$1,457,878	\$0	697.38%
47	NATIONAL LIFE INSURANCE COMPANY	0.00%	71	5	\$0	\$0	\$133,197	\$0	N/A
48	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	71	6	\$0	\$0	\$123,489	\$0	N/A
49	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	59	425	\$40,956	\$0	\$8,112,499	\$0	19807.84%
50	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	2.04%	12	7,066	\$32,271,900	\$0	\$61,364,298	\$0	190.15%
51	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	2.51%	11	9,193	\$39,615,109	\$637,178	\$51,893,392	\$0	132.60%
52	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.93%	21	3,387	\$14,655,936	\$0	\$46,286,396	\$0	315.82%
53	PACIFIC LIFE & ANNUITY COMPANY	0.00%	58	0	\$46,266	\$0	\$4,456,229	\$0	9631.76%
54	PACIFIC LIFE INSURANCE COMPANY	4.10%	8	7,562	\$64,711,489	\$0	\$207,297,689	\$0	320.34%
55	PHL VARIABLE INSURANCE COMPANY	0.00%	60	608	\$34,906	\$0	\$6,226,575	\$0	17838.12%
56	PRINCIPAL LIFE INSURANCE COMPANY	0.56%	23	1,998	\$8,789,773	\$0	\$8,838,209	\$0	100.55%
57	PROTECTIVE LIFE INSURANCE COMPANY	1.19%	15	4,022	\$18,800,502	\$0	\$2,188,235	\$0	11.64%
58	PRUCO LIFE INSURANCE COMPANY	9.78%	4	17,575	\$154,450,230	\$0	\$543,036,567	\$0	351.59%
59	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATI	0.02%	41	4,873	\$350,748	\$0	\$199,836,147	\$0	56974.28%
60	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.01%	49	894	\$167,882	\$1,376	\$9,760,572	\$0	5814.77%
61	RELIASTAR LIFE INSURANCE COMPANY	0.00%	54	255	\$67,940	\$0	\$1,882,139	\$0	2770.30%
62	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	70	17	\$1,800	\$0	\$5,143	\$0	285.72%
63	RIVERSOURCE LIFE INSURANCE COMPANY	4.24%	7	14,331	\$67,039,773	\$0	\$169,511,508	\$0	252.85%
64	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.27%	26	1,052	\$4,219,113	\$0	\$11,535,860	\$0	273.42%
65	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	71	4	\$0	\$0	\$0	\$0	N/A
66	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	67	14	\$5,400	\$0	\$10,092	\$0	186.89%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	STATE FARM LIFE INSURANCE COMPANY	0.02%	40	1,274	\$366,290	\$0	\$2,346,295	\$0	640.56%
68	SYMETRA LIFE INSURANCE COMPANY	0.00%	69	52	\$2,400	\$0	\$319,489	\$0	13312.04%
69	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	1.03%	19	9,967	\$16,194,567	\$0	\$24,265,082	\$0	149.83%
70	THRIVENT FINANCIAL FOR LUTHERANS	4.31%	6	10,284	\$68,033,214	\$0	\$54,641,229	\$0	80.32%
71	THRIVENT LIFE INSURANCE COMPANY	0.05%	37	311	\$856,585	\$0	\$2,700,893	\$0	315.31%
72	TIAA-CREF LIFE INSURANCE COMPANY	0.52%	24	398	\$8,170,752	\$0	\$1,212,631	\$0	14.84%
73	TRANSAMERICA ADVISORS LIFE INSURANCE COMPANY	0.00%	71	349	\$0	\$0	\$6,732,365	\$0	N/A
74	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	57	862	\$51,044	\$0	\$6,371,405	\$0	12482.18%
75	TRANSAMERICA LIFE INSURANCE COMPANY	1.73%	13	38,168	\$27,321,818	\$0	\$368,218,444	\$0	1347.71%
76	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	1.17%	16	2,431	\$18,513,642	\$0	\$28,349,157	\$0	153.13%
77	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	71	0	\$0	\$0	\$134,393	\$0	N/A
78	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	71	0	\$0	\$0	\$4,419,703	\$0	N/A
79	USAA LIFE INSURANCE COMPANY	0.00%	71	1	\$0	\$0	\$438	\$0	N/A
80	VARIABLE ANNUITY LIFE INSURANCE COMPANY	2.78%	10	9,253	\$43,889,535	\$0	\$52,447,468	\$0	119.50%
81	VOYA INSURANCE AND ANNUITY COMPANY	0.08%	32	385	\$1,334,537	\$0	\$4,651,209	\$0	348.53%
82	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.00%	65	159	\$20,552	\$0	\$19,473,299	\$0	94751.36%
83	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	68	12	\$4,200	\$0	\$39,799	\$0	947.60%
84	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.00%	61	32	\$27,935	\$0	\$37,864	\$0	135.54%
85	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.19%	27	628	\$2,924,509	\$0	\$4,351,241	\$0	148.79%
TOTAL		100.00%		273,769	\$1,579,684,923	\$638,554	\$3,680,614,002	\$0	233.04%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MODIFIED GUARANTEED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NEW	0.00%	10	1	\$0	\$0	\$8,318	\$0	N/A
2	ALLSTATE LIFE INSURANCE COMPANY	0.00%	10	186	\$0	\$0	\$3,889,123	\$0	N/A
3	ALLSTATE LIFE INSURANCE COMPANY OF NEI	0.00%	10	0	\$0	\$0	\$356,796	\$0	N/A
4	AMERICAN NATIONAL INSURANCE COMPANY	40.11%	1	432	\$8,011,467	\$0	\$1,481,890	\$0	18.50%
5	DEARBORN LIFE INSURANCE COMPANY	0.00%	10	23	\$0	\$0	\$1,608,487	\$0	N/A
6	EQUITRUST LIFE INSURANCE COMPANY	24.92%	2	1,148	\$4,976,327	\$0	\$11,932,428	\$0	239.78%
7	GENWORTH LIFE AND ANNUITY INSURANCE C	0.00%	10	31	\$0	\$0	\$2,954,021	\$0	N/A
8	INTEGRITY LIFE INSURANCE COMPANY	3.83%	5	303	\$765,631	\$0	\$4,263,275	\$0	556.83%
9	MINNESOTA LIFE INSURANCE COMPANY	13.40%	4	65	\$2,677,343	\$0	\$1,654,916	\$0	61.81%
10	PHL VARIABLE INSURANCE COMPANY	1.28%	7	19	\$255,971	\$0	\$148,868	\$0	58.16%
11	PROTECTIVE LIFE INSURANCE COMPANY	1.63%	6	23	\$325,575	\$0	\$0	\$0	0.00%
12	RELIASTAR LIFE INSURANCE COMPANY	0.00%	10	16	\$0	\$0	\$0	\$0	N/A
13	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	10	88	\$0	\$0	\$0	\$0	N/A
14	SYMETRA LIFE INSURANCE COMPANY	0.00%	10	0	\$0	\$0	\$4,824,316	\$0	N/A
15	VOYA INSURANCE AND ANNUITY COMPANY	0.52%	8	334	\$104,118	\$0	\$2,500,306	\$0	2401.42%
16	VOYA RETIREMENT INSURANCE AND ANNUITY	0.06%	9	3	\$11,341	\$0	\$0	\$0	0.00%
17	WESTERN SOUTHERN LIFE ASSURANCE COMI	14.24%	3	14	\$2,844,947	\$0	\$0	\$0	\$0
TOTAL		100.00%		2,686	\$19,972,720	\$0	\$35,622,744	\$0	178.36%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL EQUITY INDEXED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH A	8.89%	6	15,586	\$135,978,607	\$0	\$100,494,286	\$0	73.90%
2	ALLSTATE LIFE INSURANCE COMPANY	0.00%	42	56	\$0	\$0	\$810,330	\$0	N/A
3	AMERICAN EQUITY INVESTMENT LIFE INSURANCE	10.29%	4	15,710	\$157,303,200	\$0	\$68,652,569	\$0	43.64%
4	AMERICAN GENERAL LIFE INSURANCE CO	15.16%	1	1,809	\$231,802,995	\$0	\$11,417,242	\$0	4.93%
5	AMERICAN UNITED LIFE INSURANCE COMPANY	0.02%	35	108	\$378,684	\$0	\$230,991	\$0	61.00%
6	AMERICO FINANCIAL LIFE AND ANNUITY INSURAN	0.11%	31	442	\$1,629,693	\$0	\$3,529,412	\$0	216.57%
7	AMERITAS LIFE INSURANCE CORP	0.43%	25	341	\$6,532,392	\$0	\$1,314,416	\$0	20.12%
8	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.04%	33	216	\$638,945	\$0	\$167,925	\$0	26.28%
9	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	40	1,041	\$19,000	\$0	\$8,090,398	\$0	42581.04%
10	ATHENE ANNUITY AND LIFE COMPANY	12.66%	3	12,569	\$193,462,725	\$0	\$102,549,667	\$0	53.01%
11	BANKERS LIFE AND CASUALTY COMPANY	1.62%	14	1,931	\$24,744,562	\$0	\$8,063,507	\$0	32.59%
12	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	42	2	\$0	\$0	\$27,717	\$0	N/A
13	C M LIFE INSURANCE COMPANY	1.85%	10	268	\$28,212,561	\$0	\$417,604	\$0	1.48%
14	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	42	18	\$0	\$0	\$0	\$0	N/A
15	CMFG LIFE INSURANCE COMPANY	0.00%	42	62	\$0	\$0	\$197,373	\$0	N/A
16	COLUMBUS LIFE INSURANCE COMPANY	0.00%	42	16	\$0	\$0	\$0	\$0	N/A
17	COUNTRY INVESTORS LIFE ASSURANCE COMPAN	0.00%	42	2	\$0	\$0	\$0	\$0	N/A
18	DEARBORN LIFE INSURANCE COMPANY	0.00%	42	21	\$0	\$0	\$335,784	\$0	N/A
19	DELAWARE LIFE INSURANCE COMPANY	1.77%	12	670	\$27,132,229	\$0	\$1,856,412	\$0	6.84%
20	EAGLE LIFE INSURANCE COMPANY	0.46%	24	154	\$7,061,594	\$0	\$335,971	\$0	4.76%
21	EQUITRUST LIFE INSURANCE COMPANY	1.47%	16	3,053	\$22,412,293	\$0	\$18,057,505	\$0	80.57%
22	FARMERS NEW WORLD LIFE INSURANCE COMPAN	0.00%	42	148	\$0	\$0	\$69,175	\$0	N/A
23	FIDELITY & GUARANTY LIFE INSURANCE COMPAN	4.04%	8	4,659	\$61,766,660	\$0	\$42,982,935	\$0	69.59%
24	FORETHOUGHT LIFE INSURANCE COMPANY	9.36%	5	1,483	\$143,018,755	\$0	\$9,330,412	\$0	6.52%
25	GENWORTH LIFE AND ANNUITY INSURANCE COMI	0.00%	42	217	\$0	\$0	\$1,724,469	\$0	N/A
26	GENWORTH LIFE INSURANCE COMPANY	0.00%	42	1	\$0	\$0	\$18,000	\$0	N/A
27	GREAT AMERICAN LIFE INSURANCE COMPANY	13.17%	2	12,781	\$201,402,065	\$0	\$55,850,868	\$0	27.73%
28	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.55%	21	298	\$8,468,780	\$0	\$600,327	\$0	7.09%
29	HORACE MANN LIFE INSURANCE COMPANY	0.03%	34	120	\$474,866	\$0	\$62,912	\$0	13.25%
30	INTEGRITY LIFE INSURANCE COMPANY	0.33%	26	305	\$5,020,341	\$0	\$479,213	\$0	9.55%
31	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.53%	23	1,471	\$8,073,765	\$0	\$16,965,998	\$0	210.14%
32	LAFAYETTE LIFE INSURANCE COMPANY THE	0.21%	29	316	\$3,261,389	\$0	\$1,348,239	\$0	41.34%
33	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.22%	28	1,354	\$3,377,052	\$0	\$4,055,273	\$0	120.08%
34	LINCOLN BENEFIT LIFE COMPANY	0.00%	41	301	\$6,360	\$0	\$0	\$0	0.00%
35	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.57%	9	879	\$39,292,794	\$0	\$34,160,485	\$0	86.94%
36	MEMBERS LIFE INSURANCE COMPANY	0.61%	20	541	\$9,336,938	\$0	\$4,006,455	\$0	42.91%
37	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.55%	22	1,666	\$8,431,454	\$0	\$14,746,921	\$0	174.90%
38	MINNESOTA LIFE INSURANCE COMPANY	0.00%	42	67	\$0	\$0	\$0	\$0	N/A
39	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.64%	19	2,319	\$9,830,076	\$0	\$14,408,571	\$0	146.58%
40	NORTH AMERICAN COMPANY FOR LIFE AND HEAL	1.74%	13	4,136	\$26,535,808	\$0	\$25,571,262	\$0	96.37%
41	OHIO NATIONAL LIFE INSURANCE COMPANY THE	1.48%	15	264	\$22,695,075	\$0	\$3,607,797	\$0	15.90%
42	PACIFIC LIFE INSURANCE COMPANY	5.20%	7	854	\$79,503,780	\$0	\$10,587,033	\$0	13.32%
43	PHL VARIABLE INSURANCE COMPANY	0.29%	27	412	\$4,481,980	\$0	\$1,227,261	\$0	27.38%
44	PHYSICIANS LIFE INSURANCE COMPANY	0.01%	39	143	\$97,050	\$0	\$519,179	\$0	534.96%
45	PRINCIPAL LIFE INSURANCE COMPANY	0.07%	32	151	\$1,060,554	\$0	\$201,677	\$0	19.02%
46	PROTECTIVE LIFE INSURANCE COMPANY	1.82%	11	639	\$27,761,955	\$0	\$187,290	\$0	0.67%
47	RELIANCE STANDARD LIFE INSURANCE COMPAN	0.81%	18	497	\$12,438,622	\$0	\$512,912	\$0	4.12%
48	RELIASTAR LIFE INSURANCE COMPANY	0.00%	42	4	\$0	\$0	\$0	0.00	N/A
49	RIVERSOURCE LIFE INSURANCE COMPANY	0.01%	37	10	\$180,000	\$0	\$5,539	\$0	3.08%
50	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.82%	17	1,830	\$12,609,716	\$0	\$22,552,049	0	178.85%
51	STANDARD INSURANCE COMPANY	0.02%	36	61	\$339,937	\$0	\$1,978,069	0	581.89%
52	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.00%	42	5	\$0	\$0	\$27,457	\$0	N/A
53	SYMETRA LIFE INSURANCE COMPANY	0.00%	42	946	\$0	\$0	\$0	\$0	N/A
54	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.00%	42	333	\$0	\$0	\$1,919,657	\$0	N/A
55	VOYA INSURANCE AND ANNUITY COMPANY	0.12%	30	2,033	\$1,846,179	\$0	\$38,881,835	\$0	2106.07%
56	VOYA RETIREMENT INSURANCE AND ANNUITY CC	0.01%	38	2	\$100,000	\$0	\$0	\$0	0.00%
57	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	42	156	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		95,477	\$1,528,721,431	\$0	\$635,138,379	\$0	41.55%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.00%	83	2,721	\$0	\$0	\$0	\$0	N/A
2	ALLSTATE LIFE INSURANCE COMPANY	0.00%	83	43	\$0	\$0	\$52,227	\$0	N/A
3	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.19%	40	139	\$175,000	\$0	\$1,308,411	\$0	747.66%
4	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.00%	83	32	\$0	\$0	\$0	\$0	N/A
5	AMERICAN GENERAL LIFE INSURANCE CO	1.28%	15	484	\$1,214,204	\$0	\$0	\$0	0.00%
6	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.01%	68	64	\$5,363	\$0	\$0	\$0	0.00%
7	AMERICAN NATIONAL INSURANCE COMPANY	2.07%	11	76	\$1,955,914	\$0	\$0	\$0	0.00%
8	AMERICAN UNITED LIFE INSURANCE COMPANY	0.21%	38	66	\$199,744	\$0	\$0	\$0	0.00%
9	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	76	257	\$247	\$0	\$0	\$0	0.00%
10	AMERITAS LIFE INSURANCE CORP	0.95%	22	18	\$901,560	\$0	\$0	\$0	0.00%
11	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	83	9	\$0	\$0	\$37,825	\$0	N/A
12	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	83	10	\$0	\$0	\$0	\$0	N/A
13	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	83	14	\$0	\$0	\$0	\$0	N/A
14	ATHENE ANNUITY AND LIFE COMPANY	0.08%	52	257	\$72,365	\$0	\$0	\$0	0.00%
15	ATLANTIC COAST LIFE INSURANCE COMPANY	2.32%	10	108	\$2,191,384	\$0	\$56,903	\$0	2.60%
16	BALTIMORE LIFE INSURANCE COMPANY THE	0.11%	48	22	\$106,148	\$0	\$0	\$0	0.00%
17	BANKERS LIFE AND CASUALTY COMPANY	0.04%	58	21	\$40,000	\$0	\$0	\$0	0.00%
18	BANKERS LIFE INSURANCE COMPANY	0.06%	57	1	\$56,457	\$0	\$0	\$0	0.00%
19	BANNER LIFE INSURANCE COMPANY	0.00%	83	17	\$0	\$0	\$0	\$0	N/A
20	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	80	11	\$65	\$0	\$0	\$0	0.00%
21	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY OF	0.00%	83	3	\$0	\$0	\$11,352	\$0	N/A
22	CAPITOL LIFE INSURANCE COMPANY	0.06%	55	1	\$60,000	\$0	\$0	\$0	0.00%
23	CATHOLIC FINANCIAL LIFE	0.00%	83	30	\$0	\$0	\$0	\$0	N/A
24	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	79	0	\$68	\$0	\$0	\$0	0.00%
25	CMFG LIFE INSURANCE COMPANY	0.25%	36	4	\$231,734	\$0	\$0	\$0	0.00%
26	COLORADO BANKERS LIFE INS CO	0.00%	73	1	\$850	\$0	\$331,633	\$0	39015.65%
27	COLUMBUS LIFE INSURANCE COMPANY	0.00%	83	9	\$0	\$0	\$452,550	\$0	N/A
28	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMP	0.01%	66	1	\$8,797	\$0	\$0	\$0	0.00%
29	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	83	27	\$0	\$0	\$0	\$0	N/A
30	COUNTRY LIFE INSURANCE COMPANY	0.00%	83	38	\$0	\$0	\$0	\$0	N/A
31	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	81	10	\$61	\$0	\$0	\$0	0.00%
32	DEARBORN LIFE INSURANCE COMPANY	0.00%	83	7	\$0	\$0	\$0	\$0	N/A
33	EAGLE LIFE INSURANCE COMPANY	0.00%	83	12	\$0	\$0	\$32,920	\$0	N/A
34	ELCO MUTUAL LIFE AND ANNUITY	9.99%	3	228	\$9,440,551	\$0	\$10,048,763	\$0	106.44%
35	EMC NATIONAL LIFE COMPANY	0.14%	44	10	\$130,003	\$0	\$0	\$0	0.00%
36	EQUITRUST LIFE INSURANCE COMPANY	1.27%	16	25	\$1,198,191	\$0	\$1,145,075	\$0	95.57%
37	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.92%	23	10	\$868,254	\$0	\$17,619	\$0	2.03%
38	FEDERAL LIFE INSURANCE COMPANY	0.00%	83	8	\$0	\$0	\$0	\$0	N/A
39	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	83	132	\$0	\$0	\$0	\$0	N/A
40	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	83	65	\$0	\$0	\$0	\$0	N/A
41	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.62%	30	79	\$582,773	\$0	\$0	\$0	0.00%
42	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	82	0	\$17	\$0	\$0	\$0	0.00%
43	FORETHOUGHT LIFE INSURANCE COMPANY	1.25%	18	1	\$1,179,736	\$0	\$0	\$0	0.00%
44	GBU FINANCIAL LIFE	0.00%	83	2	\$0	\$0	\$0	\$0	N/A
45	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.00%	83	59	\$0	\$0	\$451,890	\$0	N/A
46	GENWORTH LIFE INSURANCE COMPANY	0.00%	83	133	\$0	\$0	\$5,994,088	\$0	N/A
47	GLENER LIFE INSURANCE SOCIETY	0.03%	60	2	\$30,925	\$0	\$0	\$0	0.00%
48	GREAT AMERICAN LIFE INSURANCE COMPANY	0.68%	28	109	\$640,594	\$0	\$1,252,639	\$0	195.54%
49	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	83	20	\$0	\$0	\$0	\$0	N/A
50	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.07%	53	1	\$67,114	\$0	\$0	\$0	0.00%
51	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	83	0	\$0	\$0	\$130,973	\$0	N/A
52	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.00%	83	50	\$0	\$0	\$850,058	\$0	N/A
53	HORACE MANN LIFE INSURANCE COMPANY	0.11%	47	16	\$108,516	\$0	\$0	\$0	0.00%
54	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	83	130	\$0	\$0	\$0	\$0	N/A
55	INTEGRITY LIFE INSURANCE COMPANY	0.80%	26	48	\$760,082	\$0	\$111,828	\$0	14.71%
56	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	83	4	\$0	\$0	\$0	\$0	N/A
57	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	83	195	-\$11,436	\$0	\$0	\$0	0.00%
58	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.47%	31	3	\$447,147	\$0	\$12,345	\$0	2.76%
59	KANSAS CITY LIFE INSURANCE COMPANY	1.18%	20	171	\$1,119,628	\$0	\$2	\$0	0.00%
60	KNIGHTS OF COLUMBUS	16.24%	1	6,589	\$15,355,751	\$0	\$17,498,989	\$0	113.96%
61	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	83	1	\$0	\$0	\$22,059	\$0	N/A
62	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	83	637	\$0	\$0	\$6,987,523	\$0	N/A
63	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.02%	63	16	\$17,256	\$0	\$0	\$0	0.00%
64	LINCOLN BENEFIT LIFE COMPANY	0.06%	56	36	\$59,617	\$0	\$2,883	\$0	4.84%
65	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPANY	0.00%	83	0	\$0	\$0	\$554,470	\$0	N/A
66	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	77	1	\$143	\$0	\$0	\$0	0.00%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	5.51%	6	399	\$5,206,889	\$0	\$0	\$0	0.00%
68	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	83	6,731	\$0	\$0	\$0	\$0	N/A
69	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.01%	67	639	\$6,773	\$0	\$0	\$0	0.00%
70	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.10%	49	1	\$98,393	\$0	\$0	\$0	0.00%
71	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	83	2	\$0	\$0	\$0	\$0	N/A
72	MINNESOTA LIFE INSURANCE COMPANY	0.27%	34	233	\$258,355	\$0	\$0	\$0	0.00%
73	MODERN WOODMEN OF AMERICA	0.02%	62	27	\$18,350	\$0	\$0	\$0	0.00%
74	MONY LIFE INSURANCE COMPANY	0.00%	83	47	\$0	\$0	\$0	\$0	N/A
75	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	83	2	\$0	\$0	\$0	\$0	N/A
76	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	83	0	\$0	\$0	\$10,046	\$0	N/A
77	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	83	26	\$0	\$0	\$0	\$0	N/A
78	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	4.36%	7	48	\$4,120,539	\$0	\$0	\$0	0.00%
79	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.00%	83	12	\$0	\$0	\$0	\$0	N/A
80	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	83	0	\$0	\$0	\$11,764,540	\$0	N/A
81	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	13.16%	2	214	\$12,439,715	\$0	\$0	\$0	0.00%
82	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.00%	83	84	\$0	\$0	\$0	\$0	N/A
83	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	1.95%	12	35	\$1,846,802	\$0	\$0	\$0	0.00%
84	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.04%	59	1	\$34,507	\$0	\$0	\$0	0.00%
85	OHIO NATIONAL LIFE INSURANCE COMPANY THE	1.20%	19	57	\$1,130,790	\$0	\$584,240	\$0	51.67%
86	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	74	47	\$723	\$0	\$0	\$0	0.00%
87	PACIFIC LIFE & ANNUITY COMPANY	0.00%	83	1	\$0	\$0	\$1,313,943	\$0	N/A
88	PACIFIC LIFE INSURANCE COMPANY	1.13%	21	98	\$1,069,495	\$0	\$7,632,398	\$0	713.65%
89	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	83	174	\$0	\$0	\$0	\$0	N/A
90	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.26%	35	11	\$248,500	\$0	\$0	\$0	0.00%
91	PHL VARIABLE INSURANCE COMPANY	0.00%	83	52	\$0	\$0	\$623,020	\$0	N/A
92	POLISH NATNL ALLIANCE OF THE US OF N. A	0.01%	65	23	\$9,312	\$0	\$0	\$0	0.00%
93	PRIMERICA LIFE INSURANCE COMPANY	0.10%	50	692	\$97,482	\$0	\$0	\$0	0.00%
94	PRINCIPAL LIFE INSURANCE COMPANY	3.72%	8	171	\$3,512,973	\$0	\$1,984,780	\$0	56.50%
95	PROTECTIVE LIFE INSURANCE COMPANY	1.62%	13	267	\$1,532,112	\$0	\$0	\$0	0.00%
96	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	83	20	\$0	\$0	\$0	\$0	N/A
97	PRUCO LIFE INSURANCE COMPANY	0.68%	27	54	\$647,502	\$0	\$402	\$0	0.06%
98	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATI	0.12%	46	25	\$110,586	\$0	\$313,126	\$0	283.15%
99	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.66%	29	219	\$628,151	\$0	\$342,400	\$0	54.51%
100	RELIASTAR LIFE INSURANCE COMPANY	0.00%	83	247	\$0	\$0	\$0	\$0	N/A
101	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	83	15	\$0	\$0	\$0	\$0	N/A
102	RIVERSOURCE LIFE INSURANCE COMPANY	0.24%	37	272	\$230,341	\$0	\$0	\$0	0.00%
103	SAGICOR LIFE INSURANCE COMPANY	0.14%	43	1	\$131,415	\$0	\$0	\$0	0.00%
104	SECURIAN LIFE INSURANCE COMPANY	0.06%	54	12	\$60,243	\$0	\$0	\$0	0.00%
105	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	83	13	\$0	\$0	\$608	\$0	N/A
106	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	69	5	\$4,394	\$0	\$0	\$0	0.00%
107	SHELTER LIFE INSURANCE COMPANY	1.31%	14	2,393	\$1,234,167	\$0	\$0	\$0	0.00%
108	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	75	2	\$256	\$0	\$0	\$0	0.00%
109	STANDARD INSURANCE COMPANY	7.85%	4	605	\$7,424,100	\$0	\$97,153	\$0	1.31%
110	STATE FARM LIFE INSURANCE COMPANY	0.91%	24	4	\$857,232	\$0	\$0	\$0	0.00%
111	STATE LIFE INSURANCE COMPANY	0.12%	45	22	\$110,973	\$0	\$0	\$0	0.00%
112	SYMETRA LIFE INSURANCE COMPANY	0.43%	32	72	\$406,877	\$0	\$0	\$0	0.00%
113	TALCOTT RESOLUTION LIFE INSURANCE COMPANH Y	0.00%	83	126	\$0	\$0	\$780,139	\$0	N/A
114	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	6.26%	5	110	\$5,915,255	\$0	\$0	\$0	0.00%
115	THRIVENT FINANCIAL FOR LUTHERANS	0.42%	33	2,786	\$399,719	\$0	\$0	\$0	0.00%
116	TIAA-CREF LIFE INSURANCE COMPANY	0.83%	25	2	\$783,813	\$0	\$0	\$0	0.00%
117	TRANSAMERICA LIFE INSURANCE COMPANY	0.18%	41	66	\$167,377	\$0	\$0	\$0	0.00%
118	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.00%	71	50	\$3,206	\$0	\$0	\$0	0.00%
119	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	72	1,603	\$1,200	\$0	\$0	\$0	0.00%
120	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	70	4	\$4,163	\$0	\$0	\$0	0.00%
121	UNITED LIFE INSURANCE COMPANY	1.26%	17	44	\$1,188,122	\$0	\$144,827	\$0	12.19%
122	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.15%	42	537	\$146,372	\$0	\$0	\$0	0.00%
123	UNUM INSURANCE COMPANY	0.00%	83	48	\$0	\$0	\$0	\$0	N/A
124	USAA LIFE INSURANCE COMPANY	0.08%	51	62	\$74,914	\$0	\$297,997	\$0	397.79%
125	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	83	165	\$0	\$0	\$0	\$0	N/A
126	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN'	0.21%	39	45	\$196,904	\$0	\$0	\$0	0.00%
127	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	83	572	\$0	\$0	\$0	\$0	N/A
128	WEST COAST LIFE INSURANCE COMPANY	0.00%	83	1	\$0	\$0	\$0	\$0	N/A
129	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.00%	83	0	\$0	\$0	\$26,622	\$0	N/A
130	WESTERN CATHOLIC UNION	0.00%	83	30	\$0	\$0	\$129,317	\$0	N/A
131	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	3.09%	9	4	\$2,922,323	\$0	\$350,956	\$0	12.01%
132	WILCO LIFE INSURANCE COMPANY	0.00%	83	10	\$0	\$0	\$0	\$0	N/A

2018 LIFE INSURANCE

TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS

(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	WILLIAM PENN ASSOCIATION	0.03%	61	0	\$27,671	\$0	\$0	\$0	0.00%
134	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	78	7	\$88	\$0	\$0	\$0	0.00%
135	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.02%	64	505	\$14,552	\$0	\$0	\$0	0.00%
	TOTAL	100.00%		34,146	\$94,538,449	\$0	\$73,761,539	\$0	78.02%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL OTHER CONSIDERATIONS

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	7	0	\$0	\$0	\$420	\$0	N/A
2	COLORADO BANKERS LIFE INS CO	0.00%	7	0	\$0	\$0	\$618	\$0	N/A
3	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	7	50	\$0	\$0	\$260,250	\$0	N/A
4	COUNTRY LIFE INSURANCE COMPANY	0.00%	7	19	\$0	\$0	\$56,142	\$0	N/A
5	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	7	265	\$0	\$0	\$0	\$0	N/A
6	GLENER LIFE INSURANCE SOCIETY	0.00%	7	1	\$0	\$0	\$0	\$0	N/A
7	INDEPENDENT ORDER OF FORESTERS THE	0.00%	6	0	\$847	\$0	\$0	\$0	0.00%
8	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	7	5	\$0	\$0	\$4,079	\$0	N/A
9	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	6.76%	3	229	\$7,835,559	\$0	\$5,327,950	\$0	68.00%
10	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-A	0.00%	7	0	\$0	\$0	\$1,221	\$0	N/A
11	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	70.24%	1	1,590	\$81,423,241	\$0	\$9,628,772	\$0	11.83%
12	NATIONWIDE LIFE INSURANCE COMPANY	21.84%	2	6,043	\$25,312,659	\$0	\$75,807,764	\$0	299.49%
13	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	7	0	\$0	\$0	\$8,278	\$0	N/A
14	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	7	19	\$0	\$0	\$23,870	\$0	N/A
15	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	7	-23	\$0	\$0	\$0	\$0	N/A
16	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	7	0	\$0	\$0	\$49	\$0	N/A
17	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	0.78%	4	8,609	\$902,452	\$0	\$89,677,771	\$0	9937.12%
18	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	0.39%	5	3,697	\$448,933	\$0	\$45,572,583	\$0	10151.31%
19	TEXAS LIFE INSURANCE COMPANY	0.00%	7	0	\$0	\$0	\$36,427	\$0	N/A
20	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	7	28	\$0	\$0	\$29,184	\$0	N/A
TOTAL		100.00%		20,532	\$115,923,691	\$0	\$226,435,378	\$0	195.33%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.02%	185	1,868	\$1,007,307	\$0	\$550,811	\$54,770	54.68%
2	AAA LIFE INSURANCE COMPANY	0.12%	97	9,766	\$7,696,662	\$0	\$2,459,323	\$1,240,445	31.95%
3	ABILITY INSURANCE COMPANY	0.00%	379	4	\$192	\$0	\$0	\$19	0.00%
4	ACCORDIA LIFE AND ANNUITY COMPANY	0.04%	145	1,674	\$2,717,986	-\$44,529	\$7,407,397	\$387,709	270.89%
5	AETNA LIFE INSURANCE COMPANY	0.00%	248	2,036	\$223,696	\$475,076	\$1,241,310	\$32,397	767.29%
6	ALFA LIFE INSURANCE CORPORATION	0.00%	383	1	\$69	\$0	\$0	\$10	0.00%
7	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	386	1	\$0	\$0	\$8,318	\$0	N/A
8	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	2.77%	11	28,607	\$181,176,601	\$0	\$175,051,893	\$753,981	96.62%
9	ALLSTATE ASSURANCE COMPANY	0.03%	156	2,394	\$1,751,848	\$0	\$337,588	\$662,396	19.27%
10	ALLSTATE LIFE INSURANCE COMPANY	0.06%	124	10,622	\$4,182,435	\$0	\$27,693,720	\$739,422	662.14%
11	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	308	60	\$44,469	\$0	\$608,952	\$9,031	1369.39%
12	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	386	29	\$0	\$0	\$0	\$177	N/A
13	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.03%	152	3,117	\$2,056,490	\$1,119	\$1,249,848	\$140,150	60.83%
14	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	299	146	\$62,187	\$0	\$169,133	\$5,336	271.97%
15	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	260	1,546	\$171,248	\$2,054	\$51,052	\$7,569	31.01%
16	AMERICAN CONTINENTAL INSURANCE COMPANY	0.02%	168	1,490	\$1,235,012	\$0	\$538,049	\$14,687	43.57%
17	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COI	2.42%	12	16,895	\$158,183,228	\$0	\$74,738,897	\$2,035	47.25%
18	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CC	0.06%	130	14,585	\$3,894,410	\$0	\$1,272,667	\$609,536	32.68%
19	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.80%	30	111,529	\$51,992,596	\$1,933,951	\$44,873,534	\$10,952,865	90.03%
20	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	199	18,417	\$703,421	\$0	\$493,681	\$55,772	70.18%
21	AMERICAN FIDELITY ASSURANCE COMPANY	0.07%	122	11,096	\$4,310,122	\$65,972	\$7,088,417	\$648,024	165.99%
22	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	247	1,094	\$226,806	\$686	\$316,101	\$10,558	139.67%
23	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	378	1	\$201	\$0	\$0	\$0	0.00%
24	AMERICAN GENERAL LIFE INSURANCE CO	8.90%	1	131,866	\$581,466,624	\$308,494	\$404,280,054	\$14,327,325	69.58%
25	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.01%	208	2,922	\$536,572	\$2,566	\$194,985	\$14,833	36.82%
26	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.10%	107	18,700	\$6,462,456	\$0	\$2,596,259	\$622,647	40.17%
27	AMERICAN HOME LIFE INSURANCE COMPANY	0.03%	159	3,892	\$1,644,133	\$29,313	\$1,412,886	\$106,477	87.72%
28	AMERICAN INCOME LIFE INSURANCE CO	0.25%	66	44,143	\$16,640,484	\$363	\$5,585,425	\$1,033,759	33.57%
29	AMERICAN LIFE & SECURITY CORP	0.00%	279	559	\$109,481	\$110	\$50,054	\$3,898	45.82%
30	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.01%	224	2,785	\$404,720	\$10,126	\$846,925	\$13,531	211.76%
31	AMERICAN NATIONAL INSURANCE COMPANY	0.50%	41	43,516	\$32,616,647	\$24,708	\$31,725,275	\$1,785,829	97.34%
32	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	270	149	\$124,982	\$0	\$333,415	\$20,346	266.77%
33	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	352	9	\$5,599	\$0	\$359,608	\$138	6422.72%
34	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	350	23	\$6,446	\$0	\$0	\$496	0.00%
35	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.00%	375	1	\$577	\$0	\$0	\$10	0.00%
36	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	190	2,330	\$897,180	\$51,491	\$949,297	\$94,902	111.55%
37	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	368	5	\$1,445	\$0	\$61,673	\$27	4268.03%
38	AMERICAN UNITED LIFE INSURANCE COMPANY	0.13%	93	3,886	\$8,379,205	\$606,414	\$13,685,745	\$755,467	170.57%
39	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.09%	111	7,956	\$6,026,344	\$3,561	\$5,938,973	\$302,357	98.61%
40	AMERITAS LIFE INSURANCE CORP	0.23%	72	7,104	\$15,246,440	\$231,111	\$19,687,121	\$1,062,993	130.64%
41	AMICA LIFE INSURANCE COMPANY	0.00%	231	459	\$324,415	\$0	\$182,737	\$157,156	56.33%
42	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	192	449	\$834,642	\$0	\$775,663	\$0	92.93%
43	ANTHEM LIFE INSURANCE COMPANY	0.00%	268	613	\$141,657	\$0	\$52,460	\$19,768	37.03%
44	ASSURED LIFE ASSOCIATION	0.00%	341	95	\$9,449	\$756	\$14,570	\$852	162.20%
45	ASSURITY LIFE INSURANCE COMPANY	0.05%	138	5,740	\$3,061,083	\$481,690	\$3,934,138	\$350,195	144.26%
46	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF I	0.00%	280	329	\$107,297	\$0	\$1,550,591	\$3,398	1445.14%
47	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.03%	150	6,510	\$2,132,029	\$5,853	\$19,311,454	\$309,164	906.05%
48	ATHENE ANNUITY AND LIFE COMPANY	3.13%	10	21,995	\$204,633,986	\$1,132,254	\$118,729,462	\$826,910	58.57%
49	ATLANTA LIFE INSURANCE COMPANY	0.00%	323	3,835	\$25,766	\$0	\$203,209	\$5,145	788.67%
50	ATLANTIC COAST LIFE INSURANCE COMPANY	0.06%	126	143	\$4,019,559	\$0	\$168,794	\$0	4.20%
51	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	263	181	\$154,958	\$0	\$2,134,798	\$16,398	1377.66%
52	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	346	216	\$7,638	\$0	\$12,961	\$15,501	169.69%
53	AUTO OWNERS LIFE INSURANCE COMPANY	0.06%	131	7,385	\$3,807,567	\$0	\$3,338,804	\$833,725	87.69%
54	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.00%	243	165	\$258,568	\$0	\$4,405,258	\$50,529	1703.71%
55	AXA EQUITABLE LIFE INSURANCE COMPANY	1.70%	15	28,571	\$111,008,395	\$3,272,854	\$95,524,288	\$5,960,649	89.00%
56	BALTIMORE LIFE INSURANCE COMPANY THE	0.02%	181	939	\$1,043,900	\$6,902	\$644,537	\$18,618	62.40%
57	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	319	143	\$29,593	\$0	\$25,752	\$1,041	87.02%
58	BANKERS LIFE AND CASUALTY COMPANY	0.58%	37	22,644	\$37,693,103	\$20,917	\$27,746,765	\$468,579	73.67%
59	BANKERS LIFE INSURANCE COMPANY	0.17%	82	132	\$10,878,526	\$0	\$767	\$10	0.01%
60	BANNER LIFE INSURANCE COMPANY	0.34%	54	25,187	\$21,948,311	\$43,799	\$9,215,422	\$12,874,799	42.19%
61	BENEFICIAL LIFE INSURANCE COMPANY	0.01%	194	210	\$807,278	\$6,532	\$192,554	\$28,231	24.66%
62	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	339	64	\$11,135	\$0	\$3,321	\$366	29.82%
63	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY C	0.00%	386	10	\$0	\$0	\$299,311	\$0	N/A
64	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	331	18	\$16,458	\$0	\$0	\$18,410	0.00%
65	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.09%	110	28,496	\$6,082,128	\$4,523	\$3,050,392	\$485,009	50.23%
66	BRIGHTHOUSE LIFE INSURANCE COMPANY	1.29%	19	53,992	\$84,556,149	\$597,730	\$340,814,205	\$7,215,231	403.77%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	C M LIFE INSURANCE COMPANY	0.54%	39	4,507	\$35,166,741	\$0	\$18,335,719	\$319,363	52.14%
68	CANADA LIFE ASSURANCE COMPANY	0.02%	169	1,428	\$1,215,038	\$385,045	\$2,511,136	\$160,188	238.36%
69	CAPITOL LIFE INSURANCE COMPANY	0.02%	182	29,001	\$1,042,761	\$0	\$7,137,729	\$81,211	684.50%
70	CATHOLIC FINANCIAL LIFE	0.01%	197	2,476	\$744,003	\$18,361	\$1,367,150	\$38,222	186.22%
71	CATHOLIC HOLY FAMILY SOCIETY	0.07%	117	5,461	\$4,754,091	\$0	\$2,543,937	\$25,456	53.51%
72	CATHOLIC ORDER OF FORESTERS	0.00%	288	1,066	\$88,279	\$30,237	\$402,200	\$18,210	489.85%
73	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	246	4,131	\$243,649	\$1,637	\$604,939	\$18,258	248.95%
74	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	265	402	\$148,482	\$6,014	\$289,804	\$7,473	199.23%
75	CENTURION LIFE INSURANCE COMPANY	0.00%	386	390	\$0	\$0	\$4,197,208	\$0	N/A
76	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.02%	184	2,257	\$1,009,878	\$65	\$775,464	\$156,351	76.79%
77	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	233	516	\$302,083	\$0	\$249,064	\$5,340	82.45%
78	CHURCH LIFE INSURANCE CORPORATION	0.00%	336	21	\$13,860	\$0	\$252,729	\$55	1823.44%
79	CICA LIFE INSURANCE COMPANY OF AMERICA	0.01%	195	1,287	\$796,284	\$504	\$409,767	\$25,984	51.52%
80	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	371	3	\$773	\$0	\$0	\$12	0.00%
81	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	321	53	\$26,822	\$0	\$30,445	\$1,164	113.51%
82	CINCINNATI LIFE INSURANCE COMPANY THE	0.16%	84	12,035	\$10,329,443	\$0	\$6,940,688	\$3,216,732	67.19%
83	CITIZENS SECURITY LIFE INS CO	0.00%	286	433	\$91,049	\$0	\$93,325	\$2,653	102.50%
84	CLOVER INSURANCE COMPANY	0.00%	322	35	\$26,155	\$0	\$5,000	\$35	19.12%
85	CMFG LIFE INSURANCE COMPANY	0.12%	98	13,460	\$7,677,304	\$342,925	\$12,698,002	\$375,143	169.86%
86	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.05%	136	9,001	\$3,285,826	\$0	\$1,072,932	\$414,784	32.65%
87	COLONIAL PENN LIFE INSURANCE COMPANY	0.02%	171	3,134	\$1,157,602	\$0	\$735,373	\$8,792	63.53%
88	COLORADO BANKERS LIFE INS CO	0.29%	62	1,840	\$18,703,288	\$0	\$691,247	\$53,590	3.70%
89	COLUMBIAN LIFE INSURANCE COMPANY	0.06%	135	6,415	\$3,620,585	\$682	\$1,888,242	\$149,085	52.17%
90	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	281	329	\$106,086	\$6,500	\$253,747	\$4,173	245.32%
91	COLUMBUS LIFE INSURANCE COMPANY	0.24%	67	4,347	\$15,983,564	\$41,938	\$27,050,814	\$290,278	169.50%
92	COMBINED INSURANCE CO OF AMERICA	0.02%	170	7,092	\$1,180,330	\$0	\$1,510,998	\$71,063	128.01%
93	COMMONWEALTH ANNUITY AND LIFE INSURANCE COI	0.03%	155	1,943	\$1,784,265	\$56,927	\$14,046,034	\$112,504	790.41%
94	COMPANION LIFE INSURANCE COMPANY	0.00%	386	5	\$0	\$0	\$0	\$89	N/A
95	COMPBENEFITS INSURANCE COMPANY	0.00%	362	23	\$2,514	\$0	\$0	\$188	0.00%
96	CONNECTICUT GENERAL LIFE INS CO	0.02%	162	1,045	\$1,547,979	\$111,010	\$6,804,240	\$199,848	446.73%
97	CONSTITUTION LIFE INSURANCE COMPANY	0.01%	221	1,230	\$441,704	\$0	\$799,810	\$9,972	181.07%
98	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	205	2,346	\$554,318	\$372	\$1,099,335	\$110,257	198.39%
99	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	236	825	\$290,664	\$0	\$308,958	\$9,931	106.29%
100	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.02%	179	983	\$1,069,736	\$0	\$4,223,433	\$42,120	394.81%
101	COUNTRY LIFE INSURANCE COMPANY	0.12%	100	15,599	\$7,521,099	\$808,042	\$5,102,244	\$1,794,496	78.58%
102	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	338	408	\$12,543	\$3,291	\$42,685	\$4,101	366.55%
103	CSA FRATERNAL LIFE	0.00%	289	488	\$85,839	\$0	\$105,139	\$2,984	122.48%
104	CSI LIFE INSURANCE COMPANY	0.00%	361	8	\$2,522	\$0	\$0	\$41	0.00%
105	DEARBORN LIFE INSURANCE COMPANY	0.00%	296	426	\$66,506	\$0	\$2,259,490	\$2,949	3397.42%
106	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	373	1	\$653	\$0	\$0	\$50	0.00%
107	DELAWARE LIFE INSURANCE COMPANY	1.07%	22	3,295	\$69,582,174	\$0	\$14,440,221	\$95,005	20.75%
108	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	340	70	\$9,679	\$0	\$0	\$1,095	0.00%
109	EAGLE LIFE INSURANCE COMPANY	0.13%	95	195	\$8,233,454	\$0	\$537,905	\$0	6.53%
110	ELCO MUTUAL LIFE AND ANNUITY	0.28%	63	704	\$18,348,026	\$291	\$18,348,247	\$669	100.00%
111	EMC NATIONAL LIFE COMPANY	0.07%	116	6,044	\$4,821,567	\$15,431	\$5,651,787	\$400,683	117.54%
112	EPIC LIFE INSURANCE COMPANY THE	0.00%	380	1	\$186	\$0	\$0	\$5	0.00%
113	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.05%	140	1,888	\$3,022,851	\$0	\$530,511	\$13,826	17.55%
114	EQUITRUST LIFE INSURANCE COMPANY	0.45%	46	4,798	\$29,710,884	\$0	\$33,521,287	\$39,099	112.82%
115	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.02%	166	4,252	\$1,398,339	\$34,233	\$3,259,520	\$48,132	235.55%
116	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMI	0.00%	301	229	\$58,135	\$0	\$5,453	\$6,745	9.38%
117	FAMILY LIFE INSURANCE COMPANY	0.01%	216	1,295	\$472,101	\$702	\$715,743	\$24,648	151.76%
118	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	384	552	\$16	\$0	\$580,063	\$1,302	3625393.75%
119	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOI	0.68%	35	81,706	\$44,110,473	\$2,495,784	\$28,285,473	\$6,243,528	69.78%
120	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.41%	48	50,734	\$27,035,301	\$11,833	\$22,522,425	\$6,335,248	83.35%
121	FEDERAL LIFE INSURANCE COMPANY	0.00%	282	298	\$102,800	\$1,229	\$138,865	\$17,294	136.28%
122	FEDERATED LIFE INSURANCE COMPANY	0.15%	88	3,539	\$9,736,591	\$0	\$7,936,149	\$1,239,996	81.51%
123	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	1.01%	25	11,276	\$65,813,591	\$3,439	\$50,485,022	\$722,101	76.71%
124	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.24%	70	2,249	\$15,628,456	\$0	\$20,435,542	\$61,842	130.76%
125	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.04%	149	3,310	\$2,464,770	\$37,420	\$1,545,651	\$471,985	64.23%
126	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.08%	113	9,936	\$5,511,821	\$0	\$5,775,991	\$35,593	104.79%
127	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	284	420	\$96,429	\$160,956	\$546,216	\$9,619	733.36%
128	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	256	174	\$188,190	\$6,131	\$45,660	\$4,659	27.52%
129	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.01%	219	6	\$448,466	\$37	\$257,826	\$54	57.50%
130	FIRST GUARANTY INSURANCE COMPANY	0.00%	307	208	\$47,173	\$0	\$107,505	\$380	227.90%
131	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	342	3,319	\$8,977	\$0	\$6,181	\$1,636	68.85%
132	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.03%	153	3,751	\$2,034,904	\$0	\$3,527,299	\$997,978	173.34%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	FORESTERS LIFE INSURANCE AND ANNUITY COMPAN	0.02%	160	498	\$1,566,853	\$2,609	\$417,428	\$44,378	26.81%
134	FORETHOUGHT LIFE INSURANCE COMPANY	4.25%	5	6,444	\$277,844,497	\$0	\$45,614,263	\$2,824	16.42%
135	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.02%	177	3,309	\$1,107,118	\$0	\$176,783	\$108,026	15.97%
136	FUNERAL DIRECTORS LIFE INSURANCE CO	0.03%	154	3,340	\$1,830,159	\$369	\$1,728,601	\$11,639	94.47%
137	GARDEN STATE LIFE INSURANCE COMPANY	0.01%	228	368	\$356,096	\$0	\$465,233	\$23,449	130.65%
138	GBU FINANCIAL LIFE	0.01%	196	573	\$758,674	\$8,780	\$1,182,205	\$3,555	156.98%
139	GCU	0.00%	254	4	\$201,354	\$0	\$54,572	\$10	27.10%
140	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.40%	52	32,425	\$25,833,806	\$0	\$83,633,233	\$8,808,780	323.74%
141	GENWORTH LIFE INSURANCE COMPANY	0.07%	114	7,169	\$4,885,993	\$0	\$36,535,226	\$2,029,639	747.75%
142	GERBER LIFE INSURANCE COMPANY	0.14%	91	78,764	\$8,997,180	\$0	\$3,661,179	\$1,094,741	40.69%
143	GLEANER LIFE INSURANCE SOCIETY	0.00%	259	515	\$171,527	\$7,227	\$1,940,548	\$16,348	1135.55%
144	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.13%	92	103,886	\$8,658,810	\$188	\$5,558,138	\$1,094,083	64.19%
145	GOLDEN RULE INSURANCE COMPANY	0.02%	173	1,895	\$1,134,147	\$1,559	\$7,184,348	\$159,412	633.60%
146	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.01%	206	914	\$550,907	\$47,428	\$386,033	\$46,414	78.68%
147	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	351	7	\$5,831	\$0	\$10,967	\$165	188.08%
148	GRANGE LIFE INSURANCE COMPANY	0.00%	274	112	\$117,109	\$0	\$120,373	\$30,986	102.79%
149	GREAT AMERICAN LIFE INSURANCE COMPANY	3.50%	8	15,085	\$228,300,965	\$0	\$72,046,996	\$130,961	31.56%
150	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.01%	212	987	\$502,323	\$48	\$816,517	\$46,291	162.56%
151	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	235	531	\$293,860	\$6,522	\$239,216	\$28,131	83.62%
152	GREAT WESTERN INSURANCE COMPANY	0.01%	211	754	\$502,525	\$0	\$113,525	\$3,257	22.59%
153	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.30%	58	5,844	\$19,753,136	\$182,731	\$5,210,902	\$780,701	27.31%
154	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	222	3,759	\$418,369	\$0	\$458,613	\$30,466	109.62%
155	GUARANTY INCOME LIFE INSURANCE COMPANY	0.09%	109	287	\$6,084,404	\$0	\$764,395	\$2,874	12.56%
156	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.06%	123	864	\$4,242,034	\$0	\$14,080,888	\$27,275	331.94%
157	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.24%	69	5,414	\$15,697,366	\$4,336,080	\$14,472,513	\$2,091,398	119.82%
158	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.20%	76	1,230	\$12,879,881	\$0	\$7,181,693	\$2,540	55.76%
159	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	244	163	\$258,166	\$0	\$588,946	\$21,147	228.13%
160	HCC LIFE INSURANCE COMPANY	0.00%	356	9	\$4,207	\$0	\$0	\$403	0.00%
161	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	355	24	\$4,505	\$0	\$44,062	\$178	978.07%
162	HOMESTEADERS LIFE COMPANY	0.00%	292	1,873	\$76,995	\$0	\$222,253	\$2,527	288.66%
163	HORACE MANN LIFE INSURANCE COMPANY	0.06%	134	3,831	\$3,654,263	\$0	\$4,784,540	\$197,674	130.93%
164	HUMANA INSURANCE COMPANY	0.00%	327	80	\$19,246	\$0	\$1,371	\$9,400	7.12%
165	HUMANADENTAL INSURANCE COMPANY	0.00%	318	102	\$30,474	\$577	\$181,850	\$1,721	598.63%
166	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	304	217	\$53,336	\$494	\$22,551	\$1,181	43.21%
167	IDEALIFE INSURANCE COMPANY	0.00%	317	221	\$30,995	\$0	\$28,309	\$2,094	91.33%
168	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	163	3,238	\$1,542,625	\$38,457	\$1,723,328	\$243,887	114.21%
169	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	386	5	\$0	\$0	\$0	\$478	N/A
170	INDEPENDENT ORDER OF FORESTERS THE	0.12%	96	10,822	\$7,923,286	\$293,368	\$6,042,223	\$542,661	79.96%
171	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	266	463	\$147,794	\$0	\$114,666	\$22,886	77.59%
172	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	320	55	\$29,041	\$0	\$15,253	\$3,226	52.52%
173	INTEGRITY LIFE INSURANCE COMPANY	0.16%	83	1,293	\$10,635,171	\$0	\$13,724,753	\$6,695	129.05%
174	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.02%	178	224	\$1,074,814	\$2,629	\$9,760	\$910	1.15%
175	INVESTORS LIFE INSURANCE COMPANY OF NORTH AM	0.00%	232	751	\$308,527	\$649	\$1,205,035	\$35,040	390.79%
176	JACKSON NATIONAL LIFE INSURANCE COMPANY	4.75%	3	60,617	\$310,130,844	\$563,435	\$385,659,686	\$3,348,074	124.54%
177	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.29%	60	1,204	\$18,972,753	\$57,957	\$11,206,104	\$19,360	59.37%
178	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	267	145	\$143,666	\$0	\$1,269,092	\$14,707	883.36%
179	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.00%	328	47	\$19,159	\$0	\$261,497	\$9,665	1364.88%
180	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	1.01%	24	30,295	\$66,005,979	\$4,959,356	\$302,643,269	\$8,260,011	466.02%
181	KANSAS CITY LIFE INSURANCE COMPANY	0.23%	73	17,219	\$14,846,150	\$166,379	\$27,904,502	\$1,460,567	189.08%
182	KNIGHTS OF COLUMBUS	0.76%	31	71,106	\$49,553,670	\$8,899,928	\$37,721,436	\$4,334,454	94.08%
183	LAFAYETTE LIFE INSURANCE COMPANY THE	0.45%	47	3,581	\$29,576,321	\$4,835,250	\$14,109,162	\$1,052,154	64.05%
184	LANDMARK LIFE INSURANCE COMPANY	0.00%	275	226	\$115,025	\$0	\$125,722	\$1,580	109.30%
185	LANGHORNE REINSURANCE (ARIZONA) LTD	0.00%	386	1	\$0	\$0	\$0	\$5	N/A
186	LEADERS LIFE INSURANCE COMPANY	0.00%	315	340	\$32,933	\$0	\$50,000	\$5,437	151.82%
187	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.00%	313	226	\$33,359	\$0	\$0	\$10,901	0.00%
188	LEWER LIFE INSURANCE COMPANY	0.00%	382	1	\$85	\$0	\$0	\$5	0.00%
189	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.11%	106	6,760	\$6,919,475	\$78,432	\$14,283,906	\$815,198	207.56%
190	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.07%	115	7,546	\$4,869,115	\$28	\$2,559,052	\$314,038	52.56%
191	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	252	270	\$211,660	\$0	\$1,368,734	\$1,814	646.67%
192	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.17%	81	4,920	\$11,038,718	\$163	\$5,842,467	\$550,617	52.93%
193	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	367	11	\$1,632	\$0	\$0	\$105	0.00%
194	LIFESecure INSURANCE COMPANY	0.00%	311	775	\$38,286	\$0	\$290,340	\$3,661	758.35%
195	LIFESHIELD NATIONAL INSURANCE CO	0.00%	293	174	\$73,214	\$0	\$837	\$3,596	1.14%
196	LINCOLN BENEFIT LIFE COMPANY	0.19%	77	10,061	\$12,623,842	\$3,250	\$18,285,493	\$2,917,706	144.87%
197	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.12%	99	19,364	\$7,640,680	\$4,094	\$4,273,382	\$120,004	55.98%
198	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	201	116	\$655,758	\$5,744	\$1,073,414	\$22,953	164.57%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
199	LINCOLN NATIONAL LIFE INSURANCE COMPANY	5.19%	2	49,979	\$338,725,620	\$330,086	\$332,641,089	\$10,548,263	98.30%
200	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPAN	0.00%	353	10	\$4,792	\$0	\$554,470	\$23,114	11570.74%
201	LONGEVITY INSURANCE COMPANY	0.00%	363	31	\$2,339	\$0	\$20,061	\$382	857.67%
202	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	257	783	\$183,720	\$1,894	\$456,330	\$10,129	249.41%
203	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	366	55	\$1,715	\$0	\$7,801	\$171	454.87%
204	LUMICO LIFE INSURANCE COMPANY	0.01%	209	1,038	\$532,155	\$0	\$92,835	\$66,616	17.45%
205	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	234	1,232	\$300,171	\$547	\$646,852	\$11,454	215.68%
206	MANHATTAN LIFE INSURANCE COMPANY	0.01%	191	242	\$868,274	\$4,036	\$248,512	\$7,752	29.09%
207	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	214	619	\$492,300	\$40	\$1,262,345	\$41,507	256.43%
208	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	295	343	\$68,743	\$2,692	\$86,142	\$6,764	129.23%
209	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	1.68%	16	30,564	\$109,693,994	\$22,147,676	\$103,827,769	\$6,633,408	114.84%
210	MEDICO INSURANCE COMPANY	0.00%	291	167	\$77,448	\$7,979	\$108,893	\$1,164	150.90%
211	MEMBERS LIFE INSURANCE COMPANY	0.14%	89	551	\$9,338,840	\$0	\$4,016,479	\$120	43.01%
212	MERIT LIFE INSURANCE CO	0.00%	343	2,804	\$8,167	\$0	\$95,681	\$20,927	1171.56%
213	METROPOLITAN LIFE INSURANCE COMPANY	0.36%	53	110,999	\$23,744,780	\$15,598,816	\$202,891,298	\$2,953,815	920.16%
214	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.29%	59	22,105	\$18,999,463	\$17,538,017	\$56,939,724	\$2,471,346	392.00%
215	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.48%	43	11,659	\$31,484,900	\$15,338	\$34,670,407	\$1,859,586	110.17%
216	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	239	672	\$275,966	\$1,825	\$608,724	\$26,155	221.24%
217	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	324	128	\$23,978	\$3,252	\$22,030	\$3,121	105.44%
218	MINNESOTA LIFE INSURANCE COMPANY	1.16%	21	14,062	\$75,800,421	\$409,330	\$44,932,821	\$6,494,106	59.82%
219	MML BAY STATE LIFE INSURANCE COMPANY	0.01%	215	503	\$480,145	\$0	\$1,217,868	\$75,308	253.65%
220	MODERN WOODMEN OF AMERICA	0.41%	50	27,297	\$26,747,374	\$287,369	\$33,393,768	\$958,562	125.92%
221	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	364	26	\$2,319	\$28	\$2,904	\$316	126.43%
222	MONY LIFE INSURANCE COMPANY	0.02%	164	3,811	\$1,521,371	\$937,959	\$5,716,600	\$152,177	437.41%
223	MONY LIFE INSURANCE COMPANY OF AMERICA	0.14%	90	1,746	\$9,157,719	\$0	\$2,002,082	\$609,951	21.86%
224	MOTORISTS LIFE INSURANCE COMPANY	0.00%	310	65	\$40,036	\$538	\$16,677	\$6,562	43.00%
225	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	300	107	\$58,286	\$0	\$0	\$379	0.00%
226	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.11%	101	1,195	\$7,511,772	\$309	\$5,510,297	\$1,730	73.36%
227	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AM	0.04%	146	1,103	\$2,593,888	\$106,108	\$2,728,192	\$196,634	109.27%
228	NASSAU LIFE AND ANNUITY COMPANY	0.00%	242	233	\$264,611	\$0	\$101,293	\$194,916	38.28%
229	NASSAU LIFE INSURANCE COMPANY	0.11%	103	5,939	\$7,317,618	\$3,262,623	\$26,856,736	\$793,898	411.60%
230	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	255	1,351	\$193,961	\$0	\$477,907	\$15,096	246.39%
231	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	220	2,462	\$447,757	\$0	\$285,422	\$66,557	63.74%
232	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	298	170	\$65,602	\$0	\$53,260	\$2,817	81.19%
233	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.00%	285	274	\$92,461	\$989	\$338,354	\$7,445	367.01%
234	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	357	12	\$3,298	\$0	\$0	\$646	0.00%
235	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.07%	120	7,834	\$4,639,279	\$14,421	\$720,648	\$62,514	15.84%
236	NATIONAL HEALTH INSURANCE COMPANY	0.00%	330	162	\$17,429	\$0	\$0	\$7,675	0.00%
237	NATIONAL LIFE INSURANCE COMPANY	0.07%	119	1,843	\$4,676,064	\$2,392,345	\$6,478,081	\$429,518	189.70%
238	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	241	806	\$266,511	\$0	\$154,567	\$62,812	58.00%
239	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.19%	78	4,376	\$12,592,068	\$3,011	\$17,935,894	\$54,078	142.46%
240	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	1.52%	18	6,116	\$98,992,577	\$1,029	\$13,706,448	\$2,577,019	13.85%
241	NATIONWIDE LIFE INSURANCE COMPANY	0.56%	38	9,269	\$36,396,273	\$319,228	\$99,779,383	\$697,434	275.02%
242	NEW ENGLAND LIFE INSURANCE COMPANY	0.05%	139	2,163	\$3,057,197	\$47,946	\$14,207,862	\$480,915	466.30%
243	NEW ERA LIFE INSURANCE COMPANY	0.00%	386	0	\$0	\$0	\$855	\$0	N/A
244	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWEST	0.00%	386	18	\$0	\$0	\$25,971	\$62	N/A
245	NEW YORK LIFE INSURANCE AND ANNUITY CORPORA	3.88%	6	23,938	\$253,321,650	\$0	\$289,026,352	\$2,550,003	114.09%
246	NEW YORK LIFE INSURANCE COMPANY	0.98%	27	60,542	\$63,737,260	\$22,218,325	\$56,931,759	\$8,235,966	124.18%
247	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH I	0.70%	33	12,484	\$45,664,752	\$0	\$37,977,969	\$2,222,871	83.17%
248	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	4.58%	4	155,326	\$298,848,224	\$100,986,819	\$275,649,311	\$38,845,432	126.03%
249	NYLIFE INSURANCE COMPANY OF ARIZONA	0.01%	202	439	\$586,927	\$0	\$35,335	\$144,807	6.02%
250	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C	0.01%	198	1,200	\$722,911	\$2,787	\$292,807	\$35,185	40.89%
251	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.11%	105	4,904	\$7,146,609	\$0	\$14,111,515	\$2,273,769	197.46%
252	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.87%	29	8,172	\$57,028,829	\$1,619,292	\$78,446,241	\$360,424	140.39%
253	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	200	1,230	\$692,678	\$721	\$1,322,860	\$81,469	191.08%
254	OLD AMERICAN INSURANCE COMPANY	0.09%	112	14,407	\$5,902,743	\$0	\$4,127,765	\$94,232	69.93%
255	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	258	1,103	\$178,356	\$0	\$154,748	\$36,995	86.76%
256	OLD SURETY LIFE INSURANCE COMPANY	0.00%	359	10	\$2,910	\$0	\$0	\$60	0.00%
257	OLD UNITED LIFE INSURANCE COMPANY	0.00%	314	238	\$33,043	\$0	\$11,344	\$3,424	34.33%
258	OPTUM INSURANCE OF OHIO INC	0.00%	369	3	\$1,144	\$0	\$2,211	\$151	193.27%
259	OXFORD LIFE INSURANCE COMPANY	0.13%	94	2,184	\$8,249,116	\$0	\$2,806,138	\$22,981	34.02%
260	OZARK NATIONAL LIFE INSURANCE COMPANY	0.29%	61	45,078	\$18,882,945	\$48,224	\$11,701,470	\$1,440,458	62.22%
261	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	347	11	\$7,465	\$0	\$0	\$0	0.00%
262	PACIFIC LIFE & ANNUITY COMPANY	0.01%	226	1	\$379,905	\$0	\$8,023,555	\$0	2111.99%
263	PACIFIC LIFE INSURANCE COMPANY	3.45%	9	17,619	\$225,061,352	\$28,221	\$295,717,365	\$7,456,051	131.41%
264	PAN AMERICAN ASSURANCE COMPANY	0.00%	251	327	\$214,159	\$0	\$802,852	\$26,259	374.89%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
265	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	312	207	\$33,363	\$1,900	\$179,854	\$6,005	544.78%
266	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	370	0	\$963	\$0	\$0	\$0	0.00%
267	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	335	395	\$14,215	\$0	\$125,918	\$1,272	885.81%
268	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	230	448	\$324,424	\$0	\$803,198	\$74,767	247.58%
269	PEKIN LIFE INSURANCE COMPANY	0.02%	167	1,068	\$1,289,249	\$400	\$660,190	\$152,144	51.24%
270	PENN INSURANCE AND ANNUITY COMPANY THE	0.06%	129	679	\$3,917,016	\$0	\$755,292	\$215,860	19.28%
271	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.20%	75	3,932	\$13,055,462	\$782,686	\$10,823,004	\$399,192	88.90%
272	PENNSYLVANIA LIFE INSURANCE COMPANY	0.01%	217	675	\$471,644	\$0	\$737,422	\$16,402	156.35%
273	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.01%	186	1,111	\$930,341	\$0	\$1,791	\$68,201	0.19%
274	PHL VARIABLE INSURANCE COMPANY	0.16%	85	3,122	\$10,209,093	\$0	\$14,680,982	\$1,279,876	143.80%
275	PHYSICIANS LIFE INSURANCE COMPANY	0.07%	121	11,459	\$4,614,869	\$0	\$4,914,600	\$88,498	106.49%
276	PIONEER AMERICAN INSURANCE COMPANY	0.02%	175	2,096	\$1,131,518	\$0	\$357,599	\$19,357	31.60%
277	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.01%	213	506	\$497,471	\$1,936	\$708,705	\$42,774	142.85%
278	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	277	211	\$112,670	\$42	\$24,428	\$2,970	21.72%
279	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	305	1,015	\$49,275	\$2,805	\$214,723	\$6,747	441.46%
280	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	306	455	\$48,474	\$294	\$34,964	\$1,800	72.74%
281	PRIMERICA LIFE INSURANCE COMPANY	0.50%	40	35,840	\$32,686,174	\$0	\$20,620,319	\$9,111,834	63.09%
282	PRINCIPAL LIFE INSURANCE COMPANY	0.96%	28	10,670	\$62,924,381	\$1,490,218	\$39,849,270	\$1,219,023	65.70%
283	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.27%	64	5,294	\$17,439,405	\$0	\$5,708,826	\$4,354,275	32.74%
284	PROFESSIONAL INSURANCE COMPANY	0.00%	348	15	\$7,192	\$0	\$6,194	\$602	86.12%
285	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.00%	325	167	\$19,996	\$1,302	\$547,281	\$12,636	2743.46%
286	PROTECTIVE LIFE INSURANCE COMPANY	1.63%	17	41,155	\$106,228,483	\$20,010	\$468,068,731	\$11,798,324	440.64%
287	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	349	12	\$6,592	\$0	\$0	\$88	0.00%
288	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.11%	104	18,951	\$7,315,424	\$0	\$2,974,649	\$864,881	40.66%
289	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	381	2	\$143	\$0	\$0	\$27	0.00%
290	PRUCO LIFE INSURANCE COMPANY	3.59%	7	47,697	\$234,594,993	\$0	\$578,131,130	\$12,918,636	246.44%
291	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORAT	0.06%	128	4,995	\$3,999,537	\$0	\$200,752,060	\$5,116	5019.38%
292	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.33%	55	120,751	\$21,718,376	\$33,078,385	\$110,171,514	\$2,417,602	659.58%
293	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	0.00%	386	3	\$0	\$0	\$635	\$0	N/A
294	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	276	170	\$115,003	\$0	\$54,666	\$6,156	47.53%
295	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.32%	56	1,922	\$20,628,063	\$367	\$14,181,308	\$3,289	68.75%
296	RELIASTAR LIFE INSURANCE COMPANY	0.24%	68	17,747	\$15,961,972	\$194,050	\$18,045,926	\$6,518,465	114.27%
297	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	218	1,846	\$450,565	\$1,568	\$963,515	\$64,238	214.19%
298	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.00%	337	674	\$13,292	\$0	\$109,367	\$2,823	822.80%
299	RESERVE NATIONAL INSURANCE COMPANY	0.01%	210	772	\$527,526	\$0	\$315,039	\$12,950	59.72%
300	RGA REINSURANCE COMPANY	0.01%	193	197	\$825,483	\$459,277	\$250,170	\$71,429	85.94%
301	RIVERSOURCE LIFE INSURANCE COMPANY	1.26%	20	24,831	\$81,998,436	\$0	\$216,350,560	\$1,925,880	263.85%
302	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	372	121	\$676	\$1,456	\$6,170	\$569	1128.11%
303	ROYAL NEIGHBORS OF AMERICA	0.04%	142	7,271	\$2,875,169	\$62,106	\$2,756,981	\$82,182	98.05%
304	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	272	5,266	\$123,177	\$0	\$1,234,816	\$14,104	1002.47%
305	RX LIFE INSURANCE COMPANY	0.00%	250	227	\$218,754	\$0	\$75,428	\$49,704	34.48%
306	S USA LIFE INSURANCE COMPANY INC	0.01%	223	339	\$406,352	\$0	\$2,242	\$6,377	0.55%
307	SAGICOR LIFE INSURANCE COMPANY	0.23%	74	2,279	\$14,777,820	\$1,136	\$11,462,727	\$88,824	77.57%
308	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	344	157	\$8,044	\$6,515	\$31,174	\$2,894	468.54%
309	SECURIAN LIFE INSURANCE COMPANY	0.00%	290	38	\$82,418	\$663	\$1,450	\$2,932	2.56%
310	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.31%	57	6,137	\$20,264,090	\$122,366	\$42,854,760	\$46,376	212.09%
311	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.18%	80	2,275	\$11,719,063	\$44,174	\$19,200,699	\$1,156,224	164.22%
312	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NE	0.03%	158	2,903	\$1,692,571	\$96,253	\$190,352	\$103,688	16.93%
313	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	188	2,236	\$911,257	\$0	\$448,371	\$18,367	49.20%
314	SENIOR LIFE INSURANCE COMPANY	0.02%	161	2,708	\$1,564,788	\$0	\$591,758	\$25,828	37.82%
315	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	377	20	\$322	\$0	\$5,408	\$26	1679.50%
316	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.02%	176	1,391	\$1,119,858	\$2,767	\$863,296	\$137,602	77.34%
317	SETTLERS LIFE INSURANCE COMPANY	0.01%	229	825	\$348,027	\$1,358	\$135,424	\$9,716	39.30%
318	SHELTER LIFE INSURANCE COMPANY	0.48%	44	79,409	\$31,479,950	\$1,037,781	\$21,592,523	\$6,257,639	71.89%
319	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	227	923	\$375,994	\$1,475	\$771,554	\$41,032	205.60%
320	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	329	293	\$18,211	\$444	\$94,263	\$1,003	520.05%
321	STANDARD INSURANCE COMPANY	0.24%	71	1,240	\$15,392,154	\$38,452	\$8,461,212	\$5,076	55.22%
322	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.01%	207	1,572	\$546,067	\$4,255	\$597,587	\$35,752	110.21%
323	STANDARD LIFE AND CASUALTY COMPANY	0.00%	360	10	\$2,790	\$22	\$0	\$78	0.79%
324	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	365	26	\$1,788	\$53	\$12,337	\$271	692.95%
325	STARMOUNT LIFE INSURANCE COMPANY	0.00%	238	454	\$278,751	\$0	\$418,603	\$9,245	150.17%
326	STATE FARM LIFE INSURANCE COMPANY	2.14%	13	235,689	\$139,629,229	\$18,127,994	\$123,154,794	\$24,205,838	101.18%
327	STATE LIFE INSURANCE COMPANY	0.41%	49	2,638	\$26,919,438	\$19,266	\$8,759,654	\$204,251	32.61%
328	STATE MUTUAL INSURANCE COMPANY	0.00%	271	299	\$124,383	\$12,063	\$244,165	\$4,082	206.00%
329	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	309	67	\$43,609	\$0	\$21,661	\$715	49.67%
330	STERLING LIFE INSURANCE COMPANY	0.00%	287	164	\$90,706	\$0	\$31,823	\$1,951	35.08%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
331	SUN LIFE ASSURANCE COMPANY OF CANADA	0.10%	108	1,327	\$6,244,776	\$1,206,865	\$23,216,738	\$764,729	391.10%
332	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	273	134	\$122,856	\$181	\$191,850	\$5,908	156.31%
333	SURETY LIFE INSURANCE COMPANY	0.00%	240	490	\$275,882	\$0	\$442,787	\$34,404	160.50%
334	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	386	0	\$0	\$0	\$463,000	\$0	N/A
335	SYMETRA LIFE INSURANCE COMPANY	0.68%	34	9,448	\$44,501,551	\$144	\$37,295,315	\$1,217,506	83.81%
336	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	332	116	\$15,571	\$0	\$9,512	\$1,913	61.09%
337	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANCE COMPANY	0.40%	51	18,342	\$26,384,730	\$0	\$128,878,723	\$3,692,182	488.46%
338	TALCOTT RESOLUTION LIFE INSURANCE COMPANY HY	0.05%	137	8,530	\$3,204,292	\$5,258	\$61,766,977	\$1,147,127	1927.80%
339	TEACHERS INSURANCE AND ANNUITY ASSOCIATION C	0.99%	26	35,310	\$64,886,458	\$39,373,938	\$166,637,779	\$154,824	317.50%
340	TEXAS LIFE INSURANCE COMPANY	0.06%	127	13,727	\$4,019,217	\$472,783	\$1,765,141	\$450,926	55.68%
341	THE RELIABLE LIFE INSURANCE COMPANY	0.15%	86	109,130	\$9,914,796	\$0	\$9,689,416	\$557,233	97.73%
342	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMPANY	0.04%	144	4,127	\$2,823,766	\$38,775	\$838,422	\$1,958,540	31.06%
343	THRIVENT FINANCIAL FOR LUTHERANS	2.04%	14	81,929	\$133,524,380	\$5,780,866	\$132,911,890	\$6,126,832	103.87%
344	THRIVENT LIFE INSURANCE COMPANY	0.01%	187	395	\$930,236	\$0	\$2,852,157	\$11,441	306.61%
345	TIAA-CREF LIFE INSURANCE COMPANY	0.18%	79	1,648	\$11,952,648	\$0	\$2,825,793	\$681,732	23.64%
346	TIME INSURANCE COMPANY	0.02%	174	1,745	\$1,131,921	\$0	\$4,684,331	\$75,120	413.84%
347	TRANS WORLD ASSURANCE COMPANY	0.00%	262	328	\$158,870	\$0	\$58,668	\$13,778	36.93%
348	TRANSAMERICA ADVISORS LIFE INSURANCE COMPANY	0.00%	386	515	\$0	\$0	\$11,284,400	\$40,121	N/A
349	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	269	1,017	\$132,621	\$0	\$7,194,735	\$11,942	5425.03%
350	TRANSAMERICA LIFE INSURANCE COMPANY	1.03%	23	76,443	\$67,491,518	\$154,016	\$453,433,349	\$6,675,703	672.07%
351	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.49%	42	32,516	\$31,932,787	\$4,908	\$51,673,286	\$1,322,084	161.83%
352	TRUSTMARK INSURANCE COMPANY	0.00%	261	820	\$162,535	\$18,114	\$1,563,011	\$13,231	972.79%
353	U S FINANCIAL LIFE INSURANCE COMPANY	0.04%	147	1,825	\$2,515,220	\$0	\$3,536,127	\$526,854	140.59%
354	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	376	3	\$462	\$0	\$0	\$45	0.00%
355	UNIFIED LIFE INSURANCE COMPANY	0.00%	237	1,536	\$286,462	\$2,977	\$558,026	\$36,446	195.84%
356	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	302	309	\$56,914	\$0	\$245,941	\$2,247	432.13%
357	UNION LABOR LIFE INSURANCE COMPANY	0.00%	334	21	\$14,284	\$652	\$52,133	\$720	369.54%
358	UNION SECURITY INSURANCE COMPANY	0.02%	172	3,887	\$1,154,258	\$5,163	\$4,043,000	\$99,709	350.72%
359	UNITED AMERICAN INSURANCE COMPANY	0.01%	189	1,958	\$903,271	\$0	\$3,961,533	\$16,086	438.58%
360	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	333	68	\$14,664	\$0	\$135,985	\$542	927.34%
361	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	249	4,698	\$223,302	\$21,230	\$682,810	\$18,011	315.29%
362	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	345	9	\$7,863	\$0	\$0	\$1,855	0.00%
363	UNITED HERITAGE LIFE INSURANCE COMPANY	0.07%	118	4,999	\$4,708,420	\$6,100	\$5,630,435	\$45,010	119.71%
364	UNITED HOME LIFE INSURANCE COMPANY	0.03%	157	2,531	\$1,705,864	\$0	\$797,686	\$79,901	46.76%
365	UNITED INSURANCE COMPANY OF AMERICA	0.00%	283	3,694	\$99,277	\$0	\$252,194	\$10,954	254.03%
366	UNITED LIFE INSURANCE COMPANY	0.15%	87	2,599	\$9,886,785	\$0	\$4,497,720	\$133,133	45.49%
367	UNITED NATIONAL LIFE INSURANCE COMPANY OF AMERICA	0.00%	297	254	\$65,787	\$0	\$73,227	\$2,505	111.31%
368	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.67%	36	74,448	\$43,640,367	\$156	\$36,461,786	\$3,749,831	83.55%
369	UNITED SECURITY ASSURANCE COMPANY OF PENNSYLVANIA	0.00%	385	1	\$6	\$0	\$3,000	\$10	50000.00%
370	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.05%	141	236	\$2,967,438	\$2,101	\$7,348,980	\$33,117	247.72%
371	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	326	1,446	\$19,351	\$0	\$30,136	\$3,739	155.73%
372	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	204	1,522	\$567,478	\$0	\$729,028	\$10,534	128.47%
373	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	245	3,835	\$253,264	\$9,601	\$786,136	\$36,617	314.19%
374	UNUM INSURANCE COMPANY	0.00%	303	197	\$54,635	\$0	\$139,178	\$7,317	254.74%
375	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	253	730	\$202,544	\$172,024	\$976,982	\$12,133	567.29%
376	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	278	48	\$110,773	\$0	\$0	\$1	0.00%
377	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	358	108	\$2,963	\$0	\$25,197	\$202	850.39%
378	USAA LIFE INSURANCE COMPANY	0.26%	65	23,525	\$17,171,146	\$534,601	\$17,800,175	\$4,330,602	106.78%
379	USABLE LIFE	0.00%	316	67	\$31,082	\$0	\$88,488	\$2,200	284.69%
380	VANTIS LIFE INSURANCE COMPANY	0.02%	183	352	\$1,029,109	\$354	\$1,043,976	\$23,006	101.48%
381	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.70%	32	11,119	\$46,010,839	\$0	\$59,169,352	\$0	128.60%
382	VOYA INSURANCE AND ANNUITY COMPANY	0.06%	132	4,912	\$3,782,601	\$137,996	\$52,718,953	\$32,817	1397.37%
383	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.03%	151	4,151	\$2,079,147	\$0	\$26,086,521	\$133,058	1254.67%
384	WASHINGTON NATIONAL INSURANCE COMPANY	0.02%	180	5,327	\$1,049,277	\$42,796	\$4,772,872	\$57,898	458.95%
385	WEST COAST LIFE INSURANCE COMPANY	0.11%	102	7,862	\$7,459,431	\$136,087	\$6,404,120	\$3,208,915	87.68%
386	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.06%	125	29,356	\$4,114,276	\$1,507,317	\$6,681,513	\$287,450	199.03%
387	WESTERN CATHOLIC UNION	0.04%	143	7,415	\$2,846,077	\$38,473	\$6,160,539	\$90,576	217.81%
388	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.48%	45	14,914	\$31,071,262	\$0	\$49,873,866	\$431,751	160.51%
389	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	264	3	\$153,489	\$0	\$24,259	\$0	15.81%
390	WILCAC LIFE INSURANCE COMPANY	0.01%	225	718	\$395,834	\$153,602	\$1,366,871	\$24,230	384.12%
391	WILCO LIFE INSURANCE COMPANY	0.02%	165	3,516	\$1,504,388	\$20,296	\$4,708,991	\$222,468	314.37%
392	WILLIAM PENN ASSOCIATION	0.01%	203	201	\$572,549	\$2,772	\$35,693	\$1,802	6.72%
393	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.00%	294	119	\$70,761	\$0	\$157	\$12,023	0.22%
394	WINDSOR LIFE INSURANCE COMPANY	0.00%	374	1	\$578	\$0	\$0	\$34	0.00%
395	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	354	330	\$4,580	\$2,492	\$70,523	\$728	1594.21%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
396	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.04%	148	4,451	\$2,506,597	\$169,035	\$3,508,469	\$153,307	146.71%
397	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.06%	133	1,067	\$3,690,350	\$0	\$7,589,940	\$129,471	205.67%
TOTAL		100.00%		3,602,010	\$6,532,189,631	\$332,338,495	\$8,441,805,340	\$359,204,012	134.32%

**GROUP
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.01%	42	5	\$3,474	\$0	\$100,000	\$100	2878.53%
2	AETNA LIFE INSURANCE COMPANY	14.72%	4	23,636	\$6,402,812	\$0	\$13,236,384	\$8,250,560	206.73%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	59	55	\$0	\$0	\$0	\$1,519	N/A
4	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.06%	31	9	\$25,856	\$0	\$0	\$3,245	0.00%
5	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	59	0	\$0	\$0	\$0	\$25,147	N/A
6	AMERICAN GENERAL LIFE INSURANCE CO	0.11%	27	1	\$48,704	\$0	\$4,035,349	\$241	8285.46%
7	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	16.59%	2	10,534	\$7,216,671	\$0	\$4,021,444	\$54,805	55.72%
8	AMERICAN NATIONAL INSURANCE COMPANY	0.51%	16	1,429	\$221,355	\$2,040	\$374,065	\$163,344	169.91%
9	AMERICAN NATIONAL LIFE INSURANCE COMPANY	0.00%	53	2	\$312	\$0	\$0	\$29	0.00%
10	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY	0.00%	59	2	\$0	\$0	\$0	\$9	N/A
11	ASSURITY LIFE INSURANCE COMPANY	0.03%	38	35	\$10,930	\$0	\$0	\$865	0.00%
12	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.10%	28	1	\$43,049	\$0	\$50,000	\$62	116.15%
13	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	59	4	\$0	\$0	\$910,500	\$0	N/A
14	CMFG LIFE INSURANCE COMPANY	5.30%	7	5,181	\$2,305,995	\$0	\$1,283,449	\$44,948	55.66%
15	COLONIAL PENN LIFE INSURANCE COMPANY	1.26%	13	1,034	\$546,105	\$0	\$223,133	\$12,373	40.86%
16	COLUMBIAN LIFE INSURANCE COMPANY	0.06%	30	1	\$26,251	\$0	\$8,009	\$358	30.51%
17	COMBINED INSURANCE CO OF AMERICA	1.75%	10	192	\$759,583	\$0	\$250,435	\$60,570	32.97%
18	CONTINENTAL AMERICAN INSURANCE COMPANY	0.37%	19	697	\$159,645	\$0	\$0	\$12,284	0.00%
19	FEDERAL LIFE INSURANCE COMPANY	0.01%	40	0	\$4,939	\$0	\$1,020	\$0	20.65%
20	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.35%	21	1,372	\$151,612	\$0	\$250,757	\$9,100	165.39%
21	FORETHOUGHT LIFE INSURANCE COMPANY	5.92%	5	13,804	\$2,575,018	\$0	\$5,479,040	\$65,158	212.78%
22	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	5.34%	6	22,658	\$2,323,218	\$0	\$957,155	\$342,508	41.20%
23	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	59	31	\$0	\$0	\$1,675	\$136	N/A
24	GREAT WESTERN INSURANCE COMPANY	3.84%	8	2,562	\$1,671,695	\$0	\$989,443	\$11,114	59.19%
25	HOMESTEADERS LIFE COMPANY	17.54%	1	12,863	\$7,629,900	\$0	\$4,949,479	\$60,529	64.87%
26	HUMANA INSURANCE COMPANY	3.10%	9	10,260	\$1,347,261	\$0	\$1,056,410	\$325,512	78.41%
27	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	57	0	\$25	\$0	\$2,820	\$0	11280.00%
28	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	49	16	\$1,359	\$0	\$18,600	\$55	1368.65%
29	INVESTORS LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	58	1	\$19	\$0	\$0	\$49	0.00%
30	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	59	32	\$0	\$0	\$0	\$288	N/A
31	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	56	1	\$30	\$0	\$0	\$2	0.00%
32	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	59	0	\$0	\$0	\$0	\$50	N/A
33	LEWER LIFE INSURANCE COMPANY	0.00%	54	1	\$260	\$0	\$0	\$46	0.00%
34	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.01%	43	27	\$3,465	\$0	\$0	\$0	0.00%
35	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	59	10	\$0	\$0	\$0	\$30	N/A
36	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.40%	18	691	\$173,885	\$0	\$298,133	\$3,832	171.45%
37	MANHATTAN LIFE ASSURANCE COMPANY OF AMERICA	0.01%	39	17	\$6,444	\$0	\$0	\$730	0.00%
38	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.19%	25	20	\$83,335	\$0	\$1,841,013	\$4,012	2209.17%
39	MEMBERS LIFE INSURANCE COMPANY	0.00%	50	7	\$1,223	\$0	\$1,750	\$37	143.09%
40	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.21%	24	259	\$93,404	\$0	\$0	\$902	0.00%
41	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.01%	41	6	\$3,500	\$0	\$0	\$391	0.00%
42	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.00%	59	1	\$0	\$0	\$0	\$1	N/A
43	MONY LIFE INSURANCE COMPANY	0.00%	51	13,102	\$723	\$0	\$9,945	\$102	1375.52%
44	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.16%	26	5	\$68,842	\$0	\$0	\$9,803	0.00%
45	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.01%	47	10	\$2,592	\$0	\$0	\$338	0.00%
46	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	15.82%	3	12,214	\$6,883,150	\$371	\$4,138,839	\$58,129	60.14%
47	NEW YORK LIFE INSURANCE COMPANY	1.02%	14	24,388	\$444,273	\$34,192	\$387,466	\$264,936	94.91%
48	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.05%	33	22	\$23,296	\$0	\$0	\$2,360	0.00%
49	OXFORD LIFE INSURANCE COMPANY	0.00%	59	1	\$0	\$0	\$0	\$4	N/A
50	PAN-AMERICAN LIFE INSURANCE COMPANY	0.01%	45	1	\$2,729	\$0	\$0	\$115	0.00%
51	PEKIN LIFE INSURANCE COMPANY	0.36%	20	158	\$156,797	\$0	\$0	\$1,139	0.00%
52	PHYSICIANS LIFE INSURANCE COMPANY	1.46%	11	680	\$636,686	\$0	\$92,899	\$2,803	14.59%
53	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	59	1	\$0	\$0	\$0	\$65	N/A
54	PROTECTIVE LIFE INSURANCE COMPANY	0.04%	35	25	\$16,081	\$0	\$45,631,928	\$1,141	283763.00%
55	RESERVE NATIONAL INSURANCE COMPANY	0.09%	29	17	\$40,686	\$0	\$0	\$3,560	0.00%
56	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.03%	37	187	\$11,821	\$11,821	\$42,668	\$662	460.95%
57	SAGICOR LIFE INSURANCE COMPANY	0.00%	59	1	\$0	\$0	\$0	\$0	N/A
58	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	59	14	\$0	\$0	\$0	\$455	N/A
59	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW YORK	0.00%	59	0	\$0	\$0	\$100,000	\$0	N/A
60	SETTLERS LIFE INSURANCE COMPANY	0.01%	44	94	\$3,146	\$0	\$2,489	\$204	79.12%
61	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	46	0	\$2,641	\$0	\$0	\$0	0.00%
62	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	59	8	\$0	\$0	\$0	\$45	N/A
63	TRANS WORLD ASSURANCE COMPANY	0.00%	59	0	\$0	\$0	\$0	\$25,055	N/A
64	TRANSAMERICA LIFE INSURANCE COMPANY	0.41%	17	762	\$179,121	\$0	\$443,015	\$3,934	247.33%
65	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.28%	22	1,077	\$120,729	\$0	\$250,574	\$2,981	207.55%
66	UNIFIED LIFE INSURANCE COMPANY	0.62%	15	1,524	\$271,381	\$0	\$210,566	\$3,883	77.59%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	UNION FIDELITY LIFE INSURANCE COMPANY	0.25%	23	764	\$109,850	\$0	\$238,921	\$2,308	217.50%
68	UNION LABOR LIFE INSURANCE COMPANY	0.06%	32	92	\$24,466	\$0	\$71,050	\$567	290.40%
69	UNION SECURITY INSURANCE COMPANY	0.00%	52	658	\$609	\$0	\$375,033	\$3,898	61581.77%
70	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	59	2	\$0	\$0	\$0	\$6	N/A
71	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	59	516	\$0	\$0	\$22,697	\$995	N/A
72	UNITY FINANCIAL LIFE INSURANCE COMPANY	1.43%	12	1,954	\$622,641	\$0	\$260,675	\$7,173	41.87%
73	UNIVERSAL GUARANTY LIFE INSURANCE COMPAN	0.00%	59	0	-\$56	\$0	\$15,000	\$0	-26785.71%
74	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	48	19	\$1,587	\$0	\$25,475	\$342	1605.23%
75	WEST COAST LIFE INSURANCE COMPANY	0.05%	34	2	\$19,827	\$0	\$0	\$2,946	0.00%
76	WESTERN AND SOUTHERN LIFE INSURANCE COMI	0.00%	59	0	\$0	\$0	\$325,007	\$0	N/A
77	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	55	3	\$258	\$0	\$0	\$0	0.00%
78	WILCAC LIFE INSURANCE COMPANY	0.03%	36	67	\$13,161	\$0	\$713,725	\$2,613	5423.03%
79	WILCO LIFE INSURANCE COMPANY	0.00%	59	4	\$0	\$0	\$41,473	\$37	N/A
TOTAL		100.00%		165,829	\$43,498,371	\$48,424	\$93,739,508	\$9,857,540	215.61%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.03%	60	810	\$142,205	\$0	\$120,730	\$14,959	84.90%
2	5 STAR LIFE INSURANCE COMPANY	0.40%	29	32,797	\$2,103,883	\$0	\$2,074,768	\$1,465,901	98.62%
3	AAA LIFE INSURANCE COMPANY	0.80%	23	6,447	\$4,254,347	\$0	\$2,673,181	\$829,051	62.83%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	0.00%	83	7	\$21,953	\$0	-\$901	\$795	-4.10%
5	ALLSTATE LIFE INSURANCE COMPANY	0.10%	41	1,134	\$534,377	\$0	\$415,030	\$26,824	77.67%
6	AMALGAMATED LIFE INSURANCE COMPANY	0.36%	30	7,895	\$1,938,507	\$0	\$50,562	\$1,194,489	2.61%
7	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.01%	72	133	\$40,888	\$0	\$54,468	\$3,778	133.21%
8	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.00%	120	0	\$600	\$0	\$0	\$0	0.00%
9	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CO	0.00%	90	54	\$12,414	\$0	\$10,000	\$897	80.55%
10	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.12%	38	1,568	\$638,764	\$191,180	\$388,000	\$154,371	90.67%
11	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	131	4	\$33	\$0	\$0	\$23	0.00%
12	AMERICAN GENERAL LIFE INSURANCE CO	0.04%	55	16	\$198,373	\$0	\$6,415,103	\$31,274	3233.86%
13	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.05%	50	573	\$247,767	\$0	\$194,395	\$11,095	78.46%
14	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.04%	56	1,869	\$195,715	\$0	\$470,004	\$58,871	240.15%
15	AMERICAN INCOME LIFE INSURANCE CO	0.00%	94	261	\$8,510	\$0	\$500	\$249	5.88%
16	AMERICAN NATIONAL INSURANCE COMPANY	0.01%	70	102	\$54,539	\$0	\$25,000	\$19,571	45.84%
17	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	84	1	\$19,674	\$0	\$0	\$4,560	0.00%
18	AMERICAN UNITED LIFE INSURANCE COMPANY	0.28%	33	32,550	\$1,477,241	\$0	\$1,214,554	\$549,340	82.22%
19	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	89	21	\$13,784	\$0	\$0	\$3,401	0.00%
20	ANTHEM LIFE INSURANCE COMPANY	1.53%	19	59,275	\$8,157,115	\$0	\$4,272,467	\$3,355,754	52.38%
21	ASSURITY LIFE INSURANCE COMPANY	0.01%	78	1,978	\$28,880	\$0	\$38,451	\$10,385	133.14%
22	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.02%	65	284	\$102,851	\$0	\$30,987	\$11,800	30.13%
23	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	133	7	\$0	\$0	\$0	\$295	N/A
24	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	133	185	\$0	\$0	\$0	\$8,298	N/A
25	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	82	63	\$22,941	\$0	\$0	\$0	0.00%
26	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	96	1	\$6,781	\$0	\$0	\$0	0.00%
27	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	118	2	\$868	\$0	\$0	\$70	0.00%
28	BANKERS LIFE AND CASUALTY COMPANY	0.00%	133	1	\$0	\$0	\$0	\$5	N/A
29	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.02%	64	443	\$114,932	\$0	\$150,000	\$21,218	130.51%
30	CANADA LIFE ASSURANCE COMPANY	0.00%	105	12	\$2,590	\$0	\$0	\$474	0.00%
31	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	133	27	\$0	\$0	\$0	\$224	N/A
32	CHURCH LIFE INSURANCE CORPORATION	0.04%	52	428	\$222,128	\$0	\$62,135	\$24,836	27.97%
33	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	111	23	\$1,647	\$0	\$0	\$367	0.00%
34	CMFG LIFE INSURANCE COMPANY	0.22%	34	1,668	\$1,183,606	\$0	\$1,189,597	\$111,467	100.51%
35	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.07%	46	1,686	\$364,445	\$0	\$105,000	\$84,726	28.81%
36	COLONIAL PENN LIFE INSURANCE COMPANY	0.12%	40	1,222	\$632,227	\$0	\$394,234	\$18,943	62.36%
37	COMBINED INSURANCE CO OF AMERICA	0.01%	69	1,471	\$63,182	\$0	\$11,106	\$4,442	17.58%
38	COMPANION LIFE INSURANCE COMPANY	0.04%	53	72	\$219,278	\$0	\$150,000	\$87,945	68.41%
39	CONNECTICUT GENERAL LIFE INS CO	0.03%	58	101	\$161,179	\$0	\$242,771	\$23,222	150.62%
40	CONTINENTAL AMERICAN INSURANCE COMPANY	0.01%	73	235	\$39,677	\$0	\$0	\$8,655	0.00%
41	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	67	139	\$72,671	\$0	\$0	\$13,452	0.00%
42	COUNTRY LIFE INSURANCE COMPANY	0.03%	57	0	\$162,602	\$0	\$313,492	\$0	192.80%
43	DEARBORN LIFE INSURANCE COMPANY	0.86%	22	22,001	\$4,554,604	\$0	\$4,029,450	\$1,590,257	88.47%
44	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	126	1	\$121	\$0	\$0	\$0	0.00%
45	EMC NATIONAL LIFE COMPANY	0.06%	49	4,316	\$310,594	\$0	\$1,103,266	\$422,218	355.21%
46	EPIC LIFE INSURANCE COMPANY THE	0.00%	88	90	\$15,709	\$0	\$0	\$3,025	0.00%
47	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	98	5	\$4,896	\$0	\$134	\$263	2.74%
48	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOL	0.08%	44	587	\$416,674	\$0	\$48,000	\$49,241	11.52%
49	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	117	6	\$1,091	\$0	\$0	\$197	0.00%
50	FEDERATED LIFE INSURANCE COMPANY	0.00%	133	0	-\$51	\$0	\$73,750	\$0	-144607.84%
51	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.03%	61	250	\$141,525	\$0	\$0	\$9,470	0.00%
52	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.12%	39	12,466	\$632,362	\$0	\$412,995	\$561,087	65.31%
53	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.02%	63	1	\$121,408	\$0	\$121,408	\$630	100.00%
54	GENWORTH LIFE INSURANCE COMPANY	0.00%	112	1	\$1,635	\$0	\$1,385	\$200	84.71%
55	GERBER LIFE INSURANCE COMPANY	0.00%	86	107	\$17,458	\$0	\$9,133	\$212	52.31%
56	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	1.58%	18	51,912	\$8,416,899	\$0	\$8,255,162	\$452,523	98.08%
57	GOLDEN RULE INSURANCE COMPANY	0.01%	68	258	\$70,385	\$0	\$0	\$27,511	0.00%
58	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	110	2	\$1,817	\$0	\$0	\$400	0.00%
59	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.28%	32	1,065	\$1,510,265	\$0	\$25,648,204	\$837,785	1698.26%
60	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	2.55%	11	137,766	\$13,547,788	\$0	\$9,726,498	\$5,498,940	71.79%
61	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN'	5.97%	5	138,270	\$31,754,358	\$0	\$23,014,013	\$17,629,973	72.48%
62	HCC LIFE INSURANCE COMPANY	0.00%	99	1	\$4,828	\$0	\$0	\$1,100	0.00%
63	HORACE MANN LIFE INSURANCE COMPANY	0.01%	74	1,519	\$36,951	\$0	\$32,000	\$14,794	86.60%
64	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	133	222	\$0	\$0	\$181,362	\$1,380	N/A
65	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.07%	45	6	\$395,426	\$0	\$151,678	\$65,615	38.36%
66	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	92	425	\$11,878	\$0	\$0	\$4,360	0.00%
67	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	66	58	\$75,469	\$0	\$55,000	\$3,979	72.88%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
68	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	104	1	\$3,015	\$0	\$0	\$200	0.00%
69	KANSAS CITY LIFE INSURANCE COMPANY	0.43%	28	415	\$2,275,295	\$0	\$1,056,806	\$885,974	46.45%
70	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	93	25	\$9,475	\$0	\$0	\$1,079	0.00%
71	LEADERS LIFE INSURANCE COMPANY	0.00%	103	58	\$3,531	\$0	\$0	\$1,160	0.00%
72	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	2.63%	10	50,276	\$14,002,414	\$0	\$9,075,077	\$7,424,564	64.81%
73	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.58%	24	10,511	\$3,102,410	\$0	\$270,141	\$225,716	8.71%
74	LIFE INSURANCE COMPANY OF NORTH AMERICA	5.30%	7	119,800	\$28,203,657	\$0	\$20,399,892	\$13,991,051	72.33%
75	LIFESHIELD NATIONAL INSURANCE CO	0.00%	87	65	\$16,281	\$0	\$227	\$1,640	1.39%
76	LINCOLN BENEFIT LIFE COMPANY	0.00%	85	1	\$18,968	\$0	\$41,456	\$0	218.56%
77	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	106	15	\$2,199	\$0	\$0	\$1,353	0.00%
78	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.71%	16	2,331	\$9,084,883	\$0	\$6,662,341	\$3,937,355	73.33%
79	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	124	1	\$284	\$0	\$0	\$100	0.00%
80	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	76	1,187	\$34,930	\$0	\$2,500	\$10,403	7.16%
81	MANHATTAN LIFE INSURANCE COMPANY	0.00%	91	1	\$12,044	\$0	\$0	\$0	0.00%
82	METROPOLITAN LIFE INSURANCE COMPANY	19.03%	1	32,581	\$101,230,333	\$0	\$0	\$48,654,965	0.00%
83	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.00%	100	23	\$4,506	\$0	\$0	\$547	0.00%
84	MINNESOTA LIFE INSURANCE COMPANY	4.77%	8	72,921	\$25,357,811	\$0	\$23,029,028	\$8,371,191	90.82%
85	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COM	0.07%	47	11,112	\$352,360	\$0	\$80,000	\$111,120	22.70%
86	MONY LIFE INSURANCE COMPANY OF AMERICA	0.03%	59	952	\$143,510	\$0	\$135,420	\$57,455	94.36%
87	NASSAU LIFE INSURANCE COMPANY	0.00%	129	4	\$73	\$0	\$0	\$12	0.00%
88	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	133	9	\$0	\$0	\$0	\$59	N/A
89	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	101	713	\$3,870	\$0	\$310,305	\$4,358	8018.22%
90	NATIONAL HEALTH INSURANCE COMPANY	0.00%	122	2	\$454	\$0	\$0	\$18	0.00%
91	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	133	20	\$0	\$0	\$0	\$1,431	N/A
92	NEW YORK LIFE INSURANCE COMPANY	6.33%	4	25,574	\$33,648,857	\$1,225,738	\$22,766,297	\$2,189,065	71.30%
93	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	128	12	\$91	\$0	\$6	\$205	6.59%
94	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	0.02%	62	309	\$121,636	\$0	\$0	\$50,107	0.00%
95	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C	0.00%	125	1	\$136	\$0	\$0	\$50	0.00%
96	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	130	0	\$41	\$0	\$0	\$0	0.00%
97	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	132	1	\$29	\$0	\$0	\$175	0.00%
98	PEKIN LIFE INSURANCE COMPANY	0.00%	133	7	\$0	\$0	\$0	\$330	N/A
99	PIONEER AMERICAN INSURANCE COMPANY	0.00%	115	3	\$1,372	\$0	\$0	\$126	0.00%
100	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	127	1	\$96	\$0	\$0	\$7	0.00%
101	PLATEAU INSURANCE COMPANY	0.01%	75	138	\$35,475	\$0	\$0	\$10,646	0.00%
102	PRINCIPAL LIFE INSURANCE COMPANY	2.51%	12	140,697	\$13,372,885	\$0	\$12,069,540	\$6,880,096	90.25%
103	PROTECTIVE LIFE INSURANCE COMPANY	0.04%	51	1,201	\$236,186	\$0	\$484,193	\$43,951	205.00%
104	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	81	250	\$25,492	\$0	\$63,283	\$3,630	248.25%
105	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	11.74%	2	181,531	\$62,456,849	\$0	\$96,118,966	\$23,970,412	153.90%
106	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.50%	26	2	\$2,668,894	\$0	\$1,885,335	\$164,207	70.64%
107	RELiance STANDARD LIFE INSURANCE COMPANY	1.58%	17	39,099	\$8,418,943	\$0	\$4,567,334	\$3,574,394	54.25%
108	RELIASTAR LIFE INSURANCE COMPANY	1.89%	14	319,369	\$10,050,384	\$0	\$7,336,104	\$13,987,714	72.99%
109	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	80	9	\$26,040	\$0	\$0	\$309	0.00%
110	S USA LIFE INSURANCE COMPANY INC	0.00%	108	2	\$2,182	\$0	\$0	\$555	0.00%
111	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	119	0	\$677	\$0	\$0	\$100	0.00%
112	SECURIAN LIFE INSURANCE COMPANY	4.41%	9	77,344	\$23,464,471	\$0	\$20,206,452	\$12,548,177	86.12%
113	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	123	1	\$333	\$0	\$0	\$30	0.00%
114	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	79	5	\$27,913	\$0	\$28,500	\$402	102.10%
115	SHELTER LIFE INSURANCE COMPANY	0.21%	35	3,056	\$1,107,438	\$0	\$1,540,000	\$229,854	139.06%
116	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	116	0	\$1,184	\$0	\$2,000	\$0	168.92%
117	STANDARD INSURANCE COMPANY	6.64%	3	174,611	\$35,333,061	\$0	\$31,182,224	\$10,049,486	88.25%
118	STARMOUNT LIFE INSURANCE COMPANY	0.00%	106	7	\$2,199	\$0	\$0	\$89	0.00%
119	STATE FARM LIFE INSURANCE COMPANY	0.17%	37	3,625	\$906,897	\$0	\$1,288,120	\$261,983	142.04%
120	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.06%	48	464	\$314,956	\$0	\$236,560	\$26,342	75.11%
121	SUN LIFE ASSURANCE COMPANY OF CANADA	1.27%	20	126,413	\$6,773,376	\$0	\$4,737,787	\$2,745,465	69.95%
122	SYMETRA LIFE INSURANCE COMPANY	0.48%	27	16,167	\$2,569,115	\$0	\$2,050,072	\$1,144,018	79.80%
123	TALCOTT RESOLUTION LIFE INSURANCE COMPANYHY	0.04%	54	357	\$199,476	\$0	\$0	\$8,695	0.00%
124	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.00%	102	4	\$3,864	\$0	\$0	\$90	0.00%
125	TRANSAMERICA LIFE INSURANCE COMPANY	0.29%	31	5,694	\$1,525,300	\$0	\$1,226,891	\$126,379	80.44%
126	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.09%	43	1,515	\$458,944	\$0	\$585,739	\$42,093	127.63%
127	TRUSTMARK INSURANCE COMPANY	0.00%	97	56	\$6,663	\$0	\$188	\$4,681	2.82%
128	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	95	72	\$8,131	\$0	\$5,000	\$1,335	61.49%
129	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	133	3	\$0	\$0	\$48,675	\$171	N/A
130	UNIMERICA INSURANCE COMPANY	0.01%	77	0	\$34,117	\$0	\$351,000	\$0	1028.81%
131	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	71	325	\$52,155	\$0	\$75	\$5,867	0.14%
132	UNION LABOR LIFE INSURANCE COMPANY	0.20%	36	17,082	\$1,055,891	\$325	\$762,684	\$168,773	72.26%
133	UNION SECURITY INSURANCE COMPANY	1.78%	15	44,223	\$9,443,959	\$0	\$6,242,136	\$2,902,280	66.10%
134	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	121	46	\$458	\$0	\$0	\$0	0.00%

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135	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	113	13	\$1,505	\$0	\$0	\$519	0.00%
136	UNITED OF OMAHA LIFE INSURANCE COMPANY	2.02%	13	68,932	\$10,764,037	\$0	\$6,230,419	\$4,392,375	57.88%
137	UNITED STATES LIFE INSURANCE COMPANY NEW YOR	0.00%	133	1	-\$1,753,269	\$0	\$229,032	\$99	-13.06%
138	UNITEDHEALTHCARE INSURANCE COMPANY	0.91%	21	1,389	\$4,865,466	\$0	\$3,238,159	\$1,340,794	66.55%
139	UNUM LIFE INSURANCE COMPANY OF AMERICA	5.79%	6	182,040	\$30,812,698	\$0	\$18,226,626	\$13,478,448	59.15%
140	USABLE LIFE	0.55%	25	1,185	\$2,921,764	\$0	\$1,561,242	\$936,144	53.43%
141	VANTIS LIFE INSURANCE COMPANY	0.00%	114	2	\$1,464	\$0	\$0	\$175	0.00%
142	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	109	3	\$2,093	\$0	\$33,602	\$150	1605.45%
143	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.09%	42	28	\$478,649	\$0	\$288,600	\$7,528	60.29%
TOTAL		100.00%		2,262,793	\$531,820,140	\$1,417,243	\$400,585,106	\$220,311,459	75.59%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP UNIVERSAL LIFE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.11%	17	89	\$42,099	\$0	\$14,770	\$6,537	35.08%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.02%	23	3	\$6,145	\$0	\$6,419,087	\$6,740	104460.33%
3	AMERICAN HERITAGE LIFE INSURANCE COMPANY	2.50%	11	2,183	\$960,007	\$0	\$406,651	\$83,472	42.36%
4	AMERICAN NATIONAL INSURANCE COMPANY	4.81%	8	2,601	\$1,845,131	\$0	\$852,727	\$269,081	46.21%
5	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY	0.00%	35	1	\$0	\$0	\$0	\$50	N/A
6	AMERITAS LIFE INSURANCE CORP	0.00%	33	1	\$324	\$0	\$0	\$65	0.00%
7	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	35	12	\$0	\$0	\$184,722	\$2,420	N/A
8	CONNECTICUT GENERAL LIFE INS CO	4.83%	7	2,050	\$1,854,782	\$0	\$1,346,127	\$363,982	72.58%
9	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	32	12	\$1,267	\$0	\$217	\$194	17.13%
10	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.01%	28	4	\$2,314	\$0	\$0	\$170	0.00%
11	GENWORTH LIFE INSURANCE COMPANY	0.80%	13	55	\$307,500	\$0	\$0	\$60,974	0.00%
12	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.00%	35	23	\$0	\$0	\$0	\$11,054	N/A
13	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.04%	20	28	\$13,621	\$0	\$15,977	\$2,445	117.30%
14	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.12%	16	5	\$44,508	\$0	\$0	\$6,896	0.00%
15	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	30	4	\$1,584	\$0	\$0	\$363	0.00%
16	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.04%	19	22	\$13,648	\$0	\$47,340	\$905	346.86%
17	LINCOLN BENEFIT LIFE COMPANY	0.00%	35	3	\$0	\$0	\$0	\$1,386	N/A
18	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	26.57%	1	1,590	\$10,198,863	\$0	\$0	\$1,052,300	0.00%
19	METROPOLITAN LIFE INSURANCE COMPANY	15.19%	2	7,243	\$5,830,383	\$0	\$188,828,847	\$2,962,817	3238.70%
20	MINNESOTA LIFE INSURANCE COMPANY	6.85%	5	768	\$2,629,993	\$0	\$1,920,799	\$495,852	73.03%
21	MONY LIFE INSURANCE COMPANY OF AMERICA	0.06%	18	225	\$21,816	\$0	\$20,586	\$8,734	94.36%
22	NASSAU LIFE INSURANCE COMPANY	0.00%	34	4	\$73	\$0	\$0	\$52	0.00%
23	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	24	24	\$5,590	\$0	\$101,708	\$674	1819.46%
24	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATION	0.03%	21	6	\$13,303	\$0	\$28,344	\$7,575	213.06%
25	NEW YORK LIFE INSURANCE COMPANY	0.01%	25	4	\$4,551	\$38	\$3,851	\$404	85.45%
26	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	29	5	\$1,799	\$0	\$0	\$83	0.00%
27	PRINCIPAL LIFE INSURANCE COMPANY	1.75%	12	685	\$673,080	\$0	\$276,012	\$43,398	41.01%
28	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	27	1	\$2,508	\$0	\$0	\$90	0.00%
29	PRUDENTIAL INSURANCE COMPANY OF AMERICA	14.05%	3	15,503	\$5,390,225	\$0	\$8,185,600	\$2,047,097	151.86%
30	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	35	23	\$0	\$0	\$0	\$3,217	N/A
31	SECURIAN LIFE INSURANCE COMPANY	2.51%	10	519	\$964,397	\$0	\$755,369	\$321,584	78.33%
32	SETTLERS LIFE INSURANCE COMPANY	0.00%	35	4	\$0	\$0	\$811	\$67	N/A
33	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.00%	35	25	\$0	\$0	\$358,800	\$1,735	N/A
34	TIAA-CREF LIFE INSURANCE COMPANY	8.66%	4	50	\$3,325,256	\$0	\$0	\$358,334	0.00%
35	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.02%	22	3	\$8,153	\$0	\$0	\$450	0.00%
36	TRANSAMERICA LIFE INSURANCE COMPANY	3.97%	9	3,056	\$1,523,668	\$0	\$2,208,817	\$160,034	144.97%
37	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.01%	26	5	\$3,600	\$0	\$445,375	\$7,086	12371.53%
38	TRUSTMARK INSURANCE COMPANY	6.57%	6	7,992	\$2,522,067	\$0	\$1,642,918	\$334,869	65.14%
39	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	35	0	-\$59,532	\$0	\$7,050	\$0	-11.84%
40	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.43%	14	127	\$164,068	\$0	\$97,634	\$12,322	59.51%
41	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.16%	15	213	\$59,716	\$0	\$35,836	\$7,491	60.01%
42	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	31	7	\$1,440	\$0	\$23,127	\$242	1606.04%
	TOTAL	100.00%		45,178	\$38,377,947	\$38	\$214,229,102	\$8,643,241	558.21%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP GRADED DEATH BENEFITS

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ATHENE ANNUITY AND LIFE COMPANY	0.00%	12	3	\$0	\$0	\$0	\$6,214	N/A
2	CMFG LIFE INSURANCE COMPANY	0.00%	12	1,202	\$0	\$0	\$0	\$10,790	N/A
3	COLONIAL PENN LIFE INSURANCE COMPANY	52.31%	1	7,559	\$2,659,582	\$0	\$1,945,902	\$25,295	73.17%
4	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE	0.04%	10	2	\$1,969	\$0	\$0	\$11	0.00%
5	FIDELITY SECURITY LIFE INSURANCE COMPAN	0.04%	9	7	\$2,287	\$0	\$5,772	\$42	252.38%
6	GLOBE LIFE AND ACCIDENT INSURANCE COMP	0.28%	7	9	\$14,278	\$0	\$0	\$156	0.00%
7	INVESTORS HERITAGE LIFE INSURANCE COMP	0.02%	11	1	\$824	\$0	\$0	\$12	0.00%
8	JOHN HANCOCK LIFE INSURANCE COMPANY (U	0.43%	6	19	\$21,698	\$1,330	\$251,386	\$59	1164.70%
9	LINCOLN HERITAGE LIFE INSURANCE COMPAN	0.13%	8	25	\$6,464	\$0	\$0	\$138	0.00%
10	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	12	0	\$0	\$0	\$2,636,040	\$0	N/A
11	PHYSICIANS LIFE INSURANCE COMPANY	2.06%	4	84	\$104,925	\$0	\$24,702	\$344	23.54%
12	TRANSAMERICA LIFE INSURANCE COMPANY	40.00%	2	8,277	\$2,033,430	\$0	\$2,457,865	\$51,254	120.87%
13	TRANSAMERICA PREMIER LIFE INSURANCE CO	3.94%	3	819	\$200,190	\$0	\$282,897	\$2,414	141.31%
14	UNION FIDELITY LIFE INSURANCE COMPANY	0.75%	5	204	\$38,236	\$0	\$86,830	\$799	227.09%
TOTAL		100.00%		18,211	\$5,083,883	\$1,330	\$7,691,394	\$97,528	151.32%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP CREDIT LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.93%	9	2,292	\$115,262	\$0	\$122,393	\$6,192	106.19%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.11%	14	272	\$13,949	\$0	-\$833	\$1,671	-5.97%
3	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	32.15%	1	11,931	\$3,989,584	\$0	\$2,045,503	\$134,572	51.27%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.39%	12	445	\$47,858	\$0	\$34,768	\$3,742	72.65%
5	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	18	0	\$0	\$0	\$7,648	\$0	N/A
6	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	18	0	\$0	\$0	\$0	\$10	N/A
7	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	7.36%	4	30,114	\$912,860	\$0	\$885,418	\$187,734	96.99%
8	CENTURION LIFE INSURANCE COMPANY	0.01%	17	0	\$1,535	\$0	\$10,000	\$0	651.47%
9	CMFG LIFE INSURANCE COMPANY	19.90%	3	29,573	\$2,469,154	\$0	\$1,195,257	\$185,469	48.41%
10	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.02%	16	0	\$2,525	\$0	\$2,358	\$0	93.39%
11	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	18	152	-\$740	\$0	\$28,543	\$326	-3857.16%
12	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	18	218	-\$902	\$0	\$9,034	\$1,151	-1001.55%
13	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.00%	18	1,098	-\$18,622	\$0	\$42,498	\$6,867	-228.21%
14	LANGHORNE REINSURANCE (ARIZONA) LTD	0.00%	18	0	-\$782	\$0	\$0	\$0	0.00%
15	LIFE OF THE SOUTH INSURANCE COMPANY	4.84%	5	11,096	\$600,949	\$0	\$340,171	\$42,034	56.61%
16	MERIT LIFE INSURANCE CO	0.78%	10	3,535	\$96,556	\$0	\$605,516	\$16,167	627.11%
17	MINNESOTA LIFE INSURANCE COMPANY	23.88%	2	45,899	\$2,963,114	\$0	\$764,331	\$196,446	25.79%
18	MOUNTAIN LIFE INSURANCE COMPANY	2.06%	8	2,390	\$255,215	\$0	\$85,322	\$19,195	33.43%
19	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.50%	11	308	\$61,724	\$0	\$13,650	\$2,200	22.11%
20	PEKIN LIFE INSURANCE COMPANY	4.75%	6	6,631	\$589,231	\$0	\$252,364	\$56,624	42.83%
21	PLATEAU INSURANCE COMPANY	2.72%	7	4,473	\$336,963	\$0	\$347,717	\$40,552	103.19%
22	SECURIAN LIFE INSURANCE COMPANY	0.00%	18	3,389	-\$43,838	\$0	\$474,611	\$32,176	-1082.65%
23	SHELTER LIFE INSURANCE COMPANY	0.08%	15	804	\$9,469	\$0	\$0	\$2,863	0.00%
24	TRANSAMERICA LIFE INSURANCE COMPANY	0.13%	13	2,503	\$16,395	\$0	\$2,321	\$2,535	14.16%
25	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	18	107	-\$8,221	\$0	\$0	\$796	0.00%
TOTAL		100.00%		157,230	\$12,409,238	\$0	\$7,268,590	\$939,322	58.57%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	9	9	\$0	\$0	\$86,714	\$992	N/A
2	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	9	14	-\$22,453	\$0	\$0	\$1,267	0.00%
3	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	9	128	\$0	\$0	\$0	\$4,651	N/A
4	COMMONWEALTH ANNUITY AND LIFE INSURANCE	0.00%	9	0	\$0	\$0	\$4,928	\$0	N/A
5	DELAWARE LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$1,755	\$0	N/A
6	FIRST ALLMERICA FINANCIAL LIFE INSURANCE CO	0.00%	9	1	\$0	\$0	\$325,513	\$250	N/A
7	LINCOLN BENEFIT LIFE COMPANY	0.00%	9	0	\$0	\$0	\$0	\$113	N/A
8	MASSACHUSETTS MUTUAL LIFE INSURANCE COMI	2.84%	5	240	\$605,898	\$0	\$0	\$140,844	0.00%
9	METROPOLITAN LIFE INSURANCE COMPANY	40.61%	1	11,754	\$8,664,728	\$0	\$37,749,917	\$12,984,909	435.67%
10	METROPOLITAN TOWER LIFE INSURANCE COMPAN	35.37%	2	26	\$7,548,256	\$0	\$0	\$35,591	0.00%
11	MINNESOTA LIFE INSURANCE COMPANY	0.85%	6	43	\$180,786	\$0	\$13,991	\$23,790	7.74%
12	NATIONWIDE LIFE AND ANNUITY INSURANCE COMI	0.00%	9	0	\$0	\$0	\$189,602	\$0	N/A
13	NATIONWIDE LIFE INSURANCE COMPANY	13.78%	3	207	\$2,940,046	\$0	\$270,441	\$376,046	9.20%
14	PRUDENTIAL INSURANCE COMPANY OF AMERICA	6.56%	4	4,079	\$1,399,554	\$0	\$1,965,635	\$538,657	140.45%
15	SECURIAN LIFE INSURANCE COMPANY	0.05%	7	2	\$11,414	\$0	\$0	\$2,249	0.00%
16	TALCOTT RESOLUTION LIFE INSURANCE COMPAN	0.00%	9	754	\$0	\$0	\$13,596,655	\$654,854	N/A
17	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	9	7	\$0	\$0	\$483,110	\$925	N/A
18	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.05%	8	237	\$10,200	\$0	\$3,407,000	\$32,935	33401.96%
TOTAL		100.00%		17,501	\$21,338,429	\$0	\$58,095,261	\$14,798,073	272.26%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.00%	54	6	-\$91,731	\$0	\$3,332,235	\$0	-3632.62%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	54	5	\$0	\$0	\$8,435	\$0	N/A
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	42	1,564	\$13,838	\$0	\$6,166,957	\$0	44565.38%
4	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORI	0.00%	54	0	\$0	\$0	\$30,260	\$0	#DIV/0!
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	36	130	\$31,580	\$0	\$518,308	\$0	1641.25%
6	AMERICAN GENERAL LIFE INSURANCE CO	0.10%	18	3,159	\$1,492,111	\$0	\$24,165,925	\$0	1619.58%
7	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	54	3	\$0	\$0	\$10,789	\$0	N/A
8	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	54	10	\$0	\$0	\$0	\$0	N/A
9	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	54	142	-\$126	\$0	\$2,912,744	\$0	-2311701.59%
10	AMERICAN UNITED LIFE INSURANCE COMPANY	0.49%	13	1,282	\$7,301,971	\$0	\$3,343,696	\$0	45.79%
11	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	51	94	\$360	\$0	\$323,970	\$0	89991.67%
12	AMERITAS LIFE INSURANCE CORP	1.64%	6	3,930	\$24,704,212	\$0	\$38,817,515	\$0	157.13%
13	ASSURITY LIFE INSURANCE COMPANY	0.00%	52	21	\$282	\$0	\$313,382	\$0	111128.37%
14	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF	0.00%	48	19	\$938	\$0	\$117	\$0	12.47%
15	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	54	17	\$0	\$0	\$0	\$0	N/A
16	ATHENE ANNUITY AND LIFE COMPANY	1.01%	9	74	\$15,106,252	\$0	\$5,787,861	\$0	38.31%
17	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	54	564	\$0	\$0	\$593,008	\$0	N/A
18	AXA EQUITABLE LIFE INSURANCE COMPANY	0.11%	17	49	\$1,619,666	\$1,079	\$8,053,774	\$0	497.32%
19	BANKERS LIFE AND CASUALTY COMPANY	0.00%	54	9	\$0	\$0	\$51,196	\$0	N/A
20	BANNER LIFE INSURANCE COMPANY	0.49%	12	1,153	\$7,426,601	\$0	\$1,920,805	\$0	25.86%
21	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	64.62%	1	6,615	\$970,636,270	\$0	\$188,712,021	\$0	19.44%
22	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	43	2,741	\$10,272	\$0	\$7,503,570	\$0	73048.77%
23	CANADA LIFE ASSURANCE COMPANY	0.00%	54	365	\$0	\$0	\$724,385	\$0	N/A
24	CAPITOL LIFE INSURANCE COMPANY	0.00%	54	0	\$0	\$0	\$15,537	\$0	N/A
25	CHURCH LIFE INSURANCE CORPORATION	0.01%	28	16	\$196,637	\$0	\$0	\$0	0.00%
26	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	54	4	\$0	\$0	\$3,213	\$0	N/A
27	COLUMBUS LIFE INSURANCE COMPANY	0.00%	54	1	\$0	\$0	\$12,008	\$0	N/A
28	COUNTRY LIFE INSURANCE COMPANY	0.00%	54	19	\$0	\$0	\$0	\$0	N/A
29	DELAWARE LIFE INSURANCE COMPANY	0.00%	54	231	\$0	\$0	\$431,441	\$0	N/A
30	FEDERAL LIFE INSURANCE COMPANY	0.00%	50	11	\$575	\$0	\$0	\$0	0.00%
31	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	54	30	\$0	\$0	\$0	\$0	N/A
32	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.09%	19	5,219	\$1,419,942	\$0	\$8,072,653	\$0	568.52%
33	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	1.41%	7	389	\$21,203,528	\$0	\$8,342,454	\$0	39.34%
34	FORETHOUGHT LIFE INSURANCE COMPANY	0.01%	30	8	\$162,558	\$0	\$299,649	\$0	184.33%
35	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	54	1	\$0	\$0	\$11,660	\$0	N/A
36	GENWORTH LIFE INSURANCE COMPANY	0.00%	47	165	\$1,200	\$0	\$1,405,799	\$0	117149.92%
37	GREAT AMERICAN LIFE INSURANCE COMPANY	0.01%	29	152	\$194,452	\$0	\$191,940	\$0	98.71%
38	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	54	5	\$0	\$0	\$44	\$0	N/A
39	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY\	8.23%	2	83,238	\$123,573,289	\$0	\$394,600	\$0	0.32%
40	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	35	0	\$36,308	\$0	\$7,505	\$0	20.67%
41	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	54	0	\$0	\$0	\$9,671	\$0	N/A
42	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	54	1	\$0	\$0	\$0	\$0	N/A
43	HORACE MANN LIFE INSURANCE COMPANY	0.01%	32	86	\$78,276	\$0	\$10,342	\$0	13.21%
44	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	54	5	\$0	\$0	\$269	\$0	N/A
45	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	40	394	\$18,875	\$0	\$1,654,236	\$0	8764.16%
46	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.00%	54	3,230	-\$2,422	\$94,866	\$18,904,405	\$0	-784445.54%
47	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	49	81	\$840	\$0	\$129,409	\$0	15405.83%
48	LINCOLN BENEFIT LIFE COMPANY	0.00%	54	284	\$0	\$0	\$149,684	\$0	N/A
49	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	41	34	\$15,342	\$0	\$17,486	\$0	113.97%
50	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.73%	10	2,921	\$10,891,902	\$0	\$9,740,680	\$0	89.43%
51	MANHATTAN LIFE INSURANCE COMPANY	0.00%	54	1	\$0	\$0	\$1,670	\$0	N/A
52	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	4.68%	5	3,113	\$70,289,026	\$0	\$12,951,373	\$0	18.43%
53	METROPOLITAN LIFE INSURANCE COMPANY	0.15%	16	825	\$2,288,497	\$0	\$73,936,776	\$0	3230.80%
54	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	33	251	\$46,812	\$0	\$387,781	\$0	828.38%
55	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	38	124	\$25,067	\$0	\$1,094,433	\$0	4366.03%
56	MINNESOTA LIFE INSURANCE COMPANY	0.51%	11	3,028	\$7,678,964	\$0	\$6,134,814	\$0	79.89%
57	MONY LIFE INSURANCE COMPANY	0.00%	54	28	\$0	\$0	\$28,865	\$0	N/A
58	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.05%	22	1,068	\$760,320	\$0	\$2,793,967	\$0	367.47%
59	NASSAU LIFE INSURANCE COMPANY	0.00%	54	1	\$0	\$0	\$695,746	\$0	N/A
60	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	26	307	\$314,630	\$0	\$274,270	\$0	87.17%
61	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.00%	37	371	\$30,169	\$0	\$1,598,803	\$0	5299.49%
62	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	54	191	\$0	\$0	\$5,193,035	\$0	N/A
63	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR,	0.05%	21	291	\$789,632	\$0	\$1,723,072	\$0	218.21%
64	NEW YORK LIFE INSURANCE COMPANY	0.02%	25	6,500	\$314,688	\$0	\$16,440,218	\$0	5224.29%
65	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	54	44	-\$4,055	\$0	\$267,766	\$0	-6603.35%
66	PACIFIC LIFE INSURANCE COMPANY	0.00%	54	4,241	-\$321,500	\$0	\$7,637,856	\$0	-2375.69%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	54	0	\$0	\$0	\$32,765	\$0	N/A
68	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	54	20	\$0	\$0	\$34,658	\$0	N/A
69	PEKIN LIFE INSURANCE COMPANY	0.00%	44	9	\$9,906	\$0	\$10,400	\$0	104.99%
70	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	54	33	\$0	\$0	\$500,024	\$0	N/A
71	PHYSICIANS LIFE INSURANCE COMPANY	0.00%	45	2	\$6,161	\$0	\$8,830	\$0	143.32%
72	PRINCIPAL LIFE INSURANCE COMPANY	0.21%	15	138,079	\$3,107,895	\$2,372	\$23,703,806	\$0	762.77%
73	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	54	26	\$0	\$0	\$0	\$0	N/A
74	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	0.00%	54	854	\$0	\$0	\$2,449,599	\$0	N/A
75	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	7.26%	3	3,692	\$109,058,219	\$13,002	\$56,487,745	\$0	51.81%
76	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.00%	54	0	\$0	\$0	\$1,107,452	\$0	N/A
77	RELIASTAR LIFE INSURANCE COMPANY	0.00%	39	489	\$22,704	\$0	\$1,604,140	\$0	7065.45%
78	RIVERSOURCE LIFE INSURANCE COMPANY	0.02%	23	343	\$374,475	\$0	\$685,796	\$0	183.14%
79	SAGICOR LIFE INSURANCE COMPANY	0.00%	54	1	\$0	\$0	\$7,739	\$0	N/A
80	SECURIAN LIFE INSURANCE COMPANY	0.05%	20	37	\$798,716	\$0	\$9,080	\$0	1.14%
81	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	54	0	\$0	\$0	\$307	\$0	N/A
82	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	1.21%	8	2,079	\$18,176,975	\$0	\$12,221,058	\$0	67.23%
83	STANDARD INSURANCE COMPANY	0.00%	54	4	\$0	\$0	\$7,269	\$0	N/A
84	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	54	0	\$0	\$0	\$18,023	\$0	N/A
85	SYMETRA LIFE INSURANCE COMPANY	0.02%	27	67	\$252,052	\$0	\$315,969	\$0	125.36%
86	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	0.00%	46	678	\$4,783	\$0	\$4,313,797	\$0	90190.19%
87	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	6.36%	4	23,502	\$95,483,306	\$9,610,178	\$42,360,502	\$0	54.43%
88	TEXAS LIFE INSURANCE COMPANY	0.00%	53	1	\$2	\$0	\$6,096	\$0	304800.00%
89	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	54	0	\$0	\$0	\$140,847	\$0	N/A
90	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	54	2	\$0	\$0	\$119,084	\$0	N/A
91	TRANSAMERICA LIFE INSURANCE COMPANY	0.01%	31	468	\$114,504	\$0	\$8,725,227	\$0	7620.02%
92	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.02%	24	688	\$370,393	\$0	\$2,972,058	\$0	802.41%
93	TRUSTMARK INSURANCE COMPANY	0.00%	54	0	\$0	\$0	\$1,637	\$0	N/A
94	UNION SECURITY INSURANCE COMPANY	0.00%	54	0	\$0	\$0	\$72,393	\$0	N/A
95	UNITED INSURANCE COMPANY OF AMERICA	0.00%	54	0	\$0	\$0	\$5,208	\$0	N/A
96	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.46%	14	1,088	\$6,891,414	\$0	\$3,039,495	\$0	44.11%
97	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	54	479	\$0	\$0	\$3,734,176	\$0	N/A
98	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	54	28	\$0	\$0	\$154,772	\$0	N/A
99	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.00%	54	149	-\$945,383	\$0	\$215,086	\$0	-22.75%
100	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	0.00%	34	695	\$45,458	\$0	\$114,285,288	\$0	251408.53%
101	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	54	18	\$0	\$0	\$0	\$0	N/A
102	WESTERN AND SOUTHERN LIFE INSURANCE COMPAI	0.00%	54	0	\$0	\$0	\$921,683	\$0	N/A
103	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	54	244	\$0	\$0	\$318,566	\$0	N/A
104	WILCAC LIFE INSURANCE COMPANY	0.00%	54	74	\$0	\$0	\$373,888	\$0	N/A
105	WILCO LIFE INSURANCE COMPANY	0.00%	54	2	\$0	\$0	\$3,714	\$0	N/A
106	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	54	23	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		312,735	\$1,502,027,628	\$9,721,497	\$755,224,260	\$0	50.93%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE ANNUITIES

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.01%	15	892	\$57,045	\$0	\$7,564,274	\$0	13260.19%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.30%	9	466	\$1,733,618	\$0	\$163,709,712	\$0	9443.24%
3	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	19	5	\$0	\$0	\$1,346	\$0	N/A
4	AMERICAN NATIONAL INSURANCE COMPANY	0.18%	11	29	\$1,062,167	\$0	\$2,343,771	\$0	220.66%
5	AMERICAN UNITED LIFE INSURANCE COMPANY	26.68%	1	25,876	\$156,383,263	\$0	\$170,126,275	\$0	108.79%
6	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	19	44	\$0	\$0	\$11,183	\$0	N/A
7	AXA EQUITABLE LIFE INSURANCE COMPANY	4.18%	6	16,745	\$24,519,639	\$0	\$130,169,080	\$0	530.88%
8	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	19	592	\$0	\$0	\$2,381,767	\$0	N/A
9	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	18	32	\$3,600	\$0	\$39,615	\$0	1100.42%
10	DELAWARE LIFE INSURANCE COMPANY	0.91%	8	6,477	\$5,328,436	\$0	\$105,918,927	\$0	1987.81%
11	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	19	0	\$0	\$0	\$380,770	\$0	N/A
12	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.23%	10	19	\$1,369,981	\$0	\$2,980,631	\$0	217.57%
13	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	19	55	\$0	\$0	\$267,428	\$0	N/A
14	LINCOLN NATIONAL LIFE INSURANCE COMPANY	5.87%	4	50	\$34,422,662	\$0	\$97,059,182	\$0	281.96%
15	METROPOLITAN LIFE INSURANCE COMPANY	26.27%	3	3,588	\$154,023,331	\$0	\$1,098,562	\$0	0.71%
16	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	16	63	\$12,736	\$0	\$556,042	\$0	4365.91%
17	MINNESOTA LIFE INSURANCE COMPANY	0.00%	19	803	\$0	\$0	\$19,423,099	\$0	N/A
18	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.00%	19	0	\$0	\$3,676	\$0	\$0	N/A
19	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	19	39	\$0	\$0	\$175,373	\$0	N/A
20	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	0.02%	14	0	\$98,609	\$0	\$1,500,812	\$0	1521.98%
21	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	19	12	\$0	\$0	\$27,052	\$0	N/A
22	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.15%	12	32	\$882,625	\$0	\$7,979,039	\$0	904.01%
23	SYMETRA LIFE INSURANCE COMPANY	0.00%	19	90	\$0	\$0	\$191,492	\$0	N/A
24	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	5.86%	5	8,455	\$34,352,155	\$0	\$29,748,280	\$0	86.60%
25	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	17	197	\$4,850	\$0	\$2,025,109	\$0	41754.82%
26	VARIABLE ANNUITY LIFE INSURANCE COMPANY	2.56%	7	8,275	\$14,988,397	\$0	\$21,151,685	\$0	141.12%
27	VOYA INSURANCE AND ANNUITY COMPANY	0.12%	13	3,638	\$689,447	\$0	\$61,268,777	\$0	8886.66%
28	VOYA RETIREMENT INSURANCE AND ANNUITY COMP.	26.66%	2	34,461	\$156,295,098	\$0	\$167,819,495	\$0	107.37%
29	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	19	134	\$0	\$0	\$1,233,568	\$0	N/A
TOTAL		100.00%		111,069	\$586,227,659	\$3,676	\$997,152,346	\$0	170.10%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MODIFIED GUARANTEED ANNUITIES

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	2	95	\$0	\$0	\$10,189,625	\$0	N/A
2	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	2	9	\$0	\$0	\$185,002	\$0	N/A
3	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	2	47	\$0	\$0	\$390,353	\$0	N/A
4	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	2	9	\$0	\$0	\$65,906	\$0	N/A
5	VOYA INSURANCE AND ANNUITY COMPANY	100.00%	1	2	\$379	\$0	\$0	\$0	0.00%
TOTAL		100.00%		162	\$379	\$0	\$10,830,886	\$0	2857753.56%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP EQUITY INDEXED ANNUITIES

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	6	4	\$0	\$0	\$217,280	\$0	N/A
2	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	6	1,110	\$0	\$0	\$0	\$0	N/A
3	ATHENE ANNUITY AND LIFE COMPANY	4.50%	3	698	\$26,133	\$0	\$6,901,541	\$0	26409.29%
4	EQUITRUST LIFE INSURANCE COMPANY	0.00%	6	0	\$0	\$0	\$1,242,650	\$0	N/A
5	FIDELITY & GUARANTY LIFE INSURANCE COMI	0.00%	6	0	\$0	\$0	\$63,094	\$0	N/A
6	JACKSON NATIONAL LIFE INSURANCE COMPAI	0.00%	6	4	\$0	\$0	\$103,866	\$0	N/A
7	LAFAYETTE LIFE INSURANCE COMPANY THE	32.14%	2	3	\$186,783	\$0	\$28,884	\$0	15.46%
8	LIFE INSURANCE COMPANY OF THE SOUTHWE	3.39%	4	60	\$19,699	\$0	\$149,759	\$0	760.24%
9	MIDLAND NATIONAL LIFE INSURANCE COMPAN	56.77%	1	1,632	\$329,913	\$0	\$14,404,148	\$0	4366.04%
10	NATIONAL WESTERN LIFE INSURANCE COMPAI	0.00%	6	182	\$0	\$0	\$3,964,357	\$0	N/A
11	VOYA INSURANCE AND ANNUITY COMPANY	3.20%	5	98	\$18,572	\$0	\$467,730	0	2518.47%
12	WASHINGTON NATIONAL INSURANCE COMPAN	0.00%	6	34	\$0	\$0	\$41,162	0	N/A
TOTAL		100.00%		3825	\$581,100	\$0	\$27,584,471	\$0	4746.94%

2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	23	0	-\$93	\$0	\$0	\$0	0.00%
2	AETNA LIFE INSURANCE COMPANY	1.25%	9	4	\$8,192,933	\$0	\$5,100,000	\$0	62.25%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	23	62	\$0	\$0	-\$142,857	\$0	N/A
4	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	23	1	\$0	\$0	\$7,605	\$0	N/A
5	AMERICAN NATIONAL INSURANCE COMPANY	0.02%	17	31	\$129,759	\$0	\$3,381,206	\$0	2605.76%
6	AMERITAS LIFE INSURANCE CORP	0.01%	20	13	\$61,547	\$0	\$0	\$0	0.00%
7	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	23	7	-\$111,441	\$0	\$0	\$0	0.00%
8	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	43.42%	1	9,275	\$285,489,861	\$0	\$55,023,083	\$0	19.27%
9	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	23	23	-\$587	\$0	\$0	\$0	0.00%
10	COMPANION LIFE INSURANCE COMPANY	0.13%	14	0	\$843,164	\$0	\$826,250	\$0	97.99%
11	CONNECTICUT GENERAL LIFE INS CO	0.01%	21	206	\$46,977	\$0	\$200,774	\$0	427.39%
12	COUNTRY LIFE INSURANCE COMPANY	0.02%	16	17	\$161,566	\$0	\$117,211	\$0	72.55%
13	DELAWARE LIFE INSURANCE COMPANY	0.00%	23	1	\$0	\$0	\$0	\$0	N/A
14	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	23	57	\$0	\$0	\$0	\$0	N/A
15	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	1.57%	6	426	\$10,318,148	\$0	\$2,651,951	\$0	25.70%
16	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.19%	12	2	\$1,251,757	\$0	\$0	\$0	0.00%
17	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	22	4	\$20,148	\$0	\$0	\$0	0.00%
18	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	23	1	\$0	\$0	\$0	\$0	N/A
19	KANSAS CITY LIFE INSURANCE COMPANY	0.19%	13	2	\$1,234,170	\$0	\$567,917	\$0	46.02%
20	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	23	243	\$0	\$0	\$185,816	\$0	N/A
21	LINCOLN BENEFIT LIFE COMPANY	0.00%	23	4	\$0	\$0	\$0	\$0	N/A
22	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	5.27%	4	1,667	\$34,649,838	\$0	\$0	\$0	0.00%
23	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.11%	15	0	\$729,737	\$0	\$0	\$0	0.00%
24	MINNESOTA LIFE INSURANCE COMPANY	0.01%	18	1	\$92,997	\$0	\$0	\$0	0.00%
25	NEW YORK LIFE INSURANCE COMPANY	1.11%	10	15	\$7,300,000	\$0	\$9,264,822	\$0	126.92%
26	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	23	4	\$0	\$0	\$0	\$0	N/A
27	PRINCIPAL LIFE INSURANCE COMPANY	30.66%	2	118,854	\$201,609,664	\$0	\$0	\$0	0.00%
28	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	0.00%	23	1	\$0	\$0	\$0	\$0	N/A
29	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.66%	11	158	\$4,320,252	\$0	\$0	\$0	0.00%
30	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT'	7.89%	3	0	\$51,872,570	\$0	\$66,085,884	\$0	127.40%
31	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	23	1	\$0	\$0	\$0	\$0	N/A
32	SYMETRA LIFE INSURANCE COMPANY	0.00%	23	1	\$0	\$0	\$0	\$0	N/A
33	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	4.50%	5	6,387	\$29,578,073	\$0	\$0	\$0	0.00%
34	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.48%	8	79	\$9,726,266	\$0	\$0	\$0	0.00%
35	UNUM INSURANCE COMPANY	0.00%	23	3	\$0	\$0	\$0	\$0	N/A
36	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	23	28	\$0	\$0	\$0	\$0	N/A
37	VARIABLE ANNUITY LIFE INSURANCE COMPANY	1.51%	7	5,349	\$9,923,065	\$0	\$4,329,335	\$0	43.63%
38	VOYA RETIREMENT INSURANCE AND ANNUITY COMF	0.01%	19	90	\$74,094	\$0	\$0	\$0	0.00%
TOTAL		100.00%		143,017	\$657,514,465	\$0	\$147,598,997	\$0	22.45%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP OTHER CONSIDERATIONS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	22	6	\$0	\$0	\$0	\$0	N/A
2	AXA EQUITABLE LIFE INSURANCE COMPANY	0.14%	15	977	\$2,724,580	\$0	\$5,178,631	\$0	190.07%
3	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.05%	17	0	\$983,430	\$0	\$0	\$0	0.00%
4	CMFG LIFE INSURANCE COMPANY	0.84%	13	139	\$16,398,124	\$0	\$13,721,485	\$0	83.68%
5	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	22	193	\$0	\$0	\$0	\$0	N/A
6	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	12.06%	2	864	\$236,801,567	\$0	\$300,736,360	\$0	127.00%
7	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	6.11%	4	31,505	\$119,970,137	\$0	\$158,313,256	\$0	131.96%
8	METROPOLITAN LIFE INSURANCE COMPANY	0.95%	11	955	\$18,648,814	\$0	\$158,772,956	\$0	851.38%
9	MINNESOTA LIFE INSURANCE COMPANY	2.08%	9	4,040	\$40,896,910	\$0	\$0	\$0	0.00%
10	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.87%	12	220	\$17,125,910	\$0	\$54,487,745	\$0	318.16%
11	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.00%	21	55	\$42,856	\$0	\$1,135,941	\$0	2650.60%
12	NATIONWIDE LIFE INSURANCE COMPANY	1.96%	10	19,303	\$38,563,038	\$0	\$50,807,381	\$0	131.75%
13	NEW YORK LIFE INSURANCE COMPANY	3.99%	5	0	\$78,436,523	\$0	\$22,724,927	\$0	28.97%
14	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.00%	20	1	\$80,000	\$0	\$12,051	\$0	15.06%
15	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.07%	16	380	\$1,464,683	\$0	\$4,817,695	\$0	328.92%
16	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	22	4	\$0	\$0	\$0	\$0	N/A
17	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	2.72%	7	39	\$53,340,975	\$0	\$53,340,975	\$0	100.00%
18	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT'	0.01%	19	0	\$199,569	\$0	\$0	\$0	0.00%
19	STANDARD INSURANCE COMPANY	2.84%	6	6,991	\$55,729,526	\$0	\$103,861,947	\$0	186.37%
20	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	0.65%	14	5,197	\$12,783,744	\$0	\$18,006,145	\$0	140.85%
21	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	6.43%	3	1	\$126,215,531	\$0	\$7,349,805	\$0	5.82%
22	TRANSAMERICA LIFE INSURANCE COMPANY	55.75%	1	1	\$1,094,759,411	\$0	\$70,252,280	\$0	6.42%
23	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.04%	18	2	\$864,907	\$0	\$0	\$0	0.00%
24	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	22	0	\$0	\$0	\$2,000	\$0	N/A
25	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	2.42%	8	1	\$47,492,661	\$0	\$55,171,140	\$0	116.17%
TOTAL		100.00%		70,874	\$1,963,522,896	\$0	\$1,078,692,720	\$0	54.94%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	113	810	\$142,112	\$0	\$120,730	\$14,959	84.95%
2	5 STAR LIFE INSURANCE COMPANY	0.04%	64	32,891	\$2,149,456	\$0	\$2,189,538	\$1,472,538	101.86%
3	AAA LIFE INSURANCE COMPANY	0.08%	50	6,447	\$4,254,347	\$0	\$2,673,181	\$829,051	62.83%
4	AETNA LIFE INSURANCE COMPANY	0.27%	33	23,646	\$14,504,014	\$0	\$21,668,619	\$8,250,560	149.40%
5	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	136	12	\$21,953	\$0	\$7,534	\$795	34.32%
6	ALLSTATE LIFE INSURANCE COMPANY	0.01%	87	3,815	\$605,260	\$0	\$24,497,023	\$29,335	4047.36%
7	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	202	0	\$0	\$0	\$30,260	\$0	N/A
8	AMALGAMATED LIFE INSURANCE COMPANY	0.04%	67	7,895	\$1,938,507	\$0	\$50,562	\$1,194,489	2.61%
9	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.00%	125	133	\$40,888	\$0	\$54,468	\$3,778	133.21%
10	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	114	2,301	\$141,118	\$0	\$122,393	\$9,437	86.73%
11	AMERICAN EQUITY INVESTMENT LIFE INSURANCE CO	0.00%	184	0	\$600	\$0	\$0	\$0	0.00%
12	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CALIF	0.00%	150	54	\$12,414	\$0	\$10,000	\$897	80.55%
13	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.01%	85	1,568	\$638,764	\$191,180	\$388,000	\$154,371	90.67%
14	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	130	134	\$31,613	\$0	\$518,308	\$23	1639.54%
15	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	202	0	\$0	\$0	\$0	\$25,147	N/A
16	AMERICAN GENERAL LIFE INSURANCE CO	0.06%	54	5,047	\$3,470,447	\$0	\$204,744,343	\$41,193	5899.65%
17	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.08%	51	12,504	\$4,237,351	\$0	\$2,239,898	\$145,667	52.86%
18	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.02%	72	4,052	\$1,155,722	\$0	\$876,655	\$142,343	75.85%
19	AMERICAN INCOME LIFE INSURANCE CO	0.00%	153	261	\$8,510	\$0	\$500	\$249	5.88%
20	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	202	18	\$0	\$0	\$204,742	\$0	N/A
21	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.13%	44	10,544	\$7,216,671	\$0	\$4,021,444	\$54,805	55.72%
22	AMERICAN NATIONAL INSURANCE COMPANY	0.06%	55	4,826	\$3,360,683	\$2,040	\$10,314,634	\$455,738	306.98%
23	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	188	2	\$312	\$0	\$0	\$29	0.00%
24	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	139	1	\$19,674	\$0	\$0	\$4,560	0.00%
25	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	202	0	\$0	\$0	\$7,648	\$0	N/A
26	AMERICAN UNITED LIFE INSURANCE COMPANY	3.08%	9	59,708	\$165,162,475	\$0	\$174,684,525	\$549,350	105.77%
27	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	147	118	\$14,144	\$0	\$323,970	\$3,460	2290.51%
28	AMERITAS LIFE INSURANCE CORP	0.46%	27	3,944	\$24,766,083	\$0	\$38,817,515	\$65	156.74%
29	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	202	44	\$0	\$0	\$11,183	\$0	N/A
30	ANTHEM LIFE INSURANCE COMPANY	0.15%	41	59,275	\$8,157,115	\$0	\$4,272,467	\$3,355,754	52.38%
31	ASSURITY LIFE INSURANCE COMPANY	0.00%	127	2,034	\$40,092	\$0	\$351,833	\$11,250	877.56%
32	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF	0.00%	180	19	\$938	\$0	\$117	\$0	12.47%
33	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	118	301	\$102,851	\$0	\$30,987	\$11,800	30.13%
34	ATHENE ANNUITY AND LIFE COMPANY	0.28%	32	775	\$15,132,385	\$0	\$12,689,402	\$6,214	83.86%
35	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	202	579	-\$68,392	\$0	\$643,008	\$357	-940.18%
36	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	202	185	\$0	\$0	\$0	\$8,298	N/A
37	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	135	63	\$22,941	\$0	\$0	\$0	0.00%
38	AXA EQUITABLE LIFE INSURANCE COMPANY	0.54%	23	17,771	\$28,870,666	\$1,079	\$143,401,485	\$0	496.71%
39	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	181	2	\$868	\$0	\$0	\$70	0.00%
40	BANKERS LIFE AND CASUALTY COMPANY	0.00%	202	10	\$0	\$0	\$51,196	\$5	N/A
41	BANNER LIFE INSURANCE COMPANY	0.14%	43	1,158	\$7,426,601	\$0	\$1,920,805	\$0	25.86%
42	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	23.42%	1	15,890	\$1,256,126,131	\$0	\$243,735,104	\$0	19.40%
43	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	117	443	\$114,932	\$0	\$150,000	\$21,218	130.51%
44	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.02%	76	3,473	\$993,702	\$0	\$10,070,059	\$7,071	1013.39%
45	CANADA LIFE ASSURANCE COMPANY	0.00%	166	377	\$2,590	\$0	\$724,385	\$474	27968.53%
46	CAPITOL LIFE INSURANCE COMPANY	0.00%	202	0	\$0	\$0	\$15,537	\$0	N/A
47	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.02%	77	30,141	\$912,860	\$0	\$885,418	\$187,958	96.99%
48	CENTURION LIFE INSURANCE COMPANY	0.00%	172	0	\$1,535	\$0	\$10,000	\$0	651.47%
49	CHURCH LIFE INSURANCE CORPORATION	0.01%	90	444	\$418,765	\$0	\$62,135	\$24,836	14.84%
50	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	179	46	\$1,060	\$0	\$0	\$367	0.00%
51	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	202	4	\$0	\$0	\$910,500	\$0	N/A
52	CMFG LIFE INSURANCE COMPANY	0.42%	29	37,763	\$22,356,879	\$0	\$17,389,788	\$352,674	77.78%
53	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.01%	96	1,686	\$364,445	\$0	\$105,000	\$84,726	28.81%
54	COLONIAL PENN LIFE INSURANCE COMPANY	0.07%	52	9,819	\$3,837,914	\$0	\$2,566,482	\$56,611	66.87%
55	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	133	1	\$26,251	\$0	\$8,009	\$358	30.51%
56	COLUMBUS LIFE INSURANCE COMPANY	0.00%	202	1	\$0	\$0	\$12,008	\$0	N/A
57	COMBINED INSURANCE CO OF AMERICA	0.02%	80	1,663	\$822,765	\$0	\$261,541	\$65,012	31.79%
58	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.00%	202	0	\$0	\$0	\$4,928	\$0	N/A
59	COMPANION LIFE INSURANCE COMPANY	0.02%	75	72	\$1,062,442	\$0	\$976,250	\$87,945	91.89%
60	CONNECTICUT GENERAL LIFE INS CO	0.04%	65	2,357	\$2,062,938	\$0	\$1,789,672	\$387,204	86.75%
61	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	106	944	\$200,589	\$0	\$217	\$21,133	0.11%
62	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	121	171	\$76,271	\$0	\$39,615	\$13,452	51.94%
63	COUNTRY LIFE INSURANCE COMPANY	0.01%	98	36	\$324,168	\$0	\$430,703	\$0	132.86%
64	DEARBORN LIFE INSURANCE COMPANY	0.08%	49	22,001	\$4,554,604	\$0	\$4,029,450	\$1,590,257	88.47%
65	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	194	1	\$121	\$0	\$0	\$0	0.00%
66	DELAWARE LIFE INSURANCE COMPANY	0.10%	47	6,709	\$5,328,436	\$0	\$106,352,123	\$0	1995.94%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	EMC NATIONAL LIFE COMPANY	0.01%	100	4,316	\$310,594	\$0	\$1,103,266	\$422,218	355.21%
68	EPIC LIFE INSURANCE COMPANY THE	0.00%	146	90	\$15,709	\$0	\$0	\$3,025	0.00%
69	EQUITRUST LIFE INSURANCE COMPANY	0.00%	202	0	\$0	\$0	\$1,242,650	\$0	N/A
70	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	158	5	\$4,896	\$0	\$134	\$263	2.74%
71	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.01%	91	587	\$416,674	\$0	\$48,000	\$49,241	11.52%
72	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	178	6	\$1,091	\$0	\$0	\$197	0.00%
73	FEDERAL LIFE INSURANCE COMPANY	0.00%	156	11	\$5,514	\$0	\$1,020	\$0	18.50%
74	FEDERATED LIFE INSURANCE COMPANY	0.00%	202	0	-\$51	\$0	\$73,750	\$0	-144607.84%
75	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	202	30	\$0	\$0	\$63,094	\$0	N/A
76	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	112	252	\$143,494	\$0	\$0	\$9,481	0.00%
77	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.04%	63	19,314	\$2,208,728	\$0	\$8,744,535	\$570,229	395.91%
78	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	202	152	-\$740	\$0	\$28,543	\$326	-3857.16%
79	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	202	1	\$0	\$0	\$706,283	\$250	N/A
80	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE CON	0.59%	21	815	\$31,521,676	\$0	\$10,994,405	\$0	34.88%
81	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	167	4	\$2,314	\$0	\$0	\$170	0.00%
82	FORETHOUGHT LIFE INSURANCE COMPANY	0.05%	60	13,812	\$2,737,576	\$0	\$5,778,689	\$65,158	211.09%
83	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	115	2	\$121,408	\$0	\$133,068	\$630	109.60%
84	GENWORTH LIFE INSURANCE COMPANY	0.01%	101	221	\$310,335	\$0	\$1,407,184	\$61,174	453.44%
85	GERBER LIFE INSURANCE COMPANY	0.00%	143	107	\$17,458	\$0	\$9,133	\$212	52.31%
86	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.20%	36	74,579	\$10,754,395	\$0	\$9,212,317	\$795,187	85.66%
87	GOLDEN RULE INSURANCE COMPANY	0.00%	122	258	\$70,385	\$0	\$0	\$27,511	0.00%
88	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	109	183	\$194,452	\$0	\$193,615	\$136	99.57%
89	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	170	7	\$1,817	\$0	\$44	\$400	2.42%
90	GREAT WESTERN INSURANCE COMPANY	0.03%	68	2,562	\$1,671,695	\$0	\$989,443	\$11,114	59.19%
91	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN)	2.36%	11	84,328	\$126,335,311	\$0	\$26,042,804	\$848,839	20.61%
92	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	202	218	-\$902	\$0	\$9,034	\$1,151	-1001.55%
93	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.03%	70	51	\$1,440,058	\$0	\$3,004,113	\$2,445	208.61%
94	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.25%	35	137,771	\$13,592,296	\$0	\$9,736,169	\$5,505,836	71.63%
95	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.59%	20	138,271	\$31,754,358	\$0	\$23,014,013	\$17,629,973	72.48%
96	HCC LIFE INSURANCE COMPANY	0.00%	159	1	\$4,828	\$0	\$0	\$1,100	0.00%
97	HOMESTEADERS LIFE COMPANY	0.14%	42	12,863	\$7,629,900	\$0	\$4,949,479	\$60,529	64.87%
98	HORACE MANN LIFE INSURANCE COMPANY	0.00%	116	1,605	\$115,227	\$0	\$42,342	\$14,794	36.75%
99	HUMANA INSURANCE COMPANY	0.03%	71	10,260	\$1,347,261	\$0	\$1,056,410	\$325,512	78.41%
100	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	202	222	\$0	\$0	\$181,362	\$1,380	N/A
101	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.01%	92	1,104	\$376,804	\$0	\$194,176	\$72,482	51.53%
102	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	199	0	\$25	\$0	\$2,820	\$0	11280.00%
103	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	148	442	\$14,061	\$0	\$18,600	\$4,427	132.28%
104	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	200	6	\$19	\$0	\$269	\$49	1415.79%
105	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	120	548	\$95,928	\$0	\$2,080,530	\$4,630	2168.85%
106	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	144	24	\$16,693	\$0	\$47,340	\$1,107	283.59%
107	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	202	0	\$0	\$0	\$0	\$50	N/A
108	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	4.42%	4	4,113	\$236,820,843	\$96,196	\$319,892,151	\$59	135.12%
109	KANSAS CITY LIFE INSURANCE COMPANY	0.07%	53	417	\$3,509,465	\$0	\$1,624,723	\$885,974	46.30%
110	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	108	28	\$196,258	\$0	\$28,884	\$1,079	14.72%
111	LANGHORNE REINSURANCE (ARIZONA) LTD	0.00%	202	0	-\$782	\$0	\$0	\$0	0.00%
112	LEADERS LIFE INSURANCE COMPANY	0.00%	161	58	\$3,531	\$0	\$0	\$1,160	0.00%
113	LEWER LIFE INSURANCE COMPANY	0.00%	190	1	\$260	\$0	\$0	\$46	0.00%
114	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.26%	34	50,519	\$14,002,414	\$0	\$9,260,893	\$7,424,564	66.14%
115	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.06%	57	10,511	\$3,102,410	\$0	\$270,141	\$225,716	8.71%
116	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.53%	24	119,827	\$28,207,122	\$0	\$20,399,892	\$13,991,051	72.32%
117	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	137	151	\$20,539	\$0	\$279,168	\$30	1359.21%
118	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	88	11,096	\$600,949	\$0	\$340,171	\$42,034	56.61%
119	LIFESHIELD NATIONAL INSURANCE CO	0.00%	145	65	\$16,281	\$0	\$227	\$1,640	1.39%
120	LINCOLN BENEFIT LIFE COMPANY	0.00%	141	292	\$18,968	\$0	\$191,140	\$1,499	1007.70%
121	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	110	716	\$180,349	\$0	\$298,133	\$3,970	165.31%
122	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	142	49	\$17,541	\$0	\$17,486	\$1,353	99.69%
123	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.01%	16	5,302	\$54,399,447	\$0	\$113,462,203	\$3,937,355	208.57%
124	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	189	1	\$284	\$0	\$0	\$100	0.00%
125	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	128	1,187	\$34,930	\$0	\$2,500	\$10,403	7.16%
126	MANHATTAN LIFE INSURANCE COMPANY	0.00%	151	2	\$12,044	\$0	\$1,670	\$0	13.87%
127	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.00%	155	17	\$6,444	\$0	\$0	\$730	0.00%
128	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	4.40%	6	38,135	\$235,797,097	\$0	\$173,105,642	\$1,197,156	73.41%
129	MEMBERS LIFE INSURANCE COMPANY	0.00%	176	7	\$1,223	\$0	\$1,750	\$37	143.09%
130	MERIT LIFE INSURANCE CO	0.00%	119	3,535	\$96,556	\$0	\$605,516	\$16,167	627.11%
131	METROPOLITAN LIFE INSURANCE COMPANY	5.42%	3	56,946	\$290,686,086	\$0	\$463,023,098	\$64,602,691	159.29%
132	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.16%	40	536	\$8,418,209	\$0	\$387,781	\$36,493	4.61%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.01%	95	1,825	\$371,216	\$0	\$16,054,623	\$391	4324.87%
134	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	160	24	\$4,506	\$0	\$0	\$548	0.00%
135	MINNESOTA LIFE INSURANCE COMPANY	1.49%	15	127,503	\$79,800,575	\$0	\$51,286,062	\$9,087,279	64.27%
136	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO	0.01%	97	11,112	\$352,360	\$0	\$80,000	\$111,120	22.70%
137	MONY LIFE INSURANCE COMPANY	0.00%	182	13,130	\$723	\$0	\$38,810	\$102	5367.91%
138	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	111	1,177	\$165,326	\$0	\$156,006	\$66,189	94.36%
139	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	103	2,390	\$255,215	\$0	\$85,322	\$19,195	33.43%
140	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.33%	31	1,293	\$17,955,072	\$0	\$57,281,712	\$9,803	319.03%
141	NASSAU LIFE INSURANCE COMPANY	0.00%	192	9	\$146	\$0	\$695,746	\$64	476538.36%
142	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	202	9	\$0	\$0	\$0	\$59	N/A
143	NATIONAL FARMERS UNION LIFE INSURANCE COMP	0.00%	165	10	\$2,592	\$0	\$0	\$338	0.00%
144	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.13%	45	13,258	\$7,207,240	\$371	\$4,825,122	\$63,161	66.95%
145	NATIONAL HEALTH INSURANCE COMPANY	0.00%	186	2	\$454	\$0	\$0	\$18	0.00%
146	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.00%	131	553	\$30,169	\$0	\$5,563,160	\$0	18439.99%
147	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.00%	124	55	\$42,856	\$0	\$1,325,543	\$0	3093.02%
148	NATIONWIDE LIFE INSURANCE COMPANY	0.77%	19	19,721	\$41,503,084	\$0	\$56,270,857	\$377,477	135.58%
149	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.01%	81	297	\$802,935	\$0	\$1,751,416	\$7,575	218.13%
150	NEW YORK LIFE INSURANCE COMPANY	2.24%	13	56,481	\$120,148,892	\$1,259,968	\$71,587,581	\$2,454,405	60.63%
151	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	196	12	\$91	\$0	\$6	\$205	6.59%
152	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	140	66	\$19,241	\$0	\$267,766	\$2,360	1391.64%
153	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.00%	105	310	\$201,636	\$3,676	\$12,051	\$50,107	7.80%
154	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH	0.00%	193	1	\$136	\$0	\$0	\$50	0.00%
155	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.03%	69	380	\$1,464,683	\$0	\$4,817,695	\$0	328.92%
156	OXFORD LIFE INSURANCE COMPANY	0.00%	202	1	\$0	\$0	\$0	\$4	N/A
157	PACIFIC LIFE INSURANCE COMPANY	0.00%	202	4,241	-\$321,500	\$0	\$7,637,856	\$0	-2375.69%
158	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	163	1	\$2,729	\$0	\$0	\$115	0.00%
159	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	197	0	\$41	\$0	\$0	\$0	0.00%
160	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	202	0	\$0	\$0	\$32,765	\$0	N/A
161	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	198	25	\$29	\$0	\$34,658	\$175	119510.34%
162	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	123	308	\$61,724	\$0	\$13,650	\$2,200	22.11%
163	PEKIN LIFE INSURANCE COMPANY	0.01%	82	6,805	\$755,934	\$0	\$262,764	\$58,093	34.76%
164	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	171	5	\$1,799	\$0	\$0	\$83	0.00%
165	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	202	37	\$0	\$0	\$500,024	\$0	N/A
166	PHYSICIANS LIFE INSURANCE COMPANY	0.01%	83	766	\$747,772	\$0	\$126,431	\$3,147	16.91%
167	PIONEER AMERICAN INSURANCE COMPANY	0.00%	175	3	\$1,372	\$0	\$0	\$126	0.00%
168	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	195	1	\$96	\$0	\$0	\$7	0.00%
169	PLATEAU INSURANCE COMPANY	0.01%	94	4,611	\$372,438	\$0	\$347,717	\$51,198	93.36%
170	PRINCIPAL LIFE INSURANCE COMPANY	4.08%	7	398,355	\$218,763,524	\$2,372	\$36,224,731	\$6,923,559	16.56%
171	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	104	1,252	\$252,267	\$0	\$46,116,121	\$45,092	18280.68%
172	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	0.00%	132	1,106	\$28,000	\$0	\$2,512,882	\$3,720	8974.58%
173	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	4.40%	5	205,002	\$235,966,074	\$13,002	\$216,098,921	\$26,556,166	91.59%
174	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT'	0.97%	17	0	\$52,170,748	\$0	\$67,586,696	\$0	129.55%
175	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.05%	61	2	\$2,668,894	\$0	\$1,885,335	\$164,207	70.64%
176	RELiance STANDARD LIFE INSURANCE COMPANY	0.16%	39	39,099	\$8,418,943	\$0	\$5,674,786	\$3,574,394	67.40%
177	RELIASTAR LIFE INSURANCE COMPANY	0.19%	37	319,858	\$10,073,088	\$0	\$8,940,244	\$13,987,714	88.75%
178	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.00%	134	9	\$26,040	\$0	\$0	\$309	0.00%
179	RESERVE NATIONAL INSURANCE COMPANY	0.00%	126	17	\$40,686	\$0	\$0	\$3,560	0.00%
180	RIVERSOURCE LIFE INSURANCE COMPANY	0.01%	93	387	\$374,475	\$0	\$778,754	\$3,217	207.96%
181	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	152	187	\$11,821	\$11,821	\$42,668	\$662	460.95%
182	S USA LIFE INSURANCE COMPANY INC	0.00%	169	2	\$2,182	\$0	\$0	\$555	0.00%
183	SAGICOR LIFE INSURANCE COMPANY	0.00%	202	2	\$0	\$0	\$7,739	\$0	N/A
184	SB LI USA LIFE INSURANCE COMPANY INC	0.00%	183	0	\$677	\$0	\$0	\$100	0.00%
185	SECURIAN LIFE INSURANCE COMPANY	0.47%	26	81,291	\$25,195,160	\$0	\$21,445,512	\$12,904,186	85.12%
186	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.02%	79	46	\$882,625	\$0	\$7,979,039	\$455	904.01%
187	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	187	2	\$333	\$0	\$307	\$30	92.19%
188	SECURITY MUTUAL LIFE INSURANCE COMPANY OF N	0.00%	202	0	\$0	\$0	\$100,000	\$0	N/A
189	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.34%	30	2,084	\$18,204,888	\$0	\$12,249,558	\$402	67.29%
190	SETTLERS LIFE INSURANCE COMPANY	0.00%	162	98	\$3,146	\$0	\$3,300	\$271	104.90%
191	SHELTER LIFE INSURANCE COMPANY	0.02%	73	3,860	\$1,116,907	\$0	\$1,540,000	\$232,717	137.88%
192	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	177	0	\$1,184	\$0	\$2,000	\$0	168.92%
193	STANDARD INSURANCE COMPANY	1.70%	14	181,606	\$91,062,587	\$0	\$135,051,440	\$10,049,486	148.31%
194	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	164	0	\$2,641	\$0	\$0	\$0	0.00%
195	STARMOUNT LIFE INSURANCE COMPANY	0.00%	168	7	\$2,199	\$0	\$0	\$89	0.00%
196	STATE FARM LIFE INSURANCE COMPANY	0.02%	78	3,625	\$906,897	\$0	\$1,288,120	\$261,983	142.04%
197	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.01%	99	464	\$314,956	\$0	\$236,560	\$26,342	75.11%
198	SUN LIFE ASSURANCE COMPANY OF CANADA	0.13%	46	126,413	\$6,773,376	\$0	\$4,755,810	\$2,745,465	70.21%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
199	SYMETRA LIFE INSURANCE COMPANY	0.05%	59	16,325	\$2,821,167	\$0	\$2,557,533	\$1,144,018	90.66%
200	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	0.79%	18	13,398	\$42,566,076	\$0	\$36,275,397	\$665,284	85.22%
201	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	2.42%	10	31,957	\$129,835,461	\$9,610,178	\$72,108,782	\$0	62.94%
202	TEXAS LIFE INSURANCE COMPANY	0.00%	201	1	\$2	\$0	\$6,096	\$0	304800.00%
203	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	202	8	\$0	\$0	\$140,847	\$45	N/A
204	TIAA-CREF LIFE INSURANCE COMPANY	0.06%	56	50	\$3,325,256	\$0	\$0	\$358,334	0.00%
205	TRANS WORLD ASSURANCE COMPANY	0.00%	202	0	\$0	\$0	\$0	\$25,055	N/A
206	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	2.35%	12	10	\$126,227,548	\$0	\$7,468,889	\$540	5.92%
207	TRANSAMERICA LIFE INSURANCE COMPANY	20.52%	2	20,958	\$1,100,156,679	\$0	\$87,341,525	\$344,136	7.94%
208	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.04%	66	4,213	\$2,010,542	\$0	\$4,536,643	\$55,370	225.64%
209	TRUSTMARK INSURANCE COMPANY	0.05%	62	8,048	\$2,528,730	\$0	\$1,644,743	\$339,550	65.04%
210	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	154	72	\$8,131	\$0	\$5,000	\$1,335	61.49%
211	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	202	3	\$0	\$0	\$48,675	\$171	N/A
212	UNIFIED LIFE INSURANCE COMPANY	0.01%	102	1,524	\$271,381	\$0	\$210,566	\$3,883	77.59%
213	UNIMERICA INSURANCE COMPANY	0.00%	129	0	\$34,117	\$0	\$351,000	\$0	1028.81%
214	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	107	1,293	\$200,241	\$0	\$325,826	\$8,974	162.72%
215	UNION LABOR LIFE INSURANCE COMPANY	0.02%	74	17,174	\$1,080,357	\$325	\$833,734	\$169,340	77.20%
216	UNION SECURITY INSURANCE COMPANY	0.18%	38	44,881	\$9,444,568	\$0	\$6,689,562	\$2,906,178	70.83%
217	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	202	2	\$0	\$0	\$0	\$6	N/A
218	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	185	46	\$458	\$0	\$0	\$0	0.00%
219	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	173	13	\$1,505	\$0	\$2,000	\$519	132.89%
220	UNITED INSURANCE COMPANY OF AMERICA	0.00%	202	0	\$0	\$0	\$5,208	\$0	N/A
221	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.51%	25	70,615	\$27,381,717	\$0	\$9,292,611	\$4,393,370	33.94%
222	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	202	480	-\$1,812,801	\$0	\$3,970,258	\$99	-219.01%
223	UNITEDHEALTHCARE INSURANCE COMPANY	0.09%	48	1,389	\$4,865,466	\$0	\$3,238,159	\$1,340,794	66.55%
224	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	86	1,954	\$622,641	\$0	\$260,675	\$7,173	41.87%
225	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	202	0	-\$56	\$0	\$15,000	\$0	-26785.71%
226	UNUM INSURANCE COMPANY	0.00%	202	3	\$0	\$0	\$0	\$0	N/A
227	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.58%	22	182,223	\$30,976,766	\$0	\$18,479,032	\$13,490,770	59.65%
228	USABLE LIFE	0.05%	58	1,185	\$2,921,764	\$0	\$1,561,242	\$936,144	53.43%
229	VANTIS LIFE INSURANCE COMPANY	0.00%	174	2	\$1,464	\$0	\$0	\$175	0.00%
230	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.45%	28	13,773	\$23,966,079	\$0	\$25,696,106	\$0	107.22%
231	VOYA INSURANCE AND ANNUITY COMPANY	0.01%	84	3,745	\$708,398	\$0	\$62,219,617	\$925	8783.14%
232	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	3.80%	8	35,460	\$203,967,027	\$0	\$337,311,759	\$7,491	165.38%
233	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	157	81	\$5,120	\$0	\$123,366	\$734	2409.49%
234	WEST COAST LIFE INSURANCE COMPANY	0.00%	138	2	\$19,827	\$0	\$0	\$2,946	0.00%
235	WESTERN AND SOUTHERN LIFE INSURANCE COMPAI	0.00%	202	0	\$0	\$0	\$1,246,690	\$0	N/A
236	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	202	244	\$0	\$0	\$318,566	\$0	N/A
237	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	191	3	\$258	\$0	\$0	\$0	0.00%
238	WILCAC LIFE INSURANCE COMPANY	0.00%	149	141	\$13,161	\$0	\$1,087,613	\$2,613	8263.91%
239	WILCO LIFE INSURANCE COMPANY	0.00%	202	6	\$0	\$0	\$45,187	\$37	N/A
240	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.01%	89	422	\$488,849	\$0	\$4,929,168	\$40,463	1008.32%
TOTAL		100.00%		3,308,428	\$5,362,402,135	\$11,192,208	\$3,798,692,641	\$254,647,163	71.05%

**TOTAL
LIFE INSURANCE
BY
COMPANY**

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	291	810	\$142,112	\$0	\$120,730	\$14,959	84.95%
2	5 STAR LIFE INSURANCE COMPANY	0.03%	158	34,759	\$3,156,763	\$0	\$2,740,349	\$1,527,308	86.81%
3	AAA LIFE INSURANCE COMPANY	0.10%	98	16,213	\$11,951,009	\$0	\$5,132,504	\$2,069,496	42.95%
4	ABILITY INSURANCE COMPANY	0.00%	395	4	\$192	\$0	\$0	\$19	0.00%
5	ACCORDIA LIFE AND ANNUITY COMPANY	0.02%	167	1,674	\$2,717,986	-\$44,529	\$7,407,397	\$387,709	270.89%
6	AETNA LIFE INSURANCE COMPANY	0.12%	92	25,682	\$14,727,710	\$475,076	\$22,909,929	\$8,282,957	158.78%
7	ALFA LIFE INSURANCE CORPORATION	0.00%	398	1	\$69	\$0	\$0	\$10	0.00%
8	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	402	1	\$0	\$0	\$8,318	\$0	N/A
9	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	1.52%	21	28,619	\$181,198,554	\$0	\$175,059,427	\$754,776	96.61%
10	ALLSTATE ASSURANCE COMPANY	0.01%	182	2,394	\$1,751,848	\$0	\$337,588	\$662,396	19.27%
11	ALLSTATE LIFE INSURANCE COMPANY	0.04%	138	14,437	\$4,787,695	\$0	\$52,190,743	\$768,757	1090.10%
12	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	325	60	\$44,469	\$0	\$639,212	\$9,031	1437.43%
13	AMALGAMATED LIFE INSURANCE COMPANY	0.02%	179	7,924	\$1,938,507	\$0	\$50,562	\$1,194,666	2.61%
14	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.02%	175	3,250	\$2,097,378	\$1,119	\$1,304,316	\$143,928	62.24%
15	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	279	2,447	\$203,305	\$0	\$291,526	\$14,773	143.39%
16	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	287	1,546	\$171,248	\$2,054	\$51,052	\$7,569	31.01%
17	AMERICAN CONTINENTAL INSURANCE COMPANY	0.01%	193	1,490	\$1,235,012	\$0	\$538,049	\$14,687	43.57%
18	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	1.33%	23	16,895	\$158,183,828	\$0	\$74,738,897	\$2,035	47.25%
19	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CO	0.03%	152	14,639	\$3,906,824	\$0	\$1,282,667	\$610,433	32.83%
20	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.44%	41	113,097	\$52,631,360	\$2,125,131	\$45,261,534	\$11,107,236	90.04%
21	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	224	18,417	\$703,421	\$0	\$493,681	\$55,772	70.18%
22	AMERICAN FIDELITY ASSURANCE COMPANY	0.04%	145	11,230	\$4,341,735	\$65,972	\$7,606,725	\$648,047	176.72%
23	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	275	1,094	\$226,806	\$686	\$316,101	\$35,705	139.67%
24	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	394	1	\$201	\$0	\$0	\$0	0.00%
25	AMERICAN GENERAL LIFE INSURANCE CO	4.92%	3	136,913	\$584,937,071	\$308,494	\$609,024,397	\$14,368,518	104.17%
26	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.04%	139	15,426	\$4,773,923	\$2,566	\$2,434,883	\$160,500	51.06%
27	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.06%	123	22,752	\$7,618,178	\$0	\$3,472,914	\$764,990	45.59%
28	AMERICAN HOME LIFE INSURANCE COMPANY	0.01%	185	3,892	\$1,644,133	\$29,313	\$1,412,886	\$106,477	87.72%
29	AMERICAN INCOME LIFE INSURANCE CO	0.14%	87	44,404	\$16,648,994	\$363	\$5,585,925	\$1,034,008	33.55%
30	AMERICAN LIFE & SECURITY CORP	0.00%	300	559	\$109,481	\$110	\$50,054	\$3,898	45.82%
31	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	402	18	\$0	\$0	\$204,742	\$0	N/A
32	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.06%	122	13,329	\$7,621,391	\$10,126	\$4,868,369	\$68,336	64.01%
33	AMERICAN NATIONAL INSURANCE COMPANY	0.30%	50	48,342	\$35,977,330	\$26,748	\$42,039,909	\$2,241,567	116.93%
34	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	293	151	\$125,294	\$0	\$333,415	\$20,375	266.11%
35	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	368	9	\$5,599	\$0	\$359,608	\$138	6422.72%
36	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	340	24	\$26,120	\$0	\$0	\$5,056	0.00%
37	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.00%	390	1	\$577	\$0	\$0	\$10	0.00%
38	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	215	2,330	\$897,172	\$51,491	\$956,945	\$94,902	112.40%
39	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	384	5	\$1,445	\$0	\$61,673	\$27	4268.03%
40	AMERICAN UNITED LIFE INSURANCE COMPANY	1.46%	22	63,594	\$173,541,680	\$606,414	\$188,370,270	\$1,304,817	108.89%
41	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.05%	130	8,074	\$6,040,488	\$3,561	\$6,262,943	\$305,817	103.74%
42	AMERITAS LIFE INSURANCE CORP	0.34%	48	11,048	\$40,012,523	\$231,111	\$58,504,636	\$1,063,058	146.79%
43	AMICA LIFE INSURANCE COMPANY	0.00%	259	459	\$324,415	\$0	\$182,737	\$157,156	56.33%
44	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.01%	217	493	\$834,642	\$0	\$786,846	\$0	94.27%
45	ANTHEM LIFE INSURANCE COMPANY	0.07%	113	59,888	\$8,298,772	\$0	\$4,324,927	\$3,375,522	52.12%
46	ASSURED LIFE ASSOCIATION	0.00%	357	95	\$9,449	\$756	\$14,570	\$852	162.20%
47	ASSURITY LIFE INSURANCE COMPANY	0.03%	159	7,774	\$3,101,175	\$481,690	\$4,285,971	\$361,445	153.74%
48	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	302	348	\$108,235	\$0	\$1,550,708	\$3,398	1432.72%
49	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.02%	173	6,811	\$2,234,880	\$5,853	\$19,342,441	\$320,964	865.74%
50	ATHENE ANNUITY AND LIFE COMPANY	1.85%	17	22,770	\$219,766,371	\$1,132,254	\$131,418,864	\$833,124	60.31%
51	ATLANTA LIFE INSURANCE COMPANY	0.00%	341	3,835	\$25,766	\$0	\$203,209	\$5,145	788.67%
52	ATLANTIC COAST LIFE INSURANCE COMPANY	0.03%	148	143	\$4,019,559	\$0	\$168,794	\$0	4.20%
53	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	312	760	\$86,566	\$0	\$2,777,806	\$16,755	3208.89%
54	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	363	401	\$7,638	\$0	\$12,961	\$23,799	169.69%
55	AUTO OWNERS LIFE INSURANCE COMPANY	0.03%	153	7,448	\$3,830,508	\$0	\$3,338,804	\$833,725	87.16%
56	AXA EQUITABLE LIFE AND ANNUITY COMPANY	0.00%	271	165	\$258,568	\$0	\$4,405,258	\$50,529	1703.71%
57	AXA EQUITABLE LIFE INSURANCE COMPANY	1.18%	27	46,342	\$139,879,061	\$3,273,933	\$238,925,773	\$5,960,649	173.15%
58	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	207	941	\$1,044,768	\$6,902	\$644,537	\$18,688	62.35%
59	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	336	143	\$29,593	\$0	\$25,752	\$1,041	87.02%
60	BANKERS LIFE AND CASUALTY COMPANY	0.32%	49	22,654	\$37,693,103	\$20,917	\$27,797,961	\$468,584	73.80%
61	BANKERS LIFE INSURANCE COMPANY	0.09%	102	132	\$10,878,526	\$0	\$767	\$10	0.01%
62	BANNER LIFE INSURANCE COMPANY	0.25%	63	26,340	\$29,374,912	\$43,799	\$11,136,227	\$12,874,799	38.06%
63	BENEFICIAL LIFE INSURANCE COMPANY	0.01%	219	210	\$807,278	\$6,532	\$192,554	\$28,231	24.66%
64	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	355	64	\$11,135	\$0	\$3,321	\$366	29.82%
65	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY O	10.56%	1	15,900	\$1,256,126,131	\$0	\$244,034,415	\$0	19.43%
66	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	348	18	\$16,458	\$0	\$0	\$18,410	0.00%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.05%	128	28,939	\$6,197,060	\$4,523	\$3,200,392	\$506,227	51.72%
68	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.72%	33	57,465	\$85,549,851	\$597,730	\$350,884,264	\$7,222,302	410.85%
69	C M LIFE INSURANCE COMPANY	0.30%	51	4,507	\$35,166,741	\$0	\$18,335,719	\$319,363	52.14%
70	CANADA LIFE ASSURANCE COMPANY	0.01%	194	1,805	\$1,217,628	\$385,045	\$3,235,521	\$160,662	297.35%
71	CAPITOL LIFE INSURANCE COMPANY	0.01%	208	29,001	\$1,042,761	\$0	\$7,153,266	\$81,211	685.99%
72	CATHOLIC FINANCIAL LIFE	0.01%	222	2,476	\$744,003	\$18,361	\$1,367,150	\$38,222	186.22%
73	CATHOLIC HOLY FAMILY SOCIETY	0.04%	140	5,461	\$4,754,091	\$0	\$2,543,937	\$25,456	53.51%
74	CATHOLIC ORDER OF FORESTERS	0.00%	311	1,066	\$88,279	\$30,237	\$402,200	\$18,210	489.85%
75	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	274	4,131	\$243,649	\$1,637	\$604,939	\$18,258	248.95%
76	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	205	30,543	\$1,061,342	\$6,014	\$1,175,222	\$195,431	111.30%
77	CENTURION LIFE INSURANCE COMPANY	0.00%	383	390	\$1,535	\$0	\$4,207,208	\$0	274085.21%
78	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	210	2,257	\$1,009,878	\$65	\$775,464	\$156,351	76.79%
79	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	263	516	\$302,083	\$0	\$249,064	\$5,340	82.45%
80	CHURCH LIFE INSURANCE CORPORATION	0.00%	247	465	\$432,625	\$0	\$314,864	\$24,891	72.78%
81	CICA LIFE INSURANCE COMPANY OF AMERICA	0.01%	220	1,287	\$796,284	\$504	\$409,767	\$25,984	51.52%
82	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	380	49	\$1,833	\$0	\$0	\$379	0.00%
83	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	402	4	\$0	\$0	\$910,500	\$0	N/A
84	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	338	53	\$26,822	\$0	\$30,445	\$1,164	113.51%
85	CINCINNATI LIFE INSURANCE COMPANY THE	0.09%	105	12,035	\$10,329,443	\$0	\$6,940,688	\$3,216,732	67.19%
86	CITIZENS SECURITY LIFE INS CO	0.00%	308	433	\$91,049	\$0	\$93,325	\$2,653	102.50%
87	CLOVER INSURANCE COMPANY	0.00%	339	35	\$26,155	\$0	\$5,000	\$35	19.12%
88	CMFG LIFE INSURANCE COMPANY	0.25%	60	51,223	\$30,034,183	\$342,925	\$30,087,790	\$727,817	101.32%
89	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.03%	155	10,687	\$3,650,271	\$0	\$1,177,932	\$499,510	32.27%
90	COLONIAL PENN LIFE INSURANCE COMPANY	0.04%	136	12,953	\$4,995,516	\$0	\$3,301,855	\$65,403	66.10%
91	COLORADO BANKERS LIFE INS CO	0.16%	82	1,840	\$18,703,288	\$0	\$691,247	\$53,590	3.70%
92	COLUMBIAN LIFE INSURANCE COMPANY	0.03%	156	6,416	\$3,646,836	\$682	\$1,896,251	\$149,443	52.02%
93	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	303	329	\$106,086	\$6,500	\$253,747	\$4,173	245.32%
94	COLUMBUS LIFE INSURANCE COMPANY	0.13%	88	4,348	\$15,983,564	\$41,938	\$27,062,822	\$290,278	169.58%
95	COMBINED INSURANCE CO OF AMERICA	0.02%	178	8,755	\$2,003,095	\$0	\$1,772,539	\$136,075	88.49%
96	COMMONWEALTH ANNUITY AND LIFE INSURANCE COM	0.02%	181	1,943	\$1,784,265	\$56,927	\$14,050,962	\$112,504	790.68%
97	COMPANION LIFE INSURANCE COMPANY	0.01%	204	77	\$1,062,442	\$0	\$976,250	\$88,034	91.89%
98	COMPBENEFITS INSURANCE COMPANY	0.00%	377	23	\$2,514	\$0	\$0	\$188	0.00%
99	CONNECTICUT GENERAL LIFE INS CO	0.03%	157	3,402	\$3,610,917	\$111,010	\$8,593,912	\$587,052	241.07%
100	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	246	1,230	\$441,704	\$0	\$799,810	\$9,972	181.07%
101	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	281	944	\$200,589	\$0	\$217	\$21,133	0.11%
102	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	227	2,517	\$630,589	\$372	\$1,138,950	\$123,709	180.68%
103	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	265	825	\$290,664	\$0	\$308,958	\$9,931	106.29%
104	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	203	983	\$1,069,736	\$0	\$4,223,433	\$42,120	394.81%
105	COUNTRY LIFE INSURANCE COMPANY	0.07%	118	15,635	\$7,845,267	\$808,042	\$5,532,947	\$1,794,496	80.83%
106	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	354	408	\$12,543	\$3,291	\$42,685	\$4,101	366.55%
107	CSA FRATERNAL LIFE	0.00%	313	488	\$85,839	\$0	\$105,139	\$2,984	122.48%
108	CSI LIFE INSURANCE COMPANY	0.00%	376	8	\$2,522	\$0	\$0	\$41	0.00%
109	DEARBORN LIFE INSURANCE COMPANY	0.04%	143	22,427	\$4,621,110	\$0	\$6,288,940	\$1,593,206	136.09%
110	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	387	2	\$774	\$0	\$0	\$50	0.00%
111	DELAWARE LIFE INSURANCE COMPANY	0.63%	36	10,004	\$74,910,610	\$0	\$120,792,344	\$95,005	161.25%
112	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	356	70	\$9,679	\$0	\$0	\$1,095	0.00%
113	EAGLE LIFE INSURANCE COMPANY	0.07%	115	195	\$8,233,454	\$0	\$537,905	\$0	6.53%
114	ELCO MUTUAL LIFE AND ANNUITY	0.15%	84	704	\$18,348,026	\$291	\$18,348,247	\$669	100.00%
115	EMC NATIONAL LIFE COMPANY	0.04%	135	10,360	\$5,132,161	\$15,431	\$6,755,053	\$822,901	131.92%
116	EPIC LIFE INSURANCE COMPANY THE	0.00%	349	91	\$15,895	\$0	\$0	\$3,030	0.00%
117	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.03%	161	1,888	\$3,022,851	\$0	\$530,511	\$13,826	17.55%
118	EQUITRUST LIFE INSURANCE COMPANY	0.25%	62	4,798	\$29,710,884	\$0	\$34,763,937	\$39,099	117.01%
119	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.01%	191	4,257	\$1,403,235	\$34,233	\$3,259,654	\$48,395	234.74%
120	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AME	0.00%	319	229	\$58,135	\$0	\$5,453	\$6,745	9.38%
121	FAMILY LIFE INSURANCE COMPANY	0.00%	242	1,295	\$472,101	\$702	\$715,743	\$24,648	151.76%
122	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	400	552	\$16	\$0	\$580,063	\$1,302	3625393.75%
123	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOU	0.37%	47	82,293	\$44,527,147	\$2,495,784	\$28,333,473	\$6,292,769	69.24%
124	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.23%	68	50,740	\$27,036,392	\$11,833	\$22,522,425	\$6,335,445	83.35%
125	FEDERAL LIFE INSURANCE COMPANY	0.00%	301	309	\$108,314	\$1,229	\$139,885	\$17,294	130.28%
126	FEDERATED LIFE INSURANCE COMPANY	0.08%	109	3,539	\$9,736,540	\$0	\$8,009,899	\$1,239,996	82.27%
127	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.55%	39	11,306	\$65,813,591	\$3,439	\$50,548,116	\$722,101	76.81%
128	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.13%	89	2,249	\$15,628,456	\$0	\$20,435,542	\$61,842	130.76%
129	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.02%	169	3,562	\$2,608,264	\$37,420	\$1,545,651	\$481,466	60.69%
130	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.06%	120	29,250	\$7,720,549	\$0	\$14,520,526	\$605,822	188.08%
131	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	402	152	-\$740	\$0	\$28,543	\$326	-3857.16%
132	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	306	421	\$96,429	\$160,956	\$1,252,499	\$9,869	1465.80%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COMP	0.27%	57	815	\$31,521,676	\$0	\$10,994,405	\$0	34.88%
134	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	283	174	\$188,190	\$6,131	\$45,660	\$4,659	27.52%
135	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	244	6	\$448,466	\$37	\$257,826	\$54	57.50%
136	FIRST GUARANTY INSURANCE COMPANY	0.00%	324	208	\$47,173	\$0	\$107,505	\$380	227.90%
137	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	359	3,319	\$8,977	\$0	\$6,181	\$1,636	68.85%
138	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.02%	177	3,755	\$2,037,218	\$0	\$3,527,299	\$998,148	173.14%
139	FORESTERS LIFE INSURANCE AND ANNUITY COMPANY	0.01%	186	498	\$1,566,853	\$2,609	\$417,428	\$44,378	26.81%
140	FORETHOUGHT LIFE INSURANCE COMPANY	2.36%	11	20,256	\$280,582,073	\$0	\$51,392,952	\$67,982	18.32%
141	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	200	3,309	\$1,107,118	\$0	\$176,783	\$108,026	15.97%
142	FUNERAL DIRECTORS LIFE INSURANCE CO	0.02%	180	3,340	\$1,830,159	\$369	\$1,728,601	\$11,639	94.47%
143	GARDEN STATE LIFE INSURANCE COMPANY	0.00%	255	368	\$356,096	\$0	\$465,233	\$23,449	130.65%
144	GBU FINANCIAL LIFE	0.01%	221	573	\$758,674	\$8,780	\$1,182,205	\$3,555	156.98%
145	GCU	0.00%	280	4	\$201,354	\$0	\$54,572	\$10	27.10%
146	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.22%	73	32,427	\$25,955,214	\$0	\$83,766,301	\$8,809,410	322.73%
147	GENWORTH LIFE INSURANCE COMPANY	0.04%	134	7,390	\$5,196,328	\$0	\$37,942,410	\$2,090,813	730.18%
148	GERBER LIFE INSURANCE COMPANY	0.08%	112	78,871	\$9,014,638	\$0	\$3,670,312	\$1,094,953	40.72%
149	GLENER LIFE INSURANCE SOCIETY	0.00%	286	515	\$171,527	\$7,227	\$1,940,548	\$16,348	1135.55%
150	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.16%	78	178,465	\$19,413,205	\$188	\$14,770,455	\$1,889,270	76.09%
151	GOLDEN RULE INSURANCE COMPANY	0.01%	195	2,153	\$1,204,532	\$1,559	\$7,184,348	\$186,923	596.57%
152	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.00%	233	914	\$550,907	\$47,428	\$386,033	\$46,414	78.68%
153	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	367	7	\$5,831	\$0	\$10,967	\$165	188.08%
154	GRANGE LIFE INSURANCE COMPANY	0.00%	296	112	\$117,109	\$0	\$120,373	\$30,986	102.79%
155	GREAT AMERICAN LIFE INSURANCE COMPANY	1.92%	15	15,268	\$228,495,417	\$0	\$72,240,611	\$131,097	31.62%
156	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	237	994	\$504,140	\$48	\$816,561	\$46,691	161.98%
157	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	264	531	\$293,860	\$6,522	\$239,216	\$28,131	83.62%
158	GREAT WESTERN INSURANCE COMPANY	0.02%	174	3,316	\$2,174,220	\$0	\$1,102,968	\$14,371	50.73%
159	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	1.23%	25	90,172	\$146,088,447	\$182,731	\$31,253,706	\$1,629,540	21.52%
160	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	248	3,977	\$417,467	\$0	\$467,647	\$31,617	112.02%
161	GUARANTY INCOME LIFE INSURANCE COMPANY	0.05%	129	287	\$6,084,404	\$0	\$764,395	\$2,874	12.56%
162	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.05%	132	915	\$5,682,092	\$0	\$17,085,001	\$29,720	300.68%
163	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.25%	64	143,185	\$29,289,662	\$4,336,080	\$24,208,682	\$7,597,234	97.46%
164	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.11%	95	1,230	\$12,879,881	\$0	\$7,181,693	\$2,540	55.76%
165	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN	0.27%	55	138,434	\$32,012,524	\$0	\$23,602,959	\$17,651,120	73.73%
166	HCC LIFE INSURANCE COMPANY	0.00%	358	10	\$9,035	\$0	\$0	\$1,503	0.00%
167	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	371	24	\$4,505	\$0	\$44,062	\$178	978.07%
168	HOMESTEADERS LIFE COMPANY	0.06%	121	14,736	\$7,706,895	\$0	\$5,171,732	\$63,056	67.11%
169	HORACE MANN LIFE INSURANCE COMPANY	0.03%	154	5,436	\$3,769,490	\$0	\$4,826,882	\$212,468	128.05%
170	HUMANA INSURANCE COMPANY	0.01%	192	10,340	\$1,366,507	\$0	\$1,057,781	\$334,912	77.41%
171	HUMANADENTAL INSURANCE COMPANY	0.00%	335	102	\$30,474	\$577	\$181,850	\$1,721	598.63%
172	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	321	439	\$53,336	\$494	\$203,913	\$2,561	383.24%
173	IDEALIFE INSURANCE COMPANY	0.00%	334	221	\$30,995	\$0	\$28,309	\$2,094	91.33%
174	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	188	3,238	\$1,542,625	\$38,457	\$1,723,328	\$243,887	114.21%
175	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	402	5	\$0	\$0	\$0	\$478	N/A
176	INDEPENDENT ORDER OF FORESTERS THE	0.07%	117	10,822	\$7,923,286	\$293,368	\$6,042,223	\$542,661	79.96%
177	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	236	1,567	\$524,598	\$0	\$308,842	\$95,368	58.87%
178	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	337	55	\$29,041	\$0	\$15,253	\$3,226	52.52%
179	INTEGRITY LIFE INSURANCE COMPANY	0.09%	103	1,293	\$10,635,171	\$0	\$13,724,753	\$6,695	129.05%
180	INTRAMERICA LIFE INSURANCE COMPANY	0.00%	399	0	\$25	\$0	\$2,820	\$0	11280.00%
181	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.01%	202	666	\$1,088,875	\$2,629	\$28,360	\$5,337	2.85%
182	INVESTORS LIFE INSURANCE COMPANY OF NORTH AM	0.00%	262	757	\$308,546	\$649	\$1,205,304	\$35,089	390.85%
183	JACKSON NATIONAL LIFE INSURANCE COMPANY	2.61%	7	61,165	\$310,226,772	\$563,435	\$387,740,216	\$3,352,704	125.17%
184	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.16%	80	1,228	\$18,989,446	\$57,957	\$11,253,444	\$20,467	59.57%
185	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	290	145	\$143,666	\$0	\$1,269,092	\$14,757	883.36%
186	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.00%	345	47	\$19,159	\$0	\$261,497	\$9,665	1364.88%
187	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	2.55%	8	34,408	\$302,826,822	\$5,055,552	\$622,535,420	\$8,260,070	207.24%
188	KANSAS CITY LIFE INSURANCE COMPANY	0.15%	83	17,636	\$18,355,615	\$166,379	\$29,529,225	\$2,346,541	161.78%
189	KNIGHTS OF COLUMBUS	0.42%	43	71,106	\$49,553,670	\$8,899,928	\$37,721,436	\$4,334,454	94.08%
190	LAFAYETTE LIFE INSURANCE COMPANY THE	0.25%	61	3,609	\$29,772,579	\$4,835,250	\$14,138,046	\$1,053,233	63.73%
191	LANDMARK LIFE INSURANCE COMPANY	0.00%	297	226	\$115,025	\$0	\$125,722	\$1,580	109.30%
192	LANGHORNE REINSURANCE (ARIZONA) LTD	0.00%	402	1	-\$782	\$0	\$0	\$5	0.00%
193	LEADERS LIFE INSURANCE COMPANY	0.00%	329	398	\$36,464	\$0	\$50,000	\$6,597	137.12%
194	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.00%	332	226	\$33,359	\$0	\$0	\$10,901	0.00%
195	LEWER LIFE INSURANCE COMPANY	0.00%	392	2	\$345	\$0	\$0	\$51	0.00%
196	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.18%	77	57,279	\$20,921,889	\$78,432	\$23,544,799	\$8,239,762	112.91%
197	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.07%	116	18,057	\$7,971,525	\$28	\$2,829,193	\$539,754	35.49%
198	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.24%	66	120,097	\$28,418,782	\$0	\$21,768,626	\$13,992,865	76.60%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
199	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.09%	101	5,071	\$11,059,257	\$163	\$6,121,635	\$550,647	55.35%
200	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	228	11,107	\$602,581	\$0	\$340,171	\$42,139	56.45%
201	LIFESECURE INSURANCE COMPANY	0.00%	328	775	\$38,286	\$0	\$290,340	\$3,661	758.35%
202	LIFESHIELD NATIONAL INSURANCE CO	0.00%	310	239	\$89,495	\$0	\$1,064	\$5,236	1.19%
203	LINCOLN BENEFIT LIFE COMPANY	0.11%	96	10,353	\$12,642,810	\$3,250	\$18,476,633	\$2,919,205	146.17%
204	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.07%	119	20,080	\$7,821,029	\$4,094	\$4,571,515	\$123,974	58.50%
205	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	226	165	\$673,299	\$5,744	\$1,090,900	\$24,306	162.88%
206	LINCOLN NATIONAL LIFE INSURANCE COMPANY	3.31%	4	55,281	\$393,125,067	\$330,086	\$446,103,292	\$14,485,618	113.56%
207	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPAN	0.00%	369	10	\$4,792	\$0	\$554,470	\$23,114	11570.74%
208	LONGEVITY INSURANCE COMPANY	0.00%	378	31	\$2,339	\$0	\$20,061	\$382	857.67%
209	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	284	784	\$184,004	\$1,894	\$456,330	\$10,229	249.03%
210	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	382	55	\$1,715	\$0	\$7,801	\$171	454.87%
211	LUMICO LIFE INSURANCE COMPANY	0.00%	235	1,038	\$532,155	\$0	\$92,835	\$66,616	17.45%
212	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	258	2,419	\$335,101	\$547	\$649,352	\$21,857	193.94%
213	MANHATTAN LIFE INSURANCE COMPANY	0.01%	216	244	\$880,318	\$4,036	\$250,182	\$7,752	28.88%
214	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	239	619	\$492,300	\$40	\$1,262,345	\$41,507	256.43%
215	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	315	360	\$75,187	\$2,692	\$86,142	\$7,494	118.15%
216	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	2.90%	5	68,699	\$345,491,091	\$22,147,676	\$276,933,411	\$7,830,564	86.57%
217	MEDICO INSURANCE COMPANY	0.00%	314	167	\$77,448	\$7,979	\$108,893	\$1,164	150.90%
218	MEMBERS LIFE INSURANCE COMPANY	0.08%	110	558	\$9,340,063	\$0	\$4,018,229	\$157	43.02%
219	MERIT LIFE INSURANCE CO	0.00%	304	6,339	\$104,723	\$0	\$701,197	\$37,094	669.57%
220	METROPOLITAN LIFE INSURANCE COMPANY	2.64%	6	167,945	\$314,430,866	\$15,598,816	\$665,914,396	\$67,556,506	216.75%
221	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.23%	67	22,641	\$27,417,672	\$17,538,017	\$57,327,505	\$2,507,839	273.06%
222	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.27%	56	13,484	\$31,856,116	\$15,338	\$50,725,030	\$1,859,977	159.28%
223	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.00%	267	696	\$280,472	\$1,825	\$608,724	\$26,703	217.69%
224	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	342	128	\$23,978	\$3,252	\$22,030	\$3,121	105.44%
225	MINNESOTA LIFE INSURANCE COMPANY	1.31%	24	141,565	\$155,600,996	\$409,330	\$96,218,883	\$15,581,385	62.10%
226	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COM	0.00%	256	11,112	\$352,360	\$0	\$80,000	\$111,120	22.70%
227	MML BAY STATE LIFE INSURANCE COMPANY	0.00%	240	503	\$480,145	\$0	\$1,217,868	\$75,308	253.65%
228	MODERN WOODMEN OF AMERICA	0.22%	70	27,297	\$26,747,374	\$287,369	\$33,393,768	\$958,562	125.92%
229	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	379	26	\$2,319	\$28	\$2,904	\$316	126.43%
230	MONY LIFE INSURANCE COMPANY	0.01%	189	16,941	\$1,522,094	\$937,959	\$5,755,410	\$152,279	439.75%
231	MONY LIFE INSURANCE COMPANY OF AMERICA	0.08%	111	2,923	\$9,323,045	\$0	\$2,158,088	\$676,140	23.15%
232	MOTORISTS LIFE INSURANCE COMPANY	0.00%	327	65	\$40,036	\$538	\$16,677	\$6,562	43.00%
233	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	261	2,497	\$313,501	\$0	\$85,322	\$19,574	27.22%
234	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.21%	74	2,488	\$25,466,844	\$309	\$62,792,009	\$11,533	246.56%
235	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AM	0.02%	170	1,103	\$2,593,888	\$106,108	\$2,728,192	\$196,634	109.27%
236	NASSAU LIFE AND ANNUITY COMPANY	0.00%	270	233	\$264,611	\$0	\$101,293	\$194,916	38.28%
237	NASSAU LIFE INSURANCE COMPANY	0.06%	126	5,948	\$7,317,764	\$3,262,623	\$27,552,482	\$793,962	421.10%
238	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	282	1,351	\$193,961	\$0	\$477,907	\$15,096	246.39%
239	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	245	2,471	\$447,757	\$0	\$285,422	\$66,616	63.74%
240	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	318	170	\$65,602	\$0	\$53,260	\$2,817	81.19%
241	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.00%	307	284	\$95,053	\$989	\$338,354	\$7,783	357.00%
242	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	372	12	\$3,298	\$0	\$0	\$646	0.00%
243	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.10%	99	21,092	\$11,846,519	\$14,792	\$5,545,770	\$125,675	46.94%
244	NATIONAL HEALTH INSURANCE COMPANY	0.00%	347	164	\$17,883	\$0	\$0	\$7,693	0.00%
245	NATIONAL LIFE INSURANCE COMPANY	0.04%	142	1,843	\$4,676,064	\$2,392,345	\$6,478,081	\$429,518	189.70%
246	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	269	806	\$266,511	\$0	\$154,567	\$62,812	58.00%
247	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.11%	97	4,929	\$12,622,237	\$3,011	\$23,499,054	\$54,078	186.20%
248	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	0.83%	32	6,171	\$99,035,433	\$1,029	\$15,031,991	\$2,577,019	15.18%
249	NATIONWIDE LIFE INSURANCE COMPANY	0.65%	35	28,990	\$77,899,357	\$319,228	\$156,050,240	\$1,074,911	200.73%
250	NEW ENGLAND LIFE INSURANCE COMPANY	0.03%	160	2,163	\$3,057,197	\$47,946	\$14,207,862	\$480,915	466.30%
251	NEW ERA LIFE INSURANCE COMPANY	0.00%	402	0	\$0	\$0	\$855	\$0	N/A
252	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWES	0.00%	402	18	\$0	\$0	\$25,971	\$62	N/A
253	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	2.14%	13	24,235	\$254,124,585	\$0	\$290,777,768	\$2,557,578	114.42%
254	NEW YORK LIFE INSURANCE COMPANY	1.55%	20	117,023	\$183,886,152	\$23,478,293	\$128,519,340	\$10,690,371	82.66%
255	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	397	12	\$91	\$0	\$6	\$205	6.59%
256	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.38%	46	12,550	\$45,683,993	\$0	\$38,245,735	\$2,225,231	83.72%
257	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	2.51%	9	155,636	\$299,049,860	\$100,990,495	\$275,661,362	\$38,895,539	125.95%
258	NYLIFE INSURANCE COMPANY OF ARIZONA	0.00%	229	439	\$586,927	\$0	\$35,335	\$144,807	6.02%
259	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C	0.01%	223	1,201	\$723,047	\$2,787	\$292,807	\$35,235	40.88%
260	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.06%	127	4,904	\$7,146,609	\$0	\$14,111,515	\$2,273,769	197.46%
261	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.49%	40	8,552	\$58,493,512	\$1,619,292	\$83,263,936	\$360,424	145.12%
262	OHIO STATE LIFE INSURANCE COMPANY THE	0.01%	225	1,230	\$692,678	\$721	\$1,322,860	\$81,469	191.08%
263	OLD AMERICAN INSURANCE COMPANY	0.05%	131	14,407	\$5,902,743	\$0	\$4,127,765	\$94,232	69.93%
264	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	285	1,103	\$178,356	\$0	\$154,748	\$36,995	86.76%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
265	OLD SURETY LIFE INSURANCE COMPANY	0.00%	374	10	\$2,910	\$0	\$0	\$60	0.00%
266	OLD UNITED LIFE INSURANCE COMPANY	0.00%	333	238	\$33,043	\$0	\$11,344	\$3,424	34.33%
267	OPTUM INSURANCE OF OHIO INC	0.00%	385	3	\$1,144	\$0	\$2,211	\$151	193.27%
268	OXFORD LIFE INSURANCE COMPANY	0.07%	114	2,185	\$8,249,116	\$0	\$2,806,138	\$22,985	34.02%
269	OZARK NATIONAL LIFE INSURANCE COMPANY	0.16%	81	45,078	\$18,882,945	\$48,224	\$11,701,470	\$1,440,458	62.22%
270	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	364	11	\$7,465	\$0	\$0	\$0	0.00%
271	PACIFIC LIFE & ANNUITY COMPANY	0.00%	252	1	\$379,905	\$0	\$8,023,555	\$0	2111.99%
272	PACIFIC LIFE INSURANCE COMPANY	1.89%	16	21,860	\$224,739,852	\$28,221	\$303,355,221	\$7,456,051	134.99%
273	PAN AMERICAN ASSURANCE COMPANY	0.00%	278	327	\$214,159	\$0	\$802,852	\$26,259	374.89%
274	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	330	208	\$36,092	\$1,900	\$179,854	\$6,120	503.59%
275	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	386	0	\$1,004	\$0	\$0	\$0	0.00%
276	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	402	0	\$0	\$0	\$32,765	\$0	N/A
277	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	352	420	\$14,244	\$0	\$160,576	\$1,447	1127.32%
278	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	251	756	\$386,148	\$0	\$816,848	\$76,967	211.54%
279	PEKIN LIFE INSURANCE COMPANY	0.02%	176	7,873	\$2,045,183	\$400	\$922,954	\$210,237	45.15%
280	PENN INSURANCE AND ANNUITY COMPANY THE	0.03%	151	684	\$3,918,815	\$0	\$755,292	\$215,943	19.27%
281	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.11%	93	3,969	\$13,055,462	\$782,686	\$11,323,028	\$399,192	92.73%
282	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	243	675	\$471,644	\$0	\$737,422	\$16,402	156.35%
283	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.01%	211	1,111	\$930,341	\$0	\$1,791	\$68,201	0.19%
284	PHL VARIABLE INSURANCE COMPANY	0.09%	106	3,122	\$10,209,093	\$0	\$14,680,982	\$1,279,876	143.80%
285	PHYSICIANS LIFE INSURANCE COMPANY	0.05%	133	12,225	\$5,362,641	\$0	\$5,041,031	\$91,645	94.00%
286	PIONEER AMERICAN INSURANCE COMPANY	0.01%	198	2,099	\$1,132,890	\$0	\$357,599	\$19,483	31.57%
287	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	238	506	\$497,471	\$1,936	\$708,705	\$42,774	142.85%
288	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	298	212	\$112,766	\$42	\$24,428	\$2,977	21.70%
289	PLATEAU INSURANCE COMPANY	0.00%	254	4,611	\$372,438	\$0	\$347,717	\$51,198	93.36%
290	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	322	1,015	\$49,275	\$2,805	\$214,723	\$6,747	441.46%
291	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	323	455	\$48,474	\$294	\$34,964	\$1,800	72.74%
292	PRIMERICA LIFE INSURANCE COMPANY	0.27%	53	35,840	\$32,686,174	\$0	\$20,620,319	\$9,111,834	63.09%
293	PRINCIPAL LIFE INSURANCE COMPANY	2.37%	10	409,025	\$281,687,904	\$1,492,590	\$76,074,001	\$8,142,582	27.54%
294	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.15%	85	5,294	\$17,439,405	\$0	\$5,708,826	\$4,354,275	32.74%
295	PROFESSIONAL INSURANCE COMPANY	0.00%	365	15	\$7,192	\$0	\$6,194	\$602	86.12%
296	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.00%	343	167	\$19,996	\$1,302	\$547,281	\$12,636	2743.46%
297	PROTECTIVE LIFE INSURANCE COMPANY	0.90%	30	42,407	\$106,480,750	\$20,010	\$514,184,852	\$11,843,416	482.91%
298	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	366	12	\$6,592	\$0	\$0	\$88	0.00%
299	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.06%	125	20,057	\$7,343,424	\$0	\$5,487,531	\$868,601	74.73%
300	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	396	2	\$143	\$0	\$0	\$27	0.00%
301	PRUCO LIFE INSURANCE COMPANY	1.97%	14	47,697	\$234,594,993	\$0	\$578,131,130	\$12,918,636	246.44%
302	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORAT	0.03%	150	4,995	\$3,999,537	\$0	\$200,752,060	\$5,116	5019.38%
303	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	2.17%	12	325,753	\$257,684,450	\$33,091,387	\$326,270,435	\$28,973,768	139.46%
304	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY (	0.44%	42	3	\$52,170,748	\$0	\$67,587,331	\$0	129.55%
305	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.02%	166	172	\$2,783,897	\$0	\$1,940,001	\$170,363	69.69%
306	RELiance STANDARD LIFE INSURANCE COMPANY	0.24%	65	41,021	\$29,047,006	\$367	\$19,856,094	\$3,577,683	68.36%
307	RELIASTAR LIFE INSURANCE COMPANY	0.22%	72	337,605	\$26,035,060	\$194,050	\$26,986,170	\$20,506,179	104.40%
308	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	241	1,855	\$476,605	\$1,568	\$963,515	\$64,547	202.49%
309	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY (	0.00%	353	674	\$13,292	\$0	\$109,367	\$2,823	822.80%
310	RESERVE NATIONAL INSURANCE COMPANY	0.00%	231	789	\$568,212	\$0	\$315,039	\$16,510	55.44%
311	RGA REINSURANCE COMPANY	0.01%	218	197	\$825,483	\$459,277	\$250,170	\$71,429	85.94%
312	RIVERSOURCE LIFE INSURANCE COMPANY	0.69%	34	25,218	\$82,372,911	\$0	\$217,129,314	\$1,929,097	263.59%
313	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	388	121	\$676	\$1,456	\$6,170	\$569	1128.11%
314	ROYAL NEIGHBORS OF AMERICA	0.02%	163	7,271	\$2,875,169	\$62,106	\$2,756,981	\$82,182	98.05%
315	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	292	5,453	\$134,998	\$11,821	\$1,277,484	\$14,766	955.05%
316	RX LIFE INSURANCE COMPANY	0.00%	277	227	\$218,754	\$0	\$75,428	\$49,704	34.48%
317	S USA LIFE INSURANCE COMPANY INC	0.00%	250	341	\$408,534	\$0	\$2,242	\$6,932	0.55%
318	SAGICOR LIFE INSURANCE COMPANY	0.12%	91	2,281	\$14,777,820	\$1,136	\$11,470,466	\$88,824	77.63%
319	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	360	157	\$8,721	\$6,515	\$31,174	\$2,994	432.16%
320	SECURIAN LIFE INSURANCE COMPANY	0.21%	75	81,329	\$25,277,578	\$663	\$21,446,962	\$12,907,118	84.85%
321	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.18%	76	6,183	\$21,146,715	\$122,366	\$50,833,799	\$46,831	240.96%
322	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.10%	100	2,277	\$11,719,396	\$44,174	\$19,201,006	\$1,156,254	164.22%
323	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEI	0.01%	184	2,903	\$1,692,571	\$96,253	\$290,352	\$103,688	22.84%
324	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	213	2,236	\$911,257	\$0	\$448,371	\$18,367	49.20%
325	SENIOR LIFE INSURANCE COMPANY	0.01%	187	2,708	\$1,564,788	\$0	\$591,758	\$25,828	37.82%
326	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	393	20	\$322	\$0	\$5,408	\$26	1679.50%
327	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.16%	79	3,475	\$19,324,746	\$2,767	\$13,112,854	\$138,004	67.87%
328	SETTLERS LIFE INSURANCE COMPANY	0.00%	257	923	\$351,173	\$1,358	\$138,724	\$9,987	39.89%
329	SHELTER LIFE INSURANCE COMPANY	0.27%	54	83,269	\$32,596,857	\$1,037,781	\$23,132,523	\$6,490,356	74.15%
330	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	253	923	\$377,178	\$1,475	\$773,554	\$41,032	205.48%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
331	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	346	293	\$18,211	\$444	\$94,263	\$1,003	520.05%
332	STANDARD INSURANCE COMPANY	0.89%	31	182,846	\$106,454,741	\$38,452	\$143,512,652	\$10,054,562	134.85%
333	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	234	1,572	\$548,708	\$4,255	\$597,587	\$35,752	109.68%
334	STANDARD LIFE AND CASUALTY COMPANY	0.00%	375	10	\$2,790	\$22	\$0	\$78	0.79%
335	STANDARD SECURITY LIFE INSURANCE COMPANY OF I	0.00%	381	26	\$1,788	\$53	\$12,337	\$271	692.95%
336	STARMOUNT LIFE INSURANCE COMPANY	0.00%	266	461	\$280,950	\$0	\$418,603	\$9,334	149.00%
337	STATE FARM LIFE INSURANCE COMPANY	1.18%	26	239,314	\$140,536,126	\$18,127,994	\$124,442,914	\$24,467,821	101.45%
338	STATE LIFE INSURANCE COMPANY	0.23%	69	2,638	\$26,919,438	\$19,266	\$8,759,654	\$204,251	32.61%
339	STATE MUTUAL INSURANCE COMPANY	0.00%	294	299	\$124,383	\$12,063	\$244,165	\$4,082	206.00%
340	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	326	67	\$43,609	\$0	\$21,661	\$715	49.67%
341	STERLING LIFE INSURANCE COMPANY	0.00%	309	164	\$90,706	\$0	\$31,823	\$1,951	35.08%
342	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	260	464	\$314,956	\$0	\$236,560	\$26,342	75.11%
343	SUN LIFE ASSURANCE COMPANY OF CANADA	0.11%	94	127,740	\$13,018,152	\$1,206,865	\$27,972,548	\$3,510,194	224.14%
344	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	295	134	\$122,856	\$181	\$191,850	\$5,908	156.31%
345	SURETY LIFE INSURANCE COMPANY	0.00%	268	490	\$275,882	\$0	\$442,787	\$34,404	160.50%
346	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	402	0	\$0	\$0	\$463,000	\$0	N/A
347	SYMETRA LIFE INSURANCE COMPANY	0.40%	44	25,773	\$47,322,718	\$144	\$39,852,848	\$2,361,524	84.22%
348	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	350	116	\$15,571	\$0	\$9,512	\$1,913	61.09%
349	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANCE	0.22%	71	18,342	\$26,384,730	\$0	\$128,878,723	\$3,692,182	488.46%
350	TALCOTT RESOLUTION LIFE INSURANCE COMPANH Y	0.38%	45	21,928	\$45,770,368	\$5,258	\$98,042,374	\$1,812,411	214.22%
351	TEACHERS INSURANCE AND ANNUITY ASSOCIATION O	1.64%	19	67,267	\$194,721,919	\$48,984,116	\$238,746,561	\$154,824	147.76%
352	TEXAS LIFE INSURANCE COMPANY	0.03%	149	13,728	\$4,019,219	\$472,783	\$1,771,237	\$450,926	55.83%
353	THE RELIABLE LIFE INSURANCE COMPANY	0.08%	107	109,138	\$9,914,796	\$0	\$9,830,263	\$557,278	99.15%
354	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMPAN	0.02%	165	4,127	\$2,823,766	\$38,775	\$838,422	\$1,958,540	31.06%
355	THRIVENT FINANCIAL FOR LUTHERANS	1.12%	28	81,929	\$133,524,380	\$5,780,866	\$132,911,890	\$6,126,832	103.87%
356	THRIVENT LIFE INSURANCE COMPANY	0.01%	212	395	\$930,236	\$0	\$2,852,157	\$11,441	306.61%
357	TIAA-CREF LIFE INSURANCE COMPANY	0.13%	90	1,698	\$15,277,904	\$0	\$2,825,793	\$1,040,066	18.50%
358	TIME INSURANCE COMPANY	0.01%	199	1,745	\$1,131,921	\$0	\$4,684,331	\$75,120	413.84%
359	TRANS WORLD ASSURANCE COMPANY	0.00%	288	328	\$158,870	\$0	\$58,668	\$38,833	36.93%
360	TRANSAMERICA ADVISORS LIFE INSURANCE COMPAN	0.00%	402	515	\$0	\$0	\$11,284,400	\$40,121	N/A
361	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	1.06%	29	1,027	\$126,360,169	\$0	\$14,663,624	\$12,482	11.60%
362	TRANSAMERICA LIFE INSURANCE COMPANY	9.82%	2	97,401	\$1,167,648,197	\$154,016	\$540,774,874	\$7,019,839	46.33%
363	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.29%	52	36,729	\$33,943,329	\$4,908	\$56,209,929	\$1,377,454	165.61%
364	TRUSTMARK INSURANCE COMPANY	0.02%	168	8,868	\$2,691,265	\$18,114	\$3,207,754	\$352,781	119.86%
365	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	362	72	\$8,131	\$0	\$5,000	\$1,335	61.49%
366	U S FINANCIAL LIFE INSURANCE COMPANY	0.02%	171	1,825	\$2,515,220	\$0	\$3,536,127	\$526,854	140.59%
367	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	391	6	\$462	\$0	\$48,675	\$216	10535.71%
368	UNIFIED LIFE INSURANCE COMPANY	0.00%	232	3,060	\$557,843	\$2,977	\$768,592	\$40,329	138.31%
369	UNIMERICA INSURANCE COMPANY	0.00%	331	0	\$34,117	\$0	\$351,000	\$0	1028.81%
370	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	272	1,602	\$257,155	\$0	\$571,767	\$11,221	222.34%
371	UNION LABOR LIFE INSURANCE COMPANY	0.01%	201	17,195	\$1,094,641	\$977	\$885,867	\$170,060	81.02%
372	UNION SECURITY INSURANCE COMPANY	0.09%	104	48,768	\$10,598,826	\$5,163	\$10,732,562	\$3,005,887	101.31%
373	UNITED AMERICAN INSURANCE COMPANY	0.01%	214	1,958	\$903,271	\$0	\$3,961,533	\$16,086	438.58%
374	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	351	68	\$14,664	\$0	\$135,985	\$542	927.34%
375	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	276	4,700	\$223,302	\$21,230	\$682,810	\$18,017	315.29%
376	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	361	55	\$8,321	\$0	\$0	\$1,855	0.00%
377	UNITED HERITAGE LIFE INSURANCE COMPANY	0.04%	141	5,012	\$4,709,925	\$6,100	\$5,632,435	\$45,529	119.72%
378	UNITED HOME LIFE INSURANCE COMPANY	0.01%	183	2,531	\$1,705,864	\$0	\$797,686	\$79,901	46.76%
379	UNITED INSURANCE COMPANY OF AMERICA	0.00%	305	3,694	\$99,277	\$0	\$257,402	\$10,954	259.28%
380	UNITED LIFE INSURANCE COMPANY	0.08%	108	2,599	\$9,886,785	\$0	\$4,497,720	\$133,133	45.49%
381	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.00%	317	254	\$65,787	\$0	\$73,227	\$2,505	111.31%
382	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.60%	37	145,063	\$71,022,084	\$156	\$45,754,397	\$8,143,201	64.42%
383	UNITED SECURITY ASSURANCE COMPANY OF PENNSY	0.00%	401	1	\$6	\$0	\$3,000	\$10	50000.00%
384	UNITED STATES LIFE INSURANCE COMPANY NEW YOR	0.01%	197	716	\$1,154,637	\$2,101	\$11,319,238	\$33,216	980.51%
385	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	344	1,446	\$19,351	\$0	\$30,136	\$3,739	155.73%
386	UNITEDHEALTHCARE INSURANCE COMPANY	0.04%	137	1,389	\$4,865,466	\$0	\$3,238,159	\$1,340,794	66.55%
387	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	196	3,476	\$1,190,119	\$0	\$989,703	\$17,707	83.16%
388	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	273	3,835	\$253,208	\$9,601	\$801,136	\$36,617	320.19%
389	UNUM INSURANCE COMPANY	0.00%	320	200	\$54,635	\$0	\$139,178	\$7,317	254.74%
390	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.26%	58	182,953	\$31,179,310	\$172,024	\$19,456,014	\$13,502,903	62.95%
391	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	299	48	\$110,773	\$0	\$0	\$1	0.00%
392	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	373	108	\$2,963	\$0	\$25,197	\$202	850.39%
393	USAA LIFE INSURANCE COMPANY	0.14%	86	23,525	\$17,171,146	\$534,601	\$17,800,175	\$4,330,602	106.78%
394	USABLE LIFE	0.02%	162	1,252	\$2,952,846	\$0	\$1,649,730	\$938,344	55.87%
395	VANTIS LIFE INSURANCE COMPANY	0.01%	209	354	\$1,030,573	\$354	\$1,043,976	\$23,181	101.33%

**2018 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
396	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.59%	38	24,892	\$69,976,918	\$0	\$84,865,458	\$0	121.28%
397	VOYA INSURANCE AND ANNUITY COMPANY	0.04%	144	8,657	\$4,490,999	\$137,996	\$114,938,570	\$33,742	2562.38%
398	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN	1.73%	18	39,611	\$206,046,174	\$0	\$363,398,280	\$140,549	176.37%
399	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	206	5,408	\$1,054,397	\$42,796	\$4,896,238	\$58,632	468.42%
400	WEST COAST LIFE INSURANCE COMPANY	0.06%	124	7,864	\$7,479,258	\$136,087	\$6,404,120	\$3,211,861	87.44%
401	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.03%	147	29,356	\$4,114,276	\$1,507,317	\$7,928,203	\$287,450	229.34%
402	WESTERN CATHOLIC UNION	0.02%	164	7,415	\$2,846,077	\$38,473	\$6,160,539	\$90,576	217.81%
403	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.26%	59	15,158	\$31,071,262	\$0	\$50,192,432	\$431,751	161.54%
404	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	289	6	\$153,747	\$0	\$24,259	\$0	15.78%
405	WILCAC LIFE INSURANCE COMPANY	0.00%	249	859	\$408,995	\$153,602	\$2,454,484	\$26,843	637.68%
406	WILCO LIFE INSURANCE COMPANY	0.01%	190	3,522	\$1,504,388	\$20,296	\$4,754,178	\$222,505	317.37%
407	WILLIAM PENN ASSOCIATION	0.00%	230	201	\$572,549	\$2,772	\$35,693	\$1,802	6.72%
408	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.00%	316	119	\$70,761	\$0	\$157	\$12,023	0.22%
409	WINDSOR LIFE INSURANCE COMPANY	0.00%	389	1	\$578	\$0	\$0	\$34	0.00%
410	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	370	330	\$4,580	\$2,492	\$70,523	\$728	1594.21%
411	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.02%	172	4,451	\$2,506,597	\$169,035	\$3,508,469	\$153,307	146.71%
412	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.04%	146	1,489	\$4,179,199	\$0	\$12,519,108	\$169,934	299.56%
TOTAL		100.00%		6,910,433	\$11,894,591,757	\$343,530,703	\$12,240,497,981	\$613,851,175	105.80%

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS**

LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSURED	TOTAL DIRECT PREMIUMS WRITTEN	TOTAL DIRECT PREMIUMS EARNED	TOTAL DIVIDENDS PAID	TOTAL DIRECT LOSSES PAID	TOTAL DIRECT LOSSES INCURRED	LOSS RATIO
INDIVIDUAL								
4. 1	COMPREHENSIVE MEDICAL EXPENSE	237,448	\$1,403,226,520	\$1,403,823,495	\$0	\$975,900,877	\$949,657,243	67.65%
4. 2	MEDICARE SUPPLEMENT	249,992	\$564,149,701	\$566,715,163	\$0	\$438,656,592	\$442,214,536	78.03%
4. 3	LONG TERM CARE	116,436	\$211,978,898	\$217,655,297	\$0	\$197,145,393	\$230,953,198	106.11%
4. 4	SPECIFIED DISEASE	298,345	\$96,005,643	\$95,749,270	\$2,715	\$44,157,520	\$46,223,446	48.28%
4. 5	ACCIDENT ONLY	400,485	\$63,522,542	\$63,347,315	\$0	\$24,679,353	\$24,958,520	39.40%
4. 6	DISABILITY INCOME	128,298	\$111,847,829	\$113,009,194	\$9,320,891	\$67,487,406	\$55,431,444	49.05%
4. 7	DENTAL	99,065	\$36,160,572	\$35,681,578	\$0	\$19,269,793	\$19,396,289	54.36%
4. 8	LIMITED BENEFIT	153,237	\$48,008,087	\$47,981,770	\$5,965	\$17,684,818	\$19,177,573	39.97%
4. 9	SHORT TERM CREDIT DISABILITY	9,088	\$1,112,405	\$1,393,661	\$0	\$320,900	\$382,229	27.43%
4.10	LONG TERM CREDIT DISABILITY	1,606	\$155,391	\$264,424	\$0	\$71,928	\$87,382	33.05%
4.11	CREDIT UEMPLOYMENT	0	\$0	\$0	\$0	\$0	\$0	N/A
4.12	STOP LOSS	141,240	\$6,276,011	\$6,276,011	\$0	\$3,789,107	\$4,645,116	74.01%
4.13	MEDICARE PART D	371,390	\$258,302,202	\$261,663,204	\$0	\$205,403,749	\$207,039,770	79.12%
4.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	64,791	\$672,979,469	\$673,070,004	\$0	\$555,727,153	\$560,365,763	83.26%
4.15	TOTAL INDIVIDUAL	2,271,421	\$3,473,725,271	\$3,486,630,385	\$9,329,571	\$2,550,294,586	\$2,560,532,510	73.44%
GROUP								
5. 1A	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER (2 - 50 EMPLOYEES)	227,469	\$1,158,477,348	\$1,157,467,876	\$0	\$912,305,051	\$919,636,337	79.45%
5. 1B	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER	594,620	\$2,576,062,761	\$2,588,216,058	\$0	\$2,283,759,066	\$2,280,536,126	88.11%
5. 1C	COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION	24,164	\$75,028,575	\$74,641,495	\$0	\$61,272,752	\$60,648,941	81.25%
5. 1D	COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY	1	\$227	\$227	\$0	\$2,650	\$0	0.00%
5. 1E	COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES	104,626	\$680,909,063	\$680,440,855	\$0	\$644,977,371	\$641,294,777	94.25%
5. 2	MEDICARE SUPPLEMENT	92,599	\$223,765,220	\$225,116,183	\$0	\$172,329,372	\$172,316,155	76.55%
5. 3	LONG TERM CARE	45,270	\$38,659,448	\$37,225,358	\$0	\$24,820,971	\$27,280,726	73.29%
5. 4	SPECIFIED DISEASE	208,254	\$34,833,470	\$35,029,265	\$0	\$12,014,822	\$10,693,038	30.53%
5. 5	ACCIDENT ONLY	6,402,141	\$110,230,122	\$108,042,632	\$9,062	\$48,534,065	\$50,936,723	47.15%
5. 6	DISABILITY INCOME	1,317,747	\$315,434,996	\$333,810,137	\$419,987	\$232,348,022	\$221,502,939	66.36%
5. 7	DENTAL	750,182	\$275,533,543	\$273,366,731	\$0	\$199,655,851	\$202,635,088	74.13%
5. 8	LIMITED BENEFIT	3,794,715	\$225,795,125	\$225,657,489	\$9,729	\$138,306,273	\$139,770,213	61.94%
5. 9	SHORT TERM CREDIT DISABILITY	46,362	\$8,967,299	\$9,623,753	\$0	\$3,037,302	\$2,589,725	26.91%
5.10	LONG TERM CREDIT DISABILITY	21	\$2,439	\$2,439	\$0	\$2,318	\$2,925	119.93%
5.11	CREDIT UNEMPLOYMENT	0	\$0	\$0	\$0	\$0	\$0	N/A
5.12	STOP LOSS	1,222,812	\$493,705,878	\$491,448,113	\$23,604	\$363,575,055	\$369,513,763	75.19%
5.13	MEDICARE PART D	120,529	\$128,171,066	\$131,092,523	\$0	\$84,064,878	\$83,105,909	63.39%
5.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	75,292	\$1,023,239,242	\$1,027,972,778	\$0	\$798,570,383	\$790,872,720	76.94%
5.15	TOTAL GROUP	15,026,806	\$7,368,815,823	\$7,399,153,913	\$462,382	\$5,979,576,203	\$5,973,336,106	80.73%

TOTAL INDIVIDUAL AND GROUP BUSINESS

6	TOTAL ACCIDENT AND HEALTH	17,298,223	\$10,842,541,093	\$10,885,784,298	\$9,791,953	\$8,529,870,788	\$8,533,868,614	78.39%
7. 1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES) (This data is a further break-out of line number 5.1a)	151,379	\$750,085,662	\$756,604,265	\$0	\$703,801,077	\$716,449,426	94.69%
8. 1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8. 2	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials NOT exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.3	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.4	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials NOT exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A

**INDIVIDUAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ALL SAVERS INSURANCE COMPANY	0.13%	9	0	\$1,780,664	\$1,206,221	\$0	\$120,057	\$8,053	0.67%
2	AMERICAN FAMILY MUTUAL INSURANCE COMPANY	0.00%	37	1	\$0	\$4,872	\$0	-\$118	-\$6,755	-138.65%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	31	9	\$636	\$618	\$0	\$5	\$5	0.81%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	27	16	\$2,368	\$2,400	\$0	\$160	-\$10,121	-421.71%
5	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	24	6	\$5,471	\$5,558	\$0	\$18,113	\$17,858	321.30%
6	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	3.61%	4	11,246	\$50,704,508	\$50,704,508	\$0	\$41,064,792	\$26,831,193	52.92%
7	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	26	11	\$2,468	\$2,515	\$0	\$1,820	\$813	32.33%
8	CELTIC INSURANCE COMPANY	17.11%	3	54,922	\$240,140,789	\$240,140,789	\$0	\$169,179,642	\$178,502,420	74.33%
9	CIGNA HEALTH AND LIFE INSURANCE COMPANY	38.55%	1	89,494	\$540,949,098	\$554,705,008	\$0	\$382,968,998	\$391,786,022	70.63%
10	CONNECTICUT GENERAL LIFE INS CO	0.00%	37	1	-\$3	-\$1,333	\$0	-\$552	-\$523	39.23%
11	CONTINENTAL CASUALTY COMPANY	0.00%	30	3	\$993	\$993	\$0	\$0	-\$213	-21.45%
12	CONTINENTAL GENERAL INSURANCE COMPANY	0.09%	10	407	\$1,261,084	\$1,332,349	\$0	\$1,047,971	\$1,382,603	103.77%
13	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	0.38%	6	0	\$5,340,476	\$5,340,476	\$0	\$3,444,029	-\$1,122,190	-21.01%
14	COX HEALTH SYSTEMS INSURANCE COMPANY	2.38%	5	6,635	\$33,443,415	\$33,443,415	\$0	\$32,619,354	\$33,251,252	99.43%
15	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	33	23	\$465	\$461	\$0	\$300	\$150	32.54%
16	EVEREST REINSURANCE COMPANY	0.01%	12	540	\$161,934	\$161,934	\$0	\$109,102	-\$55,364	-34.19%
17	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	15	0	\$99,819	\$99,857	\$0	\$1,334,012	\$1,648,080	1650.44%
18	GOLDEN RULE INSURANCE COMPANY	0.30%	8	3,956	\$4,161,933	\$3,874,550	\$0	\$1,598,448	\$824,512	21.28%
19	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	25	9	\$2,680	\$2,809	\$0	\$51,484	\$14,049	500.14%
20	HCC LIFE INSURANCE COMPANY	0.00%	37	0	-\$130	-\$130	\$0	\$260,226	-\$166,643	128186.92%
21	HEALTH CARE SERVICE CORPORATION	0.01%	14	52	\$113,153	\$113,153	\$0	\$559,430	\$631,116	557.75%
22	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	37.13%	2	65,550	\$520,951,889	\$508,009,950	\$0	\$336,113,948	\$317,067,365	62.41%
23	HUMANA INSURANCE COMPANY	-0.09%	37	0	-\$1,197,932	-\$1,197,932	\$0	\$2,794,243	-\$4,869,896	406.53%
24	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	21	10	\$17,854	\$17,557	\$0	\$24,211	\$70,313	400.48%
25	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	34	3	\$236	\$241	\$0	\$10,000	\$10,000	4149.38%
26	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	37	2	-\$3,832	-\$4,064	\$0	\$861	\$1,023	-25.17%
27	METROPOLITAN LIFE INSURANCE COMPANY	0.01%	16	36	\$84,473	\$27,616	\$0	\$27,085	\$29,275	106.01%
28	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	20	42	\$19,200	\$19,412	\$0	\$43,683	\$56,386	290.47%
29	NATIONAL HEALTH INSURANCE COMPANY	0.31%	7	3,475	\$4,387,441	\$5,010,779	\$0	\$1,942,316	\$3,393,668	67.73%
30	NEW YORK LIFE INSURANCE COMPANY	0.00%	22	55	\$17,091	\$16,813	\$0	\$1,273	\$1,028	6.11%
31	PRUDENTIAL INSURANCE COMPANY OF AMERICA TR	0.00%	18	163	\$36,205	\$45,063	\$0	\$73,762	\$13,341	29.61%
32	RESERVE NATIONAL INSURANCE COMPANY	0.04%	11	321	\$515,130	\$522,061	\$0	\$161,563	\$176,864	33.88%
33	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.00%	36	31	\$2	-\$50	\$0	\$150,731	\$6,875	-13750.00%
34	STANDARD LIFE AND CASUALTY COMPANY	0.00%	17	13	\$67,183	\$66,790	\$0	\$16,752	\$17,465	26.15%
35	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.00%	32	0	\$565	\$688	\$0	\$0	\$1,296	188.37%
36	THRIVENT FINANCIAL FOR LUTHERANS	0.00%	19	2	\$25,620	\$25,600	\$0	\$14,152	-\$31,794	-124.20%
37	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	28	11	\$2,282	\$2,447	\$0	\$0	\$0	0.00%
38	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	35	1	\$96	\$97	\$0	\$0	\$0	0.00%
39	TRUSTMARK INSURANCE COMPANY	0.00%	29	1	\$1,497	\$1,497	\$0	\$5,077	\$3,590	239.81%
40	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	23	9	\$8,826	\$8,266	\$0	\$16,312	\$1,367	16.54%
41	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.01%	13	95	\$120,873	\$109,641	\$0	\$127,635	\$172,760	157.57%
42	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.00%	37	297	\$0	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		237,448	\$1,403,226,520	\$1,403,823,495	\$0	\$975,900,877	\$949,657,243	67.65%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.03%	65	129	\$157,822	\$157,342	\$0	\$119,810	\$123,176	78.29%
2	AETNA LIFE INSURANCE COMPANY	-0.01%	116	0	-\$31,210	-\$31,210	\$0	-\$245,142	-\$245,142	785.46%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMI	0.00%	94	10	\$9,995	\$9,995	\$0	\$17,067	\$17,067	170.76%
4	AMERICAN CONTINENTAL INSURANCE COMPANY	1.60%	14	4,123	\$9,039,433	\$9,075,566	\$0	\$6,726,573	\$6,744,681	74.32%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF I	0.09%	54	137	\$504,659	\$511,118	\$0	\$317,273	\$328,391	64.25%
6	AMERICAN FAMILY MUTUAL INSURANCE COMPANY :	0.94%	20	1,602	\$5,306,114	\$5,535,696	\$0	\$3,730,414	\$3,670,089	66.30%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	84	10	\$39,580	\$35,531	\$0	\$19,446	\$18,778	52.85%
8	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	101	5	\$4,405	\$4,500	\$0	\$8,929	\$5,736	127.47%
9	AMERICAN NATIONAL LIFE INSURANCE COMPANY O	0.03%	66	94	\$151,875	\$154,147	\$0	\$132,559	\$138,855	90.08%
10	AMERICAN PROGRESSIVE LIFE AND HEALTH INSUR/	0.00%	98	1	\$5,760	\$5,798	\$0	\$0	\$0	0.00%
11	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.86%	22	1,690	\$4,854,670	\$4,883,558	\$0	\$3,311,271	\$3,295,327	67.48%
12	AMERICAN REPUBLIC INSURANCE COMPANY	0.87%	21	1,633	\$4,933,926	\$4,879,036	\$0	\$3,836,952	\$4,404,784	90.28%
13	AMERICAN RETIREMENT LIFE INSURANCE COMPAN\	0.40%	33	937	\$2,251,365	\$2,259,298	\$0	\$2,034,378	\$2,050,044	90.74%
14	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.43%	30	1,961	\$2,435,559	\$2,251,459	\$0	\$1,837,259	\$2,127,115	94.48%
15	ANTHEM INSURANCE COMPANIES INC	0.03%	63	288	\$190,095	\$190,095	\$0	\$154,499	\$213,322	112.22%
16	ASSURED LIFE ASSOCIATION	0.02%	70	115	\$127,059	\$128,769	\$0	\$99,010	\$98,029	76.13%
17	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	103	2	\$2,882	\$3,518	\$0	\$10,745	\$11,279	320.61%
18	BANKERS FIDELITY ASSURANCE COMPANY	0.00%	93	0	\$11,717	\$0	\$0	\$0	\$0	N/A
19	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.19%	48	372	\$1,068,453	\$1,071,336	\$0	\$758,933	\$729,382	68.08%
20	BANKERS LIFE AND CASUALTY COMPANY	0.58%	24	1,233	\$3,278,756	\$3,440,232	\$0	\$2,735,595	\$2,565,317	74.57%
21	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	7.14%	4	12,818	\$40,252,224	\$40,252,224	\$0	\$29,300,703	\$29,220,999	72.59%
22	CELTIC INSURANCE COMPANY	0.01%	82	12	\$51,284	\$51,284	\$0	\$53,934	\$0	0.00%
23	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	114	1	\$115	\$115	\$0	\$0	\$0	0.00%
24	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.02%	68	36	\$135,420	\$135,401	\$0	\$91,531	-\$50,287	-37.14%
25	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.80%	23	1,122	\$4,493,110	\$4,634,638	\$0	\$3,195,130	\$3,156,542	68.11%
26	CIGNA HEALTH AND LIFE INSURANCE COMPANY	3.08%	8	10,933	\$17,397,172	\$16,060,309	\$0	\$12,494,343	\$14,727,441	91.70%
27	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.01%	79	16	\$58,249	\$58,253	\$0	\$21,745	\$21,551	37.00%
28	COLONIAL PENN LIFE INSURANCE COMPANY	2.10%	12	6,243	\$11,831,439	\$11,767,809	\$0	\$8,159,945	\$8,171,849	69.44%
29	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	102	1	\$3,216	\$3,277	\$0	\$741	\$821	25.05%
30	COMBINED INSURANCE CO OF AMERICA	0.96%	18	1,565	\$5,431,832	\$5,538,745	\$0	\$5,904,821	\$2,085,192	37.65%
31	COMPANION LIFE INSURANCE COMPANY	1.47%	15	3,918	\$8,313,049	\$9,212,508	\$0	\$6,597,954	\$6,558,629	71.19%
32	CONNECTICUT GENERAL LIFE INS CO	0.00%	105	3	\$2,639	\$2,639	\$0	\$2,731	\$2,730	103.45%
33	CONSTITUTION LIFE INSURANCE COMPANY	0.21%	45	294	\$1,182,548	\$1,202,325	\$0	\$876,084	\$913,935	76.01%
34	CONTINENTAL GENERAL INSURANCE COMPANY	0.30%	37	913	\$1,673,236	\$1,919,344	\$0	\$3,178,657	\$2,279,230	118.75%
35	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.56%	25	940	\$3,159,461	\$3,153,980	\$0	\$2,842,002	\$2,880,675	91.33%
36	COUNTRY LIFE INSURANCE COMPANY	0.03%	64	75	\$175,772	\$180,328	\$0	\$177,224	\$177,079	98.20%
37	CSA FRATERNAL LIFE	0.00%	106	0	\$1,791	\$1,809	\$0	\$8,261	\$7,831	432.89%
38	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN	0.39%	35	684	\$2,200,844	\$2,274,193	\$0	\$1,471,300	\$1,452,071	63.85%
39	EVEREST REINSURANCE COMPANY	3.37%	7	9,733	\$18,994,683	\$18,289,062	\$0	\$16,281,042	\$18,693,584	102.21%
40	FAMILY LIFE INSURANCE COMPANY	0.03%	62	47	\$192,696	\$193,890	\$0	\$106,382	\$86,996	44.87%
41	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.25%	42	520	\$1,423,357	\$1,424,795	\$0	\$1,004,532	\$1,000,923	70.25%
42	FORETHOUGHT LIFE INSURANCE COMPANY	0.02%	73	30	\$102,421	\$102,456	\$0	\$60,257	\$57,694	56.31%
43	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.08%	56	81	\$430,735	\$439,827	\$0	\$202,805	\$203,063	46.17%
44	GENWORTH LIFE INSURANCE COMPANY	0.00%	95	3	\$9,579	\$9,817	\$0	\$250	\$250	2.55%
45	GERBER LIFE INSURANCE COMPANY	0.11%	52	158	\$634,724	\$634,800	\$0	\$390,642	\$359,558	56.64%
46	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.18%	49	459	\$1,033,745	\$1,062,386	\$0	\$906,574	\$897,404	84.47%
47	GOLDEN RULE INSURANCE COMPANY	0.27%	39	543	\$1,512,767	\$1,521,665	\$0	\$1,214,908	\$1,102,976	72.48%
48	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.08%	55	171	\$474,801	\$478,236	\$0	\$426,795	\$438,124	91.61%
49	GPM HEALTH AND LIFE INSURANCE COMPANY	0.10%	53	415	\$583,864	\$569,483	\$0	\$489,499	\$538,870	94.62%
50	GREAT AMERICAN LIFE INSURANCE COMPANY	0.02%	69	33	\$127,681	\$127,296	\$0	\$67,877	\$67,527	53.05%
51	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.02%	74	28	\$95,488	\$98,136	\$0	\$38,101	\$40,574	41.34%
52	HEALTH CARE SERVICE CORPORATION	0.31%	36	716	\$1,758,118	\$1,758,118	\$0	\$2,156,731	\$2,147,278	122.14%
53	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	15.10%	2	32,154	\$85,202,831	\$85,424,341	\$0	\$62,431,142	\$62,052,635	72.64%
54	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.12%	51	158	\$693,500	\$707,879	\$0	\$554,721	\$527,994	74.59%
55	HUMANA INSURANCE COMPANY	2.37%	11	5,990	\$13,348,416	\$13,348,416	\$0	\$10,766,935	\$10,550,282	79.04%
56	HUMANADENTAL INSURANCE COMPANY	0.05%	60	521	\$286,340	\$286,340	\$0	\$192,636	\$289,046	100.95%
57	IDEALIFE INSURANCE COMPANY	0.01%	86	8	\$35,815	\$35,620	\$0	\$9,115	\$8,191	23.00%
58	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & I	1.43%	16	4,661	\$8,047,736	\$7,998,589	\$0	\$5,914,704	\$5,971,367	74.66%
59	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	92	26	\$24,328	\$24,897	\$0	\$40,335	\$40,335	162.01%
60	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	90	8	\$25,554	\$25,352	\$0	\$25,331	\$23,966	94.53%
61	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	108	1	\$1,259	\$1,259	\$0	\$2,848	\$2,929	232.64%
62	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.01%	89	18	\$28,310	\$28,310	\$0	\$17,891	\$13,578	47.96%
63	LIFESECURE INSURANCE COMPANY	0.00%	112	1	\$579	\$602	\$0	\$982	\$982	163.12%
64	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	116	0	-\$179	-\$185	\$0	\$750	\$741	-400.54%
65	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.47%	28	776	\$2,632,782	\$2,629,959	\$0	\$1,838,550	\$1,851,059	70.38%
66	LUMICO LIFE INSURANCE COMPANY	0.00%	113	1	\$204	\$199	\$0	\$0	\$0	0.00%
67	MANHATTAN LIFE INSURANCE COMPANY	2.50%	10	7,848	\$14,096,827	\$14,098,276	\$0	\$11,729,369	\$11,594,321	82.24%
68	MANHATTANLIFE ASSURANCE COMPANY OF AMERI	0.00%	111	1	\$647	\$686	\$0	\$188	\$223	32.51%
69	MEDICO CORP LIFE INSURANCE COMPANY	0.02%	72	90	\$126,006	\$125,761	\$0	\$96,547	\$97,915	77.86%
70	MEDICO INSURANCE COMPANY	0.07%	58	117	\$371,793	\$376,505	\$0	\$328,420	\$331,368	88.01%
71	MUTUAL OF OMAHA INSURANCE COMPANY	20.91%	1	46,144	\$117,948,937	\$120,138,022	\$0	\$100,907,633	\$99,516,817	82.84%
72	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.01%	80	19	\$55,400	\$56,550	\$0	\$52,144	\$61,852	109.38%
73	NATIONAL FOUNDATION LIFE INSURANCE COMPAN\	0.00%	107	1	\$1,280	\$1,280	\$0	\$0	\$0	0.00%
74	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	100	2	\$4,497	\$4,655	\$0	\$6,125	\$6,125	131.58%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
75	NEW ERA LIFE INSURANCE COMPANY OF THE MIDW	0.01%	83	18	\$50,473	\$52,810	\$0	\$80,554	\$78,028	147.75%
76	NEW YORK LIFE INSURANCE COMPANY	0.01%	77	16	\$72,429	\$77,966	\$0	\$72,981	\$70,797	90.80%
77	NORTH AMERICAN INSURANCE COMPANY	0.26%	41	437	\$1,478,966	\$1,523,328	\$0	\$1,197,373	\$1,179,278	77.41%
78	OLD AMERICAN INSURANCE COMPANY	0.00%	110	3	\$1,175	\$1,175	\$0	\$313	-\$7,314	-622.47%
79	OLD SURETY LIFE INSURANCE COMPANY	2.52%	9	6,369	\$14,219,723	\$14,202,759	\$0	\$9,805,164	\$9,872,497	69.51%
80	OMAHA INSURANCE COMPANY	4.20%	5	22,429	\$23,702,675	\$22,893,569	\$0	\$16,864,883	\$18,954,152	82.79%
81	OXFORD LIFE INSURANCE COMPANY	0.20%	46	343	\$1,141,632	\$1,160,629	\$0	\$954,502	\$920,903	79.35%
82	PEKIN LIFE INSURANCE COMPANY	0.20%	47	540	\$1,124,034	\$1,120,859	\$0	\$847,781	\$873,308	77.91%
83	PENNSYLVANIA LIFE INSURANCE COMPANY	0.01%	88	6	\$28,444	\$28,382	\$0	\$33,906	\$33,290	117.29%
84	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAI	0.00%	115	0	\$30	\$348	\$0	\$4,498	\$4,233	1216.38%
85	PHYSICIANS LIFE INSURANCE COMPANY	0.23%	43	461	\$1,321,599	\$1,338,587	\$0	\$1,074,266	\$1,061,253	79.28%
86	PHYSICIANS MUTUAL INSURANCE COMPANY	0.54%	26	1,749	\$3,037,953	\$3,088,547	\$0	\$2,119,888	\$2,095,485	67.85%
87	PROVIDENT AMERICAN LIFE AND HEALTH INSURANC	0.01%	85	12	\$39,522	\$41,830	\$0	\$9,903	\$10,019	23.95%
88	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.02%	76	0	\$84,934	\$106,647	\$0	\$54,646	\$53,808	50.45%
89	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.01%	81	43	\$55,305	\$55,305	\$0	\$35,352	\$37,943	68.61%
90	RESERVE NATIONAL INSURANCE COMPANY	0.41%	32	941	\$2,296,938	\$2,365,378	\$0	\$2,034,407	\$2,055,492	86.90%
91	ROYAL NEIGHBORS OF AMERICA	0.02%	71	16	\$126,529	\$126,993	\$0	\$76,362	\$72,527	57.11%
92	S USA LIFE INSURANCE COMPANY INC	0.01%	78	46	\$70,920	\$68,701	\$0	\$28,943	\$31,330	45.60%
93	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	109	3	\$1,200	\$1,173	\$0	\$636	\$687	58.57%
94	SHELTER LIFE INSURANCE COMPANY	0.03%	67	67	\$148,871	\$153,105	\$0	\$154,207	-\$44,761	-29.24%
95	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	87	3	\$35,289	\$35,020	\$0	\$20,039	\$21,037	60.07%
96	STANDARD LIFE AND ACCIDENT INSURANCE COMP/	0.18%	50	629	\$1,015,935	\$1,062,301	\$0	\$129,237	\$741,443	69.80%
97	STANDARD LIFE AND CASUALTY COMPANY	0.00%	104	1	\$2,721	\$2,721	\$0	\$0	\$0	0.00%
98	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	1.77%	13	3,486	\$9,962,693	\$10,056,636	\$0	\$8,106,124	\$8,027,828	79.83%
99	STATE MUTUAL INSURANCE COMPANY	0.03%	61	45	\$194,342	\$182,231	\$0	\$127,012	\$151,468	83.12%
100	STERLING INVESTORS LIFE INSURANCE COMPANY	0.02%	75	21	\$92,233	\$21,193	\$0	\$17,415	\$17,985	84.86%
101	STERLING LIFE INSURANCE COMPANY	0.46%	29	921	\$2,599,300	\$2,619,338	\$0	\$2,046,574	\$2,011,176	76.78%
102	THRIVENT FINANCIAL FOR LUTHERANS	0.52%	27	1,206	\$2,943,023	\$2,926,674	\$0	\$2,007,411	\$2,008,804	68.64%
103	TRANSAMERICA LIFE INSURANCE COMPANY	1.07%	17	2,883	\$6,033,934	\$6,469,870	\$0	\$2,692,618	\$4,733,581	73.16%
104	TRANSAMERICA PREMIER LIFE INSURANCE COMPAI	9.57%	3	28,839	\$54,016,068	\$54,403,195	\$0	\$41,662,554	\$42,506,437	78.13%
105	TRUSTMARK INSURANCE COMPANY	0.00%	97	3	\$6,036	\$6,034	\$0	\$4,632	\$3,276	54.29%
106	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	116	0	\$0	\$0	\$0	-\$12	-\$12	N/A
107	UNIFIED LIFE INSURANCE COMPANY	0.27%	38	726	\$1,543,873	\$1,508,860	\$0	\$1,427,636	\$1,520,942	100.80%
108	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	96	3	\$6,373	\$7,681	\$0	\$560	\$483	6.29%
109	UNION LABOR LIFE INSURANCE COMPANY	0.00%	99	1	\$5,096	\$5,094	\$0	\$218	-\$42	-0.82%
110	UNITED AMERICAN INSURANCE COMPANY	0.43%	31	1,094	\$2,407,161	\$2,421,903	\$0	\$1,379,409	\$1,510,502	62.37%
111	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.07%	57	116	\$416,718	\$418,937	\$0	\$424,306	\$418,585	99.92%
112	UNITED NATIONAL LIFE INSURANCE COMPANY OF A	0.05%	59	109	\$308,526	\$314,493	\$0	\$244,839	\$218,367	69.43%
113	UNITED OF OMAHA LIFE INSURANCE COMPANY	3.92%	6	7,182	\$22,121,498	\$22,280,297	\$0	\$16,550,804	\$16,485,136	73.99%
114	UNITED WORLD LIFE INSURANCE COMPANY	0.39%	34	719	\$2,212,008	\$2,226,222	\$0	\$1,793,678	\$1,808,573	81.24%
115	USAA LIFE INSURANCE COMPANY	0.96%	19	2,256	\$5,392,374	\$5,380,182	\$0	\$3,923,600	\$3,926,484	72.98%
116	WASHINGTON NATIONAL INSURANCE COMPANY	0.23%	44	366	\$1,281,147	\$1,323,881	\$0	\$948,460	\$929,987	70.25%
117	WESTERN CATHOLIC UNION	0.27%	40	476	\$1,511,599	\$1,571,542	\$0	\$1,432,489	\$1,313,202	83.56%
118	WILCO LIFE INSURANCE COMPANY	0.00%	91	10	\$24,565	\$24,522	\$0	\$20,986	\$27,274	111.22%
TOTAL		100.00%		249,992	\$564,149,701	\$566,715,163	\$0	\$438,656,592	\$442,214,536	78.03%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	1.14%	18	1,061	\$2,415,341	\$2,381,418	\$0	\$3,949,658	\$4,436,438	186.29%
2	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	78	2	\$5,888	\$5,888	\$0	\$0	\$0	0.00%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMI	2.30%	13	3,095	\$4,877,419	\$4,935,382	\$0	\$4,360,218	\$4,352,325	88.19%
4	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF	0.15%	47	385	\$314,670	\$334,451	\$0	\$565,088	\$648,510	193.90%
5	AMERICAN FAMILY MUTUAL INSURANCE COMPANY :	0.39%	29	446	\$827,180	\$517,749	\$0	\$811,603	\$1,420,712	274.40%
6	AMERICAN FIDELITY ASSURANCE COMPANY	0.19%	42	253	\$401,414	\$401,000	\$0	\$177,851	\$125,938	31.41%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.15%	48	84	\$311,796	\$320,616	\$0	\$680,760	\$743,236	231.82%
8	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.12%	50	166	\$247,044	\$248,968	\$0	\$834,471	\$811,210	325.83%
9	AMERICAN REPUBLIC INSURANCE COMPANY	0.14%	49	370	\$305,245	\$389,868	\$0	\$1,320,595	\$799,109	204.97%
10	ASSURITY LIFE INSURANCE COMPANY	0.04%	61	17	\$79,740	\$88,076	\$0	\$0	\$0	0.00%
11	AUTO OWNERS LIFE INSURANCE COMPANY	0.19%	43	220	\$394,597	\$381,437	\$0	\$101,836	\$592	0.16%
12	BANKERS LIFE AND CASUALTY COMPANY	8.05%	3	10,892	\$17,069,090	\$18,773,545	\$0	\$19,901,487	\$20,145,591	107.31%
13	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC	0.27%	33	270	\$580,849	\$637,989	\$0	\$11,839	\$48,157	7.55%
14	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	0.26%	35	342	\$549,110	\$549,110	\$0	\$362,929	\$362,929	66.09%
15	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.75%	23	600	\$1,585,169	\$1,965,745	\$0	\$3,300,061	\$2,437,040	123.98%
16	CATHOLIC ORDER OF FORESTERS	0.01%	72	22	\$20,002	\$20,002	\$0	\$28,528	\$28,528	142.63%
17	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	82	6	\$371	\$424	\$0	\$5,977	\$95,600	22547.17%
18	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.08%	54	70	\$161,368	\$198,136	\$0	\$328,051	\$320,806	161.91%
19	CINCINNATI LIFE INSURANCE COMPANY THE	0.01%	71	23	\$24,207	\$24,676	\$0	\$0	\$4,764	19.31%
20	CMFG LIFE INSURANCE COMPANY	0.45%	27	758	\$959,818	\$951,028	\$0	\$123,354	\$9,772	1.03%
21	COMBINED INSURANCE CO OF AMERICA	0.01%	74	11	\$15,670	\$16,816	\$0	\$0	-\$1,012	-6.02%
22	CONSTITUTION LIFE INSURANCE COMPANY	0.04%	64	34	\$75,042	\$76,286	\$0	\$316,721	\$330,405	433.11%
23	CONTINENTAL CASUALTY COMPANY	2.33%	12	2,499	\$4,933,334	\$10,018,132	\$0	\$10,696,789	\$10,937,868	109.18%
24	CONTINENTAL GENERAL INSURANCE COMPANY	0.18%	44	1,483	\$379,516	\$341,461	\$0	\$282,017	\$319,937	93.70%
25	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.04%	62	66	\$79,544	\$79,406	\$0	\$293,090	\$297,078	374.13%
26	COUNTRY LIFE INSURANCE COMPANY	0.25%	38	344	\$524,025	\$540,723	\$0	\$227,878	\$274,754	50.81%
27	EQUITABLE LIFE & CASUALTY INSURANCE COMPAN	3.13%	10	2,741	\$6,626,470	\$6,728,803	\$0	\$8,129,637	\$6,643,976	98.74%
28	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.10%	51	165	\$205,589	\$205,589	\$0	\$312,930	\$312,930	152.21%
29	FORETHOUGHT LIFE INSURANCE COMPANY	0.24%	39	404	\$501,791	\$501,791	\$0	\$0	\$0	0.00%
30	GENWORTH LIFE AND ANNUITY INSURANCE COMPAI	0.04%	60	129	\$82,310	\$80,118	\$0	\$460,648	\$389,154	485.73%
31	GENWORTH LIFE INSURANCE COMPANY	21.31%	1	24,507	\$45,178,936	\$45,641,528	\$0	\$39,231,381	\$52,480,278	114.98%
32	GREAT AMERICAN LIFE INSURANCE COMPANY	0.04%	58	80	\$89,079	\$91,173	\$0	\$0	\$104,007	114.08%
33	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.38%	30	410	\$814,095	\$811,079	\$0	\$461,556	-\$33,432	-4.12%
34	GUARANTY INCOME LIFE INSURANCE COMPANY	0.03%	66	48	\$54,385	\$54,361	\$0	\$25,114	\$25,085	46.15%
35	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.02%	67	63	\$42,357	\$45,858	\$0	\$334,342	\$145,551	317.40%
36	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.16%	46	152	\$347,766	\$328,480	\$0	\$841,821	\$841,821	256.28%
37	JOHN ALDEN LIFE INSURANCE COMPANY	0.17%	45	432	\$352,821	\$369,172	\$0	\$2,032,946	\$2,581,423	699.25%
38	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.01%	70	11	\$26,516	\$27,246	\$0	\$0	\$634	2.33%
39	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	10.29%	2	11,400	\$21,807,053	\$22,038,486	\$0	\$16,918,304	\$19,964,417	90.59%
40	KNIGHTS OF COLUMBUS	1.69%	15	3,047	\$3,584,158	\$3,647,030	\$0	\$918,212	\$3,054,474	83.75%
41	LIFESECURE INSURANCE COMPANY	0.35%	31	536	\$747,754	\$746,664	\$0	\$490	\$4,480	0.60%
42	LINCOLN BENEFIT LIFE COMPANY	0.71%	24	1,936	\$1,510,344	\$1,517,504	\$0	\$3,051,316	\$4,291,983	282.83%
43	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.09%	53	52	\$191,384	\$243,105	\$0	\$179,646	\$224,509	92.35%
44	LONGEVITY INSURANCE COMPANY	0.00%	79	3	\$3,901	\$3,901	\$0	\$72,796	\$76,114	1951.14%
45	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	75	11	\$10,230	\$10,701	\$0	\$0	-\$37	-0.35%
46	MANHATTANLIFE ASSURANCE COMPANY OF AMERII	0.00%	76	6	\$7,635	\$8,098	\$0	\$0	\$0	0.00%
47	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	1.32%	17	1,251	\$2,791,735	\$2,713,110	\$0	\$515,794	\$1,450,588	53.47%
48	MEDAMERICA INSURANCE COMPANY	0.50%	26	716	\$1,064,078	\$1,093,585	\$0	\$656,803	\$655,840	59.97%
49	MEDICO INSURANCE COMPANY	0.00%	80	1	\$3,760	\$3,776	\$0	\$52,546	\$52,349	1386.36%
50	METROPOLITAN LIFE INSURANCE COMPANY	4.63%	6	4,980	\$9,820,962	\$9,840,173	\$0	\$4,068,141	\$7,040,578	71.55%
51	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	69	22	\$31,454	\$31,256	\$0	\$0	\$0	0.00%
52	MINNESOTA LIFE INSURANCE COMPANY	0.04%	59	29	\$88,255	\$86,651	\$0	\$0	\$0	0.00%
53	MUTUAL OF OMAHA INSURANCE COMPANY	5.03%	5	5,069	\$10,652,237	\$10,438,755	\$0	\$4,635,126	\$6,596,653	63.19%
54	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.03%	65	21	\$69,418	\$70,859	\$0	\$110,086	\$130,584	184.29%
55	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.04%	63	14	\$76,452	\$65,871	\$0	\$0	\$0	0.00%
56	NEW YORK LIFE INSURANCE COMPANY	2.35%	11	2,805	\$4,972,987	\$4,988,666	\$0	\$2,161,961	\$2,619,356	52.51%
57	NORTHWESTERN LONG TERM CARE INSURANCE CO	7.88%	4	6,369	\$16,701,599	\$16,709,045	\$0	\$1,724,932	\$3,091,745	18.50%
58	PENNSYLVANIA LIFE INSURANCE COMPANY	0.19%	41	138	\$404,650	\$413,477	\$0	\$424,857	\$412,708	99.81%
59	PHYSICIANS MUTUAL INSURANCE COMPANY	0.44%	28	526	\$933,165	\$944,625	\$0	\$1,016,362	\$895,438	94.79%
60	PRINCIPAL LIFE INSURANCE COMPANY	0.07%	55	114	\$145,906	\$111,117	\$0	\$42,880	\$49,643	44.68%
61	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.25%	37	233	\$533,429	\$547,064	\$0	\$211,127	\$336,418	61.50%
62	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	1.57%	16	1,315	\$3,327,157	\$3,330,190	\$0	\$2,020,353	\$3,191,331	95.83%
63	RIVERSOURCE LIFE INSURANCE COMPANY	1.72%	14	2,129	\$3,649,856	\$3,688,443	\$0	\$5,845,856	\$5,958,622	161.55%
64	SENIOR HEALTH INSURANCE COMPANY OF PENNSY	0.83%	22	1,224	\$1,751,328	\$2,272,084	\$0	\$6,826,679	\$6,303,167	277.42%
65	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.02%	68	30	\$40,054	\$40,378	\$0	\$18,750	\$95,670	236.94%
66	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	4.46%	7	4,194	\$9,447,452	\$6,163,210	\$0	\$4,841,467	\$8,563,326	138.94%
67	STATE LIFE INSURANCE COMPANY	0.26%	34	315	\$553,465	\$554,254	\$0	\$799,106	\$1,442,154	260.20%
68	STATE MUTUAL INSURANCE COMPANY	0.00%	77	8	\$6,862	\$6,433	\$0	\$67,915	\$80,992	1259.01%
69	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.09%	52	104	\$191,878	\$195,384	\$0	\$411,365	-\$268,933	-137.64%
70	THRIVENT FINANCIAL FOR LUTHERANS	3.39%	9	4,775	\$7,192,465	\$7,177,527	\$0	\$10,704,166	\$9,954,677	138.69%
71	TIAA-CREF LIFE INSURANCE COMPANY	0.06%	56	55	\$122,865	\$123,928	\$0	\$140,338	\$109,801	88.60%
72	TIME INSURANCE COMPANY	0.33%	32	639	\$694,957	\$724,969	\$0	\$3,822,470	\$3,900,935	538.08%
73	TRANSAMERICA LIFE INSURANCE COMPANY	4.36%	8	5,057	\$9,245,846	\$9,383,752	\$0	\$13,012,239	\$10,784,813	114.93%
74	TRANSAMERICA PREMIER LIFE INSURANCE COMPAI	0.06%	57	91	\$117,735	\$117,582	\$0	\$201,097	\$520,523	442.69%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
75	UNION SECURITY INSURANCE COMPANY	0.84%	21	1,060	\$1,771,252	\$1,810,351	\$0	\$3,073,519	\$4,774,283	263.72%
76	UNITED AMERICAN INSURANCE COMPANY	0.19%	40	311	\$410,527	\$433,572	\$0	\$843,390	\$671,414	154.86%
77	UNITED NATIONAL LIFE INSURANCE COMPANY OF A	0.00%	81	3	\$2,458	\$2,458	\$0	\$0	\$94,631	3849.92%
78	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.85%	20	937	\$1,800,475	\$1,812,556	\$0	\$124,303	\$523,032	28.86%
79	UNITED SECURITY ASSURANCE COMPANY OF PENN:	0.53%	25	526	\$1,129,401	\$1,154,540	\$0	\$567,829	\$658,999	57.08%
80	UNUM LIFE INSURANCE COMPANY OF AMERICA	1.11%	19	1,446	\$2,353,939	\$2,617,192	\$0	\$5,455,940	\$8,834,141	337.54%
81	WASHINGTON NATIONAL INSURANCE COMPANY	0.26%	36	269	\$540,821	\$673,514	\$0	\$1,089,740	\$1,363,434	202.44%
82	WOODMEN OF THE WORLD LIFE INSURANCE SOCIE	0.01%	73	8	\$15,995	\$15,931	\$0	\$6,316	\$6,632	41.63%
TOTAL		100.00%		116,436	\$211,978,898	\$217,655,297	\$0	\$197,145,393	\$230,953,198	106.11%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	29.89%	1	145,268	\$28,695,204	\$28,895,740	\$0	\$13,670,470	\$14,073,289	48.70%
2	AMERICAN FIDELITY ASSURANCE COMPANY	5.22%	6	13,518	\$5,011,755	\$4,990,313	\$0	\$2,167,362	\$2,250,927	45.11%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.26%	25	1,128	\$252,174	\$240,888	\$0	\$35,124	\$35,418	14.70%
4	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	92	6	\$278	\$293	\$0	\$0	\$0	0.00%
5	AMERICAN HERITAGE LIFE INSURANCE COMPANY	1.39%	15	7,030	\$1,335,594	\$1,326,588	\$0	\$887,777	\$871,627	65.70%
6	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	90	8	\$315	\$335	\$0	\$0	\$0	0.00%
7	AMERICAN INCOME LIFE INSURANCE CO	0.24%	27	2,604	\$234,644	\$234,431	\$0	\$134,659	\$249,981	106.63%
8	AMERICAN NATIONAL INSURANCE COMPANY	0.12%	34	319	\$113,367	\$114,380	\$0	\$42,367	-\$12,800	-11.19%
9	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.03%	52	26	\$26,353	\$26,409	\$0	\$10,075	\$12,744	48.26%
10	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	78	35	\$1,560	\$1,689	\$0	\$0	-\$12	-0.71%
11	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	77	17	\$1,784	\$1,784	\$0	\$0	\$0	0.00%
12	ASSURITY LIFE INSURANCE COMPANY	0.18%	30	297	\$172,368	\$173,904	\$0	\$53,804	\$51,015	29.34%
13	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	84	22	\$639	\$644	\$0	\$0	\$123,300	19145.96%
14	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.07%	42	192	\$69,607	\$69,795	\$0	\$56,962	\$54,744	78.44%
15	BANKERS LIFE AND CASUALTY COMPANY	0.64%	21	1,319	\$617,996	\$618,279	\$0	\$355,739	\$400,230	64.73%
16	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	95	1	\$185	\$184	\$0	\$0	\$0	0.00%
17	CANADA LIFE ASSURANCE COMPANY	0.00%	70	4	\$3,428	\$3,546	\$0	\$20,089	\$16,127	454.79%
18	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	83	2	\$741	\$749	\$0	\$0	\$0	0.00%
19	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	91	5	\$297	\$293	\$0	\$0	\$0	0.00%
20	CHESAPEAKE LIFE INSURANCE COMPANY THE	2.20%	9	5,735	\$2,108,338	\$2,127,928	\$0	\$192,500	\$124,441	5.85%
21	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	94	1	\$200	\$289	\$0	\$0	\$0	0.00%
22	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	102	2	\$67	\$76	\$0	\$0	\$18	23.68%
23	CITIZENS SECURITY LIFE INS CO	0.00%	99	1	\$95	\$100	\$0	\$0	\$0	0.00%
24	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	3.92%	7	9,427	\$3,759,906	\$3,755,297	\$0	\$2,358,707	\$2,434,709	64.83%
25	COMBINED INSURANCE CO OF AMERICA	1.88%	11	9,118	\$1,804,219	\$1,796,149	\$0	\$3,715,018	\$4,337,273	241.48%
26	CONSTITUTION LIFE INSURANCE COMPANY	0.06%	43	168	\$59,544	\$60,530	\$0	\$40,287	\$42,027	69.43%
27	CONTINENTAL CASUALTY COMPANY	0.00%	93	1	\$219	\$219	\$0	\$0	\$0	0.00%
28	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	53	207	\$25,625	\$8,554	\$0	\$4,755	\$1,314	15.36%
29	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	1.12%	18	2,268	\$1,079,918	\$1,078,045	\$0	\$274,591	\$278,327	25.82%
30	EMC NATIONAL LIFE COMPANY	0.06%	44	74	\$56,029	\$56,449	\$0	\$15,735	\$15,320	27.14%
31	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.08%	41	286	\$80,166	\$82,677	\$0	\$30,055	\$35,316	42.72%
32	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	101	2	\$80	\$80	\$0	\$0	\$0	0.00%
33	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AM	6.63%	4	20,667	\$6,364,478	\$6,337,532	\$0	\$1,166,562	\$1,215,983	19.19%
34	FAMILY LIFE INSURANCE COMPANY	0.00%	71	10	\$3,283	\$3,536	\$0	\$0	\$0	0.00%
35	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	7.19%	3	4,646	\$6,905,888	\$6,841,193	\$0	\$1,077,105	\$1,330,687	19.45%
36	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	59	204	\$10,245	\$10,932	\$0	\$2,224	\$1,469	13.44%
37	GOLDEN RULE INSURANCE COMPANY	0.25%	26	849	\$239,378	\$240,985	\$0	\$0	\$0	0.00%
38	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	81	10	\$911	\$946	\$0	\$0	\$0	0.00%
39	GUARANTEED TRUST LIFE INSURANCE COMPANY	5.78%	5	4,152	\$5,544,442	\$5,661,312	\$0	\$2,153,599	\$2,096,537	37.03%
40	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.18%	31	383	\$169,509	\$170,873	\$0	\$20,914	\$19,906	11.65%
41	HORACE MANN LIFE INSURANCE COMPANY	0.00%	85	4	\$598	\$598	\$0	\$0	\$0	0.00%
42	HUMANA INSURANCE COMPANY	0.00%	73	0	\$2,618	\$2,618	\$0	\$931	\$62	2.37%
43	HUMANADENTAL INSURANCE COMPANY	0.00%	89	1	\$349	\$349	\$0	\$0	\$18	5.16%
44	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	96	2	\$176	\$179	\$0	\$0	\$0	0.00%
45	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	61	35	\$8,259	\$5,667	\$0	\$0	\$0	0.00%
46	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	79	3	\$1,122	\$1,122	\$0	\$0	\$483	43.05%
47	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.03%	50	185	\$26,730	\$27,057	\$0	\$15,411	\$15,411	56.96%
48	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	76	6	\$1,965	\$1,863	\$0	\$0	-\$76	-4.08%
49	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	80	3	\$989	\$1,007	\$0	\$0	-\$65	-6.45%
50	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	104	1	\$28	\$51	\$0	\$0	\$0	0.00%
51	LIBERTY NATIONAL LIFE INSURANCE COMPANY	2.14%	10	6,789	\$2,051,119	\$2,054,496	\$0	\$833,457	\$841,491	40.96%
52	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	105	0	\$18	\$19	\$0	\$0	\$0	0.00%
53	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	98	3	\$131	\$131	\$0	\$0	\$0	0.00%
54	LIFESECURE INSURANCE COMPANY	0.01%	66	35	\$5,809	\$5,917	\$0	\$25,530	\$25,433	429.83%
55	LOYAL AMERICAN LIFE INSURANCE COMPANY	1.21%	17	3,618	\$1,160,075	\$1,139,013	\$0	\$416,157	\$424,872	37.30%
56	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	1.67%	12	1,749	\$1,606,036	\$1,703,254	\$0	\$646,177	\$767,449	45.06%
57	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	72	5	\$3,213	\$3,222	\$0	\$0	-\$53	-1.64%
58	MEDICO INSURANCE COMPANY	0.09%	37	234	\$88,274	\$88,381	\$0	\$10,259	\$14,893	16.85%
59	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	67	38	\$5,421	\$5,414	\$0	\$75	\$76	1.40%
60	MUTUAL OF OMAHA INSURANCE COMPANY	1.51%	13	9,060	\$1,452,010	\$1,438,258	\$0	\$758,402	\$853,185	59.32%
61	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.02%	55	47	\$21,102	\$21,540	\$0	\$0	\$0	0.00%
62	NATIONAL CASUALTY COMPANY	0.00%	88	3	\$441	\$441	\$0	\$0	\$0	0.00%
63	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.02%	57	74	\$15,779	\$15,659	\$0	\$1,540	\$1,669	10.66%
64	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	106	2	\$0	\$0	\$0	\$0	\$0	N/A
65	NATIONAL HEALTH INSURANCE COMPANY	0.02%	54	218	\$23,648	\$19,997	\$0	\$0	-\$53	-0.27%
66	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	1.21%	16	4,808	\$1,165,111	\$1,169,085	\$0	\$450,708	\$371,654	31.79%
67	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.01%	65	9	\$6,853	\$6,853	\$0	\$5,767	\$5,428	79.21%
68	OLD AMERICAN INSURANCE COMPANY	0.00%	74	58	\$2,464	\$2,687	\$0	\$0	-\$432	-16.08%
69	OZARK NATIONAL LIFE INSURANCE COMPANY	0.05%	47	905	\$48,939	\$49,930	\$0	\$131,294	\$131,476	263.32%
70	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	97	1	\$170	\$173	\$0	\$0	\$0	0.00%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	PENNSYLVANIA LIFE INSURANCE COMPANY	0.09%	36	104	\$89,237	\$91,184	\$0	\$46,488	\$45,158	49.52%
72	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.45%	23	1,303	\$436,149	\$431,217	\$0	\$171,191	\$165,635	38.41%
73	PHYSICIANS MUTUAL INSURANCE COMPANY	0.09%	39	472	\$84,799	\$85,847	\$0	\$79,096	\$86,362	100.60%
74	PROFESSIONAL INSURANCE COMPANY	0.01%	58	76	\$13,894	\$14,182	\$0	\$50,000	\$50,000	352.56%
75	PROTECTIVE LIFE INSURANCE COMPANY	0.15%	33	76	\$143,783	\$138,564	\$0	\$310,157	\$294,843	212.78%
76	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	1.42%	14	6,105	\$1,363,525	\$1,341,036	\$0	\$424,060	\$398,634	29.73%
77	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.03%	51	27	\$26,422	\$25,870	\$0	\$122,170	\$110,650	427.72%
78	RESERVE NATIONAL INSURANCE COMPANY	0.65%	20	972	\$621,893	\$631,786	\$0	\$138,196	\$145,778	23.07%
79	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	86	2	\$570	\$578	\$0	\$0	\$0	0.00%
80	SETTLERS LIFE INSURANCE COMPANY	0.00%	75	1	\$2,244	\$2,423	\$0	\$0	\$0	0.00%
81	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.10%	35	229	\$95,310	\$97,092	\$0	\$29,084	\$95,069	97.92%
82	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.01%	60	21	\$8,957	\$9,390	\$0	\$0	\$0	0.00%
83	STATE MUTUAL INSURANCE COMPANY	3.46%	8	4,325	\$3,322,028	\$3,114,398	\$0	\$643,717	\$767,667	24.65%
84	STERLING INVESTORS LIFE INSURANCE COMPANY	0.05%	46	95	\$50,989	\$11,716	\$0	\$9,627	\$3,976	33.94%
85	STERLING LIFE INSURANCE COMPANY	0.05%	45	86	\$52,373	\$52,466	\$0	\$18,902	\$17,803	33.93%
86	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	0.00%	69	32	\$3,873	\$3,873	\$0	\$3,412	\$3,412	88.10%
87	THE RELIABLE LIFE INSURANCE COMPANY	0.15%	32	747	\$144,404	\$144,174	\$0	\$41,112	\$38,448	26.67%
88	TIME INSURANCE COMPANY	0.78%	19	1,430	\$752,291	\$744,713	\$0	\$57,761	\$40,085	5.38%
89	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	103	1	\$64	\$63	\$0	\$0	\$0	0.00%
90	TRANSAMERICA LIFE INSURANCE COMPANY	0.37%	24	691	\$358,641	\$357,377	\$0	\$307,427	\$308,623	86.36%
91	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.01%	62	145	\$7,632	\$7,255	\$0	\$0	\$0	0.00%
92	TRUSTMARK INSURANCE COMPANY	0.03%	49	112	\$30,302	\$30,297	\$0	\$10,000	\$7,072	23.34%
93	UNIFIED LIFE INSURANCE COMPANY	0.04%	48	127	\$35,470	\$35,803	\$0	\$80,271	\$78,572	219.46%
94	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	64	77	\$7,070	\$7,088	\$0	\$3,197	\$3,444	48.59%
95	UNITED AMERICAN INSURANCE COMPANY	0.23%	28	1,401	\$222,515	\$220,071	\$0	\$141,945	\$191,442	86.99%
96	UNITED HOME LIFE INSURANCE COMPANY	0.00%	82	2	\$806	\$802	\$0	\$0	\$0	0.00%
97	UNITED INSURANCE COMPANY OF AMERICA	0.00%	87	17	\$557	\$562	\$0	\$0	\$0	0.00%
98	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.09%	38	158	\$86,380	\$86,919	\$0	\$16,060	\$14,893	17.13%
99	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	106	18	-\$244	-\$194	\$0	\$500	\$500	-257.73%
100	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.00%	68	19	\$4,780	\$5,157	\$0	\$36	\$48	0.93%
101	USABLE LIFE	0.09%	40	251	\$82,700	\$82,700	\$0	\$183,278	\$183,278	221.62%
102	VOYA INSURANCE AND ANNUITY COMPANY	0.01%	63	76	\$7,472	\$7,541	\$0	\$0	\$0	0.00%
103	WASHINGTON NATIONAL INSURANCE COMPANY	15.45%	2	19,929	\$14,831,886	\$14,602,226	\$0	\$8,763,004	\$8,754,224	59.95%
104	WEST COAST LIFE INSURANCE COMPANY	0.00%	100	1	\$86	\$86	\$0	\$0	\$0	0.00%
105	WESTERN AND SOUTHERN LIFE INSURANCE COMPAI	0.49%	22	727	\$469,741	\$469,027	\$0	\$421,800	\$462,561	98.62%
106	WILCO LIFE INSURANCE COMPANY	0.19%	29	496	\$178,251	\$178,611	\$0	\$277,841	\$416,181	233.01%
107	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.02%	56	86	\$18,517	\$18,443	\$2,715	\$25,000	\$26,250	142.33%
TOTAL		100.00%		298,345	\$96,005,643	\$95,749,270	\$2,715	\$44,157,520	\$46,223,446	48.28%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AAA LIFE INSURANCE COMPANY	0.32%	29	356	\$204,209	\$205,143	\$0	\$49,388	\$46,315	22.58%
2	ACE AMERICAN INSURANCE COMPANY	0.00%	76	55	\$1,512	\$1,512	\$0	\$0	-\$366	-24.21%
3	ALLSTATE LIFE INSURANCE COMPANY	0.01%	62	4	\$5,233	\$5,215	\$0	\$0	\$0	0.00%
4	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	83	4	\$916	\$915	\$0	\$0	\$0	0.00%
5	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	100	10,870	\$159	\$159	\$0	\$0	-\$234	-147.17%
6	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CALIFORNIA	51.53%	1	166,032	\$32,734,277	\$32,939,923	\$0	\$15,733,491	\$15,439,723	46.87%
7	AMERICAN FAMILY MUTUAL INSURANCE COMPANY OF NEW YORK	0.00%	82	28	\$1,040	\$1,140	\$0	\$0	\$0	0.00%
8	AMERICAN FIDELITY ASSURANCE COMPANY	3.77%	4	6,283	\$2,393,491	\$2,384,833	\$0	\$930,858	\$922,076	38.66%
9	AMERICAN GENERAL LIFE INSURANCE CO	2.60%	7	5,869	\$1,654,547	\$1,650,820	\$0	\$250,648	\$308,744	18.70%
10	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	86	1	\$658	\$661	\$0	\$51,332	\$0	0.00%
11	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.60%	21	1,332	\$381,403	\$374,829	\$0	\$140,169	\$133,987	35.75%
12	AMERICAN HOME ASSURANCE COMPANY	0.00%	107	0	\$0	\$2,076	\$0	\$0	-\$643	-30.97%
13	AMERICAN INCOME LIFE INSURANCE CO	1.84%	12	28,338	\$1,169,522	\$1,169,737	\$0	\$407,465	\$643,415	55.01%
14	AMERICAN NATIONAL INSURANCE COMPANY	0.03%	48	331	\$22,038	\$21,916	\$0	\$0	\$87	0.40%
15	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	61	25	\$5,483	\$5,495	\$0	\$250	\$316	5.75%
16	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	107	4	-\$52	-\$46	\$0	\$0	-\$3	6.52%
17	ASSURANCEAMERICA INSURANCE COMPANY	0.10%	36	1,275	\$62,143	\$63,476	\$0	\$10,000	\$10,000	15.75%
18	ASSURITY LIFE INSURANCE COMPANY	0.09%	38	248	\$56,157	\$56,016	\$0	\$244,634	\$244,611	436.68%
19	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	92	9	\$347	\$351	\$0	\$0	\$0	0.00%
20	ATLANTIC SPECIALTY INSURANCE COMPANY	0.79%	17	491	\$502,933	\$412,983	\$0	\$21,288	\$88,199	21.36%
21	AUTO CLUB LIFE INSURANCE COMPANY	0.01%	66	80	\$4,276	\$4,486	\$0	\$0	-\$14,976	-333.84%
22	AXA EQUITABLE LIFE INSURANCE COMPANY	0.06%	42	296	\$36,743	\$36,519	\$0	\$0	\$0	0.00%
23	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	105	1	\$11	\$11	\$0	\$0	\$0	0.00%
24	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	81	5	\$1,186	\$1,189	\$0	\$0	\$0	0.00%
25	BANKERS LIFE AND CASUALTY COMPANY	0.01%	65	66	\$4,350	\$4,442	\$0	\$0	-\$27	-0.61%
26	BANNER LIFE INSURANCE COMPANY	0.11%	35	504	\$71,403	\$71,403	\$0	\$0	\$0	0.00%
27	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.22%	31	1,304	\$141,085	\$69,506	\$0	\$32,894	\$32,731	47.09%
28	CHESAPEAKE LIFE INSURANCE COMPANY THE	1.86%	11	8,396	\$1,178,908	\$1,191,117	\$0	\$173,200	\$198,194	16.64%
29	CMFG LIFE INSURANCE COMPANY	0.00%	79	5	\$1,294	\$1,294	\$0	\$0	\$6	0.46%
30	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	6.23%	2	10,263	\$3,954,648	\$3,958,158	\$0	\$1,463,595	\$1,466,940	37.06%
31	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	102	1	\$80	\$126	\$0	\$0	-\$584	-463.49%
32	COMBINED INSURANCE CO OF AMERICA	2.26%	9	12,760	\$1,436,456	\$1,424,273	\$0	\$451,383	\$474,628	33.32%
33	CONTINENTAL GENERAL INSURANCE COMPANY	0.16%	32	237	\$98,997	\$16,400	\$0	\$68,001	\$2,452	14.95%
34	ELIPS LIFE INSURANCE COMPANY	0.00%	77	13	\$1,488	\$1,469	\$0	\$0	\$0	0.00%
35	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.00%	87	2	\$520	\$195	\$0	\$0	\$0	0.00%
36	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	75	116	\$1,735	\$1,735	\$0	\$0	\$0	0.00%
37	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMERICA	2.77%	6	5,401	\$1,762,028	\$1,754,568	\$0	\$322,809	\$327,161	18.65%
38	FAMILY LIFE INSURANCE COMPANY	0.00%	84	9	\$827	\$891	\$0	\$0	\$0	0.00%
39	FARMERS MUTUAL HAIL INSURANCE COMPANY OF ILLINOIS	0.00%	95	22	\$270	\$285	\$0	\$0	\$0	0.00%
40	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.63%	20	2,760	\$398,729	\$398,761	\$0	\$124	\$124	0.03%
41	FEDERAL INSURANCE COMPANY	2.09%	10	3,260	\$1,330,144	\$1,329,360	\$0	\$7,073	\$61,119	4.60%
42	FEDERAL LIFE INSURANCE COMPANY	0.00%	97	45	\$200	\$225	\$0	\$0	\$0	0.00%
43	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	1.57%	15	6,027	\$999,029	\$989,257	\$0	\$232,751	\$287,547	29.07%
44	GERBER LIFE INSURANCE COMPANY	0.35%	28	2,875	\$223,711	\$223,738	\$0	\$0	\$0	0.00%
45	GLENER LIFE INSURANCE SOCIETY	0.00%	107	8	\$0	\$0	\$0	\$0	\$0	N/A
46	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.94%	16	4,934	\$599,561	\$617,200	\$0	\$579,500	\$546,942	88.62%
47	GOLDEN RULE INSURANCE COMPANY	0.59%	22	1,351	\$374,164	\$367,381	\$0	\$36,489	\$120,613	32.83%
48	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	99	2	\$163	\$215	\$0	\$0	\$4	1.86%
49	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.76%	18	2,228	\$483,593	\$497,328	\$0	\$317,409	\$205,273	41.28%
50	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	94	4	\$281	\$344	\$0	\$180	\$180	52.33%
51	HORACE MANN LIFE INSURANCE COMPANY	0.00%	101	7	\$147	\$147	\$0	\$0	\$1	0.68%
52	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	107	1	\$0	\$0	\$0	\$0	\$0	N/A
53	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.09%	37	291	\$57,914	\$57,979	\$0	\$23,105	\$23,727	40.92%
54	INDEPENDENT ORDER OF FORESTERS THE	0.13%	33	296	\$84,604	\$84,604	\$0	\$6,035	\$6,035	7.13%
55	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	89	36	\$464	\$435	\$0	\$0	\$0	0.00%
56	LIBERTY NATIONAL LIFE INSURANCE COMPANY	1.62%	14	20,448	\$1,026,767	\$1,028,636	\$0	\$389,505	\$394,027	38.31%
57	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.02%	52	5	\$13,186	\$13,823	\$0	\$0	-\$2,738	-19.81%
58	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	107	4	-\$15	\$85	\$0	\$0	-\$24	-28.24%
59	LIFESECURE INSURANCE COMPANY	0.01%	58	31	\$7,046	\$5,981	\$0	\$4,048	\$6,466	108.11%
60	LIFESHIELD NATIONAL INSURANCE CO	0.01%	70	4	\$3,310	\$3,249	\$0	\$0	\$0	0.00%
61	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.04%	44	221	\$28,153	\$28,153	\$0	\$0	\$0	0.00%
62	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.55%	23	1,376	\$350,555	\$344,323	\$0	\$24,098	\$55,322	16.07%
63	LUMICO LIFE INSURANCE COMPANY	0.01%	67	22	\$3,944	\$3,846	\$0	\$0	\$0	0.00%
64	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.07%	39	117	\$47,580	\$50,460	\$0	\$12,053	\$14,315	28.37%
65	MARKEL INSURANCE COMPANY	0.37%	27	56,990	\$234,898	\$250,167	\$0	\$34,266	\$23,202	9.27%
66	MEDICO INSURANCE COMPANY	0.06%	41	157	\$37,035	\$36,605	\$0	\$9,480	\$12,445	34.00%
67	MERIT LIFE INSURANCE CO	0.00%	107	277	\$0	\$0	\$0	\$6,608	\$14,143	N/A
68	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF ILLINOIS	0.03%	49	99	\$21,486	\$21,483	\$0	\$2,584	\$2,149	10.00%
69	MUTUAL OF OMAHA INSURANCE COMPANY	1.62%	13	7,482	\$1,032,226	\$1,024,461	\$0	\$691,061	\$608,256	59.37%
70	NATIONAL CASUALTY COMPANY	0.00%	93	17	\$291	\$291	\$0	\$0	-\$152	-52.23%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	80	15	\$1,262	\$1,260	\$0	\$1,138	\$1,232	97.78%
72	NATIONAL HEALTH INSURANCE COMPANY	0.03%	50	109	\$21,161	\$18,003	\$0	\$0	\$1,933	10.74%
73	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.73%	19	2,218	\$462,268	\$463,846	\$0	\$93,150	\$76,811	16.56%
74	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.01%	63	10	\$4,877	\$2,733	\$0	\$0	\$454	16.61%
75	NORTH AMERICAN SPECIALTY INSURANCE COMPAN	0.00%	107	0	\$0	\$0	\$0	\$7,823	\$7,823	N/A
76	OLD AMERICAN INSURANCE COMPANY	0.01%	60	169	\$5,621	\$6,020	\$0	\$0	-\$1,059	-17.59%
77	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	73	204	\$2,674	\$2,674	\$0	\$1,135	\$1,135	42.45%
78	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	88	2	\$506	\$507	\$0	\$0	\$0	0.00%
79	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	107	0	\$0	\$0	\$0	\$0	\$5	N/A
80	PENNSYLVANIA LIFE INSURANCE COMPANY	0.04%	46	328	\$25,726	\$26,287	\$0	\$1,087	\$1,056	4.02%
81	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.38%	26	757	\$243,792	\$238,339	\$0	\$74,063	\$79,559	33.38%
82	PHYSICIANS MUTUAL INSURANCE COMPANY	0.04%	47	136	\$25,182	\$25,292	\$0	\$5,050	\$5,360	21.19%
83	PROFESSIONAL INSURANCE COMPANY	0.01%	69	14	\$3,313	\$3,381	\$0	\$279	\$279	8.25%
84	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	2.34%	8	4,980	\$1,488,473	\$1,448,370	\$0	\$207,061	\$194,488	13.43%
85	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	72	0	\$2,748	\$2,748	\$0	\$508	\$508	18.49%
86	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.01%	68	21	\$3,511	\$3,511	\$0	\$0	\$0	0.00%
87	RESERVE NATIONAL INSURANCE COMPANY	0.44%	24	1,134	\$281,311	\$282,534	\$0	\$71,518	\$86,689	30.68%
88	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	96	23	\$228	\$228	\$0	\$0	\$0	0.00%
89	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.02%	56	599	\$12,011	\$12,539	\$0	\$6,175	-\$656	-5.23%
90	STARMOUNT LIFE INSURANCE COMPANY	0.01%	64	33	\$4,466	\$4,452	\$0	\$0	\$0	0.00%
91	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.00%	107	0	\$0	\$0	\$0	\$0	-\$1	N/A
92	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	0.00%	98	16	\$185	\$185	\$0	\$163	\$163	88.11%
93	THE RELIABLE LIFE INSURANCE COMPANY	0.25%	30	2,072	\$160,831	\$160,826	\$0	\$61,383	\$84,501	52.54%
94	THE TRAVELERS PROTECTIVE ASSOCIATION OF AME	0.03%	51	1,178	\$18,457	\$18,457	\$0	\$10,840	\$11,522	62.43%
95	TIME INSURANCE COMPANY	2.88%	5	4,660	\$1,830,812	\$1,813,203	\$0	\$130,654	\$176,447	9.73%
96	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	90	8	\$421	\$427	\$0	\$0	\$0	0.00%
97	TRANSAMERICA LIFE INSURANCE COMPANY	0.41%	25	2,650	\$258,742	\$272,821	\$0	\$71,483	\$122,140	44.77%
98	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.02%	57	226	\$11,493	\$11,633	\$0	\$0	\$0	0.00%
99	TRAVELERS INDEMNITY COMPANY	0.00%	107	0	\$0	\$204	\$0	\$0	\$0	0.00%
100	TRUSTMARK INSURANCE COMPANY	0.02%	55	67	\$12,063	\$12,061	\$0	\$500	\$354	2.94%
101	U S SPECIALTY INSURANCE COMPANY	0.05%	43	7	\$34,418	\$24,199	\$0	\$3,002	\$135,178	558.61%
102	UNIFIED LIFE INSURANCE COMPANY	0.00%	74	77	\$2,646	\$2,775	\$0	\$0	\$0	0.00%
103	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	71	57	\$3,154	\$3,162	\$0	\$0	\$0	0.00%
104	UNION LABOR LIFE INSURANCE COMPANY	0.00%	78	13	\$1,359	\$1,306	\$0	\$0	-\$244	-18.68%
105	UNION SECURITY INSURANCE COMPANY	0.00%	106	0	\$3	\$3	\$0	\$0	\$0	0.00%
106	UNITED AMERICAN INSURANCE COMPANY	0.02%	54	212	\$12,151	\$12,033	\$0	\$1,022	\$1,172	9.74%
107	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	85	27	\$752	\$860	\$0	\$50	\$50	5.81%
108	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.07%	40	104	\$42,194	\$42,378	\$0	\$3,339	\$3,810	8.99%
109	UNITED INSURANCE COMPANY OF AMERICA	0.01%	59	85	\$6,258	\$6,317	\$0	\$0	\$0	0.00%
110	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.00%	91	2	\$408	\$418	\$0	\$0	\$0	0.00%
111	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	103	1	\$40	\$41	\$0	\$0	\$0	0.00%
112	USABLE LIFE	0.04%	45	67	\$27,334	\$27,334	\$0	\$3,035	\$3,035	11.10%
113	WASHINGTON NATIONAL INSURANCE COMPANY	4.98%	3	5,113	\$3,162,808	\$3,084,784	\$0	\$1,179,626	\$1,263,650	40.96%
114	WESTERN AND SOUTHERN LIFE INSURANCE COMPAI	0.13%	34	619	\$82,464	\$82,464	\$0	\$17,495	\$0	0.00%
115	WILCO LIFE INSURANCE COMPANY	0.02%	53	60	\$12,903	\$12,913	\$0	\$0	-\$602	-4.66%
116	WILTON REASSURANCE LIFE COMPANY OF NEW YOF	0.00%	104	1	\$29	\$29	\$0	\$0	\$0	0.00%
TOTAL		100.00%		400,485	\$63,522,542	\$63,347,315	\$0	\$24,679,353	\$24,958,520	39.40%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	123	3	\$239	\$239	\$0	\$0	\$0	0.00%
2	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	19.15%	2	40,192	\$21,414,239	\$21,514,520	\$0	\$8,591,569	\$8,491,168	39.47%
3	AMERICAN FAMILY MUTUAL INSURANCE COMPANY S	0.00%	104	5	\$869	\$1,360	\$0	\$0	\$0	0.00%
4	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	107	3	\$812	\$916	\$0	\$0	\$93	10.15%
5	AMERICAN GENERAL LIFE INSURANCE CO	0.18%	33	884	\$199,267	\$202,699	\$0	\$353,619	\$335,919	165.72%
6	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.43%	24	782	\$476,587	\$474,967	\$0	\$126,347	\$109,253	23.00%
7	AMERICAN INCOME LIFE INSURANCE CO	0.00%	119	1	\$327	\$331	\$0	\$0	-\$9	-2.72%
8	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	87	10	\$3,964	\$4,308	\$0	\$0	\$16	0.37%
9	AMERICAN STATES INSURANCE COMPANY	0.00%	97	3	\$1,932	\$2,888	\$0	\$2,400	\$799	27.67%
10	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	77	8	\$7,391	\$8,046	\$0	\$0	\$0	0.00%
11	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.01%	71	9	\$8,349	\$7,923	\$0	\$0	\$0	0.00%
12	AMERITAS LIFE INSURANCE CORP	1.66%	12	1,236	\$1,860,319	\$1,877,733	\$0	\$447,359	\$614,065	32.70%
13	ASSURITY LIFE INSURANCE COMPANY	0.68%	20	937	\$759,444	\$752,426	\$0	\$400,854	\$922,660	122.62%
14	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.03%	57	63	\$29,870	\$30,274	\$0	\$29,384	\$24,817	81.97%
15	ATHENE ANNUITY AND LIFE COMPANY	0.01%	80	12	\$6,106	\$6,395	\$0	\$206,283	\$85,649	1339.31%
16	AUTO OWNERS LIFE INSURANCE COMPANY	0.06%	44	75	\$61,519	\$65,325	\$0	\$35,348	\$96,538	147.78%
17	AXA EQUITABLE LIFE INSURANCE COMPANY	0.20%	31	132	\$226,296	\$231,057	\$0	\$1,499,036	\$1,495,857	647.40%
18	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.03%	54	31	\$32,265	\$32,352	\$0	\$7,645	\$7,347	22.71%
19	BANKERS LIFE AND CASUALTY COMPANY	0.05%	45	93	\$61,285	\$66,211	\$0	\$151,966	\$74,939	113.18%
20	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	5.07%	6	3,005	\$5,669,859	\$5,605,312	\$0	\$1,170,002	\$2,056,267	36.68%
21	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	93	221	\$2,716	\$2,708	\$0	\$0	\$0	0.00%
22	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.05%	49	45	\$53,241	\$55,764	\$0	\$37,627	\$29,440	52.79%
23	CANADA LIFE ASSURANCE COMPANY	0.03%	56	38	\$30,855	\$31,918	\$0	\$180,799	\$145,144	454.74%
24	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	133	0	\$0	\$0	\$0	\$533	\$537	N/A
25	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.02%	59	166	\$21,792	\$22,024	\$0	\$2,159	\$1,614	7.33%
26	CENTRE LIFE INSURANCE COMPANY	0.09%	39	82	\$103,186	\$107,376	\$0	\$23,939	\$12,872	11.99%
27	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.05%	48	179	\$53,545	\$54,256	\$0	\$4,000	\$2,847	5.25%
28	CINCINNATI LIFE INSURANCE COMPANY THE	0.04%	52	28	\$41,726	\$42,311	\$0	\$0	\$70	0.17%
29	CMFG LIFE INSURANCE COMPANY	0.00%	131	0	\$16	\$16	\$0	\$0	\$0	0.00%
30	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	2.86%	9	5,976	\$3,201,742	\$3,222,831	\$0	\$1,445,981	\$1,426,185	44.25%
31	COLUMBUS LIFE INSURANCE COMPANY	0.00%	125	0	\$128	\$152	\$0	\$0	\$0	0.00%
32	COMBINED INSURANCE CO OF AMERICA	0.57%	21	1,558	\$638,463	\$631,577	\$0	\$331,126	\$486,545	77.04%
33	COMMERCIAL TRAVELERS LIFE INSURANCE COMPAN	0.00%	95	191	\$2,097	\$2,223	\$0	\$1,121	\$1,121	50.43%
34	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.00%	92	5	\$3,021	\$3,078	\$0	\$65,239	\$63,929	2076.97%
35	CONNECTICUT GENERAL LIFE INS CO	0.06%	43	64	\$63,636	\$74,430	\$0	\$543,999	-\$541,835	-727.98%
36	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	129	2	\$40	\$40	\$0	\$0	\$0	0.00%
37	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	61	48	\$15,494	\$16,145	\$0	\$11,274	\$14,960	92.66%
38	COUNTRY LIFE INSURANCE COMPANY	0.20%	32	265	\$225,125	\$227,989	\$0	\$128,039	\$102,890	45.13%
39	EMC NATIONAL LIFE COMPANY	0.00%	84	3	\$4,577	\$4,029	\$0	\$1,280	\$2,575	63.91%
40	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.01%	64	30	\$13,542	\$13,688	\$0	\$13,504	\$21,739	158.82%
41	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	132	1	\$12	\$12	\$0	\$0	\$0	0.00%
42	FEDERAL LIFE INSURANCE COMPANY	0.00%	108	2	\$787	\$438	\$0	\$0	\$0	0.00%
43	FEDERATED LIFE INSURANCE COMPANY	0.84%	17	754	\$942,911	\$956,066	\$0	\$107,019	\$476,542	49.84%
44	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	83	62	\$5,188	\$0	\$0	\$0	\$0	N/A
45	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.01%	70	4	\$8,460	\$6,903	\$0	\$2,609	\$96,243	1394.22%
46	GOLDEN RULE INSURANCE COMPANY	0.01%	67	16	\$10,091	\$8,531	\$0	\$0	\$0	0.00%
47	GREAT WEST LIFE ASSURANCE COMPANY	0.03%	55	48	\$31,632	\$31,948	\$0	\$69,356	\$5,886	18.42%
48	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	117	1	\$438	\$438	\$0	\$0	\$0	0.00%
49	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.02%	16	626	\$1,138,901	\$1,137,774	\$15,239	\$1,375,920	\$2,266,984	199.25%
50	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.01%	79	3	\$6,739	\$6,739	\$0	\$137,472	\$137,472	2039.95%
51	HCC LIFE INSURANCE COMPANY	-0.66%	133	9	-\$741,047	\$1,954,809	\$0	\$1,165,313	\$439,063	22.46%
52	HORACE MANN LIFE INSURANCE COMPANY	0.01%	80	14	\$6,106	\$5,986	\$0	\$0	\$183	3.06%
53	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	1.18%	13	3,702	\$1,317,255	\$1,356,661	\$0	\$1,051,176	\$1,392,234	102.62%
54	INDEPENDENT ORDER OF FORESTERS THE	0.00%	114	5	\$540	\$540	\$0	\$0	\$0	0.00%
55	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.00%	111	7	\$592	\$604	\$0	\$0	\$0	0.00%
56	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	124	1	\$135	\$91	\$0	\$0	\$0	0.00%
57	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.20%	30	270	\$227,747	\$235,426	\$0	\$505,113	\$505,113	214.55%
58	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	101	3	\$1,265	\$1,346	\$0	\$0	\$0	0.00%
59	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	78	7	\$6,872	\$6,946	\$0	\$0	-\$231	-3.33%
60	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.04%	51	46	\$47,583	\$46,041	\$10	\$0	\$13,867	30.12%
61	KANSAS CITY LIFE INSURANCE COMPANY	0.01%	69	14	\$8,632	\$8,775	\$0	\$8,288	-\$345	-3.93%
62	KNIGHTS OF COLUMBUS	0.05%	46	151	\$60,229	\$58,175	\$0	\$0	\$2,366	4.07%
63	LEADERS LIFE INSURANCE COMPANY	0.01%	82	16	\$6,002	\$6,002	\$0	\$0	\$76	1.27%
64	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.00%	128	1	\$55	\$71	\$0	\$2,979	\$2,167	3052.11%
65	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.02%	60	2	\$19,824	\$20,781	\$0	\$0	\$0	0.00%
66	LIFESECURE INSURANCE COMPANY	0.00%	130	1	\$34	\$36	\$0	\$0	-\$9	-25.00%
67	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	110	1	\$639	-\$553	\$0	\$0	\$0	0.00%
68	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.11%	37	147	\$125,695	\$159,663	\$0	\$243,589	\$304,420	190.66%
69	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	96	1	\$2,020	\$1,799	\$0	\$47	\$29	1.61%
70	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	102	4	\$1,090	\$1,670	\$0	\$0	-\$328	-19.64%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	112	1	\$579	\$583	\$0	\$0	\$0	0.00%
72	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.23%	29	283	\$254,373	\$269,771	\$0	\$92,369	\$109,704	40.67%
73	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	7.25%	5	4,787	\$8,111,115	\$8,273,243	\$471,175	\$9,037,377	\$10,832,409	130.93%
74	MEDICO INSURANCE COMPANY	0.00%	133	1	-\$3,593	-\$3,427	\$0	\$4,446	\$3,780	-110.30%
75	METROPOLITAN LIFE INSURANCE COMPANY	3.45%	7	1,717	\$3,860,601	\$3,844,905	\$0	\$1,922,821	\$3,498,769	91.00%
76	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.13%	36	115	\$150,960	\$158,871	\$0	\$821,491	\$609,075	383.38%
77	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	133	2	\$0	\$0	\$0	\$47	\$47	N/A
78	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	74	51	\$7,836	\$7,836	\$0	\$0	\$0	0.00%
79	MINNESOTA LIFE INSURANCE COMPANY	0.47%	22	242	\$523,482	\$543,128	\$0	\$454,902	\$146,464	26.97%
80	MODERN WOODMEN OF AMERICA	0.00%	127	4	\$78	\$83	\$0	\$4,000	\$3,550	4277.11%
81	MONY LIFE INSURANCE COMPANY	0.14%	35	128	\$157,191	\$163,267	\$62,181	\$217,667	\$166,877	102.21%
82	MUTUAL OF OMAHA INSURANCE COMPANY	0.36%	26	526	\$398,990	\$401,307	\$0	\$269,247	\$244,768	60.99%
83	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-A	0.00%	109	1	\$663	\$663	\$0	\$0	\$0	0.00%
84	NASSAU LIFE INSURANCE COMPANY	0.03%	58	45	\$29,141	\$0	\$0	\$0	\$0	N/A
85	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	105	1	\$817	\$834	\$0	\$0	\$0	0.00%
86	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	85	15	\$4,188	\$4,149	\$0	\$9,800	\$9,800	236.20%
87	NATIONAL LIFE INSURANCE COMPANY	0.08%	40	91	\$88,679	\$117,657	\$0	\$280,716	\$188,980	160.62%
88	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.46%	23	718	\$517,859	\$519,625	\$0	\$239,466	\$197,463	38.00%
89	NEW ENGLAND LIFE INSURANCE COMPANY	0.06%	41	100	\$72,510	\$74,035	\$0	\$137,466	\$147,561	199.31%
90	NEW YORK LIFE INSURANCE COMPANY	0.24%	27	244	\$267,497	\$267,774	\$0	\$745,468	\$783,475	292.59%
91	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	133	1	\$0	\$0	\$0	\$0	\$0	N/A
92	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	23.87%	1	20,933	\$26,694,059	\$26,439,079	\$8,618,714	\$10,945,978	-\$2,187,370	-8.27%
93	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.40%	25	267	\$445,557	\$453,467	\$0	\$523,453	\$516,327	113.86%
94	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.11%	38	91	\$125,080	\$124,936	\$22,254	\$247,877	\$232,465	186.07%
95	OLD AMERICAN INSURANCE COMPANY	0.00%	113	5	\$552	\$552	\$0	\$0	-\$76	-13.77%
96	PAN-AMERICAN LIFE INSURANCE COMPANY	0.06%	42	53	\$67,540	\$69,364	\$0	\$94,297	\$247,820	357.27%
97	PAUL REVERE LIFE INSURANCE COMPANY	1.96%	11	1,408	\$2,196,821	\$2,399,927	\$0	\$4,056,587	\$3,275,048	136.46%
98	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.01%	73	34	\$7,846	\$60,803	\$0	\$144,068	-\$773,907	-1272.81%
99	PENNSYLVANIA LIFE INSURANCE COMPANY	-0.83%	133	944	-\$928,778	-\$954,039	\$0	\$339,843	\$330,125	-34.60%
100	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	86	11	\$4,061	\$4,147	\$0	\$4,250	\$3,911	94.31%
101	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	118	2	\$436	\$436	\$0	\$4,800	\$3,430	786.70%
102	PRIMERICA LIFE INSURANCE COMPANY	0.00%	100	5	\$1,407	\$1,407	\$0	\$0	-\$6	-0.43%
103	PRINCIPAL LIFE INSURANCE COMPANY	8.05%	4	3,739	\$9,002,223	\$6,855,780	\$0	\$2,645,656	\$3,689,900	53.82%
104	PROFESSIONAL INSURANCE COMPANY	0.14%	34	174	\$161,759	\$165,120	\$0	\$40,870	\$40,870	24.75%
105	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	99	3	\$1,716	\$1,574	\$0	\$0	\$589	37.42%
106	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	9.43%	3	15,301	\$10,542,045	\$10,768,581	\$0	\$6,341,517	\$6,019,721	55.90%
107	PROVIDENT LIFE AND CASUALTY INSURANCE COMP/	0.24%	28	114	\$265,261	\$267,292	\$0	\$201,984	\$244,346	91.42%
108	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.01%	72	17	\$8,240	\$9,676	\$0	\$23,850	-\$49,857	-515.26%
109	RELIASTAR LIFE INSURANCE COMPANY	0.00%	91	1	\$3,176	\$3,176	\$0	\$0	-\$6,207	-195.43%
110	RIVERSOURCE LIFE INSURANCE COMPANY	1.09%	14	1,151	\$1,220,795	\$1,211,127	\$0	\$346,637	\$353,324	29.17%
111	SECURITY MUTUAL LIFE INSURANCE COMPANY OF N	0.00%	116	2	\$491	\$526	\$0	\$8,706	\$8,654	1645.25%
112	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	120	4	\$326	\$357	\$0	\$0	-\$2,312	-647.62%
113	SETTLERS LIFE INSURANCE COMPANY	0.00%	126	0	\$89	\$89	\$0	\$0	\$0	0.00%
114	SHELTER LIFE INSURANCE COMPANY	0.05%	50	76	\$52,787	\$53,534	\$0	\$97,363	-\$684,633	-1278.88%
115	STANDARD INSURANCE COMPANY	2.98%	8	1,514	\$3,337,000	\$3,314,103	\$0	\$675,187	\$2,116,803	63.87%
116	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	122	3	\$260	\$259	\$0	\$759,962	\$2,810	1084.94%
117	STARMOUNT LIFE INSURANCE COMPANY	1.04%	15	2,186	\$1,165,416	\$1,165,416	\$0	\$603,446	\$587,849	50.44%
118	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	2.30%	10	6,276	\$2,575,300	\$2,539,918	\$0	\$943,635	\$682,415	26.87%
119	SYMETRA LIFE INSURANCE COMPANY	0.01%	66	14	\$10,614	\$11,860	\$0	\$11,447	\$11,490	96.88%
120	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	0.00%	103	64	\$931	\$931	\$0	\$820	\$820	88.08%
121	TALCOTT RESOLUTION LIFE INSURANCE COMPANH	0.01%	75	3	\$7,782	\$7,782	\$0	\$0	\$0	0.00%
122	THRIVENT FINANCIAL FOR LUTHERANS	0.74%	19	1,302	\$832,172	\$828,229	\$131,318	\$529,476	-\$33,970	-4.10%
123	TIME INSURANCE COMPANY	0.00%	88	8	\$3,879	\$3,915	\$0	\$0	\$164	4.19%
124	TRANSAMERICA LIFE INSURANCE COMPANY	0.01%	76	23	\$7,441	\$7,978	\$0	\$1,936	\$3,404	42.67%
125	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	90	30	\$3,362	\$3,399	\$0	\$298	\$254	7.47%
126	TRUSTMARK INSURANCE COMPANY	0.03%	53	118	\$35,333	\$35,327	\$0	\$22,599	\$15,982	45.24%
127	UNIFIED LIFE INSURANCE COMPANY	0.00%	106	9	\$814	\$833	\$0	\$6,000	\$4,294	515.49%
128	UNITED AMERICAN INSURANCE COMPANY	0.00%	121	2	\$296	\$292	\$0	\$0	\$0	0.00%
129	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.01%	68	169	\$9,090	\$10,394	\$0	\$476	\$479	4.61%
130	UNITED INSURANCE COMPANY OF AMERICA	0.01%	62	89	\$14,559	\$14,671	\$0	\$9,538	\$7,176	48.91%
131	UNITED LIFE INSURANCE COMPANY	0.01%	65	23	\$12,512	\$12,734	\$0	\$9,600	\$542	4.26%
132	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.00%	94	3	\$2,234	\$2,209	\$0	\$0	\$0	0.00%
133	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	115	4	\$492	\$492	\$0	\$8,496	\$0	0.00%
134	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.81%	18	669	\$906,482	\$980,967	\$0	\$3,068,350	\$2,088,846	212.94%
135	USAA LIFE INSURANCE COMPANY	0.05%	47	39	\$53,763	\$54,803	\$0	\$41,738	-\$280	-0.51%
136	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	98	13	\$1,775	\$2,043	\$0	\$2,640	\$1,120	54.82%
137	WESTERN AND SOUTHERN LIFE INSURANCE COMPAI	0.00%	133	10	\$0	\$0	\$0	\$0	\$0	N/A
138	WILCAC LIFE INSURANCE COMPANY	0.01%	63	9	\$13,894	\$14,186	\$0	\$0	\$0	0.00%
139	WILCO LIFE INSURANCE COMPANY	0.00%	89	6	\$3,665	\$3,683	\$0	\$5,430	\$8,619	234.02%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
	TOTAL	100.00%		128,298	\$111,847,829	\$113,009,194	\$9,320,891	\$67,487,406	\$55,431,444	49.05%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DENTAL**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	8.51%	4	9,784	\$3,077,140	\$3,077,976	\$0	\$896,544	\$895,105	29.08%
2	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	36	7	\$4,752	\$4,720	\$0	\$2,341	\$2,400	50.85%
3	AMERICAN REPUBLIC INSURANCE COMPANY	0.47%	23	261	\$169,291	\$169,291	\$0	\$32,910	\$32,910	19.44%
4	AMERITAS LIFE INSURANCE CORP	4.48%	8	3,214	\$1,618,747	\$1,601,971	\$0	\$839,700	\$879,294	54.89%
5	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	10.15%	3	9,593	\$3,670,113	\$3,670,113	\$0	\$2,544,100	\$2,521,093	68.69%
6	CHESAPEAKE LIFE INSURANCE COMPANY THE	3.50%	9	4,081	\$1,264,399	\$1,268,911	\$0	\$478,471	\$488,609	38.51%
7	CIGNA HEALTH AND LIFE INSURANCE COMPANY	19.07%	1	16,780	\$6,895,722	\$6,888,717	\$0	\$4,491,992	\$4,446,697	64.55%
8	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	41	4	\$833	\$833	\$0	\$216	\$216	25.93%
9	CITIZENS SECURITY LIFE INS CO	3.28%	10	748	\$1,184,744	\$1,253,450	\$0	\$684,969	\$688,620	54.94%
10	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.47%	24	561	\$168,802	\$194,966	\$0	\$39,444	\$45,802	23.49%
11	CONSTITUTION LIFE INSURANCE COMPANY	0.11%	27	112	\$40,699	\$41,373	\$0	\$17,060	\$17,797	43.02%
12	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	34	28	\$4,905	\$4,021	\$0	\$2,814	\$145	3.61%
13	DENTAL CARE PLUS INC	1.63%	14	2,119	\$591,160	\$594,589	\$0	\$120,871	\$122,333	20.57%
14	DENTEGRA INSURANCE COMPANY	0.24%	25	285	\$86,690	\$92,875	\$0	\$23,314	\$23,088	24.86%
15	DSM USA INSURANCE COMPANY INC	0.51%	22	727	\$183,983	\$183,983	\$0	\$78,256	\$76,256	41.45%
16	FAMILY LIFE INSURANCE COMPANY	0.00%	42	2	\$589	\$634	\$0	\$437	\$601	94.79%
17	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.98%	18	1,057	\$355,489	\$350,618	\$0	\$121,902	\$150,601	42.95%
18	GOLDEN RULE INSURANCE COMPANY	6.98%	6	6,325	\$2,523,525	\$2,523,280	\$0	\$1,207,537	\$1,293,016	51.24%
19	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.80%	19	1,949	\$289,918	\$282,807	\$0	\$119,587	\$136,721	48.34%
20	HEALTH CARE SERVICE CORPORATION	0.00%	44	14	\$418	\$418	\$0	\$35,807	\$35,489	8490.19%
21	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	13.78%	2	15,735	\$4,982,603	\$5,034,642	\$0	\$2,756,097	\$2,716,416	53.95%
22	HUMANA INSURANCE COMPANY	7.68%	5	9,430	\$2,778,785	\$2,767,533	\$0	\$1,258,520	\$1,274,280	46.04%
23	HUMANADENTAL INSURANCE COMPANY	1.60%	16	1,784	\$578,292	\$583,249	\$0	\$431,343	\$427,605	73.31%
24	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.07%	29	98	\$26,949	\$26,949	\$0	\$4,310	\$7,176	26.63%
25	MEDICO INSURANCE COMPANY	1.78%	12	763	\$642,829	\$648,097	\$0	\$274,492	\$256,363	39.56%
26	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.02%	33	22	\$5,543	\$5,673	\$0	\$1,508	\$1,522	26.83%
27	MUTUAL OF OMAHA INSURANCE COMPANY	0.51%	21	770	\$185,434	\$177,418	\$0	\$56,025	\$68,072	38.37%
28	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	43	2	\$472	\$482	\$0	\$233	\$277	57.47%
29	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.01%	37	12	\$4,108	\$4,015	\$0	\$3,620	\$3,921	97.66%
30	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	38	4	\$1,314	\$1,285	\$0	\$385	\$385	29.96%
31	NATIONAL HEALTH INSURANCE COMPANY	0.61%	20	587	\$220,109	\$186,131	\$0	\$38,471	\$57,545	30.92%
32	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.00%	45	0	\$61	\$61	\$0	\$0	\$0	0.00%
33	OLD SURETY LIFE INSURANCE COMPANY	0.05%	30	37	\$19,684	\$20,083	\$0	\$25,396	\$25,234	125.65%
34	PENNSYLVANIA LIFE INSURANCE COMPANY	0.04%	31	47	\$15,854	\$15,866	\$0	\$5,556	\$5,515	34.76%
35	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.12%	26	224	\$43,118	\$41,866	\$0	\$6,279	\$7,648	18.27%
36	PHYSICIANS MUTUAL INSURANCE COMPANY	0.08%	28	76	\$29,041	\$28,248	\$0	\$16,912	\$16,713	59.17%
37	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	46	0	\$0	\$0	\$0	\$5,139	\$5,139	N/A
38	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN'	4.72%	7	4,692	\$1,705,560	\$1,705,560	\$0	\$1,182,029	\$1,186,877	69.59%
39	RESERVE NATIONAL INSURANCE COMPANY	1.24%	17	967	\$448,323	\$459,646	\$0	\$262,410	\$268,044	58.32%
40	TIME INSURANCE COMPANY	1.65%	13	2,062	\$598,160	\$609,903	\$0	\$261,385	\$251,712	41.27%
41	TRANSAMERICA LIFE INSURANCE COMPANY	0.02%	32	16	\$6,522	\$6,993	\$0	\$0	\$0	0.00%
42	TRUASSURE INSURANCE COMPANY	1.61%	15	1744	\$581,733	\$0	\$0	\$422,339	\$438,224	N/A
43	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	40	2	\$990	\$927	\$0	\$301	\$302	32.58%
44	UNITED HEALTHCARE LIFE INSURANCE COMPANY	3.17%	11	2,330	\$1,147,381	\$1,146,071	\$0	\$517,973	\$519,489	45.33%
45	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.00%	39	3	\$1,033	\$1,028	\$0	\$122	\$122	11.87%
46	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.01%	35	7	\$4,755	\$4,306	\$0	\$676	\$915	21.25%
TOTAL		100.00%		99,065	\$36,160,572	\$35,681,578	\$0	\$19,269,793	\$19,396,289	54.36%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	28.18%	1	51,200	\$13,528,251	\$13,650,369	\$0	\$5,792,890	\$5,796,952	42.47%
2	AMERICAN FAMILY MUTUAL INSURANCE COMPANY S	0.00%	86	4	\$360	\$1,587	\$0	\$0	\$0	0.00%
3	AMERICAN FIDELITY ASSURANCE COMPANY	0.03%	48	28	\$13,391	\$13,115	\$0	\$17,000	\$15,515	118.30%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	59	1,495	\$5,321	\$5,175	\$0	\$1,347	\$1,132	21.87%
5	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.20%	34	336	\$95,433	\$93,207	\$0	\$42,255	\$44,973	48.25%
6	AMERICAN INCOME LIFE INSURANCE CO	0.06%	40	361	\$30,922	\$30,448	\$0	\$30,519	\$57,190	187.83%
7	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.06%	41	32	\$29,765	\$29,828	\$0	\$7,298	\$9,232	30.95%
8	AMERICAN REPUBLIC INSURANCE COMPANY	0.48%	26	345	\$231,573	\$227,187	\$0	\$86,327	\$93,863	41.32%
9	AMERITAS LIFE INSURANCE CORP	0.47%	27	1,586	\$223,584	\$221,267	\$0	\$205,776	\$215,478	97.38%
10	ASSURITY LIFE INSURANCE COMPANY	0.82%	19	846	\$393,651	\$396,948	\$0	\$91,055	\$71,312	17.97%
11	ATLANTA LIFE INSURANCE COMPANY	0.00%	75	1	\$936	\$900	\$0	\$46	\$69	7.67%
12	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.11%	38	41	\$54,565	\$54,712	\$0	\$23,337	\$22,428	40.99%
13	BANKERS LIFE AND CASUALTY COMPANY	0.28%	30	243	\$135,335	\$133,816	\$2,907	\$38,335	\$69,599	52.01%
14	BCS INSURANCE COMPANY	0.00%	99	0	-\$345	\$162	\$0	\$0	-\$34	-20.99%
15	CATHOLIC FINANCIAL LIFE	0.00%	77	6	\$646	\$711	\$0	\$0	\$0	0.00%
16	CHESAPEAKE LIFE INSURANCE COMPANY THE	2.10%	13	8,226	\$1,005,844	\$985,799	\$0	\$235,660	\$268,474	27.23%
17	CITIZENS SECURITY LIFE INS CO	2.56%	10	1,887	\$1,231,118	\$1,302,513	\$0	\$694,964	\$698,668	53.64%
18	CMFG LIFE INSURANCE COMPANY	0.00%	96	1	\$83	\$83	\$0	\$0	\$0	0.00%
19	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	1.47%	14	1,887	\$705,957	\$708,275	\$0	\$380,783	\$387,708	54.74%
20	COLORADO BANKERS LIFE INS CO	0.05%	44	38	\$21,687	\$21,687	\$0	\$0	\$0	0.00%
21	COMBINED INSURANCE CO OF AMERICA	4.22%	8	11,238	\$2,025,617	\$2,005,761	\$0	\$596,349	\$852,003	42.48%
22	COMMERCIAL TRAVELERS LIFE INSURANCE COMPAN	0.01%	65	10	\$2,645	\$2,790	\$0	\$0	\$0	0.00%
23	COMPBENEFITS INSURANCE COMPANY	0.00%	85	3	\$381	\$401	\$0	\$0	\$0	0.00%
24	CONSTITUTION LIFE INSURANCE COMPANY	0.26%	33	211	\$124,026	\$126,083	\$0	\$25,682	\$26,793	21.25%
25	CONTINENTAL CASUALTY COMPANY	0.00%	79	5	\$619	\$619	\$0	\$0	\$0	0.00%
26	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	5.47%	6	4,087	\$2,624,364	\$2,619,812	\$0	\$753,598	\$763,853	29.16%
27	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	2.10%	12	1,272	\$1,006,559	\$1,030,309	\$0	\$439,444	\$334,067	32.42%
28	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AM	0.01%	58	10	\$5,680	\$5,656	\$0	\$13,560	\$13,743	242.98%
29	FAMILY LIFE INSURANCE COMPANY	0.09%	39	123	\$41,287	\$39,987	\$0	\$28,144	\$41,366	103.45%
30	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.35%	29	852	\$168,986	\$168,986	\$0	\$7	\$1,362	0.81%
31	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	99	1	\$0	\$0	\$0	\$0	\$0	N/A
32	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.19%	35	1,292	\$91,953	\$89,064	\$0	\$37,783	\$46,678	52.41%
33	GERBER LIFE INSURANCE COMPANY	0.00%	68	18	\$1,766	\$1,766	\$0	\$0	\$0	0.00%
34	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.03%	47	62	\$13,394	\$13,122	\$0	\$43,623	\$41,440	315.81%
35	GOLDEN RULE INSURANCE COMPANY	5.31%	7	7,385	\$2,548,256	\$2,449,079	\$0	\$687,879	\$942,392	38.48%
36	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	98	1	\$41	\$41	\$0	\$0	\$69	168.29%
37	GUARANTEE TRUST LIFE INSURANCE COMPANY	8.96%	2	8,036	\$4,300,361	\$4,263,686	\$0	\$1,278,346	\$1,456,470	34.16%
38	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.75%	20	10,127	\$357,935	\$362,252	\$0	\$141,894	\$140,629	38.82%
39	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.95%	17	926	\$457,369	\$419,671	\$0	\$75,500	\$71,862	17.12%
40	HORACE MANN LIFE INSURANCE COMPANY	0.00%	90	0	\$235	\$235	\$0	\$0	\$0	0.00%
41	HUMANA INSURANCE COMPANY	1.25%	16	3,338	\$599,615	\$598,161	\$0	\$154,300	\$152,992	25.58%
42	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.27%	31	208	\$127,975	\$126,383	\$0	\$1,529	\$40,686	32.19%
43	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	56	36	\$5,802	\$5,823	\$0	\$10,123	\$10,123	173.85%
44	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	91	1	\$185	\$185	\$0	\$0	-\$23	-12.43%
45	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	83	2	\$506	\$506	\$0	\$0	\$1	0.20%
46	KNIGHTS OF COLUMBUS	0.01%	60	12	\$4,686	\$4,760	\$0	\$774	\$876	18.40%
47	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.18%	36	2,100	\$84,291	\$84,428	\$0	\$34,250	\$34,580	40.96%
48	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	69	3	\$1,702	\$1,784	\$0	\$73	\$7,488	419.73%
49	LIFE OF THE SOUTH INSURANCE COMPANY	0.02%	50	6	\$11,208	\$15,713	\$0	\$0	-\$630	-4.01%
50	LIFESECURE INSURANCE COMPANY	0.00%	67	2	\$1,836	\$1,897	\$0	\$0	\$55	2.90%
51	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.26%	32	10	\$124,343	\$124,169	\$0	\$36,407	\$32,620	26.27%
52	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	6.61%	4	1,401	\$3,173,440	\$3,365,537	\$0	\$536,769	\$637,508	18.94%
53	MARKEL INSURANCE COMPANY	0.01%	62	7,980	\$2,982	\$3,062	\$0	\$0	-\$140	-4.57%
54	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	73	2	\$1,272	\$1,341	\$0	\$0	-\$126	-9.40%
55	MEDICO INSURANCE COMPANY	2.21%	11	1,942	\$1,061,498	\$1,065,889	\$0	\$523,996	\$541,295	50.78%
56	METROPOLITAN LIFE INSURANCE COMPANY	0.01%	63	391	\$2,941	\$2,909	\$0	\$513	\$555	19.08%
57	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	87	4	\$341	\$262	\$0	\$0	\$0	0.00%
58	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	54	238	\$6,965	\$7,005	\$0	\$4,431	\$4,516	64.47%
59	MONY LIFE INSURANCE COMPANY	0.00%	88	8	\$339	\$339	\$330	\$0	\$0	0.00%
60	MUTUAL OF OMAHA INSURANCE COMPANY	0.93%	18	1,766	\$446,257	\$443,445	\$0	\$102,169	\$114,549	25.83%
61	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	78	9	\$628	\$642	\$0	\$0	\$0	0.00%
62	NATIONAL CASUALTY COMPANY	0.00%	94	2	\$122	\$122	\$0	\$0	\$0	0.00%
63	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	97	2	\$77	\$68	\$0	\$0	\$0	0.00%
64	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	99	1	\$0	\$0	\$0	\$0	\$0	N/A
65	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	82	1	\$565	\$407	\$0	\$0	\$0	0.00%
66	NEW YORK LIFE INSURANCE COMPANY	0.01%	57	22	\$5,687	\$5,574	\$0	\$400	\$520	9.33%
67	OLD AMERICAN INSURANCE COMPANY	0.01%	61	60	\$4,643	\$4,716	\$0	\$2,240	\$42,369	898.41%
68	PAUL REVERE LIFE INSURANCE COMPANY	0.02%	51	69	\$10,306	\$10,784	\$0	\$478	\$2,782	25.80%
69	PENNSYLVANIA LIFE INSURANCE COMPANY	0.39%	28	235	\$186,196	\$195,258	\$0	\$27,297	\$26,516	13.58%
70	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	5.57%	5	1,428	\$2,675,807	\$2,629,476	\$0	\$980,480	\$993,764	37.79%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	PHYSICIANS MUTUAL INSURANCE COMPANY	1.31%	15	1,884	\$629,576	\$639,584	\$0	\$300,187	\$282,112	44.11%
72	PRIMERICA LIFE INSURANCE COMPANY	0.00%	74	2	\$1,194	\$996	\$0	\$0	-\$4	-0.40%
73	PROFESSIONAL INSURANCE COMPANY	0.01%	53	26	\$7,132	\$7,280	\$0	\$5,230	\$5,230	71.84%
74	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.01%	66	6	\$2,449	\$2,378	\$0	\$0	\$0	0.00%
75	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.00%	80	7	\$605	\$759	\$0	\$289	\$52	6.85%
76	RESERVE NATIONAL INSURANCE COMPANY	8.21%	3	6,511	\$3,943,669	\$3,927,977	\$0	\$1,853,589	\$2,306,406	58.72%
77	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	92	30	\$152	\$152	\$0	\$720	\$720	473.68%
78	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.73%	21	293	\$350,255	\$358,631	\$0	\$9,403	\$42,978	11.98%
79	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	3.54%	9	6,703	\$1,700,768	\$1,732,303	\$375	\$957,932	\$1,003,255	57.91%
80	STERLING INVESTORS LIFE INSURANCE COMPANY	0.58%	24	302	\$276,078	\$63,437	\$0	\$52,126	\$57,177	90.13%
81	THE RELIABLE LIFE INSURANCE COMPANY	0.01%	55	120	\$6,847	\$6,979	\$0	\$384	\$384	5.50%
82	THRIVENT FINANCIAL FOR LUTHERANS	0.02%	52	75	\$8,029	\$8,057	\$2,353	\$3,915	\$3,915	48.59%
83	TIME INSURANCE COMPANY	0.00%	81	7	\$582	\$594	\$0	\$0	-\$70	-11.78%
84	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	93	1	\$132	\$134	\$0	\$0	\$0	0.00%
85	TRANSAMERICA LIFE INSURANCE COMPANY	0.06%	42	262	\$28,317	\$30,171	\$0	\$4,540	\$7,981	26.45%
86	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.04%	45	145	\$17,643	\$17,797	\$0	\$958	\$978	5.50%
87	TRUSTMARK INSURANCE COMPANY	0.00%	76	2	\$838	\$838	\$0	\$0	\$0	0.00%
88	UNIFIED LIFE INSURANCE COMPANY	0.00%	71	9	\$1,420	\$1,436	\$0	\$0	\$0	0.00%
89	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	64	12	\$2,672	\$2,678	\$0	\$943	\$1,016	37.94%
90	UNITED AMERICAN INSURANCE COMPANY	0.52%	25	240	\$248,814	\$246,068	\$0	\$109,176	\$90,250	36.68%
91	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.64%	23	367	\$304,865	\$306,489	\$0	\$75,133	\$74,119	24.18%
92	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	84	4	\$502	\$502	\$0	\$0	-\$589	-117.33%
93	UNITED INSURANCE COMPANY OF AMERICA	0.03%	46	111	\$15,660	\$15,739	\$0	\$8,678	\$7,156	45.47%
94	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.72%	22	396	\$343,318	\$342,384	\$0	\$106,016	\$124,118	36.25%
95	UNITED SECURITY ASSURANCE COMPANY OF PENNS	0.05%	43	23	\$23,782	\$21,273	\$0	\$2,315	\$2,315	10.88%
96	USAA LIFE INSURANCE COMPANY	0.00%	72	4	\$1,320	\$1,328	\$0	\$0	\$0	0.00%
97	WASHINGTON NATIONAL INSURANCE COMPANY	0.11%	37	162	\$55,164	\$53,609	\$0	\$6,554	\$38,989	72.73%
98	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.00%	89	3	\$295	\$295	\$0	\$0	\$0	0.00%
99	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	95	0	\$93	\$85	\$0	\$0	\$0	0.00%
100	WILCO LIFE INSURANCE COMPANY	0.00%	70	3	\$1,592	\$1,555	\$0	\$0	-\$232	-14.92%
101	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.03%	49	26	\$12,558	\$12,508	\$0	\$1,100	\$1,155	9.23%
TOTAL		100.00%		153,237	\$48,008,087	\$47,981,770	\$5,965	\$17,684,818	\$19,177,573	39.97%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SHORT TERM CREDIT DISABILITY

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FEDERATED LIFE INSURANCE COMPANY	83.72%	1	8,125	\$931,268	\$958,754	\$0	\$191,674	\$230,164	24.01%
2	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	5	0	\$0	\$0	\$0	\$0	-\$40	N/A
3	AMERICAN NATIONAL INSURANCE COMPANY	16.35%	2	505	\$181,877	\$257,570	\$0	\$35,224	\$100,811	39.14%
4	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.05%	4	0	\$607	\$607	\$0	\$0	\$0	0.00%
5	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	-0.02%	5	45	-\$248	\$5,390	\$0	\$4,521	\$751	13.93%
6	OLD UNITED LIFE INSURANCE COMPANY	1.18%	3	94	\$13,103	\$24,078	\$0	\$0	\$0	0.00%
7	SHELTER LIFE INSURANCE COMPANY	0.00%	5	0	\$0	\$51	\$0	\$0	\$0	0.00%
8	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	-1.28%	5	319	-\$14,202	\$147,211	\$0	\$89,481	\$50,543	34.33%
TOTAL		100.00%		9,088	\$1,112,405	\$1,393,661	\$0	\$320,900	\$382,229	27.43%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CREDIT DISABILITY

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	PLATEAU INSURANCE COMPANY	100.60%	1	1,585	\$156,320	\$260,603	\$0	\$71,125	\$87,862	33.71%
2	PROTECTIVE LIFE INSURANCE COMPANY	-0.60%	2	21	-\$929	\$3,821	\$0	\$803	-\$480	-12.56%
TOTAL		100.00%		1,606	\$155,391	\$264,424	\$0	\$71,928	\$87,382	33.05%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL STOP LOSS

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN ALTERNATIVE INSURANCE C	65.77%	1	138,105	\$4,127,530	\$4,127,530	\$0	\$3,198,034	\$3,623,223	87.78%
2	ATLANTIC SPECIALTY INSURANCE COMI	0.00%	3	1,548	\$56	\$56	\$0	\$32,043	-\$23,135	-41312.50%
3	BERKSHIRE HATHAWAY SPECIALTY INS	34.23%	2	1,587	\$2,148,425	\$2,148,425	\$0	\$559,030	\$1,045,028	48.64%
TOTAL		100.00%		141,240	\$6,276,011	\$6,276,011	\$0	\$3,789,107	\$4,645,116	74.01%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE PART D

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACCENDO INSURANCE COMPANY	0.00%	10	0	\$0	\$963	\$0	-\$1,608	-\$1,608	-166.98%
2	AETNA LIFE INSURANCE COMPANY	11.39%	3	42,143	\$29,419,699	\$29,419,699	\$0	\$21,217,197	\$21,217,197	72.12%
3	ANTHEM INSURANCE COMPANIES INC	6.76%	4	11,864	\$17,452,374	\$18,056,891	\$0	\$14,697,037	\$13,786,142	76.35%
4	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN'	4.92%	5	14,379	\$12,708,297	\$13,727,527	\$0	\$7,994,182	\$8,069,152	58.78%
5	HUMANA INSURANCE COMPANY	32.19%	2	133,366	\$83,152,935	\$83,152,935	\$0	\$59,550,406	\$58,499,615	70.35%
6	MERIT HEALTH INSURANCE COMPANY	0.61%	8	869	\$1,587,278	\$1,587,278	\$0	\$1,402,521	\$1,402,521	88.36%
7	SILVERSCRIPT INSURANCE COMPANY	38.63%	1	148,778	\$99,789,084	\$100,341,717	\$0	\$87,425,431	\$91,794,792	91.48%
8	SYMPHONIX HEALTH INSURANCE INC	0.73%	7	3,115	\$1,887,588	\$3,071,247	\$0	\$2,364,106	\$2,404,530	78.29%
9	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	9	1	\$160	\$160	\$0	\$962	\$962	601.25%
10	WELLCARE PRESCRIPTION INSURANCE INC	4.76%	6	16,875	\$12,304,787	\$12,304,787	\$0	\$10,753,515	\$9,866,467	80.18%
TOTAL		100.00%		371,390	\$258,302,202	\$261,663,204	\$0	\$205,403,749	\$207,039,770	79.12%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	12.74%	3	6,637	\$85,715,958	\$85,537,312	\$0	\$74,875,137	\$76,277,097	89.17%
2	ANTHEM INSURANCE COMPANIES INC	3.28%	4	2,157	\$22,097,708	\$22,242,734	\$0	\$18,263,990	\$17,662,461	79.41%
3	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	57.75%	1	38,337	\$388,675,367	\$389,519,290	\$0	\$327,405,156	\$329,841,235	84.68%
4	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.00%	6	0	\$0	\$0	\$0	\$920	\$920	N/A
5	HUMANA INSURANCE COMPANY	25.53%	2	17,154	\$171,792,649	\$171,072,881	\$0	\$131,531,063	\$132,491,536	77.45%
6	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO	0.70%	5	506	\$4,697,787	\$4,697,787	\$0	\$3,650,887	\$4,092,514	87.12%
	TOTAL	100.00%		64,791	\$672,979,469	\$673,070,004	\$0	\$555,727,153	\$560,365,763	83.26%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AAA LIFE INSURANCE COMPANY	0.01%	151	356	\$204,209	\$205,143	\$0	\$49,388	\$46,315	22.58%
2	ABILITY INSURANCE COMPANY	0.07%	81	1,061	\$2,415,341	\$2,381,418	\$0	\$3,949,658	\$4,436,438	186.29%
3	ACCENDO INSURANCE COMPANY	0.00%	299	0	\$0	\$963	\$0	-\$1,608	-\$1,608	-166.98%
4	ACE AMERICAN INSURANCE COMPANY	0.00%	258	55	\$1,512	\$1,512	\$0	\$0	-\$366	-24.21%
5	AETNA HEALTH AND LIFE INSURANCE COMF	0.00%	157	129	\$157,822	\$157,342	\$0	\$119,810	\$123,176	78.29%
6	AETNA LIFE INSURANCE COMPANY	3.31%	7	48,780	\$115,104,447	\$114,925,801	\$0	\$95,847,192	\$97,249,152	84.62%
7	ALL SAVERS INSURANCE COMPANY	0.05%	90	0	\$1,780,664	\$1,206,221	\$0	\$120,057	\$8,053	0.67%
8	ALLIANZ LIFE INSURANCE COMPANY OF NEI	0.00%	237	2	\$5,888	\$5,888	\$0	\$0	\$0	0.00%
9	ALLIANZ LIFE INSURANCE COMPANY OF NOI	0.14%	56	3,105	\$4,887,414	\$4,945,377	\$0	\$4,377,285	\$4,369,392	88.35%
10	ALLSTATE LIFE INSURANCE COMPANY	0.00%	239	4	\$5,233	\$5,215	\$0	\$0	\$0	0.00%
11	ALLSTATE LIFE INSURANCE COMPANY OF N	0.00%	266	4	\$916	\$915	\$0	\$0	\$0	0.00%
12	AMERICAN ALTERNATIVE INSURANCE CORP	0.12%	64	138,105	\$4,127,530	\$4,127,530	\$0	\$3,198,034	\$3,623,223	87.78%
13	AMERICAN BANKERS LIFE ASSURANCE OF F	0.00%	280	10,873	\$398	\$398	\$0	\$0	-\$234	-58.79%
14	AMERICAN CONTINENTAL INSURANCE COMI	0.26%	40	4,123	\$9,039,433	\$9,075,566	\$0	\$6,726,573	\$6,744,681	74.32%
15	AMERICAN FAMILY LIFE ASSURANCE COMP	2.89%	8	412,998	\$100,268,440	\$100,924,097	\$0	\$45,567,325	\$45,673,138	45.25%
16	AMERICAN FAMILY MUTUAL INSURANCE CO	0.18%	49	2,086	\$6,135,563	\$6,062,404	\$0	\$4,541,899	\$5,084,046	83.86%
17	AMERICAN FEDERATED LIFE INSURANCE CC	0.03%	119	8,125	\$931,268	\$958,754	\$0	\$191,674	\$230,164	24.01%
18	AMERICAN FIDELITY ASSURANCE COMPANY	0.23%	46	20,085	\$7,820,863	\$7,790,177	\$0	\$3,293,071	\$3,314,549	42.55%
19	AMERICAN GENERAL LIFE INSURANCE CO	0.07%	78	9,479	\$2,463,321	\$2,456,347	\$0	\$1,340,949	\$1,443,232	58.76%
20	AMERICAN HEALTH AND LIFE INSURANCE C	0.00%	264	7	\$936	\$954	\$0	\$51,332	\$0	0.00%
21	AMERICAN HERITAGE LIFE INSURANCE COM	0.07%	77	9,646	\$2,536,061	\$2,518,559	\$0	\$2,031,019	\$1,971,010	78.26%
22	AMERICAN HOME ASSURANCE COMPANY	0.00%	299	0	\$0	\$2,076	\$0	\$0	-\$643	-30.97%
23	AMERICAN HOME LIFE INSURANCE COMPAN	0.00%	283	8	\$315	\$335	\$0	\$0	\$0	0.00%
24	AMERICAN INCOME LIFE INSURANCE CO	0.04%	104	31,304	\$1,435,415	\$1,434,947	\$0	\$572,643	\$950,577	66.24%
25	AMERICAN NATIONAL INSURANCE COMPAN'	0.01%	142	1,186	\$328,019	\$405,074	\$0	\$86,680	\$83,729	20.67%
26	AMERICAN NATIONAL LIFE INSURANCE COM	0.00%	161	94	\$151,875	\$154,147	\$0	\$132,559	\$138,855	90.08%
27	AMERICAN PROGRESSIVE LIFE AND HEALTH	0.00%	238	1	\$5,760	\$5,798	\$0	\$0	\$0	0.00%
28	AMERICAN PUBLIC LIFE INSURANCE COMPA	0.00%	187	90	\$66,353	\$66,452	\$0	\$19,964	\$24,692	37.16%
29	AMERICAN REPUBLIC CORP INSURANCE CO	0.14%	58	1,690	\$4,854,670	\$4,883,558	\$0	\$3,311,271	\$3,295,327	67.48%
30	AMERICAN REPUBLIC INSURANCE COMPAN'	0.16%	50	2,648	\$5,641,543	\$5,667,024	\$0	\$5,276,784	\$5,330,650	94.06%
31	AMERICAN RETIREMENT LIFE INSURANCE C	0.06%	82	937	\$2,251,365	\$2,259,298	\$0	\$2,034,378	\$2,050,044	90.74%
32	AMERICAN STATES INSURANCE COMPANY	0.00%	255	3	\$1,932	\$2,888	\$0	\$2,400	\$799	27.67%
33	AMERICAN UNITED LIFE INSURANCE COMPA	0.00%	231	8	\$7,391	\$8,046	\$0	\$0	\$0	0.00%
34	AMERICO FINANCIAL LIFE AND ANNUITY INS	0.07%	79	1,987	\$2,445,692	\$2,261,166	\$0	\$1,837,259	\$2,127,115	94.07%
35	AMERITAS LIFE INSURANCE CORP	0.11%	66	6,036	\$3,702,650	\$3,700,971	\$0	\$1,492,835	\$1,708,837	46.17%
36	ANTHEM INSURANCE COMPANIES INC	1.14%	13	14,309	\$39,740,177	\$40,489,720	\$0	\$33,115,526	\$31,661,925	78.20%
37	ASSURANCEAMERICA INSURANCE COMPAN	0.00%	190	1,275	\$62,143	\$63,476	\$0	\$10,000	\$10,000	15.75%
38	ASSURED LIFE ASSOCIATION	0.00%	169	115	\$127,059	\$128,769	\$0	\$99,010	\$98,029	76.13%
39	ASSURITY LIFE INSURANCE COMPANY	0.04%	103	2,345	\$1,461,360	\$1,467,370	\$0	\$790,347	\$1,289,598	87.88%
40	ATHENE ANNUITY & LIFE ASSURANCE COMF	0.00%	205	94	\$30,856	\$31,269	\$0	\$29,384	\$148,117	473.69%
41	ATHENE ANNUITY AND LIFE COMPANY	0.00%	235	12	\$6,106	\$6,395	\$0	\$206,283	\$85,649	1339.31%
42	ATLANTA LIFE INSURANCE COMPANY	0.00%	264	1	\$936	\$900	\$0	\$46	\$69	7.67%
43	ATLANTIC SPECIALTY INSURANCE COMPAN	0.01%	136	2,039	\$502,989	\$413,039	\$0	\$53,331	\$65,064	15.75%
44	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	244	80	\$4,276	\$4,486	\$0	\$0	-\$14,976	-333.84%
45	AUTO OWNERS LIFE INSURANCE COMPANY	0.01%	138	297	\$458,998	\$450,281	\$0	\$147,928	\$108,409	24.08%
46	AXA EQUITABLE LIFE INSURANCE COMPANY	0.01%	145	434	\$268,510	\$273,134	\$0	\$1,517,149	\$1,513,715	554.20%
47	BALTIMORE LIFE INSURANCE COMPANY THI	0.00%	298	1	\$11	\$11	\$0	\$0	\$0	0.00%
48	BANKERS FIDELITY ASSURANCE COMPANY	0.00%	223	0	\$11,717	\$0	\$0	\$0	\$0	N/A
49	BANKERS FIDELITY LIFE INSURANCE COMP	0.04%	110	641	\$1,226,076	\$1,229,384	\$0	\$846,877	\$813,901	66.20%
50	BANKERS LIFE AND CASUALTY COMPANY	0.61%	20	13,846	\$21,166,812	\$23,036,525	\$2,907	\$23,183,122	\$23,255,649	100.95%
51	BANNER LIFE INSURANCE COMPANY	0.00%	183	504	\$71,403	\$71,403	\$0	\$0	\$0	0.00%
52	BCS INSURANCE COMPANY	0.00%	299	0	-\$345	\$162	\$0	\$0	-\$34	-20.99%
53	BERKSHIRE HATHAWAY SPECIALTY INSURA	0.06%	86	1,587	\$2,148,425	\$2,148,425	\$0	\$559,030	\$1,045,028	48.64%
54	BERKSHIRE LIFE INSURANCE COMPANY OF	0.18%	48	3,275	\$6,250,708	\$6,243,301	\$0	\$1,181,841	\$2,104,424	33.71%
55	BLUE CROSS AND BLUE SHIELD OF KANSAS	2.74%	10	33,999	\$95,175,955	\$95,175,955	\$0	\$73,272,524	\$58,936,214	61.92%
56	BOSTON MUTUAL LIFE INSURANCE COMPAN	0.00%	165	1,526	\$143,986	\$72,398	\$0	\$32,894	\$32,731	45.21%
57	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.05%	95	656	\$1,640,878	\$2,024,024	\$0	\$3,339,508	\$2,467,293	121.90%
58	CANADA LIFE ASSURANCE COMPANY	0.00%	203	42	\$34,283	\$35,464	\$0	\$200,888	\$161,271	454.75%
59	CATHOLIC FINANCIAL LIFE	0.00%	273	6	\$646	\$711	\$0	\$0	\$0	0.00%
60	CATHOLIC ORDER OF FORESTERS	0.00%	214	22	\$20,002	\$20,002	\$0	\$28,528	\$28,528	142.63%
61	CELTIC INSURANCE COMPANY	6.91%	5	54,934	\$240,192,073	\$240,192,073	\$0	\$169,233,576	\$178,502,420	74.32%
62	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	268	3	\$856	\$864	\$0	\$533	\$537	62.15%
63	CENTRAL STATES HEALTH & LIFE CO OF OM	0.00%	166	47	\$136,695	\$136,725	\$0	\$97,508	\$45,313	33.14%
64	CENTRAL STATES INDEMNITY COMPANY OF	0.00%	212	166	\$21,792	\$22,024	\$0	\$2,159	\$1,614	7.33%
65	CENTRE LIFE INSURANCE COMPANY	0.00%	174	82	\$103,186	\$107,376	\$0	\$23,939	\$12,872	11.99%
66	CHESAPEAKE LIFE INSURANCE COMPANY T	0.16%	51	26,617	\$5,611,034	\$5,628,011	\$0	\$1,083,831	\$1,082,565	19.24%
67	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.13%	61	1,192	\$4,654,478	\$4,832,774	\$0	\$3,523,181	\$3,477,348	71.95%
68	CICA LIFE INSURANCE COMPANY OF AMERI	0.00%	285	1	\$200	\$289	\$0	\$0	\$0	0.00%
69	CIGNA HEALTH AND LIFE INSURANCE COMP	16.27%	2	117,207	\$565,241,992	\$577,654,034	\$0	\$399,955,333	\$410,960,160	71.14%
70	CIGNA NATIONAL HEALTH INSURANCE COM	0.00%	192	20	\$59,082	\$59,086	\$0	\$21,961	\$21,767	36.84%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	189	53	\$66,000	\$67,063	\$0	\$0	\$4,852	7.23%
72	CITIZENS SECURITY LIFE INS CO	0.07%	80	2,636	\$2,415,957	\$2,556,063	\$0	\$1,379,933	\$1,387,288	54.27%
73	CMFG LIFE INSURANCE COMPANY	0.03%	117	764	\$961,211	\$952,421	\$0	\$123,354	\$9,778	1.03%
74	COLONIAL LIFE & ACCIDENT INSURANCE CO	0.34%	32	28,114	\$11,791,055	\$11,839,527	\$0	\$5,688,510	\$5,761,344	48.66%
75	COLONIAL PENN LIFE INSURANCE COMPAN'	0.34%	31	6,244	\$11,831,519	\$11,767,935	\$0	\$8,159,945	\$8,171,265	69.44%
76	COLORADO BANKERS LIFE INS CO	0.00%	213	38	\$21,687	\$21,687	\$0	\$0	\$0	0.00%
77	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	249	1	\$3,216	\$3,277	\$0	\$741	\$821	25.05%
78	COLUMBUS LIFE INSURANCE COMPANY	0.00%	291	0	\$128	\$152	\$0	\$0	\$0	0.00%
79	COMBINED INSURANCE CO OF AMERICA	0.33%	34	36,250	\$11,352,257	\$11,413,321	\$0	\$10,998,697	\$8,234,629	72.15%
80	COMMERCIAL TRAVELERS LIFE INSURANCE	0.00%	243	201	\$4,742	\$5,013	\$0	\$1,121	\$1,121	22.36%
81	COMMONWEALTH ANNUITY AND LIFE INSUR	0.00%	251	5	\$3,021	\$3,078	\$0	\$65,239	\$63,929	2076.97%
82	COMPANION LIFE INSURANCE COMPANY	0.24%	42	3,918	\$8,313,049	\$9,212,508	\$0	\$6,597,954	\$6,558,629	71.19%
83	COMPBENEFITS INSURANCE COMPANY	0.00%	281	3	\$381	\$401	\$0	\$0	\$0	0.00%
84	CONNECTICUT GENERAL LIFE INS CO	0.00%	188	68	\$66,272	\$75,736	\$0	\$546,178	-\$539,628	-712.51%
85	CONSTITUTION LIFE INSURANCE COMPANY	0.04%	101	821	\$1,481,899	\$1,506,637	\$0	\$1,275,834	\$1,330,957	88.34%
86	CONTINENTAL CASUALTY COMPANY	0.14%	55	2,508	\$4,935,165	\$10,019,963	\$0	\$10,696,789	\$10,937,655	109.16%
87	CONTINENTAL GENERAL INSURANCE COMP	0.10%	69	3,323	\$3,458,857	\$3,638,274	\$0	\$4,595,489	\$4,000,641	109.96%
88	CONTINENTAL LIFE INS CO OF BRENTWOOD	0.20%	47	7,361	\$6,943,287	\$6,931,243	\$0	\$4,163,281	\$4,219,933	60.88%
89	COUNTRY LIFE INSURANCE COMPANY	0.03%	120	684	\$924,922	\$949,040	\$0	\$533,141	\$554,723	58.45%
90	COVENTRY HEALTH AND LIFE INSURANCE C	11.34%	3	38,337	\$394,015,843	\$394,859,766	\$0	\$330,849,185	\$328,719,045	83.25%
91	COX HEALTH SYSTEMS INSURANCE COMPA	0.96%	14	6,635	\$33,443,415	\$33,443,415	\$0	\$32,619,354	\$33,251,252	99.43%
92	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	279	23	\$465	\$461	\$0	\$300	\$150	32.54%
93	CSA FRATERNAL LIFE	0.00%	257	0	\$1,791	\$1,809	\$0	\$8,261	\$7,831	432.89%
94	DENTAL CARE PLUS INC	0.02%	130	2,119	\$591,160	\$594,589	\$0	\$120,871	\$122,333	20.57%
95	DENTEGRA INSURANCE COMPANY	0.00%	177	285	\$86,690	\$92,875	\$0	\$23,314	\$23,088	24.86%
96	DSM USA INSURANCE COMPANY INC	0.01%	155	727	\$183,983	\$183,983	\$0	\$78,256	\$76,256	41.45%
97	ELIPS LIFE INSURANCE COMPANY	0.00%	259	13	\$1,488	\$1,469	\$0	\$0	\$0	0.00%
98	EMC NATIONAL LIFE COMPANY	0.00%	191	77	\$60,606	\$60,478	\$0	\$17,015	\$17,895	29.59%
99	EQUITABLE LIFE & CASUALTY INSURANCE C	0.29%	38	4,985	\$9,914,559	\$10,116,177	\$0	\$10,070,436	\$8,465,430	83.68%
100	EVEREST REINSURANCE COMPANY	0.55%	22	10,273	\$19,156,617	\$18,450,996	\$0	\$16,390,144	\$18,638,220	101.01%
101	FAMILY BENEFIT LIFE INSURANCE COMPAN'	0.00%	256	118	\$1,815	\$1,815	\$0	\$0	\$0	0.00%
102	FAMILY HERITAGE LIFE INSURANCE COMPA	0.23%	43	26,078	\$8,132,186	\$8,097,756	\$0	\$1,502,931	\$1,556,887	19.23%
103	FAMILY LIFE INSURANCE COMPANY	0.01%	147	191	\$238,682	\$238,938	\$0	\$134,963	\$128,963	53.97%
104	FARM BUREAU LIFE INSURANCE COMPANY (	0.00%	219	30	\$13,542	\$13,688	\$0	\$13,504	\$21,739	158.82%
105	FARMERS MUTUAL HAIL INSURANCE COMP/	0.00%	284	22	\$270	\$285	\$0	\$0	\$0	0.00%
106	FARMERS NEW WORLD LIFE INSURANCE CO	0.02%	128	2,926	\$604,330	\$604,362	\$0	\$313,054	\$313,054	51.80%
107	FEDERAL INSURANCE COMPANY	0.04%	107	3,260	\$1,330,144	\$1,329,360	\$0	\$7,073	\$61,119	4.60%
108	FEDERAL LIFE INSURANCE COMPANY	0.00%	263	47	\$987	\$663	\$0	\$0	\$0	0.00%
109	FEDERATED LIFE INSURANCE COMPANY	0.03%	118	754	\$942,911	\$956,066	\$0	\$107,019	\$476,542	49.84%
110	FIDELITY LIFE ASSOCIATION A LEGAL RESEI	0.00%	240	62	\$5,188	\$0	\$0	\$0	\$0	N/A
111	FIDELITY SECURITY LIFE INSURANCE COMP	0.01%	156	856	\$177,446	\$175,889	\$0	\$2,616	\$97,605	55.49%
112	FINANCIAL AMERICAN LIFE INSURANCE COM	0.00%	299	45	-\$248	\$5,390	\$0	\$4,521	\$751	13.93%
113	FIRST ALLMERICA FINANCIAL LIFE INSURAN	0.00%	299	1	\$0	\$0	\$0	\$0	\$0	N/A
114	FIRST HEALTH LIFE & HEALTH INSURANCE C	0.41%	26	14,899	\$14,131,654	\$15,152,322	\$0	\$8,998,714	\$9,070,075	59.86%
115	FORETHOUGHT LIFE INSURANCE COMPANY	0.02%	129	434	\$604,212	\$604,247	\$0	\$60,257	\$57,694	9.55%
116	FREEDOM LIFE INSURANCE COMPANY OF AI	0.24%	41	13,022	\$8,452,178	\$8,369,989	\$0	\$2,803,553	\$3,463,593	41.38%
117	GENWORTH LIFE AND ANNUITY INSURANCE	0.01%	135	210	\$513,045	\$519,945	\$0	\$663,453	\$592,217	113.90%
118	GENWORTH LIFE INSURANCE COMPANY	1.30%	12	24,510	\$45,188,515	\$45,651,345	\$0	\$39,231,631	\$52,480,528	114.96%
119	GERBER LIFE INSURANCE COMPANY	0.02%	122	3,051	\$860,201	\$860,304	\$0	\$390,642	\$359,558	41.79%
120	GLEANER LIFE INSURANCE SOCIETY	0.00%	299	8	\$0	\$0	\$0	\$0	\$0	N/A
121	GLOBE LIFE AND ACCIDENT INSURANCE CO	0.05%	94	5,659	\$1,656,945	\$1,703,640	\$0	\$1,531,921	\$1,487,255	87.30%
122	GOLDEN RULE INSURANCE COMPANY	0.33%	33	20,425	\$11,370,114	\$10,985,471	\$0	\$4,745,261	\$4,283,509	38.99%
123	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	287	2	\$163	\$215	\$0	\$0	\$4	1.86%
124	GOVERNMENT PERSONNEL MUTUAL LIFE IN	0.01%	137	171	\$474,801	\$478,236	\$0	\$426,795	\$438,124	91.61%
125	GPM HEALTH AND LIFE INSURANCE COMPAI	0.02%	131	415	\$583,864	\$569,483	\$0	\$489,499	\$538,870	94.62%
126	GREAT AMERICAN LIFE INSURANCE COMPA	0.01%	150	114	\$216,801	\$218,510	\$0	\$67,877	\$171,603	78.53%
127	GREAT SOUTHERN LIFE INSURANCE COMPA	0.00%	267	10	\$911	\$946	\$0	\$0	\$0	0.00%
128	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	204	48	\$31,632	\$31,948	\$0	\$69,356	\$5,886	18.42%
129	GUARANTEE TRUST LIFE INSURANCE COMP	0.32%	35	14,855	\$11,238,417	\$11,331,979	\$0	\$4,249,011	\$3,765,422	33.23%
130	GUARANTY INCOME LIFE INSURANCE COMP	0.00%	193	48	\$54,385	\$54,361	\$0	\$25,114	\$25,085	46.15%
131	GUARDIAN LIFE INSURANCE COMPANY OF A	0.04%	105	2,588	\$1,431,780	\$1,423,734	\$15,239	\$1,547,171	\$2,417,934	169.83%
132	HARTFORD LIFE AND ACCIDENT INSURANCE	0.00%	233	3	\$6,739	\$6,739	\$0	\$137,472	\$137,472	2039.95%
133	HCC LIFE INSURANCE COMPANY	-0.02%	299	9	-\$741,177	\$1,954,679	\$0	\$1,425,539	\$272,420	13.94%
134	HEALTH CARE SERVICE CORPORATION	0.05%	89	782	\$1,871,689	\$1,871,689	\$0	\$2,751,968	\$2,813,883	150.34%
135	HEALTHY ALLIANCE LIFE INSURANCE COMP	17.60%	1	123,629	\$611,537,615	\$598,877,043	\$0	\$401,778,343	\$382,123,516	63.81%
136	HEARTLAND NATIONAL LIFE INSURANCE CO	0.04%	109	1,467	\$1,320,378	\$1,298,423	\$0	\$651,135	\$619,762	47.73%
137	HORACE MANN LIFE INSURANCE COMPANY	0.00%	232	25	\$7,086	\$6,966	\$0	\$0	\$184	2.64%
138	HUMANA INSURANCE COMPANY	7.79%	4	169,278	\$270,477,086	\$269,744,612	\$0	\$206,056,398	\$198,098,871	73.44%
139	HUMANADENTAL INSURANCE COMPANY	0.02%	121	2,306	\$864,981	\$869,938	\$0	\$623,979	\$716,669	82.38%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
140	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	286	3	\$176	\$179	\$0	\$0	\$0	0.00%
141	IDEALIFE INSURANCE COMPANY	0.00%	199	8	\$35,815	\$35,620	\$0	\$9,115	\$8,191	23.00%
142	ILLINOIS MUTUAL LIFE INSURANCE COMPAN	0.04%	106	4,038	\$1,401,282	\$1,437,864	\$0	\$1,098,492	\$1,486,274	103.37%
143	INDEPENDENCE AMERICAN INSURANCE COI	0.00%	160	309	\$156,046	\$154,454	\$0	\$5,839	\$48,345	31.30%
144	INDEPENDENT ORDER OF FORESTERS THE	0.00%	179	301	\$85,144	\$85,144	\$0	\$6,035	\$6,035	7.09%
145	INDIVIDUAL ASSURANCE COMPANY LIFE HE	0.23%	45	4,668	\$8,048,328	\$7,999,193	\$0	\$5,914,704	\$5,971,367	74.65%
146	INVESTORS LIFE INSURANCE COMPANY OF	0.00%	289	1	\$135	\$91	\$0	\$0	\$0	0.00%
147	JACKSON NATIONAL LIFE INSURANCE COMF	0.02%	126	708	\$633,073	\$622,359	\$0	\$1,422,803	\$1,422,803	228.61%
148	JEFFERSON NATIONAL LIFE INSURANCE CO	0.00%	207	18	\$28,969	\$28,746	\$0	\$25,331	\$23,867	83.03%
149	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	141	442	\$360,682	\$377,125	\$0	\$2,032,946	\$2,581,127	684.42%
150	JOHN HANCOCK LIFE & HEALTH INSURANCE	0.00%	209	11	\$26,516	\$27,246	\$0	\$0	\$634	2.33%
151	JOHN HANCOCK LIFE INSURANCE COMPANY	0.63%	19	11,446	\$21,854,636	\$22,084,527	\$10	\$16,918,304	\$19,978,284	90.46%
152	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	226	18	\$10,425	\$10,591	\$0	\$11,136	\$2,585	24.41%
153	KNIGHTS OF COLUMBUS	0.11%	67	3,210	\$3,649,073	\$3,709,965	\$0	\$918,986	\$3,057,716	82.42%
154	LEADERS LIFE INSURANCE COMPANY	0.00%	236	16	\$6,002	\$6,002	\$0	\$0	\$76	1.27%
155	LIBERTY LIFE ASSURANCE COMPANY OF BC	0.00%	295	1	\$55	\$71	\$0	\$2,979	\$2,167	3052.11%
156	LIBERTY NATIONAL LIFE INSURANCE COMP	0.09%	75	29,355	\$3,190,487	\$3,195,870	\$0	\$1,275,103	\$1,283,676	40.17%
157	LIFE INSURANCE COMPANY OF NORTH AME	0.00%	201	10	\$34,730	\$36,407	\$0	\$73	\$4,750	13.05%
158	LIFE INSURANCE COMPANY OF THE SOUTH	0.00%	290	3	\$131	\$131	\$0	\$0	\$0	0.00%
159	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	224	10	\$11,193	\$15,798	\$0	\$0	-\$654	-4.14%
160	LIFESECURE INSURANCE COMPANY	0.02%	123	606	\$763,058	\$761,097	\$0	\$31,050	\$37,407	4.91%
161	LIFESHIELD NATIONAL INSURANCE CO	0.00%	248	4	\$3,310	\$3,249	\$0	\$0	\$0	0.00%
162	LINCOLN BENEFIT LIFE COMPANY	0.04%	100	1,936	\$1,510,344	\$1,517,504	\$0	\$3,051,316	\$4,291,983	282.83%
163	LINCOLN HERITAGE LIFE INSURANCE COMP	0.00%	208	221	\$27,974	\$27,968	\$0	\$750	\$741	2.65%
164	LINCOLN LIFE & ANNUITY COMPANY OF NEV	0.00%	274	1	\$639	-\$553	\$0	\$0	\$0	0.00%
165	LINCOLN NATIONAL LIFE INSURANCE COMP	0.01%	143	199	\$317,079	\$402,768	\$0	\$423,235	\$528,929	131.32%
166	LONGEVITY INSURANCE COMPANY	0.00%	246	3	\$3,901	\$3,901	\$0	\$72,796	\$76,114	1951.14%
167	LOYAL AMERICAN LIFE INSURANCE COMPAI	0.12%	63	5,792	\$4,280,005	\$4,249,964	\$0	\$2,315,259	\$2,363,865	55.62%
168	LUMICO LIFE INSURANCE COMPANY	0.00%	245	23	\$4,148	\$4,045	\$0	\$0	\$0	0.00%
169	MADISON NATIONAL LIFE INSURANCE COMF	0.00%	261	4	\$1,090	\$1,670	\$0	\$0	-\$328	-19.64%
170	MANHATTAN LIFE INSURANCE COMPANY	0.41%	27	7,848	\$14,096,827	\$14,098,276	\$0	\$11,729,369	\$11,594,321	82.24%
171	MANHATTAN NATIONAL LIFE INSURANCE CC	0.00%	276	1	\$579	\$583	\$0	\$0	\$0	0.00%
172	MANHATTANLIFE ASSURANCE COMPANY OF	0.15%	54	3,559	\$5,085,879	\$5,393,742	\$0	\$1,288,417	\$1,530,222	28.37%
173	MARKEL INSURANCE COMPANY	0.01%	148	64,970	\$237,880	\$253,229	\$0	\$34,266	\$23,062	9.11%
174	MASSACHUSETTS MUTUAL LIFE INSURANCE	0.31%	37	6,038	\$10,902,850	\$10,986,353	\$471,175	\$9,553,171	\$12,282,997	111.80%
175	MEDAMERICA INSURANCE COMPANY	0.03%	116	716	\$1,064,078	\$1,093,585	\$0	\$656,803	\$655,840	59.97%
176	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	168	97	\$130,491	\$130,324	\$0	\$96,547	\$97,737	75.00%
177	MEDICO INSURANCE COMPANY	0.06%	85	3,215	\$2,201,597	\$2,215,825	\$0	\$1,203,637	\$1,212,494	54.72%
178	MERIT HEALTH INSURANCE COMPANY	0.05%	96	869	\$1,587,278	\$1,587,278	\$0	\$1,402,521	\$1,402,521	88.36%
179	MERIT LIFE INSURANCE CO	0.00%	299	277	\$0	\$0	\$0	\$6,608	\$14,143	N/A
180	METROPOLITAN LIFE INSURANCE COMPANY	0.40%	29	7,124	\$13,768,977	\$13,715,603	\$0	\$6,018,560	\$10,569,177	77.06%
181	METROPOLITAN TOWER LIFE INSURANCE CI	0.00%	162	119	\$151,301	\$159,133	\$0	\$821,491	\$609,075	382.75%
182	MIDLAND NATIONAL LIFE INSURANCE COMP	0.00%	299	2	\$0	\$0	\$0	\$47	\$47	N/A
183	MIDWEST NATIONAL LIFE INSURANCE COMF	0.00%	181	470	\$78,705	\$78,667	\$0	\$8,598	\$8,263	10.50%
184	MINNESOTA LIFE INSURANCE COMPANY	0.02%	127	271	\$611,737	\$629,779	\$0	\$454,902	\$146,464	23.26%
185	MISSOURI VALLEY LIFE AND HEALTH INSUR	0.14%	60	506	\$4,697,787	\$4,697,787	\$0	\$3,650,887	\$4,092,514	87.12%
186	MODERN WOODMEN OF AMERICA	0.00%	294	4	\$78	\$83	\$0	\$4,000	\$3,550	4277.11%
187	MONY LIFE INSURANCE COMPANY	0.00%	158	136	\$157,530	\$163,606	\$62,511	\$217,667	\$166,877	102.00%
188	MUTUAL OF OMAHA INSURANCE COMPANY	3.80%	6	70,859	\$132,135,291	\$134,081,078	\$0	\$107,463,346	\$108,058,686	80.59%
189	MUTUAL TRUST LIFE INSURANCE COMPANY	0.00%	272	1	\$663	\$663	\$0	\$0	\$0	0.00%
190	NASSAU LIFE INSURANCE COMPANY	0.00%	206	45	\$29,141	\$0	\$0	\$0	\$0	N/A
191	NASSAU LIFE INSURANCE COMPANY OF KAI	0.00%	163	99	\$147,837	\$150,907	\$0	\$162,463	\$192,713	127.70%
192	NATIONAL CASUALTY COMPANY	0.00%	269	22	\$854	\$854	\$0	\$0	-\$152	-17.80%
193	NATIONAL FOUNDATION LIFE INSURANCE CI	0.00%	211	104	\$22,506	\$22,282	\$0	\$6,298	\$6,822	30.62%
194	NATIONAL GUARDIAN LIFE INSURANCE COM	0.00%	180	36	\$81,954	\$71,305	\$0	\$10,185	\$10,185	14.28%
195	NATIONAL HEALTH INSURANCE COMPANY	0.13%	62	4,389	\$4,652,359	\$5,234,910	\$0	\$1,980,787	\$3,453,093	65.96%
196	NATIONAL LIFE INSURANCE COMPANY	0.00%	175	91	\$88,679	\$117,657	\$0	\$280,716	\$188,980	160.62%
197	NATIONAL TEACHERS ASSOCIATES LIFE INS	0.06%	87	7,744	\$2,145,299	\$2,152,617	\$0	\$783,324	\$645,928	30.01%
198	NATIONAL UNION FIRE INSURANCE COMPAN	0.00%	222	19	\$11,730	\$9,586	\$0	\$5,767	\$5,882	61.36%
199	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	241	3	\$5,062	\$5,062	\$0	\$6,125	\$6,125	121.00%
200	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	182	100	\$72,510	\$74,035	\$0	\$137,466	\$147,561	199.31%
201	NEW ERA LIFE INSURANCE COMPANY OF TH	0.00%	194	18	\$50,473	\$52,810	\$0	\$80,554	\$78,028	147.75%
202	NEW YORK LIFE INSURANCE COMPANY	0.15%	53	3,142	\$5,335,691	\$5,356,793	\$0	\$2,982,083	\$3,475,176	64.87%
203	NORTH AMERICAN COMPANY FOR LIFE AND	0.00%	299	1	\$0	\$0	\$0	\$0	\$0	N/A
204	NORTH AMERICAN INSURANCE COMPANY	0.04%	102	437	\$1,478,966	\$1,523,328	\$0	\$1,197,373	\$1,179,278	77.41%
205	NORTH AMERICAN SPECIALTY INSURANCE (	0.00%	299	0	\$0	\$0	\$0	\$7,823	\$7,823	N/A
206	NORTHWESTERN LONG TERM CARE INSURA	0.48%	23	6,369	\$16,701,599	\$16,709,045	\$0	\$1,724,932	\$3,091,745	18.50%
207	NORTHWESTERN MUTUAL LIFE INSURANCE	0.77%	15	20,933	\$26,694,059	\$26,439,079	\$8,618,714	\$10,945,978	-\$2,187,370	-8.27%
208	OHIO NATIONAL LIFE ASSURANCE CORPOR	0.01%	139	267	\$445,557	\$453,467	\$0	\$523,453	\$516,327	113.86%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
209	OHIO NATIONAL LIFE INSURANCE COMPANY	0.00%	171	91	\$125,080	\$124,936	\$22,254	\$247,877	\$232,465	186.07%
210	OLD AMERICAN INSURANCE COMPANY	0.00%	217	295	\$14,455	\$15,150	\$0	\$2,553	\$33,488	221.04%
211	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	252	204	\$2,674	\$2,674	\$0	\$1,135	\$1,135	42.45%
212	OLD SURETY LIFE INSURANCE COMPANY	0.41%	25	6,406	\$14,239,407	\$14,222,842	\$0	\$9,830,560	\$9,897,731	69.59%
213	OLD UNITED LIFE INSURANCE COMPANY	0.00%	220	94	\$13,103	\$24,078	\$0	\$0	\$0	0.00%
214	OMAHA INSURANCE COMPANY	0.68%	17	22,429	\$23,702,675	\$22,893,569	\$0	\$16,864,883	\$18,954,152	82.79%
215	OXFORD LIFE INSURANCE COMPANY	0.03%	114	343	\$1,141,632	\$1,160,629	\$0	\$954,502	\$920,903	79.35%
216	OZARK NATIONAL LIFE INSURANCE COMPAN	0.00%	195	905	\$48,939	\$49,930	\$0	\$131,294	\$131,476	263.32%
217	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	186	53	\$67,540	\$69,364	\$0	\$94,297	\$247,820	357.27%
218	PAUL REVERE LIFE INSURANCE COMPANY	0.06%	84	1,480	\$2,207,803	\$2,411,391	\$0	\$4,057,065	\$3,277,830	135.93%
219	PAVONIA LIFE INSURANCE COMPANY OF MI	0.00%	299	0	\$0	\$0	\$0	\$0	\$5	N/A
220	PEKIN LIFE INSURANCE COMPANY	0.03%	115	540	\$1,124,034	\$1,120,859	\$0	\$847,781	\$873,308	77.91%
221	PENN MUTUAL LIFE INSURANCE COMPANY	0.00%	228	34	\$7,846	\$60,803	\$0	\$144,068	-\$773,907	-1272.81%
222	PENNSYLVANIA LIFE INSURANCE COMPANY	-0.01%	299	1,802	-\$178,671	-\$183,585	\$0	\$879,034	\$854,368	-465.38%
223	PHILADELPHIA AMERICAN LIFE INSURANCE	0.10%	70	3,723	\$3,402,957	\$3,345,393	\$0	\$1,240,761	\$1,254,750	37.51%
224	PHYSICIANS LIFE INSURANCE COMPANY	0.04%	108	461	\$1,321,599	\$1,338,587	\$0	\$1,074,266	\$1,061,253	79.28%
225	PHYSICIANS MUTUAL INSURANCE COMPAN	0.14%	59	4,845	\$4,740,152	\$4,812,579	\$0	\$3,542,295	\$3,384,900	70.33%
226	PLATEAU INSURANCE COMPANY	0.00%	159	1,585	\$156,320	\$260,603	\$0	\$71,125	\$87,862	33.71%
227	PRIMERICA LIFE INSURANCE COMPANY	0.00%	253	7	\$2,601	\$2,403	\$0	\$0	-\$10	-0.42%
228	PRINCIPAL LIFE INSURANCE COMPANY	0.26%	39	3,853	\$9,148,129	\$6,966,897	\$0	\$2,688,536	\$3,739,543	53.68%
229	PROFESSIONAL INSURANCE COMPANY	0.01%	154	290	\$186,098	\$189,963	\$0	\$96,379	\$96,379	50.74%
230	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	164	100	\$144,570	\$143,959	\$0	\$310,960	\$294,952	204.89%
231	PROVIDENT AMERICAN LIFE AND HEALTH IN	0.00%	197	12	\$39,522	\$41,830	\$0	\$9,903	\$10,019	23.95%
232	PROVIDENT LIFE AND ACCIDENT INSURANCE	0.40%	28	26,625	\$13,929,921	\$14,107,429	\$0	\$7,183,765	\$6,949,261	49.26%
233	PROVIDENT LIFE AND CASUALTY INSURANCE	0.01%	146	114	\$265,261	\$267,292	\$0	\$201,984	\$244,346	91.42%
234	PRUDENTIAL INSURANCE COMPANY OF AME	0.10%	71	1,502	\$3,372,207	\$3,385,688	\$0	\$2,118,254	\$3,154,867	93.18%
235	PURITAN LIFE INSURANCE COMPANY OF AM	0.00%	176	0	\$87,682	\$109,395	\$0	\$60,293	\$59,455	54.35%
236	RELIANCE STANDARD LIFE INSURANCE COM	0.00%	247	21	\$3,511	\$3,511	\$0	\$0	\$0	0.00%
237	RELIASTAR LIFE INSURANCE COMPANY	0.00%	250	1	\$3,176	\$3,176	\$0	\$0	-\$6,207	-195.43%
238	RELIASTAR LIFE INSURANCE COMPANY OF I	0.00%	210	27	\$26,422	\$25,870	\$0	\$122,170	\$110,650	427.72%
239	RENAISSANCE LIFE & HEALTH INSURANCE C	0.05%	92	4,735	\$1,760,865	\$1,760,865	\$0	\$1,217,381	\$1,224,820	69.56%
240	RESERVE NATIONAL INSURANCE COMPANY	0.23%	44	10,846	\$8,107,264	\$8,189,382	\$0	\$4,521,683	\$5,039,273	61.53%
241	RIVERSOURCE LIFE INSURANCE COMPANY	0.14%	57	3,280	\$4,870,651	\$4,899,570	\$0	\$6,192,493	\$6,311,946	128.83%
242	ROYAL NEIGHBORS OF AMERICA	0.00%	170	16	\$126,529	\$126,993	\$0	\$76,362	\$72,527	57.11%
243	S USA LIFE INSURANCE COMPANY INC	0.00%	184	46	\$70,920	\$68,701	\$0	\$28,943	\$31,330	45.60%
244	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	260	3	\$1,200	\$1,173	\$0	\$636	\$687	58.57%
245	SECURITY MUTUAL LIFE INSURANCE COMP	0.00%	278	2	\$491	\$526	\$0	\$8,706	\$8,654	1645.25%
246	SECURITY NATIONAL LIFE INSURANCE COM	0.00%	271	25	\$798	\$806	\$0	\$0	\$0	0.00%
247	SENIOR HEALTH INSURANCE COMPANY OF I	0.05%	93	1,224	\$1,751,328	\$2,272,084	\$0	\$6,826,679	\$6,303,167	277.42%
248	SENTRY LIFE INSURANCE COMPANY (L&H A	0.00%	282	4	\$326	\$357	\$0	\$0	-\$2,312	-647.62%
249	SETTLERS LIFE INSURANCE COMPANY	0.00%	254	1	\$2,333	\$2,512	\$0	\$0	\$0	0.00%
250	SHELTER LIFE INSURANCE COMPANY	0.01%	152	143	\$201,658	\$206,690	\$0	\$251,570	-\$729,394	-352.89%
251	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	200	3	\$35,289	\$35,020	\$0	\$20,039	\$21,037	60.07%
252	SILVERSCRIPT INSURANCE COMPANY	2.87%	9	148,778	\$99,789,084	\$100,341,717	\$0	\$87,425,431	\$91,794,792	91.48%
253	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	288	30	\$152	\$152	\$0	\$720	\$720	473.68%
254	STANDARD INSURANCE COMPANY	0.10%	72	1,514	\$3,337,000	\$3,314,103	\$0	\$675,187	\$2,116,803	63.87%
255	STANDARD LIFE AND ACCIDENT INSURANCE	0.04%	98	1,814	\$1,513,827	\$1,571,150	\$0	\$1,103,342	\$984,189	62.64%
256	STANDARD LIFE AND CASUALTY COMPANY	0.00%	185	14	\$69,904	\$69,511	\$0	\$16,752	\$17,465	25.13%
257	STANDARD SECURITY LIFE INSURANCE COM	0.00%	227	21	\$8,957	\$9,390	\$0	\$0	\$0	0.00%
258	STARMOUNT LIFE INSURANCE COMPANY	0.03%	112	2,219	\$1,169,882	\$1,169,868	\$0	\$603,446	\$587,849	50.25%
259	STATE FARM MUTUAL AUTOMOBILE INSURA	0.68%	18	20,978	\$23,672,576	\$20,639,966	\$375	\$14,938,639	\$18,328,662	88.80%
260	STATE LIFE INSURANCE COMPANY	0.02%	133	315	\$553,465	\$554,254	\$0	\$799,106	\$1,442,154	260.20%
261	STATE MUTUAL INSURANCE COMPANY	0.10%	68	4,378	\$3,523,232	\$3,303,062	\$0	\$838,644	\$1,000,127	30.28%
262	STERLING INVESTORS LIFE INSURANCE COI	0.01%	140	418	\$419,300	\$96,346	\$0	\$79,168	\$79,138	82.14%
263	STERLING LIFE INSURANCE COMPANY	0.08%	76	1,007	\$2,651,673	\$2,671,804	\$0	\$2,065,476	\$2,028,979	75.94%
264	SYMETRA LIFE INSURANCE COMPANY	0.00%	225	14	\$10,614	\$11,860	\$0	\$11,447	\$11,490	96.88%
265	SYMPHONIX HEALTH INSURANCE INC	0.05%	88	3,115	\$1,887,588	\$3,071,247	\$0	\$2,364,106	\$2,404,530	78.29%
266	TALCOTT RESOLUTION LIFE AND ANNUITY II	0.00%	242	112	\$4,989	\$4,989	\$0	\$4,395	\$4,395	88.09%
267	TALCOTT RESOLUTION LIFE INSURANCE CO	0.00%	229	3	\$7,782	\$7,782	\$0	\$0	\$0	0.00%
268	TEACHERS INSURANCE AND ANNUITY ASSO	0.01%	153	104	\$191,878	\$195,384	\$0	\$411,365	-\$268,933	-137.64%
269	THE RELIABLE LIFE INSURANCE COMPANY	0.01%	144	2,939	\$312,082	\$311,979	\$0	\$102,879	\$123,333	39.53%
270	THE TRAVELERS PROTECTIVE ASSOCIATION	0.00%	216	1,178	\$18,457	\$18,457	\$0	\$10,840	\$11,522	62.43%
271	THRIVENT FINANCIAL FOR LUTHERANS	0.32%	36	7,360	\$11,001,309	\$10,966,087	\$133,671	\$13,259,120	\$11,901,632	108.53%
272	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	172	55	\$122,865	\$123,928	\$0	\$140,338	\$109,801	88.60%
273	TIME INSURANCE COMPANY	0.11%	65	8,806	\$3,880,681	\$3,897,297	\$0	\$4,272,270	\$4,369,273	112.11%
274	TRANSAMERICA FINANCIAL LIFE INSURANCE	0.00%	275	10	\$617	\$624	\$0	\$0	\$0	0.00%
275	TRANSAMERICA LIFE INSURANCE COMPANY	0.46%	24	11,594	\$15,941,885	\$16,531,569	\$0	\$16,091,205	\$15,961,504	96.55%
276	TRANSAMERICA PREMIER LIFE INSURANCE	1.56%	11	29,477	\$54,174,029	\$54,560,958	\$0	\$41,864,907	\$43,028,192	78.86%
277	TRAVELERS INDEMNITY COMPANY	0.00%	299	0	\$0	\$204	\$0	\$0	\$0	0.00%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
278	TRUASSURE INSURANCE COMPANY	0.02%	132	1,744	\$581,733	\$0	\$0	\$422,339	\$438,224	N/A
279	TRUSTMARK INSURANCE COMPANY	0.00%	178	303	\$86,069	\$86,054	\$0	\$42,808	\$30,274	35.18%
280	U S SPECIALTY INSURANCE COMPANY	0.00%	202	7	\$34,418	\$24,199	\$0	\$3,002	\$135,178	558.61%
281	UNICARE LIFE & HEALTH INSURANCE COMP	0.00%	262	2	\$990	\$927	\$0	\$289	\$290	31.28%
282	UNIFIED LIFE INSURANCE COMPANY	0.05%	97	948	\$1,584,223	\$1,549,707	\$0	\$1,513,907	\$1,603,808	103.49%
283	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	215	149	\$19,269	\$20,609	\$0	\$4,700	\$4,943	23.98%
284	UNION LABOR LIFE INSURANCE COMPANY	0.00%	234	14	\$6,455	\$6,400	\$0	\$218	-\$286	-4.47%
285	UNION SECURITY INSURANCE COMPANY	0.05%	91	1,060	\$1,771,255	\$1,810,354	\$0	\$3,073,519	\$4,774,283	263.72%
286	UNITED AMERICAN INSURANCE COMPANY	0.10%	73	3,260	\$3,301,464	\$3,333,939	\$0	\$2,474,942	\$2,464,780	73.93%
287	UNITED COMMERCIAL TRAVELERS OF AMEF	0.02%	125	679	\$731,425	\$736,680	\$0	\$499,965	\$493,233	66.95%
288	UNITED HEALTHCARE LIFE INSURANCE COW	0.03%	111	2,447	\$1,198,903	\$1,197,217	\$0	\$537,624	\$524,077	43.77%
289	UNITED HOME LIFE INSURANCE COMPANY	0.00%	270	2	\$806	\$802	\$0	\$0	\$0	0.00%
290	UNITED INSURANCE COMPANY OF AMERICA	0.00%	198	302	\$37,034	\$37,289	\$0	\$18,216	\$14,332	38.43%
291	UNITED LIFE INSURANCE COMPANY	0.00%	221	23	\$12,512	\$12,734	\$0	\$9,600	\$542	4.26%
292	UNITED NATIONAL LIFE INSURANCE COMPA	0.02%	124	671	\$742,123	\$747,700	\$0	\$367,037	\$452,131	60.47%
293	UNITED OF OMAHA LIFE INSURANCE COMPA	0.69%	16	8,137	\$23,921,729	\$24,092,659	\$0	\$16,675,607	\$17,008,668	70.60%
294	UNITED SECURITY ASSURANCE COMPANY C	0.03%	113	549	\$1,153,183	\$1,175,813	\$0	\$570,144	\$661,314	56.24%
295	UNITED SECURITY HEALTH AND CASUALTY	0.00%	167	124	\$132,642	\$121,313	\$0	\$128,347	\$173,723	143.20%
296	UNITED STATES LIFE INSURANCE COMPANY	0.00%	296	1	\$40	\$41	\$0	\$0	\$0	0.00%
297	UNITED WORLD LIFE INSURANCE COMPANY	0.06%	83	719	\$2,212,008	\$2,226,222	\$0	\$1,793,678	\$1,808,573	81.24%
298	UNIVERSAL GUARANTY LIFE INSURANCE CC	0.00%	277	4	\$492	\$492	\$0	\$8,496	\$0	0.00%
299	UNUM LIFE INSURANCE COMPANY OF AMER	0.09%	74	2,115	\$3,260,421	\$3,598,159	\$0	\$8,524,290	\$10,922,987	303.57%
300	USAA LIFE INSURANCE COMPANY	0.16%	52	2,299	\$5,447,457	\$5,436,313	\$0	\$3,965,338	\$3,926,204	72.22%
301	USABLE LIFE	0.00%	173	318	\$110,034	\$110,034	\$0	\$186,313	\$186,313	169.32%
302	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	230	76	\$7,472	\$7,541	\$0	\$0	\$0	0.00%
303	WASHINGTON NATIONAL INSURANCE COMP	0.57%	21	25,852	\$19,873,601	\$19,740,057	\$0	\$11,990,024	\$12,351,404	62.57%
304	WELLCARE PRESCRIPTION INSURANCE INC	0.35%	30	16,875	\$12,304,787	\$12,304,787	\$0	\$10,753,515	\$9,866,467	80.18%
305	WEST COAST LIFE INSURANCE COMPANY	0.00%	293	1	\$86	\$86	\$0	\$0	\$0	0.00%
306	WESTERN AND SOUTHERN LIFE INSURANCE	0.02%	134	1,656	\$552,500	\$551,786	\$0	\$439,295	\$462,561	83.83%
307	WESTERN CATHOLIC UNION	0.04%	99	476	\$1,511,599	\$1,571,542	\$0	\$1,432,489	\$1,313,202	83.56%
308	WESTERN UNITED LIFE ASSURANCE COMPA	0.00%	292	0	\$93	\$85	\$0	\$0	\$0	0.00%
309	WILCAC LIFE INSURANCE COMPANY	0.00%	218	9	\$13,894	\$14,186	\$0	\$0	\$0	0.00%
310	WILCO LIFE INSURANCE COMPANY	0.01%	149	575	\$220,976	\$221,284	\$0	\$304,257	\$451,240	203.92%
311	WILTON REASSURANCE LIFE COMPANY OF I	0.00%	297	1	\$29	\$29	\$0	\$0	\$0	0.00%
312	WOODMEN OF THE WORLD LIFE INSURANCE	0.00%	196	120	\$47,070	\$46,882	\$2,715	\$32,416	\$34,037	72.60%
TOTAL		100.00%		2,271,421	\$3,473,725,271	\$3,486,630,385	\$9,329,571	\$2,550,294,586	\$2,560,532,510	73.44%

**GROUP
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 2 - 50 EMPLOYEES)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA HEALTH INSURANCE COMPANY	0.00%	11	0	\$616	\$616	\$0	\$0	\$0	0.00%
2	AETNA LIFE INSURANCE COMPANY	0.93%	7	817	\$10,784,554	\$10,784,554	\$0	\$2,560,063	\$6,936,176	64.32%
3	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	15.44%	3	30,496	\$178,907,742	\$178,907,742	\$0	\$145,767,854	\$157,091,011	87.81%
4	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.02%	9	3	\$217,805	\$217,805	\$0	\$1,079,902	\$1,459,633	670.16%
5	COVENTRY HEALTH AND LIFE INSURANCE COMPA	6.01%	4	11,334	\$69,612,852	\$69,499,813	\$0	\$66,036,015	\$61,107,770	87.93%
6	COX HEALTH SYSTEMS INSURANCE COMPANY	2.22%	6	4,488	\$25,667,984	\$25,667,984	\$0	\$22,666,853	\$23,195,520	90.37%
7	FEDERATED MUTUAL INSURANCE COMPANY	0.10%	8	0	\$1,146,481	\$1,146,481	\$0	\$1,873,166	-\$939,964	-81.99%
8	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	30.89%	2	64,092	\$357,883,901	\$357,546,011	\$0	\$269,365,571	\$265,360,320	74.22%
9	HUMANA INSURANCE COMPANY	5.15%	5	9,006	\$59,686,162	\$59,686,162	\$0	\$49,927,907	\$49,437,246	82.83%
10	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	12	0	\$0	-\$360	\$0	\$0	\$0	0.00%
11	TRANSAMERICA PREMIER LIFE INSURANCE COMP	0.00%	10	2	\$2,124	\$2,118	\$0	\$0	\$0	0.00%
12	UNITEDHEALTHCARE INSURANCE COMPANY	39.24%	1	107,231	\$454,567,127	\$454,008,950	\$0	\$353,027,720	\$355,988,625	78.41%
TOTAL		100.00%		227,469	\$1,158,477,348	\$1,157,467,876	\$0	\$912,305,051	\$919,636,337	79.45%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 3 - 25 EMPLOYEES)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.92%	7	492	\$6,887,660	\$6,887,660	\$0	\$1,573,334	\$4,624,247	67.14%
2	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	19.62%	2	24,631	\$147,132,727	\$147,132,727	\$0	\$119,602,766	\$128,357,749	87.24%
3	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.03%	9	3	\$217,805	\$217,805	\$0	\$1,079,902	\$1,459,633	670.16%
4	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	6.56%	4	7,515	\$49,194,498	\$49,194,498	\$0	\$51,633,617	\$47,780,217	97.13%
5	COX HEALTH SYSTEMS INSURANCE COMPANY	2.14%	6	2,143	\$16,073,933	\$16,073,933	\$0	\$12,983,453	\$13,286,270	82.66%
6	FEDERATED MUTUAL INSURANCE COMPANY	0.15%	8	0	\$1,146,282	\$1,146,282	\$0	\$1,494,407	-\$1,318,723	-115.04%
7	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	18.91%	3	25,404	\$141,853,626	\$141,719,698	\$0	\$106,767,818	\$105,180,265	74.22%
8	HUMANA INSURANCE COMPANY	4.38%	5	7,718	\$32,827,389	\$34,140,485	\$0	\$25,313,449	\$24,669,186	72.26%
9	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	11	0	\$0	-\$360	\$0	\$0	\$0	0.00%
10	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.00%	10	2	\$2,124	\$2,118	\$0	\$0	\$0	0.00%
11	UNITEDHEALTHCARE INSURANCE COMPANY	47.29%	1	83,471	\$354,749,618	\$360,089,419	\$0	\$383,352,331	\$392,410,582	108.98%
	TOTAL	100.00%		151,379	\$750,085,662	\$756,604,265	\$0	\$703,801,077	\$716,449,426	94.69%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - LARGE EMPLOYER /UNION**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.14%	10	643	\$3,716,378	\$3,726,992	\$0	\$3,311,959	\$3,261,166	87.50%
2	AETNA HEALTH INSURANCE COMPANY	0.00%	19	84	\$10,751	\$10,751	\$0	\$9,052	\$5,564	51.75%
3	AETNA LIFE INSURANCE COMPANY	13.03%	4	52,681	\$335,736,812	\$335,656,575	\$0	\$441,928,193	\$437,270,267	130.27%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.01%	14	4	\$247,312	\$98,660	\$0	\$347,572	\$347,451	352.17%
5	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	24	0	\$0	\$0	\$0	\$14,788	\$14,788	N/A
6	BCS INSURANCE COMPANY	0.00%	24	1	-\$9,063	-\$7,270	\$0	\$2,783	-\$3,019	41.53%
7	BEAZLEY INSURANCE COMPANY INC	0.07%	12	63	\$1,882,483	\$1,882,483	\$0	\$149,848	\$707,216	37.57%
8	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	19.83%	3	147,513	\$510,836,170	\$510,836,170	\$0	\$427,197,096	\$420,226,394	82.26%
9	CIGNA HEALTH AND LIFE INSURANCE COMPANY	4.71%	5	47,780	\$121,423,555	\$122,349,392	\$0	\$104,278,240	\$104,610,889	85.50%
10	COMMERCIAL CASUALTY INSURANCE COMPANY	0.04%	13	555	\$910,985	\$534,789	\$0	\$300,048	\$504,007	94.24%
11	CONNECTICUT GENERAL LIFE INS CO	0.00%	18	58	\$25,062	\$60,385	\$0	\$8,614	\$12,588	20.85%
12	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	0.00%	22	0	\$947	\$947	\$0	\$271,368	\$27,290	2881.73%
13	COX HEALTH SYSTEMS INSURANCE COMPANY	3.71%	6	22,466	\$95,607,007	\$95,607,007	\$0	\$84,990,023	\$85,576,659	89.51%
14	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	17	7	\$26,796	\$26,405	\$0	\$6,656	\$6,611	25.04%
15	FEDERATED MUTUAL INSURANCE COMPANY	0.00%	23	0	\$85	\$85	\$0	\$206,989	\$11,960	14070.59%
16	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	32.59%	1	184,686	\$839,529,333	\$852,863,351	\$0	\$708,869,519	\$712,483,664	83.54%
17	HUMANA INSURANCE COMPANY	1.40%	7	7,635	\$36,191,956	\$36,191,956	\$0	\$30,117,042	\$31,098,667	85.93%
18	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	21	26	\$1,015	\$1,015	\$0	\$0	\$0	0.00%
19	METROPOLITAN LIFE INSURANCE COMPANY	0.18%	9	18,291	\$4,654,950	\$3,872,398	\$0	\$1,114,920	\$1,417,833	36.61%
20	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	16	355	\$101,897	\$101,740	\$0	\$13,473	\$0	0.00%
21	SHELTER LIFE INSURANCE COMPANY	0.13%	11	540	\$3,388,188	\$3,383,438	\$0	\$3,359,569	\$3,349,437	99.00%
22	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	20	3	\$5,542	\$6,568	\$0	\$0	-\$507	-7.72%
23	STANDARD SECURITY LIFE INSURANCE COMPANY OF NEW YORK	0.00%	24	0	\$0	\$0	\$0	\$65	\$65	N/A
24	STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	0.30%	8	1,255	\$7,657,804	\$7,657,804	\$0	\$6,166,159	\$6,138,291	80.16%
25	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.01%	15	466	\$149,848	\$141,379	\$0	\$183,129	\$132,672	93.84%
26	UNITEDHEALTHCARE INSURANCE COMPANY	23.83%	2	109,508	\$613,966,948	\$613,213,038	\$0	\$470,911,961	\$473,336,173	77.19%
	TOTAL	100.00%		594,620	\$2,576,062,761	\$2,588,216,058	\$0	\$2,283,759,066	\$2,280,536,126	88.11%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - ASSOCIATION

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	24.87%	2	9,082	\$18,662,077	\$18,430,986	\$0	\$21,454,346	\$20,929,916	113.56%
2	AMERICAN ALTERNATIVE INSURANCE CORPORATION	0.02%	9	0	\$14,209	\$14,209	\$0	\$75,204	-\$19,278	-135.67%
3	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.23%	6	25	\$174,382	\$180,180	\$0	\$96,035	\$42,715	23.71%
4	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.12%	7	19	\$93,732	\$95,467	\$0	\$15,637	\$12,190	12.77%
5	GOLDEN RULE INSURANCE COMPANY	71.64%	1	14,478	\$53,747,466	\$53,736,248	\$0	\$39,113,173	\$38,282,079	71.24%
6	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.81%	5	68	\$610,431	\$609,855	\$0	\$133,742	\$131,753	21.60%
7	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	11	0	\$0	\$0	\$0	\$0	-\$45	N/A
8	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.99%	4	0	\$743,007	\$649,072	\$0	\$145,132	\$1,032,366	159.05%
9	RESERVE NATIONAL INSURANCE COMPANY	0.04%	8	14	\$27,541	\$27,473	\$0	\$8,840	\$8,917	32.46%
10	STANDARD SECURITY LIFE INSURANCE COMPANY O	1.27%	3	468	\$955,326	\$898,060	\$0	\$238,434	\$238,434	26.55%
11	STARR INDEMNITY & LIABILITY COMPANY	0.00%	11	0	\$0	\$0	\$0	-\$63,500	-\$63,500	N/A
12	TRUSTMARK INSURANCE COMPANY	0.00%	11	0	\$0	\$0	\$0	\$14	\$14	N/A
13	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	11	0	-\$55	-\$55	\$0	\$55,695	\$53,380	-97054.55%
14	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	10	10	\$459	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		24,164	\$75,028,575	\$74,641,495	\$0	\$61,272,752	\$60,648,941	81.25%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - DISCRETIONARY

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	MUTUAL OF OMAHA INSURANCE COMPANY	100.00%	1	1	\$227	\$227	\$0	\$0	\$0	0.00%
2	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	2	0	\$0	\$0	\$0	\$2,650	\$0	N/A
TOTAL		100.00%		1	\$227	\$227	\$0	\$2,650	\$0	0.00%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - FEDERAL EMPLOYEES

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	2.89%	3	11,004	\$19,679,367	\$19,663,151	\$0	\$19,227,256	\$19,330,355	98.31%
2	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	35.17%	2	31,032	\$239,456,507	\$239,456,507	\$0	\$231,828,758	\$232,892,612	97.26%
3	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	61.75%	1	57,012	\$420,472,619	\$420,020,627	\$0	\$393,285,390	\$388,440,569	92.48%
4	HUMANA INSURANCE COMPANY	0.19%	4	5,578	\$1,300,570	\$1,300,570	\$0	\$635,967	\$631,241	48.54%
TOTAL		100.00%		104,626	\$680,909,063	\$680,440,855	\$0	\$644,977,371	\$641,294,777	94.25%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP COMPREHENSIVE MEDICAL EXPENSE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.08%	12	643	\$3,716,378	\$3,726,992	\$0	\$3,311,959	\$3,261,166	87.50%
2	AETNA HEALTH INSURANCE COMPANY	0.00%	29	84	\$11,367	\$11,367	\$0	\$9,052	\$5,564	48.95%
3	AETNA LIFE INSURANCE COMPANY	8.57%	4	73,584	\$384,862,810	\$384,535,266	\$0	\$485,169,858	\$484,466,714	125.99%
4	AMERICAN ALTERNATIVE INSURANCE CORPORATION	0.00%	28	0	\$14,209	\$14,209	\$0	\$75,204	-\$19,278	-135.67%
5	AMERICAN NATIONAL INSURANCE COMPANY	0.01%	19	4	\$247,312	\$98,660	\$0	\$347,572	\$347,451	352.17%
6	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	21	25	\$174,382	\$180,180	\$0	\$96,035	\$42,715	23.71%
7	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	34	0	\$0	\$0	\$0	\$14,788	\$14,788	N/A
8	BCS INSURANCE COMPANY	0.00%	34	1	-\$9,063	-\$7,270	\$0	\$2,783	-\$3,019	41.53%
9	BEAZLEY INSURANCE COMPANY INC	0.04%	14	63	\$1,882,483	\$1,882,483	\$0	\$149,848	\$707,216	37.57%
10	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	20.69%	3	209,041	\$929,200,419	\$929,200,419	\$0	\$804,793,708	\$810,210,017	87.19%
11	CIGNA HEALTH AND LIFE INSURANCE COMPANY	2.70%	5	47,780	\$121,423,555	\$122,349,392	\$0	\$104,278,240	\$104,610,889	85.50%
12	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	20	3	\$217,805	\$217,805	\$0	\$1,079,902	\$1,459,633	670.16%
13	COMMERCIAL CASUALTY INSURANCE COMPANY	0.02%	17	555	\$910,985	\$534,789	\$0	\$300,048	\$504,007	94.24%
14	CONNECTICUT GENERAL LIFE INS CO	0.00%	27	58	\$25,062	\$60,385	\$0	\$8,614	\$12,588	20.85%
15	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	1.55%	8	11,334	\$69,613,799	\$69,500,760	\$0	\$66,307,383	\$61,135,060	87.96%
16	COX HEALTH SYSTEMS INSURANCE COMPANY	2.70%	6	26,954	\$121,274,991	\$121,274,991	\$0	\$107,656,876	\$108,772,179	89.69%
17	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	26	7	\$26,796	\$26,405	\$0	\$6,656	\$6,611	25.04%
18	FEDERATED MUTUAL INSURANCE COMPANY	0.03%	15	0	\$1,146,566	\$1,146,566	\$0	\$2,080,155	-\$928,004	-80.94%
19	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	24	19	\$93,732	\$95,467	\$0	\$15,637	\$12,190	12.77%
20	GOLDEN RULE INSURANCE COMPANY	1.20%	9	14,478	\$53,747,466	\$53,736,248	\$0	\$39,113,173	\$38,282,079	71.24%
21	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	36.04%	1	305,858	\$1,618,496,284	\$1,631,039,844	\$0	\$1,371,654,222	\$1,366,416,306	83.78%
22	HUMANA INSURANCE COMPANY	2.16%	7	22,219	\$97,178,688	\$97,178,688	\$0	\$80,680,916	\$81,167,154	83.52%
23	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	32	26	\$1,015	\$1,015	\$0	\$0	\$0	0.00%
24	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.00%	34	0	\$0	-\$360	\$0	\$0	\$0	0.00%
25	METROPOLITAN LIFE INSURANCE COMPANY	0.10%	11	18,291	\$4,654,950	\$3,872,398	\$0	\$1,114,920	\$1,417,833	36.61%
26	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	34	0	\$0	\$0	\$0	\$0	-\$45	N/A
27	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	33	1	\$227	\$227	\$0	\$0	\$0	0.00%
28	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	23	355	\$101,897	\$101,740	\$0	\$16,123	\$0	0.00%
29	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.02%	18	0	\$743,007	\$649,072	\$0	\$145,132	\$1,032,366	159.05%
30	RESERVE NATIONAL INSURANCE COMPANY	0.00%	25	14	\$27,541	\$27,473	\$0	\$8,840	\$8,917	32.46%
31	SHELTER LIFE INSURANCE COMPANY	0.08%	13	540	\$3,388,188	\$3,383,438	\$0	\$3,359,569	\$3,349,437	99.00%
32	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	30	3	\$5,542	\$6,568	\$0	\$0	-\$507	-7.72%
33	STANDARD SECURITY LIFE INSURANCE COMPANY OI	0.02%	16	468	\$955,326	\$898,060	\$0	\$238,499	\$238,499	26.56%
34	STARR INDEMNITY & LIABILITY COMPANY	0.00%	34	0	\$0	\$0	\$0	-\$63,500	-\$63,500	N/A
35	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.17%	10	1,255	\$7,657,804	\$7,657,804	\$0	\$6,166,159	\$6,138,291	80.16%
36	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	31	2	\$2,124	\$2,118	\$0	\$0	\$0	0.00%
37	TRUSTMARK INSURANCE COMPANY	0.00%	34	0	\$0	\$0	\$0	\$14	\$14	N/A
38	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	34	0	-\$55	-\$55	\$0	\$55,695	\$53,380	-97054.55%
39	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	22	476	\$150,307	\$141,379	\$0	\$183,129	\$132,672	93.84%
40	UNITEDHEALTHCARE INSURANCE COMPANY	23.80%	2	216,739	\$1,068,534,075	\$1,067,221,988	\$0	\$823,939,681	\$829,324,798	77.71%
TOTAL		100.00%		950,880	\$4,490,477,974	\$4,500,766,511	\$0	\$3,902,316,890	\$3,902,116,181	86.70%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICARE SUPPLEMENT

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	25	1	\$1,892	\$1,697	\$0	\$999	\$1,363	80.32%
2	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	26	1	\$1,192	\$1,190	\$0	\$142	\$145	12.18%
3	AMERICAN NATIONAL LIFE INSURANCE COMPANY	0.31%	9	227	\$700,886	\$702,208	\$0	\$581,158	\$559,925	79.74%
4	AMERICAN REPUBLIC INSURANCE COMPANY	2.61%	3	2,000	\$5,841,220	\$5,953,353	\$0	\$5,088,026	\$4,715,390	79.21%
5	BANKERS LIFE AND CASUALTY COMPANY	0.96%	6	833	\$2,138,476	\$2,214,337	\$0	\$2,145,823	\$1,975,493	89.21%
6	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.06%	14	49	\$132,508	\$131,438	\$0	\$142,194	\$137,822	104.86%
7	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	27	0	\$478	\$488	\$0	\$6,042	\$6,400	1311.48%
8	COMBINED INSURANCE CO OF AMERICA	0.00%	23	2	\$3,728	\$3,893	\$0	\$18,180	\$17,430	447.73%
9	COMPANION LIFE INSURANCE COMPANY	0.30%	10	1,173	\$662,286	\$662,286	\$0	\$177,234	\$182,798	27.60%
10	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	19	3	\$9,841	\$9,823	\$0	\$0	\$0	0.00%
11	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	21	3	\$6,422	\$63,564	\$0	\$10,191	\$53,389	83.99%
12	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.25%	11	168	\$566,681	\$568,930	\$0	\$482,282	\$483,635	85.01%
13	GLOBE LIFE AND ACCIDENT INSURANCE COMPAN	0.01%	17	13	\$21,376	\$30,342	\$0	\$19,854	\$19,482	64.21%
14	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	18	3	\$10,480	\$9,334	\$0	\$839	\$2,069	22.17%
15	HARTFORD LIFE AND ACCIDENT INSURANCE COM	2.53%	4	2,065	\$5,659,910	\$5,719,651	\$0	\$3,515,122	\$3,585,600	62.69%
16	HEARTLAND NATIONAL LIFE INSURANCE COMPAN	0.17%	12	138	\$387,639	\$414,988	\$0	\$448,523	\$442,584	106.65%
17	MANHATTANLIFE ASSURANCE COMPANY OF AME	0.00%	22	1	\$3,905	\$4,154	\$0	\$708	\$1,996	48.05%
18	MEDICO INSURANCE COMPANY	0.61%	7	324	\$1,372,015	\$1,402,163	\$0	\$986,081	\$976,447	69.64%
19	MUTUAL OF OMAHA INSURANCE COMPANY	2.61%	2	2,042	\$5,841,264	\$5,898,663	\$0	\$5,163,596	\$5,125,600	86.89%
20	OXFORD LIFE INSURANCE COMPANY	0.04%	16	59	\$99,359	\$99,413	\$0	\$172,083	\$102,085	102.69%
21	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	28	0	\$0	\$0	\$0	\$5,088	\$5,088	N/A
22	PRINCIPAL LIFE INSURANCE COMPANY	0.61%	8	387	\$1,363,868	\$1,363,836	\$0	\$1,118,645	\$1,114,932	81.75%
23	TALCOTT RESOLUTION LIFE INSURANCE COMPAN	0.08%	13	10	\$178,527	\$175,602	\$0	\$71,838	\$72,702	41.40%
24	TRANSAMERICA LIFE INSURANCE COMPANY	2.37%	5	1,865	\$5,301,563	\$5,326,229	\$0	\$3,722,969	\$3,971,998	74.57%
25	TRANSAMERICA PREMIER LIFE INSURANCE COMI	0.05%	15	38	\$105,443	\$105,134	\$0	\$66,344	\$60,875	57.90%
26	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	20	2	\$8,425	\$10,021	\$0	\$1,161	\$969	9.67%
27	UNION LABOR LIFE INSURANCE COMPANY	0.00%	24	1	\$3,089	\$3,509	\$0	\$10,362	\$10,090	287.55%
28	UNITEDHEALTHCARE INSURANCE COMPANY	86.40%	1	81,191	\$193,342,747	\$194,239,937	\$0	\$148,373,888	\$148,692,870	76.55%
29	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	28	0	\$0	\$0	\$0	\$0	-\$3,022	N/A
TOTAL		100.00%		92,599	\$223,765,220	\$225,116,183	\$0	\$172,329,372	\$172,316,155	76.55%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.14%	11	332	\$54,569	\$54,969	\$0	\$778,370	\$778,370	1416.02%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH A	0.00%	31	5	\$890	\$905	\$0	\$0	\$0	0.00%
3	ALLSTATE LIFE INSURANCE COMPANY	0.17%	10	53	\$66,395	\$70,004	\$0	\$377,801	\$132,598	189.41%
4	AMERICAN FIDELITY ASSURANCE COMPANY	0.13%	12	47	\$51,878	\$51,810	\$0	\$0	\$15,953	30.79%
5	AMERICAN REPUBLIC INSURANCE COMPANY	0.08%	14	36	\$32,358	\$33,057	\$0	\$123,142	\$16,945	51.26%
6	BCS INSURANCE COMPANY	0.00%	33	0	\$16	\$1,435	\$0	\$14,800	\$26,742	1863.55%
7	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.01%	26	13	\$3,517	\$4,330	\$0	\$67,688	\$99,619	2300.67%
8	CONNECTICUT GENERAL LIFE INS CO	0.07%	15	49	\$26,055	\$26,055	\$0	\$0	-\$30,722	-117.91%
9	CONTINENTAL CASUALTY COMPANY	6.98%	6	2,417	\$2,696,514	\$2,453,655	\$0	\$1,085,708	\$1,911,717	77.91%
10	CONTINENTAL GENERAL INSURANCE COMPANY	0.05%	17	13	\$20,197	\$85,159	\$0	\$157,860	-\$164,057	-192.65%
11	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE L	0.02%	25	357	\$9,315	\$9,195	\$0	\$0	\$413	4.49%
12	GENWORTH LIFE INSURANCE COMPANY	8.64%	4	1,987	\$3,341,788	\$3,476,359	\$0	\$1,337,714	\$1,222,355	35.16%
13	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	30	1	\$1,320	\$1,320	\$0	\$0	\$57	4.32%
14	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	32	1	\$390	\$390	\$0	\$0	\$0	0.00%
15	JOHN HANCOCK LIFE & HEALTH INSURANCE COM	0.06%	16	23	\$21,834	\$21,834	\$0	\$80,006	-\$45,494	-208.36%
16	JOHN HANCOCK LIFE INSURANCE COMPANY (US/	20.37%	3	8,366	\$7,876,528	\$7,876,528	\$0	\$5,408,645	\$6,560,238	83.29%
17	MEDAMERICA INSURANCE COMPANY	0.03%	24	34	\$9,945	\$12,431	\$0	\$32,877	\$32,776	263.66%
18	METROPOLITAN LIFE INSURANCE COMPANY	20.87%	2	7,501	\$8,067,824	\$6,679,661	\$0	\$7,377,963	\$7,525,492	112.66%
19	MONY LIFE INSURANCE COMPANY	0.01%	28	5	\$1,995	\$1,995	\$0	\$0	\$0	0.00%
20	MUTUAL OF OMAHA INSURANCE COMPANY	0.44%	8	159	\$171,254	\$173,111	\$0	\$157,502	\$232,267	134.17%
21	NEW YORK LIFE INSURANCE COMPANY	0.09%	13	62	\$33,228	\$36,381	\$0	\$239,575	\$188,873	519.15%
22	PRINCIPAL LIFE INSURANCE COMPANY	0.05%	19	43	\$17,871	\$21,862	\$0	\$38,477	\$39,137	179.02%
23	PROVIDENT LIFE AND ACCIDENT INSURANCE COI	0.04%	20	30	\$15,511	\$15,511	\$0	\$154,556	\$105,716	681.56%
24	PRUDENTIAL INSURANCE COMPANY OF AMERICA	6.47%	7	2,090	\$2,501,378	\$2,454,894	\$0	\$1,129,284	\$1,457,974	59.39%
25	RIVERSOURCE LIFE INSURANCE COMPANY	0.03%	23	6	\$10,200	\$10,287	\$0	\$738	\$739	7.18%
26	SENIOR HEALTH INSURANCE COMPANY OF PENN	0.04%	21	25	\$14,548	\$20,673	\$0	\$105,347	-\$30,228	-146.22%
27	SENTRY INSURANCE A MUTUAL COMPANY	0.05%	18	23	\$18,510	-\$29,321	\$0	\$0	\$16,440	-56.07%
28	TALCOTT RESOLUTION LIFE INSURANCE COMPAN	0.01%	27	2	\$3,235	\$3,182	\$0	\$0	\$0	0.00%
29	TEACHERS INSURANCE AND ANNUITY ASSOCIATI	0.25%	9	75	\$98,404	\$97,144	\$0	\$986,105	\$268,548	276.44%
30	TRANSAMERICA LIFE INSURANCE COMPANY	7.79%	5	1,536	\$3,010,028	\$3,052,592	\$0	\$2,609,007	\$2,364,949	77.47%
31	TRANSAMERICA PREMIER LIFE INSURANCE COMI	0.00%	29	2	\$1,504	\$1,512	\$0	\$0	\$517	34.19%
32	UNITED WISCONSIN INSURANCE COMPANY	0.00%	34	1	\$0	\$0	\$0	\$0	\$75,278	N/A
33	UNUM LIFE INSURANCE COMPANY OF AMERICA	27.08%	1	19,964	\$10,468,322	\$10,476,304	\$0	\$2,434,893	\$4,380,176	41.81%
34	WASHINGTON NATIONAL INSURANCE COMPANY	0.03%	22	12	\$12,127	\$30,134	\$0	\$122,913	\$97,338	323.02%
TOTAL		100.00%		45,270	\$38,659,448	\$37,225,358	\$0	\$24,820,971	\$27,280,726	73.29%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.00%	51	2	\$591	\$604	\$0	\$0	\$0	0.00%
2	ALLSTATE LIFE INSURANCE COMPANY OF NEW Y	0.01%	43	17	\$5,166	\$5,346	\$0	\$0	\$0	0.00%
3	AMERICAN FAMILY LIFE ASSURANCE COMPANY C	0.02%	42	2	\$7,320	\$7,338	\$0	\$50	\$49	0.67%
4	AMERICAN FIDELITY ASSURANCE COMPANY	0.47%	25	809	\$162,345	\$161,815	\$0	\$3,650	-\$2,481	-1.53%
5	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	44	27	\$4,137	\$4,567	\$0	\$3,181	-\$4,488	-98.27%
6	AMERICAN HERITAGE LIFE INSURANCE COMPANY	22.65%	1	60,773	\$7,888,218	\$7,874,031	\$0	\$4,314,333	\$4,360,111	55.37%
7	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.04%	41	87	\$14,490	\$14,412	\$0	\$0	\$0	0.00%
8	ASSURITY LIFE INSURANCE COMPANY	0.01%	45	18	\$3,964	\$4,394	\$0	\$200	\$230	5.23%
9	AXIS INSURANCE COMPANY	0.12%	35	621	\$43,382	\$36,964	\$0	\$90,237	\$88,196	238.60%
10	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	48	9	\$2,238	\$2,238	\$0	\$0	\$0	0.00%
11	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.81%	20	843	\$281,585	\$316,454	\$0	\$99,550	\$95,714	30.25%
12	COLONIAL LIFE & ACCIDENT INSURANCE COMPAI	1.45%	14	1,756	\$506,503	\$525,833	\$0	\$139,964	\$122,543	23.30%
13	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	49	2	\$911	\$911	\$0	\$0	-\$46	-5.05%
14	COMBINED INSURANCE CO OF AMERICA	0.66%	21	1,298	\$231,589	\$239,871	\$0	\$77,338	\$75,077	31.30%
15	COMPANION LIFE INSURANCE COMPANY	0.33%	30	847	\$114,672	\$114,672	\$0	\$2,500	\$2,578	2.25%
16	CONTINENTAL AMERICAN INSURANCE COMPANY	12.86%	3	21,311	\$4,480,798	\$4,563,758	\$0	\$1,588,807	\$1,667,468	36.54%
17	CONTINENTAL GENERAL INSURANCE COMPANY	0.54%	24	997	\$189,627	\$0	\$0	\$52,633	\$0	N/A
18	FAMILY HERITAGE LIFE INSURANCE COMPANY OI	0.11%	37	132	\$37,692	\$37,414	\$0	\$20,275	\$22,759	60.83%
19	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.43%	26	1,262	\$151,524	\$175,325	\$0	\$25,123	\$11,348	6.47%
20	FREEDOM LIFE INSURANCE COMPANY OF AMERI	1.34%	18	182	\$468,199	\$469,031	\$0	\$184,077	\$143,506	30.60%
21	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.06%	39	20	\$21,716	\$21,975	\$0	\$31,741	\$31,622	143.90%
22	GUARDIAN LIFE INSURANCE COMPANY OF AMERI	5.54%	6	20,300	\$1,931,246	\$1,952,428	\$0	\$630,987	-\$137,812	-7.06%
23	HARTFORD LIFE AND ACCIDENT INSURANCE CON	5.83%	5	1,935	\$2,030,004	\$2,051,431	\$0	\$118,000	\$120,366	5.87%
24	HCC LIFE INSURANCE COMPANY	0.15%	34	3,358	\$52,754	\$52,754	\$0	\$0	\$19,324	36.63%
25	HUMANA INSURANCE COMPANY	1.54%	12	1,493	\$535,578	\$535,578	\$0	\$19,974	\$32,595	6.09%
26	LIFE INSURANCE COMPANY OF NORTH AMERICA	1.59%	11	3,681	\$552,641	\$567,309	\$0	\$0	\$0	0.00%
27	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.52%	13	5,515	\$528,834	\$528,401	\$0	\$100,800	\$97,065	18.37%
28	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.63%	22	1,260	\$219,659	\$213,264	\$0	\$150,255	\$149,667	70.18%
29	MANHATTANLIFE ASSURANCE COMPANY OF AME	0.01%	46	1	\$3,092	\$3,289	\$0	\$0	\$0	0.00%
30	MASSACHUSETTS MUTUAL LIFE INSURANCE CON	0.00%	50	0	\$630	\$630	\$0	\$0	\$0	0.00%
31	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.08%	38	115	\$26,617	\$26,737	\$0	\$0	-\$5,860	-21.92%
32	MUTUAL OF OMAHA INSURANCE COMPANY	2.34%	8	9,399	\$816,425	\$839,153	\$0	\$377,670	\$402,954	48.02%
33	NATIONAL FOUNDATION LIFE INSURANCE COMPA	0.38%	27	2,079	\$132,798	\$132,798	\$0	\$35,448	\$37,066	27.91%
34	NATIONAL HEALTH INSURANCE COMPANY	0.04%	40	17	\$15,630	\$16,288	\$0	\$0	\$13,473	82.72%
35	NATIONAL UNION FIRE INSURANCE COMPANY OF	2.11%	10	9,466	\$736,607	\$736,607	\$0	-\$2,957	-\$75,116	-10.20%
36	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	53	1	\$204	\$230	\$0	\$0	\$0	0.00%
37	PHILADELPHIA AMERICAN LIFE INSURANCE COMI	0.01%	47	12	\$2,636	\$2,711	\$0	\$0	\$0	0.00%
38	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$0	\$0	-\$63,079	N/A
39	PRINCIPAL LIFE INSURANCE COMPANY	0.18%	32	390	\$63,220	\$63,220	\$0	\$10,100	\$10,409	16.46%
40	PROVIDENT LIFE AND ACCIDENT INSURANCE COI	0.00%	55	1	\$63	\$63	\$0	\$51,885	\$50,199	79680.95%
41	PRUDENTIAL INSURANCE COMPANY OF AMERICA	0.15%	33	318	\$53,984	\$56,395	\$0	\$1,228	-\$18,240	-32.34%
42	RELIASTAR LIFE INSURANCE COMPANY	13.65%	2	29,600	\$4,756,171	\$4,920,565	\$0	\$1,628,335	\$1,305,978	26.54%
43	RESERVE NATIONAL INSURANCE COMPANY	0.25%	31	754	\$85,912	\$110,658	\$0	\$17,042	\$20,643	18.65%
44	SECURIAN LIFE INSURANCE COMPANY	1.11%	19	2,419	\$387,121	\$385,663	\$0	\$11,433	\$38,122	9.88%
45	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.00%	52	9	\$311	\$59	\$0	\$0	\$13	22.03%
46	SUN LIFE ASSURANCE COMPANY OF CANADA	0.33%	29	1,484	\$116,173	\$116,632	\$0	\$19,394	\$19,394	16.63%
47	SYMETRA LIFE INSURANCE COMPANY	1.38%	17	363	\$480,107	\$480,665	\$0	\$0	\$0	0.00%
48	TRANSAMERICA LIFE INSURANCE COMPANY	2.15%	9	2,262	\$749,633	\$757,268	\$0	\$282,007	\$204,608	27.02%
49	TRANSAMERICA PREMIER LIFE INSURANCE COMI	1.40%	16	1,540	\$489,202	\$487,768	\$0	\$264,558	\$242,750	49.77%
50	TRUSTMARK INSURANCE COMPANY	1.42%	15	1,584	\$493,387	\$494,870	\$0	\$56,860	\$57,677	11.65%
51	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$0	\$16,100	\$17,840	N/A
52	UNION FIDELITY LIFE INSURANCE COMPANY	0.62%	23	1,625	\$217,256	\$216,763	\$0	\$188,928	\$243,673	112.41%
53	UNION LABOR LIFE INSURANCE COMPANY	0.00%	54	3	\$137	\$115	\$0	\$0	\$4	3.48%
54	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.35%	28	2,627	\$123,046	\$127,755	\$0	\$27,675	\$52,728	41.27%
55	UNITED STATES FIRE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$0	-\$371	\$0	N/A
56	UNUM INSURANCE COMPANY	0.11%	36	890	\$39,329	\$46,108	\$0	\$3,800	\$6,654	14.43%
57	UNUM LIFE INSURANCE COMPANY OF AMERICA	10.66%	4	10,308	\$3,713,547	\$3,690,190	\$0	\$707,745	\$701,547	19.01%
58	WASHINGTON NATIONAL INSURANCE COMPANY	2.48%	7	2,430	\$862,849	\$837,947	\$0	\$664,267	\$534,210	63.75%
TOTAL		100.00%		208,254	\$34,833,470	\$35,029,265	\$0	\$12,014,822	\$10,693,038	30.53%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	102	3	\$170	\$170	\$0	\$0	\$0	0.00%
2	AAA LIFE INSURANCE COMPANY	1.25%	25	6,810	\$1,382,796	\$1,390,301	\$0	\$631,876	\$893,663	64.28%
3	ACE AMERICAN INSURANCE COMPANY	1.32%	23	70,915	\$1,456,165	\$1,230,208	\$0	\$127,450	\$32,924	2.68%
4	ACE PROPERTY AND CASUALTY INSURANCE COM	0.00%	110	0	\$0	\$0	\$0	\$0	\$71,360	N/A
5	AEGIS SECURITY INSURANCE COMPANY	0.02%	79	2,094	\$19,523	\$15,278	\$0	\$21,599	\$21,599	141.37%
6	AETNA LIFE INSURANCE COMPANY	0.62%	33	20,494	\$682,137	\$257,134	\$0	\$346,965	\$346,965	134.94%
7	ALLIANZ LIFE INSURANCE COMPANY OF NORTH A	0.00%	110	0	\$0	\$0	\$0	\$1,000	\$1,000	N/A
8	ALLSTATE LIFE INSURANCE COMPANY	0.28%	42	2,766	\$311,445	\$309,206	\$0	\$340,788	\$317,441	102.66%
9	ALLSTATE LIFE INSURANCE COMPANY OF NEW Y	0.00%	87	14	\$3,745	\$3,979	\$0	\$0	\$0	0.00%
10	AMERICAN FIDELITY ASSURANCE COMPANY	0.13%	55	1,109	\$139,136	\$263,017	\$0	\$106,759	\$122,601	46.61%
11	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	86	122	\$4,512	\$3,533	\$0	\$75,000	\$25,718	727.94%
12	AMERICAN HEALTH AND LIFE INSURANCE COMP	0.21%	50	1,732	\$227,273	\$228,337	\$0	\$215,604	\$230,416	100.91%
13	AMERICAN HERITAGE LIFE INSURANCE COMPANY	4.42%	8	68,078	\$4,867,646	\$4,859,761	\$0	\$2,488,333	\$2,499,052	51.42%
14	AMERICAN INCOME LIFE INSURANCE CO	0.28%	43	190,204	\$307,767	\$304,979	\$0	\$222,991	\$257,722	84.50%
15	AMERICAN NATIONAL LIFE INSURANCE COMPANY	0.00%	93	5	\$545	\$510	\$0	\$0	\$218	42.75%
16	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.06%	67	517	\$65,359	\$65,006	\$0	\$13,550	\$14,596	22.45%
17	AMERICAN UNITED LIFE INSURANCE COMPANY	0.10%	58	10,384	\$109,268	\$110,765	\$0	\$55,000	\$61,776	55.77%
18	AMEX ASSURANCE COMPANY	0.32%	41	524,912	\$353,958	\$358,536	\$0	\$0	-\$1,411,902	-393.80%
19	ANTHEM LIFE INSURANCE COMPANY	0.64%	31	61,617	\$706,203	\$705,704	\$0	\$326,000	\$324,598	46.00%
20	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.17%	52	1,152	\$186,404	\$177,548	\$0	\$0	\$0	0.00%
21	ATLANTIC SPECIALTY INSURANCE COMPANY	0.01%	81	189	\$10,529	\$50,237	\$0	\$27,449	-\$34,802	-69.28%
22	AUTO CLUB LIFE INSURANCE COMPANY	0.03%	75	423	\$30,549	\$30,745	\$0	\$6,250	\$12,671	41.21%
23	AXIS INSURANCE COMPANY	0.68%	30	43,779	\$747,536	\$635,148	\$0	\$76,516	\$75,556	11.90%
24	BANKERS LIFE AND CASUALTY COMPANY	0.00%	106	1	\$41	\$75	\$0	\$0	-\$15	-20.00%
25	BCS INSURANCE COMPANY	0.04%	73	2,564	\$43,901	\$43,531	\$0	\$5,739	-\$9,549	-21.94%
26	BERKLEY LIFE AND HEALTH INSURANCE COMP	0.37%	39	15,607	\$411,184	\$506,630	\$0	\$71,775	\$1,546,566	305.27%
27	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.05%	69	176	\$55,308	\$62,157	\$0	\$29,913	\$28,760	46.27%
28	CAPITOL INDEMNITY CORPORATION	0.00%	110	0	\$0	\$153	\$0	\$0	-\$232	-151.63%
29	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	97	0	\$272	\$272	\$0	\$0	\$0	0.00%
30	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	109	3	\$14	-\$10	\$0	\$0	\$0	0.00%
31	CMFG LIFE INSURANCE COMPANY	1.81%	19	238,093	\$1,997,153	\$2,002,600	\$0	\$406,750	\$425,105	21.23%
32	COLONIAL LIFE & ACCIDENT INSURANCE COMP	0.63%	32	2,631	\$691,169	\$715,139	\$0	\$154,940	\$166,077	23.22%
33	COMBINED INSURANCE CO OF AMERICA	0.26%	45	2,364	\$289,037	\$286,569	\$0	\$43,834	\$62,881	21.94%
34	CONNECTICUT GENERAL LIFE INS CO	0.00%	99	5	\$215	\$553	\$0	\$252	\$369	66.73%
35	CONTINENTAL AMERICAN INSURANCE COMPANY	4.83%	5	35,089	\$5,327,392	\$5,426,018	\$0	\$3,175,207	\$3,332,428	61.42%
36	CONTINENTAL CASUALTY COMPANY	0.00%	110	0	\$0	\$0	\$0	\$0	\$3,117	N/A
37	CONTINENTAL GENERAL INSURANCE COMPANY	0.27%	44	1,657	\$295,274	\$0	\$0	\$89,576	\$0	N/A
38	ELIPS LIFE INSURANCE COMPANY	0.00%	90	8	\$1,228	\$1,215	\$0	\$0	\$0	0.00%
39	FAMILY HERITAGE LIFE INSURANCE COMPANY OI	0.00%	84	24	\$5,325	\$5,286	\$0	\$0	\$0	0.00%
40	FARM BUREAU LIFE INSURANCE COMPANY OF MI	0.06%	65	130,856	\$68,823	\$68,823	\$0	\$49,000	\$47,000	68.29%
41	FARMERS NEW WORLD LIFE INSURANCE COMP	0.00%	107	4	\$29	\$29	\$0	\$0	\$0	0.00%
42	FEDERAL INSURANCE COMPANY	1.37%	21	225,912	\$1,513,607	\$1,526,134	\$0	\$3,188,194	\$2,707,803	177.43%
43	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.39%	38	1,065	\$425,994	\$425,951	\$0	\$24,426	\$132,273	31.05%
44	FREEDOM LIFE INSURANCE COMPANY OF AMERI	0.10%	59	281	\$107,121	\$107,341	\$0	\$34,673	\$27,031	25.18%
45	GERBER LIFE INSURANCE COMPANY	0.43%	36	63,963	\$472,274	\$477,192	\$0	\$50,895	\$53,937	11.30%
46	GOLDEN RULE INSURANCE COMPANY	0.25%	47	1,375	\$280,773	\$555,802	\$0	\$418,883	\$273,579	49.22%
47	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	103	1	\$122	\$123	\$0	\$0	\$16	13.01%
48	GREAT AMERICAN INSURANCE COMPANY	6.38%	4	6,615	\$7,030,254	\$7,027,646	\$0	\$1,782,884	\$2,614,061	37.20%
49	GREAT NORTHERN INSURANCE COMPANY	0.02%	78	48	\$19,700	\$19,979	\$0	\$0	-\$3,191	-15.97%
50	GREENWICH INSURANCE COMPANY	1.78%	20	698	\$1,962,350	\$1,948,195	\$0	\$2,395,668	\$2,924,488	150.11%
51	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.08%	63	726	\$87,115	\$71,323	\$0	\$16,269	\$24,144	33.85%
52	GUARDIAN LIFE INSURANCE COMPANY OF AMERI	3.07%	11	202,994	\$3,381,180	\$3,425,346	\$0	\$879,523	-\$476,204	-13.90%
53	HARTFORD FIRE INSURANCE COMPANY	0.00%	85	434	\$4,765	\$4,771	\$0	\$0	\$0	0.00%
54	HARTFORD LIFE AND ACCIDENT INSURANCE COM	4.59%	6	152,481	\$5,054,825	\$5,108,351	\$0	\$1,706,541	\$1,735,642	33.98%
55	HUMANA INSURANCE COMPANY	0.09%	62	1,087	\$93,840	\$93,840	\$0	\$15,376	\$21,862	23.30%
56	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	110	11	\$0	\$0	\$0	\$0	\$0	N/A
57	INSURANCE COMPANY OF NORTH AMERICA	0.00%	110	0	\$0	\$0	\$0	\$35,945	\$35,945	N/A
58	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	88	1	\$1,937	\$1,923	\$0	\$0	\$0	0.00%
59	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	98	16	\$270	\$268	\$0	\$0	\$0	0.00%
60	LAMORAK INSURANCE COMPANY	0.00%	110	0	\$0	\$0	\$0	-\$23,400	-\$23,532	N/A
61	LEADERS LIFE INSURANCE COMPANY	0.00%	91	2	\$1,035	\$1,035	\$0	\$0	\$0	0.00%
62	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.00%	94	1	\$450	\$450	\$0	\$182	\$182	40.44%
63	LIFE INSURANCE COMPANY OF NORTH AMERICA	3.06%	12	116,751	\$3,374,507	\$3,464,156	\$0	\$1,136,599	\$948,757	27.39%
64	LINCOLN LIFE & ANNUITY COMPANY OF NEW YOF	0.00%	95	13	\$409	\$386	\$0	\$0	\$0	0.00%
65	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.33%	22	64,618	\$1,465,265	\$1,475,195	\$0	\$210,210	\$202,421	13.72%
66	MADISON NATIONAL LIFE INSURANCE COMPANY	0.04%	71	285	\$46,844	\$47,506	\$0	\$12,107	\$23,830	50.16%
67	MASSACHUSETTS MUTUAL LIFE INSURANCE COM	0.00%	104	0	\$70	\$70	\$0	\$0	\$0	0.00%
68	METROPOLITAN LIFE INSURANCE COMPANY	8.27%	1	255,727	\$9,118,362	\$8,498,430	\$0	\$3,124,987	\$3,316,237	39.02%
69	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.01%	83	103	\$5,951	\$5,945	\$0	\$0	-\$44	-0.74%
70	MINNESOTA LIFE INSURANCE COMPANY	7.72%	2	103,973	\$8,510,328	\$8,387,221	\$0	\$3,240,104	\$4,074,597	48.58%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	MUTUAL OF OMAHA INSURANCE COMPANY	2.35%	15	340,986	\$2,593,648	\$2,560,936	\$0	\$2,189,235	\$2,519,361	98.38%
72	NATIONAL CASUALTY COMPANY	0.00%	100	2	\$211	\$565	\$0	\$0	-\$749	-132.57%
73	NATIONAL FOUNDATION LIFE INSURANCE COMPAN	0.36%	40	2,273	\$397,521	\$386,008	\$0	\$119,842	\$125,312	32.46%
74	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.09%	61	1,517	\$97,359	\$99,566	\$0	\$75,849	\$75,849	76.18%
75	NATIONAL HEALTH INSURANCE COMPANY	0.01%	80	1,059	\$12,210	\$12,735	\$0	\$27	\$9,130	71.69%
76	NATIONAL UNION FIRE INSURANCE COMPANY OF	1.82%	18	1,366,609	\$2,007,440	\$1,962,273	\$0	\$420,508	\$414,576	21.13%
77	NATIONWIDE LIFE INSURANCE COMPANY	0.45%	35	1,467	\$500,583	\$579,801	\$0	\$355,977	\$371,089	64.00%
78	NATIONWIDE MUTUAL INSURANCE COMPANY	1.21%	27	2,023	\$1,332,106	\$1,304,177	\$0	\$183,832	\$380,956	29.21%
79	NEW YORK LIFE INSURANCE COMPANY	0.39%	37	26,348	\$433,389	\$448,437	\$9,054	\$130,702	\$177,418	39.56%
80	NORTH RIVER INSURANCE COMPANY THE	0.03%	74	320	\$31,887	\$31,887	\$0	\$34,974	\$91,356	286.50%
81	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	89	0	\$1,901	\$1,901	\$0	\$81,684	\$45,444	2390.53%
82	PAN-AMERICAN LIFE INSURANCE COMPANY	0.02%	77	45	\$20,403	\$20,371	\$0	\$0	\$0	0.00%
83	PHILADELPHIA AMERICAN LIFE INSURANCE COMI	0.04%	72	30	\$46,522	\$47,417	\$0	\$17,313	\$12,703	26.79%
84	PHILADELPHIA INDEMNITY INSURANCE COMPANY	0.26%	46	889,879	\$282,794	\$186,771	\$0	\$8,146	\$91,064	48.76%
85	PRINCIPAL LIFE INSURANCE COMPANY	0.08%	64	452	\$83,516	\$83,516	\$0	\$14,350	\$14,789	17.71%
86	PRUDENTIAL INSURANCE COMPANY OF AMERICA	2.08%	16	205,505	\$2,291,868	\$2,414,569	\$0	\$977,190	\$946,970	39.22%
87	QBE INSURANCE CORPORATION	0.24%	48	9,100	\$268,814	\$278,729	\$0	\$192,211	\$192,713	69.14%
88	RELiance STANDARD LIFE INSURANCE COMPAN	1.23%	26	16,126	\$1,352,090	\$1,378,804	\$0	\$760,587	\$877,672	63.65%
89	RELIASTAR LIFE INSURANCE COMPANY	4.40%	9	44,354	\$4,854,782	\$4,980,561	\$0	\$1,852,684	\$2,256,153	45.30%
90	RESERVE NATIONAL INSURANCE COMPANY	0.06%	68	549	\$62,161	\$71,869	\$0	\$31,865	\$39,134	54.45%
91	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	108	0	\$20	\$19	\$0	\$0	\$0	0.00%
92	SECURIAN LIFE INSURANCE COMPANY	1.28%	24	29,791	\$1,408,967	\$1,426,409	\$0	\$1,607,500	\$1,652,723	115.87%
93	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	110	0	\$0	\$0	\$0	\$2,577	-\$864	N/A
94	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	110	0	\$0	\$0	\$0	\$0	-\$51	N/A
95	STANDARD INSURANCE COMPANY	1.16%	28	62,552	\$1,273,543	\$1,312,694	\$0	\$949,176	\$981,772	74.79%
96	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.00%	101	6	\$172	\$672	\$0	\$0	\$30	4.46%
97	STANDARD SECURITY LIFE INSURANCE COMPAN	0.00%	110	0	\$0	\$0	\$0	\$27,867	\$27,867	N/A
98	STARNET INSURANCE COMPANY	0.00%	110	0	\$0	\$0	\$0	\$0	-\$26	N/A
99	STARR INDEMNITY & LIABILITY COMPANY	0.06%	66	7,671	\$68,293	\$64,729	\$0	\$2,310	\$38,392	59.31%
100	STATE FARM MUTUAL AUTOMOBILE INSURANCE	0.05%	70	2,264	\$49,718	\$49,718	\$0	\$0	-\$3,374	-6.79%
101	SUN LIFE ASSURANCE COMPANY OF CANADA	0.15%	53	1,551	\$160,568	\$161,201	\$0	\$11,579	\$11,579	7.18%
102	SYMETRA LIFE INSURANCE COMPANY	0.20%	51	12,340	\$223,469	\$223,729	\$0	\$0	\$0	0.00%
103	TALCOTT RESOLUTION LIFE INSURANCE COMPAN	0.24%	49	2,027	\$264,397	\$260,024	\$0	\$126,750	\$128,274	49.33%
104	TRANSAMERICA FINANCIAL LIFE INSURANCE COM	0.02%	76	710	\$25,430	\$25,718	\$0	\$0	\$0	0.00%
105	TRANSAMERICA LIFE INSURANCE COMPANY	2.85%	13	48,858	\$3,142,794	\$3,159,825	\$0	\$1,224,289	\$1,271,022	40.22%
106	TRANSAMERICA PREMIER LIFE INSURANCE COMI	3.12%	10	255,424	\$3,434,009	\$3,423,941	\$0	\$1,136,523	\$1,042,840	30.46%
107	TRAVELERS INDEMNITY COMPANY OF CONNECTI	0.00%	110	0	\$0	\$0	\$0	\$0	-\$23,018	N/A
108	TRUSTMARK INSURANCE COMPANY	0.55%	34	3,740	\$609,526	\$611,358	\$0	\$134,049	\$135,977	22.24%
109	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	92	72	\$856	\$867	\$0	\$0	\$0	0.00%
110	UNION FIDELITY LIFE INSURANCE COMPANY	0.13%	54	3,289	\$140,878	\$140,559	\$0	\$30,238	\$39,000	27.75%
111	UNION LABOR LIFE INSURANCE COMPANY	0.12%	56	9,513	\$134,357	\$135,769	\$8	\$10,000	-\$184,921	-136.20%
112	UNION SECURITY INSURANCE COMPANY	2.05%	17	5,443	\$2,258,233	\$753,521	\$0	\$160,991	\$78,584	10.43%
113	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.01%	29	91,757	\$1,114,147	\$1,101,982	\$0	\$620,084	\$603,893	54.80%
114	UNITED STATES FIRE INSURANCE COMPANY	4.58%	7	40,028	\$5,050,275	\$5,050,275	\$0	\$2,901,748	\$3,994,024	79.09%
115	UNITED STATES LIFE INSURANCE COMPANY NEW	0.10%	57	3,075	\$109,384	\$179,117	\$0	\$48,344	\$33,647	18.78%
116	UNUM LIFE INSURANCE COMPANY OF AMERICA	6.47%	3	158,596	\$7,135,341	\$7,139,796	\$0	\$1,909,999	\$1,985,136	27.80%
117	USAA LIFE INSURANCE COMPANY	0.01%	82	53	\$7,701	\$7,741	\$0	\$0	\$0	0.00%
118	VIGILANT INSURANCE COMPANY	0.00%	96	3	\$400	\$400	\$0	\$0	-\$24	-6.00%
119	WASHINGTON NATIONAL INSURANCE COMPANY	0.09%	60	2,234	\$99,635	\$101,716	\$0	\$44,238	\$43,930	43.19%
120	WILTON REASSURANCE LIFE COMPANY OF NEW	0.00%	105	1	\$68	\$68	\$0	\$0	\$0	0.00%
121	ZURICH AMERICAN INSURANCE COMPANY	2.80%	14	116,917	\$3,088,357	\$3,066,170	\$0	\$2,778,645	\$2,359,858	76.96%
TOTAL		100.00%		6,402,141	\$110,230,122	\$108,042,632	\$9,062	\$48,534,065	\$50,936,723	47.15%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.03%	46	394	\$89,345	\$87,696	\$0	\$16,843	\$17,057	19.45%
2	ACE AMERICAN INSURANCE COMPANY	0.24%	27	0	\$748,961	\$781,792	\$0	\$1,769,153	\$451,926	57.81%
3	AETNA LIFE INSURANCE COMPANY	2.43%	14	88,873	\$7,665,378	\$6,905,725	\$0	\$9,833,134	\$8,610,683	124.69%
4	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	57	45	\$25,084	\$26,845	\$0	\$29,325	\$28,380	105.72%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF	0.00%	74	2	\$1,656	\$1,623	\$0	\$0	\$0	0.00%
6	AMERICAN FIDELITY ASSURANCE COMPANY	2.02%	15	13,341	\$6,368,068	\$6,345,560	\$0	\$1,978,411	\$2,232,348	35.18%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	55	147	\$36,123	\$36,175	\$0	\$163,688	-\$87,989	-243.23%
8	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.21%	30	1,473	\$666,751	\$669,310	\$0	\$215,475	\$210,569	31.46%
9	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	54	76	\$37,734	\$37,530	\$0	\$1,040	\$1,120	2.98%
10	AMERICAN UNITED LIFE INSURANCE COMPANY	0.42%	22	6,365	\$1,334,895	\$1,353,193	\$0	\$967,387	\$1,000,719	73.95%
11	ANTHEM LIFE INSURANCE COMPANY	0.67%	18	7,887	\$2,116,071	\$2,114,575	\$0	\$734,900	\$731,739	34.60%
12	ARCH INSURANCE COMPANY	0.04%	40	4,880	\$132,008	\$214,918	\$0	\$344,257	\$346,113	161.04%
13	ASSURITY LIFE INSURANCE COMPANY	0.03%	43	250	\$105,471	\$108,901	\$0	\$13,109	\$13,229	12.15%
14	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	69	7	\$5,470	\$5,210	\$0	\$1,609	\$458	8.79%
15	AXIS INSURANCE COMPANY	0.00%	81	1	\$348	\$59	\$0	\$0	\$8	13.56%
16	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.04%	41	1,271	\$114,440	\$128,612	\$0	\$102,335	\$98,391	76.50%
17	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	86	1	\$0	\$193	\$0	\$0	\$0	0.00%
18	CMFG LIFE INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$23,453	\$23,055	N/A
19	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.16%	31	905	\$503,959	\$516,911	\$0	\$270,525	\$249,738	48.31%
20	COMBINED INSURANCE CO OF AMERICA	0.01%	60	42	\$19,599	\$19,378	\$0	\$15,153	\$14,658	75.64%
21	COMMERCIAL TRAVELERS LIFE INSURANCE COMPANY	0.00%	65	2,268	\$12,245	\$11,393	\$0	\$8,661	\$8,661	76.02%
22	COMPANION LIFE INSURANCE COMPANY	0.14%	32	1,595	\$455,292	\$455,292	\$0	\$191,318	\$197,324	43.34%
23	CONNECTICUT GENERAL LIFE INS CO	0.00%	85	0	\$53	-\$35,674	\$0	\$669,190	\$669,193	-1875.86%
24	CONTINENTAL AMERICAN INSURANCE COMPANY	0.38%	25	3,207	\$1,198,416	\$1,220,618	\$0	\$750,080	\$787,207	64.49%
25	CONTINENTAL CASUALTY COMPANY	0.00%	86	0	\$0	\$0	\$0	\$470,490	\$156,352	N/A
26	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	48	706	\$84,634	\$0	\$0	\$0	\$0	N/A
27	COUNTRY LIFE INSURANCE COMPANY	0.01%	53	142	\$42,366	\$41,475	\$0	\$62,589	\$14,413	34.75%
28	DEARBORN LIFE INSURANCE COMPANY	0.70%	17	10,689	\$2,202,946	\$2,202,946	\$0	\$1,673,836	\$1,673,836	75.98%
29	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	84	1	\$62	\$61	\$0	\$0	\$0	0.00%
30	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	86	0	\$0	\$0	\$0	\$15,600	\$5,694	N/A
31	EPIC LIFE INSURANCE COMPANY THE	0.00%	64	50	\$12,422	\$12,291	\$0	\$0	\$1,207	9.82%
32	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	0.07%	36	575	\$213,956	\$213,956	\$0	\$301,141	\$207,899	97.17%
33	FEDERATED MUTUAL INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$0	-\$5,524	N/A
34	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.03%	45	39	\$91,291	\$91,745	\$0	\$73	-\$987	-1.08%
35	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$8,478	\$8,478	N/A
36	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	68	6	\$5,945	\$6,141	\$0	\$25,000	\$0	0.00%
37	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.23%	28	540	\$733,480	\$637,928	\$0	\$745,182	\$709,072	111.15%
38	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	4.58%	9	58,981	\$14,437,640	\$14,355,724	\$0	\$10,170,632	\$4,366,874	30.42%
39	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	11.50%	2	126,355	\$36,270,010	\$36,658,188	\$0	\$23,804,013	\$23,858,739	65.08%
40	HCC LIFE INSURANCE COMPANY	-0.01%	86	0	-\$40,527	-\$40,527	\$0	\$0	\$0	0.00%
41	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$70,304	\$23,094	N/A
42	HORACE MANN LIFE INSURANCE COMPANY	0.00%	66	91	\$11,606	\$11,598	\$0	\$13,008	\$6,888	59.39%
43	HUMANA INSURANCE COMPANY	0.01%	59	10	\$23,179	\$23,179	\$0	\$688	-\$98	-0.42%
44	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	52	135	\$46,080	\$47,216	\$0	\$24,603	\$74,157	157.06%
45	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$957	\$957	N/A
46	KANSAS CITY LIFE INSURANCE COMPANY	0.62%	20	8,796	\$1,962,083	\$1,949,304	\$0	\$898,735	\$979,301	50.24%
47	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	86	0	\$0	\$0	\$0	\$200,073	\$198,817	N/A
48	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	7.42%	4	116,864	\$23,416,955	\$24,199,931	\$0	\$11,181,160	\$17,908,246	74.00%
49	LIFE INSURANCE COMPANY OF NORTH AMERICA	10.29%	3	129,980	\$32,473,692	\$33,336,409	\$0	\$24,922,136	\$20,803,341	62.40%
50	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	61	9	\$18,923	\$17,678	\$0	\$10,067	\$11,477	64.92%
51	LINCOLN NATIONAL LIFE INSURANCE COMPANY	3.78%	11	58,586	\$11,912,090	\$12,019,792	\$0	\$9,053,683	\$8,718,228	72.53%
52	MADISON NATIONAL LIFE INSURANCE COMPANY IN	0.03%	44	74	\$101,678	\$102,779	\$0	\$317,647	-\$1,165,592	-1134.08%
53	MANHATTAN LIFE INSURANCE COMPANY	0.00%	71	1	\$3,809	\$3,840	\$0	\$1,430	\$1,387	36.12%
54	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.05%	38	92	\$157,676	\$167,730	\$0	\$16,908	\$47,642	28.40%
55	METROPOLITAN LIFE INSURANCE COMPANY	7.27%	6	146,820	\$22,928,995	\$21,803,131	\$0	\$21,125,426	\$21,572,718	98.94%
56	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	70	29	\$5,070	\$5,074	\$0	\$0	\$145	2.86%
57	MINNESOTA LIFE INSURANCE COMPANY	0.01%	63	34	\$17,420	\$19,403	\$0	\$55,712	\$48,563	250.29%
58	MONY LIFE INSURANCE COMPANY	0.00%	86	1	\$0	\$0	\$0	\$47,580	\$40,832	N/A
59	MONY LIFE INSURANCE COMPANY OF AMERICA	0.02%	49	364	\$57,760	\$56,585	\$0	\$28,472	\$29,168	51.55%
60	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.01%	51	5	\$46,917	\$46,917	\$0	\$108,777	\$108,777	231.85%
61	MUTUAL OF OMAHA INSURANCE COMPANY	0.03%	47	135	\$85,229	\$85,892	\$0	\$192,310	\$112,538	131.02%
62	NASSAU LIFE INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$132,915	\$37,080	N/A
63	NATIONWIDE LIFE INSURANCE COMPANY	0.13%	33	1,305	\$410,681	\$392,766	\$0	\$272,124	\$318,743	81.15%
64	NEW YORK LIFE INSURANCE COMPANY	0.58%	21	1,760	\$1,830,418	\$1,990,990	\$419,987	\$730,649	\$1,891,553	95.01%
65	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	0.67%	19	2,559	\$2,106,337	\$2,177,455	\$0	\$1,302,018	\$174,061	7.99%
66	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	83	0	\$108	\$108	\$0	\$3,593	\$3,695	3421.30%
67	PAUL REVERE LIFE INSURANCE COMPANY	0.07%	37	2,091	\$210,903	\$194,832	\$0	\$208,454	\$58,732	30.14%
68	PEKIN LIFE INSURANCE COMPANY	0.00%	78	2	\$617	\$664	\$0	\$0	\$0	0.00%
69	PRINCIPAL LIFE INSURANCE COMPANY	4.68%	8	66,722	\$14,777,319	\$31,621,580	\$0	\$9,173,594	\$9,454,335	29.90%
70	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	77	9	\$624	\$696	\$0	\$198,137	\$49,560	7120.69%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	PRUDENTIAL INSURANCE COMPANY OF AMERICA T	5.56%	7	58,891	\$17,543,998	\$17,346,752	\$0	\$8,669,794	\$9,518,825	54.87%
72	RELIANCE STANDARD LIFE INSURANCE COMPANY	3.11%	12	35,214	\$9,813,744	\$9,913,452	\$0	\$8,402,774	\$10,643,312	107.36%
73	RELIASTAR LIFE INSURANCE COMPANY	0.32%	26	5,173	\$1,009,992	\$1,059,285	\$0	\$1,070,483	\$1,046,567	98.80%
74	RESERVE NATIONAL INSURANCE COMPANY	0.00%	80	4	\$349	\$687	\$0	\$0	\$0	0.00%
75	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	72	1	\$3,542	\$3,548	\$0	\$0	\$0	0.00%
76	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	86	0	\$0	\$0	\$0	\$9,300	-\$9,682	N/A
77	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	62	0	\$18,591	\$18,591	\$0	\$100,269	\$77,545	417.11%
78	STANDARD INSURANCE COMPANY	7.40%	5	84,393	\$23,334,423	\$21,940,770	\$0	\$17,914,836	\$16,007,417	72.96%
79	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.00%	67	16	\$8,379	\$9,429	\$0	\$16,253	\$16,132	171.09%
80	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.09%	35	758	\$295,172	\$295,575	\$0	\$462,745	\$462,745	156.56%
81	SUN LIFE ASSURANCE COMPANY OF CANADA	1.86%	16	24,340	\$5,876,099	\$5,899,277	\$0	\$4,972,944	\$4,972,944	84.30%
82	SYMETRA LIFE INSURANCE COMPANY	0.42%	23	3,487	\$1,333,096	\$1,334,645	\$0	\$543,648	\$573,779	42.99%
83	TALCOTT RESOLUTION LIFE INSURANCE COMPAN-	0.02%	50	84	\$48,431	\$49,573	\$0	\$474,224	\$180,162	363.43%
84	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	86	1	\$0	\$0	\$0	\$400	-\$127	N/A
85	TRANSAMERICA LIFE INSURANCE COMPANY	0.10%	34	574	\$305,161	\$308,320	\$0	\$78,551	\$55,957	18.15%
86	TRANSAMERICA PREMIER LIFE INSURANCE COMPA	0.01%	56	126	\$28,407	\$28,324	\$0	\$6,689	\$6,138	21.67%
87	TRUSTMARK INSURANCE COMPANY	0.03%	42	194	\$109,888	\$110,218	\$0	\$105,376	\$106,891	96.98%
88	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	73	1	\$2,909	\$2,948	\$0	\$1,975	\$2,188	74.22%
89	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	79	1	\$591	\$569	\$0	\$574	\$509	89.46%
90	UNIMERICA INSURANCE COMPANY	0.00%	82	0	\$141	\$135	\$0	\$725,834	\$634,914	470306.67%
91	UNION LABOR LIFE INSURANCE COMPANY	0.00%	76	4	\$662	\$666	\$0	\$0	\$0	0.00%
92	UNION SECURITY INSURANCE COMPANY	2.87%	13	26,991	\$9,068,107	\$10,984,696	\$0	\$7,076,002	\$4,735,222	43.11%
93	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	75	4	\$730	\$730	\$0	\$0	-\$97	-13.29%
94	UNITED OF OMAHA LIFE INSURANCE COMPANY	3.92%	10	53,233	\$12,355,648	\$12,682,356	\$0	\$7,167,607	\$9,243,410	72.88%
95	UNITED STATES LIFE INSURANCE COMPANY NEW Y	-0.01%	86	1	-\$30,368	\$3,319	\$0	\$974,193	-\$99,077	-2985.15%
96	UNITEDHEALTHCARE INSURANCE COMPANY	0.41%	24	4,546	\$1,308,373	\$1,331,895	\$0	\$661,145	\$722,168	54.22%
97	UNUM LIFE INSURANCE COMPANY OF AMERICA	13.89%	1	146,636	\$43,820,662	\$44,136,144	\$0	\$36,601,762	\$33,895,811	76.80%
98	USABLE LIFE	0.22%	29	4,898	\$705,332	\$705,804	\$0	\$581,606	\$582,120	82.48%
99	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	58	3	\$23,286	\$20,994	\$0	\$4,563	-\$14,268	-67.96%
100	WILCAC LIFE INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$32,450	\$32,450	N/A
101	WILCO LIFE INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$0	-\$1	N/A
102	ZURICH AMERICAN INSURANCE COMPANY	0.00%	86	0	\$0	\$0	\$0	\$24,785	\$0	N/A
103	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.05%	39	585	\$151,890	\$160,123	\$0	\$0	\$0	0.00%
TOTAL		100.00%		1,317,747	\$315,434,996	\$333,810,137	\$419,987	\$232,348,022	\$221,502,939	66.36%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DENTAL**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACE AMERICAN INSURANCE COMPANY	0.00%	55	0	\$6,985	\$6,985	\$0	\$0	\$0	0.00%
2	AETNA LIFE INSURANCE COMPANY	6.59%	5	47,872	\$18,156,369	\$18,230,192	\$0	\$17,017,436	\$18,958,993	104.00%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	64	0	-\$3,656	-\$1,932	\$0	\$560	\$447	-23.14%
4	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	54	368	\$7,628	\$7,499	\$0	\$1,793	\$1,601	21.35%
5	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	61	1	\$1,686	\$1,741	\$0	\$520	\$620	35.61%
6	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.05%	34	517	\$130,729	\$130,023	\$0	\$40,261	\$43,368	33.35%
7	AMERITAS LIFE INSURANCE CORP	2.77%	11	15,285	\$7,625,472	\$7,492,764	\$0	\$6,532,906	\$6,430,346	85.82%
8	AXIS INSURANCE COMPANY	0.00%	58	13	\$4,472	\$753	\$0	\$0	\$104	13.81%
9	BCS INSURANCE COMPANY	0.13%	31	1,199	\$356,329	\$353,044	\$0	\$27,986	\$27,794	7.87%
10	BEST LIFE AND HEALTH INSURANCE COMPANY	0.31%	26	2,526	\$864,780	\$870,586	\$0	\$530,204	\$550,098	63.19%
11	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	4.03%	9	38,001	\$11,090,779	\$11,090,779	\$0	\$8,763,850	\$8,784,404	79.20%
12	CIGNA HEALTH AND LIFE INSURANCE COMPANY	10.32%	3	86,719	\$28,427,042	\$28,494,752	\$0	\$23,029,577	\$22,929,424	80.47%
13	CITIZENS SECURITY LIFE INS CO	0.72%	20	4,290	\$1,996,876	\$1,999,571	\$0	\$824,670	\$828,722	41.44%
14	COMPANION LIFE INSURANCE COMPANY	0.20%	28	1,466	\$549,460	\$549,460	\$0	\$293,388	\$302,599	55.07%
15	COMPBENEFITS INSURANCE COMPANY	0.01%	44	9	\$19,080	\$19,080	\$0	\$15,704	\$13,616	71.36%
16	CONNECTICUT GENERAL LIFE INS CO	0.00%	64	0	-\$264	\$755	\$0	\$39	-\$8	-1.06%
17	CONTINENTAL AMERICAN INSURANCE COMPANY	0.01%	45	108	\$15,733	\$16,027	\$0	\$3,874	\$4,074	25.42%
18	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	40	107	\$64,293	\$634,263	\$0	\$51,307	\$295,811	46.64%
19	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	0.00%	64	0	-\$349	-\$349	\$0	\$0	-\$903	258.74%
20	DEARBORN LIFE INSURANCE COMPANY	0.10%	32	4,166	\$283,945	\$283,945	\$0	\$173,016	\$173,016	60.93%
21	DENTEGRA INSURANCE COMPANY	1.49%	15	6,023	\$4,094,928	\$4,075,503	\$0	\$2,133,564	\$2,138,792	52.48%
22	EPIC LIFE INSURANCE COMPANY THE	0.03%	38	268	\$84,704	\$84,704	\$0	\$57,282	\$65,603	77.45%
23	FEDERATED MUTUAL INSURANCE COMPANY	0.00%	64	0	-\$303	-\$303	\$0	\$17,221	\$1,718	-567.00%
24	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.02%	41	96	\$52,606	\$52,606	\$0	\$28,709	\$28,473	54.13%
25	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE C	1.07%	17	9,261	\$2,942,829	\$2,942,829	\$0	\$1,809,807	\$1,940,418	65.94%
26	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.14%	30	747	\$388,818	\$374,661	\$0	\$207,726	\$207,241	55.31%
27	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	47	30	\$13,359	\$13,332	\$0	\$4,479	\$3,491	26.19%
28	GERBER LIFE INSURANCE COMPANY	0.00%	60	11	\$2,695	\$2,723	\$0	\$680	\$721	26.48%
29	GOLDEN RULE INSURANCE COMPANY	0.05%	35	307	\$130,101	\$131,445	\$0	\$71,714	\$73,863	56.19%
30	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	12.46%	2	105,144	\$34,327,968	\$34,022,817	\$0	\$23,981,330	\$23,920,638	70.31%
31	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	6.92%	4	64,443	\$19,064,506	\$19,194,853	\$0	\$13,831,051	\$13,789,035	71.84%
32	HUMANA INSURANCE COMPANY	2.66%	12	22,433	\$7,341,462	\$7,341,462	\$0	\$5,184,118	\$5,284,062	71.98%
33	HUMANADENTAL INSURANCE COMPANY	1.69%	14	12,457	\$4,643,885	\$4,643,885	\$0	\$3,042,807	\$2,967,426	63.90%
34	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	64	0	-\$9	-\$9	\$0	\$0	\$0	0.00%
35	KANSAS CITY LIFE INSURANCE COMPANY	1.22%	16	10,321	\$3,374,084	\$3,352,108	\$0	\$2,076,702	\$2,262,866	67.51%
36	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	64	0	\$0	\$0	\$0	\$68,480	\$78,074	N/A
37	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.87%	10	13,017	\$7,920,048	\$7,887,620	\$0	\$6,683,496	\$6,435,860	81.59%
38	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.08%	33	563	\$208,740	\$204,977	\$0	\$91,005	\$83,369	40.67%
39	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.00%	62	3	\$1,500	\$1,595	\$0	\$0	\$0	0.00%
40	MEDICO INSURANCE COMPANY	0.34%	25	2,041	\$935,876	\$923,254	\$0	\$463,796	\$455,065	49.29%
41	METROPOLITAN LIFE INSURANCE COMPANY	19.54%	1	105,095	\$53,851,003	\$51,660,614	\$0	\$42,319,007	\$43,054,241	83.34%
42	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	57	48	\$6,654	\$6,688	\$0	\$2,044	\$2,468	36.90%
43	MONY LIFE INSURANCE COMPANY OF AMERICA	0.01%	43	137	\$25,231	\$24,718	\$0	\$19,620	\$20,100	81.32%
44	NASSAU LIFE INSURANCE COMPANY	0.00%	64	0	\$0	\$0	\$0	\$2,024	\$182	N/A
45	NATIONAL CASUALTY COMPANY	0.04%	36	512	\$103,881	\$105,224	\$0	\$21,649	\$22,478	21.36%
46	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.03%	37	151	\$91,529	\$90,932	\$0	\$54,078	\$54,078	59.47%
47	NATIONWIDE LIFE INSURANCE COMPANY	0.19%	29	806	\$523,607	\$523,827	\$0	\$328,495	\$336,252	64.19%
48	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	59	32	\$2,851	\$2,923	\$0	\$5,672	\$6,939	237.39%
49	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	63	0	\$570	\$570	\$0	\$2,637	\$2,711	475.61%
50	PHYSICIANS MUTUAL INSURANCE COMPANY	0.93%	19	5,657	\$2,560,686	\$2,515,848	\$0	\$1,374,833	\$1,374,970	54.65%
51	PRINCIPAL LIFE INSURANCE COMPANY	6.11%	7	54,378	\$16,848,039	\$16,582,309	\$0	\$10,439,256	\$10,758,731	64.88%
52	RELiance STANDARD LIFE INSURANCE COMPANY	0.46%	23	1,961	\$1,266,438	\$1,272,480	\$0	\$805,919	\$801,315	62.97%
53	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.02%	39	151	\$64,811	\$64,811	\$0	\$26,221	\$26,698	41.19%
54	RESERVE NATIONAL INSURANCE COMPANY	0.00%	56	30	\$6,777	\$6,767	\$0	\$3,197	\$2,715	40.12%
55	SECURIAN LIFE INSURANCE COMPANY	0.00%	64	0	\$0	\$0	\$0	\$39	\$39	N/A
56	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	49	0	\$10,103	\$10,103	\$0	\$6,673	\$6,121	60.59%
57	STANDARD INSURANCE COMPANY	2.46%	13	12,135	\$6,764,720	\$6,789,525	\$0	\$4,680,841	\$4,766,883	70.21%
58	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	52	28	\$8,466	\$8,267	\$0	\$1,336	\$1,999	24.18%
59	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	53	13	\$8,329	\$8,019	\$0	\$2,690	\$2,690	33.55%
60	STARMOUNT LIFE INSURANCE COMPANY	0.45%	24	5,043	\$1,247,664	\$1,237,497	\$0	\$827,189	\$867,162	70.07%
61	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	50	17	\$9,672	\$9,684	\$0	\$7,623	\$7,623	78.72%
62	SUN LIFE ASSURANCE COMPANY OF CANADA	0.66%	21	10,864	\$1,815,221	\$1,822,381	\$0	\$865,837	\$865,837	47.51%
63	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.00%	51	0	\$9,602	\$9,602	\$0	\$24,958	-\$42	-0.44%
64	TRANSAMERICA LIFE INSURANCE COMPANY	0.21%	27	1,383	\$578,794	\$581,990	\$0	\$4,130	\$2,942	0.51%
65	TRUSTMARK LIFE INSURANCE COMPANY	0.01%	42	24	\$28,243	\$28,618	\$0	\$9,811	\$10,872	37.99%
66	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	46	43	\$14,162	\$13,630	\$0	\$11,202	\$9,931	72.86%
67	UNION SECURITY INSURANCE COMPANY	6.13%	6	39,205	\$16,878,668	\$16,956,340	\$0	\$10,174,657	\$9,774,434	57.64%
68	UNITED CONCORDIA INSURANCE COMPANY	1.00%	18	7,532	\$2,750,269	\$2,750,269	\$0	\$2,115,900	\$2,175,300	79.09%
69	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.62%	22	4,646	\$1,721,338	\$1,703,165	\$0	\$1,160,994	\$1,166,761	68.51%
70	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	48	1	\$10,652	-\$495	\$0	\$17,633	\$4,862	-982.22%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DENTAL

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	UNITEDHEALTHCARE INSURANCE COMPANY	4.79%	8	50,478	\$13,200,377	\$13,150,425	\$0	\$7,278,628	\$7,426,955	56.48%
	TOTAL	100.00%		750,182	\$275,533,543	\$273,366,731	\$0	\$199,655,851	\$202,635,088	74.13%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	86	1	\$182	\$182	\$0	\$0	-\$3	-1.65%
2	ACE AMERICAN INSURANCE COMPANY	0.15%	39	2,264	\$333,750	\$330,487	\$0	\$165,526	\$42,283	12.79%
3	ADVANTICA INSURANCE COMPANY	1.08%	15	37,088	\$2,443,707	\$2,443,707	\$0	\$1,310,001	\$1,316,001	53.85%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	80	19	\$3,534	\$3,573	\$0	\$0	\$0	0.00%
5	ALLSTATE LIFE INSURANCE COMPANY	0.01%	71	82	\$16,886	\$16,753	\$0	\$38,388	\$14,297	85.34%
6	AMERICAN ALTERNATIVE INSURANCE CORPORATION	0.02%	58	0	\$40,660	\$40,660	\$0	\$18,770	\$51,600	126.91%
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.06%	48	144	\$127,325	\$126,780	\$0	\$56,078	\$25,676	20.25%
8	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.08%	45	507	\$175,050	\$171,121	\$0	\$25,018	-\$3,066	-1.79%
9	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	89	5	-\$8	\$34	\$0	\$0	\$0	0.00%
10	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	79	19	\$4,754	\$4,777	\$0	\$0	\$129	2.70%
11	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.53%	24	7,563	\$1,196,181	\$1,269,066	\$0	\$606,483	\$652,361	51.40%
12	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.27%	35	710	\$611,515	\$608,215	\$0	\$308,867	\$332,701	54.70%
13	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	67	73	\$23,708	\$24,347	\$0	\$140	-\$1,071	-4.40%
14	AMERITAS LIFE INSURANCE CORP	0.50%	26	7,633	\$1,127,542	\$1,107,919	\$0	\$13,990	\$13,770	1.24%
15	AMEX ASSURANCE COMPANY	0.05%	49	964	\$102,173	\$106,822	\$0	\$7,773	\$262	0.25%
16	ASSURITY LIFE INSURANCE COMPANY	0.28%	34	3,641	\$637,814	\$637,293	\$0	\$120,952	\$140,309	22.02%
17	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	88	1	\$65	\$62	\$0	\$0	\$0	0.00%
18	AXIS INSURANCE COMPANY	0.42%	29	673	\$945,585	\$796,173	\$0	\$318,022	\$273,174	34.31%
19	BCS INSURANCE COMPANY	0.73%	22	2,449	\$1,640,684	\$1,626,383	\$0	\$868,255	\$843,435	51.86%
20	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	0.01%	65	2,303	\$25,546	\$25,546	\$0	\$19,410	\$19,410	75.98%
21	CMFG LIFE INSURANCE COMPANY	0.01%	61	50	\$33,572	\$33,486	\$0	\$2,055	\$2,055	6.14%
22	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.37%	32	1,356	\$840,331	\$842,386	\$0	\$456,643	\$417,118	49.52%
23	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	82	2	\$859	\$860	\$0	\$0	-\$564	-65.58%
24	COMBINED INSURANCE CO OF AMERICA	5.72%	3	1,736,946	\$12,915,234	\$13,155,626	\$0	\$12,185,502	\$12,554,915	95.43%
25	COMPANION LIFE INSURANCE COMPANY	0.95%	18	2,363	\$2,147,193	\$2,147,193	\$0	\$1,000,700	\$1,032,116	48.07%
26	COMPBENEFITS INSURANCE COMPANY	0.02%	56	11	\$40,744	\$40,744	\$0	\$27,432	\$23,043	56.56%
27	CONTINENTAL AMERICAN INSURANCE COMPANY	0.97%	17	11,475	\$2,197,494	\$2,238,202	\$0	\$1,225,005	\$1,285,670	57.44%
28	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	55	102	\$44,511	\$2,623	\$0	\$33,429	-\$131	-4.99%
29	FIDELITY SECURITY LIFE INSURANCE COMPANY	6.29%	2	229,825	\$14,199,066	\$13,907,303	\$0	\$9,978,115	\$9,933,315	71.43%
30	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.11%	42	302	\$251,340	\$248,222	\$0	\$81,371	\$63,437	25.56%
31	GOLDEN RULE INSURANCE COMPANY	0.03%	54	638	\$57,654	\$62,912	\$0	\$18,534	\$19,520	31.03%
32	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.07%	46	39	\$165,598	\$163,972	\$0	\$230,442	\$102,736	62.65%
33	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	3.44%	5	86,672	\$7,775,202	\$7,730,403	\$0	\$3,316,890	\$3,028,090	39.17%
34	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.14%	41	700	\$318,704	\$322,068	\$0	\$294,344	\$300,246	93.22%
35	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	2.53%	7	78,867	\$5,723,163	\$5,723,149	\$0	\$3,894,338	\$3,868,379	67.59%
36	HM LIFE INSURANCE COMPANY	0.26%	36	6,475	\$583,527	\$629,420	\$0	\$416,489	\$433,745	68.91%
37	HUMANA INSURANCE COMPANY	0.83%	20	28,155	\$1,879,849	\$1,879,849	\$0	\$1,065,436	\$1,096,460	58.33%
38	HUMANADENTAL INSURANCE COMPANY	0.04%	51	5	\$85,592	\$85,592	\$0	\$57,464	\$47,906	55.97%
39	INDEPENDENCE AMERICAN INSURANCE COMPANY	1.74%	11	2,096	\$3,922,885	\$3,926,770	\$0	\$725,405	\$788,983	20.09%
40	JEFFERSON INSURANCE COMPANY	0.00%	89	0	\$0	\$4,801	\$0	\$0	-\$2,200	-45.82%
41	KANSAS CITY LIFE INSURANCE COMPANY	0.15%	38	4,188	\$342,137	\$339,908	\$0	\$903,891	\$984,920	289.76%
42	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.11%	43	1,681	\$251,152	\$257,824	\$0	\$0	\$0	0.00%
43	LIFESHIELD NATIONAL INSURANCE CO	3.22%	6	4,406	\$7,265,999	\$7,265,999	\$0	\$1,445,678	\$3,102,867	42.70%
44	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	62	6	\$31,509	\$30,407	\$0	\$19,139	\$18,601	61.17%
45	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.03%	53	69	\$62,055	\$58,556	\$0	\$6,583	-\$5,393	-9.21%
46	MARKEL INSURANCE COMPANY	0.00%	89	0	\$0	\$0	\$0	\$0	-\$776	N/A
47	METROPOLITAN LIFE INSURANCE COMPANY	1.55%	12	27,552	\$3,505,734	\$3,341,168	\$0	\$2,849,196	\$2,931,697	87.74%
48	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	75	265	\$11,247	\$11,310	\$0	\$4,849	\$5,594	49.46%
49	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.80%	21	2,215	\$1,801,096	\$1,804,598	\$0	\$771,761	\$780,862	43.27%
50	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	77	272	\$5,894	\$5,775	\$0	\$4,018	\$4,116	71.27%
51	MUTUAL OF OMAHA INSURANCE COMPANY	0.03%	52	185	\$67,418	\$68,923	\$0	\$14,290	\$13,186	19.13%
52	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	68	13	\$21,167	\$21,207	\$0	\$980	\$1,025	4.83%
53	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	3.74%	4	66,177	\$8,449,035	\$8,517,016	\$0	\$6,539,517	\$6,539,517	76.78%
54	NATIONAL HEALTH INSURANCE COMPANY	0.36%	33	642	\$824,065	\$859,476	\$0	\$103,362	\$81,066	9.43%
55	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	1.10%	14	182,061	\$2,477,641	\$2,649,998	\$0	\$594,642	\$752,648	28.40%
56	NATIONWIDE LIFE INSURANCE COMPANY	0.39%	31	2,415	\$873,991	\$856,971	\$0	\$470,972	\$456,852	53.31%
57	NEW YORK LIFE INSURANCE COMPANY	0.07%	47	415	\$152,166	\$150,156	\$9,729	\$79,400	\$78,321	52.16%
58	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	83	28	\$610	\$615	\$0	\$590	\$761	123.74%
59	OPTICARE OF UTAH INC	0.02%	60	484	\$34,429	\$34,429	\$0	\$31,623	\$27,900	81.04%
60	PAN-AMERICAN LIFE INSURANCE COMPANY	0.24%	37	525	\$534,166	\$533,354	\$0	\$236,909	\$243,588	45.67%
61	PAUL REVERE LIFE INSURANCE COMPANY	0.02%	59	56	\$37,043	\$38,273	\$0	\$18,610	\$14,655	38.29%
62	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	78	31	\$5,157	\$5,607	\$0	\$2,170	\$1,960	34.96%
63	PRINCIPAL LIFE INSURANCE COMPANY	1.03%	16	24,333	\$2,316,780	\$2,274,684	\$0	\$1,171,079	\$1,206,918	53.06%
64	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.95%	19	8,224	\$2,135,624	\$2,124,972	\$0	\$911,085	\$839,624	39.51%
65	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN'	0.01%	73	86	\$12,145	\$12,145	\$0	\$3,298	\$595	4.90%
66	SECURIAN LIFE INSURANCE COMPANY	0.01%	66	767	\$24,618	\$23,946	\$0	\$0	\$5,868	24.51%
67	SIRIUS AMERICA INSURANCE COMPANY	0.01%	64	3	\$28,716	\$22,943	\$0	\$14,255	\$15,462	67.39%
68	STANDARD INSURANCE COMPANY	0.52%	25	8,399	\$1,181,671	\$1,176,447	\$0	\$713,915	\$746,390	63.44%
69	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.14%	40	383	\$323,154	\$320,114	\$0	\$147,552	\$139,798	43.67%
70	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.01%	69	48	\$18,787	\$11,782	\$0	\$13,589	\$14,105	119.72%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.47%	27	15,022	\$1,061,737	\$1,061,737	\$0	\$1,302,188	\$1,331,363	125.39%
72	SYMETRA LIFE INSURANCE COMPANY	0.02%	57	696	\$40,711	\$40,759	\$0	\$545,063	\$575,273	1411.40%
73	TALCOTT RESOLUTION LIFE INSURANCE COMPANHY	0.10%	44	477	\$217,686	\$214,118	\$0	\$169,243	\$171,278	79.99%
74	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.01%	70	42	\$17,059	\$17,043	\$0	\$461	\$465	2.73%
75	TRANSAMERICA LIFE INSURANCE COMPANY	0.62%	23	8,769	\$1,400,147	\$1,412,197	\$0	\$594,142	\$465,740	32.98%
76	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	2.04%	10	1,891	\$4,596,333	\$4,582,858	\$0	\$2,791,278	\$2,561,193	55.89%
77	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	81	0	\$3,168	\$3,049	\$0	\$2,709	\$2,401	78.75%
78	UNIFIED LIFE INSURANCE COMPANY	0.42%	30	149	\$942,805	\$943,311	\$0	\$817,820	\$816,005	86.50%
79	UNIMERICA INSURANCE COMPANY	0.00%	87	3	\$122	\$122	\$0	\$222	\$227	186.07%
80	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	72	108	\$14,966	\$14,932	\$0	\$4,715	\$6,080	40.72%
81	UNION LABOR LIFE INSURANCE COMPANY	0.01%	74	41	\$11,391	\$12,010	\$0	\$3,420	\$3,863	32.16%
82	UNITED AMERICAN INSURANCE COMPANY	2.50%	8	2,288	\$5,650,150	\$5,644,974	\$0	\$4,374,465	\$4,380,018	77.59%
83	UNITED CONCORDIA INSURANCE COMPANY	0.00%	85	15	\$381	\$381	\$0	\$0	\$0	0.00%
84	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.04%	50	144	\$89,685	\$90,289	\$0	\$23,421	\$23,558	26.09%
85	UNITED STATES FIRE INSURANCE COMPANY	0.01%	63	7	\$30,891	\$30,891	\$0	\$23,509	\$19,615	63.50%
86	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	84	1	\$530	\$591	\$0	\$0	\$0	0.00%
87	UNITEDHEALTHCARE INSURANCE COMPANY	2.20%	9	82,067	\$4,960,888	\$4,971,833	\$0	\$2,808,075	\$2,860,507	57.53%
88	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.47%	28	2,728	\$1,051,460	\$1,041,620	\$0	\$267,600	\$268,863	25.81%
89	VISION BENEFITS OF AMERICA	1.18%	13	51,383	\$2,661,352	\$2,661,352	\$0	\$2,054,840	\$2,054,840	77.21%
90	VISION SERVICE PLAN INSURANCE COMPANY	47.65%	1	1,040,632	\$107,601,255	\$107,601,255	\$0	\$66,562,321	\$66,501,232	61.80%
91	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	76	105	\$8,031	\$8,083	\$0	\$561	\$8,925	110.42%
92	WILCO LIFE INSURANCE COMPANY	0.00%	89	0	\$0	\$0	\$0	\$0	-\$67	N/A
TOTAL		100.00%		3,794,715	\$225,795,125	\$225,657,489	\$9,729	\$138,306,273	\$139,770,213	61.94%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SHORT TERM CREDIT DISABILITY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	1.86%	8	2,957	\$166,350	\$166,447	\$0	\$33,793	\$7,571	4.55%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	16	0	\$0	\$0	\$0	\$0	-\$833	N/A
3	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	26.70%	2	6,652	\$2,394,013	\$1,631,812	\$0	\$436,497	\$495,490	30.36%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.13%	13	33	\$11,822	\$16,742	\$0	\$2,290	\$6,553	39.14%
5	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	16	0	\$0	\$31	\$0	\$0	\$0	0.00%
6	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	5.25%	5	6,501	\$471,047	\$1,369,211	\$0	\$262,505	-\$97,892	-7.15%
7	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	3.84%	6	8,248	\$344,193	\$344,193	\$0	\$13,827	\$4,872	1.42%
8	CENTURION LIFE INSURANCE COMPANY	0.04%	14	0	\$3,905	\$3,905	\$0	\$0	-\$51	-1.31%
9	CMFG LIFE INSURANCE COMPANY	32.71%	1	4,058	\$2,933,161	\$2,916,675	\$0	\$1,088,052	\$1,084,037	37.17%
10	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	16	54	-\$201	\$12,079	\$0	\$6,900	-\$4,060	-33.61%
11	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	-0.13%	16	294	-\$11,668	\$36,581	\$0	\$30,556	\$13,898	37.99%
12	LANGHORNE REINSURANCE (ARIZONA) LTD	-0.01%	16	0	-\$635	-\$635	\$0	\$0	\$0	0.00%
13	LIFE OF THE SOUTH INSURANCE COMPANY	7.48%	4	4,430	\$670,582	\$590,958	\$0	\$156,615	\$154,350	26.12%
14	MERIT LIFE INSURANCE CO	-2.05%	16	1,141	-\$183,950	\$392,723	\$0	\$375,906	\$306,833	78.13%
15	MINNESOTA LIFE INSURANCE COMPANY	19.91%	3	7,606	\$1,785,187	\$1,344,014	\$0	\$200,889	\$362,811	26.99%
16	MOUNTAIN LIFE INSURANCE COMPANY	1.08%	9	402	\$96,564	\$0	\$0	\$12,306	\$0	N/A
17	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.32%	12	123	\$28,832	\$28,832	\$0	\$15,958	\$3,480	12.07%
18	PEKIN LIFE INSURANCE COMPANY	2.54%	7	124	\$228,201	\$284,361	\$0	\$133,532	\$154,632	54.38%
19	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	16	0	\$0	\$11,322	\$0	\$0	\$0	0.00%
20	SECURIAN LIFE INSURANCE COMPANY	-0.41%	16	1,086	-\$36,899	\$398,568	\$0	\$207,478	\$67,749	17.00%
21	STANDARD GUARANTY INSURANCE COMPANY	0.41%	10	1,453	\$37,133	\$37,133	\$0	\$0	-\$391	-1.05%
22	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.34%	11	1,162	\$30,041	\$30,041	\$0	\$1,210	\$978	3.26%
23	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	15	28	\$15	\$6,520	\$0	\$45,953	\$9,796	150.25%
24	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.00%	16	10	-\$394	\$2,240	\$0	\$13,035	\$19,902	888.48%
TOTAL		100.00%		46,362	\$8,967,299	\$9,623,753	\$0	\$3,037,302	\$2,589,725	26.91%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CREDIT DISABILITY

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS INSURANCE COMPANY OF FLO	99.10%	1	13	\$2,417	\$2,417	\$0	\$0	\$0	0.00%
2	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	3	7	\$0	\$0	\$0	-\$757	-\$150	N/A
3	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	3	0	\$0	\$0	\$0	\$3,075	\$3,075	N/A
4	PROTECTIVE LIFE INSURANCE COMPANY	0.90%	2	1	\$22	\$22	\$0	\$0	\$0	0.00%
TOTAL		100.00%		21	\$2,439	\$2,439	\$0	\$2,318	\$2,925	119.93%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP STOP LOSS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACE AMERICAN INSURANCE COMPANY	0.40%	29	641	\$1,999,089	\$1,999,089	\$0	\$1,620,930	\$414,062	20.71%
2	AETNA LIFE INSURANCE COMPANY	8.75%	5	34,939	\$43,201,964	\$43,216,014	\$0	\$40,828,709	\$40,828,709	94.48%
3	ALL SAVERS INSURANCE COMPANY	5.58%	6	14,114	\$27,538,654	\$27,314,981	\$0	\$20,358,177	\$23,124,005	84.66%
4	AMALGAMATED LIFE INSURANCE COMPANY	0.04%	44	1,642	\$181,625	\$181,625	\$0	\$0	\$0	0.00%
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.22%	35	2,897	\$1,083,709	\$1,144,467	\$0	\$170,341	\$46,668	4.08%
6	BCS INSURANCE COMPANY	0.20%	36	3,106	\$996,945	\$996,945	\$0	\$1,852,356	\$1,681,633	168.68%
7	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	4.42%	9	56,000	\$21,828,151	\$21,828,151	\$0	\$13,990,120	\$16,902,416	77.43%
8	CATERPILLAR INSURANCE COMPANY	0.00%	45	2,059	\$0	\$0	\$0	\$5,745,710	\$1,234,698	N/A
9	CATLIN INSURANCE COMPANY INC	-0.04%	45	1,502	-\$187,144	-\$31,034	\$0	\$301,035	-\$60,799	195.91%
10	CIGNA HEALTH AND LIFE INSURANCE COMPANY	12.44%	1	138,081	\$61,405,898	\$61,596,881	\$0	\$54,487,596	\$56,055,070	91.00%
11	COMPANION LIFE INSURANCE COMPANY	2.68%	13	13,352	\$13,215,046	\$13,215,046	\$0	\$10,723,525	\$11,060,181	83.69%
12	CONNECTICUT GENERAL LIFE INS CO	0.00%	45	0	-\$357	-\$1,235	\$0	-\$1,572	-\$5,511	446.23%
13	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	0.00%	45	0	\$0	\$0	\$0	\$1,261	\$1,617	N/A
14	EVEREST REINSURANCE COMPANY	0.89%	20	15,701	\$4,375,743	\$4,375,743	\$0	\$3,798,449	\$3,765,458	86.05%
15	FAIR AMERICAN INSURANCE AND REINSURANCE COI	0.13%	40	12	\$645,037	\$645,037	\$0	\$392,253	\$608,557	94.34%
16	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.66%	21	7,720	\$3,278,175	\$3,278,175	\$0	\$3,275,053	\$3,775,129	115.16%
17	GERBER LIFE INSURANCE COMPANY	2.83%	11	13,337	\$13,972,249	\$14,117,758	\$0	\$5,265,864	\$5,580,640	39.53%
18	GREAT MIDWEST INSURANCE COMPANY	0.62%	22	2,627	\$3,067,665	\$3,067,665	\$0	\$3,670,747	\$2,889,225	94.18%
19	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.35%	33	2,704	\$1,730,516	\$1,704,360	\$0	\$1,249,218	\$1,344,558	78.89%
20	HCC LIFE INSURANCE COMPANY	9.60%	4	150,889	\$47,416,965	\$47,416,965	\$0	\$32,342,746	\$32,338,643	68.20%
21	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	9.81%	3	133,294	\$48,432,214	\$48,432,214	\$0	\$24,144,021	\$24,661,461	50.92%
22	HM LIFE INSURANCE COMPANY	0.60%	24	2,182	\$2,950,902	\$2,964,429	\$0	\$2,733,159	\$2,336,339	78.81%
23	HUMANA INSURANCE COMPANY	2.16%	14	11,876	\$10,655,810	\$10,655,811	\$0	\$8,149,699	\$8,954,611	84.04%
24	INTEGON NATIONAL INSURANCE COMPANY	0.47%	28	1,047	\$2,310,667	\$2,310,667	\$0	\$2,014,210	\$1,188,204	51.42%
25	IRONSHORE INDEMNITY INC	0.18%	38	7,497	\$870,675	\$885,451	\$0	\$510,423	\$692,540	78.21%
26	KAISER PERMANENTE INSURANCE COMPANY	0.14%	39	106,758	\$671,793	\$671,793	\$0	\$348,942	\$348,942	51.94%
27	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO	5.10%	7	74,328	\$25,179,694	\$25,179,694	\$0	\$19,347,948	\$19,427,719	77.16%
28	NATIONAL HEALTH INSURANCE COMPANY	0.10%	41	1,049	\$483,368	\$502,024	\$0	\$281,453	\$389,220	77.53%
29	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.36%	32	0	\$1,762,529	\$0	\$0	\$2,005,020	\$798,512	N/A
30	NATIONWIDE LIFE INSURANCE COMPANY	0.61%	23	0	\$2,993,452	\$3,631,636	\$0	\$4,000,776	\$3,426,374	94.35%
31	PAN-AMERICAN LIFE INSURANCE COMPANY	0.30%	34	725	\$1,497,388	\$1,495,111	\$0	\$842,267	\$866,009	57.92%
32	PARTNERRE AMERICA INSURANCE COMPANY	0.39%	30	0	\$1,928,558	\$1,938,370	\$0	\$3,122,804	\$3,120,161	160.97%
33	QBE INSURANCE CORPORATION	1.63%	17	6,322	\$8,035,914	\$7,307,416	\$0	\$4,372,188	\$6,604,299	90.38%
34	RELiance STANDARD LIFE INSURANCE COMPANY	0.18%	37	377	\$905,649	\$924,373	\$0	\$326,773	\$377,749	40.87%
35	RELIASTAR LIFE INSURANCE COMPANY	2.88%	10	79,171	\$14,201,219	\$14,409,765	\$0	\$9,786,824	\$10,001,022	69.40%
36	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.06%	43	3,616	\$280,675	\$300,103	\$0	\$0	\$0	0.00%
37	SIRIUS AMERICA INSURANCE COMPANY	1.40%	18	5,991	\$6,911,866	\$5,418,870	\$0	\$1,282,921	\$1,806,431	33.34%
38	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	45	0	\$0	\$0	\$0	-\$7,288	-\$7,288	N/A
39	SUN LIFE ASSURANCE COMPANY OF CANADA	9.97%	2	163,276	\$49,244,456	\$49,438,700	\$0	\$29,496,998	\$29,496,998	59.66%
40	SYMETRA LIFE INSURANCE COMPANY	1.79%	15	16,122	\$8,819,133	\$8,829,379	\$0	\$5,676,080	\$5,990,670	67.85%
41	TIME INSURANCE COMPANY	0.56%	25	698	\$2,761,227	\$2,733,460	\$0	\$1,972,429	\$1,770,997	64.79%
42	TRANSAMERICA LIFE INSURANCE COMPANY	0.07%	42	1	\$320,972	\$320,972	\$0	\$627,817	\$447,236	139.34%
43	TRUSTMARK LIFE INSURANCE COMPANY	0.52%	26	1,796	\$2,573,732	\$2,607,873	\$0	\$2,616,830	\$2,899,675	111.19%
44	UNIMERICA INSURANCE COMPANY	2.69%	12	45,046	\$13,265,975	\$13,354,281	\$0	\$11,164,711	\$11,164,711	83.60%
45	UNION LABOR LIFE INSURANCE COMPANY	0.36%	31	11,038	\$1,794,042	\$1,805,064	\$23,604	\$546,841	\$618,608	34.27%
46	UNITED STATES FIRE INSURANCE COMPANY	1.23%	19	7,919	\$6,060,364	\$6,060,364	\$0	\$2,939,512	\$3,848,333	63.50%
47	UNITEDHEALTHCARE INSURANCE COMPANY	4.51%	8	47,990	\$22,275,286	\$22,261,872	\$0	\$18,347,318	\$18,347,318	82.42%
48	WESTPORT INSURANCE CORPORATION	1.68%	16	31,067	\$8,311,437	\$8,404,533	\$0	\$4,337,410	\$5,548,093	66.01%
49	ZURICH AMERICAN INSURANCE COMPANY	0.50%	27	2,303	\$2,456,951	\$2,537,255	\$0	\$2,514,451	\$2,803,860	110.51%
TOTAL		100.00%		1,222,812	\$493,705,878	\$491,448,113	\$23,604	\$363,575,055	\$369,513,763	75.19%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE PART D

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ANTHEM INSURANCE COMPANIES INC	1.67%	5	1,119	\$2,146,534	\$2,146,534	\$0	\$1,689,759	\$1,521,891	70.90%
2	CIGNA HEALTH AND LIFE INSURANCE COMPANY	6.23%	4	6,988	\$7,988,441	\$7,641,687	\$0	\$4,381,574	\$4,518,113	59.12%
3	COMPANION LIFE INSURANCE COMPANY	8.84%	3	14,386	\$11,331,925	\$11,331,925	\$0	\$11,924,007	\$12,298,350	108.53%
4	HUMANA INSURANCE COMPANY	0.35%	6	187	\$450,145	\$450,145	\$0	\$368,918	\$360,243	80.03%
5	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	19.92%	2	24,485	\$25,533,438	\$25,533,438	\$0	\$8,088,700	\$10,167,777	39.82%
6	SILVERSCRIPT INSURANCE COMPANY	0.14%	8	118	\$174,254	\$174,254	\$0	\$155,990	\$163,786	93.99%
7	TRANSAMERICA LIFE INSURANCE COMPANY	0.18%	7	114	\$231,729	\$231,729	\$0	\$101,640	\$101,640	43.86%
8	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.01%	9	6	\$12,083	\$12,012	\$0	\$9,392	\$8,326	69.31%
9	UNITEDHEALTHCARE INSURANCE COMPANY	62.65%	1	73,126	\$80,302,517	\$83,570,799	\$0	\$57,344,898	\$53,965,783	64.57%
TOTAL		100.00%		120,529	\$128,171,066	\$131,092,523	\$0	\$84,064,878	\$83,105,909	63.39%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ANTHEM INSURANCE COMPANIES INC	0.06%	7	0	\$658,666	\$658,666	\$0	\$621,874	\$617,697	93.78%
2	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR.	62.06%	1	43,613	\$635,002,255	\$638,445,527	\$0	\$475,169,810	\$468,687,669	73.41%
3	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	0.28%	6	275	\$2,848,948	\$2,855,134	\$0	\$2,399,844	\$2,417,700	84.68%
4	HUMANA INSURANCE COMPANY	2.21%	4	1,656	\$22,661,512	\$22,630,057	\$0	\$19,873,224	\$19,921,520	88.03%
5	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO	0.43%	5	400	\$4,404,215	\$4,404,215	\$0	\$3,693,464	\$4,049,268	91.94%
6	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	20.90%	2	17,317	\$213,836,771	\$213,836,771	\$0	\$172,346,505	\$171,642,978	80.27%
7	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	8	6	\$4,987	\$4,800	\$0	\$3,868	\$3,429	71.44%
8	UNITEDHEALTHCARE INSURANCE COMPANY	14.06%	3	12,025	\$143,821,888	\$145,137,608	\$0	\$124,461,794	\$123,532,459	85.11%
TOTAL		100.00%		75,292	\$1,023,239,242	\$1,027,972,778	\$0	\$798,570,383	\$790,872,720	76.94%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	219	5	\$2,244	\$2,049	\$0	\$999	\$1,360	66.37%
2	4 EVER LIFE INSURANCE COMPANY	0.05%	68	1,037	\$3,805,723	\$3,814,688	\$0	\$3,328,802	\$3,278,223	85.94%
3	5 STAR LIFE INSURANCE COMPANY	0.00%	231	2	\$591	\$604	\$0	\$0	\$0	0.00%
4	AAA LIFE INSURANCE COMPANY	0.02%	103	6,810	\$1,382,796	\$1,390,301	\$0	\$631,876	\$893,663	64.28%
5	ACE AMERICAN INSURANCE COMPANY	0.06%	64	73,820	\$4,544,950	\$4,348,561	\$0	\$3,683,059	\$941,195	21.64%
6	ACE PROPERTY AND CASUALTY INSURANCE COMP	0.00%	241	0	\$0	\$0	\$0	\$0	\$71,360	N/A
7	ADVANTICA INSURANCE COMPANY	0.03%	87	37,088	\$2,443,707	\$2,443,707	\$0	\$1,310,001	\$1,316,001	53.85%
8	AEGIS SECURITY INSURANCE COMPANY	0.00%	195	2,094	\$19,523	\$15,278	\$0	\$21,599	\$21,599	141.37%
9	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	227	1	\$1,192	\$1,190	\$0	\$142	\$145	12.18%
10	AETNA HEALTH INSURANCE COMPANY	0.00%	203	84	\$11,367	\$11,367	\$0	\$9,052	\$5,564	48.95%
11	AETNA LIFE INSURANCE COMPANY	6.17%	5	266,094	\$454,623,227	\$453,199,300	\$0	\$553,974,472	\$553,990,434	122.24%
12	ALL SAVERS INSURANCE COMPANY	0.37%	25	14,114	\$27,538,654	\$27,314,981	\$0	\$20,358,177	\$23,124,005	84.66%
13	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	213	24	\$4,424	\$4,478	\$0	\$1,000	\$1,000	22.33%
14	ALLSTATE LIFE INSURANCE COMPANY	0.01%	134	2,901	\$394,726	\$395,963	\$0	\$756,977	\$464,336	117.27%
15	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	209	31	\$8,911	\$9,325	\$0	\$0	\$0	0.00%
16	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	155	1,642	\$181,625	\$181,625	\$0	\$0	\$0	0.00%
17	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.00%	172	0	\$54,869	\$54,869	\$0	\$93,974	\$32,322	58.91%
18	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	218	13	\$2,417	\$2,417	\$0	\$0	\$0	0.00%
19	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	153	3,002	\$191,434	\$193,292	\$0	\$63,118	\$35,951	18.60%
20	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.00%	208	4	\$8,976	\$8,961	\$0	\$50	\$49	0.55%
21	AMERICAN FIDELITY ASSURANCE COMPANY	0.11%	50	18,347	\$7,932,461	\$8,093,449	\$0	\$2,315,239	\$2,440,765	30.16%
22	AMERICAN FINANCIAL SECURITY LIFE INSURANCE C	0.00%	156	507	\$175,050	\$171,121	\$0	\$25,018	-\$3,066	-1.79%
23	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	180	301	\$41,108	\$42,377	\$0	\$242,429	-\$67,145	-158.45%
24	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.04%	81	8,403	\$2,626,040	\$1,864,926	\$0	\$652,101	\$726,035	38.93%
25	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.20%	36	138,255	\$14,626,424	\$14,679,667	\$0	\$7,626,417	\$7,723,694	52.61%
26	AMERICAN INCOME LIFE INSURANCE CO	0.00%	140	190,204	\$307,767	\$304,979	\$0	\$222,991	\$257,722	84.50%
27	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	146	37	\$259,134	\$115,402	\$0	\$349,862	\$354,004	306.76%
28	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.01%	115	258	\$877,499	\$884,639	\$0	\$677,713	\$603,478	68.22%
29	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	118	1,907	\$859,827	\$855,186	\$0	\$363,718	\$391,785	45.81%
30	AMERICAN REPUBLIC INSURANCE COMPANY	0.08%	57	2,116	\$5,897,286	\$6,010,757	\$0	\$5,210,551	\$4,731,113	78.71%
31	AMERICAN UNITED LIFE INSURANCE COMPANY	0.02%	102	16,749	\$1,444,163	\$1,463,989	\$0	\$1,022,387	\$1,062,495	72.58%
32	AMERITAS LIFE INSURANCE CORP	0.12%	45	22,918	\$8,753,014	\$8,600,683	\$0	\$6,546,896	\$6,444,116	74.93%
33	AMEX ASSURANCE COMPANY	0.01%	131	525,876	\$456,131	\$465,358	\$0	\$7,773	-\$1,411,640	-303.34%
34	ANTHEM INSURANCE COMPANIES INC	0.04%	76	1,119	\$2,805,200	\$2,805,200	\$0	\$2,311,633	\$2,139,588	76.27%
35	ANTHEM LIFE INSURANCE COMPANY	0.04%	75	69,504	\$2,822,274	\$2,820,279	\$0	\$1,060,900	\$1,056,337	37.46%
36	ARCH INSURANCE COMPANY	0.00%	160	4,880	\$132,008	\$214,918	\$0	\$344,257	\$346,113	161.04%
37	ASSURITY LIFE INSURANCE COMPANY	0.01%	119	3,909	\$747,249	\$750,588	\$0	\$134,261	\$153,768	20.49%
38	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	152	1,160	\$191,939	\$182,820	\$0	\$1,609	\$458	0.25%
39	ATLANTIC SPECIALTY INSURANCE COMPANY	0.00%	204	189	\$10,529	\$50,237	\$0	\$27,449	-\$34,802	-69.28%
40	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	186	423	\$30,549	\$30,745	\$0	\$6,250	\$12,671	41.21%
41	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	241	0	\$0	\$0	\$0	\$14,788	\$14,788	N/A
42	AXIS INSURANCE COMPANY	0.02%	100	45,087	\$1,741,323	\$1,469,097	\$0	\$484,775	\$437,038	29.75%
43	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	220	9	\$2,238	\$2,238	\$0	\$0	\$0	0.00%
44	BANKERS LIFE AND CASUALTY COMPANY	0.03%	90	834	\$2,138,517	\$2,214,412	\$0	\$2,145,823	\$1,975,478	89.21%
45	BCS INSURANCE COMPANY	0.04%	73	9,319	\$3,028,812	\$3,014,068	\$0	\$2,771,919	\$2,567,036	85.17%
46	BEAZLEY INSURANCE COMPANY INC	0.03%	97	63	\$1,882,483	\$1,882,483	\$0	\$149,848	\$707,216	37.57%
47	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.30%	30	71,607	\$22,239,335	\$22,334,781	\$0	\$14,061,895	\$18,448,982	82.60%
48	BEST LIFE AND HEALTH INSURANCE COMPANY	0.01%	117	2,526	\$864,780	\$870,586	\$0	\$530,204	\$550,098	63.19%
49	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	12.76%	3	249,345	\$940,316,744	\$940,316,744	\$0	\$813,576,968	\$819,013,831	87.10%
50	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	132	2,290	\$451,333	\$507,223	\$0	\$231,798	\$222,865	43.94%
51	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	216	13	\$3,517	\$4,330	\$0	\$67,688	\$99,619	2300.67%
52	CAPITOL INDEMNITY CORPORATION	0.00%	241	0	\$0	\$153	\$0	\$0	-\$232	-151.63%
53	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR	8.62%	4	43,613	\$635,002,255	\$638,445,527	\$0	\$475,169,810	\$468,687,669	73.41%
54	CATERPILLAR INSURANCE COMPANY	0.00%	241	2,059	\$0	\$0	\$0	\$5,745,710	\$1,234,698	N/A
55	CATLIN INSURANCE COMPANY INC	0.00%	241	1,502	-\$187,144	-\$31,034	\$0	\$301,035	-\$60,799	195.91%
56	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	128	6,551	\$603,555	\$1,500,842	\$0	\$404,699	\$39,930	2.66%
57	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.00%	139	8,248	\$344,193	\$344,193	\$0	\$13,827	\$4,872	1.42%
58	CENTURION LIFE INSURANCE COMPANY	0.00%	214	0	\$3,905	\$3,905	\$0	\$0	-\$51	-1.31%
59	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	232	0	\$478	\$488	\$0	\$6,042	\$6,400	1311.48%
60	CIGNA HEALTH AND LIFE INSURANCE COMPANY	2.98%	6	279,568	\$219,245,208	\$220,082,984	\$0	\$186,176,987	\$188,113,496	85.47%
61	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	151	3	\$217,805	\$217,805	\$0	\$1,079,902	\$1,459,633	670.16%
62	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	240	3	\$14	-\$10	\$0	\$0	\$0	0.00%
63	CITIZENS SECURITY LIFE INS CO	0.03%	93	4,290	\$1,996,876	\$1,999,571	\$0	\$824,670	\$828,722	41.44%
64	CMFG LIFE INSURANCE COMPANY	0.07%	62	242,201	\$4,963,886	\$4,952,761	\$0	\$1,520,310	\$1,534,252	30.98%
65	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.03%	84	6,648	\$2,541,962	\$2,600,269	\$0	\$1,022,072	\$955,476	36.75%
66	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	224	4	\$1,770	\$1,771	\$0	\$0	-\$610	-34.44%
67	COMBINED INSURANCE CO OF AMERICA	0.18%	38	1,740,652	\$13,459,187	\$13,705,337	\$0	\$12,340,007	\$12,724,961	92.85%
68	COMMERCIAL CASUALTY INSURANCE COMPANY	0.01%	114	555	\$910,985	\$534,789	\$0	\$300,048	\$504,007	94.24%
69	COMMERCIAL TRAVELERS LIFE INSURANCE COMPAI	0.00%	201	2,268	\$12,245	\$11,393	\$0	\$8,661	\$8,661	76.02%
70	COMPANION LIFE INSURANCE COMPANY	0.39%	23	35,182	\$28,475,874	\$28,475,874	\$0	\$24,312,673	\$25,075,947	88.06%
71	COMPBENEFITS INSURANCE COMPANY	0.00%	170	20	\$59,824	\$59,824	\$0	\$43,136	\$36,659	61.28%
72	CONNECTICUT GENERAL LIFE INS CO	0.00%	173	112	\$50,764	\$50,839	\$0	\$676,523	\$645,909	1270.50%
73	CONSTITUTION LIFE INSURANCE COMPANY	0.00%	206	3	\$9,841	\$9,823	\$0	\$0	\$0	0.00%
74	CONTINENTAL AMERICAN INSURANCE COMPANY	0.18%	40	71,190	\$13,219,833	\$13,464,623	\$0	\$6,742,973	\$7,076,847	52.56%
75	CONTINENTAL CASUALTY COMPANY	0.04%	79	2,417	\$2,696,514	\$2,453,655	\$0	\$1,556,198	\$2,071,186	84.41%
76	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	124	3,585	\$704,958	\$785,609	\$0	\$394,996	\$185,012	23.55%
77	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.01%	129	168	\$566,681	\$568,930	\$0	\$482,282	\$483,635	85.01%
78	COUNTRY LIFE INSURANCE COMPANY	0.00%	179	142	\$42,366	\$41,475	\$0	\$62,589	\$14,413	34.75%
79	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	0.98%	12	11,609	\$72,462,398	\$72,355,545	\$0	\$68,708,488	\$63,553,474	87.83%
80	COX HEALTH SYSTEMS INSURANCE COMPANY	1.65%	9	26,954	\$121,274,991	\$121,274,991	\$0	\$107,656,876	\$108,772,179	89.69%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
81	DEARBORN LIFE INSURANCE COMPANY	0.03%	85	14,855	\$2,486,891	\$2,486,891	\$0	\$1,846,852	\$1,846,852	74.26%
82	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	190	8	\$26,858	\$26,466	\$0	\$6,656	\$6,611	24.98%
83	DENTEGRA INSURANCE COMPANY	0.06%	66	6,023	\$4,094,928	\$4,075,503	\$0	\$2,133,564	\$2,138,792	52.48%
84	ELIPS LIFE INSURANCE COMPANY	0.00%	226	8	\$1,228	\$1,215	\$0	\$0	\$0	0.00%
85	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	241	0	\$0	\$0	\$0	\$15,600	\$5,694	N/A
86	EPIC LIFE INSURANCE COMPANY THE	0.00%	164	318	\$97,126	\$96,995	\$0	\$57,282	\$66,810	68.88%
87	EVEREST REINSURANCE COMPANY	0.06%	65	15,701	\$4,375,743	\$4,375,743	\$0	\$3,798,449	\$3,765,458	86.05%
88	FAIR AMERICAN INSURANCE AND REINSURANCE CO	0.01%	127	12	\$645,037	\$645,037	\$0	\$392,253	\$608,557	94.34%
89	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	0.00%	177	156	\$43,017	\$42,700	\$0	\$20,275	\$22,759	53.30%
90	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.00%	144	131,431	\$282,779	\$282,779	\$0	\$350,141	\$254,899	90.14%
91	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	237	4	\$29	\$29	\$0	\$0	\$0	0.00%
92	FEDERAL INSURANCE COMPANY	0.02%	101	225,912	\$1,513,607	\$1,526,134	\$0	\$3,188,194	\$2,707,803	177.43%
93	FEDERATED MUTUAL INSURANCE COMPANY	0.02%	108	0	\$1,146,263	\$1,146,263	\$0	\$2,097,376	-\$931,810	-81.29%
94	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	207	357	\$9,315	\$9,195	\$0	\$0	\$413	4.49%
95	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.25%	32	240,007	\$18,198,656	\$17,931,105	\$0	\$13,331,499	\$13,879,551	77.40%
96	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	241	0	\$0	\$0	\$0	\$8,478	\$8,478	N/A
97	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE (	0.04%	74	9,261	\$2,942,829	\$2,942,829	\$0	\$1,809,807	\$1,940,418	65.94%
98	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.01%	135	747	\$388,818	\$374,661	\$0	\$207,726	\$207,241	55.31%
99	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	113	814	\$933,751	\$933,393	\$0	\$320,237	\$249,655	26.75%
100	GENWORTH LIFE INSURANCE COMPANY	0.05%	71	1,987	\$3,341,788	\$3,476,359	\$0	\$1,337,714	\$1,222,355	35.16%
101	GERBER LIFE INSURANCE COMPANY	0.20%	37	77,311	\$14,447,218	\$14,597,673	\$0	\$5,317,439	\$5,635,298	38.60%
102	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	192	13	\$21,376	\$30,342	\$0	\$19,854	\$19,482	64.21%
103	GOLDEN RULE INSURANCE COMPANY	0.74%	16	16,798	\$54,215,994	\$54,486,407	\$0	\$39,622,304	\$38,649,041	70.93%
104	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	235	1	\$122	\$123	\$0	\$0	\$16	13.01%
105	GREAT AMERICAN INSURANCE COMPANY	0.10%	54	6,615	\$7,030,254	\$7,027,646	\$0	\$1,782,884	\$2,614,061	37.20%
106	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	225	1	\$1,320	\$1,320	\$0	\$0	\$57	4.32%
107	GREAT MIDWEST INSURANCE COMPANY	0.04%	72	2,627	\$3,067,665	\$3,067,665	\$0	\$3,670,747	\$2,889,225	94.18%
108	GREAT NORTHERN INSURANCE COMPANY	0.00%	194	48	\$19,700	\$19,979	\$0	\$0	-\$3,191	-15.97%
109	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	211	6	\$5,945	\$6,141	\$0	\$25,000	\$0	0.00%
110	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.01%	121	540	\$733,480	\$637,928	\$0	\$745,182	\$709,072	111.15%
111	GREENWICH INSURANCE COMPANY	0.03%	94	698	\$1,962,350	\$1,948,195	\$0	\$2,395,668	\$2,924,488	150.11%
112	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	142	843	\$285,098	\$279,073	\$0	\$286,191	\$156,511	56.08%
113	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.86%	14	476,795	\$63,583,752	\$63,191,078	\$0	\$40,228,580	\$32,046,144	50.71%
114	HARTFORD FIRE INSURANCE COMPANY	0.00%	212	434	\$4,765	\$4,771	\$0	\$0	\$0	0.00%
115	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.67%	17	283,536	\$49,333,453	\$49,859,689	\$0	\$29,438,020	\$29,600,593	59.37%
116	HCC LIFE INSURANCE COMPANY	0.64%	18	154,247	\$47,429,192	\$47,429,192	\$0	\$32,342,746	\$32,357,967	68.22%
117	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	22.96%	1	582,462	\$1,691,716,167	\$1,704,390,060	\$0	\$1,413,593,936	\$1,408,758,275	82.65%
118	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.01%	136	138	\$387,639	\$414,988	\$0	\$448,523	\$442,584	106.65%
119	HM LIFE INSURANCE COMPANY	0.05%	69	8,657	\$3,534,429	\$3,593,849	\$0	\$3,149,648	\$2,770,084	77.08%
120	HORACE MANN LIFE INSURANCE COMPANY	0.00%	202	91	\$11,606	\$11,598	\$0	\$13,008	\$6,888	59.39%
121	HUMANA INSURANCE COMPANY	1.91%	8	89,116	\$140,820,063	\$140,788,609	\$0	\$115,358,349	\$116,838,409	82.99%
122	HUMANADENTAL INSURANCE COMPANY	0.06%	63	12,462	\$4,729,477	\$4,729,477	\$0	\$3,100,271	\$3,015,332	63.76%
123	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	241	11	\$0	\$0	\$0	\$0	\$0	N/A
124	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	176	135	\$46,080	\$47,216	\$0	\$24,603	\$74,157	157.06%
125	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.05%	67	2,096	\$3,922,876	\$3,926,761	\$0	\$725,405	\$788,983	20.09%
126	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & I	0.00%	241	294	-\$11,668	\$36,581	\$0	\$30,556	\$13,898	37.99%
127	INSURANCE COMPANY OF NORTH AMERICA	0.00%	241	0	\$0	\$0	\$0	\$35,945	\$35,945	N/A
128	INTEGON NATIONAL INSURANCE COMPANY	0.03%	88	1,047	\$2,310,667	\$2,310,667	\$0	\$2,014,210	\$1,188,204	51.42%
129	IRONSHORE INDEMNITY INC	0.01%	116	7,497	\$870,675	\$885,451	\$0	\$510,423	\$692,540	78.21%
130	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	222	1	\$1,937	\$1,923	\$0	\$0	\$0	0.00%
131	JEFFERSON INSURANCE COMPANY	0.00%	241	0	\$0	\$4,801	\$0	\$0	-\$2,200	-45.82%
132	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	241	0	\$0	\$0	\$0	\$957	\$957	N/A
133	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.00%	191	23	\$21,834	\$21,834	\$0	\$80,006	-\$45,494	-208.36%
134	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.11%	51	8,366	\$7,876,528	\$7,876,528	\$0	\$5,408,645	\$6,560,238	83.29%
135	KAISER PERMANENTE INSURANCE COMPANY	0.01%	125	106,758	\$671,793	\$671,793	\$0	\$348,942	\$348,942	51.94%
136	KANSAS CITY LIFE INSURANCE COMPANY	0.08%	58	23,321	\$5,678,574	\$5,641,588	\$0	\$3,879,328	\$4,227,087	74.93%
137	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	241	0	\$0	\$0	\$0	\$200,073	\$198,817	N/A
138	LAMORAK INSURANCE COMPANY	0.00%	241	0	\$0	\$0	\$0	-\$23,400	-\$23,532	N/A
139	LANGHORNE REINSURANCE (ARIZONA) LTD	0.00%	241	0	-\$635	-\$635	\$0	\$0	\$0	0.00%
140	LEADERS LIFE INSURANCE COMPANY	0.00%	228	2	\$1,035	\$1,035	\$0	\$0	\$0	0.00%
141	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.32%	28	116,864	\$23,416,955	\$24,199,931	\$0	\$11,181,160	\$17,908,246	74.00%
142	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.00%	233	1	\$450	\$450	\$0	\$182	\$182	40.44%
143	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.50%	19	252,119	\$36,653,007	\$37,626,713	\$0	\$26,058,735	\$21,752,098	57.81%
144	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	126	4,430	\$670,582	\$590,958	\$0	\$156,615	\$154,350	26.12%
145	LIFESHIELD NATIONAL INSURANCE CO	0.10%	53	4,406	\$7,265,999	\$7,265,999	\$0	\$1,445,678	\$3,102,867	42.70%
146	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	196	22	\$19,332	\$18,064	\$0	\$78,547	\$89,551	495.74%
147	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.30%	31	141,736	\$21,826,237	\$21,910,648	\$0	\$16,048,189	\$15,453,574	70.53%
148	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	147	1,266	\$251,168	\$243,671	\$0	\$169,394	\$168,268	69.06%
149	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	133	991	\$419,317	\$413,818	\$0	\$427,342	-\$1,063,786	-257.07%
150	MANHATTAN LIFE INSURANCE COMPANY	0.00%	215	1	\$3,809	\$3,840	\$0	\$1,430	\$1,387	36.12%
151	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.00%	158	97	\$166,173	\$176,768	\$0	\$17,616	\$49,638	28.08%
152	MARKEL INSURANCE COMPANY	0.00%	241	0	\$0	\$0	\$0	\$0	-\$776	N/A
153	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.00%	230	0	\$700	\$700	\$0	\$0	\$0	0.00%
154	MEDAMERICA INSURANCE COMPANY	0.00%	205	34	\$9,945	\$12,431	\$0	\$32,877	\$32,776	263.66%
155	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.35%	26	24,485	\$25,533,438	\$25,533,438	\$0	\$8,088,700	\$10,167,777	39.82%
156	MEDICO INSURANCE COMPANY	0.03%	89	2,365	\$2,307,892	\$2,325,417	\$0	\$1,449,877	\$1,431,512	61.56%
157	MERIT LIFE INSURANCE CO	0.00%	241	1,141	-\$183,950	\$392,723	\$0	\$375,906	\$306,833	78.13%
158	METROPOLITAN LIFE INSURANCE COMPANY	1.39%	11	560,986	\$102,126,868	\$95,855,402	\$0	\$77,911,499	\$79,818,218	83.27%
159	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	171	560	\$55,539	\$55,754	\$0	\$6,893	\$2,258	4.05%
160	MINNESOTA LIFE INSURANCE COMPANY	0.14%	43	111,613	\$10,312,935	\$9,750,638	\$0	\$3,496,705	\$4,485,971	46.01%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
161	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.40%	22	74,732	\$29,583,909	\$29,583,909	\$0	\$23,041,412	\$23,476,987	79.36%
162	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.02%	98	2,215	\$1,801,096	\$1,804,598	\$0	\$771,761	\$780,862	43.27%
163	MONY LIFE INSURANCE COMPANY	0.00%	221	6	\$1,995	\$1,995	\$0	\$47,580	\$40,832	2046.72%
164	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	167	773	\$88,885	\$87,078	\$0	\$52,110	\$53,384	61.31%
165	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	165	402	\$96,564	\$0	\$0	\$12,306	\$0	N/A
166	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	175	5	\$46,917	\$46,917	\$0	\$108,777	\$108,777	231.85%
167	MUTUAL OF OMAHA INSURANCE COMPANY	0.13%	44	352,907	\$9,575,465	\$9,626,905	\$0	\$8,094,603	\$8,405,906	87.32%
168	NASSAU LIFE INSURANCE COMPANY	0.00%	241	0	\$0	\$0	\$0	\$134,939	\$37,262	N/A
169	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	193	13	\$21,167	\$21,207	\$0	\$980	\$1,025	4.83%
170	NATIONAL CASUALTY COMPANY	0.00%	161	514	\$104,092	\$105,789	\$0	\$21,649	\$21,729	20.54%
171	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.01%	130	4,352	\$530,319	\$518,806	\$0	\$155,290	\$162,378	31.30%
172	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.12%	47	67,845	\$8,637,923	\$8,707,514	\$0	\$6,669,444	\$6,669,444	76.59%
173	NATIONAL HEALTH INSURANCE COMPANY	0.02%	104	2,767	\$1,335,273	\$1,390,523	\$0	\$384,842	\$492,889	35.45%
174	NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH	0.09%	55	1,558,136	\$6,984,217	\$5,348,878	\$0	\$3,017,213	\$1,890,620	35.35%
175	NATIONWIDE LIFE INSURANCE COMPANY	0.07%	61	6,348	\$5,404,211	\$6,086,741	\$0	\$5,444,467	\$4,909,310	80.66%
176	NATIONWIDE MUTUAL INSURANCE COMPANY	0.02%	105	2,023	\$1,332,106	\$1,304,177	\$0	\$183,832	\$380,956	29.21%
177	NEW YORK LIFE INSURANCE COMPANY	0.03%	86	28,585	\$2,449,201	\$2,625,964	\$438,770	\$1,180,326	\$2,336,165	88.96%
178	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	217	60	\$3,461	\$3,538	\$0	\$6,262	\$7,700	217.64%
179	NORTH RIVER INSURANCE COMPANY THE	0.00%	185	320	\$31,887	\$31,887	\$0	\$34,974	\$91,356	286.50%
180	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	0.03%	91	2,559	\$2,106,337	\$2,177,455	\$0	\$1,302,018	\$174,061	7.99%
181	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	223	0	\$1,901	\$1,901	\$0	\$81,684	\$45,444	2390.53%
182	OPTICARE OF UTAH INC	0.00%	184	484	\$34,429	\$34,429	\$0	\$31,623	\$27,900	81.04%
183	OXFORD LIFE INSURANCE COMPANY	0.00%	162	59	\$99,359	\$99,413	\$0	\$172,083	\$102,085	102.69%
184	PAN-AMERICAN LIFE INSURANCE COMPANY	0.03%	92	1,295	\$2,052,635	\$2,049,514	\$0	\$1,085,406	\$1,116,003	54.45%
185	PARTNERRE AMERICA INSURANCE COMPANY	0.03%	96	0	\$1,928,558	\$1,938,370	\$0	\$3,122,804	\$3,120,161	160.97%
186	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	148	2,148	\$248,150	\$233,335	\$0	\$227,064	\$73,387	31.45%
187	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	188	123	\$28,832	\$28,832	\$0	\$19,033	\$6,555	22.74%
188	PEKIN LIFE INSURANCE COMPANY	0.00%	150	126	\$228,818	\$285,025	\$0	\$133,532	\$154,632	54.25%
189	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.00%	174	42	\$49,158	\$50,128	\$0	\$17,313	\$12,703	25.34%
190	PHILADELPHIA INDEMNITY INSURANCE COMPANY	0.00%	143	889,879	\$282,794	\$186,771	\$0	\$8,146	\$91,064	48.76%
191	PHYSICIANS MUTUAL INSURANCE COMPANY	0.03%	83	5,688	\$2,565,843	\$2,521,455	\$0	\$1,382,091	\$1,318,939	52.31%
192	PRINCIPAL LIFE INSURANCE COMPANY	0.48%	20	146,705	\$35,470,613	\$52,011,007	\$0	\$21,965,501	\$22,599,252	43.45%
193	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	238	1	\$22	\$22	\$0	\$0	\$0	0.00%
194	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	198	40	\$16,198	\$16,270	\$0	\$404,578	\$205,475	1262.91%
195	PRUDENTIAL INSURANCE COMPANY OF AMERICA THROUGH	0.30%	29	266,804	\$22,391,228	\$22,272,610	\$0	\$10,777,496	\$11,905,529	53.45%
196	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	120	0	\$743,007	\$660,394	\$0	\$145,132	\$1,032,366	156.33%
197	QBE INSURANCE CORPORATION	0.11%	49	15,422	\$8,304,728	\$7,586,145	\$0	\$4,564,399	\$6,797,012	89.60%
198	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.21%	33	61,902	\$15,473,545	\$15,614,081	\$0	\$11,207,138	\$13,539,672	86.71%
199	RELIASTAR LIFE INSURANCE COMPANY	0.34%	27	158,298	\$24,822,164	\$25,370,176	\$0	\$14,338,326	\$14,609,720	57.59%
200	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	145	3,616	\$280,675	\$300,103	\$0	\$0	\$0	0.00%
201	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.00%	168	237	\$76,956	\$76,956	\$0	\$29,519	\$27,293	35.47%
202	RESERVE NATIONAL INSURANCE COMPANY	0.00%	154	1,351	\$182,740	\$217,454	\$0	\$60,944	\$71,409	32.84%
203	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	200	7	\$13,742	\$13,835	\$0	\$738	\$739	5.34%
204	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	239	0	\$20	\$19	\$0	\$0	\$0	0.00%
205	SECURIAN LIFE INSURANCE COMPANY	0.02%	99	34,063	\$1,783,807	\$2,234,586	\$0	\$1,826,450	\$1,764,501	78.96%
206	SENIOR HEALTH INSURANCE COMPANY OF PENNSYLVANIA	0.00%	199	25	\$14,548	\$20,673	\$0	\$105,347	-\$30,228	-146.22%
207	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	197	23	\$18,510	-\$29,321	\$0	\$11,877	\$5,894	-20.10%
208	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	189	0	\$28,694	\$28,694	\$0	\$106,942	\$83,615	291.40%
209	SHELTER LIFE INSURANCE COMPANY	0.05%	70	540	\$3,388,188	\$3,383,438	\$0	\$3,359,569	\$3,349,437	99.00%
210	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	2.90%	7	17,317	\$213,836,771	\$213,836,771	\$0	\$172,346,505	\$171,642,978	80.27%
211	SILVERSCRIPT INSURANCE COMPANY	0.00%	157	118	\$174,254	\$174,254	\$0	\$155,990	\$163,786	93.99%
212	SIRIUS AMERICA INSURANCE COMPANY	0.09%	56	5,991	\$6,940,582	\$5,441,813	\$0	\$1,297,176	\$1,821,893	33.48%
213	STANDARD GUARANTY INSURANCE COMPANY	0.00%	182	1,453	\$37,133	\$37,133	\$0	\$0	-\$391	-1.05%
214	STANDARD INSURANCE COMPANY	0.44%	21	167,479	\$32,554,357	\$31,219,436	\$0	\$24,258,768	\$22,502,462	72.08%
215	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	138	445	\$346,024	\$345,109	\$0	\$165,141	\$157,465	45.63%
216	STANDARD SECURITY LIFE INSURANCE COMPANY OF NEW YORK	0.01%	111	529	\$982,442	\$917,861	\$0	\$275,357	\$275,873	30.06%
217	STARMOUNT LIFE INSURANCE COMPANY	0.02%	106	5,043	\$1,247,664	\$1,237,497	\$0	\$827,189	\$867,162	70.07%
218	STARNET INSURANCE COMPANY	0.00%	241	0	\$0	\$0	\$0	\$0	-\$26	N/A
219	STARR INDEMNITY & LIABILITY COMPANY	0.00%	169	7,671	\$68,293	\$64,729	\$0	-\$61,190	-\$25,108	-38.79%
220	STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	0.10%	52	3,519	\$7,707,522	\$7,707,522	\$0	\$6,166,159	\$6,134,917	79.60%
221	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	141	775	\$304,844	\$305,259	\$0	\$470,368	\$470,368	154.09%
222	SUN LIFE ASSURANCE COMPANY OF CANADA	0.78%	15	201,515	\$57,212,517	\$57,438,191	\$0	\$35,366,752	\$35,366,752	61.57%
223	SURENITY LIFE & HEALTH INSURANCE COMPANY	0.01%	109	15,022	\$1,071,339	\$1,071,339	\$0	\$1,327,146	\$1,331,321	124.27%
224	SYMETRA LIFE INSURANCE COMPANY	0.15%	42	33,008	\$10,896,516	\$10,909,177	\$0	\$6,764,791	\$7,139,722	65.45%
225	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.01%	122	2,600	\$712,276	\$702,499	\$0	\$842,055	\$552,416	78.64%
226	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	163	75	\$98,404	\$97,144	\$0	\$986,105	\$268,548	276.44%
227	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	241	1	\$0	\$0	\$0	\$400	-\$127	N/A
228	TIME INSURANCE COMPANY	0.04%	77	698	\$2,761,227	\$2,733,460	\$0	\$1,972,429	\$1,770,997	64.79%
229	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.00%	187	1,163	\$30,041	\$30,042	\$0	\$1,210	\$978	3.26%
230	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	178	752	\$42,489	\$42,761	\$0	\$461	\$465	1.09%
231	TRANSAMERICA LIFE INSURANCE COMPANY	0.20%	35	65,390	\$15,040,836	\$15,157,642	\$0	\$9,290,505	\$8,895,888	58.69%
232	TRANSAMERICA PREMIER LIFE INSURANCE COMPANY	0.12%	46	259,033	\$8,656,628	\$8,633,895	\$0	\$4,278,427	\$3,934,215	45.57%
233	TRAVELERS INDEMNITY COMPANY OF CONNECTICUT	0.00%	241	0	\$0	\$0	\$0	\$0	-\$23,018	N/A
234	TRUSTMARK INSURANCE COMPANY	0.02%	107	5,518	\$1,212,801	\$1,216,446	\$0	\$296,299	\$300,559	24.71%
235	TRUSTMARK LIFE INSURANCE COMPANY	0.04%	82	1,893	\$2,605,740	\$2,640,306	\$0	\$2,644,716	\$2,930,575	110.99%
236	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	183	56	\$34,991	\$34,060	\$0	\$27,745	\$24,596	72.21%
237	UNIFIED LIFE INSURANCE COMPANY	0.01%	112	149	\$942,805	\$943,311	\$0	\$817,820	\$816,005	86.50%
238	UNIMERICA INSURANCE COMPANY	0.18%	39	45,049	\$13,266,238	\$13,354,538	\$0	\$11,890,767	\$11,799,852	88.36%
239	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	137	5,024	\$381,525	\$382,275	\$0	\$225,042	\$289,722	75.79%
240	UNION LABOR LIFE INSURANCE COMPANY	0.03%	95	20,600	\$1,943,678	\$1,957,133	\$23,612	\$570,623	\$447,644	22.87%

2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
241	UNION SECURITY INSURANCE COMPANY	0.38%	24	71,639	\$28,205,008	\$28,694,557	\$0	\$17,411,650	\$14,588,240	50.84%
242	UNITED AMERICAN INSURANCE COMPANY	0.08%	59	2,288	\$5,650,150	\$5,644,974	\$0	\$4,374,465	\$4,380,018	77.59%
243	UNITED CONCORDIA INSURANCE COMPANY	0.04%	78	7,547	\$2,750,650	\$2,750,650	\$0	\$2,115,900	\$2,175,300	79.08%
244	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	241	0	-\$55	-\$55	\$0	\$55,695	\$53,380	-97054.55%
245	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	229	4	\$730	\$730	\$0	\$0	-\$97	-13.29%
246	UNITED NATIONAL LIFE INSURANCE COMPANY OF AL	0.00%	166	144	\$89,685	\$90,289	\$0	\$23,421	\$23,558	26.09%
247	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.21%	34	152,263	\$15,314,179	\$15,615,258	\$0	\$8,976,360	\$11,066,792	70.87%
248	UNITED STATES FIRE INSURANCE COMPANY	0.15%	41	47,954	\$11,141,530	\$11,141,530	\$0	\$5,864,398	\$7,861,972	70.56%
249	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	149	3,554	\$240,505	\$323,911	\$0	\$1,223,299	\$72,104	22.26%
250	UNITED WISCONSIN INSURANCE COMPANY	0.00%	241	1	\$0	\$0	\$0	\$0	\$75,278	N/A
251	UNITEDHEALTHCARE INSURANCE COMPANY	20.73%	2	568,162	\$1,527,746,151	\$1,531,886,357	\$0	\$1,183,215,427	\$1,184,872,858	77.35%
252	UNUM INSURANCE COMPANY	0.00%	181	890	\$39,329	\$46,108	\$0	\$3,800	\$6,654	14.43%
253	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.90%	13	338,232	\$66,189,332	\$66,484,054	\$0	\$41,921,999	\$41,231,533	62.02%
254	USAA LIFE INSURANCE COMPANY	0.00%	210	53	\$7,701	\$7,741	\$0	\$0	\$0	0.00%
255	USABLE LIFE	0.01%	123	4,898	\$705,332	\$705,804	\$0	\$581,606	\$582,120	82.48%
256	VIGILANT INSURANCE COMPANY	0.00%	234	3	\$400	\$400	\$0	\$0	-\$24	-6.00%
257	VISION BENEFITS OF AMERICA	0.04%	80	51,383	\$2,661,352	\$2,661,352	\$0	\$2,054,840	\$2,054,840	77.21%
258	VISION SERVICE PLAN INSURANCE COMPANY	1.46%	10	1,040,632	\$107,601,255	\$107,601,255	\$0	\$66,562,321	\$66,501,232	61.80%
259	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	110	4,784	\$1,005,928	\$998,874	\$0	\$836,542	\$667,113	66.79%
260	WESTPORT INSURANCE CORPORATION	0.11%	48	31,067	\$8,311,437	\$8,404,533	\$0	\$4,337,410	\$5,548,093	66.01%
261	WILCAC LIFE INSURANCE COMPANY	0.00%	241	0	\$0	\$0	\$0	\$32,450	\$32,450	N/A
262	WILCO LIFE INSURANCE COMPANY	0.00%	241	0	\$0	\$0	\$0	\$0	-\$68	N/A
263	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.00%	236	1	\$68	\$68	\$0	\$0	\$0	0.00%
264	ZURICH AMERICAN INSURANCE COMPANY	0.08%	60	119,220	\$5,545,308	\$5,603,425	\$0	\$5,317,881	\$5,163,718	92.15%
265	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	159	585	\$151,890	\$160,123	\$0	\$0	\$0	0.00%
TOTAL		100.00%		15,026,806	\$7,368,815,823	\$7,399,153,913	\$462,382	\$5,979,576,203	\$5,973,336,106	80.73%

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY COMPANY**

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	343	5	\$2,244	\$2,049	\$0	\$999	\$1,360	66.37%
2	4 EVER LIFE INSURANCE COMPANY	0.04%	114	1,037	\$3,805,723	\$3,814,688	\$0	\$3,328,802	\$3,278,223	85.94%
3	5 STAR LIFE INSURANCE COMPANY	0.00%	356	2	\$591	\$604	\$0	\$0	\$0	0.00%
4	AAA LIFE INSURANCE COMPANY	0.01%	163	7,166	\$1,587,005	\$1,595,444	\$0	\$681,264	\$939,978	58.92%
5	ABILITY INSURANCE COMPANY	0.02%	138	1,061	\$2,415,341	\$2,381,418	\$0	\$3,949,658	\$4,436,438	186.29%
6	ACCENDO INSURANCE COMPANY	0.00%	375	0	\$0	\$963	\$0	-\$1,608	-\$1,608	-166.98%
7	ACE AMERICAN INSURANCE COMPANY	0.04%	106	73,875	\$4,546,462	\$4,350,073	\$0	\$3,683,059	\$940,829	21.63%
8	ACE PROPERTY AND CASUALTY INSURANCE COMP	0.00%	375	0	\$0	\$0	\$0	\$0	\$71,360	N/A
9	ADVANTICA INSURANCE COMPANY	0.02%	136	37,088	\$2,443,707	\$2,443,707	\$0	\$1,310,001	\$1,316,001	53.85%
10	AEGIS SECURITY INSURANCE COMPANY	0.00%	309	2,094	\$19,523	\$15,278	\$0	\$21,599	\$21,599	141.37%
11	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	245	130	\$159,014	\$158,532	\$0	\$119,952	\$123,321	77.79%
12	AETNA HEALTH INSURANCE COMPANY	0.00%	320	84	\$11,367	\$11,367	\$0	\$9,052	\$5,564	48.95%
13	AETNA LIFE INSURANCE COMPANY	5.25%	6	314,874	\$569,727,674	\$568,125,101	\$0	\$649,821,664	\$651,239,586	114.63%
14	ALL SAVERS INSURANCE COMPANY	0.27%	36	14,114	\$29,319,318	\$28,521,202	\$0	\$20,478,234	\$23,132,058	81.10%
15	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	327	2	\$5,888	\$5,888	\$0	\$0	\$0	0.00%
16	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.05%	102	3,129	\$4,891,838	\$4,949,855	\$0	\$4,378,285	\$4,370,392	88.29%
17	ALLSTATE LIFE INSURANCE COMPANY	0.00%	221	2,905	\$399,959	\$401,178	\$0	\$756,977	\$464,336	115.74%
18	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	321	35	\$9,827	\$10,240	\$0	\$0	\$0	0.00%
19	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	242	1,642	\$181,625	\$181,625	\$0	\$0	\$0	0.00%
20	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.04%	110	138,105	\$4,182,399	\$4,182,399	\$0	\$3,292,008	\$3,655,545	87.40%
21	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	340	13	\$2,417	\$2,417	\$0	\$0	\$0	0.00%
22	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	239	13,875	\$191,832	\$193,690	\$0	\$63,118	\$35,717	18.44%
23	AMERICAN CONTINENTAL INSURANCE COMPANY	0.08%	74	4,123	\$9,039,433	\$9,075,566	\$0	\$6,726,573	\$6,744,681	74.32%
24	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.92%	15	413,002	\$100,277,416	\$100,933,058	\$0	\$45,567,375	\$45,673,187	45.25%
25	AMERICAN FAMILY MUTUAL INSURANCE COMPANY S	0.06%	92	2,086	\$6,135,563	\$6,062,404	\$0	\$4,541,899	\$5,084,046	83.86%
26	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	185	8,125	\$931,268	\$958,754	\$0	\$191,674	\$230,164	24.01%
27	AMERICAN FIDELITY ASSURANCE COMPANY	0.15%	52	38,432	\$15,753,324	\$15,883,626	\$0	\$5,608,310	\$5,755,314	36.23%
28	AMERICAN FINANCIAL SECURITY LIFE INSURANCE C	0.00%	243	507	\$175,050	\$171,121	\$0	\$25,018	-\$3,066	-1.79%
29	AMERICAN GENERAL LIFE INSURANCE CO	0.02%	132	9,780	\$2,504,429	\$2,498,724	\$0	\$1,583,378	\$1,376,087	55.07%
30	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.02%	129	8,410	\$2,626,976	\$1,865,880	\$0	\$703,433	\$726,035	38.91%
31	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.16%	50	147,901	\$17,162,485	\$17,198,226	\$0	\$9,657,436	\$9,694,704	56.37%
32	AMERICAN HOME ASSURANCE COMPANY	0.00%	375	0	\$0	\$2,076	\$0	\$0	-\$643	-30.97%
33	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	362	8	\$315	\$335	\$0	\$0	\$0	0.00%
34	AMERICAN INCOME LIFE INSURANCE CO	0.02%	157	221,508	\$1,743,182	\$1,739,926	\$0	\$795,634	\$1,208,299	69.45%
35	AMERICAN NATIONAL INSURANCE COMPANY	0.01%	206	1,223	\$587,153	\$520,476	\$0	\$436,542	\$437,733	84.10%
36	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.01%	181	352	\$1,029,374	\$1,038,786	\$0	\$810,272	\$742,333	71.46%
37	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	328	1	\$5,760	\$5,798	\$0	\$0	\$0	0.00%
38	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	186	1,997	\$926,180	\$921,638	\$0	\$383,682	\$416,477	45.19%
39	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.04%	104	1,690	\$4,854,670	\$4,883,558	\$0	\$3,311,271	\$3,295,327	67.48%
40	AMERICAN REPUBLIC INSURANCE COMPANY	0.11%	65	4,764	\$11,538,828	\$11,677,781	\$0	\$10,487,335	\$10,061,763	86.16%
41	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.02%	140	937	\$2,251,365	\$2,259,298	\$0	\$2,034,378	\$2,050,044	90.74%
42	AMERICAN STATES INSURANCE COMPANY	0.00%	344	3	\$1,932	\$2,888	\$0	\$2,400	\$799	27.67%
43	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	168	16,757	\$1,451,554	\$1,472,035	\$0	\$1,022,387	\$1,062,495	72.18%
44	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.02%	135	1,987	\$2,445,692	\$2,261,166	\$0	\$1,837,259	\$2,127,115	94.07%
45	AMERITAS LIFE INSURANCE CORP	0.11%	62	28,954	\$12,455,664	\$12,301,654	\$0	\$8,039,731	\$8,152,953	66.28%
46	AMEX ASSURANCE COMPANY	0.00%	216	525,876	\$456,131	\$465,358	\$0	\$7,773	-\$1,411,640	-303.34%
47	ANTHEM INSURANCE COMPANIES INC	0.39%	26	15,428	\$42,545,377	\$43,294,920	\$0	\$35,427,159	\$33,801,513	78.07%
48	ANTHEM LIFE INSURANCE COMPANY	0.03%	125	69,504	\$2,822,274	\$2,820,279	\$0	\$1,060,900	\$1,056,337	37.46%
49	ARCH INSURANCE COMPANY	0.00%	253	4,880	\$132,008	\$214,918	\$0	\$344,257	\$346,113	161.04%
50	ASSURANCEAMERICA INSURANCE COMPANY	0.00%	273	1,275	\$62,143	\$63,476	\$0	\$10,000	\$10,000	15.75%
51	ASSURED LIFE ASSOCIATION	0.00%	255	115	\$127,059	\$128,769	\$0	\$99,010	\$98,029	76.13%
52	ASSURITY LIFE INSURANCE COMPANY	0.02%	142	6,254	\$2,208,609	\$2,217,958	\$0	\$924,608	\$1,443,366	65.08%
53	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	235	1,254	\$222,795	\$214,089	\$0	\$30,993	\$148,575	69.40%
54	ATHENE ANNUITY AND LIFE COMPANY	0.00%	326	12	\$6,106	\$6,395	\$0	\$206,283	\$85,649	1339.31%
55	ATLANTA LIFE INSURANCE COMPANY	0.00%	349	1	\$936	\$900	\$0	\$46	\$69	7.67%
56	ATLANTIC SPECIALTY INSURANCE COMPANY	0.00%	212	2,228	\$513,518	\$463,276	\$0	\$80,780	\$30,262	6.53%
57	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	291	503	\$34,825	\$35,231	\$0	\$6,250	-\$2,305	-6.54%
58	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	215	297	\$458,998	\$450,281	\$0	\$162,716	\$123,196	27.36%
59	AXA EQUITABLE LIFE INSURANCE COMPANY	0.00%	230	434	\$268,510	\$273,134	\$0	\$1,517,149	\$1,513,715	554.20%
60	AXIS INSURANCE COMPANY	0.02%	158	45,087	\$1,741,323	\$1,469,097	\$0	\$484,775	\$437,038	29.75%
61	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	342	10	\$2,249	\$2,249	\$0	\$0	\$0	0.00%
62	BANKERS FIDELITY ASSURANCE COMPANY	0.00%	319	0	\$11,717	\$0	\$0	\$0	\$0	N/A
63	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.01%	175	641	\$1,226,076	\$1,229,384	\$0	\$846,877	\$813,901	66.20%
64	BANKERS LIFE AND CASUALTY COMPANY	0.21%	45	14,680	\$23,305,329	\$25,250,937	\$2,907	\$25,328,945	\$25,231,127	99.92%
65	BANNER LIFE INSURANCE COMPANY	0.00%	268	504	\$71,403	\$71,403	\$0	\$0	\$0	0.00%
66	BCS INSURANCE COMPANY	0.03%	122	9,319	\$3,028,467	\$3,014,230	\$0	\$2,771,919	\$2,567,002	85.16%
67	BEAZLEY INSURANCE COMPANY INC	0.02%	150	63	\$1,882,483	\$1,882,483	\$0	\$149,848	\$707,216	37.57%
68	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.21%	46	71,607	\$22,239,335	\$22,334,781	\$0	\$14,061,895	\$18,448,982	82.60%
69	BERKSHIRE HATHAWAY SPECIALTY INSURANCE COI	0.02%	143	1,587	\$2,148,425	\$2,148,425	\$0	\$559,030	\$1,045,028	48.64%
70	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC/	0.06%	91	3,275	\$6,250,708	\$6,243,301	\$0	\$1,181,840	\$2,104,424	33.71%
71	BEST LIFE AND HEALTH INSURANCE COMPANY	0.01%	189	2,526	\$864,780	\$870,586	\$0	\$530,204	\$550,098	63.19%
72	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	9.55%	3	283,344	\$1,035,492,699	\$1,035,492,699	\$0	\$886,849,492	\$877,950,045	84.79%
73	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.01%	204	3,816	\$595,319	\$579,621	\$0	\$264,692	\$255,596	44.10%
74	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.02%	161	669	\$1,644,395	\$2,028,354	\$0	\$3,407,196	\$2,566,912	126.55%
75	CANADA LIFE ASSURANCE COMPANY	0.00%	294	42	\$34,283	\$35,464	\$0	\$200,888	\$161,271	454.75%
76	CAPITOL INDEMNITY CORPORATION	0.00%	375	0	\$0	\$153	\$0	\$0	-\$232	-151.63%
77	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR.	5.86%	5	43,613	\$635,002,255	\$638,445,527	\$0	\$475,169,810	\$468,687,669	73.41%
78	CATERPILLAR INSURANCE COMPANY	0.00%	375	2,059	\$0	\$0	\$0	\$5,745,710	\$1,234,698	N/A
79	CATHOLIC FINANCIAL LIFE	0.00%	355	6	\$646	\$711	\$0	\$0	\$0	0.00%
80	CATHOLIC ORDER OF FORESTERS	0.00%	306	22	\$20,002	\$20,002	\$0	\$28,528	\$28,528	142.63%
81	CATLIN INSURANCE COMPANY INC	0.00%	375	1,502	-\$187,144	-\$31,034	\$0	\$301,035	-\$60,799	195.91%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
82	CELTIC INSURANCE COMPANY	2.22%	9	54,934	\$240,192,073	\$240,192,073	\$0	\$169,233,576	\$178,502,420	74.32%
83	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	350	3	\$856	\$864	\$0	\$533	\$537	62.15%
84	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	194	6,598	\$740,250	\$1,637,567	\$0	\$502,207	\$85,243	5.21%
85	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.00%	222	8,414	\$365,985	\$366,217	\$0	\$15,986	\$6,486	1.77%
86	CENTRE LIFE INSURANCE COMPANY	0.00%	261	82	\$103,186	\$107,376	\$0	\$23,939	\$12,872	11.99%
87	CENTURION LIFE INSURANCE COMPANY	0.00%	333	0	\$3,905	\$3,905	\$0	\$0	-\$51	-1.31%
88	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.05%	96	26,617	\$5,611,034	\$5,628,011	\$0	\$1,083,831	\$1,082,565	19.24%
89	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.04%	105	1,192	\$4,654,956	\$4,833,262	\$0	\$3,529,223	\$3,483,748	72.08%
90	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	365	1	\$200	\$289	\$0	\$0	\$0	0.00%
91	CIGNA HEALTH AND LIFE INSURANCE COMPANY	7.24%	4	396,775	\$784,487,200	\$797,737,018	\$0	\$586,132,320	\$599,073,656	75.10%
92	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	238	3	\$217,805	\$217,805	\$0	\$1,079,902	\$1,459,633	670.16%
93	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	276	23	\$59,096	\$59,076	\$0	\$21,961	\$21,767	36.85%
94	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	272	53	\$66,000	\$67,063	\$0	\$0	\$4,852	7.23%
95	CITIZENS SECURITY LIFE INS CO	0.04%	109	6,926	\$4,412,833	\$4,555,634	\$0	\$2,204,603	\$2,216,010	48.64%
96	CMFG LIFE INSURANCE COMPANY	0.05%	94	242,965	\$5,925,097	\$5,905,182	\$0	\$1,643,664	\$1,544,030	26.15%
97	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.13%	56	34,762	\$14,333,017	\$14,439,796	\$0	\$6,710,582	\$6,716,820	46.52%
98	COLONIAL PENN LIFE INSURANCE COMPANY	0.11%	64	6,248	\$11,833,289	\$11,769,706	\$0	\$8,159,945	\$8,170,655	69.42%
99	COLORADO BANKERS LIFE INS CO	0.00%	304	38	\$21,687	\$21,687	\$0	\$0	\$0	0.00%
100	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	336	1	\$3,216	\$3,277	\$0	\$741	\$821	25.05%
101	COLUMBUS LIFE INSURANCE COMPANY	0.00%	370	0	\$128	\$152	\$0	\$0	\$0	0.00%
102	COMBINED INSURANCE CO OF AMERICA	0.23%	41	1,776,902	\$24,811,444	\$25,118,658	\$0	\$23,338,704	\$20,959,590	83.44%
103	COMMERCIAL CASUALTY INSURANCE COMPANY	0.01%	187	555	\$910,985	\$534,789	\$0	\$300,048	\$504,007	94.24%
104	COMMERCIAL TRAVELERS LIFE INSURANCE COMPAN	0.00%	313	2,469	\$16,987	\$16,406	\$0	\$9,782	\$9,782	59.62%
105	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.00%	337	5	\$3,021	\$3,078	\$0	\$65,239	\$63,929	2076.97%
106	COMPANION LIFE INSURANCE COMPANY	0.34%	28	39,100	\$36,788,923	\$37,688,382	\$0	\$30,910,627	\$31,634,576	83.94%
107	COMPBENEFITS INSURANCE COMPANY	0.00%	275	23	\$60,205	\$60,225	\$0	\$43,136	\$36,659	60.87%
108	CONNECTICUT GENERAL LIFE INS CO	0.00%	259	180	\$117,036	\$126,575	\$0	\$1,222,701	\$106,281	83.97%
109	CONSTITUTION LIFE INSURANCE COMPANY	0.01%	166	824	\$1,491,740	\$1,516,460	\$0	\$1,275,834	\$1,330,957	87.77%
110	CONTINENTAL AMERICAN INSURANCE COMPANY	0.12%	61	71,190	\$13,219,833	\$13,464,623	\$0	\$6,742,973	\$7,076,847	52.56%
111	CONTINENTAL CASUALTY COMPANY	0.07%	83	4,925	\$7,631,679	\$12,473,618	\$0	\$12,252,987	\$13,008,841	104.29%
112	CONTINENTAL GENERAL INSURANCE COMPANY	0.04%	112	6,908	\$4,163,815	\$4,423,883	\$0	\$4,990,485	\$4,185,653	94.61%
113	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.07%	84	7,529	\$7,509,968	\$7,500,173	\$0	\$4,645,563	\$4,703,568	62.71%
114	COUNTRY LIFE INSURANCE COMPANY	0.01%	183	826	\$967,288	\$990,515	\$0	\$595,730	\$569,136	57.46%
115	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	4.30%	7	49,946	\$466,478,241	\$467,215,311	\$0	\$399,557,673	\$392,272,519	83.96%
116	COX HEALTH SYSTEMS INSURANCE COMPANY	1.43%	11	33,589	\$154,718,406	\$154,718,406	\$0	\$140,276,230	\$142,023,431	91.79%
117	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	360	23	\$465	\$461	\$0	\$300	\$150	32.54%
118	CSA FRATERNAL LIFE	0.00%	346	0	\$1,791	\$1,809	\$0	\$8,261	\$7,831	432.89%
119	DEARBORN LIFE INSURANCE COMPANY	0.02%	133	14,855	\$2,486,891	\$2,486,891	\$0	\$1,846,852	\$1,846,852	74.26%
120	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	303	8	\$26,858	\$26,466	\$0	\$6,656	\$6,611	24.98%
121	DENTAL CARE PLUS INC	0.01%	205	2,119	\$591,160	\$594,589	\$0	\$120,871	\$122,333	20.57%
122	DENTEGRA INSURANCE COMPANY	0.04%	111	6,308	\$4,181,618	\$4,168,378	\$0	\$2,156,878	\$2,161,880	51.86%
123	DSM USA INSURANCE COMPANY INC	0.00%	241	727	\$183,983	\$183,983	\$0	\$78,256	\$76,256	41.45%
124	ELIPS LIFE INSURANCE COMPANY	0.00%	338	21	\$2,716	\$2,684	\$0	\$0	\$0	0.00%
125	EMC NATIONAL LIFE COMPANY	0.00%	274	77	\$60,606	\$60,478	\$0	\$17,015	\$17,895	29.59%
126	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	375	0	\$0	\$0	\$0	\$15,600	\$5,694	N/A
127	EPIC LIFE INSURANCE COMPANY THE	0.00%	262	318	\$97,126	\$96,995	\$0	\$57,282	\$66,810	68.88%
128	EQUITABLE LIFE & CASUALTY INSURANCE COMPANY	0.09%	72	4,985	\$9,914,559	\$10,116,177	\$0	\$10,070,436	\$8,465,430	83.68%
129	EVEREST REINSURANCE COMPANY	0.22%	43	25,974	\$23,532,360	\$22,826,739	\$0	\$20,188,593	\$22,403,678	98.15%
130	FAIR AMERICAN INSURANCE AND REINSURANCE CO	0.01%	200	12	\$645,037	\$645,037	\$0	\$392,253	\$608,557	94.34%
131	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	345	118	\$1,815	\$1,815	\$0	\$0	\$0	0.00%
132	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	0.08%	80	26,234	\$8,175,203	\$8,140,456	\$0	\$1,523,206	\$1,579,646	19.40%
133	FAMILY LIFE INSURANCE COMPANY	0.00%	233	191	\$238,682	\$238,938	\$0	\$134,963	\$128,963	53.97%
134	FARM BUREAU LIFE INSURANCE COMPANY OF MISSI	0.00%	227	131,461	\$296,321	\$296,467	\$0	\$363,645	\$276,638	93.31%
135	FARMERS MUTUAL HAIL INSURANCE COMPANY OF IL	0.00%	364	22	\$270	\$285	\$0	\$0	\$0	0.00%
136	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.01%	202	2,930	\$604,359	\$604,391	\$0	\$313,054	\$313,054	51.80%
137	FEDERAL INSURANCE COMPANY	0.03%	124	229,172	\$2,843,751	\$2,855,494	\$0	\$3,195,267	\$2,768,922	96.97%
138	FEDERAL LIFE INSURANCE COMPANY	0.00%	348	47	\$987	\$663	\$0	\$0	\$0	0.00%
139	FEDERATED LIFE INSURANCE COMPANY	0.01%	184	754	\$942,911	\$956,066	\$0	\$107,019	\$476,542	49.84%
140	FEDERATED MUTUAL INSURANCE COMPANY	0.01%	178	0	\$1,146,263	\$1,146,263	\$0	\$2,097,376	-\$931,810	-81.29%
141	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	314	419	\$14,503	\$9,195	\$0	\$0	\$413	4.49%
142	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.17%	49	240,863	\$18,376,102	\$18,106,994	\$0	\$13,334,115	\$13,977,156	77.19%
143	FINANCIAL AMERICAN LIFE INSURANCE COMPANY	0.00%	375	45	-\$248	\$5,390	\$0	\$4,521	\$751	13.93%
144	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	375	1	\$0	\$0	\$0	\$8,478	\$8,478	N/A
145	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE I	0.03%	123	9,261	\$2,942,829	\$2,942,829	\$0	\$1,809,807	\$1,940,418	65.94%
146	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.13%	55	15,646	\$14,520,472	\$15,526,983	\$0	\$9,206,440	\$9,277,316	59.75%
147	FORETHOUGHT LIFE INSURANCE COMPANY	0.01%	203	434	\$604,212	\$604,247	\$0	\$60,257	\$57,694	9.55%
148	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.09%	73	13,836	\$9,385,929	\$9,303,382	\$0	\$3,123,790	\$3,713,248	39.91%
149	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	213	210	\$513,045	\$519,945	\$0	\$663,453	\$592,217	113.90%
150	GENWORTH LIFE INSURANCE COMPANY	0.45%	23	26,497	\$48,530,303	\$49,127,704	\$0	\$40,569,345	\$53,702,883	109.31%
151	GERBER LIFE INSURANCE COMPANY	0.14%	54	80,362	\$15,307,419	\$15,457,977	\$0	\$5,708,081	\$5,994,856	38.78%
152	GLEANER LIFE INSURANCE SOCIETY	0.00%	375	8	\$0	\$0	\$0	\$0	\$0	N/A
153	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.02%	160	5,672	\$1,678,321	\$1,733,982	\$0	\$1,551,775	\$1,506,737	86.89%
154	GOLDEN RULE INSURANCE COMPANY	0.60%	18	37,223	\$65,586,108	\$65,471,878	\$0	\$44,367,565	\$42,932,550	65.57%
155	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	363	3	\$285	\$338	\$0	\$0	\$20	5.92%
156	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.00%	214	171	\$474,801	\$478,236	\$0	\$426,795	\$438,124	91.61%
157	GPM HEALTH AND LIFE INSURANCE COMPANY	0.01%	207	415	\$583,864	\$569,483	\$0	\$489,499	\$538,870	94.62%
158	GREAT AMERICAN INSURANCE COMPANY	0.06%	87	6,615	\$7,030,254	\$7,027,646	\$0	\$1,782,884	\$2,614,061	37.20%
159	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	237	115	\$218,121	\$219,830	\$0	\$67,877	\$171,660	78.09%
160	GREAT MIDWEST INSURANCE COMPANY	0.03%	121	2,627	\$3,067,665	\$3,067,665	\$0	\$3,670,747	\$2,889,225	94.18%
161	GREAT NORTHERN INSURANCE COMPANY	0.00%	308	48	\$19,700	\$19,979	\$0	\$0	-\$3,191	-15.97%
162	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	325	16	\$6,856	\$7,087	\$0	\$25,000	\$0	0.00%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
163	GREAT WEST LIFE ASSURANCE COMPANY	0.00%	296	48	\$31,632	\$31,948	\$0	\$69,356	\$5,886	18.42%
164	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.01%	195	540	\$733,480	\$637,928	\$0	\$745,182	\$709,072	111.15%
165	GREENWICH INSURANCE COMPANY	0.02%	146	698	\$1,962,350	\$1,948,195	\$0	\$2,395,668	\$2,924,488	150.11%
166	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.11%	66	15,698	\$11,523,515	\$11,611,052	\$0	\$4,535,202	\$3,921,933	33.78%
167	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	277	48	\$54,385	\$54,361	\$0	\$25,114	\$25,085	46.15%
168	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.60%	19	479,383	\$65,015,532	\$64,614,812	\$15,239	\$41,775,751	\$34,464,078	53.34%
169	HARTFORD FIRE INSURANCE COMPANY	0.00%	330	434	\$4,765	\$4,771	\$0	\$0	\$0	0.00%
170	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.46%	22	283,539	\$49,340,192	\$49,866,428	\$0	\$29,575,492	\$29,738,065	59.64%
171	HCC LIFE INSURANCE COMPANY	0.43%	24	154,256	\$46,688,015	\$49,383,871	\$0	\$33,768,285	\$32,630,387	66.07%
172	HEALTH CARE SERVICE CORPORATION	0.02%	151	782	\$1,871,689	\$1,871,689	\$0	\$2,751,968	\$2,813,883	150.34%
173	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	21.24%	1	706,091	\$2,303,253,782	\$2,303,267,103	\$0	\$1,815,372,279	\$1,790,881,791	77.75%
174	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.02%	159	1,605	\$1,708,017	\$1,713,411	\$0	\$1,099,658	\$1,062,346	62.00%
175	HM LIFE INSURANCE COMPANY	0.03%	117	8,657	\$3,534,429	\$3,593,849	\$0	\$3,149,648	\$2,770,084	77.08%
176	HORACE MANN LIFE INSURANCE COMPANY	0.00%	310	116	\$18,692	\$18,564	\$0	\$13,008	\$7,072	38.10%
177	HUMANA INSURANCE COMPANY	3.79%	8	258,394	\$411,297,149	\$410,533,221	\$0	\$321,414,747	\$314,937,280	76.71%
178	HUMANADENTAL INSURANCE COMPANY	0.05%	97	14,768	\$5,594,458	\$5,599,415	\$0	\$3,724,250	\$3,732,001	66.65%
179	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	366	14	\$176	\$179	\$0	\$0	\$0	0.00%
180	IDEALIFE INSURANCE COMPANY	0.00%	289	8	\$35,815	\$35,620	\$0	\$9,115	\$8,191	23.00%
181	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	169	4,173	\$1,447,362	\$1,485,080	\$0	\$1,123,095	\$1,560,431	105.07%
182	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.04%	113	2,405	\$4,078,922	\$4,081,215	\$0	\$731,244	\$837,328	20.52%
183	INDEPENDENT ORDER OF FORESTERS THE	0.00%	266	301	\$85,144	\$85,144	\$0	\$6,035	\$6,035	7.09%
184	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	0.07%	81	4,962	\$8,036,660	\$8,035,774	\$0	\$5,945,260	\$5,985,265	74.48%
185	INSURANCE COMPANY OF NORTH AMERICA	0.00%	375	0	\$0	\$0	\$0	\$35,945	\$35,945	N/A
186	INTEGON NATIONAL INSURANCE COMPANY	0.02%	139	1,047	\$2,310,667	\$2,310,667	\$0	\$2,014,210	\$1,188,204	51.42%
187	INVESTORS LIFE INSURANCE COMPANY OF NORTH /	0.00%	368	1	\$135	\$91	\$0	\$0	\$0	0.00%
188	IRONSHORE INDEMNITY INC	0.01%	188	7,497	\$870,675	\$885,451	\$0	\$510,423	\$692,540	78.21%
189	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	201	709	\$635,010	\$624,282	\$0	\$1,422,803	\$1,422,803	227.91%
190	JEFFERSON INSURANCE COMPANY	0.00%	375	0	\$0	\$4,801	\$0	\$0	-\$2,200	-45.82%
191	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	300	18	\$28,969	\$28,746	\$0	\$26,288	\$24,824	86.36%
192	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	223	442	\$360,682	\$377,125	\$0	\$2,032,946	\$2,581,127	684.42%
193	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.00%	280	34	\$48,350	\$49,080	\$0	\$80,006	-\$44,860	-91.40%
194	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.27%	35	19,812	\$29,731,164	\$29,961,055	\$10	\$22,326,949	\$26,538,522	88.58%
195	KAISER PERMANENTE INSURANCE COMPANY	0.01%	199	106,758	\$671,793	\$671,793	\$0	\$348,942	\$348,942	51.94%
196	KANSAS CITY LIFE INSURANCE COMPANY	0.05%	95	23,339	\$5,688,999	\$5,652,179	\$0	\$3,890,464	\$4,229,672	74.83%
197	KNIGHTS OF COLUMBUS	0.03%	115	3,210	\$3,649,073	\$3,709,965	\$0	\$918,986	\$3,057,716	82.42%
198	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	375	0	\$0	\$0	\$0	\$200,073	\$198,817	N/A
199	LAMORAK INSURANCE COMPANY	0.00%	375	0	\$0	\$0	\$0	-\$23,400	-\$23,532	N/A
200	LANGHORNE REINSURANCE (ARIZONA) LTD	0.00%	375	0	-\$635	-\$635	\$0	\$0	\$0	0.00%
201	LEADERS LIFE INSURANCE COMPANY	0.00%	324	18	\$7,037	\$7,037	\$0	\$0	\$76	1.08%
202	LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	0.22%	44	116,865	\$23,417,010	\$24,200,002	\$0	\$11,184,139	\$17,910,413	74.01%
203	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.03%	120	29,356	\$3,190,937	\$3,196,320	\$0	\$1,275,285	\$1,283,858	40.17%
204	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.34%	29	252,129	\$36,687,737	\$37,663,120	\$0	\$26,058,808	\$21,756,848	57.77%
205	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	369	3	\$131	\$131	\$0	\$0	\$0	0.00%
206	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	198	4,440	\$681,775	\$606,756	\$0	\$156,615	\$153,696	25.33%
207	LIFESecure INSURANCE COMPANY	0.01%	193	606	\$763,058	\$761,097	\$0	\$31,050	\$37,407	4.91%
208	LIFESHIELD NATIONAL INSURANCE CO	0.07%	86	4,410	\$7,269,309	\$7,269,248	\$0	\$1,445,678	\$3,102,867	42.68%
209	LINCOLN BENEFIT LIFE COMPANY	0.01%	165	1,936	\$1,510,344	\$1,517,504	\$0	\$3,051,316	\$4,291,983	282.83%
210	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	302	221	\$27,974	\$27,968	\$0	\$750	\$741	2.65%
211	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	307	23	\$19,971	\$17,511	\$0	\$78,547	\$89,551	511.40%
212	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.20%	47	141,935	\$22,143,316	\$22,313,416	\$0	\$16,471,424	\$15,982,503	71.63%
213	LONGEVITY INSURANCE COMPANY	0.00%	334	3	\$3,901	\$3,901	\$0	\$72,796	\$76,114	1951.14%
214	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.04%	107	7,058	\$4,531,173	\$4,493,635	\$0	\$2,484,653	\$2,532,133	56.35%
215	LUMICO LIFE INSURANCE COMPANY	0.00%	332	23	\$4,148	\$4,045	\$0	\$0	\$0	0.00%
216	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	218	995	\$420,407	\$415,488	\$0	\$427,342	-\$1,064,114	-256.11%
217	MANHATTAN LIFE INSURANCE COMPANY	0.13%	58	7,849	\$14,100,636	\$14,102,116	\$0	\$11,730,799	\$11,595,708	82.23%
218	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	357	1	\$579	\$583	\$0	\$0	\$0	0.00%
219	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.05%	101	3,656	\$5,252,052	\$5,570,510	\$0	\$1,306,033	\$1,579,860	28.36%
220	MARKEL INSURANCE COMPANY	0.00%	234	64,970	\$237,880	\$253,229	\$0	\$34,266	\$22,286	8.80%
221	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.10%	71	6,038	\$10,903,550	\$10,987,053	\$471,175	\$9,553,171	\$12,282,997	111.80%
222	MEDAMERICA INSURANCE COMPANY	0.01%	179	750	\$1,074,023	\$1,106,016	\$0	\$689,680	\$688,616	62.26%
223	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.24%	39	24,485	\$25,533,438	\$25,533,438	\$0	\$8,088,700	\$10,167,777	39.82%
224	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	254	97	\$130,491	\$130,324	\$0	\$96,547	\$97,737	75.00%
225	MEDICO INSURANCE COMPANY	0.04%	108	5,580	\$4,509,489	\$4,541,242	\$0	\$2,653,514	\$2,644,005	58.22%
226	MERIT HEALTH INSURANCE COMPANY	0.01%	162	869	\$1,587,278	\$1,587,278	\$0	\$1,402,521	\$1,402,521	88.36%
227	MERIT LIFE INSURANCE CO	0.00%	375	1,418	-\$183,950	\$392,723	\$0	\$382,514	\$320,976	81.73%
228	METROPOLITAN LIFE INSURANCE COMPANY	1.07%	13	568,110	\$115,895,845	\$109,571,005	\$0	\$83,930,059	\$90,387,395	82.49%
229	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	248	119	\$151,301	\$159,133	\$0	\$821,491	\$609,075	382.75%
230	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	375	2	\$0	\$0	\$0	\$47	\$47	N/A
231	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	251	1,030	\$134,244	\$134,421	\$0	\$15,491	\$10,521	7.83%
232	MINNESOTA LIFE INSURANCE COMPANY	0.10%	69	111,884	\$10,924,672	\$10,380,417	\$0	\$3,951,607	\$4,632,435	44.63%
233	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.32%	31	75,234	\$34,281,696	\$34,281,696	\$0	\$26,692,299	\$27,569,501	80.42%
234	MODERN WOODMEN OF AMERICA	0.00%	374	4	\$78	\$83	\$0	\$4,000	\$3,550	4277.11%
235	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.02%	154	2,215	\$1,801,096	\$1,804,598	\$0	\$771,761	\$780,862	43.27%
236	MONY LIFE INSURANCE COMPANY	0.00%	244	142	\$159,525	\$165,601	\$62,511	\$265,247	\$207,709	125.43%
237	MONY LIFE INSURANCE COMPANY OF AMERICA	0.00%	264	773	\$88,885	\$87,078	\$0	\$52,110	\$53,384	61.31%
238	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	263	402	\$96,564	\$0	\$0	\$12,306	\$0	N/A
239	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	282	5	\$46,917	\$46,917	\$0	\$108,777	\$108,777	231.85%
240	MUTUAL OF OMAHA INSURANCE COMPANY	1.31%	12	423,766	\$141,710,756	\$143,707,983	\$0	\$115,557,949	\$116,464,592	81.04%
241	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-/	0.00%	354	1	\$663	\$663	\$0	\$0	\$0	0.00%
242	NASSAU LIFE INSURANCE COMPANY	0.00%	298	45	\$29,141	\$0	\$0	\$134,939	\$37,262	N/A
243	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	249	99	\$147,837	\$150,907	\$0	\$162,463	\$192,713	127.70%

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
244	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	305	13	\$21,167	\$21,207	\$0	\$980	\$1,025	4.83%
245	NATIONAL CASUALTY COMPANY	0.00%	260	536	\$104,946	\$106,643	\$0	\$21,649	\$21,577	20.23%
246	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.01%	210	4,456	\$552,825	\$541,088	\$0	\$161,588	\$169,200	31.27%
247	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.08%	76	67,881	\$8,719,877	\$8,778,819	\$0	\$6,679,629	\$6,679,629	76.09%
248	NATIONAL HEALTH INSURANCE COMPANY	0.06%	93	7,156	\$5,987,632	\$6,625,433	\$0	\$2,365,629	\$3,945,982	59.56%
249	NATIONAL LIFE INSURANCE COMPANY	0.00%	265	91	\$88,679	\$117,657	\$0	\$280,716	\$188,980	160.62%
250	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.02%	144	7,744	\$2,145,299	\$2,152,617	\$0	\$783,324	\$645,928	30.01%
251	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.06%	88	1,558,155	\$6,995,947	\$5,358,464	\$0	\$3,022,980	\$1,896,502	35.39%
252	NATIONWIDE LIFE INSURANCE COMPANY	0.05%	100	6,351	\$5,409,273	\$6,091,803	\$0	\$5,450,592	\$4,915,435	80.69%
253	NATIONWIDE MUTUAL INSURANCE COMPANY	0.01%	171	2,023	\$1,332,106	\$1,304,177	\$0	\$183,832	\$380,956	29.21%
254	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	267	100	\$72,510	\$74,035	\$0	\$137,466	\$147,561	199.31%
255	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWI	0.00%	278	18	\$50,473	\$52,810	\$0	\$80,554	\$78,028	147.75%
256	NEW YORK LIFE INSURANCE COMPANY	0.07%	82	31,727	\$7,784,892	\$7,982,757	\$438,770	\$4,162,409	\$5,811,341	72.80%
257	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	335	60	\$3,461	\$3,538	\$0	\$6,262	\$7,700	217.64%
258	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	375	1	\$0	\$0	\$0	\$0	\$0	N/A
259	NORTH AMERICAN INSURANCE COMPANY	0.01%	167	437	\$1,478,966	\$1,523,328	\$0	\$1,197,373	\$1,179,278	77.41%
260	NORTH AMERICAN SPECIALTY INSURANCE COMPAN	0.00%	375	0	\$0	\$0	\$0	\$7,823	\$7,823	N/A
261	NORTH RIVER INSURANCE COMPANY THE	0.00%	295	320	\$31,887	\$31,887	\$0	\$34,974	\$91,356	286.50%
262	NORTHWESTERN LONG TERM CARE INSURANCE CO	0.15%	51	6,369	\$16,701,599	\$16,709,045	\$0	\$1,724,932	\$3,091,745	18.50%
263	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	0.27%	37	23,492	\$28,800,396	\$28,616,534	\$8,618,714	\$12,247,996	-\$2,013,309	-7.04%
264	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	217	267	\$445,557	\$453,467	\$0	\$523,453	\$516,327	113.86%
265	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.00%	257	91	\$125,080	\$124,936	\$22,254	\$247,877	\$232,465	186.07%
266	OLD AMERICAN INSURANCE COMPANY	0.00%	315	295	\$14,455	\$15,150	\$0	\$2,553	\$33,488	221.04%
267	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	331	204	\$4,575	\$4,575	\$0	\$82,819	\$46,579	1018.12%
268	OLD SURETY LIFE INSURANCE COMPANY	0.13%	57	6,406	\$14,239,407	\$14,222,842	\$0	\$9,830,560	\$9,897,731	69.59%
269	OLD UNITED LIFE INSURANCE COMPANY	0.00%	317	94	\$13,103	\$24,078	\$0	\$0	\$0	0.00%
270	OMAHA INSURANCE COMPANY	0.22%	42	22,429	\$23,702,675	\$22,893,569	\$0	\$16,864,883	\$18,954,152	82.79%
271	OPTICARE OF UTAH INC	0.00%	292	484	\$34,429	\$34,429	\$0	\$31,623	\$27,900	81.04%
272	OXFORD LIFE INSURANCE COMPANY	0.01%	174	402	\$1,240,991	\$1,260,042	\$0	\$1,126,585	\$1,022,988	81.19%
273	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	279	905	\$48,939	\$49,930	\$0	\$131,294	\$131,476	263.32%
274	PAN-AMERICAN LIFE INSURANCE COMPANY	0.02%	145	1,348	\$2,120,175	\$2,118,878	\$0	\$1,179,703	\$1,363,823	64.37%
275	PARTNERRE AMERICA INSURANCE COMPANY	0.02%	148	0	\$1,928,558	\$1,938,370	\$0	\$3,122,804	\$3,120,161	160.97%
276	PAUL REVERE LIFE INSURANCE COMPANY	0.02%	134	3,628	\$2,455,953	\$2,644,726	\$0	\$4,284,129	\$3,351,217	126.71%
277	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	301	123	\$28,832	\$28,832	\$0	\$19,033	\$6,560	22.75%
278	PEKIN LIFE INSURANCE COMPANY	0.01%	170	666	\$1,352,852	\$1,405,884	\$0	\$981,313	\$1,027,940	73.12%
279	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	322	34	\$7,846	\$60,803	\$0	\$144,068	-\$773,907	-1272.81%
280	PENNSYLVANIA LIFE INSURANCE COMPANY	0.00%	375	1,802	-\$178,671	-\$183,585	\$0	\$879,034	\$854,368	-465.38%
281	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.03%	119	3,765	\$3,452,115	\$3,395,521	\$0	\$1,258,074	\$1,267,453	37.33%
282	PHILADELPHIA INDEMNITY INSURANCE COMPANY	0.00%	229	889,879	\$282,794	\$186,771	\$0	\$8,146	\$91,064	48.76%
283	PHYSICIANS LIFE INSURANCE COMPANY	0.01%	172	461	\$1,321,599	\$1,338,587	\$0	\$1,074,266	\$1,061,253	79.28%
284	PHYSICIANS MUTUAL INSURANCE COMPANY	0.07%	85	10,533	\$7,305,995	\$7,334,034	\$0	\$4,924,386	\$4,703,839	64.14%
285	PLATEAU INSURANCE COMPANY	0.00%	246	1,585	\$156,320	\$260,603	\$0	\$71,125	\$87,862	33.71%
286	PRIMERICA LIFE INSURANCE COMPANY	0.00%	339	7	\$2,601	\$2,403	\$0	\$0	-\$10	-0.42%
287	PRINCIPAL LIFE INSURANCE COMPANY	0.41%	25	150,558	\$44,618,742	\$58,977,904	\$0	\$24,654,037	\$26,338,795	44.66%
288	PROFESSIONAL INSURANCE COMPANY	0.00%	240	290	\$186,098	\$189,963	\$0	\$96,379	\$96,379	50.74%
289	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	250	101	\$144,592	\$143,981	\$0	\$310,960	\$294,952	204.85%
290	PROVIDENT AMERICAN LIFE AND HEALTH INSURANC	0.00%	284	12	\$39,522	\$41,830	\$0	\$9,903	\$10,019	23.95%
291	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP/	0.13%	59	26,665	\$13,946,119	\$14,123,699	\$0	\$7,588,343	\$7,154,736	50.66%
292	PROVIDENT LIFE AND CASUALTY INSURANCE COMP	0.00%	231	114	\$265,261	\$267,292	\$0	\$201,984	\$244,346	91.42%
293	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.24%	38	268,306	\$25,763,435	\$25,658,298	\$0	\$12,895,750	\$15,060,396	58.70%
294	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	191	0	\$830,689	\$769,789	\$0	\$205,425	\$1,091,821	141.83%
295	QBE INSURANCE CORPORATION	0.08%	78	15,422	\$8,304,728	\$7,586,145	\$0	\$4,564,399	\$6,797,012	89.60%
296	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.14%	53	61,923	\$15,477,056	\$15,617,592	\$0	\$11,207,138	\$13,539,672	86.70%
297	RELIASTAR LIFE INSURANCE COMPANY	0.23%	40	158,299	\$24,825,340	\$25,373,352	\$0	\$14,338,326	\$14,603,513	57.55%
298	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOI	0.00%	225	3,643	\$307,097	\$325,973	\$0	\$122,170	\$110,650	33.94%
299	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.02%	153	4,972	\$1,837,821	\$1,837,821	\$0	\$1,246,900	\$1,252,113	68.13%
300	RESERVE NATIONAL INSURANCE COMPANY	0.08%	79	12,197	\$8,290,004	\$8,406,836	\$0	\$4,582,627	\$5,110,682	60.79%
301	RIVERSOURCE LIFE INSURANCE COMPANY	0.05%	103	3,287	\$4,884,393	\$4,913,405	\$0	\$6,193,231	\$6,312,685	128.48%
302	ROYAL NEIGHBORS OF AMERICA	0.00%	256	16	\$126,529	\$126,993	\$0	\$76,362	\$72,527	57.11%
303	S USA LIFE INSURANCE COMPANY INC	0.00%	269	46	\$70,920	\$68,701	\$0	\$28,943	\$31,330	45.60%
304	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	347	3	\$1,220	\$1,192	\$0	\$636	\$687	57.63%
305	SECURIAN LIFE INSURANCE COMPANY	0.02%	155	34,063	\$1,783,807	\$2,234,586	\$0	\$1,826,450	\$1,764,501	78.96%
306	SECURITY MUTUAL LIFE INSURANCE COMPANY OF N	0.00%	359	2	\$491	\$526	\$0	\$8,706	\$8,654	1645.25%
307	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	352	25	\$798	\$806	\$0	\$0	\$0	0.00%
308	SENIOR HEALTH INSURANCE COMPANY OF PENNSYI	0.02%	156	1,249	\$1,765,876	\$2,292,757	\$0	\$6,932,026	\$6,272,939	273.60%
309	SENTRY INSURANCE A MUTUAL COMPANY	0.00%	311	23	\$18,510	-\$29,321	\$0	\$11,877	\$5,894	-20.10%
310	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	299	4	\$29,020	\$29,051	\$0	\$106,942	\$81,303	279.86%
311	SETTLERS LIFE INSURANCE COMPANY	0.00%	341	1	\$2,333	\$2,512	\$0	\$0	\$0	0.00%
312	SHELTER LIFE INSURANCE COMPANY	0.03%	116	683	\$3,589,846	\$3,590,128	\$0	\$3,611,139	\$2,620,043	72.98%
313	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	290	3	\$35,289	\$35,020	\$0	\$20,039	\$21,037	60.07%
314	SIERRA HEALTH AND LIFE INSURANCE COMPANY INI	1.97%	10	17,317	\$213,836,771	\$213,836,771	\$0	\$172,346,505	\$171,642,978	80.27%
315	SILVERSCRIPT INSURANCE COMPANY	0.92%	16	148,896	\$99,963,338	\$100,515,971	\$0	\$87,581,421	\$91,958,578	91.49%
316	SIRIUS AMERICA INSURANCE COMPANY	0.06%	89	5,991	\$6,940,582	\$5,441,813	\$0	\$1,297,176	\$1,821,893	33.48%
317	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	367	30	\$152	\$152	\$0	\$720	\$720	473.68%
318	STANDARD GUARANTY INSURANCE COMPANY	0.00%	286	1,453	\$37,133	\$37,133	\$0	\$0	-\$391	-1.05%
319	STANDARD INSURANCE COMPANY	0.33%	30	168,993	\$35,891,357	\$34,533,539	\$0	\$24,933,955	\$24,619,265	71.29%
320	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.02%	152	2,259	\$1,859,851	\$1,916,259	\$0	\$1,268,483	\$1,141,654	59.58%
321	STANDARD LIFE AND CASUALTY COMPANY	0.00%	270	14	\$69,904	\$69,511	\$0	\$16,752	\$17,465	25.13%
322	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.01%	182	550	\$991,399	\$927,251	\$0	\$275,357	\$275,873	29.75%
323	STARMOUNT LIFE INSURANCE COMPANY	0.02%	137	7,262	\$2,417,546	\$2,407,365	\$0	\$1,430,635	\$1,455,011	60.44%
324	STARNET INSURANCE COMPANY	0.00%	375	0	\$0	\$0	\$0	\$0	-\$26	N/A

**2018 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
325	STARR INDEMNITY & LIABILITY COMPANY	0.00%	271	7,671	\$68,293	\$64,729	\$0	-\$61,190	-\$25,108	-38.79%
326	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.29%	32	24,497	\$31,380,098	\$28,347,488	\$375	\$21,104,798	\$24,463,579	86.30%
327	STATE LIFE INSURANCE COMPANY	0.01%	209	315	\$553,465	\$554,254	\$0	\$799,106	\$1,442,154	260.20%
328	STATE MUTUAL INSURANCE COMPANY	0.03%	118	4,378	\$3,523,232	\$3,303,062	\$0	\$838,644	\$1,000,127	30.28%
329	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	219	418	\$419,300	\$96,346	\$0	\$79,168	\$79,138	82.14%
330	STERLING LIFE INSURANCE COMPANY	0.02%	128	1,007	\$2,651,673	\$2,671,804	\$0	\$2,065,476	\$2,028,979	75.94%
331	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	226	775	\$304,844	\$305,259	\$0	\$470,368	\$470,368	154.09%
332	SUN LIFE ASSURANCE COMPANY OF CANADA	0.53%	21	201,515	\$57,212,517	\$57,438,191	\$0	\$35,366,752	\$35,366,752	61.57%
333	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.01%	180	15,022	\$1,071,339	\$1,071,339	\$0	\$1,327,146	\$1,331,321	124.27%
334	SYMETRA LIFE INSURANCE COMPANY	0.10%	70	33,022	\$10,907,130	\$10,921,037	\$0	\$6,776,238	\$7,151,212	65.48%
335	SYMPHONIX HEALTH INSURANCE INC	0.02%	149	3,115	\$1,887,588	\$3,071,247	\$0	\$2,364,106	\$2,404,530	78.29%
336	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	0.00%	329	112	\$4,989	\$4,989	\$0	\$4,395	\$4,395	88.09%
337	TALCOTT RESOLUTION LIFE INSURANCE COMPANH	0.01%	197	2,603	\$720,058	\$710,281	\$0	\$842,055	\$552,416	77.77%
338	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	228	179	\$290,282	\$292,528	\$0	\$1,397,470	-\$385	-0.13%
339	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	224	2,940	\$312,082	\$311,979	\$0	\$103,279	\$123,206	39.49%
340	THE TRAVELERS PROTECTIVE ASSOCIATION OF AM	0.00%	312	1,178	\$18,457	\$18,457	\$0	\$10,840	\$11,522	62.43%
341	THRIVENT FINANCIAL FOR LUTHERANS	0.10%	68	7,360	\$11,001,309	\$10,966,087	\$133,671	\$13,259,120	\$11,901,632	108.53%
342	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	258	55	\$122,865	\$123,928	\$0	\$140,338	\$109,801	88.60%
343	TIME INSURANCE COMPANY	0.06%	90	9,504	\$6,641,908	\$6,630,757	\$0	\$6,244,699	\$6,140,270	92.60%
344	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.00%	297	1,163	\$30,041	\$30,042	\$0	\$1,210	\$978	3.26%
345	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	283	762	\$43,106	\$43,385	\$0	\$461	\$465	1.07%
346	TRANSAMERICA LIFE INSURANCE COMPANY	0.29%	33	76,984	\$30,982,721	\$31,689,211	\$0	\$25,381,710	\$24,857,392	78.44%
347	TRANSAMERICA PREMIER LIFE INSURANCE COMPAN	0.58%	20	288,510	\$62,830,657	\$63,194,853	\$0	\$46,143,334	\$46,962,407	74.31%
348	TRAVELERS INDEMNITY COMPANY	0.00%	375	0	\$0	\$204	\$0	\$0	\$0	0.00%
349	TRAVELERS INDEMNITY COMPANY OF CONNECTICU	0.00%	375	0	\$0	\$0	\$0	\$0	-\$23,018	N/A
350	TRUASSURE INSURANCE COMPANY	0.01%	208	1,744	\$581,733	\$0	\$0	\$422,339	\$438,224	N/A
351	TRUSTMARK INSURANCE COMPANY	0.01%	173	5,821	\$1,298,870	\$1,302,500	\$0	\$339,107	\$330,833	25.40%
352	TRUSTMARK LIFE INSURANCE COMPANY	0.02%	130	1,893	\$2,605,740	\$2,640,306	\$0	\$2,644,716	\$2,930,575	110.99%
353	U S SPECIALTY INSURANCE COMPANY	0.00%	293	7	\$34,418	\$24,199	\$0	\$3,002	\$135,178	558.61%
354	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	288	58	\$35,981	\$34,987	\$0	\$28,034	\$24,886	71.13%
355	UNIFIED LIFE INSURANCE COMPANY	0.02%	131	1,097	\$2,527,028	\$2,493,018	\$0	\$2,331,727	\$2,419,813	97.06%
356	UNIMERICA INSURANCE COMPANY	0.12%	60	45,049	\$13,266,238	\$13,354,538	\$0	\$11,890,767	\$11,799,852	88.36%
357	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	220	5,173	\$400,794	\$402,884	\$0	\$229,742	\$294,665	73.14%
358	UNION LABOR LIFE INSURANCE COMPANY	0.02%	147	20,614	\$1,950,133	\$1,963,533	\$23,612	\$570,841	\$447,358	22.78%
359	UNION SECURITY INSURANCE COMPANY	0.28%	34	72,699	\$29,976,263	\$30,504,911	\$0	\$20,485,169	\$19,362,523	63.47%
360	UNITED AMERICAN INSURANCE COMPANY	0.08%	75	5,548	\$8,951,614	\$8,978,913	\$0	\$6,849,407	\$6,844,798	76.23%
361	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.01%	196	679	\$731,425	\$736,680	\$0	\$499,965	\$493,233	66.95%
362	UNITED CONCORDIA INSURANCE COMPANY	0.03%	126	7,547	\$2,750,650	\$2,750,650	\$0	\$2,115,900	\$2,175,300	79.08%
363	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.01%	176	2,447	\$1,198,848	\$1,197,162	\$0	\$593,319	\$577,457	48.24%
364	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	353	4	\$730	\$730	\$0	\$0	-\$97	-13.29%
365	UNITED HOME LIFE INSURANCE COMPANY	0.00%	351	2	\$806	\$802	\$0	\$0	\$0	0.00%
366	UNITED INSURANCE COMPANY OF AMERICA	0.00%	287	302	\$37,034	\$37,289	\$0	\$18,216	\$14,332	38.43%
367	UNITED LIFE INSURANCE COMPANY	0.00%	318	23	\$12,512	\$12,734	\$0	\$9,600	\$542	4.26%
368	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.01%	190	815	\$831,808	\$837,989	\$0	\$390,458	\$475,689	56.77%
369	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.36%	27	160,400	\$39,235,908	\$39,707,917	\$0	\$25,651,967	\$28,075,460	70.70%
370	UNITED SECURITY ASSURANCE COMPANY OF PENN	0.01%	177	549	\$1,153,183	\$1,175,813	\$0	\$570,144	\$661,314	56.24%
371	UNITED SECURITY HEALTH AND CASUALTY INSURAI	0.00%	252	124	\$132,642	\$121,313	\$0	\$128,347	\$173,723	143.20%
372	UNITED STATES FIRE INSURANCE COMPANY	0.10%	67	47,954	\$11,141,530	\$11,141,530	\$0	\$5,864,398	\$7,861,972	70.56%
373	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	232	3,555	\$240,545	\$323,952	\$0	\$1,223,299	\$72,104	22.26%
374	UNITED WISCONSIN INSURANCE COMPANY	0.00%	375	1	\$0	\$0	\$0	\$0	\$75,278	N/A
375	UNITED WORLD LIFE INSURANCE COMPANY	0.02%	141	719	\$2,212,008	\$2,226,222	\$0	\$1,793,678	\$1,808,573	81.24%
376	UNITEDHEALTHCARE INSURANCE COMPANY	14.09%	2	568,162	\$1,527,746,151	\$1,531,886,357	\$0	\$1,183,215,427	\$1,184,872,858	77.35%
377	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	358	4	\$492	\$492	\$0	\$8,496	\$0	0.00%
378	UNUM INSURANCE COMPANY	0.00%	285	890	\$39,329	\$46,108	\$0	\$3,800	\$6,654	14.43%
379	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.64%	17	340,347	\$69,449,753	\$70,082,213	\$0	\$50,446,289	\$52,154,520	74.42%
380	USAA LIFE INSURANCE COMPANY	0.05%	99	2,352	\$5,455,158	\$5,444,054	\$0	\$3,965,338	\$3,926,204	72.12%
381	USABLE LIFE	0.01%	192	5,216	\$815,366	\$815,838	\$0	\$767,919	\$768,433	94.19%
382	VIGILANT INSURANCE COMPANY	0.00%	361	3	\$400	\$400	\$0	\$0	-\$24	-6.00%
383	VISION BENEFITS OF AMERICA	0.02%	127	51,383	\$2,661,352	\$2,661,352	\$0	\$2,054,840	\$2,054,840	77.21%
384	VISION SERVICE PLAN INSURANCE COMPANY	0.99%	14	1,040,632	\$107,601,255	\$107,601,255	\$0	\$66,562,321	\$66,501,232	61.80%
385	VOYA INSURANCE AND ANNUITY COMPANY	0.00%	323	76	\$7,472	\$7,541	\$0	\$0	\$0	0.00%
386	WASHINGTON NATIONAL INSURANCE COMPANY	0.19%	48	30,636	\$20,879,529	\$20,738,931	\$0	\$12,826,566	\$13,018,517	62.77%
387	WELLCARE PRESCRIPTION INSURANCE INC	0.11%	63	16,875	\$12,304,787	\$12,304,787	\$0	\$10,753,515	\$9,866,467	80.18%
388	WEST COAST LIFE INSURANCE COMPANY	0.00%	373	1	\$86	\$86	\$0	\$0	\$0	0.00%
389	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.01%	211	1,656	\$552,500	\$551,786	\$0	\$439,295	\$462,561	83.83%
390	WESTERN CATHOLIC UNION	0.01%	164	476	\$1,511,599	\$1,571,542	\$0	\$1,432,489	\$1,313,202	83.56%
391	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	372	0	\$93	\$85	\$0	\$0	\$0	0.00%
392	WESTPORT INSURANCE CORPORATION	0.08%	77	31,067	\$8,311,437	\$8,404,533	\$0	\$4,337,410	\$5,548,093	66.01%
393	WILCAC LIFE INSURANCE COMPANY	0.00%	316	9	\$13,894	\$14,186	\$0	\$32,450	\$32,450	228.75%
394	WILCO LIFE INSURANCE COMPANY	0.00%	236	575	\$220,976	\$221,284	\$0	\$304,257	\$451,172	203.89%
395	WILTON REASSURANCE LIFE COMPANY OF NEW YOI	0.00%	371	2	\$97	\$97	\$0	\$0	\$0	0.00%
396	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.00%	281	120	\$47,070	\$46,882	\$2,715	\$32,416	\$34,037	72.60%
397	ZURICH AMERICAN INSURANCE COMPANY	0.05%	98	119,220	\$5,545,308	\$5,603,425	\$0	\$5,317,881	\$5,163,718	92.15%
398	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	247	585	\$151,890	\$160,123	\$0	\$0	\$0	0.00%
TOTAL		100.00%		17,298,223	\$10,842,541,093	\$10,885,784,298	\$9,791,953	\$8,529,870,788	\$8,533,868,614	78.39%

**LIFE, ACCIDENT & HEALTH
COMPANIES
MAIL ADDRESSES AND
TELEPHONE NUMBERS**

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
20796	21st Century Premier Insurance Company	3 Beaver Valley Road	Wilmington	DE	19803	302-252-2000
80985	4 Ever Life Insurance Company	2 Mid America Plaza Suite 200	Oakbrook Terrace	IL	60181-4712	630-472-7700
77879	5 Star Life Insurance Company	909 North Washington Street	Alexandria	VA	22314	225-929-7033
71854	Aaa Life Insurance Company	17900 N Laurel Park Dr	Livonia	MI	48152	800-624-1662
71471	Ability Insurance Company	One City Center 4th Fl	Portland	ME	04101	402-391-6900
63444	Accendo Insurance Company	2211 Sanders Road	Northbrook	IL	60062	801-350-6505
62200	Accordia Life And Annuity Company	215 10th Street Suite 1100	Des Moines	IA	50309	800-926-7599
22667	Ace American Insurance Company	436 Walnut Street	Philadelphia	PA	19106	215-640-1000
60348	Ace Life Insurance Company	2 Stamford Pl 281 Terser Bl	Stamford	CT	06901-3264	203-352-6602
20699	Ace Property And Casualty Insurance Company	436 Walnut Street	Philadelphia	PA	19106	215-640-1000
12278	Advantica Insurance Company	12399 Gravois Rd	St Louis	MO	63127-1702	314-656-3000
33898	Aegis Security Insurance Company	Po Box 3153	Harrisburg	PA	17105	717-657-9671
78700	Aetna Health And Life Insurance Company	151 Farmington Avenue	Hartford	CT	06156	860-272-0123
72052	Aetna Health Insurance Company	1425 Union Meeting Road U235	Blue Bell	PA	19422	216-520-2800
60054	Aetna Life Insurance Company	151 Farmington Ave (Rw61 Halloran)	Hartford	CT	06156-9154	860-273-4912
97780	Agc Life Insurance Company	Po Box1591 3-D1	Houston	TX	77251	615-749-1000
79049	Alfa Life Insurance Corporation	Po Box 11000	Montgomery	AL	36191-0001	334-288-3900
82406	All Savers Insurance Company	7440 Woodland Drive	Indianapolis	IN	46278	317-290-8100
64190	Allianz Life Insurance Company Of New York	5701 Golden Hills Dr	Minneapolis	MN	55416-1297	212-586-7733
90611	Allianz Life Insurance Company Of North America	5701 Golden Hills Drive	Minneapolis	MN	55440-1344	763-765-6500
70866	Allstate Assurance Company	3075 Sanders Rd #h1a	Northbrook	IL	60062	847-402-5000
60186	Allstate Life Insurance Company	3075 Sanders Road	Northbrook	IL	60062	847-402-5000
70874	Allstate Life Insurance Company Of New York	878 Veterans Memorial Highway 4th Floor	Hauppauge	NY	11788	516-451-5300
60208	Amalgamated Life & Health Ins Co	333 S Ashland Blvd	Chicago	IL	60607-2703	212-539-5000
60216	Amalgamated Life Insurance Company	333 Westchester Ave North Building	White Plains	NY	10604	212-539-5000
19720	American Alternative Insurance Corporation	555 College Rd East Plz 2	Princeton	NJ	08543-5241	609-243-4200
68594	American Amicable Life Insurance Company Of Texas	Po Box 2549	Waco	TX	76702-2549	254-297-2777
10111	American Bankers Insurance Company Of Florida	11222 Quail Roost Drive	Miami	FL	33157-6596	305-253-2244
60275	American Bankers Life Assurance Of Florida	11222 Quail Roost Drive	Miami	FL	33157-6596	305-253-2244
66001	American Benefit Life Insurance Company	1605 Lbj Freeway Suite 700	Dallas	TX	75234	469-522-4332
12321	American Continental Insurance Company	800 Crescent Centre Dr Suite 200	Franklin	TN	37067	800-264-4000
94439	American Creditors Life Ins Co	Po Box 17748	Irvine	CA	92623-7748	949-474-7600
92738	American Equity Investment Life Insurance Company	6000 Westown Prkwy	West Des Moines	IA	50266	515-221-0002
60380	American Family Life Assurance Company Of Columbi	1932 Wynnton Road	Columbus	GA	31999-9035	706-323-3431
60399	American Family Life Insurance Company	6000 American Parkway	Madison	WI	53783	608-249-2111
19275	American Family Mutual Insurance Company S.I.	6000 American Parkway	Madison	WI	53783	608-249-2111
98736	American Federated Life Insurance Company	Po Box 321422	Flowood	MS	39232	601-992-6886
60410	American Fidelity Assurance Company	9000 Cameron Parkway	Oklahoma City	OK	73114	405-523-2000
60429	American Fidelity Life Insurance Company	500 South Palafox Street Suite 200	Pensacola	FL	32502	850-456-7401
69337	American Financial Security Life Insurance Company	55 Ne 5th Ave Suite 502	Boca Raton	FL	33432	561-756-8130
60488	American General Life Insurance Co	Po Box 1591	Houston	TX	77251-1591	713-522-1111
60518	American Health And Life Insurance Company	3001 Meacham Blvd Ste 100	Fort Worth	TX	76137	800-316-5607
60534	American Heritage Life Insurance Company	1776 Amer Heritage Life	Jacksonville	FL	32224	904-992-1776
19380	American Home Assurance Company	175 Water St 18th Fl	New York	NY	10038	212-770-7000
60542	American Home Life Insurance Company	Po Box 1497	Topeka	KS	66602	785-235-6276
60577	American Income Life Insurance Co	P O Box 2608	Waco	TX	76797	254-761-6400
67253	American Life & Security Corp	2900 South 70th Street Suite 400	Lincoln	NE	68506	719-457-7562
81213	American Maturity Life Insurance Co	1griffin Road North	Windsor	CT	06095	860-547-5000
67989	American Memorial Life Insurance Company	Po Box 2730	Rapid City	SD	57709	605-719-0999
60739	American National Insurance Company	One Moody Plaza	Galveston	TX	77550-7999	409-763-4661
71773	American National Life Insurance Company Of Texas	One Moody Plaza	Galveston	TX	77550	409-763-4661
80624	American Progressive Life And Health Insurance Com	8735 Henderson Road	Tampa	FL	33634	407-995-8000
60801	American Public Life Insurance Company	Po Box 925	Jackson	MS	39205-0925	405-523-2000
67679	American Republic Corp Insurance Company	Po Box 14510	Des Moines	IA	50306-9510	800-705-9100
60836	American Republic Insurance Company	Po Box 1	Des Moines	IA	50334-0001	515-245-2000
88366	American Retirement Life Insurance Company	Po Box 26580	Austin	TX	78755	605-719-0999
84697	American Specialty Health Insurance Company	10221 Wateridge Circle	San Diego	CA	92121	619-578-2000
19704	American States Insurance Company	175 Berkeley Street	Boston	MA	02116	206-545-5000
60895	American United Life Insurance Company	Po Box 368	Indianapolis	IN	46206-0368	317-285-1877
61999	Americo Financial Life And Annuity Insurance Compa	300 W 11th Street	Kansas City	MO	64105	816-391-2000
61301	Ameritas Life Insurance Corp	P O Box 81889	Lincoln	NE	68501-9981	402-467-1122
27928	Amex Assurance Company	20022 N 31st Ave Mc08-01-20	Phoenix	AZ	85027	623-492-3038
72222	Amica Life Insurance Company	Po Box 6008	Providence	RI	02940-9975	401-334-6000
93661	Annuity Investors Life Insurance Company	Po Box 5423	Cincinnati	OH	45201-5423	513-357-3300
28207	Anthem Insurance Companies Inc	220 Virginia Ave, Mail-Point In0202-B560	Indianapolis	IN	46204	877-304-6470
61069	Anthem Life Insurance Company	220 Virginia Ave, Mail-Point In0202-B560	Indianapolis	IN	46204	614-436-0688
11150	Arch Insurance Company	Harborside 3 210 Hudson St Suite 300	Jersey City	NJ	07311	816-531-7668
11558	Assuranceamerica Insurance Company	5500 Interstate N Parkway Suite 600	Atlanta	GA	30328	770-952-0200
56499	Assured Life Association	6030 Greenwood Plaza Blvd Suite 100	Greenwood Village	CO	80111	855-394-1850
71439	Assurity Life Insurance Company	Po Box 82533	Lincoln	NE	68501-2533	402-476-6500
68039	Athene Annuity & Life Assurance Company Of New Yc	7700 Mills Civic Parkway	West Des Moines	IA	50266-3862	845-358-2300
61492	Athene Annuity & Life Assurance Company	7700 Mills Civic Parkway	West Des Moines	IA	50266	888-266-8489
61689	Athene Annuity And Life Company	7700 Mills Civic Parkway	West Des Moines	IA	50266-3862	888-266-8489
61093	Atlanta Life Insurance Company	191 Peachtree St Ne	Atlanta	GA	30303	404-659-2100
61115	Atlantic Coast Life Insurance Company	Po Box 20010	Charleston	SC	29413-0010	843-763-8680
27154	Atlantic Specialty Insurance Company	605 Us Highway 169suite 800	Plymouth	MN	55441	212-440-6500
61182	Aurora National Life Assurance Company	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	860-513-6090
84522	Auto Club Life Insurance Company	17900 N Laurel Park Dr	Livonia	MI	48152	313-336-1234
61190	Auto Owners Life Insurance Company	Po Box 30660	Lansing	MI	48909-8160	517-323-1200
68365	Axa Corporate Solutions Life Reinsurance Company	525 Washington Boulevard 32nd Floor	Jersey City	NJ	07310-1606	212-314-4167
62880	Axa Equitable Life And Annuity Company	1290 Ave Of Americas 11th Fl	New York	NY	10104	704-341-7000

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
62944	Axa Equitable Life Insurance Company	1290 Ave Of Americas	Ny	NY	10104	212-554-1234
37273	Axis Insurance Company	111 South Wacker Drive Suite 3500	Chicago	IL	60606	678-746-9400
61212	Baltimore Life Insurance Company The	Po Box 1050	Owings Mills	MD	21117-6050	410-581-6600
71919	Bankers Fidelity Assurance Company	Po Box105185	Atlanta	GA	30348	615-366-3736
61239	Bankers Fidelity Life Insurance Company	Po Box 105185	Atlanta	GA	30348-5185	404-266-5580
61263	Bankers Life And Casualty Company	111 East Wacker Drive Suite 2100	Chicago	IL	60601	312-396-6000
81043	Bankers Life Insurance Company	18167 U.S. Highway 19 North, Suite 525	Clearwater	FL	33764	727-823-4000
71013	Bankers Reserve Life Insurance Company Of Wisconsin	7700 Forsyth Blvd	St Louis	MO	63105	314-725-4477
94250	Banner Life Insurance Company	3275 Bennett Creek Ave	Frederick	MD	21704	301-279-4800
38245	Bcs Insurance Company	2 Mid Ameri Ca Plaza Suite 200	Oakbrook Terrace	IL	60181-4712	312-951-7700
37540	Beazley Insurance Company Inc	30 Batterson Park Road	Farmington	CT	06032	860-677-3700
61395	Beneficial Life Insurance Company	Po Box 45654	Salt Lake City	UT	84145-0654	801-933-1100
64890	Berkley Life And Health Insurance Company	2445 Kuser Road Suite 201	Hamiltion Square	NJ	08690	203-459-6000
62345	Berkshire Hathaway Life Insurance Company Of Nebraska	1314 Douglas Street Suite 1400	Omaha	NE	68102-1944	402-916-3611
22276	Berkshire Hathaway Specialty Insurance Company	1314 Douglas Street Suite 1400	Omaha	NE	68102-1944	402-916-3000
71714	Berkshire Life Insurance Company Of America	700 South St	Pittsfield	MA	02101	413-395-4224
90638	Best Life And Health Insurance Company	Po Box 19721	Irvine	CA	92713-9721	949-253-4080
47171	Blue Cross And Blue Shield Of Kansas City	P O Box 419169	Kansas City	MO	64141-6169	816-395-2222
61476	Boston Mutual Life Insurance Company	120 Royall St	Canton	MA	02021-1028	781-828-7000
87726	Brighthouse Life Insurance Company	12802 Tampa Oaks Blvd Ste 447	Temple Terrace	FL	33637	813-983-4404
93432	C M Life Insurance Company	1295 State St	Springfield	MA	01111-0001	860-987-6500
80659	Canada Life Assurance Company	8525 E Orchard Road 7t2	Greenwood Village	CO	80111	303-737-3000
10472	Capitol Indemnity Corporation	Po Box 5900	Madison	WI	53705-0900	608-829-4200
61581	Capitol Life Insurance Company	1605 Lbj Freewy Ste 700	Dallas	TX	75234	469-522-4400
12567	Care Improvement Plus South Central Insurance Company	351 West Camden Street, Suite 100	Baltimore	MD	21201	800-204-1002
11255	Caterpillar Insurance Company	Po Box 340001	Nashville	TN	37203-0001	615-341-8144
11997	Caterpillar Life Insurance Company	2120 West End Ave	Nashville	TN	37203	615-341-8147
56030	Catholic Financial Life	1100 West Wells St	Milwaukee	WI	53233-2316	414-273-6266
57770	Catholic Holy Family Society	Po Box 2909	Joliet	IL	60434	815-725-5880
57487	Catholic Order Of Foresters	Po Box 3012	Naperville	IL	60566-7012	630-983-4900
19518	Catlin Insurance Company Inc	70 Seaview Ave Attn Denise Hopkins	Stamford	CT	06902	203-964-5200
80799	Celtic Insurance Company	200 E Randolph Street ste 3600	Chicago	IL	60601	800-477-7870
61735	Central Security Life Insurance Co	Po Box 833879	Richardson	TX	75081	972-699-2770
61751	Central States Health & Life Co Of Omaha	Po Box 34350	Omaha	NE	68134-0350	402-397-1111
34274	Central States Indemnity Company Of Omaha	Po Box 34888	Omaha	NE	68134-0888	402-397-1111
80896	Centre Life Insurance Company	4 World Trade Center 53rd Floor, 150 Green	New York	NY	10007-2366	212-859-2600
62383	Centurion Life Insurance Company	800 Walnut St	Des Moines	IA	50309-3636	515-557-2131
61832	Chesapeake Life Insurance Company The	9151 Boulevard 26	North Richland Hills	TX	76180	817-255-5236
15604	Chesterfield Reinsurance Company	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-7000
61859	Christian Fidelity Life Insurance Co	2721 North Central Ave	Phoenix	AZ	85004	602-263-6666
61875	Church Life Insurance Corporation	19 East 34th Street	New York	NY	10016	212-592-1800
71463	Cica Life Insurance Company Of America	Po Box 149151	Austin	TX	78752	512-837-7100
67369	Cigna Health And Life Insurance Company	900 Cottage Grove Rd Routing B6lpa	Hartford	CT	06152	303-737-3000
64548	Cigna Life Insurance Company Of New York	1601 Chestnut St	Philadelphia	PA	19192	215-761-1000
61727	Cigna National Health Insurance Company	11200 Lakeline Blvd Ste 100	Austin	TX	78717	440-572-2400
76236	Cincinnati Life Insurance Company The	Po Box 145496	Cincinnati	OH	45250-5496	513-870-2000
61921	Citizens Security Life Ins Co	Po Box 436149	Louisville	KY	40253-6149	502-244-2420
15691	Clear Spring Life Insurance Company	401 Pennsylvania Parkway Suite 300	Indianapolis	IN	46280	317-396-9950
86371	Clover Insurance Company	30 Montgomery Street 15th Floor	Jersey City	NJ	07302	201-432-2133
62626	Cmfg Life Insurance Company	P O Box 391	Madison	WI	53701-0391	608-238-5851
62049	Colonial Life & Accident Insurance Company	Po Box 1365 Attn Mary Follin	Columbia	SC	29202	803-798-7000
62065	Colonial Penn Life Insurance Company	399 Market Street	Philadelphia	PA	19106	215-928-8000
84786	Colorado Bankers Life Ins Co	2327 Englert Drive	Durham	NC	27713	919-230-0580
76023	Columbian Life Insurance Company	Vestal Pkwy E Po Box 1381	Binghamton	NY	13902	607-724-2472
62103	Columbian Mutual Life Insurance Co	Vestal Pkwy E Po Box 1381	Binghamton	NY	13902	607-724-2472
99937	Columbus Life Insurance Company	400 E 4th St	Cincinnati	OH	45202-3302	513-361-6700
62146	Combined Insurance Co Of America	8750 W Bryn Mawr Avenue	Chicago	IL	60631	312-351-8000
32280	Commercial Casualty Insurance Company	5814 Reed Road	Fort Wayne	IN	46835	402-916-3611
81426	Commercial Travelers Life Insurance Company	70 Genesee St	Utica	NY	13502-3502	800-422-6200
84824	Commonwealth Annuity And Life Insurance Company	20 Guest Street	Brighton	MA	02135	508-460-2544
77828	Companion Life Insurance Company	Po Box 100102	Columbia	SC	29202	803-735-1251
60984	Compbenefits Insurance Company	Po Box 740036	Louisville	KY	40201-7436	770-998-8936
62308	Connecticut General Life Ins Co	1601 Chestnut St	Philadelphia	PA	19192	860-226-6000
62359	Constitution Life Insurance Company	1064 Greenwood Boulevard Suite 260	Lake Mary	FL	32746	800-999-2224
62375	Consumers Life Insurance Company	2060 East 9th Street M7:01-7b-5370	Cleveland	OH	44115	717-730-6306
71730	Continental American Insurance Company	P O Box 427	Columbia	SC	29202	803-256-6265
20443	Continental Casualty Company	151 N Franklin St	Chicago	IL	60606	312-822-5000
71404	Continental General Insurance Company	11001 Lakeline Blvd Ste 120	Austin	TX	78717	866-830-0607
68500	Continental Life Ins Co Of Brentwood Tn	800 Crescent Centre Dr Suite 200	Franklin	TN	37067	615-377-1300
78301	Corvesta Life Insurance Company	4818 Starkely Rd	Roanoke	VA	24018	949-720-1568
94218	Country Investors Life Assurance Company	Po Box 2100	Bloomington	IL	61701-2100	309-821-3000
62553	Country Life Insurance Company	Po Box 2100	Bloomington	IL	61701-2100	309-821-3000
81973	Coventry Health And Life Insurance Company	6705 Rockledge Dr Ste 900	Bethesda	MD	20817-1814	212-598-8000
60040	Cox Health Systems Insurance Company	Po Box 5750	Springfield	MO	65801-5750	417-269-3108
56634	Croatian Fraternal Union Of America	100 Delaney Dr	Pittsburgh	PA	15235-5416	412-351-3909
56138	Csa Fraternal Life	Po Box 249	Lombard	IL	60148	630-472-1100
82880	Csi Life Insurance Company	Po Box 34888	Omaha	NE	68134-0888	402-997-8000
71129	Dearborn National Life Insurance Company	701 E 22nd Street Suite 450	Lombard	IL	60148	630-824-6021
62634	Delaware American Life Insurance Company	18210 Crane Nest Drive 3rd Floor	Tampa	FL	33647-2748	813-983-4100
79065	Delaware Life Insurance Company	1601 Trapelo Road Suite 30	Waltham	MA	02451	781-790-8689
81396	Delta Dental Insurance Company	560 Mission Street	San Francisco	CA	94105	415-972-8353

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
96265	Dental Care Plus Inc	100 Crowne Point Place	Cincinnati	OH	45241	513-554-1100
73474	Dentegra Insurance Company	One Delta Drive	Mechanicsburg	PA	17055	717-766-8500
97705	Direct General Life Insurance Company	1281 Murfreesboro Rd	Nashville	TN	37217	615-366-3736
67636	Dsm Usa Insurance Company Inc	465 Medford St	Boston	MA	02129	570-200-4440
13183	Eagle Life Insurance Company	6000 Westown Parkway	West Des Moines	IA	50266	515-221-0002
84174	Elco Mutual Life And Annuity	916 Sherwood Drive	Lake Bluff	IL	60044-2285	847-295-6000
85561	Elips Life Insurance Company	1450 American Lane Suite 1100	Schaumburg	IL	60173	877-969-5675
62928	Emc National Life Company	Po Box 9202	Des Moines	IA	50306-9202	515-345-4000
88595	Empheys Insurance Company	Po Box 740036	Louisville	KY	40201-7436	502-580-1000
21458	Employers Insurance Company Of Wausau	175 Berkley St Mail	Boston	MA	02117	617-357-9500
68276	Employers Reassurance Corporation	7101 College Blvd Suite 1400	Overland Park	KS	66210	913-982-3700
64149	Epic Life Insurance Company The	Po Box 14196	Madison	WI	53714	608-221-6882
62952	Equitable Life & Casualty Insurance Company	Po Box 2730	Salt Lake City	UT	84110-2460	801-579-3400
62510	Equitrust Life Insurance Company	7100 Westown Parkway Suite 200	West Des Moines	IA	50266	515-225-5400
26921	Everest Reinsurance Company	477 Martinsville Rd	Liberty Corner	NJ	07938-0830	908-604-3000
35157	Fair American Insurance And Reinsurance Company	One Liberty Plaza 165 Broadway	New York	NY	10006	212-365-2000
70742	Family Benefit Life Insurance Company	7633 E 63rd Place Suite 230	Tulsa	OK	74133	918-249-2438
77968	Family Heritage Life Insurance Company Of America	Po Box 470608	Cleveland	OH	44147-9998	440-922-5200
63053	Family Life Insurance Company	10777 Northwest Freeway	Houston	TX	77092	713-529-0045
74004	Family Service Life Insurance Company	7 Hanover Sq Mail St H17j	New York	NY	10004	212-919-3741
63118	Farm Bureau Life Insurance Company Of Missouri	Po Box 658	Jefferson City	MO	65102-0658	573-893-1400
13897	Farmers Mutual Hail Insurance Company Of Iowa	6785 Westown Pkwy	West Des Moines	IA	50266-7732	515-282-9104
63177	Farmers New World Life Insurance Company	3120 139th Ave Se Suite 300	Bellevue	WA	98005	206-275-6221
20281	Federal Insurance Company	202b Halls Mill Road	Whitehouse Station	NJ	08889	908-903-2000
63223	Federal Life Insurance Company	3750 West Deerfield Rd	Riverwoods	IL	60015-3598	847-520-1900
63258	Federated Life Insurance Company	121 E Park Square	Owatonna	MN	55060	507-455-5200
13935	Federated Mutual Insurance Company	121 E Park Square	Owatonna	MN	55060-3046	507-455-5200
63274	Fidelity & Guaranty Life Insurance Company	Two Ruan Center 601 Locust Street	Des Moines	IA	50309	515-259-8273
93696	Fidelity Investments Life Insurance Company	100 Salem Street Mail Zone 02n	Smithfield	RI	02917	617-392-2708
63290	Fidelity Life Association A Legal Reserve Life Ins	8700 W Bryn Mawr Avenue Suite 900s	Chicago	IL	60631	630-522-0392
71870	Fidelity Security Life Insurance Company	Po Box 418131	Kansas City	MO	64141-9131	816-756-1060
71455	Financial American Life Insurance Company	10151 Deerwood Park Blvd Bldg 100 Ste 33	Jacksonville	FL	32256	847-768-2994
69140	First Allmerica Financial Life Insurance Company	20 Guest Street	Brighton	MA	02135	508-460-2544
11591	First Berkshire Hathaway Life Insurance Company	1314 Douglas Street Suite 1400	Omaha	NE	68102-1944	402-536-3000
56332	First Catholic Slovak Ladies Association Of The Un	24950 Chagrin Blvd	Beachwood	OH	44122-5634	800-464-4642
56340	First Catholic Slovak Union Of The United States O	6611 Rockside Rd	Independence	OH	44131-2398	216-642-9406
64696	First Continental Life & Accident Insurance Compan	101 Parklane Blvd Suite 301	Sugarland	TX	77478	281-313-7150
84034	First Guaranty Insurance Company	Po Box 57220	Salt Lake City	UT	84157-0220	870-898-5191
90328	First Health Life & Health Insurance Company	3200 Highland Ave	Downers Grove	IL	60515	630-737-7900
67652	First Penn-Pacific Life Insurance Company	1300 South Clinton Street	Fort Wayne	IN	46802	847-466-8000
63495	Foresters Life Insurance And Annuity Company	40 Wall Street	New York	NY	10005	212-858-8200
91642	Forethought Life Insurance Company	10 West Market Street Suite 2300	Indianapolis	IN	46204	812-933-6600
62324	Freedom Life Insurance Company Of America	300 Burnett St Suite 200	Fort Worth	TX	76102	817-878-3300
85286	Fresenius Health Plans Insurance Company	3711 S Mopac Expy Bldg 2 Suite 300	Austin	TX	78746	732-980-4000
99775	Funeral Directors Life Insurance Co	6550 Directors Prkwy	Abilene	TX	79606	915-695-3412
63657	Garden State Life Insurance Company	One Moody Plaza	Galveston	TX	77550	409-766-6480
56685	Gbu Financial Life	4254 Clairton Blvd	Pittsburgh	PA	15227-2612	504-456-0101
56693	Gcu	5400 Tuscarawas Road	Beaver	PA	15009	724-495-3400
93521	General Fidelity Life Insurance Co	150 N College Street Nc1-028-20-01	Charlotte	NC	28255	704-386-4450
94072	Genworth Insurance Company	P O Box 5000	Syracuse	NY	13204	336-691-3000
65536	Genworth Life And Annuity Insurance Company	6604 W. Broad St	Richmond	VA	23230	804-662-2400
70025	Genworth Life Insurance Company	6604 W Broad St	Richmond	VA	23230	804-662-2695
70939	Gerber Life Insurance Company	1311 Mamaroneck Avenue	White Plains	NY	10605	914-272-4000
56154	Gleaner Life Insurance Society	Po Box 1894	Adrian	MI	56154	800-992-1894
91472	Globe Life And Accident Insurance Company	100 N Broadway 7th Fl	Oklahoma City	OK	73102	405-270-1400
62286	Golden Rule Insurance Company	7440 Woodland Drive	Indianapolis	IN	46278-1719	317-290-8100
22063	Government Employees Insurance Co	One Geico Plaza	Washington	DC	20076-0001	301-986-2669
63967	Government Personnel Mutual Life Insurance Compan	Po Box 659567	San Antonio	TX	78265-9567	877-844-1036
67059	Gpm Health And Life Insurance Company	Po Box 659567	San Antonio	TX	78265	877-844-1036
71218	Grange Life Insurance Company	Po Box 1218	Columbus	OH	43216-1218	614-445-2900
16691	Great American Insurance Company	301 E Fourth St	Cincinnati	OH	45202-4201	513-369-5000
63312	Great American Life Insurance Company	Po Box 5420	Cincinnati	OH	45201-5420	513-357-3300
18694	Great Midwest Insurance Company	800 Gessner Ste 600	Houston	TX	77024	713-935-4800
20303	Great Northern Insurance Company	202b Halls Mill Road	Whitehouse Station	NJ	08889	908-903-2000
90212	Great Southern Life Insurance Company	Po Box 410288	Kansas City	MO	64141-0288	816-391-2000
80705	Great West Life Assurance Company	8515 Orchard Road 7t2	Greenwood Village	CO	80111	303-737-3000
71480	Great Western Insurance Company	601 6th Avenue	Des Moines	IA	50309	801-689-1482
68322	Great-West Life & Annuity Insurance Company	8515 East Orchard Road 7t2	Greenwood Village	CO	80111	303-737-3000
22322	Greenwich Insurance Company	70 Seaview Avenue	Stamford	CT	06902	203-964-5200
64211	Guarantee Trust Life Insurance Company	1275 Milwaukee Ave	Glenview	IL	60025-2489	847-699-0600
64238	Guaranty Income Life Insurance Company	Po Box 2231	Baton Rouge	LA	70821	225-383-0355
78778	Guardian Insurance & Annuity Company Inc	7 Hanover Square, Mail Station H23c	New York	NY	10004	212-598-8000
64246	Guardian Life Insurance Company Of America	7 Hanover Sq Mail St H17j	New York	NY	10004	212-598-8000
83607	Guggenheim Life And Annuity Company	401 Pennsylvania Parkway Suite 300	Indianapolis	IN	46280	515-245-4500
19682	Hartford Fire Insurance Company	One Hartford Plaza	Hartford	CT	06155	860-547-5000
70815	Hartford Life And Accident Insurance Company	One Hartford Plaza Ho-1-09	Hartford	CT	06155	860-547-5000
92711	Hcc Life Insurance Company	225 Townpark Drive Ste 350	Kennesaw	GA	30144-5885	770-973-9851
78611	Hcsc Insurance Services Company	300 East Randolph Street	Chicago	IL	60601	312-653-6000
77950	Health Alliance Medical Plans Inc	3310 Fields South Drive	Champaign	IL	61822	800-851-3379
70670	Health Care Service Corporation	300 E Randolph	Chicago	IL	60601-5099	312-653-6000
66141	Health Net Life Insurance Company	7700 Forsyth Blvd	St Louis	MO	63105	818-676-8256

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
12902	Healthspring Life & Health Insurance Company Inc	530 Great Circle Road	Nashville	TN	37228	615-564-3445
78972	Healthy Alliance Life Insurance Company	220 Virginia Ave	Indianapolis	IN	46204	314-923-4444
66214	Heartland National Life Insurance Company	1600 Ne Coronado Dr	Blue Springs	MO	64014	816-478-0120
64394	Heritage Life Insurance Company	227 West Monroe St Suite 3775	Chicago	IL	60606	215-542-4590
71768	Hm Health Insurance Company	120 Fifth Ave Suite 954	Pittsburgh	PA	15222	412-544-7000
93440	Hm Life Insurance Company	1100 Charlotte Ave Suite 800	Pittsburgh	PA	15253-5061	412-544-0139
64505	Homesteaders Life Company	Po Box 1756	Des Moines	IA	50306-1756	515-440-7777
64513	Horace Mann Life Insurance Company	1 Horace Mann Plaza	Springfield	IL	62715-0001	217-789-2500
60052	Humana Benefit Plan Of Illinois Inc	Po Box 740036	Louisville	KY	40201-7436	502-580-1000
73288	Humana Insurance Company	Po Box 740036	Louisville	KY	40201-7436	920-336-1100
70580	Humanadental Insurance Company	Po Box 740036	Louisville	KY	40201-7436	920-336-1100
91693	Ia American Life Insurance Company	425 Austin Avenue	Waco	TX	76701	205-970-7000
97764	Idealife Insurance Company	120 Long Ridge Road	Stamford	CT	06902	203-352-3045
64580	Illinois Mutual Life Insurance Company	300 S W Adams St	Peoria	IL	61634-0001	309-674-8255
26581	Independence American Insurance Company	485 Madison Ave 14 Fl	New York	NY	10022	212-355-4141
64602	Independence Life And Annuity Company	One Sun Life Executive Park Sc3318	Wellesley Hills	MA	02481	781-237-6030
58068	Independent Order Of Foresters The	789 Don Mills Rd	Don Mills Ont Canada	CN	M3C 1T9	416-429-3000
81779	Individual Assurance Company Life Health & Acciden	Po Box 30685	Edmond	OK	73003	405-285-0838
14406	Industrial Alliance Insurance And Financial Servic	Po Box 2549	Waco	TX	76702-2549	888-473-5540
22713	Insurance Company Of North America	436 Walnut Street	Philadelphia	PA	19106	215-640-1000
29742	Integon National Insurance Company	Po Box 3199	Winston-Salem	NC	27102-3199	336-435-2000
74780	Integrity Life Insurance Company	400 Broadway	Cincinnati	OH	45202-3341	513-629-1800
64831	Intramerica Life Insurance Company	878 Veterans Memorial Highway 4th Floor	Hauptpauge	NY	11788	631-357-8920
64904	Investors Heritage Life Insurance Company	Po Box 717	Frankfort	KY	40602-0717	502-223-2361
63487	Investors Life Insurance Company Of North America	Po Box 410288	Kansas City	MO	64141-0288	512-404-5000
23647	Ironshore Indemnity Inc	175 Berkeley Street	Boston	MA	02116	646-826-6616
65056	Jackson National Life Insurance Company	1 Corporate Way	Lansing	MI	48951	517-381-5500
11630	Jefferson Insurance Company	9950 Mayland Drive	Richmond	VA	23233	804-673-1472
64017	Jefferson National Life Insurance Company	10350 Ormsby Park Place	Louisville	KY	40223	866-667-0561
65080	John Alden Life Insurance Company	501 W Michigan St	Milwaukee	WI	53203	414-271-3011
93610	John Hancock Life & Health Insurance Company	Po Box 717	Boston	MA	02117-0717	617-663-3163
65838	John Hancock Life Insurance Company (Usa)	Po Box 111, B-5-4	Boston	MA	02117	416-926-0100
60053	Kaiser Permanente Insurance Company	300 Lakeside Dr 26th Floor	Oakland	CA	94612	510-271-6941
65129	Kansas City Life Insurance Company	Po Box 219139	Kansas City	MO	64121-9139	816-753-7000
58033	Knights Of Columbus	One Columbus Plaza	New Haven	CT	06510-3326	203-752-4000
65242	Lafayette Life Insurance Company The	400 Broadway M532	Cincinnati	OH	45202-3341	765-477-7411
20621	Lamorak Insurance Company	1880 Jfk Blvd Suite 801	Philadelphia	PA	19103	215-665-5000
82252	Landmark Life Insurance Company	5750 Cr 225	Brownwood	TX	76801	325-646-6579
71323	Langhorne Reinsurance (Arizona) Ltd	Po Box 152762 Sta 5b-9	Irving	TX	75015	972-580-4499
74799	Leaders Life Insurance Company	Po Box 35768	Tulsa	OK	74153	918-254-0200
10236	Legacy Life Insurance Company Of Missouri	Po Box 658	Jefferson City	MO	65102-0658	573-893-1400
71595	Lewer Life Insurance Company	Po Box 32395	Kansas City	MO	64171-5395	816-753-4390
65315	Liberty Life Assurance Company Of Boston	175 Berkeley Street	Boston	MA	02117	617-357-9500
65331	Liberty National Life Insurance Company	3700 S Stonebridge Dr	Mckinney	TX	75070	205-325-2722
66753	Liberty Union Life Assurance Company	560 Kirts Blvd Ste 125	Troy	MI	48084-4133	248-583-7123
65498	Life Insurance Company Of North America	1601 Chestnut St	Philadelphia	PA	19192	215-761-1000
65528	Life Insurance Company Of The Southwest	1 National Life Dr	Montpelier	VT	05604	214-638-7100
97691	Life Of The South Insurance Company	Po Box 44130	Jacksonville	FL	32202	904-350-9660
91898	Lifecare Assurance Company	Po Box 4243	Woodland Hills	CA	91365-4243	800-366-5463
77720	Lifeseure Insurance Company	10559 Citation Dr Ste 300	Brighton	MI	48116	810-220-7700
99724	Lifeshield National Insurance Co	Po Box 18223	Oklahoma City	OK	73118	405-236-2640
65595	Lincoln Benefit Life Company	5600 N River Drive Suite 300	Rosemont	IL	60018	847-402-3029
65927	Lincoln Heritage Life Insurance Company	4343 East Camelback Road Ste 400	Phoenix	AZ	85018-2758	602-957-1650
62057	Lincoln Life & Annuity Company Of New York	100 Madison St Suite 1340	Syracuse	NJ	13202-2802	260-455-5229
65676	Lincoln National Life Insurance Company	1300 South Clinton Street	Fort Wayne	IN	46802	260-455-2000
60232	Lombard International Life Assurance Company	One Liberty Place 1650 Market St 54th Fl	Philadelhia	PA	19103	484-530-4800
76694	London Life Reinsurance Company	Po Box 1120	Blue Bell	PA	19422-0778	215-542-7200
68446	Longevity Insurance Company	600 Dresher Road	Horsham	PA	19044	469-246-9500
65722	Loyal American Life Insurance Company	Po Box 559004	Austin	TX	78755-9004	512-451-2224
56758	Loyal Christian Benefit Association	Po Box 13005	Erie	PA	16514-1305	814-453-4331
73504	Lumico Life Insurance Company	175 King St	Armonk	NY	10504	414-765-3235
65781	Madison National Life Insurance Company Inc	1241 John Q Hammonds Dr	Madison	WI	53717	608-238-2691
61018	Magna Insurance Company	895 Park Avenue	Mandeville	LA	70448	602-200-6900
60321	Mamsi Life And Health Insurance Company	800 King Farm Blvd Suite 600	Rockville	MD	20850	301-762-8208
65870	Manhattan Life Insurance Company	10777 Northwest Freeway	Houston	TX	77092	713-529-0045
67083	Manhattan National Life Insurance Company	Po 5420	Cinncinati	OH	45201-5420	513-357-3300
61883	Manhattanlife Assurance Company Of America	10777 Northwest Freeway	Houston	TX	77092	713-529-0045
38970	Markel Insurance Company	4600 Cox Rd	Glen Allen	VA	23060	573-445-8441
87394	Marquette Indemnity & Life Insurance Company	13421 Manchester Road Suite 204	St Louis	MO	63131	314-909-9100
65935	Massachusetts Mutual Life Insurance Company	1295 State St	Springfield	MA	01111-0001	413-788-8411
14063	Mcna Insurance Company	200 West Cypress Creek Road Suite 500	Ft Lauderdale	FL	33309	800-494-6262
69515	Medamerica Insurance Company	Po Box 41930	Rochester	NY	14604-0620	585-238-4659
63762	Medco Containment Life Insurance Company	100 Parsons Pond Dr Bldg F3	Franklin Lakes	NJ	07417-2603	717-691-4156
74322	Medical Benefits Mutual Life Ins Co	Po Box 1009	Newark	OH	43055	740-522-7324
79987	Medico Corp Life Insurance Company	Po Box 10482	Des Moines	IA	50306	402-496-8000
31119	Medico Insurance Company	Po Box 10386	Des Moines	IA	50306-0386	402-391-6900
94587	Members Health Insurance Company	Po Box 1801	Columbia	TN	38402-1801	517-349-6000
86126	Members Life Insurance Company	Po Box 391	Madison	WI	53705	608-238-5851
15950	Mercy Health Plans Inc	3265 S National Avenue	Springfield	MO	65807	417-820-9108
18750	Merit Health Insurance Company	5215 Old Orchard Road Site 600	Skokie	IL	60077	224-935-9809
65951	Merit Life Insurance Co	Po Box 39	Evansville	IN	47701-0039	812-424-8031

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
65978	Metropolitan Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	FL	33647	212-578-2211
97136	Metropolitan Tower Life Insurance Company	18210 Crane Nest Dr 3rd Fl	Tampa	FL	33647	212-578-2211
66044	Midland National Life Insurance Company	One Sammons Plaza	Sioux Falls	SD	57193	605-335-5700
66087	Midwest National Life Insurance Company Of Tenness	9151 Boulevard 26	North Richland Hills	TX	76180	800-815-8535
66109	Midwestern United Life Insurance Company	5780 Powers Ferry Rd Nw	Atlanta	GA	30327-4390	770-980-5800
66168	Minnesota Life Insurance Company	400 North Robert St	St Paul	MN	55101-2098	651-665-3500
76040	Missouri Valley Life And Health Insurance Company	2301 Main	Kansas City	MO	64108-2428	816-395-2081
70416	Mml Bay State Life Insurance Company	1295 State St	Springfield	MA	01111	413-788-8411
57541	Modern Woodmen Of America	1701 1st Ave	Rock Island	IL	61201-8724	309-786-6481
81442	Monitor Life Insurance Company Of New York	Po Box 16708	Jackson	MS	39236	212-612-4000
66370	Mony Life Insurance Company	Po Box 2723	Birmingham	AL	35202-2723	800-659-1058
78077	Mony Life Insurance Company Of America	1290 Avenue Of The Americas	New York	NY	10104	212-554-1234
66311	Motorists Life Insurance Company	471 East Broad Street	Columbus	OH	43215	614-225-8211
80020	Mountain Life Insurance Company	2416 Sir Barton Way	Lexington	KY	40509	859-367-5233
69604	Munich Re Us Life Corporation	56 Perimeter Center East Ne	Atlanta	GA	30346	763-765-6500
88668	Mutual Of America Life Insurance Company	320 Park Ave 8th Fl	New York	NY	10022	212-224-1600
71412	Mutual Of Omaha Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	402-342-7600
66427	Mutual Trust Life Insurance Company A Pan-America	1200 Jorie Blvd	Oak Brook	IL	60521-2239	630-990-1000
93734	Nassau Life And Annuity Company	One American Row	Hartford	CT	06102	860-403-5000
61409	National Benefit Life Insurance Company	One Court Square 44th Floor	Long Island City	NY	11120-0001	800-222-2062
11991	National Casualty Company	One W Nationwide Blvd 01-04-701	Columbus	OH	43215-2220	480-365-4000
57568	National Catholic Society Of Foresters	320 South School St	Mt Prospect	IL	60056	847-342-4500
66540	National Farmers Union Life Insurance Company	Po Box 410288	Kansas City	MO	64141-0288	816-391-2000
98205	National Foundation Life Insurance Company	300 Burnett Plaza Suite 200	Fort Worth	TX	76102	817-878-3300
66583	National Guardian Life Insurance Company	Po Box 1191	Madison	WI	53701-1191	608-257-5611
82538	National Health Insurance Company	4455 Lbj Freeway Suite 375	Dallas	TX	75244	336-435-2000
66680	National Life Insurance Company	1 National Life Dr	Montpelier	VT	05604	802-229-3333
87963	National Teachers Associates Life Insurance Compan	P O Box 802207	Dallas	TX	75380	972-532-2100
19445	National Union Fire Insurance Company Of Pittsburg	175 Water St 18th Fl	New York	NY	10038	212-770-7000
66850	National Western Life Insurance Company	850 East Anderson Lane	Austin	TX	78752	512-836-1010
92657	Nationwide Life And Annuity Insurance Company	One West Nationwide Plaza Mail Code 01-04-70	Columbus	OH	43215	205-879-9230
66869	Nationwide Life Insurance Company	One West Nationwide Blvd Mail Code 01-04-70	Columbus	OH	43215	877-245-0761
23787	Nationwide Mutual Insurance Company	One W Nationwide Blvd Mail Code 01-04-70	Columbus	OH	43215-2220	614-249-7111
91626	New England Life Insurance Company	12802 Tampa Oaks Blvd Ste 447	Temple Terrace	FL	33647	617-578-2000
78743	New Era Life Insurance Company	Po Box 4884	Houston	TX	77210-4884	281-368-7200
96998	New Era Life Insurance Company Of The Midwest	11720 Katy Freeway Suite 1700	Houston	TX	77079	281-368-7200
91596	New York Life Insurance And Annuity Corporation	51 Madison Ave	New York	NY	10010	212-576-7000
66915	New York Life Insurance Company	51 Madison Avenue, Room 252	New York	NY	10010-1655	212-576-7000
81264	Nippon Life Insurance Company Of America	655 3rd Avenue 16th Floor	New York	NY	10017	212-682-3000
66974	North American Company For Life And Health Insuran	4350 Westown Parkway	West Des Moines	IA	50266	312-648-7600
68349	North American Insurance Company	2721 North Central Avenue	Phoenix	AZ	85004-1172	877-667-9368
29874	North American Specialty Insurance Company	5200 Metcalf Ave	Overland Park	KS	66202-1265	603-644-6600
21105	North River Insurance Company The	305 Madison Ave Pob 1973	Morristown	NJ	07962-1973	973-490-6600
69000	Northwestern Long Term Care Insurance Company	720 E Wisconsin Ave	Milwaukee	WI	53202	414-665-2510
67091	Northwestern Mutual Life Insurance Company	720 E Wisconsin Ave	Milwaukee	WI	53202-4703	414-271-1444
81353	Nylife Insurance Company Of Arizona	51 Madison Ave	New York	NY	10010	212-576-7000
67148	Occidental Life Insurance Company Of North Carolin	425 Austin Avenue	Waco	TX	76701-2147	254-297-2775
89206	Ohio National Life Assurance Corporation	Po Box 237	Cincinnati	OH	45201-0237	513-794-6100
67172	Ohio National Life Insurance Company The	Po Box 237	Cincinnati	OH	45201-0237	513-794-6100
67180	Ohio State Life Insurance Company The	Po Box 410288	Kansas City	MO	64141-0288	816-391-2000
67199	Old American Insurance Company	3520 Broadway	Kansas City	MO	64111	816-753-7000
67261	Old Republic Life Insurance Company	307 N Michigan Ave	Chicago	IL	60601-5382	312-346-8100
67326	Old Surety Life Insurance Company	Po Box 54407	Oklahoma	OK	73154	405-523-2112
76007	Old United Life Insurance Company	Po Box 795	Shawnee Mission	KS	66201	913-895-0200
88080	Omaha Health Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	402-351-2402
13100	Omaha Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	800-667-2937
12533	Opticare Of Utah Inc	1901 Parkway Blvd	West Valley City	UT	84119-2001	801-886-2020
69647	Optum Insurance Of Ohio Inc	1600 Mcconnor Parkway	Schaumburg	IL	60173	916-646-9193
76112	Oxford Life Insurance Company	2721 N Central Avenue	Phoenix	AZ	85004-1120	602-263-6666
67393	Ozark National Life Insurance Company	Po Box 219541	Kansas City	MO	64121-9541	816-842-6300
64343	Pacific Guardian Life Insurance Company Ltd	1440 Kapiolani Blvd Ste 1700	Honolulu	HI	96814	808-955-2236
97268	Pacific Life & Annuity Company	700 Newport Center Drive	Newport Beach	CA	92660	949-219-3011
67466	Pacific Life Insurance Company	700 Newport Center Dr	Newport Beach	CA	92660	949-219-3011
70785	Pacificare Life And Health Insurance Company	5995 Plaza Drive	Cypress	CA	90630	714-226-3361
93459	Pan American Assurance Company	601 Poydras St 12th Fl	New Orleans	LA	70130-6060	504-566-1300
67539	Pan-American Life Insurance Company	601 Poydras St 12th Fl	New Orleans	LA	70130	504-566-1300
60003	Park Avenue Life Insurance Company	7 Hannover Square H17j	New York	NY	10004	212-919-2702
71099	Parker Centennial Assurance Company	1800 N Point Drive	Stevens Point	WI	54481	715-346-6000
11835	Partnerre America Insurance Company	200 First Stamford Place Suite 400	Stamford	CT	06902	203-485-4200
74900	Partnerre Life Reinsurance Company Of America	200 First Stamford Place	Stamford	CT	06902	512-383-0220
67598	Paul Revere Life Insurance Company	1 Fountain Sq	Chattanooga	TN	37402	423-755-1011
93777	Pavonia Life Insurance Company Of Michigan	180 Mount Airy Road Suite 101	Basking Ridge	NJ	07920	201-651-5090
67628	Pekin Life Insurance Company	2505 Court St	Pekin	IL	61558	309-346-1161
93262	Penn Insurance And Annuity Company The	600 Dresher Road	Horsham	PA	19044	215-956-8000
67644	Penn Mutual Life Insurance Company The	Independence Square C2f	Philadelphia	PA	19172	215-956-8000
67660	Pennsylvania Life Insurance Company	2211 Sanders Road	Northbrook	IL	60062	407-995-8000
67784	Philadelphia American Life Insurance Company	11720 Katy Freeway Ste 1700	Houston	TX	77079	281-368-7200
18058	Philadelphia Indemnity Insurance Company	One Bala Plaza East Suite 400	Bala Cynwyd	PA	19004	610-617-7900
93548	Phl Variable Insurance Company	One American Row	Hartford	CT	06102-5056	860-403-5000
67814	Phoenix Life Insurance Company	31 Tech Valley Drive	East Greenbush	NY	12061	860-403-5000
72125	Physicians Life Insurance Company	2600 Dodge	Omaha	NE	68131	402-633-1000

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
80578	Physicians Mutual Insurance Company	2600 Dodge	Omaha	NE	68131	402-633-1000
67873	Pioneer American Insurance Company	425 Austin Avenue	Waco	TX	76701-2147	254-297-2776
67911	Pioneer Mutual Life Insurance Company	One American Sq	Indianapolis	IN	46206	701-297-5700
67946	Pioneer Security Life Insurance Company	424 Austin Avenue	Waco	TX	76701-2147	254-297-2778
97152	Plateau Insurance Company	Po Box 7001	Crossville	TN	38557-7001	931-484-8411
57622	Polish Natnl Alliance Of The Us Of N. A	6100 N Cicero Ave	Chicago	IL	60646-4385	773-286-0500
57630	Polish Roman Catholic Union Of America	984 Milwaukee Ave	Chicago	IL	60622-4199	773-782-2600
65919	Primerica Life Insurance Company	1 Primerica Parkway	Deluth	GA	30099-0001	866-230-6617
61271	Principal Life Insurance Company	711 High Street	Des Moines	IA	50392	515-247-5111
71161	Principal National Life Insurance Company	711 High Street	Des Moines	IA	50392-2300	515-247-5111
68047	Professional Insurance Company	One Sune Life Executive Park Sc2335	Wellesley Hills	MA	02481	806-372-6785
88536	Protective Life And Annuity Insurance Company	Po Box 2723	Birmingham	AL	35202-2723	205-268-1000
68136	Protective Life Insurance Company	2801 Highway 280 South	Birmingham	AL	35223	205-268-1000
67903	Provident American Life And Health Insurance Compa	11200 Lakeline Blvd	Austin	TX	78717	512-451-2224
68195	Provident Life And Accident Insurance Company	Fountain Square	Chattanooga	TN	37402-1389	423-294-1011
68209	Provident Life And Casualty Insurance Company	Fountain Square	Chattanooga	TN	37402	423-294-1011
79227	Pruco Life Insurance Company	100 Mulberry St Gateway Ctr 3 7th Fl	Newark	NJ	07102	877-301-1212
86630	Prudential Annuities Life Assurance Corporation	100 Mulberry St Gateway Ctr 3 7th Fl	Newark	NJ	07102	212-390-5200
68241	Prudential Insurance Company Of America The	100 Mulberry St Gateway Ctr 3 7th Fl	Newark	NJ	07102	800-778-2255
93629	Prudential Retirement Insurance And Annuity Compan	100 Mulberry St Gateway Ctr 3 7th Fl	Newark	NJ	07102	860-534-2000
71390	Puritan Life Insurance Company Of America	1720 W Rio Salado Parkway Suite A	Tempe	AZ	85281	800-987-1593
68284	Pyramid Life Insurance Company	1064 Greenwood Blvd Suite 260	Lake Mary	FL	32746	407-995-8000
39217	Qbe Insurance Corporation	One General Drive	Sun Prairie	WI	53596	212-422-1212
89004	Reinsurance Company Of Missouri Incorporated	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-7000
68381	Reliance Standard Life Insurance Company	2001 Market St Ste 1500	Philadelphia	PA	19103	267-256-3500
67105	Reliastar Life Insurance Company	5780 Powers Ferry Road Nw	Atlanta	GA	30327	612-372-5432
61360	Reliastar Life Insurance Company Of New York	5780 Powers Ferry Rd Nw	Atlanta	GA	30327	516-682-8700
61700	Renaissance Life & Health Insurance Company Of Ame	Po Box 30381	Lansing	MI	48909	800-745-7509
68462	Reserve National Insurance Company	601 E Britton Road	Oklahoma City	OK	73114	405-848-7931
61506	Resource Life Insurance Company	1111 East Wacker Drive Mail Stop 2100	Chicago	IL	60601	312-356-2587
93572	Rga Reinsurance Company	16600 Swingley Ridge Rd	Chesterfield	MO	63017-1706	636-736-7000
65005	Riversource Life Insurance Company	227 Ameriprise Financial Ctr	Minneapolis	MN	55474	612-671-3131
58181	Royal Arcanum Supreme Council Of	61 Batterymarch St	Boston	MA	02110-3206	617-426-4135
57657	Royal Neighbors Of America	230 16th St	Rock Island	IL	61201-8608	309-788-4561
61573	Royalty Capital Life Insurance Company	Po Box 5577	Lincoln	NE	68506	801-264-1060
90247	Rx Life Insurance Company	227 W Monroe St	Chicago	IL	60606	480-429-4888
60183	S Usa Life Insurance Company Inc	Po Box 1050	Newark	NJ	01710	877-725-4375
79014	Safehealth Life Insurance Company	5 Park Plaza Suite 1850	Irvine	CA	92614	949-425-4300
60445	Sagicor Life Insurance Company	4343 N Scottsdale Road #300	Scottsdale	AZ	85251	480-425-5100
60176	Sbli Usa Life Insurance Company Inc	100 West 33rd St Suite 1007	New York	NY	10001	212-356-0300
64688	Scor Global Life Americas Reinsurance Company	101 South Tryon Street Suite 3200	Charlotte	NC	28202	704-344-2700
87017	Scor Global Life Reinsurance Company Of Delaware	101 South Tryon St Suite 3200	Charlotte	NC	28202	469-246-9500
97071	Scor Global Life Usa Reinsurance Company	11625 Rosewood Street	Leawood	KS	66211	416-947-3800
93742	Securian Life Insurance Company	Law Dept 400 Robert St North	St Paul	MN	55101-2098	651-665-3500
68675	Security Benefit Life Insurance Company	One Security Benefit Plc	Topeka	KS	66636-0001	785-438-3000
68713	Security Life Of Denver Insurance Company	5780 Powers Ferry Road Nw	Atlanta	GA	30327	303-860-1290
68772	Security Mutual Life Insurance Company Of New York	Po Box 1625	Binghamton	NY	13902-1625	607-723-3551
69485	Security National Life Insurance Company	Po Box 57220	Salt Lake City	UT	84157	801-264-1060
76325	Senior Health Insurance Company Of Pennsylvania	550 Congressional Blvd Suite 200	Carmel	IN	46032	317-566-7544
78662	Senior Life Insurance Company	Po Box 2447	Thomasville	GA	31799-2447	229-228-6936
77119	Sentinel American Life Insurance Co	7 Hannover Sq 17m	New York	NY	10004-2616	215-567-7011
24988	Sentry Insurance A Mutual Company	1800 N Point Drive	Stevens Point	WI	54481-1283	715-346-6000
68810	Sentry Life Insurance Company (L&h Acct)	1800 N Point Drive	Stevens Point	WI	54481	715-346-6000
97241	Settlers Life Insurance Company	Po Box 1191	Madison	WI	53701-1191	608-257-5611
65757	Shelter Life Insurance Company	1817 W Broadway	Columbia	MO	65218-0001	573-445-8441
89958	Shelterpoint Insurance Company	1225 Franklin Ave Suite 475	Garden City	NY	11530	954-429-2333
68845	Shenandoah Life Insurance Company	Po Box 12847	Roanoke	VA	24029-2847	540-985-4400
71420	Sierra Health And Life Insurance Company Inc	Po Box 36451	Las Vegas	NV	89133	702-242-7571
12575	Silverscript Insurance Company	2211 Sanders Road Nbt 10	Northbrook	IL	60062	615-743-6600
38776	Sirius America Insurance Company	140 Broadway 32nd Floor	New York	NY	10005	212-312-2500
57673	Slovene National Benefit Society	247 West Allegheny Road	Imperial	PA	15126	724-695-1100
57142	Sons Of Norway	1455 W Lake St	Minnespolis	MN	55408	612-827-3611
42986	Standard Guaranty Insurance Company	260 Interst N Circle Se	Atlanta	GA	30339-2111	770-763-1000
69019	Standard Insurance Company	Po Box 711	Portland	OR	97207-0711	503-321-7000
86355	Standard Life And Accident Insurance Company	One Moody Plz	Galveston	TX	77550	409-763-4661
71706	Standard Life And Casualty Company	Po Box 510690	Salt Lake City	UT	84151-0690	801-538-0376
69078	Standard Security Life Insurance Company Of New Yo	485 Madison Avenue	New York	NY	10022	212-355-4141
68985	Starmount Life Insurance Company	Po Box 98100	Baton Rouge	LA	70898-9100	225-926-2888
40045	Starnet Insurance Company	475 Steamboat Rd	Greenwich	CT	06830	203-542-3800
38318	Starr Indemnity & Liability Company	399 Park Ave 8th Fl	New York	NY	10022	214-559-1222
94498	State Farm Health Insurance Company	One State Farm Plaza	Bloomington	IL	61701	800-782-8332
69108	State Farm Life Insurance Company	One State Farm Plaza	Bloomington	IL	61710	800-782-8332
25178	State Farm Mutual Automobile Insurance Company	One State Farm Plaza	Bloomington	IL	61710	800-782-8332
69116	State Life Insurance Company	Po Box 406	Indianapolis	IN	46206	317-285-1877
69132	State Mutual Insurance Company	Po Box 153	Rome	GA	30162-0153	706-291-1054
89184	Sterling Investors Life Insurance Company	10201 North Illinois Street	Indianapolis	IN	46290	317-581-0278
77399	Sterling Life Insurance Company	11200 Lakeline Blvd Suite 100	Austin	TX	78717	360-647-9080
80926	Sun Life And Health Insurance Company (Us)	One Sun Life Executive Park Sc 2335	Wellesley Hills	MA	02481	781-446-1523
80802	Sun Life Assurance Company Of Canada	One Sun Life Executive Park DI 1165	Wellesley Hills	MA	02481	781-237-6030
69272	Sunset Life Insurance Company Of America	Po Box 219532	Kansas City	MO	64121-9532	816-753-7000
13175	Surency Life & Health Insurance Company	Po Box 789773	Wichita	KS	67278-5986	316-219-5749

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
69310	Surety Life Insurance Company	201 Ne Mulberry	Lees Summit	MO	64086	847-402-3029
82627	Swiss Re Life & Health America Inc	175 King Street	Armonk	NY	10504	877-794-7773
68608	Symetra Life Insurance Company	Po Box 34690	Seattle	WA	98124-1690	425-256-8000
90581	Symetra National Life Insurance Company	Po Box 34690	Seattle	WA	98124-1690	425-376-8000
84549	Symphonix Health Insurance Inc	1600 Mcconnor Parkway 2nd Floor	Schaumburg	IL	60173	224-231-1451
71153	Talcott Resolution Life And Annuity Insurance Comp	1griffin Road North	Windsor	CT	06095	860-547-2939
88072	Talcott Resolution Life Insurance Companhy	1 Griffin Road North	Windsor	CT	06095	860-547-2939
69345	Teachers Insurance And Annuity Association Of Amer	730 Third Ave	New York	NY	10017	212-490-9000
69396	Texas Life Insurance Company	Po Box 830	Waco	TX	76703-0830	254-752-6521
68357	The Reliable Life Insurance Company	12115 Lackland Rd	St Louis	MO	63146	314-230-0134
70435	The Savings Bank Mutual Life Insurance Company Of	1 Linscott Rd	Woburn	MA	01801	781-938-3500
56006	The Travelers Protective Association Of America	2041 Exchange Drive	Saint Charles	MO	63303	636-724-2227
56014	Thrivent Financial For Lutherans	4321 N Ballard Rd	Applieton	WI	54919-0001	612-844-7000
97721	Thrivent Life Insurance Company	4321 N Ballard Rd	Appleton	WI	54919-0001	612-844-7000
60142	Tiaa-Cref Life Insurance Company	730 Third Ave Mail Stop Ssc E1/N2	New York	NY	10017	212-490-9000
92908	Tier One Insurance Company	1932 Wynnton Road	Columbus	GA	31999	817-255-3100
69477	Time Insurance Company	501 W Michigan Street	Milwaukee	WI	53203	414-271-3011
69566	Trans World Assurance Company	885 S El Camino Real	San Mateo	CA	94402-2392	650-348-2300
79022	Transamerica Advisors Life Insurance Company	4333 Edgewood Rd Ne Ms 4440	Cedar Rapids	IA	52499	609-274-6900
10952	Transamerica Casualty Insurance Company	2700 W Plano Parkway	Plano	TX	75075	410-685-5500
70688	Transamerica Financial Life Insurance Company	4333 Edgewood Road Ne	Cedar Rapids	IA	52499	914-697-8000
86231	Transamerica Life Insurance Company	4333 Edgewood Rd, Ne	Cedar Rapids	IA	52499	319-355-8511
66281	Transamerica Premier Life Insurance Company	4333 Edgewood Rd Ne	Cedar Rapids	IA	52499-3210	319-355-8549
25658	Travelers Indemnity Company	One Tower Square	Hartford	CT	06183	860-277-0111
25682	Travelers Indemnity Company Of Connecticut	One Tower Square	Hartford	CT	06183-1051	860-277-0111
92525	Truassure Insurance Company	111 Shuman Blvd	Naperville	IL	60563	800-414-4988
61425	Trustmark Insurance Company	400 Field Drive	Lake Forest	IL	60045	847-615-1500
62863	Trustmark Life Insurance Company	400 Field Drive	Lake Forest	IL	60045	847-615-1500
84530	U S Financial Life Insurance Company	1290 Avenue Of The Americas	New York	NY	10104	513-686-2000
29599	U S Specialty Insurance Company	13403 Nw Fwy	Houston	TX	77040-6009	713-744-3700
67423	Ubs Life Insurance Company Usa	Po Box 1795	Erie	PA	16507-0795	781-753-6737
80314	Unicare Life & Health Insurance Company	220 Virginia Ave	Indianapolis	IN	46204	877-864-2273
11121	Unified Life Insurance Company	Po Box 25326	Overland Park	KS	66225-5326	913-871-7284
91529	Unimerica Insurance Company	9700 Health Care Lane	Minnetonka	MN	55343	952-992-5124
62596	Union Fidelity Life Insurance Company	7101 College Blvd Suite 1400	Overland Park	KS	66210	800-621-0393
69744	Union Labor Life Insurance Company	8403 Colesville Road	Silver Springs	MD	20910	202-682-0900
70408	Union Security Insurance Company	Po Box 419052	Kansas City	MO	64141-6052	816-474-2345
92916	United American Insurance Company	Po Box 8080	Mckinney	TX	75070-0810	972-529-5085
56383	United Commercial Travelers Of America	Po Box 159019	Columbus	OH	43215	614-487-9680
85766	United Concordia Insurance Company	4401 Deer Path Road	Harrisburg	PA	17110	717-260-7081
87645	United Fidelity Life Insurance Company	Po Box 410288	Kansas City	MO	64141-0288	816-391-2000
97179	United Healthcare Life Insurance Company	Po Box 19032	Green Bay	WI	54307-9032	800-657-8205
63983	United Heritage Life Insurance Company	Po Box 7777	Meridian	ID	83680-7777	208-493-6100
69922	United Home Life Insurance Company	Po Box 7192	Indianapolis	IN	46207-7192	317-692-7979
69930	United Insurance Company Of America	12115 Lackland Road	St Louis	MO	63146-4003	314-819-4300
69973	United Life Insurance Company	Po Box 73909	Cedar Rapids	IA	52407-3909	319-399-5700
92703	United National Life Insurance Company Of America	Po Box 1154	Glenview	IL	60025-1154	847-803-5252
69868	United Of Omaha Life Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175-0001	402-342-7600
42129	United Security Assurance Company Of Pennsylvania	Po Box 64477	Souderton	PA	18964-9985	215-723-3044
81108	United Security Health And Casualty Insurance Comp	6640 S Cicero Ave	Bedford Park	IL	60638	800-875-4422
21113	United States Fire Insurance Company	305 Madison Ave	Morristown	NJ	07962	973-490-6600
70106	United States Life Insurance Company New York	Po Box 1591 Ms 4-B2	Houston	TX	77019	212-551-5723
29157	United Wisconsin Insurance Company	P.O. Box 3026	Milwaukee	WI	53201-3026	262-787-7700
72850	United World Life Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	402-342-7600
79413	Unitedhealthcare Insurance Company	185 Asylum Street	Hartford	CT	06103	877-832-7734
63819	Unity Financial Life Insurance Company	4675 Cornell Road Ste 160	Cincinnati	OH	45241	513-247-0711
70130	Universal Guaranty Life Insurance Company	Po Box 5147	Springfield	IL	62705	217-241-6300
67601	Unum Insurance Company	1 Fountain Sq	Chattanooga	TN	37402-1330	423-294-1011
62235	Unum Life Insurance Company Of America	2211 Congress St	Portland	ME	04122	207-575-2211
14165	Us Alliance Life And Security Company	Po Box 4026	Topeka	KS	66604	785-228-0200
70955	Usa Life One Insurance Company Of Indiana	7735 Loma Court	Fishers	IN	46038	317-585-0541
69663	Usaa Life Insurance Company	9800 Fredericksburg Road	San Antonio	TX	78288	210-498-8000
94358	Usable Life	Po Box 1650	Little Rock	AR	72203-1650	501-375-7200
68632	Vantis Life Insurance Company	200 Day Hill Rd	Windsor	CT	06095	860-298-5400
70238	Variable Annuity Life Insurance Company	Po Box 1591	Houston	TX	77019	713-522-1111
20397	Vigilant Insurance Company	202b Halls Mill Road	Whitehouse Station	NJ	08889	212-612-4000
53953	Vision Benefits Of America	400 Lydia Street Suite 300	Pittsburgh	PA	15236	412-881-4900
32395	Vision Service Plan Insurance Company	3333 Quality Drive	Rancho Cordova	CA	95670-7985	916-851-5000
80942	Voya Insurance And Annuity Company	5780 Powers Ferry Road Nw	Atlanta	GA	30327-4390	770-980-5100
86509	Voya Retirement Insurance And Annuity Company	5780 Powers Ferry Road Nw	Atlanta	GA	30327-4390	770-980-5100
70319	Washington National Insurance Company	11825 N Pennsylvania St	Carmel	IN	46032	800-888-4918
64467	Wellcare Health Insurance Company Of Kentucky Inc	Po Box 31391	Tampa	FL	33631-3391	813-243-2974
83445	Wellcare Health Insurance Of Arizona Inc	8735 Henderson Rd Ren 2	Tampa	FL	33634	813-243-2974
10155	Wellcare Prescription Insurance Inc	8735 Henderson Ren 2	Tampa	FL	33634	813-243-2974
70335	West Coast Life Insurance Company	Po Box 2723	Birmingham	AL	35202-2723	205-268-1000
70483	Western And Southern Life Insurance Company	400 Broadway	Cincinnati	OH	45202-3312	513-629-1800
57711	Western Catholic Union	510 Main Street	Quincy	IL	62301-3941	217-223-9721
92622	Western Southern Life Assurance Company	400 Broadway	Cincinnati	OH	45202-3312	513-629-1800
85189	Western United Life Assurance Company	Po Box 2290	Spokane	WA	99210	509-835-2500
39845	Westport Insurance Corporation	1200 Main Street Suite 800	Kansas City	MO	64105	913-676-5200
62413	Wilcac Life Insurance Company	20 Glover Avenue 4th Floor	Norwalk	CT	06850	312-822-5000

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
65900	Wilco Life Insurance Company	20 Glover Avenue 4th Floor	Norwalk	CT	06850	317-817-6400
57010	William Penn Association	709 Brighton Road	Pittsburgh	PA	15233-1805	412-231-2979
66133	Wilton Reassurance Company	20 Glover Avenue 4th Floor	Norwalk	CT	06850	203-762-4400
60704	Wilton Reassurance Life Company Of New York	20 Glover Avenue 4th Floor	Norwalk	CT	06850	203-762-4400
65960	Windsor Life Insurance Company	1345 River Bend Dr Suite 100	Dallas	TX	75247	214-559-0850
56170	Woman's Life Insurance Society	1338 Military St	Port Huron	MI	48060-5020	810-985-5191
57320	Woodmen Of The World Life Insurance Society	1700 Farnam St	Omaha	NE	68102-2002	402-342-1890
16535	Zurich American Insurance Company	1299 Zurich Way	Schaumburg	IL	60196	212-225-7000
90557	Zurich American Life Insurance Company	Four World Trade Ctr 150 Greenwich St	New York	NY	10007	425-577-5118

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Jefferson City, MO 65102